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About HSDC

Hawaii Strategic Development Corporation

Hawaii Strategic Development Corporation is a State agency created in 1990 to promote economic development and diversification in conjunction with private enterprise.

|Board of directors|

Our Mission

The mission of the Hawaii Strategic Development Corporation (HSDC) is to develop a sustainable venture capital industry in Hawaii which will stimulate the growth of new businesses.

HSDC's primary objective is to promote the well being of the people of Hawaii by providing investment capital to businesses in order to stimulate economic growth, employment, and economic diversification. This goal is achieved through the investment of public and private funds in return for equity or ownership positions in private businesses, recognizing that many start-up and early stage companies cannot carry the burden of fixed debt service until they are at a later stage of development.

Emphasis is given to investment opportunities which further technological innovation, though almost all industry sectors are eligible for financing. The corporation is currently precluded by law from investing in construction of housing. Examples of companies receiving venture funding include:

Internet services Biotechnology Software/multimedia developers Aquaculture Food and beverage processing and distribution Telecommunications Medical device Healthcare

HSDC has the long-term goals of developing a venture capital infrastructure in Hawaii to support business growth and expansion, and to provide entrepreneurial development programs.

Board of Directors

HSDC is administered by a Board of Directors which is responsible for establishing and overseeing its investment policies.

Edward H. W. Young, Chair HTDV Project Manager

Mark K. Anderson

Deputy Director Department of Business, Economic Development & Tourism DBEDT Representative

Gail Honda, Ph.D

President Global Optima, Inc. HTDC Representative

Hawaii Strategic Development Corporation

Jason I. Hauanio

Assistant Vice President, Senior Financial Advisor Merril Lynch NELHA Rep

Antonio J. Saguibo, Jr. Assistant Vice President, Marketing Hawaii Medical Service Association

Glenn S. Yamada Pearlridge Branch Manager American Savings Bank

Roland V. Resurreccion Licensed Architect/Project Manager Pacific Asian Design Group, Inc.

Anne L. Sylvester Associate Attorney Alston Hunt Floyd, & Ing Lawyers

Blenn Fujimoto Vice Chairman, Hawaii Market Central Pacific Bank

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DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT & TOURISM

No. 1 Capitol District Building, 250 South Hotel Street, 5th Floor, Honolulu, Hawaii 96813 Mailing Address: P.O. Box 2359, Honolulu, Hawaii 96804 Web site: www.hawaii.gov/dbedt MARK K. ANDERSON ACTING DEPUTY DIRECTOR

INNA UMGLE

Telephone: (808) 586-2355 Fax: (808) 586-2377

Statement of THEODORE E. LIU

Director

Department of Business, Economic Development, and Tourism before the

SENATE COMMITTEE ON ECONOMIC DEVELOPMENT & TAXATION

Wednesday October 24, 2007 1:30 PM State Capitol, Conference Room 224

In consideration of

Pending Referral to EDT

SUBMITTING FOR CONSIDERATION AND CONFIRMATION TO THE BOARD OF DIRECTORS OF THE HAWAII STRATEGIC DEVELOPMENT CORPORATION, GUBERNATORIAL NOMINEE, BLENN FUJIMOTO, FOR A TERM TO EXPIRE 6-30-2008.

Chair Fukunaga, Vice Chair Espero, and Committee Members:

DBEDT is pleased to support the nomination of Blenn Fujimoto to the board of the Hawaii Strategic Development Corporation (HSDC). As Vice Chairman, Hawaii Market for Central Pacific Bank, Mr. Fujimoto brings a very high level of financial expertise and banking relationships to HSDC. Mr. Fujimoto has long worked with small businesses, as does HSDC, and was recognized as the 2005 Financial Services Champion for Oahu by the U.S. Small Business Administration.

Mr. Fujimoto and Central Pacific Bank have been proactive advocates for Hawaii's emerging businesses and will greatly contribute to HSDC's board.

I support Mr. Fujimoto's appointment to the HSDC board. Thank you for the opportunity to testify on his behalf.



No. 1 Capitol District Building 250 South Hotel Street, Suite 508 P.O. Box 2359 Honolulu, Hawaii 96804 Telephone: (808) 587-3829 Facsimile: (808) 587-3832

Statement of JOHN A. CHOCK President Hawaii Strategic Development Corporation

Before the SENATE COMMITTEE ON ECONOMIC DEVELOPMENT & TAXATION

Wednesday October 24, 2007 1:30 PM State Capitol, Conference Room 224

In consideration of

Pending Referral to EDT SUBMITTING FOR CONSIDERATION AND CONFIRMATION TO THE BOARD OF DIRECTORS OF THE HAWAII STRATEGIC DEVELOPMENT CORPORATION, GUBERNATORIAL NOMINEE, BLENN A. FUJIMOTO, FOR A TERM TO EXPIRE 6-30-2008.

Chair Fukunaga, Vice Chair Espero, and Committee Members:

HSDC fully supports the appointment of Blenn Fujimoto to its board of Directors. As Vice Chairman, Hawaii Market for Central Pacific Bank, Mr. Fujimoto brings a strong background in working with Hawaii's growth companies and high-level banking relationships to support HSDC's programs. HSDC supports local entrepreneurs in gaining access to capital, and Mr. Fujimoto will provide the agency with valuable insights and advice on how we can assist business owners grow their companies.

Mr. Fujimoto is a recognized leader in helping businesses, and actively supports community organizations as well. He is a strong advocate for women- and minority-owned businesses, and we very much look forward to working with Mr. Fujimoto.

