

**THE THIRTIETH LEGISLATURE
APPLICATION FOR GRANTS
CHAPTER 42F, HAWAII REVISED STATUTES**

Type of Grant Request:

Operating Capital

Legal Name of Requesting Organization or Individual: Db:

He Ala Hou O Ke Ola Inc

HAHOKO

Amount of State Funds Requested: \$ 1,088,353

Brief Description of Request (Please attach word document to back of page if extra space is needed):

HAHOKO is requesting funding to support the operational costs of its newly acquired facility—a two-story walk-up apartment building that features office space, warehouse space, and a communal kitchen. These operational costs include rent, utilities, and salaries for essential staff. The addition of this facility has expanded HAHOKO's capacity by providing 22 additional beds, enabling the organization to support more homeless and previously incarcerated men as they reintegrate into society and achieve long-term success in permanent housing. Beyond housing, the facility will serve as a hub for skill-building, case management, and workforce development, fostering stability and independence for its participants.

Amount of Other Funds Available:

State: \$ 400,000
Federal: \$ 0
County: \$ 150,000
Private/Other: \$ 30,000

Total amount of State Grants Received in the Past 5 Fiscal Years:

\$ 0

Unrestricted Assets:

\$ 0

New Service (Presently Does Not Exist): Existing Service (Presently in Operation):

Type of Business Entity:

501(C)(3) Non Profit Corporation
 Other Non Profit
 Other

Mailing Address:

531 Puuhale Road

City:

Honolulu

State:

HI

Zip:

96819

Contact Person for Matters Involving this Application

Name:

David Makilan

Title:

Founder, Executive Director

Email:

david@hahoko.org

Phone:

(808)728-0133



Authorized Signature

David Makilan Executive Director

Name and Title

01/16/25

Date Signed

I. Certification



STATE OF HAWAII
STATE PROCUREMENT OFFICE

CERTIFICATE OF VENDOR COMPLIANCE

This document presents the compliance status of the vendor identified below on the issue date with respect to certificates required from the Hawaii Department of Taxation (DOTAX), the Internal Revenue Service, the Hawaii Department of Labor and Industrial Relations (DLIR), and the Hawaii Department of Commerce and Consumer Affairs (DCCA).

Vendor Name: HE ALA HOU O KE OLA INC.

Issue Date: 01/13/2025

Status: **Compliant**

Hawaii Tax#:

New Hawaii Tax#:

FEIN/SSN#: XX-XXX0581

UI#: XXXXXX7204

DCCA FILE#: 236854

Status of Compliance for this Vendor on issue date:

Form	Department(s)	Status
A-6	Hawaii Department of Taxation	Compliant
8821	Internal Revenue Service	Compliant
COGS	Hawaii Department of Commerce & Consumer Affairs	Exempt
LIR27	Hawaii Department of Labor & Industrial Relations	Compliant

Status Legend:

Status	Description
Exempt	The entity is exempt from this requirement
Compliant	The entity is compliant with this requirement or the entity is in agreement with agency and actively working towards compliance
Pending	A status determination has not yet been made
Submitted	The entity has applied for the certificate but it is awaiting approval
Not Compliant	The entity is not in compliance with the requirement and should contact the issuing agency for more information

**DECLARATION STATEMENT OF
APPLICANTS FOR GRANTS PURSUANT TO
CHAPTER 42F, HAWAII REVISED STATUTES**

The undersigned authorized representative of the applicant certifies the following:

- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
 - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
 - c) Agrees not to use state funds for entertainment or lobbying activities; and
 - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.
- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is incorporated under the laws of the State; and
 - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided; and
- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
 - b) Has a governing board whose members have no material conflict of interest and serve without compensation.
- 4) The use of grant-in-aid funding complies with all provisions of the Constitution of the State of Hawaii (for example, pursuant to Article X, section 1, of the Constitution, the State cannot provide "... public funds ... for the support or benefit of any sectarian or nonsectarian private educational institution...").

Pursuant to Section 42F-103, Hawaii Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

He Ala Hou O Ke Ola Inc

(Typed Name of Individual or Organization)



(Signature)

16 JAN 2025

(Date)

David Makilan

(Typed Name)

Executive Director

(Title)



HE ALA HOU O KE OLA INC
A New Path Of Life

13 JANUARY 2025

Public Purpose

To Whom it May Concern,

I, David Makilan, Executive Director, He Ala Hou O Ke Ola Inc, hereby declare that:

He Ala Hou O Ke Ola Inc commits to compliance with §42F-102, Hawaii Revised Statutes, by submitting the grant request to the appropriate standing committees of the legislature at the start of the regular session. The application will include:

- (1) The name of the requesting organization or individual;
- (2) The public purpose for which the grant is intended;
- (3) A detailed description of the services to be supported by the grant;
- (4) An identification of the target group for the services;
- (5) The total cost of the grant along with a comprehensive budget."

This declaration of Public Purpose is made under the penalty of perjury under the laws of the State of Hawaii.

Sincerely,

DAVID MAKILAN, EXECUTIVE DIRECTOR
HE ALA HOU O KE OLA INC
531 PUUHALE RD
HONOLULU, HI 96819
OFFICE: (808) 807-0770
MOBILE: (808) 728-0133
DAVID@HAHOKO.ORG

II. Background and Summary

1. He Ala Hou O Ke Ola's background

HE ALA HOU O KE OLA —translated to "A New Path of Life"—is a nonprofit Community Reintegration Program founded in 2012. Also known as HAHOKO, it offers men a transformative pathway to reintegrate into society with purpose, stability, and self-sufficiency.

HAHOKO is committed to helping homeless and formerly incarcerated men who struggle with substance abuse and mental health challenges, providing them with the support they need to rejoin society as productive, contributing members. The organization's mission is to create a strong foundation for these individuals through safe, structured housing, essential resources, and compassionate guidance.

Clean & Sober Housing (CSH): For over 13 years, HAHOKO has been dedicated to providing Clean & Sober Housing (CSH) for men. HAHOKO currently administers five CSH residences located in the Honolulu area, all certified and listed on the ADAD (Alcohol and Drug Abuse Division) registry. CSH provides a temporary housing solution for men, offering participants the opportunity to experience a semi-independent lifestyle in a structured, clean, and sober environment.

Therapeutic Living Program (TLP): HAHOKO opened the Impact Center in 2022. The Impact Center is a Therapeutic Living Program, and holds current licenses from OCHA (Office of Health Care Assurance) and accreditation from ADAD (Alcohol and Drug Abuse Division), ensuring compliance with regulatory standards. Located strategically adjacent to the Oahu Community Correctional Center in Honolulu, the Impact Center acts as an entry point to a structured system designed by HAHOKO. Objectives are to **Educate, Equip, & Prepare** participants for success, through Substance Abuse and Mental Health Treatment, Workforce Development, Life Skills, Case Management and more.

