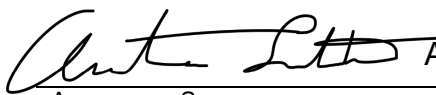


Application Submittal Checklist

The following items are required for submittal of the grant application. Please verify and check off that the items have been included in the application packet.

- 1) Hawaii Compliance Express Certificate (If the Applicant is an Organization)
- 2) Declaration Statement
- 3) Verify that grant shall be used for a public purpose
- 4) Background and Summary
- 5) Service Summary and Outcomes
- 6) Budget
 - a) Budget request by source of funds ([Link](#))
 - b) Personnel salaries and wages ([Link](#))
 - c) Equipment and motor vehicles ([Link](#))
 - d) Capital project details ([Link](#))
 - e) Government contracts, grants, and grants in aid ([Link](#))
- 7) Experience and Capability
- 8) Personnel: Project Organization and Staffing



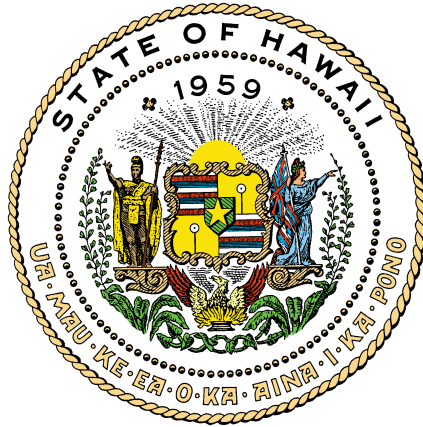
Anton Smith, Chief Executive Officer

1/19/24

AUTHORIZED SIGNATURE

PRINT NAME AND TITLE

DATE



Department of Commerce and Consumer Affairs

CERTIFICATE OF GOOD STANDING

I, the undersigned Director of Commerce and Consumer Affairs of the State of Hawaii, do hereby certify that

TRANSFORMATION HEALTH NETWORK

incorporated under the laws of Ohio

was duly registered to do business in Hawaii as a foreign nonprofit corporation on 09/05/2014 , and that, as far as the records of this Department reveal, has complied with all of the provisions of the Hawaii Nonprofit Corporation Act, regulating foreign nonprofit corporations.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Department of Commerce and Consumer Affairs, at Honolulu, Hawaii.

Dated: January 14, 2024

Director of Commerce and Consumer Affairs



**DECLARATION STATEMENT OF
APPLICANTS FOR GRANTS PURSUANT TO
CHAPTER 42F, HAWAI'I REVISED STATUTES**

The undersigned authorized representative of the applicant certifies the following:

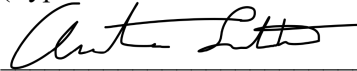
- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawai'i Revised Statutes:
 - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
 - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
 - c) Agrees not to use state funds for entertainment or lobbying activities; and
 - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.
- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
 - a) Is incorporated under the laws of the State; and
 - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided; and
- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
 - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
 - b) Has a governing board whose members have no material conflict of interest and serve without compensation.
- 4) The use of grant-in-aid funding complies with all provisions of the Constitution of the State of Hawaii (for example, pursuant to Article X, section 1, of the Constitution, the State cannot provide "... public funds ... for the support or benefit of any sectarian or nonsectarian private educational institution...").

Pursuant to Section 42F-103, Hawai'i Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

Transformation Health Network

(Typed Name of Individual or Organization)



(Signature)

1/19/24

(Date)

Anton Smith

CEO

(Typed Name)

(Title)

Application for Grants

If any item is not applicable to the request, the applicant should enter "not applicable".

I. Certification – Please attach immediately after cover page

1. Hawaii Compliance Express Certificate (If the Applicant is an Organization)

See attached.

2. Declaration Statement

See attached.

3. Public Purpose

- (1) The name of the requesting organization or individual:
 - a. Transformation Health Network (THN) – Aloha Kona Urgent/Primary Care (AKUC).
- (2) The public purpose for the grant:

The grant's public purpose is to sustain clinic staffing operations, ensuring our position as one of the most cost-effective healthcare options for the local community. Additionally, it aims to incorporate Mental Health services, a Vaccines for Children (VCF) program, and expand Women's Health programming, further enriching our comprehensive healthcare offerings.

- (3) The services to be supported by the grant: Urgent, Primary Care, expand Women's Health, add Mental Health services, and add a Vaccines for Children program.
- (4) The target group:

Transformation Health Network Clinic's target population are those who experience the greatest barriers to health care access. 40,931 people live in THN's Kailua-Kona Service Area, of which 14% are THN Clinic patients. We aim to reach more women in need and provide mental health to the community. The Vaccines for Children (VFC) program provides vaccines at no cost to children who might not otherwise be vaccinated because of inability to pay.

- (5) The cost of the grant and the budget:

Cost of the grant:	\$1,900,000.00
Budget	\$2,378,771.00

II. Background and Summary

This section shall clearly and concisely summarize and highlight the contents of the request in such a way as to provide the State Legislature with a broad understanding of the request. Please include the following:

1. A brief description of the applicant's background:

Incorporated in 2014, Transformation Health Network, Inc. (THN) is a 501(c)(3) non-profit community health center with one clinic serving the out-patient health care needs of the residents of Kailua-Kona, with patients from the surrounding area of Kalaoa and Holualoa. We provide urgent care and comprehensive primary medical care. We would like to expand to provide behavioral health care and women's health for all. We routinely link patients to specialty care and support services within our area. Our services are offered on a sliding fee schedule and applied to all patients depending on their income level, family size, and insurance status. THN is proudly serving over 9,000 patients with over 15,000 annual encounters.

Our Mission: Transformation Health Network – Aloha Urgent/Primary Care is a community-based healthcare organization that provides quality urgent and primary care services to the people of West Hawai'i. THN-AKUC will ensure that patient-centered, culturally responsive, and affordable healthcare services are locally accessible within our community.

