

Blair E.K. Akiona



PROFESSIONAL SUMMARY

Commercial Insurance Underwriter for the past 19 years specializing in large accounts and automobile dealerships with expansive knowledge of all commercial lines of business including Workers' Compensation, General Liability, Commercial Automobile, Property and Excess.

WORK EXPERIENCE

Crum & Forster , Honolulu, HI	
Executive Underwriter/Supervisor, Commercial	08/10 – Present
Senior Underwriter, Commercial	08/08 – 08/10
Underwriter, Commercial	06/06 – 08/08
Underwriter Trainee, Commercial	05/05 – 06/06

- Actively manage a significant agency territory in line with department goals of premium growth and underwriting profitability
- Technical expertise in underwriting large accounts and automobile dealerships by maintaining a high level knowledge of these markets through ongoing training and hands on account management
- Asisst Underwriting Manager with achieving corporate objectives such as gross written premium, quote ratios, combined ratios, budget reports
- Manage and support direct reports in reviewing new business and renewal accounts based on current underwriting initiatives
- Trained and mentored 15+ underwriter trainees with underwriting practices, coverages and procedures for all lines of business
- Develop and implement underwriting guidelines with a focus on General Liability, as the lead line Underwriter
- Cultivated strong relationships with superior service and active marketing with key local insurance agencies

EDUCATION

Bachelor of Business Administration, Major - Finance	Graduated May 2005
University of Hawaii at Manoa , Honolulu, HI	
Cumulative GPA – 3.9	
Major GPA – 3.9	

CERTIFICATIONS/SKILLS

- Chartered Property Casualty Underwriter (CPCU), 2010
- Associate in General Insurance (AINS), 2007
- Proficient in Microsoft applications such as Excel, Word, Outlook and Power Point