

JOSH GREEN, M.D.  
GOVERNOR  
KE KIA'ĀINA



BONNIE KAHAKUI  
ACTING ADMINISTRATOR

**STATE OF HAWAI'I | KA MOKU'ĀINA O HAWAI'I**  
**STATE PROCUREMENT OFFICE**

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Honolulu, Hawaii 96810-0119  
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TESTIMONY  
OF  
BONNIE KAHAKUI, ACTING ADMINISTRATOR  
STATE PROCUREMENT OFFICE

TO THE SENATE COMMITTEE  
ON  
GOVERNMENT OPERATIONS  
April 11, 2023, 3:00 p.m.

G.M. 611

Submitting for consideration and confirmation to the Procurement Policy Board,  
Gubernatorial Nominee, LISA MARUYAMA, for a term to expire 06-30-2024.

Chair McKelvey, Vice Chair Gabbard, and members of the committee, thank you for the opportunity to submit testimony on G.M. 611. The State Procurement Office (SPO) is in **strong support** of the nomination of Lisa Maruyama to the Procurement Policy Board (Board). This volunteer Board is a critical component of the SPO, promulgating Hawaii Administrative Rules in accordance with Chapters 103D and 103F of the Hawaii Revised Statutes.

Ms. Maruyama, who was elected as the Board's Chair in February 2023, will contribute her expertise in procurement, advocacy, and leadership for non-profit organizations, as well as her sincere desire to serve the community.

Since 2008, Ms. Maruyama has served as the President and Chief Executive Officer of the Hawaii Alliance of Nonprofit Organizations, which provides overall management, leadership to staff and the Board of Directors in program development and implementation, financial management, fundraising, marketing, community relations, and advocacy. Her professional experience includes serving as Interim Executive Director of the Women's Fund of Hawaii; Marketing Consultant for the Hawaii Alliance of Nonprofit Organizations; Marketing Consultant for the Hawaii Forest Industry Association; Vice President, Public Affairs, of Bright Light Marketing; Executive Director of the Pacific and Asian Affairs Council; and Executive Director of the Mental Health Association in Hawaii (now known as Mental Health America of Hawaii).

Her professional training and fellowships include being selected for the nine-month Hawaii Community Foundation Pono Leadership Development Program in 2012 and participating in the 1999-2000 Pacific Century Fellows Program.

Ms. Maruyama's current community activities include serving as a member of the Board of Directors of the Hawai'i Data Collaborative, the Hogan Entrepreneurs Program Advisory Board for Chaminade University, the Hawai'i Energy Advisory Board, the Board of Directors of the O'ahu Economic Development Board, Leadership Advisory Group of Transform Hawaii Government, and Advisory Board of the University of Hawai'i Public Administration Program. Her past community activities include serving as the co-founder of the Kūkulu Switchboard, co-convenor of Funder Hui, member of the Board of Directors of the Friends of the Children's Justice Center, and member of the Community Advisory Board for Hawai'i Public Radio.

Ms. Maruyama hold a Bachelor of Business Administration degree from the University of Hawai'i at Mānoa.

For these reasons we respectfully ask that your committee confirm Ms. Maruyama's nomination to the Procurement Policy Board.

Thank you for the opportunity to submit testimony on G.M. 611.



April 6, 2023

TO: The Honorable Angus McKelvey, Chair  
The Honorable Mike Gabbard, Vice Chair  
Senate Government Operations Committee

FROM: Debbie Cabebe, Chief Executive Officer  
Maui Economic Opportunity

SUBJECT: Governor's Message No: 611  
Nomination of Lisa Maruyama to the Procurement Policy Board,  
term to expire 6/30/2024  
Hearing: April 11, 2023, 3 p.m., Conference Room 225 and Videoconference

Chair McKelvey, Vice Chair Gabbard and Members of the Committee,

My name is Debbie Cabebe of Maui Economic Opportunity. I am writing in support of Lisa Maruyama's nomination to the Procurement Policy Board.

As the President and CEO of the Hawai'i Alliance of Nonprofit Organizations (HANO), Ms. Maruyama has worked to improve the government/nonprofit contracting relationship for the benefit of the community. She has the insight and experience to address the many facets of this relationship through HANO and as a service provider.

Procurement policy is one significant way to make systemic improvements to support this vital relationship between government and nonprofit agencies. She currently is the lone representative from the community-based-organization sector on the Procurement Policy Board, which she chairs.

Ms. Maruyama is in a position to highlight the procurement of services, especially health and human service contracts, to maintain government responsibilities and nonprofit services and finances.

Should you have additional questions, I can be reached at (808) 243-4300 or at [debbie.cabebe@meoinc.org](mailto:debbie.cabebe@meoinc.org). Thank you for the opportunity to testify.

Sincerely,

Debbie Cabebe, SHRM-SCP  
Chief Executive Officer

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### **The Promise of Community Action**

Community Action changes people's lives, embodies the spirit of hope, improves communities, and makes America a better place to live. We care about the entire community, and we are dedicated to helping people help themselves and each other.





Letter of Support to the State Procurement Policy Board for Lisa Maruyama

Governor's Message 611

Tuesday, April 11, 2023 at 3:00 P.M.

Dear Chair McKelvey, Vice Chair Gabbard, and members of the Senate Government Operations Committee,

On behalf of the O'ahu Economic Development Board, I am writing in support of the confirmation of Lisa Maruyama to the State Procurement Policy Board, for a term to expire 06-30-2024.

As a member of our board of directors, Lisa brings forth a perspective that is necessary, and often unrecognized, by our local business community regarding the needs of nonprofit organizations. We are grateful to her contributions to our work as she is a high character, action-oriented and thoughtful leader who positively influences those who know her. For over a decade, Lisa has served as the President and CEO of the Hawai'i Alliance of Nonprofit Organizations (HANO) and throughout her career she has developed interest and expertise in strategic thinking for systems change, nonprofit management and sector level public policy issues. With deep understanding and experience in these areas, Lisa is an ideal candidate to serve on the State Procurement Policy Board as she can serve as a voice for the hundreds of community-based organizations that provide much-needed services to our local residents.