THN-AKU's service region encompasses 21% of Hawai'i Island's total land area and 19% of the island's total population, or 200,629, 20% of which live 200% below Federal Poverty Level. THN's rural service area is a federally designated medically underserved area/population (MUA/P) and Hawaii County is designated as a geographic Health Professional Shortage Area (HPSA) as well.

2. The goals and objectives related to the request:

THN-AKUC currently serves a population of approximately 38,000 individuals in Kailua-Kona and the surrounding region, extending care to tourists and transient missionaries associated with the University of the Nations. Our primary focus is on individuals with state healthcare insurance who face financial constraints in accessing healthcare.

Presently, our dedicated team of three providers, three nurses, and three medical assistants tirelessly offer care six days a week, predominantly operating twelve hours each day. Regrettably, our existing staff is grappling with severe burnout. While there are qualified providers in the community, our financial resources constrain us from expanding our team.

This grant proposal seeks funding to address this critical issue by enabling us to hire additional providers, ensuring sustainable clinic operations and preventing further burnout among our current medical staff. The grant will also facilitate the expansion of our services to meet the escalating demand, including the much-needed additions of women's health and mental health services.

Your support will not only fortify our ability to meet the healthcare needs of the community but will also contribute to the enhancement of our services in response to the evolving healthcare landscape.

3. The public purpose and need to be served:

The Kailua-Kona region is home to 38,500 people, with 20% of families living in poverty. The entirety of Hawai'i County is designated MUP/A. Rural populations typically exhibit lower healthcare utilization, decreased rates of insurance coverage, elevated poverty rates, fewer providers per population, and increased travel distances to access care compared to urban populations.

Kailua-Kona faces some of the most significant healthcare disparities in the state and nation, encompassing aspects of race, ethnicity, income, education, and geography. These disparities result in unmet health needs and suboptimal health outcomes among our island populations. Studies indicate that a primary obstacle to accessing care is the lack of transportation, a challenge especially pronounced in our vast and remote service region.

Sustaining our existing services and introducing women's health and mental health services will afford Kailua-Kona residents expanded and regular access to medical, mental health, and women's health care services. This proactive approach aims to address prevailing health disparities and enhance overall community well-being. Our Vaccines for Children (VFC) program will provide vaccines at no cost to children who might not otherwise be vaccinated because of inability of their parent or legal guardian's ability to pay.

4. Describe the target population to be served:

The THN-AKUC Clinic is focused on serving a target population characterized by significant barriers to healthcare access. Within the Kailua-Kona Service Area, which is home to 38,500 residents, 22% constitute patients of the THN-AKUC Clinic. As the population in Kailua Kona continues to grow, there is an escalating demand for expanded social and healthcare services. Compounding the challenge is Kailua-Kona's basic transportation infrastructure and dispersed population, factors that further underscore the critical need for enhanced healthcare accessibility in the region.

We serve all regardless of race, color, sex, age, national origin, disability, religion, sexual orientation, gender identity, or inability to pay. We accept all local insurance, including Medicare, Tricare, and VA. And we provide the lowest all inclusive, Self-Pay Rate, on the West side of Hawaii Island.

We would like to expand our women's health programs and add mental health services, a much-needed addition for our West Hawaii community. According to Community First's recent Access to Care survey, 30% of women within Hawaii County have reported experiencing delayed access to care.

This delayed or limited access can have significant repercussions, potentially resulting in postponed diagnoses of serious health issues or individuals going without necessary treatment, ultimately leading to compromised health. Our initiative seeks to address this issue by providing timely, affordable care to women in Hawaii County, with the understanding that improved access to healthcare has been proven to enhance women's overall health and, consequently, their financial security.

Women in Hawaii County deserve accessible and affordable care that caters to their major health needs, including but not limited to maternity care, prescription drugs, substance abuse and mental health services, as well as preventive care. Your support will contribute to bridging the gaps in healthcare accessibility for women in our community.

It is also our goal with this funding to add mental health services for our Kailua-Kona/West Hawaii region. A recent Access to Care survey conducted by Community First in July 2022 revealed that nearly three in 10 Hawaii residents reported a need for counseling or coping skills, emphasizing the critical demand for mental health services. Health care providers highlighted mental health counseling as the most needed specialty (78%), closely followed by psychiatry (73%). Similarly, Mental Health America's 2023 Access to Care Rankings indicated that 187,000 adults in Hawaii have a mental health condition, with 20% reporting unmet treatment needs (Civil Beat, 2022). This data underscores the pressing need for expanded mental health services in the region.

Hawaii faces a considerable challenge in mental health accessibility, with a provider-to-patient ratio of 1 to 360, resulting in limited appointment availability for existing patients and extended waiting lists for new patients. Compounding the issue, insured individuals frequently encounter difficulties in locating mental or behavioral health providers within their network that exist or that are accepting new patients, exacerbating the strain on available resources.

Within Hawaii County, a growing mental and behavioral health crisis is evident, underscored by escalating suicide rates, particularly among the youth population. Concurrently, the economic climate has given rise to prevalent issues of

homelessness and substance abuse, further intensifying the demand for mental health services.

This confluence of factors emphasizes the critical need for increased mental health resources and support systems within the region. Addressing these challenges requires strategic programs and collaborative efforts to bolster mental health infrastructure, ensuring timely and accessible care for all individuals in need. Our Vaccine's for Children program will provide vaccines at no cost for our local keiki, providing necessary preventative care that could save lives and increase the overall future health of our community. It is THN-AKUC objective to meet some of those needs by adding mental health providers and programs with this anticipated funding.

5. Describe the geographic coverage:

THN-AKUC is the only after-hours urgent care clinic in the Kailua-Kona service area. Beyond Kailua-Kona region, members of the greater West Hawaii region utilize our services as well. We recently have added Telehealth services, which now allows us to provide convenient, accessible care to even more clients.

