

**THE THIRTIETH LEGISLATURE
APPLICATION FOR GRANTS
CHAPTER 42F, HAWAII REVISED STATUTES**

Type of Grant Request:

Operating Capital

Legal Name of Requesting Organization or Individual: Db:

Healthy Mothers, Healthy Babies Coalition of Hawaii

Amount of State Funds Requested: \$ 300,000

Brief Description of Request (Please attach word document to back of page if extra space is needed):

Through this proposal Healthy Mothers Healthy Babies Coalition of Hawaii will increase our capacity to meet the growing needs of pregnant and parenting families across the State of Hawaii. Specifically, we are requesting \$300,000 for expansion to Hawaii Island and increasing staff. This investment will help us strengthen our ability to deliver high-quality programs, education, and outreach.

Amount of Other Funds Available:

State: \$ 300,000

Federal: \$ _____

County: \$ 250,000

Private/Other: \$ 774,900

Total amount of State Grants Received in the Past 5 Fiscal Years:

\$ 450,000

Unrestricted Assets:

\$ 566,000

New Service (Presently Does Not Exist): Existing Service (Presently in Operation):

Type of Business Entity:

- 501(C)(3) Non Profit Corporation
 Other Non Profit
 Other

Mailing Address:

245 N Kukui St #102A

City: Honolulu State: HI Zip: 96817

Contact Person for Matters Involving this Application

Name: Sunny Chen Title: Executive Director

Email: sunnyc@hmhb-hawaii.org Phone: 808.737.5805

Federal Tax ID#:

State Tax ID#

Sunny Chen
Sunny Chen (Jan 12, 2023 11:27 HST)

Authorized Signature

Sunny Chen, Executive Director

Name and Title

1/12/23

Date Signed

Application Submittal Checklist

The following items are required for submittal of the grant application. Please verify and check off that the items have been included in the application packet.

- X 1) Certificate of Good Standing (If the Applicant is an Organization)
- X 2) Declaration Statement
- X 3) Verify that grant shall be used for a public purpose
- X 4) Background and Summary
- X 5) Service Summary and Outcomes
- X 6) Budget
 - a) Budget request by source of funds ([Link](#))
 - b) Personnel salaries and wages ([Link](#))
 - c) Equipment and motor vehicles ([Link](#))
 - d) Capital project details ([Link](#))
 - e) Government contracts, grants, and grants in aid ([Link](#))
- X 7) Experience and Capability
- X 8) Personnel: Project Organization and Staffing

Sunny Chen
Sunny Chen (Jan 12, 2023 11:27 HST)

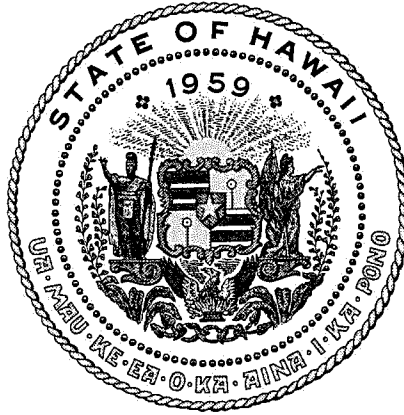
Sunny Chen, Executive Director

1/12/23

AUTHORIZED SIGNATURE

PRINT NAME AND TITLE

DATE



Department of Commerce and Consumer Affairs

CERTIFICATE OF GOOD STANDING

I, the undersigned Director of Commerce and Consumer Affairs of the State of Hawaii, do hereby certify that

HEALTHY MOTHERS, HEALTHY BABIES COALITION OF HAWAII

was incorporated under the laws of Hawaii on 08/31/1992 ;
that it is an existing nonprofit corporation; and that,
as far as the records of this Department reveal, has complied
with all of the provisions of the Hawaii Nonprofit Corporations
Act, regulating domestic nonprofit corporations.

IN WITNESS WHEREOF, I have hereunto set
my hand and affixed the seal of the
Department of Commerce and Consumer
Affairs, at Honolulu, Hawaii.

Dated: January 09, 2023

Director of Commerce and Consumer Affairs



**DECLARATION STATEMENT OF
APPLICANTS FOR GRANTS PURSUANT TO
CHAPTER 42F, HAWAII REVISIED STATUTES**

The undersigned authorized representative of the applicant certifies the following:

- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
 - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
 - c) Agrees not to use state funds for entertainment or lobbying activities; and
 - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.
- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is incorporated under the laws of the State; and
 - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided; and
- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
 - b) Has a governing board whose members have no material conflict of interest and serve without compensation.
- 4) The use of grant-in-aid funding complies with all provisions of the Constitution of the State of Hawaii (for example, pursuant to Article X, section 1, of the Constitution, the State cannot provide "... public funds ... for the support or benefit of any sectarian or nonsectarian private educational institution...").