Our board of directors and staff are appreciative of the many gifts she brings forth in service of Hawai'i and we see her expertise translating well into this important role at the State of Hawai'i. In sum, we support the confirmation of Lisa Maruyama to the State Procurement Policy Board.

Mahalo nui for your time and consideration.

A handwritten signature in black ink that reads "Molly Mamaril". The signature is written in a cursive, flowing style.

Molly Mamaril

Community Innovation Connector, Oahu Economic Development Board

April 10, 2023

Aloha Chair McKelvey, Vice Chair Gabbard and the members of the Senate Government Operations Committee.

My name is Noriko Namiki, CEO at YWCA O'ahu. We support the confirmation of Ms. Lisa Maruyama to the State Procurement Policy Board.

We have observed Ms. Maruyama working tirelessly for more than a decade as the President and CEO of the Hawaii Alliance of Nonprofit Organizations. Ms. Maruyama is always generous with her time and resources as she works collectively and individually with various nonprofit organizations across the state. Each group faces its own unique needs from issues with government contracting to adequately funding the much-needed services they provide to the people of Hawai'i.

With her own background in running a nonprofit, Ms. Maruyama truly understands the value of the work nonprofits perform in our community, especially the gap they fill to serve people in need. She also knows the challenges nonprofits face. Many nonprofit executives are having to not only figure out how to design and execute the best possible services and programs, but doing so while seeking ways to make their operations financially sustainable.

In the last few years, Ms. Maruyama has successfully convened and maintained meetings among Hawaii's nonprofit leaders to have honest and candid conversations about the government contracting and procurement system so that government agencies and nonprofit organizations can work as partners. This is not an easy task. We nonprofit leaders are often pulled into various meetings and dedicating time for such conversations as an on-going process was a tough proposition. However, many nonprofits have come together and stayed on the conversations – We knew we could have substantive conversations under the guidance of Ms. Maruyama to drive change to the current situation.

Ms. Maruyama is a dedicated professional with integrity and compassion. She is not afraid to speak up for causes she believes in and she has an immense support and respect among those who work for the nonprofit sector in Hawai'i. We believe Ms. Maruyama will make a great member of the State Procurement Policy Board.

Thank you very much for your consideration. Please feel free to contact me at [nnamiki@ywcaoahu.org](mailto:nnamiki@ywcaoahu.org) with any questions.



Noriko Namiki  
CEO



THE INSTITUTE FOR HUMAN SERVICES, INC.  
*Ending the Cycle of Homelessness*

April 4, 2023

Committee on Governmental Operations  
Sen. Angus McKelvey, Chair  
Sen. Mike Gabbard, Vice Chair

From: Connie Mitchell on behalf of IHS, The Institute for Human Services

Re: GM611. Appointment of Lisa Maruyama

I am writing in support of Governor Josh Green's nomination of Lisa Maruyama to the State Procurement Policy Board where she currently serves as Chair.

I have known Lisa Maruyama and worked with her in her capacity as CEO and President of Hawaii Alliance of Non-profit Organizations since she began there in 2008 and I was just two years into my current position as the Executive Director of IHS, The Institute for Human services. Her leadership has helped strengthen the sector and brought awareness to policymakers of important and significant challenges faced by NPOs.

She lends an important voice on the Board to help government contract with businesses and organizations that carry out many of the functions for which the Government is responsible for delivering in a fair and thoughtful manner. She understands the importance of partnerships between public and private entities and the complexities of leveraging philanthropic resources in the mix. Her business background offers a perspective that also incorporates the principles of delivering quality goods and services at an affordable price. She has a well-rounded view of procurement that would be applied to establishing policy that is truly value based for the benefit of taxpayers.

Please confirm Lisa Maruyama's appointment to the State Procurement Policy Board.

Mahalo,

Connie Mitchell, MS, APRN  
Executive Director





**PARTNERS IN DEVELOPMENT**  
FOUNDATION

April 5, 2023

The Honorable Senator Angus McKelvey, Chair  
The Honorable Senator Mike Gabbard, Vice Chair  
Senate Committee on Government Operations  
State Capitol  
Honolulu, HI 96813

**RE: Hearing on Tuesday, April 11, 2023 at 3:00 p.m., Conference Room #225  
Regarding GM 611, “Submitting for consideration and confirmation to the  
Procurement Policy Board, Gubernatorial Nominee, LISA MARUYAMA, for a term  
to expire 6-30-2024.”**

Dear Chair McKelvey, Vice Chair Gabbard and Members of the Senate Committee on  
Government Operations,

I ask that you would **strongly support GM 611** to enable Lisa Maruyama to serve on the  
Procurement Policy Board and provide the guidance, oversight and vision from the nonprofit  
sector for the State.

Partners in Development Foundation (PIDF) is a 501(c)(3) celebrating over 25 years of service to  
the communities of Hawai‘i addressing needs of at-risk youth and families in areas of multi-  
generational education, strengthening families and communities in areas of social services, and  
promoting island resiliency through PIDF’s environmental projects. PIDF would not be as  
equipped to provide these services without the leadership and support of people like Lisa  
Maruyama who has worked tirelessly for years to lead a coalition of nonprofits at HANO and  
help lift the voices and work of community-based organizations throughout Hawai‘i. PIDF has  
been a member of HANO for many years and can speak to the important work of nonprofits in  
our state to bridge the gap in services to support our community and the work of our government  
agencies.

We believe that confirming Lisa Maruyama to the Procurement Policy Board will only further  
strengthen the critical work being done to meet the needs of our state and I therefore **ask that  
you support GM 611.**

Me ke aloha,

Shawn M. Kana'iaupuni, PhD  
President and Chief Executive Officer

*Serving Hawai‘i’s Families, Living Hawaiian Values*



1130 N. NIMITZ HWY, SUITE C-210, HONOLULU, HI 96817  
PHONE: (808) 838-7752 TOLL FREE: (866) 636-1644 FAX: (808) 838-1653

To: Chair Angus McKelvey, Vice Chair Mike Gabbard, and member of the Senate Government Operations Committee

From: Laurie Arial Tochiki, Executive Director

Re: Appointment of Lisa Maruyama to the State Procurement Policy Board

GM 611

Date: April 7, 2023

I am Laurie Arial Tochiki and I am the Executive Director of EPIC 'Ohana. I write to express my strong support for the appointment of Lisa Maruyama to the State Procurement Policy Board. Lisa is deeply committed to improving relationships between government and non-profit agencies for the purpose of improving the lives and wellbeing of each and every citizen of the state of Hawai'i. She is a clear thinker. She is fair and operates with integrity. Lisa is the kind of person who sees the big picture of policy and procedure impact on operations, as well as some of the day to day challenges.

