#### John D. Cornillez, LUTCF, CSA, RFC P.O. Box 1245 Kapaau, HI 96755 808-884-5388 808-987-1245

October 22, 2007

The Honorable Senator David Y. Ige Chair Senate Committee on Health 415 So. Beretania St. Room 215 Honolulu, HI 96813 Meeting Date: 10/29/07 GM 55 Dear Senator David Ige;

I am writing to express my strong interest in serving as a board member of the Hawaii Health Systems Corporation, West Hawaii Regional Board of Directors. I have over fifteen years of financial service experience, specializing in Health insurance, estate planning and other health related cost and planning. I am part of the top financial professionals in West Hawaii; this experience I believe qualifies me as an excellent candidate for this new board.

I have a keen understanding of the issues and challenges facing West Hawaii health care system. I believe I can assist with dynamic financial insights and directions for West Hawaii and this newly forming board.

In addition to my work experience, I am very active in the community with professional leadership; President and ECO – The Cornillez Group, LLC; Hawaii State President of National Association of Insurance & Financial Advisors; Financial Advisors Political Action Committee; Association of Health Insurance Advisors.

I am also very active in the community participating in: Boy Scouts of America, Merit Badge Counselor; 7 year US Army; several years experience with US Army National Guard. I believe my experience and leadership are assesses for this new forming board.

I would very much appreciate the opportunity to meet with you and your committee members to further discuss my interest to serve as a member of this important board. I appreciate your consideration of my appointment.

Sincerely,

John D. Cornillez, LUTCF, CSA, RFC

# John D. Cornillez, LUTCF, CSA, RFC

PO Box 1245 • Kapaau, Hawaii 96755 john@cornillezgroup.com Residence: 808-889-1244 • Office: 808-884-5388 • Fax: 808-881244 • Cell: 808-987-1245

## **Financial Services Professional**

Over 15 years of experience in the industry. Currently serving about 1,000 individual policy holders.

Recognized as one of the top financial professionals in Hawaii with qualifying membership in the Million Dollar Roundtable (MDRT), the premier association of financial professionals with only 25,000 members worldwide in 70 countries. Specializing in life & health insurance, long term care, estate planning, pension roll-over and small business consulting. Licensed in Hawaii to sell life insurance, annuities, health insurance and disability.

#### **Education and Professional Designations**

B.S. Degree– Business Management, minor in Computer Science (1985) Courses included Accounting, Economics, Finance, Business Mgt, Marketing, and a two year accounting internship at the Polynesian Cultural Center. Brigham Young University - Hawaii

LUTCF Designation - Life Underwriting Training Council Fellow (1993) A five year program with courses in personal planning, estate planning, business insurance and disability The American College, Pennsylvania

RFC Designation – Registered Financial Consultant (2005) Completed educational requirements and minimum of five years in financial planning International Association of Registered Financial Consultants, Ohio

CSA Designation- Certified Senior Advisor (2006)

Completed one year course of study including Medicare, Medicaid, Social Security benefits, and Elder law Society of Senior Advisors, Colorado

#### Professional Leadership

President and CEO – The Cornillez Group LLC Hawaii State President – National Association of Insurance & Financial Advisors (NAIFA) 2006-2007 Member – NAIFA Hawaii Executive Board of Directors 2002 – Present Member – Financial Advisors Political Action Committee (IFAPAC) Member – Association of Health Insurance Advisors (AHIA) Past President – NAIFA Big Island Chapter 2003-2004 and 2004-2005

#### Community and Personal

Member - Boy Scouts of America, Troop 47 Scout committee

Merit Badge Counselor - Boy Scours of America, Hamakua District

Successfully completed 6 year entitlement with the US Army. Completed electrical engineering training at the US Army School of Engineering, Ft. Belvoir, VA. Served as a Power Generator Specialist at Ft Hood, TX. Served additional years of service with the US Army National Guard, 2<sup>M</sup> Battalion, Headquarter Co, Hilo Hawaii (Gulf War Veteran 1986-1995)

References available upon request



care You can count on

### SENATE COMMITTEE ON HEALTH Senator David Y. Ige, Chair Senator Carol Fukunaga, Vice Chair

October <u>29</u>, 2007, Hawaii State Capitol Rm #401 415 So. Beretania St Honolulu, HI 96813

#### TESTIMONY SUPPORTING GM <u>55</u>

Consideration and confirmation to the West Hawaii Regional Board of Directors of the Hawaii Health Systems corporation, Gubernatorial Nominee, John Comillez, LUTCF, CSA, RFC, MD, for a term to expire <u>06/30/09</u>

> Donald Lewis, FACHE Regional Chief Executive Officer Kona Community Hospital Kohala Hospital

I, Donald Lewis, Regional Chief Executive Officer for West Hawaii Region of the Hawaii Health Systems Corporation, strongly support the nomination to West Hawaii Regional Board of Directors of the Hawaii Health Systems Corporation. Mr. John Cornillez has over fifteen years of professional financial services in West Hawaii. He is licensed to sell life insurance, annuities, health insurance and disability insurance. He understands the challenges facing West Hawaii secondary to his vast experience in life and health insurance, long term care insurance, estate planning, pension rollover and small business consulting in the West Hawaii Region.

Mr. John Cornillez is President and CEO of The Cornillez Group, LLC. He is Hawaii State President for National Association of Insurance and Financial Advisors. He has multiple professional memberships with Financial Advisors Political Action Committee, • •

Association of Health Insurance Advisors and is past President of the Big Island Chapter of National Association of Insurance and Financial Advisors.

Mr. John Cornillez understands many aspects of the financial issues surrounding West Hawaii and brings much financial advisory skill to the new West Hawaii Regional Board of Directors of the Hawaii Health Systems Corporation. I strongly recommend and support his nomination to the West Hawaii Regional Board of Directors of the Hawaii Health Systems Corporation.

Thank you for this opportunity to testify on behalf of Mr. John Cornillez, he is a very good candidate for this board.

Sincerely,

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Donald Lewis, FACHE Regional Chief Executive Officer Kona Community Hospital and Kohala Hospital 79-1019 Haukapila St. Kealakekua, HI 96750 808-322-4430 808-322-4488 Fax

Association of Health Insurance Advisors and is past President of the Big Island Chapter of National Association of Insurance and Financial Advisors.

Mr. John Cornillez understands many aspects of the financial issues surrounding West Hawaii and brings much financial advisory skill to the new West Hawaii Regional Board of Directors of the Hawaii Health Systems Corporation. I strongly recommend and support his nomination to the West Hawaii Regional Board of Directors of the Hawaii Health Systems Corporation.

Thank you for this opportunity to testify on behalf of Mr. John Cornillez, he is a very good candidate for this board.

Sincerely,

Reginald Morimotó First Hawaii Bank Bank Manager-Vice-President Branch Manager 81-6626 Mamalahoa, Hwy Kealakekua, HI 96750 808- 322-3483 808-329-6828