Pursuant to Section 42F-103, Hawaii Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

Sunny Chen, Healthy Mothers Healthy Babies Coalition of Hawaii

(Typed Name of Individual or Organization)

Sunny Chen

Sunny Chen (Jan 12, 2023 11:27 HST)

(Signature)

1/12/23

(Date)

Sunny Chen

(Typed Name)

Executive Director

(Title)

Application for Grants

If any item is not applicable to the request, the applicant should enter "not applicable".

I. Certification – Please attach immediately after cover page

1. Certificate of Good Standing (If the Applicant is an Organization)

If the applicant is an organization, the applicant shall submit one (1) copy of a certificate of good standing from the Director of Commerce and Consumer Affairs that is dated no earlier than December 1, 2022.

Please see attached.

2. Declaration Statement

The applicant shall submit a declaration statement affirming its compliance with Section 42F-103, Hawaii Revised Statutes.

Healthy Mothers, Healthy Babies Coalition of Hawaii declares it will comply with Section 42F-103, HRS. A signed declaration statement is attached.

3. Public Purpose

The applicant shall specify whether the grant will be used for a public purpose pursuant to Section 42F-102, Hawaii Revised Statutes.

The grant received by Healthy Mothers, Healthy Babies Coalition of Hawaii will be used for a public purpose pursuant to Section 42F-102, HRS as documented in this grant.

II. Background and Summary

This section shall clearly and concisely summarize and highlight the contents of the request in such a way as to provide the State Legislature with a broad understanding of the request. Please include the following:

1. A brief description of the applicant's background;

Founded in 1992, Healthy Mothers Healthy Babies Coalition of Hawaii (HMHB) is a statewide nonprofit dedicated to improving maternal, child, and family health through collaborative efforts in public education, advocacy, and partner development. HMHB believes in a child's right to be born healthy and raised in a safe and nurturing environment. We strive to provide equitable access to quality health care, eliminate health disparities, and educate families to make healthy choices. Celebrating our 30th anniversary last year, HMHB has become a leading perinatal health organization

committed to addressing social determinants of health and improving access to care for pregnant and parenting families.

2. The goals and objectives related to the request;

The overarching goal of this proposal is to increase HMHB's capacity to meet the growing needs of pregnant and parenting families across the State of Hawaii. In 2021 HMHB launched our clinical arm, Mana Mama. The program ensures that uninsured, underinsured, and low-income women of childbearing age and their families have reliable access to health and social services. HMHB has quickly scaled its scope of services and is in need of infrastructure to support our growing organization. Through this proposal, we will build capacity through expansion to Hawaii Island and increasing staff. This investment will help HMHB strengthen our ability to deliver high-quality programs, education, and outreach. The following goals and objectives will lead to positive maternal and child outcomes throughout the State of Hawaii.

Expansion to Hawaii Island

- Open a mobile clinic on Hawaii Island to meet families where they are
- Set up an office on Hawaii Island
- Staff Hawaii Island operations
- Develop relationships with local social service agencies and partner health organizations

Increasing Staff

- Strengthen HMHB's administrative operations by hiring an administrative staff member
- Streamline organizational effectiveness by working with an Organizational Development consultant
- Sustain programs through income-generating activities and federal funds
- Create plans for long-term sustainability, including further program expansion on neighbor islands

3. The public purpose and need to be served;

Moms and families can feel stressed and overwhelmed before, during, and after pregnancy. Especially when pregnant, postpartum, and birthing people in Hawaii have limited access to prenatal education, supportive services, health, and behavioral health care. According to a March of Dimes report, Hawaii has one of the worst disparity ratios in the country for the health of moms and babies, grading our state with a C, and Honolulu and Hawaii counties as a D. Overall, 20% of pregnant people in the state experience inadequate prenatal care. Internal assessment and meetings with community partners on Hawaii Island suggest that the shortage of care providers for pregnant and parenting families is dire. Women are waiting 3-4 months before they are able to get an appointment for basic reproductive care needs such as birth control, well-women/well-person care, and prenatal care.

Worse, there are significant health disparities for Native Hawaiian and Pacific Islanders. Between 2015-2017, 23% of maternal deaths occurred in Native Hawaiian Pacific Islander (NHPI) women. According to Hawaii Health Matters, there's been a 124% increase in NHPI mothers who received late or no prenatal care. More data suggests that the infant mortality rate for NHPI was 60% greater than their non-Hispanic white counterparts.