Lisa has been working to improve government and non-profit relations through her work at HANO as well as through her previous experience in the community as a direct service provider.

EPIC 'Ohana is a member of HANO and as such we have been a direct beneficiary of the organization's trainings, committees, and technical assistance. Lisa has been a tremendous leader at HANO and can bring that leadership and skill to the Procurement Policy Board.

Thank you for your consideration of her appointment.





TIME/DATE: 3:00 p.m., April 11, 2023  
PLACE: State Capitol Conference Room 225 & Videoconference  
COMMITTEE: Senate Government Operations  
RE: GM 611, Nomination of Lisa Maruyama to the Procurement Policy Board  
POSITION: Support

Aloha Chair McKelvey, Vice Chair Gabbard, and members of the committee!

My name is Christine Maii Sakuda and I serve as the executive director of Transform Hawai'i Government (THG), a nonprofit organization that advocates for a more accessible and responsive state government that leverages technology to help citizens, communities, and businesses throughout Hawai'i thrive. In collaboration with state government partners, we strive to keep modernization a top priority. We are writing in **support** of Governor's Message 611, Nominating Lisa Maruyama to the Procurement Policy Board.

Successfully delivering government services to Hawai'i residents requires investments in people, processes, and technology. Those investments can only be made through effective and efficient procurement practices, from the initial acquisition planning through to project closeout. Costly delays and a lack of transparency can happen at any phase of the procurement process. It is imperative that good leaders with a deep commitment to service are selected to lead the Procurement Policy Board. Lisa Maruyama has demonstrated just such leadership and commitment in her role as the executive director of the Hawaii Alliance of Non-profit Organizations for 15 years. She has the knowledge, insight, and dedication that will serve all of the citizens of the state well. Please support her nomination.

We invite you to continue to call upon Transform Hawai'i Government as a resource on government modernization. Through research, data, and in-depth policy recommendations, and resources we wish to support your efforts to make Hawai'i a better place and look forward to working closely with you.

Sincerely,

A handwritten signature in blue ink, appearing to read 'C. Sakuda', is written over a faint circular watermark.

Christine Sakuda  
Executive Director  
Transform Hawai'i Government  
email: [csakuda@TransformHawaiiGov.org](mailto:csakuda@TransformHawaiiGov.org) | phone: (808) 321-2811  
web: [www.TransformHawaiiGov.org](http://www.TransformHawaiiGov.org)



## HIPHI Board

Misty Pacheco, DrPH  
Chair  
University of Hawai'i at Hilo

JoAnn Tsark, MPH  
Secretary  
John A. Burns School of Medicine,  
Native Hawaiian Research Office

Debbie Erskine  
Treasurer  
ARCH-MEPS Consulting LLC, Owner

Keshia Adolpho, LCSW  
Na'au Healing Center

Camonia Graham - Tutt, PhD  
University of Hawai'i - West O'ahu

Carissa Holley, MEd  
Hale Makua Health Services

Dina Shek, JD  
Medical-Legal Partnership  
For Children in Hawai'i

Garret Sugai  
HMSA

Kathleen Roche, MS, RN, CENP  
Kaiser Permanente

May Okihiro, MD, MS  
John A. Burns School of Medicine,  
Department of Pediatrics

Titiiimaea Ta'ase, JD  
State of Hawai'i, Deputy Public  
Defender

## HIPHI Initiatives

Coalition for a  
Tobacco-Free Hawai'i

Community Health  
Worker Initiative

COVID-19 Response

Hawai'i Drug & Alcohol-Free  
Coalitions

Hawai'i Farm to School Hui

Hawai'i Oral Health Coalition

Hawai'i Public Health Training Hui

Healthy Eating + Active Living

Kūpuna Collective

Date: February 28, 2023

To: Senator Angus McKelvey, Chair  
Senator Mike Gabbard, Vice Chair  
Members of the Committee on Government Operations

Re: Support GM611 Submitting for consideration and confirmation to the  
Procurement Policy Board, Gubernatorial Nominee, Lisa Maruyama, for a  
term to expire 6.30.2024

Hrg: Tuesday, April 11, 2023, at 3:00 PM

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The Hawai'i Public Health Institute<sup>i</sup> (HIPHI) is in **Support of GM611**,  
Submitting for consideration and confirmation to the Procurement Policy  
Board, Gubernatorial Nominee, Lisa Maruyama, for a term to expire 6.30.2024.

Since 2008, Lisa Maruyama has served as the President and CEO of Hawai'i  
Alliance of NonProfit Organizations (HANO), where she leads an organization  
that connects with many of the nonprofits in Hawai'i. In her role, she helps to  
support the needs, policies, and operational standards to ensure nonprofits are  
able to thrive, even when faced with the challenging environment of operating  
in Hawai'i.

She successfully supported the network of nonprofits to successfully navigate  
through the pandemic, when they were faced with overwhelming obstacles  
and the challenge of working with government agencies in order to access  
federal funds for the vital community services they were providing. Ms.  
Maruyama is an advisor for all community strengthening organizations  
supporting their growth of services, reach, and funds.

Lisa Maruyama will serve our state well in this role, as it is one she has many  
years of experience in already. Always ready to help and support, Ms.  
Maruyama is an excellent choice for this role. HIPHI strongly supports her  
nomination.

Mahalo,

A handwritten signature in black ink that reads 'Peggy Mierzwa'. The signature is written in a cursive style and is positioned above the printed name and title.

