

**THE THIRTIETH LEGISLATURE**  
**APPLICATION FOR GRANTS**  
**CHAPTER 42F, HAWAII REVISED STATUTES**

Type of Grant Request:

Operating                       Capital

Legal Name of Requesting Organization or Individual: Dba:

Hale Makua Health Services

Amount of State Funds Requested: \$ 140,000

Brief Description of Request (Please attach word document to back of page if extra space is needed):

Hale Makua is spearheading the request for funding of a comprehensive assessment that clearly defines the need for medical respite on Maui and provides adequate direction to develop a feasibility project plan. This is done to create a place where individuals are able to heal and receive a level of skilled medical care immediately after discharge from an acute care setting (hospital). The target group that will be serviced in this proposed model will be a hybrid of both unsheltered individuals as well as the indigent elderly who may not be eligible for hospital level care and/or are

Amount of Other Funds Available:

State: \$ 0

Federal: \$ 0

County: \$ 0

Private/Other: \$ 0

Total amount of State Grants Received in the Past 5 Fiscal Years:

\$ 5,957,686.94

Unrestricted Assets:

\$ 10,570,000.00

New Service (Presently Does Not Exist):  Existing Service (Presently in Operation):

Type of Business Entity:

- 501(C)(3) Non Profit Corporation  
 Other Non Profit  
 Other

Mailing Address:

472 Kaulana Street

City: Kahului                      State: Hawaii                      Zip: 96732

Contact Person for Matters Involving this Application

Name:  
Wesley Lo


Title:  
Chief Executive Officer

Email:  
WesL@halemakua.org

Phone:  
(808) 871-9217

Federal Tax ID#:  
[REDACTED]

State Tax ID#  
[REDACTED]

  
\_\_\_\_\_  
Authorized Signature

Wesley Lo, Chief Executive Officer  
\_\_\_\_\_  
Name and Title

01/15/2023  
\_\_\_\_\_  
Date Signed

## Application Submittal Checklist

*The following items are required for submittal of the grant application. Please verify and check off that the items have been included in the application packet.*

- 1) Certificate of Good Standing (If the Applicant is an Organization)
- 2) Declaration Statement
- 3) Verify that grant shall be used for a public purpose
- 4) Background and Summary
- 5) Service Summary and Outcomes
- 6) Budget
  - a) Budget request by source of funds ([Link](#))
  - b) Personnel salaries and wages ([Link](#))
  - c) Equipment and motor vehicles ([Link](#))
  - d) Capital project details ([Link](#))
  - e) Government contracts, grants, and grants in aid ([Link](#))
- 7) Experience and Capability
- 8) Personnel: Project Organization and Staffing



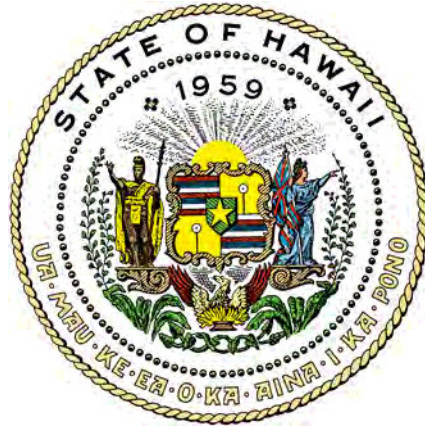
AUTHORIZED SIGNATURE

WESLEY LO, CHIEF EXECUTIVE OFFICER

PRINT NAME AND TITLE

JANUARY 14, 2023

DATE



## Department of Commerce and Consumer Affairs

### CERTIFICATE OF GOOD STANDING

I, the undersigned Director of Commerce and Consumer Affairs of the State of Hawaii, do hereby certify that

HALE MAKUA HEALTH SERVICES

was incorporated under the laws of Hawaii on 01/15/1954 ; that it is an existing nonprofit corporation; and that, as far as the records of this Department reveal, has complied with all of the provisions of the Hawaii Nonprofit Corporations Act, regulating domestic nonprofit corporations.



IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Department of Commerce and Consumer Affairs, at Honolulu, Hawaii.

Dated: December 12, 2022

Director of Commerce and Consumer Affairs

**DECLARATION STATEMENT OF  
APPLICANTS FOR GRANTS PURSUANT TO  
CHAPTER 42F, HAWAII REVISED STATUTES**

The undersigned authorized representative of the applicant certifies the following:

- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawaii Revised Statutes:
  - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
  - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
  - c) Agrees not to use state funds for entertainment or lobbying activities; and
  - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.
- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
  - a) Is incorporated under the laws of the State; and
  - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided; and
- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
  - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
  - b) Has a governing board whose members have no material conflict of interest and serve without compensation.
- 4) The use of grant-in-aid funding complies with all provisions of the Constitution of the State of Hawaii (for example, pursuant to Article X, section 1, of the Constitution, the State cannot provide "... public funds ... for the support or benefit of any sectarian or nonsectarian private educational institution...").