These poorer health outcomes are not just due to a shortage of care, but exacerbated due to other barriers such as transportation issues, cultural concerns, and limited health literacy. Documented studies show that certain cultural groups misunderstand or mistrust the existing medical systems to provide safe, culturally anchored care. This discourages many families from seeking proper care, which results in these poor outcomes. Federally Qualified Health Centers, health providers, and social programs struggle to meet the needs of the most difficult-to-reach community members to engage them in education, care, and wrap-around support.

HMHB is a vital local resource for moms, babies, and families. Our mobile clinics allow us to reach families most impacted by health inequities. Our team consists of a Family Nurse Practitioner, Licensed Certified Professional Midwives, International Board Certified Lactation Consultants (IBCLC), community doulas, case managers, and support staff who specialize in culturally competent perinatal patient engagement. We envision a future where Hawaii is a leader in maternal and child health outcomes, where our hapai people and keiki thrive!

4. Describe the target population to be served; and

While HMHB serves all families across the state, we ensure that uninsured, underinsured, and low-income women and their families have reliable access to health and social services by focusing on underserved and marginalized areas. HMHB primarily reaches socially high-risk and medically low-risk pregnant and birthing people and babies with a focus on Black, NHPI, Indigenous, Compact of Free Association migrants, and other People of Color. Our programs directly respond to the many structural and systemic factors exacerbating the inequities in the health of moms and babies.

5. Describe the geographic coverage.

HMHB is headquartered on Oahu with services available statewide via partner organizations and our Mana Mama 24hr telehealth platform. HMHB is opening an office and mobile clinic on Hawaii Island in 2023.

III. Service Summary and Outcomes

The Service Summary shall include a detailed discussion of the applicant's approach to the request. The applicant shall clearly and concisely specify the results, outcomes, and measures of effectiveness from this request. The applicant shall:

1. Describe the scope of work, tasks and responsibilities;

HMHB will provide clinical and social services throughout the grant period that will maximize access, coordination, and provision of health services for pregnant and parenting families. We use the Midwives Model of Care, a fundamentally different approach to pregnancy and childbirth. The model provides health services outside of traditional settings and breaks down access to care barriers such as transportation, time, or childcare. Through community leadership and consultation, HMHB's clinical team provides services that include comprehensive family planning such as contraception services, pregnancy testing and counseling, basic infertility services, preconception and interconception health care, and sexually transmitted disease services. HMHB also offers prenatal care and education for pregnancy, labor, birth, postpartum, lactation, and well-baby care for the newborn. Additionally, primary care for the entire family is available, including vaccinations. Our clinical care is complemented by our social services which include safe sleep education, new parent support groups, food distribution, mental health support, and referrals to additional resources. By increasing client education while reducing barriers to accessing care, HMHB not only reduces mortality, we decrease morbidities related to preterm birth rates, reduce perinatal issues while addressing racially biased care, increase access to clinical care, improve perinatal mood disorder screenings, and increase breastfeeding rates.

Our comprehensive model of care is highlighted in the following client success story:

Jenny was postpartum with baby number two when she was connected with HMHB. Our Nurse Practitioner and Midwife loaded diapers, wipes, and groceries into our mobile clinic and met her at her home. The team checked in on the new mom, her baby, and her toddler. They also completed a mental health screening and made a referral to our Licensed Clinical Social Worker. The team followed up with Jenny, administered COVID vaccinations to her family members, and provided holiday meals and toys for the kids.

Beginning in October 2022, HMHB began the retrofitting process to create a Hawaii Island-based mobile clinic. In 2023 the van will begin serving its first families. HMHB will also be opening an office based in Kailua-Kona. As HMHB expands, the organization will engage an Organizational Development consultant and hire an administrative staff member to help with growth and scale as well as organizational effectiveness.