Community Integration Services (CIS): HAHOKO is also an approved Medicaid Provider offering CIS services to program participants in their journey towards stability and independence. The overarching goals of CIS Housing Coordinators are to enhance participants' functioning and successful integration into permanent housing.

2. The goals and objectives related to the request

HAHOKO is requesting funding to support operational costs, including rent and utilities, for its newly acquired facility—a two-story walk-up apartment building that includes office space, warehouse space, and a communal kitchen. This facility has increased HAHOKO's capacity in phases 1 and 2, expanding from 8 to 30 beds, and serves multiple purposes, including housing, skill-building, and workforce development. The communal kitchen will play a critical role in participants' journey toward self-sufficiency by offering opportunities to learn essential life skills such as meal preparation and cooking. It will also function as a support kitchen for HAHOKO's food truck, launched in 2025 as part of the

Workforce Development and Training Program. This program provides participants with hands-on training in customer service, food preparation, and inventory management, as well as the opportunity to earn food handler certifications.

This significant expansion from 8 to 30 beds allows HAHOKO to serve more of Hawaii's homeless and previously incarcerated individuals, offering stable housing and essential services to facilitate their transition off the streets of Honolulu and out of Hawaii's jails. By addressing critical barriers such as housing instability, unemployment, and limited access to treatment and recovery resources, HAHOKO empowers participants to rebuild their lives, achieve long-term independence, and contribute positively to the broader community by reducing homelessness, recidivism, and reliance on public resources.

To ensure the long-term success of its expanded services, HAHOKO plans to invest in key staff positions, including Clinical staff, Program and Project Management, and Administrative Support. These roles are vital for maintaining operational efficiency, ensuring regulatory compliance, and effectively communicating HAHOKO's mission and impact to internal and external stakeholders. Enhanced administrative support will streamline daily operations, while dedicated project management will enable the organization to implement new initiatives and fully utilize its expanded facilities.

By securing funding for operational costs for the new facility and strategic staffing, HAHOKO is well-positioned to deliver sustainable, high-quality services that empower participants to achieve lasting transformation. This investment will strengthen HAHOKO's capacity to serve the community effectively, fostering long-term recovery and independence for Hawaii's most vulnerable populations.

3. The public purpose and need to be served

The public purpose and need to be served by this initiative is to address urgent and persistent challenges of homelessness, substance abuse, and recidivism in Hawaii. These interconnected issues are root causes of many societal problems, including increased criminal activity, public health crises, poverty, and violence, which collectively burden the community and public resources.

By providing stable housing, workforce development, substance abuse and mental health services, life skills, and case management, HAHOKO offers a comprehensive solution that improves individual outcomes and strengthens the community as a whole. This approach reduces homelessness, supports recovery from substance abuse, and lowers recidivism rates, resulting in safer neighborhoods, decreased reliance on public services, and a healthier, more sustainable community.

Through targeted intervention and long-term support, this solution directly addresses the state's pressing social issues while fostering opportunities for individuals to rebuild their lives and contribute positively to society.

4. Describe the target population to be served

The target population to be served includes homeless and previously incarcerated men in Hawaii, particularly those struggling with alcohol and drug abuse. These individuals often face significant barriers to stability, such as a lack of safe housing, limited access to treatment and supportive services, and challenges reintegrating into society after incarceration. Many are from low to moderate-income backgrounds and are disproportionately affected by issues of poverty, health disparities, and systemic inequities.

By focusing on this vulnerable population, the program aims to provide the necessary resources and support to help them overcome these challenges, achieve sobriety, and reintegrate as productive, contributing members of the community.

5. Describe the geographic coverage.

HAHOKO operates five certified Clean & Sober Homes and the HAHOKO Impact Center, a licensed and accredited Therapeutic Living Program, all located in Honolulu. These facilities provide stable housing, recovery support, and essential services to individuals from across Oahu.

The recent addition of a two-story apartment building expands HAHOKO's capacity, serving as an extension of the Impact Center. While based in Honolulu, HAHOKO's programs are accessible to individuals island-wide, addressing the widespread need for housing and recovery services throughout Oahu.

III. Service Summary and Outcomes

1. Scope of Work, Tasks and Responsibilities

HAHOKO's Basic Program Track initiative, is a program carefully designed to meet the needs of homeless and/or previously incarcerated men struggling with substance abuse/mental health issues, who have a desire to make a successful transition back into society as productive contributing members. Each participant will progress through 4 structured phases designed to educate, equip, and prepare them for success in permanent housing - the ultimate goal - represented by phase 5. HAHOKO will guide participants through each phase at their own pace, acknowledging that each person's journey will vary.

Consequently, Phase 5 does not have specific deliverables under this grant, as its focus is to provide ongoing support for participants until they are fully prepared for permanent housing although this system has supported multiple participants to achieve permanent housing and long term success by 1 year mark.

To achieve this, HE ALA HOU O KE OLA will deliver the following grant-supported activities, all aimed at equipping participants for permanent housing. The emphasis will be on providing the tools and support necessary to foster self-sufficiency and long-term success.

Therapeutic Living Program – Phase 1 & 2 can range from 90 to 180 days

Phase 1 - Educate

- Obtain SNAP, General Assistance, Medical
- Build Support Network (Peer Support, Case Manager, Counselor, Therapist etc.)
- Enroll into Substance abuse treatment
- Enroll into Life Skills Development classes
- Enroll into Workforce Development Training
- Enroll into Community Integration Services

Phase 2 - Equip

ACQUIRE PERSONAL IDENTIFICATION

- State ID
- Social Security
- Birth Certificate

ACQUIRE

- Obtain Buss Pass
- Obtain Free Phone

- Build A Resume
- Interview Etiquette 1 on 1
- Complete Phase 3 Curriculum
- Complete Personalized Plan Of Success With Life Coach
- Obtain Employment

