

**THE THIRTIETH LEGISLATURE
APPLICATION FOR GRANTS
CHAPTER 42F, HAWAII REVISED STATUTES**

Type of Grant Request:

Operating Capital

Legal Name of Requesting Organization or Individual: Db:

Boys & Girls Clubs of Maui, Inc.

Amount of State Funds Requested: \$ 685,700

Brief Description of Request (Please attach word document to back of page if extra space is needed):

Boys and Girls Clubs of Maui seeks to expand upon current operations by adding two mobile units aka 'Clubs on the Go' (COTG) serving the under-served and rural youth of Maui. Please find details in subsequent pages.

Amount of Other Funds Available:

State: \$ _____

Federal: \$ _____

County: \$ _____

Private/Other: \$ _____

Total amount of State Grants Received in the Past 5 Fiscal Years:

\$ 569,238

Unrestricted Assets:

\$ 1,712,929

New Service (Presently Does Not Exist): Existing Service (Presently in Operation):

Type of Business Entity:

- 501(C)(3) Non Profit Corporation
 Other Non Profit
 Other

Mailing Address:

100 Kanaloa Ave

City:

Kahului

State:

HI

Zip:

96732

Contact Person for Matters Involving this Application

Kelly Maluo-Pearson

Name:

Kelly Maluo-Pearson

Title:

CEO

Email:

kellyp@bgcmaui.org

Phone:

808-242-4363

Federal Tax ID#:

██████████

State Tax ID#

██████████

Kelly Maluo-Pearson

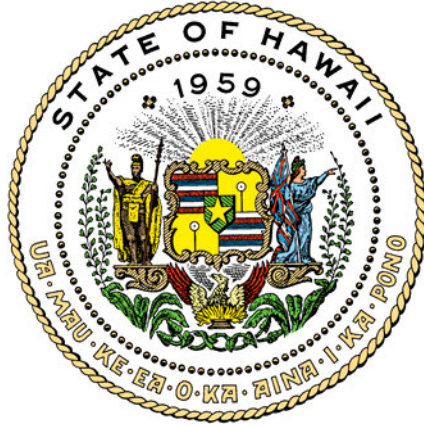
Authorized Signature

Kelly Maluo-Pearson, CEO

Name and Title

1/19/2023

Date Signed



Department of Commerce and Consumer Affairs

CERTIFICATE OF GOOD STANDING

I, the undersigned Director of Commerce and Consumer Affairs of the State of Hawaii, do hereby certify that

BOYS & GIRLS CLUBS OF MAUI, INC.

was incorporated under the laws of Hawaii on 06/26/1989 ; that it is an existing nonprofit corporation; and that, as far as the records of this Department reveal, has complied with all of the provisions of the Hawaii Nonprofit Corporations Act, regulating domestic nonprofit corporations.



IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Department of Commerce and Consumer Affairs, at Honolulu, Hawaii.

Dated: January 17, 2023

Director of Commerce and Consumer Affairs

**DECLARATION STATEMENT OF
APPLICANTS FOR GRANTS PURSUANT TO
CHAPTER 42F, HAWAII REVISIED STATUTES**

The undersigned authorized representative of the applicant certifies the following:

- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
 - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
 - c) Agrees not to use state funds for entertainment or lobbying activities; and
 - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.
- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is incorporated under the laws of the State; and
 - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided; and
- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
 - b) Has a governing board whose members have no material conflict of interest and serve without compensation.
- 4) The use of grant-in-aid funding complies with all provisions of the Constitution of the State of Hawaii (for example, pursuant to Article X, section 1, of the Constitution, the State cannot provide "... public funds ... for the support or benefit of any sectarian or nonsectarian private educational institution...").

Pursuant to Section 42F-103, Hawaii Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

BOYS & GIRLS CLUBS OF MAUI, INC.
(Typed Name of Individual or Organization)

Kelly Maluo-Pearson
(Signature)

January 20, 2023
(Date)

Kelly Maluo-Pearson,
(Typed Name)

Chief Executive Officer
(Title)

Application for Grant in Aid

I. Certification – Please attach immediately after cover page

1. Certificate of Good Standing

Please see attached.

2. Declaration Statement

Please see attached.

3. Public Purpose

This grant will be used for a public purpose pursuant to Section 42F-102, Hawaii Revised Statutes.

II. Background and Summary

1. Brief description of BGCM's background

Founded in 2000, the Mission of Boys & Girls Clubs of Maui (BGCM) is to inspire and enable all young people, especially those who need us most, to realize their full potential as productive, caring and responsible citizens. Social-emotional development is the foundation of our Mission.