The entirety of Hawaii County has been designated as a "High Needs" Health Professional Shortage Area (HPSA) since 2019. Within this designation, a Maternity Care Target Area (MCTA) has also been identified. According to the 2022 Hawaii Physician Workforce Assessment, 58% of state residents report experiencing delays in their healthcare in the prior year.

III. Service Summary and Outcomes

The Service Summary shall include a detailed discussion of the applicant's approach to the request. The applicant shall clearly and concisely specify the results, outcomes, and measures of effectiveness from this request. The applicant shall:

1. Describe the scope of work, tasks and responsibilities:

At Transformation Health Network, our unwavering commitment is to deliver high-quality and convenient urgent or primary care services at an affordable cost to our patients. Our esteemed medical staff is proficiently trained in emergency medicine, family practice, and women's health.

With a comprehensive range of primary and urgent care services catering to the entire family, we address diverse healthcare needs, ranging from sports physicals to flu treatments. Operating six days a week and offering extended hours, our clinics are designed to provide care precisely when the community needs it the most.

We proudly serve community members with provider benefits from prominent insurance companies such as Kaiser, HMSA, UHA, and others. When these providers reach capacity and implement diversions, our facility is often the primary destination for accommodating overflow. It is crucial to acknowledge the challenging landscape faced by healthcare providers in Hawaii, particularly with the State's notably low reimbursement rates from insurance companies and the inherent delays in payment processing.

Among the myriad urgent care needs we address daily, some of the common conditions include accidental injuries, allergy symptoms, bronchitis, bug bites and stings, childhood illnesses, chemical exposure, contusions, minor bruises and burns, sunburns, ear infections, eye infections, fever, foreign object removal, flu and cold symptoms, headaches and migraines, joint pain, mononucleosis (mono), respiratory infections, Covid, strep throat, sprains and strains, sexually transmitted infections, and urinary tract infections.

We now offer Telehealth to accommodate more accessible, convenient care for conditions such as:

- Acid Reflux
- Acne
- Athletes foot
- Back Pain without numbness or tingling
- Covid 19 w positive home test
- Cold Sores
- Cough and Colds
- Dental Infection
- Doctors Note
- Eczema
- Gout
- Lab Orders / Blood work
- Migraine (Previous diagnosed history)
- Motion Sickness
- Nausea, Vomiting, Diarrhea
- Pink Eye
- Prescription refills (no controlled substances)
- Rashes
- Smoking Cessation
- Seasonal Allergies
- Sinus Infection
- Sports Injuries: Sprains, Strains, Swelling
- Styte
- UTI (18+)
- Bacterial Vaginosis
- Birth Control
- Sexually Transmitted Infections (exposure or symptoms)
- Period cramps
- Vaginal yeast infection

Through the support of this funding, we aim to enhance our healthcare services by expanding our provider base, introducing mental health care programs, and further developing our women's health initiatives. Our commitment extends to providing inclusive care to all individuals, irrespective of their insurance status. Notably, we often accommodate overflow from other providers during peak demand periods.

As a dedicated team, our paramount goal is to prioritize the community's well-being and consistently deliver healthcare services with excellence.

2. Provide a projected annual timeline for accomplishing the results or outcomes of the service:

Year One-2025	
Quarter One (January -March)	<ul style="list-style-type: none"> -Purchase refrigerated units to store vaccines properly for the VCF program -Order supplies needed for new staff and programs -Develop and produce educational materials for new programs -Develop goals and outcomes -Hire staff/providers who are qualified for women’s health, mental health, and pediatric health. -Begin outreach about our newly evolving scope of services
Quarter Two (April-June)	<ul style="list-style-type: none"> -Roll out our expanded women’s health programs -Provide community outreach about our VCF program for local children -Develop our mental health programming -Order supplies for the new programming -Develop educational materials
Quarter Three (June-August)	<ul style="list-style-type: none"> -Begin our mental health programming -Provide community outreach about our mental health services and how the public can take advantage of those -Integrate our new programming with services we already provide -Ordering of supplies, if needed
Quarter Four (September-December)	<ul style="list-style-type: none"> -Ramp up community outreach and education about new programs -Evaluate progress and numbers served -Update educational materials as needed -Evaluate newly added staff -End of the year reporting on success

3. Describe its quality assurance and evaluation plans for the request. Specify how the applicant plans to monitor, evaluate, and improve their results; and

Our health informatics system and data collection strategy have three primary applications, the electronic health record (EHR), eClinicalWorks (eCW) version 10, data warehouse (BridgeIT) and, care management system (Comprehensive Disease Management System, COMP). All three systems are interfaced with nightly data dumps from eCW to BridgeIT and in turn to COMP. THN-AKUC is fully automated with eCW at Stage 2 of Meaningful Use. BridgeIT provides extensive support for both clinical and financial reporting including fully automated UDS reporting. In addition, THN-AKUC can easily develop

customized reports for special projects, such as those needed for the Vaccine for Children Program. We will routinely report goals, results, and progress to federal, state and county governments, as well as private foundations that provide funds for special programs. THN-AKUC has an appropriate accounting system with the complete capacity to provide appropriate account for all funding awards. THN-AKUC does not have any conditions and is compliant with all federal regulations and rules. THN-AKUC utilizes QuickBooks for its financial information system. The accounting system provides the ability to track, analyze, and report key performance data related to the organization's financial status. The THN-AKUC electronic medical record and practice management system, eClinicalWorks, provides billing and collection data, and an automated process for collecting and analyzing clinical performance data. This data is incorporated into financial performance data providing THN-AKUC with an expanded capability to manage its operations and performance. This system is sufficient for its size. THN-AKUC maintains accounting and internal control systems appropriate to the size and complexity of the organization, which permit tracking of the financial health of THN-AKUC, including identification of trends or conditions that may warrant action by the organization to maintain financial stability. Systems reflect Generally Accepted Accounting Principles (GAAP). THN-AKUC's financial management system can account for all funding awards in order to identify the source (receipt) and application (expenditure) of funds for activities in whole or in part. THN-AKUC's financial records include information and related source documentation pertaining to authorizations, obligations, unobligated balances, assets, expenditures, income, and interest under all funding awards.