Peggy Mierzwa  
Director of Policy & Advocacy

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<sup>i</sup> Hawai'i Public Health Institute is a hub for building healthy communities, providing issue-based  
advocacy, education, and technical assistance through partnerships with government, academia,  
foundations, business, and community-based organizations.

**GM-611**

Submitted on: 4/6/2023 1:27:37 PM

Testimony for GVO on 4/11/2023 3:00:00 PM

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Testify</b>
nanci kreidman	Testifying for Domestic Violence Action Center	Support	Written Testimony Only

Comments:

Aloha,

please accept this statement of unqualified support for the nomination of Lisa Maruyama to the Procurement Policy Board. Her presence is an essential voice for the sector working with state agencies who enter into contracts with community based organizations. Her experience speaks for itself. Her wisdom and advocacy on the collective behalf of community in these important discussions is unmatched.

thank you



# Parents And Children Together

BUILDING THE RELATIONSHIPS  
THAT MATTER MOST

ParentsAndChildrenTogether.org

## TESTIMONY IN SUPPORT OF GM 611

**TO:** Chair McKelvey, Vice-Chair Gabbard, & Members  
Senate Committee on Government Operations  
**FROM:** Ryan Kusumoto, President & CEO  
**DATE:** April 11, 2023 at 3:00 PM

**Parents and Children Together (PACT) supports GM 611, the gubernatorial nomination of Lisa Maruyama for confirmation to the Procurement Policy Board.**

Lisa Maruyama has served as the President and CEO of the Hawaii Alliance of Nonprofit Organizations (HANO) for the last 15 years. From that seat she has worked extensively on the issues of Hawai'i nonprofits with state procurement, which are as varied and complex as the different missions of HANO's member organizations. As a HANO board member and representative of a HANO member organization, I find Ms. Maruyama's continued voice at the table to be essential in ensuring that administrative rules governing state procurement are comprehensive and effective. She is uniquely qualified for this position of public service.


Founded in 1968, PACT is a statewide community-based organization providing a wide array of innovative and educational social services to families in need. Assisting more than 15,000 people across the state annually, we help identify, address, and successfully resolve challenges through our 20 programs. Among our services are early education programs, domestic violence prevention and intervention programs, child abuse prevention and intervention programs, childhood sexual abuse supportive group services, child and adolescent behavioral health programs, sex trafficking intervention, poverty prevention and community building programs.

Thank you for the opportunity to testify. Please contact me at (808) 847-3285 or [rkusumoto@pacthawaii.org](mailto:rkusumoto@pacthawaii.org) if you have any questions.



HAWAI'I COMMUNITY FOUNDATION

To: Chair Angus McKelvey, Vice Chair Mike Gabbard,  
and members of the Senate Government Operations Committee

From: Michelle Kauhane   
Senior Vice President & Chief Impact Officer

Date: April 10, 2023

Re: **Support for GM611**

The Hawai'i Community Foundation (HCF) **supports** GM611 to consider and confirm Lisa Maruyama to the State Procurement Policy Board.

HCF recognizes that procurement policy is one way in which to make systemic improvements to support the vital relationship between government and community-based organizations (CBO). Lisa Maruyama has a solid track record of improving the contracting relationship between the government and nonprofit sectors to strengthen communities.

If confirmed, Lisa would be the sole representative from the CBO sector on the Procurement Policy Board. She will be able to highlight issues related to procurement of CBO services, especially 103f health and human service contracts.

HCF supports the inclusion of a CBO representative on the State Procurement Policy Board and we believe that Lisa Maruyama as the President and CEO for the Hawai'i Alliance of Nonprofit Organizations is an excellent candidate.

Mahalo!



# HAWAI' APPLESEED

## CENTER FOR LAW & ECONOMIC JUSTICE

April 10, 2023

### Board of Directors

Joyce Lee-Ibarra, President  
Garret Sugai, Vice President  
Patrick Byrne, Treasurer  
Laurie Au  
Michael R. Cruise, Esq.  
David Derauf, M.D.  
Kanoë Enos  
Ryan Kusumoto  
Neal Milner  
Kerrie Urosevich, Ph.D.

TO: Senator Angus L.K. McKelvey, Chair  
Senator Mike Gabbard, Vice Chair  
Members of the Senate Committee on Government  
Operations

FROM: Hawai'i Appleseed Center for Law & Economic Justice

SUBJECT: Testimony: Consideration and confirmation as a member of  
the Procurement Policy Board, Gubernatorial Nominee, Lisa  
Maruyama.

Hearing: April 11, 2023 at 3:00 pm  
Conference Room 225 & Videoconference

Chair McKelvey, Vice Chair Gabbard, and Members of the Committee on  
Government Operations,

Thank you for the opportunity to provide testimony in strong SUPPORT  
of the confirmation of Lisa Maruyama as a member of the Procurement  
Policy Board.

Hawai'i Appleseed Center for Law and Economic Justice has worked with  
Ms. Maruyama through PHOCUSED, which comprises health and human  
service organizations and the people they serve across the State of  
Hawai'i. We collaborated on advocacy pertaining to critical procurement  
and service delivery issues that directly impact our providers on city and  
state levels.

We also partnered with Ms. Maruyama in addressing True Costs for our  
Community-Based Organizations (CBOs). She is very passionate about  
this and knowledgeable about the needs of these organizations as CEO  
of Hawai'i Alliance of Nonprofit Organizations (HANO).

Ms. Maruyama is a strong advocate for streamlining the procurement  
process and for ensuring that our CBOs can continue to do their  
necessary work in serving their communities in the most impactful and

733 Bishop Street, Suite 1180  
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(808) 587-7405  
hiappleseed.org

effective ways. This, coupled with her experience in government makes her an excellent candidate to serve on the Procurement Policy Board.

Thank you for the opportunity to submit testimony.

April 10, 2023

The Honorable Angus McKelvey, Chair,  
Senate Government Operations Committee  
The Honorable Mike Gabbard, Vice Chair  
The Honorable Joy A. San Buenaventura, Member  
The Honorable Glenn Wakai, Member  
The Honorable Brenton Awa, Member

Re: GM 611 – Support for the Appointment of Lisa Maruyama to the Procurement Policy Board

Dear Senators:

With complete confidence in Lisa Maruyama’s character, wisdom, and commitment to public service, I write to endorse Governor Green’s March 17, 2023, nomination of Lisa Maruyama to the Procurement Policy Board.