Pursuant to Section 42F-103, Hawaii Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

Hale Makua Health Services  
(Typed Name of Individual or Organization)

1/14/23

(Signature)

(Date)

Wesley Lo  
(Typed Name)

Chief Executive Officer  
(Title)

## Application for Grants

*If any item is not applicable to the request, the applicant should enter "not applicable".*

### **I. Certification – Please attach immediately after cover page**

#### **1. Certificate of Good Standing (If the Applicant is an Organization)**

If the applicant is an organization, the applicant shall submit one (1) copy of a certificate of good standing from the Director of Commerce and Consumer Affairs that is dated no earlier than December 1, 2022.

See attached.

#### **2. Declaration Statement**

The applicant shall submit a declaration statement affirming its compliance with [Section 42F-103, Hawaii Revised Statutes](#).

See attached.

#### **3. Public Purpose**

The applicant shall specify whether the grant will be used for a public purpose pursuant to [Section 42F-102, Hawaii Revised Statutes](#).

Hale Makua Health Services (HMHS) commits to utilize this grant for a public purpose pursuant to Section 42F-102, Hawaii Revised Statutes.

### **II. Background and Summary**

This section shall clearly and concisely summarize and highlight the contents of the request in such a way as to provide the State Legislature with a broad understanding of the request. Please include the following:

#### **1. A brief description of the applicant's background;**

Hale Makua is a private, non-profit 501(c)(3) corporation, established in 1946 to provide a home for elders who had no one to care for them or means to pay for care. It is one of Maui's largest non-government employers with over 450 employees providing post-acute care for over 1,000 individuals on Maui annually. The organization's continuum of healthcare programs include two nursing homes and rehab centers specializing in both in and out-patient physical, occupational and speech therapies; a home health care agency; an adult day health center; and an adult residential care home.

2. The goals and objectives related to the request;

Hale Makua is spearheading the request for funding of a countywide, comprehensive assessment that clearly defines the need for medical respite on Maui and provides adequate direction to develop a feasibility project plan.

In this case, medical respite is defined as a place where individuals are able to heal and receive medical care immediately after discharge from an acute care setting (hospital). The target group that will be serviced in this proposed model will be a hybrid of both unsheltered individuals as well as the indigent elderly who may not be eligible for hospital level care and / or are awaiting a bed in a skilled nursing or long-term care facility. If concept is proven feasible, a medical respite program would supplement the continuum of care by providing a transitional place for those in need, thus minimizing the exacerbated waitlist of hospital patients needing discharge to a safe haven. With a medical respite program in place, these individuals would be discharged safely, allowing the Maui hospital to have beds available quicker to those who need acute care.

Goals:

- Gather comprehensive data via community surveys, stakeholder interviews and / or focus groups to identify the need for a medical respite facility on Maui.
- Build a baseline metric for outcomes if the project is implemented. Baseline measurements will include, but are not limited to the following in the unsheltered / elderly and indigent population:
  - o rate of rehospitalization
  - o length of stay at hospital
  - o length of stay at skilled nursing facility
- Assess the appetite and build specificity around additional medical and social services that should be offered within the facility (i.e. permanent housing, meals, mental health, employment opportunities and interim case management).
- Based on findings, develop project feasibility plan that includes recommendations on start-up costs, financial models including revenue generation, ideal location opportunities, etc.

3. The public purpose and need to be served;

There has been reluctance to take ownership for medical respite on Maui because providers do not have a clear understanding of need or sustainable program financing. Countywide, the organizations currently supporting this target group agree that medical respite would improve health and well-being outcomes of our community as a whole and has the potential to address many social needs including finding permanent housing, employment opportunities, substance abuse or mental health issues. Although only 6% of the general population experiences serious mental illness, adults with SMI are 5 times more likely to be homeless (source: Mental Health Kokua, Prevalence Data

– Maui Discussion). Additionally, anecdotal data from Mental Health Kokua outreach workers states that more than 90% of unsheltered individuals have medical issues (i.e. would care, diabetes, respiratory issues and gastrointestinal problems).

Medical respite would provide a transitional care facility so upon hospital discharge, these patients are not returning to unsafe living conditions (often in homeless encampments). This medically vulnerable, unsheltered population are often elderly patients with co-occurring disorders. They need medical and social services upon hospital discharge and our community lacks the proper infrastructure to provide them this essential support outside of a medical respite facility.

Through this funding, Hale Makua will work with community stakeholders to complete a thorough assessment that will identify the need for medical respite and develop a clear direction to develop medical respite for Maui County.