THN-AKUC maintains a separation of functions appropriate to its small size to safeguard assets and maintain financial stability. THN-AKUC has an annual independent financial audit which is performed in accordance with Federal audit requirements. Subsequent audits must demonstrate corrective actions have been taken to address all findings, questioned costs, reportable conditions, and material weaknesses cited in the previous audit report, if applicable. Provisions are in place at all levels and include requirements and restrictions to ensure accountability and control - all checks must have two signatures, regardless of amount. Signature authority is vested only with the Chief Executive Officer or Group Practice Manager, and several selected board members, including the Board Chairman, Vice Chairman, Secretary and Treasurer. Checks of \$10,001 or more must be signed by one Board member and the Chief Executive Officer or Group Practice Manager. An annual independent financial audit is performed.

4. List the measure(s) of effectiveness that will be reported to the State agency through which grant funds are appropriated (the expending agency). The measure(s) will provide a standard and objective way for the State to assess the program's achievement or accomplishment. Please note that if the level of appropriation differs from the amount included in this application, the measure(s) of effectiveness will need to be updated and transmitted to the expending agency.

The measures of effectiveness that will be reported to the State are as follows:

- Number of new patients seen (Target 50% annually)
- Number of pediatric patients provided vaccines (Target 500 patients)
- Number of women provided women's health services.
- Number of Mental health patients served.

IV. Financial

Budget

1. The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request.
 - a. Budget request by source of funds ([Link](#))
 - b. Personnel salaries and wages ([Link](#))
 - c. Equipment and motor vehicles ([Link](#))
 - d. Capital project details ([Link](#))
 - e. Government contracts, grants, and grants in aid ([Link](#))

2. The applicant shall provide its anticipated quarterly funding requests for the fiscal year 2025.

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
\$475,000	\$475,000	\$475,000	\$475,000	\$1,900,000

3. The applicant shall provide a listing of all other sources of funding that they are seeking for the fiscal year 2025.

None

4. The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable.

Within the past three years we have received four rounds of Provider Relief Funding (PRF), totaling \$365,656.69. We received two PPP loans totaling \$388,553.00 (PPP Loan #1 \$188,600 on 4/28/20 and #2 \$199,953 on 3/2/21)

We have applied for the Employee Retention Credit, requesting \$468,000.00.

5. The applicant shall provide a listing of all federal, state, and county government contracts, grants, and grants in aid it has been granted within the prior three years and will be receiving for fiscal year 2025 for program funding.

None

6. The applicant shall provide the balance of its unrestricted current assets as of December 31, 2023.

Unrestricted Current Assets: \$4,435.41

V. Experience and Capability

1. Necessary Skills and Experience

The applicant shall demonstrate that it has the necessary skills, abilities, knowledge of, and experience relating to the request. State your experience and appropriateness for providing the service proposed in this application. The applicant shall also provide a listing of verifiable experience of related projects or contracts for the most recent three years that are pertinent to the request.

THN-AKUC has served the Kailua-Kona/West Hawaii community for nearly 10 years and has an established reputation for providing care. We have seen over 400 pediatric patients over the past 10 years providing vaccines. This new program will allow us to make the vaccines more affordable allowing to serve more pediatric patients. THN-AKUC has seen over 1,000 women proving women's healthcare services in the past 5 years and we have served over 100 mental health patients. We have provided these services with excellent results with several accolades from the community. This was most shown during COVID where we served double our capacity on a daily basis and sometime triple for over 15 months.

Our current staff consists of one physician, one Advanced Practice Nurse (APR) who is Nurse Practitioner Certified (NP-C), one Certified Physician Assistant (PA-C), one Doctor of Nursing Practice (DNP) who is also an APR and NP-C and two other APRs at our Kailua-Kona practice.

We currently provide urgent care needs, primary care, and Telehealth for the greater Kailua-Kona/West Hawaii region. We provide care six days a week and after hours. Our medical staff is trained in emergency medicine, family practice,

and women's health. We're committed to providing patients with quality and convenient urgent or primary care at an affordable cost.

2. Facilities

The applicant shall provide a description of its facilities and demonstrate its adequacy in relation to the request. If facilities are not presently available, describe plans to secure facilities.

Transformational Health Network-Aloha Urgent Care has a walk-in clinic location at:

75-5995 Kuakini Highway, Kailua Kona, Hawaii 96740

Our Urgent Care hours of operation are :

Monday: 8 am - 4 pm

Tuesday, Wednesday, Thursday: 8 am - 6 pm

Friday: 10 am - 6 pm

Closed on Saturday and Sunday (and holidays such as Thanksgiving and Christmas)

Our Primary Care hours are:

Monday to Thursday: 8 am - 6 pm

Friday to Sunday: Closed

VI. Personnel: Project Organization and Staffing

1. Proposed Staffing, Staff Qualifications, Supervision and Training

The applicant shall describe the proposed staffing pattern and proposed service capacity appropriate for the viability of the request. The applicant shall provide the qualifications and experience of personnel for the request and shall describe its ability to supervise, train and provide administrative direction relative to the request.

Our current staff consists of one physician, one Advanced Practice Nurse (APR) who is Nurse Practitioner Certified (NP-C), one Certified Physician Assistant (PA-C), one Doctor of Nursing Practice (DNP) who is also an APR and NP-C and two other APRs at our Kailua-Kona practice.