I have had the privilege of knowing Lisa for almost 15 years. I also had the honor of getting to work closely with Lisa when she served as a member of the Board of Directors of the National Council of Nonprofits from 2012-2019. Time and time again I watched Lisa’s peers on that national board, all distinguished leaders themselves, turn to Lisa to take on important leadership roles. They recognized Lisa’s special blend of knowledge, talent, and sense of fairness as they repeatedly selected her to serve as Chair of the Board’s Public Policy Committee over an unprecedented five years. Then, still wanting more of Lisa’s strong leadership skills, they chose her to serve as Chair of the Membership Committee. But that’s not all. Lisa also served on our national task force dedicated to working with governments at all levels to reform antiquated and broken government-nonprofit contracting and grantmaking processes to ensure people receive vital services when they need them, taxpayers receive full value for the programs they fund, and communities are strengthened through wise stewardship.

I enthusiastically applaud Governor Green’s nomination of Lisa Maruyama to the Procurement Policy Board and urge you as members of the Senate Government Operations Committee and then the full Senate confirm her appointment. Please contact me if you have any questions.

Respectfully,



Tim Delaney  
President & CEO



**GM-611**

Submitted on: 4/5/2023 8:09:05 AM

Testimony for GVO on 4/11/2023 3:00:00 PM

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Testify</b>
Trever Asam	Individual	Support	Written Testimony Only

Comments:

I have known and worked with Lisa Maruyama for many years through her role at the Hawaii Alliance of Nonprofit Organizations. She is dedicated to her work and to Hawaii, and has a keen understanding of both the government procurement process and the opportunities for improvement of the system.

I believe that she will be thoughtful, careful, and professional in her approach to the role for which she is nominated and I look forward to the good works that she can accomplish.

I wholeheartedly support her confirmation.

**GM-611**

Submitted on: 4/5/2023 10:00:49 AM

Testimony for GVO on 4/11/2023 3:00:00 PM

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Testify</b>
Elena Farden	Individual	Support	Written Testimony Only

Comments:

Aloha Chair Angus McKelvey, Vice Chair Mike Gabbard, and members of the Senate Government Operations Committee:

I write in **STRONG SUPPORT** of the nomination of Lisa Maruyama and implore the committee to confirm her as a member of the Procurement Policy Board.

Lisa is deeply committed to improving the government / nonprofit contracting relationship to benefit our island community. When we put the community at the center of our work, we build from a place of value. Lisa brings that value, community optics, and experience that will be a key dynamic to have in the Procurement Board in navigating complex challenges for balanced solutions.

Mahalo,

Elena Farden

**Testimony to the Senate Committee on Government Operations  
Senator Angus L.K. McKelvey, Chair  
Senator Mike Gabbard, Vice Chair  
Tuesday, April 11, 2023  
Conference Room 225 & Videoconference**

**GM611 – NOMINATION OF LISA MARUYAMA TO THE PROCUREMENT POLICY BOARD**

**WRITTEN TESTIMONY ONLY**

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Dear Chair McKelvey, Vice Chair Gabbard, and members of the Committee on Government Operations:

I am writing in strong support of the nomination of Lisa Maruyama to the Procurement Policy Board.

I have known Lisa for over 15 years. I have been fortunate to work with her in a variety of capacities. Most of that time was spent as a nonprofit executive director/CEO myself. It included navigating the complexities of nonprofit sector challenges while accessing valuable HANO resources, as well as many conversations, brainstorming sessions, and input-seeking sessions, with Lisa herself. During those years, I also served on HANO's board for several years, including two years as their board chair. Since being in my current role supporting a small family foundation, I have continued to work with Lisa via a capacity-building working group that we are both a part of. In addition, I work with HANO as a grantee around their capacity-building and sector-support work. Procurement challenges and opportunities came up many times in these conversations throughout this time period.

Over the years, I have heard from and learned from Lisa in many individual and community/sector conversations, public policy discussions, stakeholder convenings, and action-oriented gatherings. Through her work, Lisa has built a solid knowledge base around working with government partners, the legislature, the nonprofit sector, and the private sector on public policy, systems change, and process improvement challenges and opportunities. Her reputation is positive; she operates with integrity, is an excellent communicator, and can effectively navigate complex and sometimes difficult conversations. She is an excellent candidate for the Procurement Policy Board.

I strongly urge you to confirm/approve the nomination of Ms. Lisa Maruyama to the Procurement Policy Board. Thank you for the opportunity to submit this written testimony.

Mahalo,

*/S/Jan M. Harada*

**Testimony to the Senate Committee on Government Operations  
Senator Angus McKelvey, Chair  
Senator Mike Gabbard, Vice-Chair  
Tuesday, Apr 11, 2023, 3:00 p.m.  
Conference Room 225 & Videoconference**

**GM 611 Submitting for consideration and confirmation to the Procurement Policy Board,  
Gubernatorial Nominee, LISA MARUYAMA, for a term to expire 06-30-2024**

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Dear Chair McKelvey, Vice-Chair Gabbard and members of the Committee on Government Operations:

I am testifying in **strong support** of Gubernatorial Nominee, Lisa Maruyama, being confirmed to serve on the Procurement Policy Board.

I have worked with Ms. Maruyama at the Hawai‘i Alliance of Nonprofit Organizations (HANO) for fifteen years and, in that time, have found her to be extremely dedicated in her efforts to improve the government-nonprofit contracting relationship in order to strengthen communities both in Hawai‘i and nationally. I have also found her to be someone who carefully examines both sides of these issues without prejudice.

HANO is a member of the [National Council of Nonprofits](#), a network of state associations of nonprofits across the nation. Lisa has previously served as a board member for the Council of Nonprofits and continues to have strong ties to the leadership as well other organizations in the network, who are working on models and approaches to government-nonprofit relationship strengthening. Lisa’s opportunities to understand the various approaches other states are engaging in, as well as her connection to the national conversation about these issues could provide valuable information for consideration around issues that go before Hawaii’s Procurement Policy Board.