Collaborative partners that will guide and inform the data collection include (see attached letters of support):

- County Of Maui, Department of Housing and Human Concerns
- Maui Memorial Medical Center
- Family Life Center
- Ka Hale A Ke Ola
- Malama I Ke Ola

While medical respite is provided on Maui on a very small scale (three beds at Ka Hale A Ke Ola specifically for unsheltered individuals who are discharged from acute care), a comprehensive program at a larger scale is needed for patients that need nursing care, wrap around services, social services support and assistance finding permanent housing. If the assessment and project plan prove that this can be successful, the overall goal of the project will be to decrease the frequent re-hospitalizations in this demographic and provide support services for long-term health and well-being, thus lowering overall cost of care for these individuals.

#### 4. Describe the target population to be served; and

The target group for the immediate needs assessment will include all stakeholder groups in Maui County including Maui's only acute care hospital, the County of Maui – Department of Housing and Human Concerns and other organizations that provide related social services. The needs assessment will reach adults in every geographic area and diverse demographics in Maui County.

The target group that will be serviced in this proposed medical respite (should it be proven to be feasible) model will be unsheltered individuals as well as the indigent elderly who may not be eligible for hospital level care and / or are awaiting a bed in a

skilled nursing or long-term care facility. These are medically vulnerable clients who do not visit a primary care physician regularly and do not have a safe place with proper medical or caregiving support to return to.

5. Describe the geographic coverage.

The needs assessment and feasibility study will acquire feedback from all of Maui County. Ideally, the program eligibility will be for any geographic location in Maui County and will serve all those unsheltered and indigent elderly that are discharged from acute care.

**III. Service Summary and Outcomes**

The Service Summary shall include a detailed discussion of the applicant's approach to the request. The applicant shall clearly and concisely specify the results, outcomes, and measures of effectiveness from this request. The applicant shall:

1. Describe the scope of work, tasks and responsibilities;
  - Acquire contractor who is able to adequately build a quality needs assessment with aforementioned goals and outcomes. Scope of work will include (subject to change dependent on funding and stakeholder input):
    - o Organize and implement communitywide survey and stakeholder meetings to gather appropriate data.
    - o Development of accurate detail on payment systems, benefit systems and eligibility to determine how the program can develop long-term financial sustainability.
    - o Formalize the hospital's discharge policies to include contacting homeless outreach services early in acute stay for the purpose of determining needs and eligibility for permanent supportive housing (paid by HUD) and other social services as appropriate.
    - o Present comprehensive findings and recommendations from assessments.
  - Acquire contractor who is able to build project plan and assess feasibility driven by needs assessment. Scope of work will include (subject to change dependent on funding and stakeholder input):
    - o Assess feasibility of medical respite for the needs of Maui County
    - o Complete and propose project plan that includes project budget, sustainability plan.
    - o Further detail on project plan development to be created with stakeholder working group upon funding.



2. Provide a projected annual timeline for accomplishing the results or outcomes of the service;

Quarter 1:

- Request for Proposal for Contractor to engage for needs assessment, implement assessment (survey and stakeholder interviews)

Quarter 2:

- Acquire and analyze results
- Share results and assess feedback, plan direction

Quarter 3:

- Request for Proposal for Contractor to engage for project plan development based on finding in completed needs assessment

Quarter 4:

- Development and recommended project plan for respite care program final and shared with stakeholders

3. Describe its quality assurance and evaluation plans for the request. Specify how the applicant plans to monitor, evaluate, and improve their results; and

Hale Makua regularly assesses performance throughout the organization, including grant funded projects such as these. Through monthly major project meetings, the progress, outcomes and challenges are assessed by a Senior Leadership team and improvements are implemented when necessary.

Additionally, the Hale Makua Board of Directors reviews all grant application ideas and commits to supporting and advising on the project upon funding. Through the various committees on the board of directors, all major projects such as these are reviewed regularly in committee meetings as well as during monthly board meetings. Reviews include high level progress reports and any challenges that the Board need to be advised of.

4. List the measure(s) of effectiveness that will be reported to the State agency through which grant funds are appropriated (the expending agency). The measure(s) will provide a standard and objective way for the State to assess the program's achievement or accomplishment. Please note that if the level of appropriation differs from the amount included in this application that the measure(s) of effectiveness will need to be updated and transmitted to the expending agency.

Although this phase will be focused on data collection, ultimately we hope to develop and implement the medical respite model based on findings. The goal of the medical respite program will be to decrease the risk of re-hospitalizations of unsheltered patients and improved health and well-being outcomes for them post hospital discharge.

Assessment and project plan completion will be sole measurement of efficacy for funding.

**IV. Financial**

**Budget**

1. The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request.
  - a. Budget request by source of funds (Link)
  - b. Personnel salaries and wages (Link)
  - c. Equipment and motor vehicles (Link)
  - d. Capital project details (Link)
  - e. Government contracts, grants, and grants in aid (Link)
  
2. The applicant shall provide its anticipated quarterly funding requests for the fiscal year 2024.

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
\$35,000.00	\$35,000.00	\$35,000.00	\$35,000.00	\$140,000.00

3. The applicant shall provide a listing of all other sources of funding that they are seeking for fiscal year 2024.
  - HMHS Fundraisers: \$150,000
  - Maui County DHHC for Physician Services: \$100,000
  - Various Private Foundations: \$250,000
  - Hawaii Community Foundation for Adult Day Health: \$75,000
  
4. The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable.
 

Not applicable as HMHS is a 501(c)3 organization.
  