Dr. Andrew Williams is board certified in Family Medicine. He graduated from Ross Univ. School of Medicine and before that, attended the University of South Alabama. Rhonda Hamilton APRN, NP-C graduated in 2010 with a master's degree in advanced nursing practice and began my career in a family practice where I managed the care of families and people of all ages, from newborns to the elderly. KELLIE ACOSTA - PA-C was trained at Yale Medical School's Physician Associate Program, and has since worked in Emergency Care, Acute

Care, and Pediatrics. Being raised in the military let her experience cultures across the country and abroad. After completing her BS and MS in Cell Biology from Cal Poly University, she worked in biomedical research. Jaime Westlund DNP, APRN, NP-C is a Doctor of Nursing Practice and certified as a Family Nurse Practitioner. She began working in the medical field in 2005 in a variety of capacities including, National Certified Medical Assistant, National Certified Phlebotomy Technician, X-Ray Technician, Bone Densitometry Technician, and is Wound, Skin, Ostomy Certified. She obtained her Registered Nursing degree from BYU-Idaho and worked as an RN for eight years before returning to Frontier Nursing University in Hyden Kentucky to complete her master's in nursing and Family Nurse Practitioner education. She also obtained her doctorate from Frontier Nursing University. Rachell Malamed APRN is a Family Nurse Practitioner with an expertise in emergency medicine and critical care and over nine years of experience in the hospital setting. She has a passion for working with the pediatric population and provides family centered care. Bridget Miranda APRN is an advanced practice nurse.

THN-AKUC is led by CEO, Anton Smith, who is familiar with growing healthcare facilities within the state of Hawaii, throughout the United States and several rural communities around the world for the past 30+ years. Mr. Smith has restructured the organization to provide more care with less staffing on a steadier basis for the community. Mr. Smith has also increased revenue per provider by 15% in the last 12 months.

Rhonda Hamilton, Advanced Practice Registered Nurse (APRN), THN-AKUCs Interim Medical Director with over 30 years of healthcare experience has created several programs to serve the community better. She envisioned and created the vaccine for children program out of the need voiced by her patients. Rhonda recruited providers to serve those with Mental Health issues to start a mental wellness program for our community and those who have served of nation in the US military.

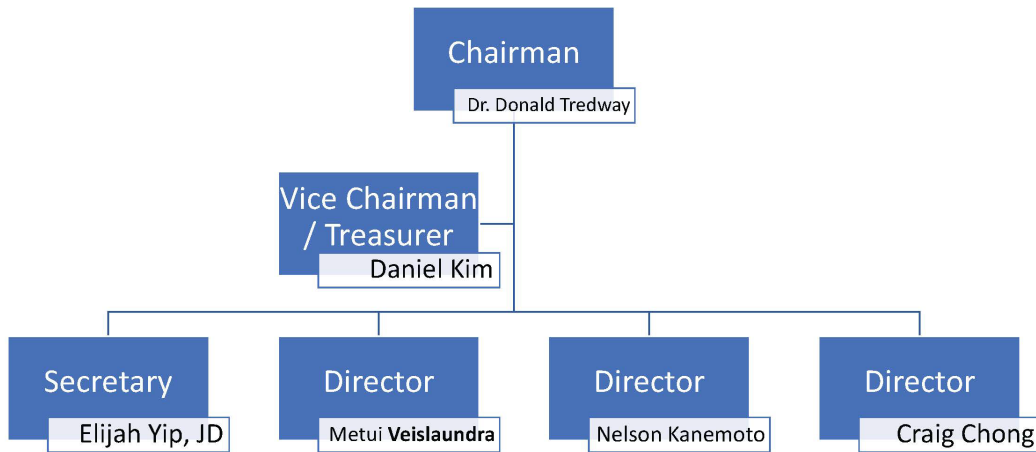
Elisha de Carvalho, THN-AKUCs Group Practice Manager has been with the organization from its inception, rising from a front desk clerk to her current role due to her passion to serve the community. She has been instrumental in the execution of the restructuring of the clinic creating a positive work environment and has aligned the clinic with state benchmarks.

2. Organization Chart

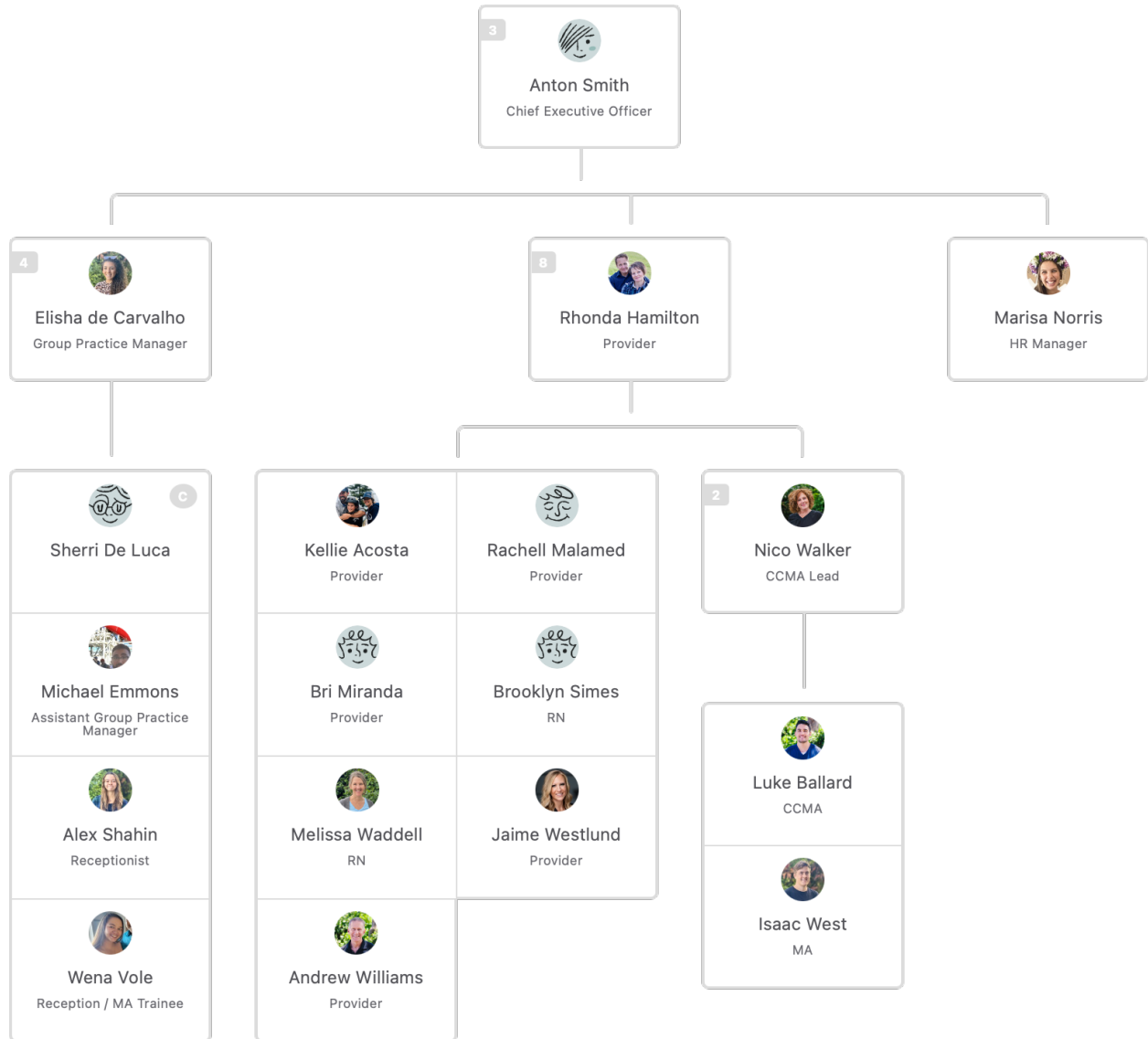
The applicant shall illustrate the position of each staff and line of responsibility/supervision. If the request is part of a large, multi-purpose organization, include an organization chart that illustrates the placement of this request.