Lisa is one of very few people that have deep insight into the strengths and challenges of both the nonprofit and government sectors and I believe that will serve her well in her role on the Procurement Policy Board.

Mahalo,

Jennifer Cornish Creed  
1057 Lunaanela Street  
Kailua, HI 96734

**Melissa Pavlicek**  
1099 Alakea Street, Suite 2530  
Honolulu, Hawai'i 96813

Date: April 11, 2023  
Committee: Senate Government Operations  
Re: GM 611, Nomination of Lisa Maruyama to the Procurement Policy Board

Aloha Chair McKelvey, Vice Chair Gabbard, and members of the committee!

I am writing in support of Lisa Maruyama to serve as a member of the procurement policy board.

My name is Melissa Pavlicek. I am an attorney and small business owner who resides in Honolulu. I have served as the executive director of a non-profit organization that advocates for procurement policy and previously served on the procurement policy board nominating committee. This has given me an understanding of the qualifications necessary to do a good job on the policy board, serving the people of Hawaii. I have worked over a period of ten years to develop educational programming on the rules, policies, laws, and practices related to our state's procurement code. It is with these experiences at the forefront of my mind that I strongly support Lisa Maruyama's nomination.

Each year, the legislature considers dozens of laws seeking to change the procurement code or to exempt certain agencies or activities from the procurement code. Ensuring that the procurement code as it already exists is implemented fairly, decisions are made in a timely and effective manner, and that the policy board is composed of qualified leaders will go a long way to alleviating the frequent requests to change the law. Lisa Maruyama demonstrates daily her leadership skills as the executive director of the Hawaii Alliance for Non-profit Organizations. She has a vision and commitment to public service that will no doubt be evident in her service on the procurement policy board.

I have had many opportunities to personally observe Lisa's work ethic, intelligence, and dedication. She will do an excellent job. Please favorably approve her nomination.

**GM-611**

Submitted on: 4/9/2023 4:32:43 PM

Testimony for GVO on 4/11/2023 3:00:00 PM

Submitted By	Organization	Testifier Position	Testify
Wayne Tanna	Individual	Support	Remotely Via Zoom

Comments:

Dear Chair Angus McKelvey, Vice Chair Mike Gabbard, and members of the Senate Government Operations Committee,

I am writing to express my enthusiastic **support** for Lisa Murayama's nomination to the board. As a highly respected member of the Hawai'i community, Lisa has a proven track record of ethical behavior and dedication to public service that makes her an ideal candidate for this position.

Throughout her career, Lisa has demonstrated a commitment to upholding the highest standards of ethics and integrity. Her professional and personal reputation is impeccable, and she is widely recognized for her honesty, fairness, and respect for others. Lisa's ethical background and her capacity to act as a fiduciary in the best interest of the public make her an ideal candidate for this position.

In addition to her strong ethical background, Lisa brings a wealth of experience to the board. She has extensive experience in procurement and contract management, having worked in various positions in both the public and private sectors. Lisa has a deep understanding of the complex procurement process and is highly skilled in developing and implementing effective procurement policies and procedures.

Lisa is also deeply committed to serving her community. She has volunteered with several nonprofit organizations and has been recognized for her contributions to the community. Her dedication to public service and her commitment to improving the lives of Hawai'i residents make her an ideal candidate for the board.

In conclusion, I wholeheartedly **support** Lisa Murayama's nomination to the Hawai'i Procurement Policy Board. I am confident that she will bring a wealth of experience, expertise, and a strong ethical background to this important role. I urge the board to give her nomination serious consideration.

Sincerely,

Wayne M Tanna, JD. LL.M.

**GM-611**

Submitted on: 4/9/2023 2:59:15 PM

Testimony for GVO on 4/11/2023 3:00:00 PM

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Testify</b>
Ruth A. Baker	Individual	Support	Written Testimony Only

Comments:

Chair McKelvey, Vice Chair Gabbard, and members of the committee, thank you for the opportunity to submit testimony in strong support of the nomination of Lisa Maruyama to the Procurement Policy Board.

Ms. Maruyama contributes her vast experience working with various non-profit organizations, her desire to improve our community through advocacy, and her sincere willingness to serve our state through this volunteer Board.

Thank you for the opportunity to submit testimony.

April 7, 2023

Chair Angus McKelvey, Vice Chair Mike Gabbard and Honorable Members  
Committee on Government Operations  
Hawaii State Senate  
415 South Beretania Street, Conference Room 225  
Honolulu, Hawaii 96813

Dear Chair McKelvey, Vice Chair Gabbard, and Members of the Committee on Government Operations:

RE: GVO HEARING ON APRIL 11, 2023 – GOVERNOR’S MESSAGE NO. 611  
NOMINATION OF MS. LISA MARUYAMA TO THE PROCUREMENT  
POLICY BOARD

I wholeheartedly support the appointment of Ms. Lisa Maruyama to the Procurement Policy Board.

I have known Lisa for many years and, more recently, worked with her at the Hawaii Alliance of Nonprofit Organizations. In my dealings with her, she has always shown herself to be professional, open-minded, collaborative, and focused on making things better. In tackling issues confronting nonprofits – especially those dealing with government – Lisa is diligent in educating herself and listening to all involved parties to figure out a way to improve the situation. In addition, she brings an attitude and perspective that is focused on solutions but, at the same time, realistic and reasonable.

Based on her character and qualities, Lisa would be an excellent addition to the Procurement Policy Board. Moreover, she is critically needed on this Board as a voice for the nonprofit sector to advocate on procurement issues relating to Chapter 103F, HRS, Purchases of Health and Human Services. Nonprofit sector representation is especially important in light of Act 173, SLH 2022, which eliminated the requirement that the Policy Board have at least two members with significant experience in the field of health and human services.

I strongly believe Lisa is a qualified nominee and necessary voice for the State Procurement Policy Board and respectfully request your favorable consideration of her appointment to this Board.