2. Provide a projected annual timeline for accomplishing the results or outcomes of the service;

Quarter 1

- Open Hawaii Island office

- Finalize contract and deliverables for the Organizational Development consultant
- Recruit and onboard Administrative Assistant/Office Manager
- Create a calendar of events for health and social services for the project period
- Health and social service provision
- Train staff on grant documentation and tracking

Quarter 2

- Engage new partners and funders
- Continue health and social service provision
- Monitor deliverables
- Organizational Development consultant to create a plan for sustainability through earned income and federal funding

Quarter 3

- Continue health and social service provision
- Organizational Development consultant and Administrative Assistant/Office Manager to create Standard Operating Procedures (SOP) for all processes
- Staff/Board/consultant to review the strategic plan and discuss the path for growth

Quarter 4

- Continue health and social service provision
- Strategic plan and SOPs updated
- Finalize report for project period and discuss areas for improvement

3. Describe its quality assurance and evaluation plans for the request. Specify how the applicant plans to monitor, evaluate, and improve their results; and

Through this proposal, HMHB will work with an Organizational Development consultant to create SOPs, including quality assurance and evaluation. HMHB's Executive Director will ensure that the SOPs are followed. HMHB uses a HIPAA-compliant secure platform to track clients. The system tracks clients' needs, follow-up activities, referrals, and enrollment activities. HMHB will submit a summary of activities conducted and data collected throughout the contract period.

4. List the measure(s) of effectiveness that will be reported to the State agency through which grant funds are appropriated (the expending agency). The measure(s) will provide a standard and objective way for the State to assess the program's achievement or accomplishment. Please note that if the level of appropriation differs from the amount included in this application that the measure(s) of effectiveness will need to be updated and transmitted to the expending agency.

The effectiveness of this project will be evaluated using the following measures:

- # of clinical encounters provided, and % increase over the previous year
- # of safe sleep education sessions, and % increase over the previous year

- # of cribs distributed, and % increase over the previous year
- # of parents participating in new parent education classes, and % increase over the previous year
- listing of new partners

IV. Financial

Budget

1. The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request.
 - a. Budget request by source of funds (Link)
 - b. Personnel salaries and wages (Link)
 - c. Equipment and motor vehicles (Link)
 - d. Capital project details (Link)
 - e. Government contracts, grants, and grants in aid (Link)

Please see our budgets attached.

2. The applicant shall provide its anticipated quarterly funding requests for the fiscal year 2024.

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
\$75,000	\$75,000	\$75,000	\$75,000	\$300,000

3. The applicant shall provide a listing of all other sources of funding that they are seeking for fiscal year 2024.

HMHB will seek the following funding for fiscal year 2024:

- City and County of Honolulu Grant-in-Aid - \$200,000
- County of Hawaii Nonprofit Grant - \$50,000
- Department of Health, various maternal and child health contracts - \$300,000
- Private donors and foundations - \$674,900
- Insurance reimbursements and program income - \$100,000

4. The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable.

HMHB has not received any state or federal tax credits, but we anticipate applying for the employee retention tax credit this year.

5. The applicant shall provide a listing of all federal, state, and county government contracts, grants, and grants in aid it has been granted within the prior three years and will be receiving for fiscal year 2024 for program funding.

Please see the listing of government contracts, grants, and grants in aid attached.

6. The applicant shall provide the balance of its unrestricted current assets as of December 31, 2022.

The balance of HMHB's unrestricted current assets as of December 31, 2022 is \$566,000.

V. Experience and Capability

1. Necessary Skills and Experience

The applicant shall demonstrate that it has the necessary skills, abilities, knowledge of, and experience relating to the request. State your experience and appropriateness for providing the service proposed in this application. The applicant shall also provide a listing of verifiable experience of related projects or contracts for the most recent three years that are pertinent to the request.

HMHB is Hawaii's only nonprofit organization dedicated exclusively to supporting the physical, social, and behavioral health needs of perinatal people and their families. Last year HMHB celebrated its 30th year of service to the community. We are a known leader for facilitating community maternal and child health workshops as well as the provision of social service and resource referrals. We have evolved to provide direct clinical care in addition to supportive services. Our innovative and highly-skilled team has quickly grown our services to meet the unique needs of the community. To date, we have provided

- 3,500+ clinical services (since last fiscal year)
- 37,500+ meals and provisions
- 265+ adults have participated in our Piko Pals new parent support group
- 1,600+ safe sleep classes taught, 92% of participants continue safe sleep practices after completion of the program
- 1,500+ telehealth services (since last fiscal year)
- 14,000+ resource referrals (annually)
- 70+ community outreach activities (annually)

The organization is led and staffed by women and mothers of color who are culturally anchored. Our Executive Director is an ambitious, results-oriented healthcare leader who holds a Master of Business Administration, is a Registered Nurse, a Certified Lactation Consultant, and is an Army Veteran. HMHB staff ensure that all applicable licensing and operating requirements as well as generally accepted quality standards are integrated into its policies and procedures. We have extensive experience managing foundation and government contracts. HMHB has received national recognition for its work from organizations such as Solve MIT as a 2022 Indigenous Communities Fellow as well as from Direct Relief.