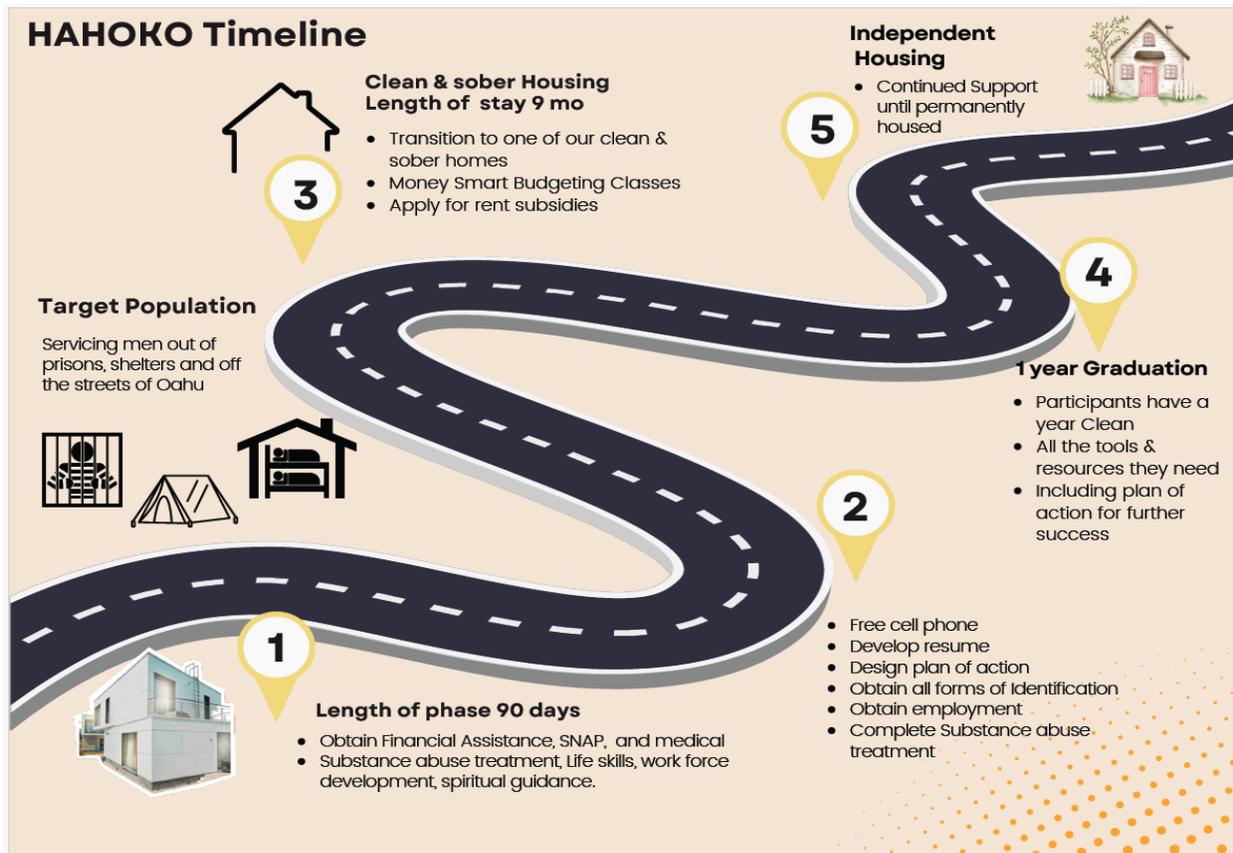
Clean & Sober Housing -Phase 3 & 4 can range up to an additional 90 to 180 days

Phase 3 – Prepare

- Learning how to live independently in a structured environment preparing for full independence in a home of their own (Permanent Housing)

Phase 4 - Graduation approximately 1 years time.

Phase 5 - Permanent Housing minimum 1 year up to 3 years



HAHOKO’s approach is effective because it is designed to provide a comprehensive and seamless support system that addresses the unique needs of participants on their journey from homelessness to stability and permanent housing. By offering centralized services, all vital resources are made available

in one place, eliminating frustration and the overwhelm of navigating multiple agencies. This ensures that participants can focus fully on their recovery and reintegration.

HAHOKOs System is very effective for the following reasons:

The program follows a structured progression, presenting services in a step-by-step process with clear, attainable milestones at each level. This structured approach keeps participants motivated as they achieve tangible progress. Coupled with gradual empowerment, HAHOKO increases participants' independence and freedom at each stage, easing their transition into society.

A consistent support system is integral to HAHOKO's success. Participants work with the same staff, within the same supportive culture from homelessness through to permanent housing. This stability fosters trust and enables staff to build deep connections, understanding where participants come from, where they are and where they want to go.

What sets HAHOKO apart is its shared experience—100% of the team has lived experience, and 95% are men have gone through the organization's homes or programs. This creates a unique bond of trust and hope, showing participants that success is possible because the team has walked the same path.

HAHOKO's philosophy of Equip, Educate, and Prepare ensures that participants only progress when they are ready—when they have the tools, resources, support, and a plan for success. This approach prevents premature transitions, a common issue that often leads to setbacks.

Continued support through alumni programs, volunteer and internship opportunities, or even simple check-ins ensures that participants remain connected, accountable, and never feel forgotten. By combining these elements, HAHOKO provides a transformative, participant-centered approach that fosters sustainable recovery, independence, and success.

2. Projected annual timeline for accomplishing the results or outcomes of the service

HAHOKO is fully prepared to commence administering services by July 2026, with hiring set to begin immediately upon the award of funding. This strategic approach positions HAHOKO to enhance its operational capacity and deliver an elevated standard of services. By prioritizing the early recruitment of skilled staff, HAHOKO aims not only to sustain its operations but to advance its mission of empowering participants to rebuild their lives and reintegrate into their communities successfully.

Based on prior experience with the increase of 22 beds HAHOKO anticipates welcoming a minimum of 11 new intakes each quarter into Phases 1 and 2, totaling 44 new participants annually. Admissions into Phases 3 and 4 are projected to continue at a steady rate of 6 participants per quarter, resulting in 24

participants annually. Additionally, HAHOKO expects 4 participants per quarter—24 annually—to secure stable employment, underscoring the program’s dedication to fostering stability, self-sufficiency, and independence.

3. Quality Assurance and Evaluation Plans for the Request

Quality Assurance

He Ala Hou O Ke Ola (HAHOKO) is committed to excellence, accountability, and continuous improvement in delivering life-changing substance abuse housing services. Our comprehensive quality assurance and evaluation framework ensures we not only meet but exceed our program goals, fostering lasting positive outcomes for participants and the community. This strategic approach instills confidence in stakeholders, funders, and program participants that every resource is utilized effectively to maximize impact.

Monitoring, Evaluation, and Improvement

Integrated Performance Management: At the heart of HAHOKO’s quality assurance efforts is our Performance Measures Matrix, a dynamic tool that tracks program success across multiple dimensions. By integrating data collection into our continuous planning process, we ensure that every action aligns with strategic goals. Our systematic reviews provide real-time insights into key performance indicators (KPIs) such as program completion rates, participant satisfaction, and compliance with ADAD accreditation standards.

Comprehensive Data Collection and Stakeholder Engagement: HAHOKO regularly deploys participant and stakeholder surveys to gain valuable feedback on program effectiveness and areas for improvement. These surveys empower participants and stakeholders to have a voice in shaping our services, ensuring that we remain responsive to their needs. Feedback is paired with quantitative data, such as attendance, retention, and achievement metrics, to create a holistic evaluation of our program’s success.

Action-Oriented Annual Reviews: HAHOKO conducts an annual review of all evaluation criteria, policies, and performance metrics. This review is not just a compliance measure—it is a powerful opportunity to identify innovative solutions and adapt to evolving needs. Findings are shared transparently with staff, and funders to demonstrate progress and accountability.