Transformation Health Network Board of Directors



Transformation Health Network Staff Organization Chart



3. Compensation

The applicant shall provide an annual salary range paid by the applicant to the three highest paid officers, directors, or employees of the organization by position title, not employee name.

Interim Medical Director \$170,150.54

Chief Executive Officer \$165,700.00

Group Practice Manager \$68,640.00

VII. Other

1. Litigation

The applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgement. If applicable, please explain.

No litigation exists currently.

2. Licensure or Accreditation

The applicant shall specify any special qualifications, including but not limited to licensure or accreditation that the applicant possesses relevant to this request.

Not Applicable

3. Private Educational Institutions

The applicant shall specify whether the grant will be used to support or benefit a sectarian or non-sectarian private educational institution. Please see [Article X, Section 1, of the State Constitution](#) for the relevance of this question.

No, Not Applicable

4. Future Sustainability Plan

The applicant shall provide a plan for sustaining after fiscal year 2024-25 the activity funded by the grant if the grant of this application is:

- (a) Received by the applicant for fiscal year 2024-25, but
- (b) Not received by the applicant thereafter.

THN-AKUC regards this grant as foundational seed funding, serving as a catalyst for expanding our existing provider base, sustaining ongoing operations, and facilitating the introduction of women's health and mental health services within the upcoming two years. This strategic approach aims to establish trust among new patients across all services, thereby fostering long-term sustainability beyond the fiscal year 2025-26.

The envisioned sustainability model hinges on several key components. Firstly, sustained growth is anticipated through increased patient income, reflective of the expanded range of services offered. Additionally, the model is fortified by supplementary support from private donor funds. This dual approach ensures the viability of our healthcare initiatives once established practices and workflows are firmly in place. We view this grant as a pivotal investment, laying the groundwork for a robust and enduring healthcare framework for our community.

Additionally, our plan for future sustainability per our strategic plan has already begun and includes:

OPERATIONS

- Understanding the current monthly revenue
- Right size operational costs to fall under the current monthly revenue.
- Renegotiate Insurance payer contracts.
- Conduct Coding Audits with Greenway and improve provider coding.
- Gain access to enroll patients into Quest (Medicaid = Blue Cross & Blue Shield) in the clinic.

STAFFING

- Right size staff to meet budget and 50% of revenue.
- Providers: Dr. Scott McMurray & Dr. Don Curry
- Support Staff: Taylor, Carmen, Allison, Laura
- Yoko: transitioned to Jonathan's organization 100%
- Downsize to one building (maintain other building until re-evaluation time: lease ends in April 2023).
- Implement a set staffing schedule template (to create efficient provider workflow to increase volume).
- Educate all staff on process and procedures for consistency and common understanding.

EXTERNAL

- Meet with the new leadership of the University of the Nations
 - Introduction of our leadership
 - Let them know that we are there to provide healthcare for them.
 - Inform them that there is not a special YWAM rate.
 - Explain our insurance policy and MEANS test.
 - Discuss an agreement to provide limited services under an agreed rate that the University would include in the students required fees.
- Acquire Rural Healthcare Center Status
- Seek Medicaid Disproportionate Pay
- Seek Membership into the Healthcare Association of Hawaii (HAH)

RE-EVALUATE

- Review consistent solvency status and future potential.
- Review revenue and patient volume in relation to staffing.
- Decide should we expand back into the other clinic or end the lease.