At BGCM, we focus on increasing graduation rates and improving academic success for each member. We provide impactful, evidence-based afterschool and summer programs in the areas of:

- Education and Career Development
- Character and Leadership Development
- Health and Life Skills
- The Arts
- Sports, Fitness and Recreation

2. Goals and objectives related to our request

Boys & Girls Clubs of Maui is looking to fill a much-needed gap in services within our community through mobile programming in response to the exponentially heightened need in our under-resourced and remote communities, as well as those created by the COVID19 pandemic. BGCM plans to respond to this need by creating mobile Clubs, or 'Clubs on the Go' (COTG) that can strategically provide programming and services to youth in historically underserved communities, helping build equity and resources within those communities. The COTG's will offer most of our typical Club programming including STEM, Power

Hour, and physical activities, as well as versatile work stations for staff to offer specific programming to suit the unique areas, interests and needs served.

BGCM intends to secure the purchase of two mini-buses through our community partners. Once secured, buses will be outfitted with mobile workspaces and all the equipment necessary to provide mobile programming, as well as dedicated staff. Other Clubs within the Boys & Girls Clubs movement have adopted this model in recent years and have seen extraordinary results, providing services to hundreds of youths a day that would otherwise not be able to access the Clubs. Though the need for access to Clubhouses heightened during the pandemic, BGCM's services have been requested by our under-resourced and rural communities long before.

3. Public purpose and need to be served

As a result of COVID-19 permeating our community, many youths across the island continue to face changes to their social lives and daily routines including the inability to access education, socialize with other youth and consistently access nutritious food. These challenges can present mental health struggles such as feelings of sadness, despair, anxiety and stress, as stated by Dr. Gil Noam, founder and director of The PEAR Institute (Partnerships in Education and Resilience) at McLean Hospital and Harvard Medical School.

We find ourselves in a time when youth have, for the first time in history, been forced to rely on technology to create and maintain social connections during very important years in their development. According to CDC's most recent data, in 2021 more than a third (37%) of high school students reported they experienced poor mental health during the COVID-19 pandemic, and 44% reported they persistently felt sad or hopeless during the past year. The new analyses also describe some of the severe challenges youth encountered during the pandemic:

- More than half (55%) reported they experienced emotional abuse by a parent or other adult in the home, including swearing at, insulting, or putting down the student.
- 11% experienced physical abuse by a parent or other adult in the home, including hitting, beating, kicking, or physically hurting the student.
- More than a quarter (29%) reported a parent or other adult in their home lost a job.

"These data echo a cry for help," said CDC Acting Principal Deputy Director Debra Houry, M.D., M.P.H. "The COVID-19 pandemic has created traumatic stressors that have the potential to further erode students' mental wellbeing. Our research shows that surrounding youth with the proper support can reverse these trends and help our youth now and in the future."

The CDC findings also highlight that a sense of being cared for, supported, and belonging at school — called "school connectedness" — had an important effect on students during a time of severe disruption. Youth who felt connected to adults and peers at school were significantly less likely than those who did not to report persistent feelings of sadness or hopelessness (35% vs. 53%); that they seriously considered attempting suicide (14% vs. 26%); or attempted suicide (6% vs. 12%). Unfortunately, fewer than half (47%) of youth reported feeling close to people at school during the pandemic.

Here in Hawai'i, "kids have reported... that (the) pandemic has ruined their life," according to Desire DeSoto, a counselor at Wai'anae Elementary School in a Hawai'i Public Radio story published in October 2022. For 27 years, DeSoto has helped Wai'anae's students with their academic and personal needs. The last two years have been the most challenging for children and the community, she says. "There is a lot of depression and anxiety... (and) the pandemic just kind of exacerbated that." Nikki Kiliona, a counselor at Wai'anae High School, says she's noticed the pandemic has stalled the social growth of students. "The pandemic has made, because of the isolation and other associated components — uncertainty, anxiety — mental health challenges have gotten worse," said Alec Marentic, a nationally certified school psychologist based in Pāhoa.

During this already challenging era, our youth have also had to face increased levels of food insecurity due to the financial impact of the coronavirus. In January 2023, Governor Josh Green, M.D. signed a sixth emergency proclamation to extend federal funding for the Supplemental Nutrition Assistance Program emergency allotment benefits, in keeping with ongoing federal COVID relief efforts, stating that "Hawai'i's families are heavily burdened by economic impacts of the pandemic as well as inflation..."

Boys & Girls Clubs of Maui stands ready to face these unique challenges and serve the youth who need us most. BGCM is proud to introduce Clubs on the Go as a revolutionary new initiative that will provide both youth development programming and food access to under-resourced communities.

Pre-pandemic, BGCM served over 7,000 Maui County youth annually through our six Clubhouses and community outreach activities. Being amongst the most expensive places to live, Hawaii is continually challenged with a unique position to provide the community affordable resources it desires, including activities for youth. Due to the overwhelming need for impactful youth activities, BGCM recognizes the opportunity to address this challenge by providing formal and informal opportunities to gain important skills removing the barrier of accessibility and bringing our impactful youth development programs to youth in underserved communities.

Ensuring all youth have the social-emotional skills needed to be successful is a priority in our Clubs. Every moment at the Club is an opportunity to help youth build strong relationships with themselves and others. The Club environment helps youth regulate their emotional responses to everyday situations; and make decisions that advance their ability to be positive, productive and contributing members of their local communities.