5. The applicant shall provide a listing of all federal, state, and county government contracts, grants, and grants in aid it has been granted within the prior three years and will be receiving for fiscal year 2024 for program funding.
  - State Operational GIA for Under and Uninsured in FY20: \$285,000
  - State Capital GIA for Master Planning in FY20: \$200,000
  - Maui County for Master Planning in FY20: \$200,000
  - Maui County CDBG for Boiler Upgrade in FY20: \$250,000
  - Maui County OED for Community Outreach and Survey: \$49,500

- Maui County for Physician Services in FY20: \$100,000
- State DLIR Workforce Development in FY20: \$60,000
- Maui County for Physician Services in FY21: \$100,000
- State DLIR for Workforce Development in FY21: \$60,000
- Federal Provider Relief Fund in FY21: \$1,459,698
- Maui County for Master Planning in FY21: \$200,000
- Maui County Community Awareness Impact FY21: \$49,500
- Maui County CARES for Healthcare in FY21: \$2,319,000
- Maui County CDBG for Elevator Upgrade in FY21: \$228,000
- Maui County CDBG for Freezer Upgrade in FY21: \$187,000
- Maui County for Physician Services in FY22: \$100,000
- Maui County for Lanai Adult Day Health in FY22: \$350,000
- Maui County Mother's Day in FY 22: \$26,000
- State of Hawaii GIA Home Health Renovation in FY22: \$450,000
  
- Maui County for Physicians Services in FY23: \$100,000
- Maui County ARPA for Workforce Development in FY23: \$2,500,000
- Maui County Workforce and Education Survey in FY23: \$13,000
- Maui County CDBG for Wailuku Rehabilitation in FY23: \$311,750
- Federal Congressionally Directed Earmark in FY23: \$3,000,000

6. The applicant shall provide the balance of its unrestricted current assets as of December 31, 2022.

Unrestricted Assets at 12/31/2022 for HMF:  
\$5,241,733.09 surplus (as opposed to deficit)

## **V. Experience and Capability**

### **1. Necessary Skills and Experience**

The applicant shall demonstrate that it has the necessary skills, abilities, knowledge of, and experience relating to the request. State your experience and appropriateness for providing the service proposed in this application. The applicant shall also provide a listing of verifiable experience of related projects or contracts for the most recent three years that are pertinent to the request.

Hale Makua Health Services (HMHS) is well equipped and staffed with over 450 employees to provide healthcare services for the frail elderly and disabled. The organization has been providing care for the elderly in the Maui community since 1946.

HMHS owns and operates two of the three skilled nursing facilities on Maui. The only other similar facility on Maui is Kula Hospital, which is a critical access hospital. HMHS' nursing homes and rehab centers are both located in Central Maui. In addition, HMHS

has operated a CHAP accredited home health care agency that provides home-bound individuals with skilled nursing and therapy for over 45 years, a state licensed adult day health center for over 25 years, and most recently opened a state licensed adult residential care home in 2013.

HMHS has been working for the past five years with Maui Memorial Medical Center and Kula Hospital to address the current and future needs of Maui's aging population. In collaborating with Maui's hospitals, the organizations have improved local capacity and coordination of care, allowed the organizations to work collaboratively to tackle other challenges in the current healthcare delivery system, as well as explored strategies to strengthen the continuum of care from acute to the post-acute settings on Maui, as well as actively manage the waitlist.

For many years HMHS has worked with Maui Economic Opportunity to provide transportation for nursing home residents and homebound clients. Because of this collaboration long-term care residents can go to dialysis appointments three times per week, and community-dwelling clients receive transportation from their homes to the Adult Day Health Center in Kahului.

HMHS has been collaborating with the University of Hawaii Maui College for the past eight years to create a Licensed Practical Nurse (LPN) program that provides on-site clinical training at Hale Makua. The goal of the training is to create an LPN nursing tract for students which will hopefully help alleviate the organization's shortage of LPNs. We are now beginning our sixth cohort of LPN students and have expanded our Nursing Workforce Development program to include LPN and RN residencies.

## **2. Facilities**

The applicant shall provide a description of its facilities and demonstrate its adequacy in relation to the request. If facilities are not presently available, describe plans to secure facilities.

Hale Makua Health Services (HMHS) operates two nursing homes that include rehab services, one in Kahului, Maui with 254 beds and the other in Wailuku with 90 beds. These nursing home beds comprise seventy-five percent (75%) of all long-term care beds on Maui. Home Health by Hale Makua occupies 2,000 square feet of the Wailuku location.