BUDGET REQUEST BY SOURCE OF FUNDS

Period: July 1, 2024 to June 30, 2025

Applicant: Transformation Health Network

BUDGET CATEGORIES	Total State Funds Requested (a)	Total Federal Funds Requested (b)	Total County Funds Requested (c)	Total Private/Other Funds Requested (d)
A. PERSONNEL COST				
1. Salaries	855,505			
2. Payroll Taxes & Assessments	394,825			
3. Fringe Benefits	73,229			
TOTAL PERSONNEL COST	1,323,558			
B. OTHER CURRENT EXPENSES				
1. Airfare, Inter-Island	10,819			
2. Insurance	17,500			
3. Lease/Rental of Equipment	0			
4. Lease/Rental of Space	49,819			
5. Staff Training	6,500			
6. Supplies	176,453			
7. Telecommunication				
8. Utilities	60,048			
9. Advertising & Marketing	7,000			
10 Maintenance & Repairs	14,000			
11 Contractors/Professional Fees	213,009			
12				
13				
14				
15				
16				
17				
18				
19				
20				
TOTAL OTHER CURRENT EXPENSES	555,148			
C. EQUIPMENT PURCHASES	22,000			
D. MOTOR VEHICLE PURCHASES	0			
E. CAPITAL	0			
TOTAL (A+B+C+D+E)	1,900,707			
SOURCES OF FUNDING		Budget Prepared By:		
(a) Total State Funds Requested	1,900,000	Jonathan Marstaller (978) 290-2305		
(b) Total Federal Funds Requested		Name (Please type or print) Phone		
(c) Total County Funds Requested		Jonathan Marstaller 1/19/24		
(d) Total Private/Other Funds Requested		Signature of Authorized Official Date		
TOTAL BUDGET	1,900,000	Jonathan Marstaller, CFO		

BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES

Period: July 1, 2024 to June 30, 2025

Applicant: Transformation Health Network

POSITION TITLE	FULL TIME EQUIVALENT	ANNUAL SALARY A	% OF TIME ALLOCATED TO GRANT REQUEST B	TOTAL STATE FUNDS REQUESTED (A x B)
Physician	0.65	\$135,200.00	100.00%	\$ 135,200.00
Advanced Nurse Practitioner	1	\$170,150.54	100.00%	\$ 170,150.54
Advanced Nurse Practitioner	0.5	\$78,000.00	100.00%	\$ 78,000.00
Physicians Assistant	0.6	\$93,600.00	100.00%	\$ 93,600.00
Administrator	1	\$165,700.00	100.00%	\$ 165,700.00
Manager	1	\$68,640.00	100.00%	\$ 68,640.00
Human Resource Specialist	0.6	\$33,800.00	100.00%	\$ 33,800.00
Nurse	0.25	\$18,200.00	100.00%	\$ 18,200.00
Nurse	0.25	\$18,200.00	100.00%	\$ 18,200.00
Nurse	0.25	\$18,200.00	100.00%	\$ 18,200.00
Medical Assistant	1	\$62,400.00	100.00%	\$ 62,400.00
Medical Assistant	0.65	\$28,392.00	100.00%	\$ 28,392.00
Medical Assistant	0.65	\$28,392.00	100.00%	\$ 28,392.00
Medical Assistant	0.65	\$28,392.00	100.00%	\$ 28,392.00
Receptionist	1	\$37,440.00	100.00%	\$ 37,440.00
Receptionist	1	\$37,440.00	100.00%	\$ 37,440.00
TOTAL:				1,022,146.54
JUSTIFICATION/COMMENTS: Minimum staffing to run Urgent Care clinic and Primary Care clinic for ten hours per day Monday to Friday.				

BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES

Period: July 1, 2024 to June 30, 2025

Applicant: Transformation Health Network

DESCRIPTION EQUIPMENT	NO. OF ITEMS	COST PER ITEM	TOTAL COST	TOTAL BUDGETED
Medication Refrigerator	2.00	\$11,000.00	\$ 22,000.00	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
TOTAL:	2		\$ 22,000.00	

JUSTIFICATION/COMMENTS: Refrigerator require for Vaccine for Children Program to expand the immunization program for kids in our local area at an affordable price.

DESCRIPTION OF MOTOR VEHICLE	NO. OF VEHICLES	COST PER VEHICLE	TOTAL COST	TOTAL BUDGETED
None			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
TOTAL:				

JUSTIFICATION/COMMENTS:

BUDGET JUSTIFICATION - CAPITAL PROJECT DETAILS

Period: July 1, 2024 to June 30, 2025

Applicant: Transformation Health Network

FUNDING AMOUNT REQUESTED						
TOTAL PROJECT COST	ALL SOURCES OF FUNDS RECEIVED IN PRIOR YEARS		STATE FUNDS REQUESTED	OTHER SOURCES OF FUNDS REQUESTED	FUNDING REQUIRED IN SUCCEEDING YEARS	
	FY: 2022-2023	FY: 2023-2024	FY:2024-2025	FY:2024-2025	FY:2025-2026	FY:2026-2027
PLANS	None					
LAND ACQUISITION						
DESIGN						
CONSTRUCTION						
EQUIPMENT						
TOTAL:						
JUSTIFICATION/COMMENTS:						

DONALD R. TREDWAY, M.D., Ph.D.
Board Chair

Professional Biography, 2024

An obstetrician-gynecologist who received his M.D. degree from the University of Illinois College of Medicine (1966) and Ph.D. degree from the University of Southern California (1974). Dr. Tredway received his Ob/Gyn training in the US Navy (1971) and subspecialty training in Reproductive Endocrinology and Infertility at the University of Southern California (1974). He has been active in medical education and research with faculty appointments at the University of Southern California, University of California, University of Chicago, University of Oklahoma, Oral Roberts University and Loma Linda University. In addition to being section Chief of Reproductive Endocrinology at the University of Chicago and Loma Linda University, Dr. Tredway was also chairman of the departments of Obstetrics and Gynecology at Oral Roberts University, Tulsa Medical College of the University of Oklahoma and King Fahd National Guard Hospital in Riyadh, Saudi Arabia. After many years of clinical practice concentrating in gynecology, reproductive endocrinology and infertility, Dr. Tredway joined Serono, Inc. in 2000 as a Medical Director in the Clinical Development Unit for Reproductive Health. In 2006 he was appointed Global Head of the Endocrinology and Reproductive Health Unit of Serono. Serono was acquired late 2006 by Merck KGA and Dr Tredway was appointed Vice President and Global Head of the Fertility and Endocrinology GCDU for EMD Serono. He retired from EMD Serono July 2009 and returning to Broken Arrow, Oklahoma. Currently Dr Tredway provides experienced biotechnology/pharmaceutical consultant services (Tredway Consulting LLC) in clinical development, business development, transitional medicine, and medical affairs. As a part of his consulting services, he became the Chief Medical Officer of Repros Therapeutics Jan-June 2012. In addition, Dr Tredway is a Clinical Professor at the University of Oklahoma School of Medicine, Tulsa, a fulltime Assist Professor at Tulsa Community College (teaching Human Physiology and Human Anatomy & Physiology [retired 2018]), and is on staff (formerly Associate Dean) in the College of Counseling and Health Care at the University of the Nations, Kailua-Kona, Hawaii. He has authored/coauthored 92 professional articles in peer review medical journals.