Continuous Feedback Loop: Evaluation is not a one-time event at HAHOKO; it is an ongoing process. Monthly statistical summaries and performance data are analyzed to ensure immediate action and can be taken to address challenges. Proposals are discussed in weekly staff meetings to facilitate real-time improvements, while annual reviews guide long-term planning.

Empowering Staff and Participants Through Transparency: All evaluation results, including reports from our Performance Measures Matrix, are accessible to staff and stakeholders. We also provide training to ensure staff can interpret and utilize data effectively, equipping them to continuously elevate service delivery.

Measures of Effectiveness

To demonstrate our commitment to accountability and transparency, HAHOKO will report the following measures of effectiveness to the State agency funding this initiative:

- **Participant Outcomes:** Demonstrable improvements in participant recovery and independence, evidenced by program completion rates and sustained sobriety metrics.
- **Stakeholder Satisfaction:** Positive feedback trends from participant and stakeholder surveys, highlighting satisfaction with program services and perceived value.
- **Resource Efficiency:** Optimized use of staff and financial resources, tracked through our monthly performance reports.
- **Strategic Compliance:** Full adherence to ADAD accreditation standards, verified through regular reviews and corrective actions when necessary.

4. Effectiveness that will be Reported to the State Agency through which Grant Funds are Appropriated

Deliverable Activities per Quarter	QRT 1	QRT 2	QRT 3	QRT 4	Total
New participant referral/walk in intake into (Phase 1 & 2)	11	11	11	11	44
Clean and sober housing transition (Phase 3 & 4)	6	6	6	6	24
Participants Achieving Employment	3	3	3	3	12

IV. Financial

Budget

1. The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request.

- a. Budget request by source of funds - **Attached**
- b. Personnel salaries and wages - **Attached**
- c. Equipment and motor vehicles - **NA**
- d. Capital project details - **Attached**
- e. Government contracts, grants, and grants in aid - **Attached**

2. The applicant shall provide its anticipated quarterly funding requests for the fiscal year 2026.

Quarter 1	Quarter 2	Quarter 3	Quarter 4
\$316,000	\$257,451	\$257,451	\$257,451

3. The applicant shall provide a listing of all other sources of funding that they are seeking for fiscal year 2026.

City & County of Honolulu GIA 2026

4. The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable.

NA

5. The applicant shall provide a listing of all federal, state, and county government contracts, grants, and grants in aid it has been granted within the prior three years and will be receiving for fiscal year 2026 for program funding.

State of Hawaii Contract for Health & Human Services 2025
City & County 2025 GIA

6. The applicant shall provide the balance of its unrestricted current assets as of December 31, 2024.

NA

BUDGET REQUEST BY SOURCE OF FUNDS

Period: July 1, 2024 to June 30, 2025

Applicant: He Ala Hou O Ke Ola Inc

BUDGET CATEGORIES	Total State Funds Requested (a)	Total Federal Funds Requested (b)	Total County Funds Requested (c)	Total Private/Other Funds Requested (d)
A. PERSONNEL COST				
1. Salaries	574,056			
2. Payroll Taxes & Assessments	83,305			
3. Fringe Benefits	6,365			
TOTAL PERSONNEL COST	663,726			
B. OTHER CURRENT EXPENSES				
1. Airfare, Inter-Island	0			
2. Insurance	19,832			
3. Lease/Rental of Equipment	5,015			
4. Lease/Rental of Space	237,600			
5. Staff Training	3,000			
6. Supplies	9,539			
7. Telecommunication	15,806			
8. Utilities	109,769			
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TOTAL OTHER CURRENT EXPENSES	400,561			
C. EQUIPMENT PURCHASES	24,066			
D. MOTOR VEHICLE PURCHASES				
E. CAPITAL	0			
TOTAL (A+B+C+D+E)	1,088,353			
SOURCES OF FUNDING		Budget Prepared By:		
(a) Total State Funds Requested	1,088,353	David Makilan (808) 728-0133		
(b) Total Federal Funds Requested		Name (Please type or print) Phone		
(c) Total County Funds Requested		<i>David Makilan</i>		
(d) Total Private/Other Funds Requested		Signature of Authorized Official Date 1/16/25		
TOTAL BUDGET	1,088,353	David Makilan, Executive Director Name and Title (Please type or print)		

BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES

Period: July 1, 2025 to June 30, 2026

Applicant: He Ala Hou O Ke Ola Inc

POSITION TITLE		FULL TIME EQUIVALENT	ANNUAL SALARY A	% OF TIME ALLOCATED TO GRANT REQUEST B	TOTAL STATE FUNDS REQUESTED (A x B)
Clinical Director			\$70,000.00	90.00%	\$ 63,000.00
Chief Fiscal Officer			\$62,400.00	90.00%	\$ 56,160.00
Director of Project & Program Management			\$62,400.00	90.00%	\$ 56,160.00
Certified Substance Abuse Counselor			\$41,600.00	90.00%	\$ 37,440.00
Case Manager			\$39,520.00	90.00%	\$ 35,568.00
Case Manager			\$39,520.00	90.00%	\$ 35,568.00
Housing Coordinator			\$39,520.00	100.00%	\$ 39,520.00
Administrative Assistant			\$39,520.00	100.00%	\$ 39,520.00
Hawaii Certified Peer Specialist			\$38,480.00	100.00%	\$ 38,480.00
Hawaii Certified Peer Specialist			\$38,480.00	100.00%	\$ 38,480.00
Hawaii Certified Peer Specialist			\$38,480.00	100.00%	\$ 38,480.00
House Manager			\$33,280.00	100.00%	\$ 33,280.00
Security			\$31,200.00	100.00%	\$ 31,200.00
Security			\$31,200.00	100.00%	\$ 31,200.00
TOTAL:					574,056.00

JUSTIFICATION/COMMENTS:

BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES

Period: July 1, 2025 to June 30, 2026

Applicant: He Ala Hou O Ke Ola Inc

DESCRIPTION EQUIPMENT	NO. OF ITEMS	COST PER ITEM	TOTAL COST	TOTAL BUDGETED
UniFi Security Systems - Network			\$ 24,066.00	24066
			\$ -	
			\$ -	
			\$ -	
			\$ -	
TOTAL:			\$ 24,066.00	24,066
JUSTIFICATION/COMMENTS:				

DESCRIPTION OF MOTOR VEHICLE	NO. OF VEHICLES	COST PER VEHICLE	TOTAL COST	TOTAL BUDGETED
			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
TOTAL:				
JUSTIFICATION/COMMENTS:				