2. Facilities

The applicant shall provide a description of its facilities and demonstrate its adequacy in relation to the request. If facilities are not presently available, describe plans to secure facilities.

On Oahu:

HMHB leases two office spaces within the Kukui Center (located at 245 N. Kukui St. Suite 102A & 203 Honolulu, HI 96817) with a combined square footage of 2,855 sq feet which accommodates staff offices, food pantry with hot and cold meal storage, lounge/children's playroom, conference rooms for classes/group counseling sessions, client meetings, private offices for individual therapy sessions, medication/supply closet to restock our mobile clinic, and storage for approximately 200 cribs, diapers and breastfeeding/perinatal supplies and donations.

Our mobile clinic is a 2017 Ford Transit extra long, extra tall vehicle that is completely retrofitted as a clinic on wheels, providing home visits and can go directly to the client anywhere on the island of Oahu if visits cannot be done via telehealth or in the office downtown. The mobile clinic is air-conditioned and powered with two 175-watt solar panels on the roof that stores power within three 100-amp hour lithium-ion batteries, with a 3000-watt inverter and battery isolator that charges the car while driving to provide off-grid power. The clinic features two separate client areas separated by a door, a dry flush toilet for urine specimens, a hand washing station with a 7-gallon tank for running water, a vaccine refrigerator, ultrasound capabilities, an infant scale, CPR/AED machine, and all other necessary clinic supplies.

On Hawaii Island:

HMHB plans to lease a 700 sq footage office space in Kailua-Kona for staff offices, client meetings, and storage. We have also purchased a 2022 Mercedes-Benz Sprinter that is currently being retrofitted for our Hawaii Island mobile clinic. We plan to include all the same features as the Oahu mobile clinic.

On Neighbor Islands:

We host perinatal/safe sleep/new parent support group classes at well-established partner sites on each island.

VI. Personnel: Project Organization and Staffing

1. Proposed Staffing, Staff Qualifications, Supervision and Training

The applicant shall describe the proposed staffing pattern and proposed service capacity appropriate for the viability of the request. The applicant shall provide the qualifications and experience of personnel for the request and shall describe its ability to supervise, train and provide administrative direction relative to the request.

HMHB has ten full-time, and three part-time staff members, a contracted therapist, contracted doulas, an Organizational Development consultant, eight involved board members, and a corps of volunteers (120+ engaged annually) who carry out the mission of the organization. HMHB's volunteer Board of Directors governs and sets policies, and takes responsibility for strategic planning for the organization. The BOD supervises the Executive Director and ensures the long-term sustainability of the organization.

The Executive Director administers the agency and its services with the direction, policies, and long-range plans of the Board of Directors of HMHB. She serves as chief executive and planning officer for information on internal organizational issues and changing community needs.

The Clinical Services Director provides clinical leadership, consultation, and support in a community setting to pregnant and parenting women and their families in Hawaii. This managerial position is responsible for developing and directing a team of professionals and support staff to provide quality clinical care as it relates to promoting the health of women and children.

The Organizational Development consultant provides independent advice on optimizing processes. They analyze organizational structures, evaluate the efficiency of processes, and identify developmental needs.

The Administrative Assistant/Office Manager (to be hired) will oversee the day-to-day operations of the organization, including management of the office, programs, and grants. They will provide analysis and improvement of organizational processes to improve quality, productivity, and efficiency.

The Midwife provides clinical, consultation, and support in a community setting to pregnant and parenting women and their families in Hawai'i.

The Program Coordinator (to be hired) is responsible for supporting clinical and social service activities by performing various duties related to planning, scheduling, service provision, and more. This position also performs administrative duties such as coordinating the care for clients and acting as a liaison between clients, families, HMHB staff, and partners.

The staff and board of HMHB reflect the incredible diversity of Hawaii in race, ethnicity, and professional experience. All staff members have a relevant university degree and/or experience in public health including leadership skills, knowledge, and abilities necessary to successfully provide maternal and reproductive health outreach.

2. Organization Chart

The applicant shall illustrate the position of each staff and line of responsibility/supervision. If the request is part of a large, multi-purpose organization, include an organization chart that illustrates the placement of this request.

Please see our organizational chart attached. We are requesting funding for roles highlighted in blue in the attached chart.

3. Compensation

The applicant shall provide an annual salary range paid by the applicant to the three highest paid officers, directors, or employees of the organization by position title, not employee name.