Along with his academic and industry experience Dr. Tredway was in active and reserve status with the U.S. Navy for twenty years retiring at the rank of Captain from the Naval Reserve in 1996. In addition to his medical experience, Dr. Tredway and his family were on the mission field for two years in Southeast Asia and currently is on staff for medical mission outreach programs in the College of Counseling and Health Care at the University of the Nations, Kailua-Kona, Hawaii. Dr. Tredway was ordained by Melodyland Christian Center, Anaheim, California in 1995 for his Christian service. In addition, he has been on the board of Blessings International (Medicine for Missions) in Broken Arrow, Oklahoma for nine years. Currently he is on the board of Transformation Health Network (THN) in Cincinnati, Ohio, and the board of YWAM ships, Kona, Hawaii & Orange County, CA.

Nelson Kanemoto Board Bio 2024

Nelson Kanemoto is the Founder of Referentia Systems and currently serves as its President and CEO. He directs the strategic decision-making process for different verticals of the business. With more than 30 years of professional experience in business planning and technology development, strategic marketing and positioning, and managing staff and key partners, Mr. Kanemoto has directed Referentia's growth in the development of critical infrastructure solutions including cyber security, network performance management, utility smart grid, healthcare information exchange, and aircraft maintenance. He holds a MS degree and BS degree in Computer Science from the University of Hawaii. Mr. Kanemoto has a heart for the community, providing services and consultations at no costs as well as serving on boards of directors.

To whom it may concern,

I am writing to wholeheartedly support the grant application submitted by Transformation Health Network (THN), a cornerstone of healthcare services in Kona. As a long-time community member, I have personally witnessed the crucial role they play in our town, especially considering their central location which is easily accessible to most residents.

THN stands out for its commitment to providing immediate and compassionate care. In a region where other urgent care facilities are notably distant from the town center, their presence is not just a convenience; it is a lifeline. Their strategic location significantly reduces travel time for urgent medical services, which can be critical in emergencies.

The staff at THN are not only medical professionals but also deeply caring individuals who understand the unique needs of our community. Their approach goes beyond treating illnesses; they foster a supportive and reassuring environment for all their patients. This empathetic care model has been a beacon of hope and comfort for many, including myself and my family.

The expansion of their practice, as proposed in their grant application, is not only a boon for them but also for our entire community. Their plans to enhance facilities and services will address the growing healthcare needs in Kona. This development is particularly vital as our community expands and diversifies, calling for more comprehensive and accessible healthcare options.

THN's commitment to health and wellness has been a defining feature of their service. They have consistently demonstrated their ability to adapt, innovate, and above all, provide unwavering care and support to our community members. Their contribution to Kona is immeasurable, and the grant would enable them to amplify their impact significantly.

I strongly endorse THN's application for this grant. Their vision for expanding and enhancing urgent care services is not only commendable but essential for the well-being of our community. A grant in their favor would be an investment in the health and future of Kona.

Thank you for considering this letter of support. If you need further information or wish to discuss this recommendation in more detail, please feel free to contact me.

Sincerely,



Michael Bell



BODY GLOVE

75-5629 Kuakini Highway Kailua-Kona Hawaii 96740
808 326 7122 bodyglovehawaii.com



To whom it may concern,

I am writing this letter to highly recommend the services provided by The Transformation Health Network, Urgent and Primary Care. I have had the privilege of experiencing their exceptional care and services firsthand, and I am confident in recommending their services to others.

As an organization, our students and staff have also benefitted from the services provided by The Aloha Kona Urgent and Primary Care. Their dedicated team of healthcare professionals, not only provide highly skilled and knowledgeable services, but also understand the value of caring for individuals and operating with genuine care and compassion.

The professionals at Aloha Kona Urgent and Primary Care understand the importance of prioritizing the needs of the patient, listening carefully, and creating personalized treatments that produce results. It is the primary health care facility that our organization recommends in West Hawaii.

I wholeheartedly recommend The Transformation Health Network, Urgent and Primary Care for their exceptional healthcare services. Their commitment to excellence, personalized care, and high ethical standards make them a trustworthy choice for healthcare needs.

Should you have any further questions regarding my recommendation, please do not hesitate to reach out to me.

With warm regards,

Jim Walker,
Director of Training,
YWAM Ships Kona



CLINICAL LABS OF HAWAII

January 18, 2024

Elisha de Carvalho
Transformation Health Network
75-5995 Kuakini Hwy, Suite 513
Kailua-Kona, HI 96740

Re: Letter of Support for Transformation Health Network

Dear Ms. Carvalho,

Clinical Laboratories of Hawaii, LLP wholeheartedly supports the grant application of Transformation Health Network (Aloha Kona Urgent Care and Primary Care) (“*THN*”).

We are a full-service laboratory, certified by the Centers for Medicare and Medicaid Services and accredited by the Clinical Laboratories Improvement Amendments, and have been providing laboratory services to THN, since they opened in 2015 to provide quality healthcare to the West Hawaii community. If awarded the grant, THN will be able to expand their much-needed primary care and urgent care services to meet the growing healthcare needs of the patients of West Hawaii.

If you have any questions about our support of THN, please do not hesitate to contact me at 808-679-4231 or via email at alyssa.park@hawaiilabs.com. Thank you very much.

Sincerely,

Ally Park
President