BUDGET JUSTIFICATION - CAPITAL PROJECT DETAILS

Period: July 1, 2025 to June 30, 2026

Applicant: He Ala Hou O Ke Ola Inc

FUNDING AMOUNT REQUESTED						
TOTAL PROJECT COST	ALL SOURCES OF FUNDS RECEIVED IN PRIOR YEARS		STATE FUNDS REQUESTED	OTHER SOURCES OF FUNDS REQUESTED	FUNDING REQUIRED IN SUCCEEDING YEARS	
	FY:2023-2024	FY:2024-2025	FY:2025-2026	FY:2025-2026	FY:2026-2027	FY:2027-2028
PLANS						
LAND ACQUISITION						
DESIGN						
CONSTRUCTION						
EQUIPMENT						
TOTAL:						
JUSTIFICATION/COMMENTS: <div style="text-align: center; padding: 10px;">N/A</div>						

GOVERNMENT CONTRACTS, GRANTS, AND / OR GRANTS IN AID

Applicant: He Ala Hou O Ke Ola Inc

Contracts Total: 950,000

	CONTRACT DESCRIPTION	EFFECTIVE DATES	AGENCY	GOVERNMENT ENTITY (U.S./State/Hawaii/ Honolulu/ Kauai/ Maui County)	CONTRACT VALUE
1	Contract for Health & Human Services	10/1/2024 - 09/30/2026	ADAD	Honolulu	\$ 800,000.00
2	C&C Grant in Aid 2025	10/01/2024 - 09/30/2025	City & County	Honolulu	\$ 150,000.00
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V. Experience and Capability

1. Necessary Skills and Experience

HAHOKO has over 13 years of experience in providing supportive services to homeless and or previously incarcerated men, services such as housing, peer support workforce development, therapeutic services, case management and more.

Projects or Contracts	Description of Services	Period of Performance	Point of Contact
HAHOKO Clean & Sober Housing	Temporary housing for men. Structured, clean, sober environment. Peer support, spiritual guidance, resources and skills training for successful transition into society and permanent housing.	13 Years	Name: Mr John Dudoit, Director of Makana O Ke Akua Address: 92-653 Malahuna Loop, Kapolei, HI 96707 Email: jdudoit@mokainc.org Phone: (808) 450-4042
HAHOKO Therapeutic Living Program	Temporary housing for men. Structured, clean, and sober environment. Peer support, spiritual guidance, training in life skills and workforce development	3 Years	Name: Roel Salanga, RN, Hawaii Department of Health, (OHCA) Address: 601 Kamokila Blvd, Rm 361 Kapolei, HI 96707 Email: Roel.salanga@doh.hawaii.gov Phone: (808) 692-7412
HAHOKO Peer Support/ Peer Coaching	Empathetic peer support, guidance, and encouragement to participants. Facilitates support groups, peer mentoring sessions, and community activities to foster social connection and recovery. Assistance in obtaining personal identification, state assistance.	3 Years	Name: Michael Peacock, HI Cert. Peer Specialist & Trainer w/AMHD Address: 330 Saratoga Road Unit 89087 Honolulu, HI 96830 Email: mikepeacock@hawaiivet2vet.com Phone: (808) 462-3286

<p>HAHOKO Workforce Development</p>	<p>Hands on training, and classroom experiences in different fields of work such as Handyman (Painting, Plumbing, Electrical, Flooring etc.) Food Service, Customer Services, Professional Cleaning, Auto Detailing and more</p>	<p>5 years</p>	<p>Name: Robin Kumabe Address: 933 Lehua St. Pearl City, Hi 96782 Email: robin@touchahearthawaii.org Phone: 808.779.7083</p>
<p>HAHOKO Substance Abuse Treatment Services</p>	<p>Substance Abuse Treatment Services (IOP) provide flexible, structured treatment for substance use and mental health challenges. Participants attend therapy sessions several times a week, focusing on recovery, skill-building, and relapse prevention while living independently.</p>	<p>3 years</p>	<p>Name: Amanda Gino LCSW, CSAC, JD Address: 1180 Bishop Suite 2905 Honolulu, 96818 Email: Alissa@ginobehavioralhealth.com</p>

2. Facilities

Below is a list of HAHOKO facilities, each of which operates in full compliance with state laws and regulations. These facilities are designed to provide a safe, supportive, and structured environment for participants, ensuring the highest standards of care and accountability.

<p>Maliu 1</p> <p>Status: In Good Standing Registration No: CS10077 Registration expiration: 04/24/2025</p>	<p>1748 Maliu Street Honolulu, Hawaii. 96819</p>	<p>Structured living, Clean & Sober Environment, Spiritual Development, Life Skills & Employment Referral. Services provided at TLP are extended to HAHOKO’s Clean & Sober Homes such as Community Integration Services to (Quest members), IOP, Workforce Development and Peer Support.</p>
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Applicant: He Ala Hou O Ke Ola Inc.

<p>Maliu 2</p> <p>Status: In Good Standing Registration No: CS10078 Registration expiration: 04/24/2025</p>	<p>1748 Maliu Street Honolulu, Hawaii. 96819</p>	<p>Structured living, Clean & Sober Environment, Spiritual Development, Life Skills & Employment Referral. Services provided at TLP are extended to HAHOKO’s Clean & Sober Homes such as Community Integration Services to (Quest members), IOP, Workforce Development and Peer Support.</p>
<p>Luapele</p> <p>Status: In Good Standing Registration No: CS10099 Registration expiration: 2026-03-21T10:00:00.000Z</p>	<p>4461 Luapele Place Honolulu, Hawaii 96818</p>	<p>Structured living, Clean & Sober Environment, Spiritual Development, Life Skills & Employment Referral. Services provided at TLP are extended to HAHOKO’s Clean & Sober Homes such as Community Integration Services to (Quest members), IOP, Workforce Development and Peer Support.</p>
<p>Ohenana</p> <p>Status: In Good Standing Registration No: CS10098 Registration expiration: 2026-03-21T10:00:00.000Z</p>	<p>99-284 Ohenana Loop Halawa, Hawaii. 96701</p>	<p>Structured living, Clean & Sober Environment, Spiritual Development, Life Skills, & Employment Referral. Services provided at TLP are extended to HAHOKO’s Clean & Sober Homes such as Community Integration Services to (Quest members), IOP, Workforce Development and Peer Support.</p>
<p>HAHOKO Impact Center</p> <p>Status: In Good Standing License: OCHA #53-TLP Expiration June 30, 2025</p>	<p>531 Pu’uhale Road Honolulu, Hawaii 96819</p>	<p>Room & Board, Clothing, Hygiene, Peer Support, IOP, Group & Individual Counseling, Life Skills, Workforce Development, Spiritual Guidance, Community Integration Services, Recreational Activities.</p>

Brand New Facility is located only a few blocks away from the HAHOKO Impact Center

<p>HAHOKO Impact Center 2</p> <p>Status: In the process for licensing with OCHA, and accreditation with ADAD for 8 beds Therapeutic Living Program.</p>	<p>1823 Kalani St Honolulu, Hawaii 96819 Unit 8 & 6</p>	<p>HAHOKO anticipates this new facility to be fully operational by March 2025</p> <p>Room & Board, Clothing, Hygiene, Peer Support, IOP, Group & Individual Counseling, Life Skills, Workforce Development, Spiritual Guidance, Community Integration Services, Recreational Activities.</p>
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VI. Personnel: Project Organization and Staffing

1. Proposed Staffing, Staff Qualifications, Supervision and Training

Proposed Staffing Pattern and Staff Qualifications: To effectively manage and operate a facility with 22 beds, the following staffing structure, qualifications, and experience are proposed. This team ensures the delivery of high-quality services, safety, and operational efficiency while meeting the needs of participants and adhering to state and organizational standards.