Executive Director: \$85,000 - \$110,000

Clinical Services Director: \$85,000 - \$100,000

Midwife: \$75,000 - \$90,000

VII. Other

1. Litigation

The applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgment. If applicable, please explain.

Not applicable.

2. Licensure or Accreditation

The applicant shall specify any special qualifications, including but not limited to licensure or accreditation that the applicant possesses relevant to this request.

The following licenses/accreditations are held by HMHB and staff:

Combined expertise/licensure of staff members include: Board Certified Family Nurse Practitioner (FNP), Board Certified Professional Midwife, Licensed Clinical Social Worker (LCSW), Clinical Psychologist, Registered Nurse (RN), Board Certified Lactation Consultant (IBCLC), Certified Case Manager (CCM), DONA Certified Doula, and International Childbirth Education Association (ICEA).

HMHB carries a Class II Clinical Laboratory Permit and is a certified Clinical Laboratory Improvements Amendment (CLIA) waived with a certificate for provider-performed microscopy procedures.

HMHB participates in the Vaccines for Children (VFC) Program and is accredited to be a vaccine provider for COVID-19 vaccines with the DOH Health Immunization Branch.

3. Private Educational Institutions

The applicant shall specify whether the grant will be used to support or benefit a sectarian or non-sectarian private educational institution. Please see Article X, Section 1, of the State Constitution for the relevance of this question.

The grant will not be used to support or benefit a sectarian or non-sectarian private educational institution.

4. Future Sustainability Plan

The applicant shall provide a plan for sustaining after fiscal year 2023-24 the activity funded by the grant if the grant of this application is:

- (a) Received by the applicant for fiscal year 2023-24, but
- (b) Not received by the applicant thereafter.

With the launch of our clinical services, HMHB has secured new revenue-generating sources by becoming credentialed providers and contracting with Hawaii's insurance payors such as AlohaCare, HMSA, HMAA, UHC, UHA, Ohana, and MEDQUEST; this allows many clinical encounters to be billed directly. In the future, as we secure our seat at the forefront of health equity, we aim to negotiate higher reimbursement rates for mid-level providers and uplift the next generation of midwives, lactation consultants, and doulas. We are seeking reimbursement from health insurance companies by moving away from a fee-for-service model and moving towards a managed care model that encompasses clinical care in addition to addressing the social determinants of health. We also anticipate that Hawaii will soon follow many other states to work towards reimbursement of imperative community-based services that we provide such as doula and lactation services. Billing insurance gives us the ability to increase our revenues to support our programs, but philanthropic support will always be necessary in order to truly address the social determinants of maternal and infant health issues. In a fee-for-service model, we cannot provide the level of care and services needed to reach the highest-need families of Hawaii therefore we are seeking State Grant-in-Aid funding. If Grant-in-Aid funding is not received in the future, we will continue to pursue grants and contracts to sustain our efforts - including applying for federal grants.

BUDGET REQUEST BY SOURCE OF FUNDS

Period: July 1, 2023 to June 30, 2024

Applicant: Healthy Mothers Healthy Babies Coalition of Hawaii

BUDGET CATEGORIES	Total State Funds Requested (a)	Total Federal Funds Requested (b)	Total County Funds Requested (c)	Total Private/Other Funds Requested (d)
A. PERSONNEL COST				
1. Salaries	178,600		69,299	695,000
2. Payroll Taxes & Assessments	14,000		5,301	46,000
3. Fringe Benefits	13,600		5,400	50,000
TOTAL PERSONNEL COST	206,200		80,000	791,000
B. OTHER CURRENT EXPENSES				
1. Airfare, Inter-Island				25,000
2. Audit/Financial Review				9,000
3. Lease/Rental of Equipment				
4. Lease/Rental of Space (Oahu & Hawaii Island)	31,200		60,000	
5. Staff Training				7,500
6. Supplies			50,000	131,000
7. Telecommunication				20,000
8. Utilities				
9. Mileage & Parking	3,600			12,400
10. Insurance	9,000			13,000
11. Indirect Costs			10,000	
12. Contractual Services	50,000			45,000
13. Postage, Publication, Printing				10,000
14. Repair & Maintenance				4,000
15. Staff Per Diem				7,000
16				
17				
18				
19				
20				
TOTAL OTHER CURRENT EXPENSES	93,800		120,000	283,900
C. EQUIPMENT PURCHASES			50,000	
D. MOTOR VEHICLE PURCHASES				
E. CAPITAL				
TOTAL (A+B+C+D+E)	300,000		250,000	1,074,900
SOURCES OF FUNDING		Budget Prepared By:		
(a) Total State Funds Requested	300,000	Sunny Chen (808) 737-5805		
(b) Total Federal Funds Requested	0	Name (Please type or print) Phone		
(c) Total County Funds Requested	250,000	<i>Sunny Chen</i>		
(d) Total Private/Other Funds Requested	1,074,900	Sunny Chen (Jan 12, 2023 11:27 HST) 1/10/23		
		Signature of Authorized Official Date		
TOTAL BUDGET	1,624,900	Sunny Chen, Executive Director		
		Name and Title (Please type or print)		

BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES Period: July 1, 2023 to June 30, 2024

Applicant: Healthy Mothers Healthy Babies Coalition of Hawaii

POSITION TITLE	FULL TIME EQUIVALENT	ANNUAL SALARY A	% OF TIME ALLOCATED TO GRANT REQUEST B	TOTAL STATE FUNDS REQUESTED (A x B)
Executive Director	1	\$105,000.00	30.00%	\$ 31,500.00
Admin Assistant/Office Manager	1	\$45,000.00	30.00%	\$ 13,500.00
Clinical Services Director	1	\$96,000.00	30.00%	\$ 28,800.00
Midwife - Hawaii Island Based	1	\$84,000.00	100.00%	\$ 84,000.00
Program Coordinator - Hawaii Island Based	0.5	\$41,600.00	50.00%	\$ 20,800.00
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
TOTAL:				178,600.00
JUSTIFICATION/COMMENTS: In addition to the roles above, HMHB is requesting \$50,000 in funding for contractual services for an organizational development consultant.				

BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES Period: July 1, 2023 to June 30, 2024

Applicant: Healthy Mothers Healthy Babies
Coalition of Hawaii

DESCRIPTION EQUIPMENT	NO. OF ITEMS	COST PER ITEM	TOTAL COST	TOTAL BUDGETED
			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
TOTAL:				
JUSTIFICATION/COMMENTS:				

DESCRIPTION OF MOTOR VEHICLE	NO. OF VEHICLES	COST PER VEHICLE	TOTAL COST	TOTAL BUDGETED
			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
TOTAL:				
JUSTIFICATION/COMMENTS: Not applicable.				

BUDGET JUSTIFICATION - CAPITAL PROJECT DETAILS Period: July 1, 2023 to June 30, 2024

Applicant: Healthy Mothers Healthy Babies
Coalition of Hawaii

FUNDING AMOUNT REQUESTED						
TOTAL PROJECT COST	ALL SOURCES OF FUNDS RECEIVED IN PRIOR YEARS		STATE FUNDS REQUESTED	OTHER SOURCES OF FUNDS REQUESTED	FUNDING REQUIRED IN SUCCEEDING YEARS	
	FY: 2021-2022	FY: 2022-2023	FY:2023-2024	FY:2023-2024	FY:2024-2025	FY:2025-2026
PLANS						
LAND ACQUISITION						
DESIGN						
CONSTRUCTION						
EQUIPMENT						
TOTAL:						
JUSTIFICATION/COMMENT: Not applicable.						