Sincerely,

Dierdre Mamiya



**GM-611**

Submitted on: 4/7/2023 12:32:56 PM

Testimony for GVO on 4/11/2023 3:00:00 PM

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Testify</b>
Trisha Kajimura	Individual	Support	Written Testimony Only

Comments:

Aloha Chair McKelvey, Vice Chair Gabbard, and Members of the Senate Committee on Government Operations:

I am writing to express my support for the confirmation of Lisa Maruyama to the Procurement Policy Board.

I have worked with Lisa in her capacity as Hawaii Alliance of Non-Profit Organizations (HANO) President & CEO for over ten years as a HANO member representative, former HANO advocacy committee member and former board of director's member. In the community of non-profits/community based organizations, we rely on Lisa's expertise in understanding the range of needs, strengths and challenges that our community faces. She has an overarching perspective that no individual organization can have and it's important that she is able to voice that perspective in settings where decisions are made. State procurement is very important to our ability to fulfill our missions and we need Lisa's continued representation there.

Thank you for the opportunity to support this confirmation.

Trisha Kajimura

Senate District 10



ASHFORD + WRISTON  
A LIMITED LIABILITY LAW PARTNERSHIP LLP

HUGH R. JONES  
Direct: (808) 539-0422  
Fax: (808) 533-4945  
hjones@awlaw.com

April 10, 2023

Honorable Angus McKelvey  
Chair  
Honorable Mike Gabbard  
Vice Chair  
Senate Government Operations Committee  
State Capitol  
415 South Beretania Street  
Honolulu, Hawaii

**Re: GM 611, Nomination of Lisa Maruyama to Procurement Policy Board**

Date: April 13, 2023  
Time: 3:00 p.m.  
Location: Room 225

I am writing to urge the confirmation of LISA MARUYAM'S nomination to the Procurement Policy Board of the State of Hawaii.

I have known Ms. Maruyama since 2008 when I was the Supervising Deputy Attorney General for the Tax & Charities Division of the Attorney General's office and she was the rather newly appointed Executive Director of HANO. I worked collaboratively with Ms. Maruyama in the passage of important amendments to Hawaii's charitable solicitation law that affected HANO's membership. Ms. Maruyama was an effective advocate for her membership, yet worked collaboratively to help fashion effective legislation that would protect Hawaii's donors and the charitable sector.

Since that time, I have been a frequent speaker at HANO hosted webinars and training sections for Hawaii's nonprofit organizations and their managers. I have also served for several years on HANO's public policy or advocacy advisory committee to propose and monitor legislation that affects HANO's membership.

Since 2020 I have been Counsel to the Ashford & Wrinston law firm and represent Hawaii nonprofit organizations and charitable organizations in a variety of matters and also work with Ms. Maruyama in this capacity as well.

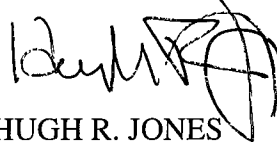
April 10, 2023

Page 2

Base on my person knowledge, I know that Ms. Maruyama is a person of integrity and passionate about the work she does. She's a good listener, an effective communicator and work very collaboratively with the Procurement Policy Board members. In her time with HANO, Ms. Maruyama has developed a particular expertise in the purchase of services by government from nonprofit organizations and procurement issues that affect Hawaii's nonprofit sector and would be an excellent addition to the Board as a subject matter expert in this esoteric area.

I urge the Committee to approve her appointment to the Procurement Policy Board

Very truly yours,  
ASHFORD & WRISTON  
A Limited Liability Law Partnership LLP

A handwritten signature in black ink, appearing to read "Hugh R. Jones", with a stylized flourish at the end.

HUGH R. JONES

**Testimony of Catherine P. Awakuni Colón**  
**Before the Senate Committee on Government Operations**  
**Tuesday, April 11, 2023**  
**3:00 PM**  
**Conference Room 225 and Videoconference**

**WRITTEN TESTIMONY ONLY**

On Governor's Message No. 611, Submitting for consideration and confirmation to the Procurement Policy Board, Gubernatorial Nominee, LISA MARUYAMA, for a term to expire 06-30-2024.

Chair McKelvey and Members of the Committee:

My name is Catherine Awakuni Colón and I am testifying my personal capacity in **support** of the appointment of Lisa Maruyama to serve as a member of the Procurement Policy Board (PPB).

The PPB serves an important role, with members tasked to assist the State's Comptroller with the adoption of rules governing the procurement, management, control, and disposal of goods, services, and construction in the state. Having served as a former "head of purchasing agency," I saw firsthand that the policies affecting procurement could either assist or hinder a state department in delivering services to our community. Ms. Maruyama will bring to the PPB not only years of experience in leading and collaborating with small and large Hawai'i businesses, but also the perspective of hundreds of community-based organizations as the PPB accomplishes its work.

I respectfully request that you recommend approval of her nomination as a member of the PPB. Thank you for the opportunity to support G.M. No. 611.

**GM-611**

Submitted on: 4/10/2023 2:58:31 PM

Testimony for GVO on 4/11/2023 3:00:00 PM

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Testify</b>
Melissa Unemori Hampe	Individual	Support	Written Testimony Only

Comments:

Aloha Chair Moriwaki, Vice Chair Dela Cruz, and Committee Members:

I would like to respectfully express my support for Lisa Maruyama for favorable consideration and confirmation to the Procurement Policy Board (611 GM, term through 06-30-2024).

Lisa and I have worked with each other since the thick of the COVID-19 pandemic, when we tracked federal COVID response and stimulus funds coming to Hawaii. In particular, we learned about the challenges facing Hawaii's nonprofits in becoming government contractors, from learning about funding opportunities, to applying, to being awarded, to implementation, and to final reporting and auditing. We understood that many of these challenges were systematic and required a broader look and potential action.

Thus, we formed the Nonprofit Grants Working Group that has been convening cross-sector and cross-county representatives on a regular basis since February 2021. We have looked at multiple grants-related issues, such as readiness, processes and platforms, funding opportunities from multiple government funders and sectors, needs for additional education and training, elements needed to form a cohesive grants culture for the state, and several others. Examination of the state's procurement process has been interwoven throughout the work of the NGWG.