Clinical Director (1 FTE)

The Clinical Director

Qualifications: A master's degree or higher in clinical psychology, social work, or a related field. Licensed as a Licensed Clinical Social Worker (LCSW), Licensed Marriage and Family Therapist (LMFT), or Licensed Clinical Psychologist.

Experience: At least 5 years of clinical experience in substance use treatment, with 2 years in a leadership or supervisory role. Strong knowledge of state and federal regulations, trauma-informed care, and recovery-oriented systems of care.

Chief Fiscal Officer (1 FTE)

Qualifications: Bachelor's degree in Accounting, Finance, or a related field (Master's degree preferred). CPA certification is a plus.

Experience: At least 5 years of experience in financial management, preferably in a nonprofit or social services organization. Experience in budgeting, compliance with funding requirements, financial reporting, and audits is required. Strong analytical and problem-solving skills are essential.

Hawaii Certified Peer Specialists (3 FTE)

Qualifications: Certified Peer Support Specialist through the State of Hawaii Peer Specialist Program.

Experience: At least 1 year of experience providing peer support services in a recovery or mental health setting. Lived experience in recovery is essential, along with active participation in a recovery program. Must have strong communication and group facilitation skills.

Administrative Assistant (1 FTE)

Qualifications: High school diploma or equivalent (Associate's degree or higher preferred). Proficiency in office software such as Microsoft Office and Google Workspace.

Experience: Minimum of 2 years of administrative experience, preferably in a healthcare or social services environment. Experience in maintaining records, scheduling, and managing communications is required. Strong multitasking and organizational skills are critical for this role.

Security (2 FTE, Overnight Shifts)

Qualifications: High school diploma or equivalent. Security training or certification preferred (e.g., Guard Card in Hawaii).

Experience: At least 1 year of experience in security or a related role, ideally in a residential or treatment facility. Training in de-escalation techniques and basic first aid/CPR is required. Strong observation and conflict-resolution skills are necessary for maintaining a safe environment.

House Manager (1 FTE)

Qualifications: High school diploma or equivalent (some college coursework in social work or related fields preferred).

Experience: Minimum of 2 years of experience in a residential program or similar setting. Leadership experience is highly desirable, along with knowledge of addiction recovery principles and peer support approaches. Strong problem-solving and communication skills are essential for managing daily operations..

HAHOKO's Ability to Supervise, Train, and Provide Administrative Direction

He Ala Hou O Ke Ola (HAHOKO) is well-equipped to supervise, train, and provide administrative direction to ensure effective operation of the facility and high-quality care for participants.

Supervision and Training

Orientation: All staff will receive orientation on HAHOKO's policies, state regulations, and recovery principles, ensuring alignment with the organization's mission.

Specialized Training: Staff will be trained in crisis intervention, cultural competency, and trauma-informed care to address the diverse needs of participants.

Ongoing Professional Development: HAHOKO offers continuous learning opportunities, including workshops and certifications relevant to recovery housing, to support staff growth.

Supervision: Monthly supervision sessions will be held for Peer Support Specialists and other staff to provide guidance, address challenges, and ensure adherence to program goals.

Administrative Direction: The leadership team will provide clear direction and ensure compliance with policies, maintaining organized systems for record-keeping and scheduling.

This structure ensures that HAHOKO staff are supported and well-trained to provide high-quality services and a safe, effective recovery environment.

Proposed Staffing Pattern, Service Capacity, Qualifications, and Experience

To support the expansion and operational efficiency of HAHOKO, the following

Proposed New Staff Positions

Director of Project and Program Management (1 FTE)

The Director will oversee the planning, execution, and monitoring of all projects and programs within HAHOKO, ensuring operational efficiency, improved service delivery, and continuous organizational improvement. **Qualifications & Experience:** Bachelor's degree in project management, business administration, or a related field, with 5+ years managing complex programs or projects. Certification in project management (e.g., PMP, PRINCE2) and experience in recovery or social service programs. Strong leadership and operational skills are essential.

Certified Substance Abuse Counselor (1 FTE)

The Counselor will provide individual counseling, facilitate group therapy, and assist participants in developing personalized recovery plans. They will conduct assessments, track progress, and refer participants to additional services as needed. **Qualifications & Experience:** Certification as a Certified Substance Abuse Counselor (CSAC) or equivalent. At least 3 years of experience in substance use recovery settings, with strong assessment and case management skills.

Case Manager (2 FTE)

The Case Manager will develop and implement individualized recovery plans, coordinate services (e.g., healthcare, housing), and monitor participants' progress. They will assist in crisis intervention and guide participants in overcoming barriers to success.

Qualifications & Experience: Bachelor's degree in Social Work, Counseling, Psychology, or related field (Master's preferred). At least 3 years of experience in case management or substance use recovery services. Strong organizational and communication skills required.

Supervision and Administrative Direction: The Executive Director of the organization will provide direct supervision to all three directors. Biweekly supervisory meetings will be held to monitor progress, address challenges, and align objectives with the organization's mission. The directors will also collaborate to ensure cohesive operations and effective service delivery.

Training and Development: Each new director will undergo a comprehensive onboarding program, including: Orientation to the organization's mission, values, and operational policies. Training on state and federal compliance standards, recovery principles, and trauma-informed care. Role-specific professional development opportunities, such as compliance workshops, project management seminars, and marketing strategy training.

Ongoing training will be provided through: Monthly workshops tailored to emerging trends and challenges in the recovery and social services sectors. Access to professional certification programs and industry conferences. Peer collaboration sessions to foster cross-functional teamwork and knowledge sharing.

Service Capacity and Viability: These new leadership positions will strengthen the operational foundation of the clean and sober house, ensuring regulatory compliance, efficient service delivery, and enhanced community engagement. This staffing pattern is essential to achieving the organization's goal of providing a safe, supportive environment for participants while maintaining sustainability and accountability.

2. Organization Chart

The Executive Director will lead the organization by overseeing all operations, including program delivery, strategic planning, and financial management. They will ensure alignment with the organization's mission, manage staff, and foster collaboration among teams. The Executive Director will build relationships with stakeholders, secure funding, and ensure the organization's compliance with regulations. They will also represent the organization to the community, drive long-term growth, and maintain accountability to the Board of Directors.