GOVERNMENT CONTRACTS, GRANTS, AND / OR GRANTS IN AID

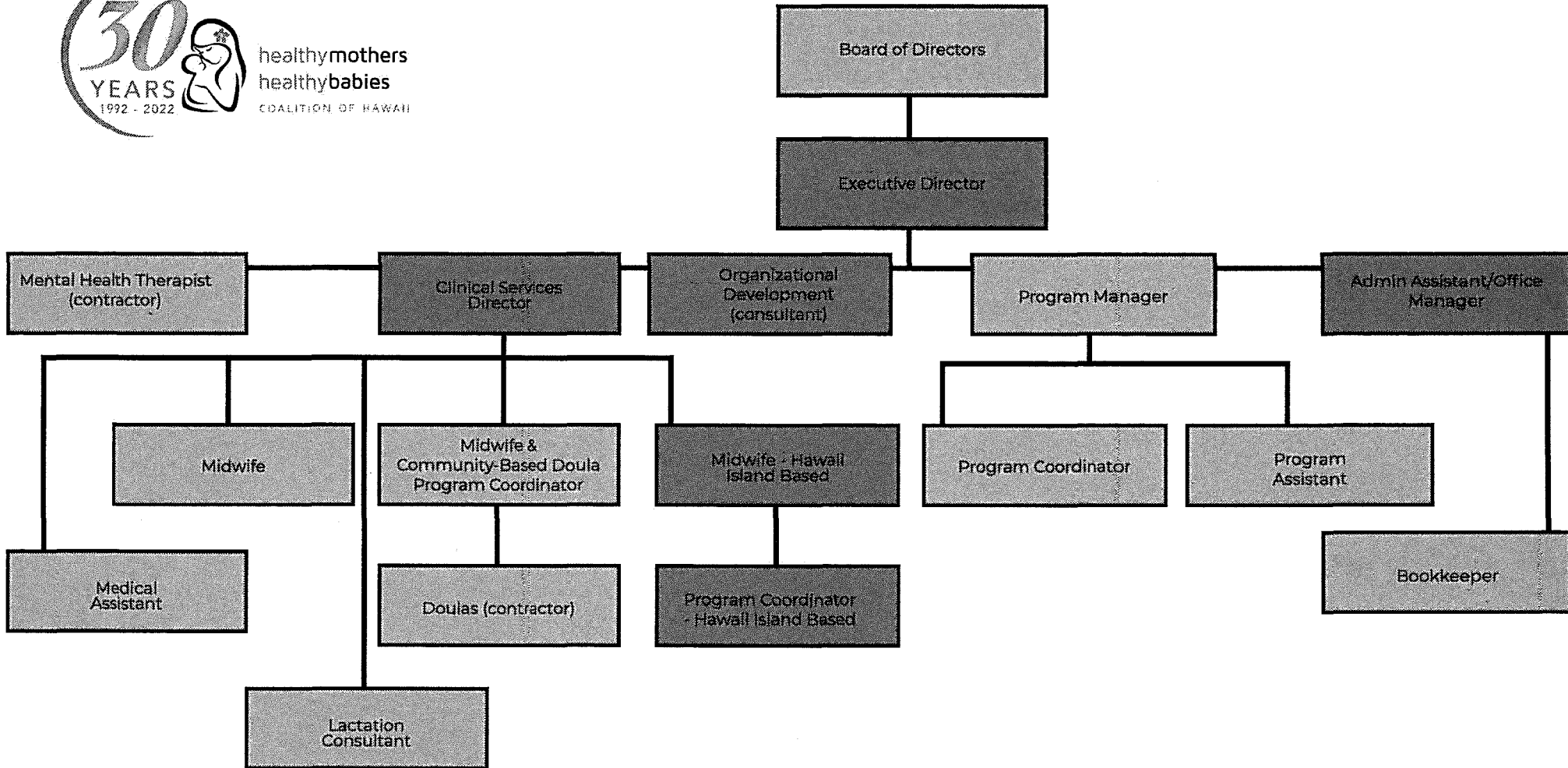
Applicant: Healthy Mothers Healthy Babies Coalition of Hawaii

Contracts Total: 668,311

	CONTRACT DESCRIPTION	EFFECTIVE DATES	AGENCY	GOVERNMENT ENTITY (U.S./State/Hawaii/ Honolulu/ Kauai/ Maui County)	CONTRACT VALUE
1	OHA	12/15/21-12/15/22	OHA	Hawaii	149,999
2	City Grant-in-Aid for Mana Mama	10/1/22 - 9/30/23	Office of Community Services	Honolulu	199,871
3	Safe Sleep Education & Cribs Distribution Grant	11/4/22-06/30/23	Department of Health	Hawaii	95,458
4	Safe Sleep Education and Outreach Special Populations	11/1/22-06/30/23	Department of Health	Hawaii	49,494
5	Parent Education and Support Services for Infants and Newborns	12/20/22-06/30/23	Department of Health	Hawaii	49,874
6	Reproductive & Family Planning Services for - under and uninsured clients on Oahu	7/1/21-6/30/22	Department of Health	Hawaii	24,900
7	Coordinator for Partnerships & Trainings with Families and Youth	06/16/22-03/01/23	Department of Health	Hawaii	49,490
8	Women's and Reproductive Health Project Coordinator	06/16/22-03/01/23	Department of Health	Honolulu	49,225
9					
10					
11					
12					



healthymothers
healthybabies
COALITION OF HAWAII








HMHB_State of Hawaii FY24 GIA

Final Audit Report

2023-01-12

Created:	2023-01-12
By:	Samantha Church (sam@sdcsstrategies.com)
Status:	Signed
Transaction ID:	CBJCHBCAABAANixPtuxMMFziw9JrB3RLsebArZJ1q1Xw

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-  Document created by Samantha Church (sam@sdcsstrategies.com)
2023-01-12 - 7:10:13 PM GMT
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2023-01-12 - 7:12:04 PM GMT
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