## **VI. Personnel: Project Organization and Staffing**

### **1. Proposed Staffing, Staff Qualifications, Supervision and Training**

The applicant shall describe the proposed staffing pattern and proposed service capacity appropriate for the viability of the request. The applicant shall provide the

qualifications and experience of personnel for the request and shall describe its ability to supervise, train and provide administrative direction relative to the request.

In addition to over 75 years of experience running nursing homes on Maui, HMHS has a team of highly qualified staff who will be responsible for implementing this request:

- The CEO, Wesley Lo, will be responsible for providing oversight for this project. He has over 18 years of experience in the healthcare industry on Maui. Most recently he served as the CEO of Maui Memorial Medical Center and led the transition of the public hospital to a partnership with Kaiser Permanente.
- Administrative Director, Traci Nunokawa, will be responsible for assisting the Chief Executive Officer with managing the financial aspects of the project including oversight for financial assessments, billing and fiscal reporting. She has 20 years in the healthcare industry.
- HMHS Director of Communications & Development, Ashley Takitani Leahey, will be responsible for detailed project management and grant coordination. She has over a decade of experience in working with varying non-profit organizations on Maui.

## 2. Organization Chart

The applicant shall illustrate the position of each staff and line of responsibility/supervision. If the request is part of a large, multi-purpose organization, include an organization chart that illustrates the placement of this request.



## 3. Compensation

The applicant shall provide an annual salary range paid by the applicant to the three highest paid officers, directors, or employees of the organization by position title, not employee name.

Administrator-HMK: \$162,019

Administrative Director: \$155,000  
Administrator-HMW: \$153,000

**VII. Other**

**1. Litigation**

The applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgement. If applicable, please explain.

To the best of our knowledge, there is no pending litigation to which Hale Makua Health Services is a party, including any outstanding judgements.

**2. Licensure or Accreditation**

The applicant shall specify any special qualifications, including but not limited to licensure or accreditation that the applicant possesses relevant to this request.

Both Hale Makua Health Services' nursing homes in Kahului and Wailuku are federally and state licensed and surveyed for licensure and compliance with federal and state long-term care facility regulations annually.

**3. Private Educational Institutions**

The applicant shall specify whether the grant will be used to support or benefit a sectarian or non-sectarian private educational institution. Please see [Article X, Section 1, of the State Constitution](#) for the relevance of this question.

Not applicable.

**4. Future Sustainability Plan**

The applicant shall provide a plan for sustaining after fiscal year 2023-24 the activity funded by the grant if the grant of this application is:

- (a) Received by the applicant for fiscal year 2023-24, but
- (b) Not received by the applicant thereafter.

If funding to implement a needs assessment for medical respite care is received in fiscal year 2023-2024, but not in future years, the project can still be implemented if proven a necessary, feasible plan. To move forward with project plan that is funded, we will collaborate with other organizations and other funding sources, if we are not able to

acquire additional state funding to move forward with actual creation of a medical respite program.

Without the grant of this funding opportunity, we will not be able to move forward on the needs assessment or project plan for a medical respite program on Maui, thus will not be able to move forward on the actual creation of the program. Without this funding, the exploration of medical respite as a solution to decrease rehospitalizations, improve health outcomes for this target demographic and lower cost of care will come to an end. The overall cost of care for these individuals would increase for families, taxpayers, the State of Hawaii and for their insurance plans leading to an unnecessary additional financial and resource burden on our community that could be avoided with the forward movement of a medical respite program feasibility study.

## BUDGET REQUEST BY SOURCE OF FUNDS

Period: July 1, 2023 to June 30, 2024

Applicant: Hale Makua Health Services

BUDGET CATEGORIES	Total State Funds Requested (a)	Total Federal Funds Requested (b)	Total County Funds Requested (c)	Total Private/Other Funds Requested (d)
<b>A. PERSONNEL COST</b>				
1. Salaries				
2. Payroll Taxes & Assessments				
3. Fringe Benefits				
<b>TOTAL PERSONNEL COST</b>				
<b>B. OTHER CURRENT EXPENSES</b>				
1. Airfare, Inter-Island	5,000			
2. Insurance				
3. Lease/Rental of Equipment				
4. Lease/Rental of Space				
5. Staff Training				
6. Supplies				
7. Telecommunication				
8. Utilities				
9. Contracted Services	120,000			
10. Administrative Fee	15,000			
11				
12				
13				
14				
15				
16				
17				
18				
19				
20				
<b>TOTAL OTHER CURRENT EXPENSES</b>	<b>140,000</b>			
<b>C. EQUIPMENT PURCHASES</b>				
<b>D. MOTOR VEHICLE PURCHASES</b>				
<b>E. CAPITAL</b>				
<b>TOTAL (A+B+C+D+E)</b>	<b>140,000</b>			
<b>SOURCES OF FUNDING</b>		Budget Prepared By:		
(a) Total State Funds Requested		Suanne Morikuni	808-791-4489	
(b) Total Federal Funds Requested		Name (Please type or print)	Phone	
(c) Total County Funds Requested		<i>Suanne Morikuni</i>	11/20/23	
(d) Total Private/Other Funds Requested		Signature of Authorized Official	Date	
<b>TOTAL BUDGET</b>		Suanne Morikuni      CFO		
		Name and Title (Please type or print)		



## BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES

Period: July 1, 2023 to June 30, 2024

Applicant:   Hale Makua Health Services  

POSITION TITLE	FULL TIME EQUIVALENT	ANNUAL SALARY A	% OF TIME ALLOCATED TO GRANT REQUEST B	TOTAL STATE FUNDS REQUESTED (A x B)
Not Applicable				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
<b>TOTAL:</b>				
<b>JUSTIFICATION/COMMENTS:</b>				

## BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES

Period: July 1, 2023 to June 30, 2024

Applicant: Hale Makua Health Services

DESCRIPTION EQUIPMENT	NO. OF ITEMS	COST PER ITEM	TOTAL COST	TOTAL BUDGETED
Not Applicable			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
TOTAL:				
JUSTIFICATION/COMMENTS:				

DESCRIPTION OF MOTOR VEHICLE	NO. OF VEHICLES	COST PER VEHICLE	TOTAL COST	TOTAL BUDGETED
Not Applicable			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
TOTAL:				
JUSTIFICATION/COMMENTS:				

# BUDGET JUSTIFICATION - CAPITAL PROJECT DETAILS

Period: July 1, 2023 to June 30, 2024

Applicant: Hale Makua Health Services

FUNDING AMOUNT REQUESTED						
TOTAL PROJECT COST	ALL SOURCES OF FUNDS RECEIVED IN PRIOR YEARS		STATE FUNDS REQUESTED	OTHER SOURCES OF FUNDS REQUESTED	FUNDING REQUIRED IN SUCCEEDING YEARS	
	FY: 2021-2022	FY: 2022-2023	FY:2023-2024	FY:2023-2024	FY:2024-2025	FY:2025-2026
PLANS	N/A	N/A				
LAND ACQUISITION	N/A	N/A				
DESIGN	N/A	N/A				
CONSTRUCTION	N/A	N/A				
EQUIPMENT	N/A	N/A				
<b>TOTAL:</b>						
JUSTIFICATION/COMMENTS:						

**GOVERNMENT CONTRACTS, GRANTS, AND / OR GRANTS IN AID**

Applicant: Hale Makua Health Services

Contracts Total: 7,089,750

	<b>CONTRACT DESCRIPTION</b>	<b>EFFECTIVE DATES</b>	<b>AGENCY</b>	<b>GOVERNMENT ENTITY (U.S./State/Hawaii/ Honolulu/ Kauai/ Maui County)</b>	<b>CONTRACT VALUE</b>
1	Physician Services	07/01/20-06/30/23	DHHC	Maui County	200,000
2	Elevator Upgrade	11/10/21-06/30/23	CDBG	Maui County	228,000
3	Freezer Upgrade	11/11/21-06/30/23	CDBG	Maui County	187,000
4	Home Health	Pending	CDBG	Maui County	311,750
5	Workforce Development	Pending	OED	Maui County	13,000
6	Master Planning	04/1/22-3/31/23	OCS	State of Hawaii	200,000
7	Home Health	Pending	OCS	State of Hawaii	450,000
8	ARPA for Workforce Development	6/1/22-5/31/224	Office of Mayor	Federal/County	2,500,000
9	Congressional Earmark	9/1/22-8/31/25	OFAM/DGMO/HSB	Federal	3,000,000
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**RICHARD T. BISSEN, JR.**  
Mayor

**LORI TSUHAKO**  
Acting Director

**SAUMALU MATA‘AFA**  
Deputy Director



**DEPARTMENT OF HOUSING  
& HUMAN CONCERNS**  
COUNTY OF MAUI  
2200 MAIN STREET, SUITE 546  
WAILUKU, MAUI, HAWAI‘I 96793  
PHONE: (808) 270-7805

January 18, 2023

House Committee on Finance and  
Senate Committee on Ways and Means  
State Capitol  
415 S. Beretania Street  
Honolulu, HI 96813

Dear Honorable Members of the House Committee on Finance and Senate Committee on Ways and Means:

The County of Maui Department of Housing and Human Concerns strongly supports Hale Makua’s request for funding to assess the community need for expanding medical respite care on Maui. The provision of a comprehensive needs assessment is a step forward in achieving safer, improved integration of services and coordination of medical attention for our community members, especially to those who require recuperative care but are unsheltered and/or indigent.