The Clinical Director will oversee all clinical operations, ensuring that therapeutic services are delivered according to evidence-based practices and in compliance with state and federal regulations. This role will focus on treatment planning, quality assurance, and aligning services with the needs of the participants. The Clinical Director will be supervised by the Executive Director.

The Chief Fiscal Officer (CFO) will oversee the organization's financial operations, including budget management, cash flow monitoring, and compliance with accounting standards. They will prepare financial reports for the Board, analyze performance, and recommend improvements. The CFO will ensure regulatory compliance, manage audits, and address financial risks. They will also oversee grant fund tracking and reporting, ensuring adherence to requirements. Additionally, the CFO will contribute to long-term financial strategies and provide insights to support decision-making, ensuring the financial integrity and sustainability of the organization. Chief Fiscal Officer will be supervised by the Executive Director.

The Director of Project and Program Management will oversee the planning, execution, and monitoring of all projects and programs within the organization. They will lead the development of project plans, manage resources, and ensure timely delivery of goals. The Director will ensure programs meet performance standards, collaborate with staff to align with organizational objectives, and track progress for continuous improvement. They will promote a culture of feedback, implement best practices to enhance operational efficiency, and provide leadership to ensure successful project outcomes.

The Director of Clean & Sober Housing will oversee the operations of the clean and sober housing program, ensuring that all participants meet program standards and state regulations. They will manage staff, including house managers and case managers, and provide support and guidance to ensure participants' needs are met. The Director will be responsible for the development and implementation

of policies and procedures, monitoring the program's effectiveness, and ensuring participants receive the necessary resources for successful recovery. They will also collaborate with external partners, manage program budgets, and report on program outcomes to senior leadership. The Director will be supervised by the Executive Director.

Director of Community Reintegration Services (CIS)

The Director will oversee the CIS program, ensuring that participants transition from institutional or residential settings into independent, stable community living. This role involves developing and implementing personalized reintegration plans in collaboration with case managers, healthcare providers, housing authorities, and other community partners. The Director will monitor participant progress, address challenges, and ensure compliance with relevant regulations and funding requirements. Additionally, the Director will drive efforts to expand community resources and build partnerships that support long-term reintegration and stability for program participants. The Director of CIS will be supervised by the Executive Director.

The Program Director of Therapeutic Living Program will oversee the daily operations of the organization's programs, ensuring they run efficiently and effectively. They will coordinate program activities, monitor progress, and ensure services meet quality standards and regulatory requirements. The Program Manager will supervise staff, provide training and support, and facilitate communication among team members. They will assess program outcomes, identify areas for improvement, and implement strategies for continuous enhancement. Additionally, the Program Manager will work closely with stakeholders, report on program performance, and ensure alignment with organizational goals. Program Director will be supervised by the Director of Project and Program Management.

The Certified Substance Abuse Counselor will provide direct counseling to participants, facilitating individual and group therapy sessions. They will assess participants' needs, develop personalized treatment plans, and monitor progress throughout recovery. The counselor will offer support and guidance, helping participants address substance use challenges, and provide referrals to additional services as needed. They will also maintain accurate documentation, ensuring compliance with state regulations and program requirements. The Certified Substance Abuse Counselor will be supervised by the Clinical Director.

The Case Manager will work directly with participants to develop and implement individualized recovery plans. They will coordinate external services such as healthcare, employment assistance, and housing, and monitor participants' progress toward their recovery and reintegration goals. The **Case Manager** will provide ongoing support, assist in identifying resources, and ensure that participants have the tools and guidance needed to succeed in their recovery journey. The case manager will be supervised by the Clinical Director.

The Housing Coordinator will oversee the housing needs of participants, ensuring they have access to safe, stable, and appropriate accommodation. They will assist participants with the application and

placement process, collaborate with community housing providers, and maintain up-to-date knowledge of available housing resources. The Housing Coordinator will monitor participants' housing stability, provide support in transitioning to permanent housing, and ensure compliance with program requirements related to housing. They will also work closely with case managers to align housing solutions with each participant's recovery goals. The Housing coordinator will be supervised by the Director of Community Reintegration Services

The Administrative Clerk will provide essential clerical support, including maintaining and organizing participant records, scheduling appointments, and managing communications. They will assist with data entry, ensure files are updated and compliant with regulations, and handle incoming calls and emails. The Administrative Clerk will support the administrative team with office tasks, assist in preparing reports, and ensure the smooth day-to-day operations of the facility. The Administrative Clerk will be supervised by the Program Manager.

The Hawaii Certified Peer Specialist will provide peer support to participants, offering mentorship and guidance based on their own lived experience in recovery. They will facilitate group meetings, lead recovery-focused activities, and assist participants in navigating the challenges of sober living. The Peer Specialist will serve as a role model, fostering a supportive and encouraging environment, and help participants build life skills and engage in their recovery process. They will also provide feedback to the team on participants' progress and needs. The Hawaii Certified Peer Specialist will be supervised by the Certified Substance Abuse Counselor.

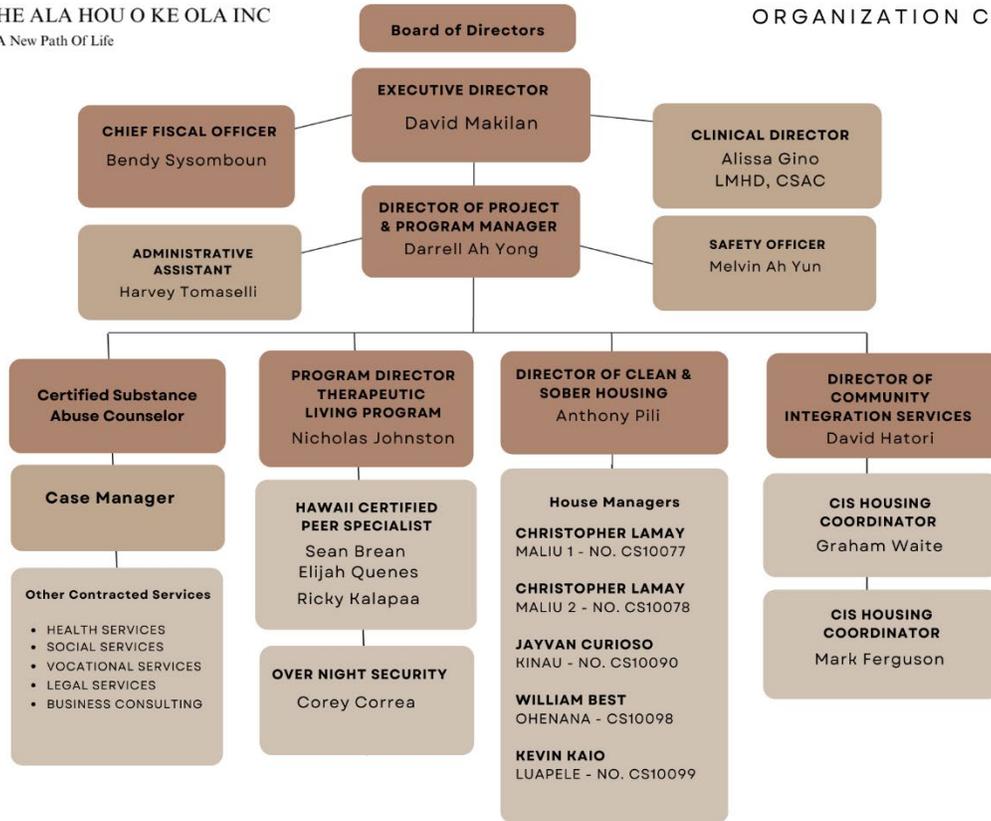
The House Manager will oversee the daily operations of the facility, ensuring that participants follow house rules and program guidelines. They will provide on-site supervision, assist with conflict resolution, and ensure a safe and supportive environment for participants. The House Manager will maintain facility cleanliness and organization, manage participant schedules, and coordinate activities. They will also act as a liaison between participants and staff, providing support and guidance to help participants meet their recovery goals. Additionally, the House Manager will report any issues to the supervisory team and ensure compliance with program standards. The House Manager will be supervised by the Program Director.

