

**Testimony before the Hawaii State Senate  
Judiciary Committee  
March 30, 2023**

March 29, 2023

Re: Support for HB 695, Relating to Fences

Dear Chair Rhoads, Vice Chair Gabbard, and members of the committee:

The Electronic Security Association (ESA) is the largest trade association in the United States representing the electronic security and life safety industry. Member companies install, integrate, and monitor intrusion and fire detection, video surveillance and electronic access control systems for commercial, residential, industrial and government clients who employ more than 500,000 industry professionals and serve 34 million residential and commercial clients.

ESA supports uniform electric security fencing installation, and it recognizes the fencing as a valuable part of the alarm ecosystem that it represents. Electronic security fencing alarm systems allow consumers another option to deter crime and keep property safe.

Therefore, we urge you to support House Bill 695 which seeks amendments to Hawaii Revised Statutes Section 142-61, as to include electric security fencing in alarm system definitions and remove permitting or licensing requirements other than those provided for alarm systems in Hawaii Revised Statutes Section 142-61.

The specific design and safety requirements for electronic security fences are provided for in House Bill 695, which meets national as well as international standards for such equipment.

We encourage your support for House Bill 695 to help our industry better protect property and deter criminal activity.

Respectfully Submitted,

Electronic Security Association

Time/Date: 9:35 a.m., March 30, 2023  
Committee: Senate Committee on Judiciary  
Bill: HB 695, HD2 Relating to Battery-Charged Security Fences  
Position: Support

Aloha Chair Rhoads, Vice-Chair Gabbard, and members of the committee!

We are writing in support of HB 695, HD 2 relating to battery-charged security fences which allows for the use of security alarm fences under certain circumstances.

Property crimes, burglaries, car thefts, arson, and theft of metals such as copper wire are among the many physical security concerns of Hawaii's businesses. Last year, the legislature sought to address skyrocketing thefts of catalytic converters by enacting tougher laws for their resale. Based on the most recent statistics available, approximately \$85 million in property value was reported stolen in the State of Hawaii, an increase of 6.6% from the figure reported in the prior year. Building suppliers, auto collision parts and repair shops, large equipment rental companies, utilities, freight terminals and trucking sales and service companies, among others, located in industrial, often isolated, areas are seeking effective security solutions.

Commercial security fencing companies provide perimeter security for business sites in local jurisdictions and many states across the country. Security fencing strategies include deterring crime with physical infrastructure and warning signs, as well as activating a monitored and audible alarm system when a trespass is detected. If an alarm is detected and verified, responders are contacted and deployed to investigate. The authority of Hawaii's counties to grant permits to battery-charged security fences even in remote industrial areas has been clouded by a state law that does not clearly differentiate between battery-charged security fences and electrical fences which are permissible in an agricultural setting.

This bill will allow counties the authority to grant permits for battery-charged security fences meeting certain conditions. We believe it is an important tool to help businesses avert theft and crime.

Amarok provides perimeter security fencing to more than 6,000 customers in 48 states, preventing 98% of theft after installation. We respectfully request that you pass HB 695 HD2.

Thank you for the opportunity to testify.



**Cindy Williams Lundy**  
Director, Government Relations  
Mobile: 919-740-5033



01/13/2023

To Whom it May Concern;

My name is Vincent A. Carranza. I am the Corporate Manager – Physical. I have worked with Penske for 5 years and have been in the physical security industry for over 18 years. My role deals directly with security and trying to keep our assets secure so that we can be a good partner to our customers. During the time that I've worked in this role, we have tried various camera solutions, mobile camera trailers, coaxial "listening" cables, guard services, and have even created our own bait truck. Because of this, I consider myself very knowledgeable about the different options available to limit commercial theft.

During this same time, we have worked with AMAROK and utilized the battery charged fence. We currently have this solution at 94 locations throughout the country, and it is our default security solution when we are dealing with pervasive theft. While we do not utilize this solution at locations that are low crime, it is DEFINITELY our first choice when it comes to stopping crime quickly and effectively in our areas of high risk.

This is the only solution that we trust to keep thieves off our property. It provides peace of mind to me, our center managers, our customers, and our bottom dollar.

I strongly encourage you to vote favorably to allow this system to be utilized as the effective tool that it is.

Sincerely,

**Vincent A. Carranza** Digitally signed by  
Vincent A. Carranza  
Date: 2023.01.13  
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