Medical respite care is defined as acute and post-acute care for individuals who are too ill or frail to recover from a physical illness or injury at home, but not ill enough to be in a hospital. Maui is one of the many areas that lack an appropriate place for unsheltered and indigent patients to recuperate after a hospitalization. People experiencing homelessness often live with chronic illness that may be complicated by mental health or substance use disorders as well as unmet social needs, yet many receive inadequate health care. The provision of expanded medical respite can lead to improved integration of all services, increased effectiveness of care coordination, increased individual involvement in their care, improved health outcomes, and reductions in unnecessary or inefficient use of emergency department utilization.

In addition to promoting improved recovery and reduced costs of care, medical respite programs can play an important role in a continuum of services to prevent homelessness through the integration of the Coordinated Entry System (CES). The CES is a HUD-mandated system that prioritizes those homeless persons with the highest

vulnerability to be prioritized for housing and other services. Since mid-2017, the Department has been operating the CES across the County. We work to ensure services are offered when complaints are made about unsheltered Single Adults, Families with and without minor children, Youth, Veterans, and Domestic Violence subpopulations. The CES facilitates consistent and uniform access, assessment, prioritization, and referral processes to determine the most appropriate response to the most vulnerable persons' immediate housing needs. This system of Coordinated Entry is not only mandated by the U.S. Department of Housing and Urban Development (HUD), but is recognized nationally as a best practice which can improve efficiency within systems, provide clarity for those experiencing homelessness, and can help serve more people more quickly and efficiently with assistance targeted to address their housing needs. The creation of a respite care program can offer a pathway to health and housing for this special population.

In an effort to better serve our unsheltered and indigent community and their complex medical needs, a comprehensive assessment is needed to identify gaps in care and provide the best recommended utilization of services and funding. By addressing the medical needs of this population, these individuals would be discharged safely with the proper supports in place, thereby allowing Maui Memorial Medical Center to make beds available quicker to those with acute care needs and prevent premature hospital re-admission. The County of Maui stands in strong support of Hale Makua's request for funding, and commits to working with Hale Makua and other community partners in creating a more comprehensive continuum of care.

Sincerely,



LORI TSUHAKO, LSW, ACSW  
Acting Director of Housing & Human Concerns



January 20, 2023

House Committee on Finance and Senate Committee on Ways and Means  
State Capitol  
415 S. Beretania Street  
Honolulu, HI 96813

RE: Support for comprehensive assessment for medical respite on Maui

Dear Senate Ways and Means Committee Chair Donovan Dela Cruz, House Finance Committee Chair Kyle Yamashita, and Committee Members:

Maui Health is in full support of a comprehensive assessment that studies and defines the need for medical respite for Maui's homeless and indigent elderly populations. This assessment is vital in gaining knowledge needed to assist in the development of a feasibility project plan.

Maui Memorial Medical Center, like hospitals across the nation, is experiencing an incredibly high census. But unlike other hospitals, Maui Memorial Medical Center is the only acute care hospital on the island, serving a county population of over 164,000 residents, as well as millions of visitors each year. Maui Memorial Medical Center's Emergency Department (ED) alone cares for nearly 60,000 patients annually, from newborns to elders, and is one of the busiest EDs in the state.

As a rural island community with limited hospital resources, having access to medical services that includes medical respite is critical to providing quality comprehensive care to our residents and visitors.

Medical respite care, specifically, is extremely limited on Maui. Without these services, a bottleneck forms in the transfer of patients who no longer need acute hospital care, but are not ready to be discharged home or do not have a home or caregiver available to care for them. These patients, referred to as "waitlist patients" remain in acute care hospital beds, taking much needed resources, hospital beds and staffing, from acutely ill patients who require hospital admission. At Maui Memorial Medical Center, waitlist patients account for between 30-50 occupied beds on any given day.

In addition to helping to alleviate bed capacity challenges, these partners in the community including medical respite resources, nursing homes and long-term care facilities, help to provide the necessary post-acute care services to ensure a quality continuum of care and the best possible outcomes for our loved ones.

As a key stakeholder in the future of healthcare on Maui, Maui Health stands ready to collaborate and assist in the efforts to develop a comprehensive assessment for Maui's critical need of medical respite care and other long-term care services.



Please contact me with any questions or to provide any additional information.

Thank you for the opportunity to provide feedback for this important initiative.

Sincerely,

Wade Ebersole  
Chief Operating Officer





State Capitol  
415 S. Beretania St.  
Honolulu, HI 96813  
House Committee on Finance and  
Senate Committee on Ways and Means

January 20, 2023

Dear House Finance Committee Chair Kyle Yamashita, Senate Ways and Means Committee Chair Donovan Dela Cruz, and Committee Members,

I am writing this letter to offer my support for a countywide, comprehensive assessment that clearly defines the need for medical respite on Maui and provides adequate direction to develop a feasibility project plan.