The Safety Officer is responsible for overseeing the safety and maintenance of HAHOKO facilities and program vehicles, as well as managing the security team. This includes implementing safety protocols, conducting regular safety inspections of the facility, and ensuring vehicles are properly maintained and compliant with regulations. The Safety Officer will oversee vehicle scheduling, routine maintenance, and emergency repairs while ensuring staff and participants are trained in safe vehicle use. Additionally, the Safety Officer will address potential hazards within the facility, ensure compliance with local safety regulations, and supervise the security team to maintain a secure environment for both participants and staff. The Safety Officer will report directly to the Executive Director. Safety Officer will be supervised by the Program Director.



HE ALA HOU O KE OLA INC
A New Path Of Life

ORGANIZATION CHART



3. Compensation

The applicant shall provide an annual salary range paid by the applicant to the three highest paid officers, directors, or employees of the organization by position title, not employee name.

David Makilan, Executive Director/Founder \$62,400

Bendy Sysomboun, Chief Fiscal Officer 62,400

Alissa Gino Clinical Director \$70,000

VII. Other

1. Litigation

NA

2. Licensure or Accreditation

HAHOKOs Clean & Sober Homes are all certified homes and listed on the (ADAD) Alcohol and Drug Abuse Division Registry. HAHOKO Therapeutic Living Program is also licensed with (OCHA) Office of Health Care Assurance and accredited with ADAD

3. Private Educational Institutions

NA

4. Future Sustainability Plan

Sustainability Plan

The proposed designed to become a self-sustaining facility after the first year of operation. The key components of the sustainability plan are as follows:

Initial Grant Funding for Startup Costs

- The requested grant funds will provide essential financial support to cover startup expenses during the first year of operations. Financial support will help HAHOKO put finances on the side for further operation and expansion.

Grant funds will be allocated to:

- Facility rent and utilities and supplies, Telecommunications, liability insurance
- Recruitment, onboarding, and initial salaries for staff positions critical to launching the program. Staff Trainings.

Revenue Generation Through Program Fees

HAHOKO is a newly contracted provider with the state Alcohol and Drug Abuse Division (ADAD) as of fiscal year October 2025. Under this contract, HAHOKO was awarded \$800,000 over two years, enabling the organization to bill the state for various services provided to participants. These include Clean & Sober Housing at \$50 per day per participant, Therapeutic Living Program Services at \$186 per day per participant, and Peer Support Services at \$100 per hour. The state may provide additional funding if it determines that HAHOKO's services demonstrate increased utilization and demand.

HAHOKO actively develops social enterprises and partnerships with Hawaii's small businesses to create meaningful on-the-job training opportunities for program participants. These partnerships provide hands-on experience across various fields and trades, helping participants build valuable skills and expand their employment prospects.

Many of these vocational training partners invest time and resources in training participants and often hire them once they become eligible for employment. This mutually beneficial relationship addresses Hawaii's labor shortage by providing businesses with reliable workers while giving participants a pathway to stable jobs.

In return, these businesses support HAHOKO's mission by contributing financially on a monthly basis, ensuring the sustainability of its programs and its continued impact on the community. This model not only fosters economic empowerment for participants but also strengthens ties between HAHOKO and local businesses, creating a network of shared success.

An example of HAHOKO's social enterprises is its newest initiative, the HAHOKO Food Truck. This project offers participants practical, hands-on training in key areas such as customer service, food preparation, and inventory management. Participants also have the opportunity to earn food handler certifications, enhancing their qualifications and employability. Beyond skill development, the program helps participants build confidence and opens doors to future job opportunities in the food service industry and beyond.

This innovative model has enabled HAHOKO to thrive for over three years without any support from state, federal, or city funding. Now, with the organization positioned to secure state contract services and grants, HAHOKO is poised to strengthen its role as one of the leading organizations offering a true continuum of care, supporting individuals experiencing homelessness to achieving permanent housing, and guiding the previously incarcerated toward a life of stability and success.

Financial Projections and Break-Even Point

Based on financial modeling, it's expected to achieve a break-even point within the first year as beds are filled incrementally. By the second year, the program revenues will cover all operating expenses and the salaries of the additional head office staff. Surplus revenue will be reinvested into facility maintenance, staff development, and program enhancements.

5. Long-Term Sustainability

To ensure ongoing viability, the organization will implement the following measures:

- **Occupancy Management:** Continuous community engagement to maintain full occupancy.
- **Cost Control:** Regular evaluations to optimize expenses without compromising service quality.
- **Program Quality Assurance:** Ongoing assessment and improvement of services to retain participants and attract new participants through positive word-of-mouth and reputation building.
- **Diverse Funding Streams:** Pursuit of additional revenue sources, such as social enterprises, community partnerships, grants and donations to supplement operational costs if needed.

This approach will enable HAHOKO to continue providing vital recovery services to the community while maintaining financial stability.

Application Submittal Checklist

The following items are required for submittal of the grant application. Please verify and check off that the items have been included in the application packet.

- 1) Hawaii Compliance Express Certificate (If the Applicant is an Organization)
- 2) Declaration Statement
- 3) Verify that grant shall be used for a public purpose
- 4) Background and Summary
- 5) Service Summary and Outcomes
- 6) Budget
 - a) Budget request by source of funds ([Link](#))
 - b) Personnel salaries and wages ([Link](#))
 - c) Equipment and motor vehicles ([Link](#))
 - d) Capital project details ([Link](#))
 - e) Government contracts, grants, and grants in aid ([Link](#))
- 7) Experience and Capability
- 8) Personnel: Project Organization and Staffing



AUTHORIZED SIGNATURE

David Makilan, Executive Director

PRINT NAME AND TITLE

16 JANUARY 2025

DATE