Thus, I feel this recent experience, coupled with Lisa's broad perspectives from her exemplary leadership of the Hawaii Alliance of Nonprofit Organizations, more than qualifies her to serve on the Procurement Policy Board. She would provide an essential perspective from the level of systems impacting nonprofits and their partners.

Mahalo for the opportunity to submit testimony.

**LATE**



**HCAN** *Speaks!*  
Hawai'i Children's Action Network

**To: Chair Angus McKelvey, Vice Chair Mike Gabbard, and members of the Senate Government Operations Committee**  
**Re: GM611 Confirmation of Lisa Maruyama**

Aloha,

I am writing in strong support of Lisa Maruyama's confirmation to the State Procurement Policy Board. Ms. Maruyama has been representing the non-profit sector in her role at HANO for more than 10 years. In this role, she has played a leadership role in working to improve procurement policies and procedures to ensure that they are fair and equitable – so that government can conduct business effectively and community partners can fairly bid and enter into contracts to provide services.

Ms. Maruyama is deeply committed to improving the working relationships between government and community contractors. She would also be the sole representative from the community based organization sector and would bring a vital perspective to the table.

Thank you,

Deborah Zysman  
Executive Director

**LATE**

**GM-611**

Submitted on: 4/11/2023 8:39:28 AM

Testimony for GVO on 4/11/2023 3:00:00 PM

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Testify</b>
david derauf	Testifying for KKV	Support	Written Testimony Only

Comments:

I am writing in strong support of the nomination of Ms Lisa Maruyama to serve on the state procurement policy board.

Ms Maruyama is someone who I have known for many years in her capacity as president and CEO of the Hawaii alliance of nonprofit organizations.

In that capacity she has gained unique perspective and experience in working on government and nonprofit contracting relationships.

She has a good listener, is highly ethical, and has a great commitment to the community of Hawaii at Large.

I recommend her without reservation.

David Derauf MD

ChiaKo Hung

2424 Maile Way, Saunders Hall 631

Honolulu, HI 96822

[April 10, 2023]

Chair Angus McKelvey, Vice Chair Mike Gabbard, and members of the Senate Government Operations Committee

Hawai'i State Capitol, 415 South Beretania St., Honolulu, HI 96813

**Subject: Senate Confirmation for Procurement Policy Board**

Dear Chair Angus McKelvey, Vice Chair Mike Gabbard, and members of the Senate Government Operations Committee:

I am proud to recommend Lisa Maruyama to be confirmed as a member of the procurement policy board. Lisa Maruyama has displayed qualities that are most required to be a leader in the public sector through her services as the president of the Hawai'i Alliance of Nonprofit Organizations over the past 13 years.

It is my pleasure to support Lisa Maruyama's request for confirmation.

Sincerely,

ChiaKo Hung

Assistant Professor

Public Administration Program

University of Hawai'i at Mānoa



**Lisa Maruyama**  
[Lmaruyama@hano-hawaii.org](mailto:Lmaruyama@hano-hawaii.org)

**Hawai`i State Senate**  
**Committee on Government Operations**  
**Senator Angus McKelvey, Chair**  
**Senator Mike Gabbard, Vice-Chair**

**April 11, 2023**  
**Conference Room 225, Hawai`i State Capitol**  
**RE: GM 611**

Aloha Chair McKelvey, Vice-Chair Gabbard and members of the GVO Committee:

I write to express my interest in being appointed to the State Procurement Policy Board, GM 611.

I have worked most of my career in community-based organizations in Hawai`i because I am invested in thriving, livable and safe communities across the state. I recognize that while government holds a lion's share of responsibility to ensure that, government *alone* cannot achieve this, and must procure goods and services outside of government.

Thoughtful and supportive procurement policies affect government's ability to purchase the services and other enhancements needed to successfully meet these responsibilities.

I understand this board will do that. I am happy to serve if my presence and commitment ensures that this board can meet and constructively contribute to advancing the board's goals. I understand it has not met since 2019, and that previous constraints of meeting regularly were removed from statute, allowing for more productive outcomes and forward movement under a newly composed board.

The five-member Procurement Policy Board (PPB) adopts, amends, or repeals, administrative rules to carry out and effectuate the purpose and provisions of Chapter 103D, Hawaii Revised Statutes (HRS), governing the procurement, management, control, and disposal of any and all goods, services, construction, and Chapter 103F, HRS, for the purchase of health and human services.

I believe I might be the *only* member of the board, at the moment, that holds knowledge of Chapter 103F and its application and consequent outcomes. I am eager to share those perspectives with my fellow board colleagues.

Having worked in Hawaii's nonprofit sector for nearly 30 years, with many of those years contracting with the State of Hawai`i to provide community-based services, I have some

awareness of the related contract issues stemming from procurement, particularly driven by Chapter 103F policies.

In 2011-2012, under the banner of my current employer, the Hawai'i Alliance of Nonprofit Organizations (HANO), I spearheaded a legislatively mandated task force to look at prompt payment by government of nonprofit 103F contracts. There, the task force and its working groups looked at the life cycle of contracts, amongst other things. In this experience, it was observed that the success and challenges of contracts with community-based providers related to cost, payment timeliness, evaluation of service deliverables and other complexities, were partly determined by the quality and knowledge of the procurement of these services, at a centralized level of government as well as at the decentralized departmental level.

Government and nonprofits share common goals for community strengthening. Consequently, the government – nonprofit social compact to meet these joint responsibilities, is vital. I would bring added context and awareness to that relationship to the Procurement Policy Board.

My approach to any effort is with an open mind, with collaborative and facilitative skills, and nuanced, transparent and inclusive communication. I can see both the strategic and tactical solutions to challenges, and can be judicious and fair in all considerations, hopefully lending to the constructive, forward-moving work of the Procurement Policy Board.

Lastly but not least importantly, I value civic engagement and public service, and consider this opportunity a great privilege to serve.

Mahalo for your consideration of my candidacy and I humbly welcome your confirmation.

Lisa Maruyama