Thank you for the opportunity to provide testimony in support of Mr. Fujimoto's nomination to the HSDC board.

Downtown AFFORDABLES LLC 215 N. King Street, Suite 1000 Honolulu, Hawaii 96814 Phone (808) 526-2027 Fax (808) 526-2066

FACSIMILE COVER SHEET

Number of Pages Transmitted: (including cover sheet)

Date: October 22, 2007

To: Senator Carol Fujinaga Hawaii State Capitol

Fax: 586-6899

From: Mar

Marshall Hung

Re: Appointment of Blenn Fujimoto

I am writing in support of Blenn Fujimoto's appointment to the Board of Directors of the Hawaii Strategic Development Corporation. I have known Blenn for many years and know that he is a highly qualified candidate and will be an asset to the Hawaii Strategic Development Corporation.



P.O. Box 3590 Honolulu, HI 96811-3590 Telephone (808) 544-0500

October 23, 2007

The Honorable Carol Fukunaga Hawaii State Senator State Capitol, Room 216 415 S. Beretania Street Honolulu, HI 96813

Dear Senator Fukunaga

I am submitting this letter of strong support for Mr. Blenn Fujimoto's appointment to the Board of Directors of the Hawaii Strategic Development Corporation HSDC). Blenn is a well-rounded banker with many years of experience in the business community, as well as contributing as a volunteer and in leadership positions on many non-profit organizations.

In 2005, he was recognized as the U.S. Small Business Administration as its Financial Services Champion for Oahu. This award recognized his passion and commitment to Hawaii's small businesses.

Central Pacific Bank understands the need to take a leadership role in positions that can positively impact our fragile island community. As one of its Vice Chairman, Blenn illustrates this by example.

The HSDC can benefit greatly from his experience and strong desire to contribute to Hawaii's future. Your confirmation of Blenn Fujimoto's appointment is highly recommended.

Very truly yours,

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Roy K. Amemiya, Jr. SVP & Director of Governmental Relations

October 22, 2007

Senate Committee on Economic Development and Taxation Wednesday, October 24, 2007 1:30 p.m. Conference Room 224 IN SUPPORT BLENN FUJIMOTO Board of Directors, Hawaii Strategic Development Corporation

Aloha Chair Fukunaga and members of the Committee:

Mahalo for the opportunity to testify and express my strong support for Blenn Fujimoto's application to serve on the board of Hawaii Strategic Development Corporation (HSDC).

Through our personal and professional relationship over the past few years, I have gotten to know Mr. Fujimoto very well, and it has been my pleasure to work and collaborate with him on a variety of issues. I am convinced that he possesses the optimal blend of values and experience to be an outstanding contributor to the board.

With 27 years of experience in Hawaii banking – much of it in leadership positions – Mr. Fujimoto is well suited to help HSDC fulfill its purpose "to encourage economic development and diversification in Hawaii through innovative actions in cooperation with private enterprises." Because he oversees Central Pacific Bank's Hawaii market, Mr. Fujimoto has a strong connection to the private sector and a sharp understanding of the economic issues facing our state's businesses and business climate.

It's also worth noting that Mr. Fujimoto has an impressive track record of commitment to our community through volunteer involvement with numerous organizations, such as Enterprise Honolulu, Boys and Girls Club of Hawaii and Manoa Valley Theatre just to name a few. When you combine this passion with his professional credentials as vice chairman of Hawaii's fourth largest bank, we believe Mr. Fujimoto will be a tremendous asset in assisting the HSDC.

Mahalo for your consideration of Mr. Fujimoto's nomination.

Sincerely,

Bruce Copr

Executive Vice President



Topa Financial Center Fort Street Tower, Penthouse 745 Fort Street Honolulu, HI 96813

> tel 808.521.5391 fax 808.537.6836

October 23, 2007

Senator Carol Fukunaga, Chair Senator Will Espero, Vice Chair Committee on Economic Development and Taxation Hawaii State Legislature State Capitol 415 S. Beretania Street Honolulu, HI 96813

<u>Re:</u> Confirmation of Blenn A. Fujimoto to the Board of Directors of the Hawaii Strategic Development Corporation

Dear Senators Fukunaga, Espero and members of the committee:

On behalf of the Honolulu Japanese Chamber of Commerce, I am writing in support for the consideration and confirmation to the Board of Directors of the Hawaii Strategic Development Corporation, Gubernatorial Nominee, Mr. Blenn A. Fujimoto, for a term to expire June 30, 2008.

Associated with the financial industry for nearly 30 years, Mr. Fujimoto will bring a business perspective and financial experience to the board. His daily contact with businesses and various industries provides him with a deep appreciation and knowledge of their capital needs. Through his many years of financial experience and knowledge of businesses, Mr. Fujimoto also possesses the knowledge of what it takes to stimulate economic growth, employment, and economic diversification in the State of Hawaii.

Mr. Fujimoto has been a member of the Honolulu Japanese Chamber of Commerce since 2001. The Honolulu Japanese Chamber of Commerce strongly supports the confirmation of Mr. Blenn A. Fujimoto to the Board of Directors of the Hawaii Strategic Development Corporation, and humbly ask for your favorable endorsement of his appointment.

Thank you for the opportunity to support an esteemed member of the Honolulu Japanese Chamber of Commerce, Mr. Blenn A. Fujimoto.

Warm Regards,

ung alm

Wendy A. Abe President

2454 South Beretania Street, Suite 201 Honolulu, Hawali 95826