At Family Life Center, we have witnessed firsthand the need for medical respite services among our unsheltered population. Although not equipped with the facilities nor the staff, during our street outreach efforts, we have encountered non-ambulatory, houseless individuals who were discharged steps from the hospital doors laying on bus benches in what appeared to be days or weeks of feces. We have intervened with three individuals who experienced this exact situation. We were even able to permanently house one of the three individuals. However, our services are not yet designed to provide this level of care.

We believe there is a need to establish medical respite care in our community. Therefore, as a first step, we support the effort to conduct a countywide assessment so that an appropriate plan can target the needs of this underserved community.

If you would like to discuss my experiences or this letter of support in more detail, I can be reached by phone at 808-877-0880 or via email at [Maude@FLCMAui.org](mailto:Maude@FLCMAui.org).

Thank you for your time and consideration.

Regards,

Maude L. Cumming

Executive Director, Family Life Center





# Ka Hale A Ke Ola

Homeless Resource Centers, Inc.

#### CENTRAL

670 Waiale Road  
Wailuku, HI 96793  
(808) 242-7600

#### WESTSIDE

15 Ipu 'Aumakua Lane  
Lahaina, HI 96761  
(808) 662-0076

January 17, 2023

#### EXECUTIVE DIRECTOR

Monique R. Ibarra

House Committee on Finance and Senate Committee on Ways and Means  
State Capitol  
415 S. Beretania St.  
Honolulu, HI 96813

#### BOARD OF DIRECTORS

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RE: Support for comprehensive assessment for medical respite on Maui

Dear House Finance Committee Chair Kyle Yamashita, Senate Ways and Means Committee Chair Donovan Dela Cruz and Committee Members,

Medical respite care is a vital bridge in the healthcare continuum for indigent or unsheltered patients ready for discharge from Maui Memorial Medical Center but still in need of non-acute care. Since 2019, Ka Hale A Ke Ola Homeless Resource Centers has provided medical respite care to 30 individuals, on average, per year at our Hale Ho'ola Medical Respite Shelter on Maui. We have seen the benefit to the general public of this care with more acute bed openings at Maui Memorial Medical Center and fewer patients showing up in MMMC's emergency room for follow-up medical care. KHAKO is Maui's largest homeless service provider and launched this medical respite shelter after seeing the success of a similar program at the Institute for Human Services in Honolulu.

I fully support a comprehensive assessment for the need for medical respite and long-term care facilities for Maui's homeless and indigent populations. With Hale Ho'ola Medical Respite Shelter as a key stakeholder for the potential assessment, we look forward to working collaboratively with our partners to offer information and data that would help Hale Makua Healthcare's effort to develop a comprehensive assessment of Maui County's community-wide needs for medical respite care and long-term care facilities.

For more information, I can be reached by phone at (808) 446-8133 and email at [Monique.Ibarra@khako.org](mailto:Monique.Ibarra@khako.org).

Thank you for the opportunity to provide input on this important initiative.

Sincerely,

Monique R. Ibarra  
Executive Director

Breaking the  
Cycle of  
Homelessness  
On Maui since  
1986

[www.khako.org](http://www.khako.org)



Scan me!



January 17, 2023

House Committee on Finance and  
Senate Committee on Ways and Means State Capitol  
415 S. Beretania St.  
Honolulu, HI 96813

RE: State of Hawaii Grant in Aid Application for Hale Makua

To Whom It May Concern:

I am pleased to write this letter of support for Hale Makua's funding request to support the development of a comprehensive needs assessment and project plan for medical respite on Maui. Hale Makua has demonstrated its compassion toward the unsheltered and elderly community by funding the pilot of our organization's Street Medicine Program in 2020 to provide medical care on the street to individuals facing homelessness. Our organizations also worked together during the pandemic to ensure food and medical care access to indigent elderly across the island.

The Community Clinic of Maui, Inc. dba Mālama I Ke Ola Health Center provides primary health care for Maui's community, including the underprivileged and underserved, regardless of one's ability to pay at the time of visit. We witness the hardships and dangers our patients and other community members face when there is no option for medical respite after discharge from the hospital. We look forward to collaborating with Hale Makua for this needs assessment and project plan.

Sincerely,

*John Vaz*

[John Vaz \(Jan 18, 2023 14:57 HST\)](#)

John Vaz, MD MSHA  
Chief Executive Officer

MAIN CLINIC:

1881 Nani Street  
Wailuku, HI 96793  
(808) 871-7772  
Fax (808) 872-4029

SATELLITE CLINICS:

Ka Hale A Ke Ola  
Resource Center  
670-A Waiale Drive  
Wailuku, HI 96793  
(808) 244-0220  
Fax (808) 242-7073

Na Hale O Wainee  
Homeless Resource  
Center

15 Ipu 'Aumakua  
Lahaina, HI 96761  
(808) 667-7598  
Fax (808) 667-7492