National studies have shown that children who participate in after school programs are safer, have better academic performance, better school attendance, and better behavior and health outcomes than children who do not. Expanding support for our programming efforts through our under-resourced communities will maximize our already promising impact, especially by providing youth, who might not otherwise have it, access to fundamental positive youth development opportunities and enrichment experiences for resilience building.

Clubs on the Go will go beyond BGCM's long-standing tradition of youth development, by also serving to lessen the impact that COVID-19 has had on food insecurity. Each youth who attends a Club on the Go session will also be provided a meal to ensure that they are receiving well-balanced, nutritious food.

4. Target population to be served

This groundbreaking mobile approach to reaching high-need youth allows BGCM to strategically target the youth that are most in need of our services, helping to build equity in neighborhoods that have been historically underserved in our community. We aim to serve low-income and/or rural communities who would not otherwise have access to after school programming. BGCM's Clubs on the Go will provide crucial after-school support fostering positive adult connections and peer-to-peer relationships to underserved Maui youth that need it most by bringing a COTG to those who would otherwise not have access our Clubs and the impactful programming we provide.

Club on the Go vehicles will offer versatile work spaces, allowing staff members to vary offerings depending on the needs and interests of Club members in specific neighborhoods. We endeavor to access youth that neither live close enough to attend a brick-and-mortar Club nor do they have an available parent/caregiver who is in a position to give them a ride to a Club.

We endeavor to enroll 170 new registered members in our Clubs on the Go (65 each), with the goal of serving an average attendance of 60 youth each day (30 each). Boys & Girls Clubs of Maui welcome youth between 9-17 years old (potentially as young as 6 in a high-need situation, and as old as 18 while still attending high school). While our COTG doors will be open to all races, ethnicities and socioeconomic backgrounds, it's likely that our target demographic will reflect or expand upon our current member demographics:

59% ages 12 and younger

41% teens

79% BIPOC, including 38% Native Hawaiian

70% qualify for free or reduced-price lunch

5. Geographic coverage

One of the greatest advantages of our Club on the Go program is that there are virtually no limits to the coverage area it allows us to serve. Initially, we have the following high-need areas in mind:

1. Kihei
2. Paukukalo
3. Ke'anae
4. Kahakuloa

The first two locations were previously served by Boys & Girls Clubs prior to COVID19, but were forced to close during the pandemic and remain underserved as a result. The latter areas are long underserved, rural areas of Maui Island with little to no access to after school programs.

BGCM shall select locations near county parks or community centers to ensure that youth have access to safe, clean restroom facilities and outdoor recreation spaces.

III. Service Summary and Outcomes

The Service Summary shall include a detailed discussion of the applicant's approach to the request. The applicant shall clearly and concisely specify the results, outcomes, and measures of effectiveness from this request.

1. Scope of work, tasks and responsibilities

The Club is a perfect place to fall in love with learning, but for those who are unable to travel to one of Maui's six clubhouses, Club on the Go is the answer. The programs, resources, tools and training designed to support Academic Success help all youth become more effective, engaged, adaptive learners who are on track to graduate with a plan for the future.

Boys & Girls Clubs Education programs are designed to ensure that all Club members graduate from high school on time, ready for a post-secondary education and a 21st-century career. Boys & Girls Clubs create a culture that promotes learning and sets a high value on education. With a vision of ensuring that every Club member graduates from high school, BGCM support youth; engage parents; and collaborate with schools and community organizations. Some of the educational programs that will be provided via Club on the Go are (but not limited to):

- Power Hour: Homework help, academic skill building, and targeting tutoring for all ages.
- Project Learn, through high-yield activities, reinforces the academic enrichment and school engagement of young people during the time they spend at the Club.
- DIY STEM is a hands-on, activity-based STEM curriculum which connects youth to science themes they encounter regularly.

2. Projected annual timeline

If sufficiently funded, BGCM plans to fulfill our programmatic and Club on the Go goal within 12 months and as the ongoing societal challenges allow. During the first quarter, BGCM will recruit and hire a new Club on the Go Coordinator who will work in collaboration with program and teen directors.

BGCM will also begin construction of the vehicles, as well as begin the logistical planning of the Clubs on the Go.

During the next 9 months, BGCM will focus on delivering quality programs and services to the youth who become members of the Clubs on the Go.

3. Quality assurance and evaluation plans

Each member will be tracked through an online database system. At the time of this writing, we currently use a software program called KidTrax. However, we will presently be upgrading to a new system developed by Boys & Girls Clubs of America called MyClubHub that will be more robust and offer

better reporting capabilities. Members scan their membership cards each time they enter the Club and staff track each program the member attends daily. This information is entered into the database system. For this project we will be able to document the number of members served and the programs they participate in (See III. 1 above). This information will be evaluated in an ongoing basis to determine which programs have the most attendees, and any that appear to need adjustment to the content or service delivery to reach more members. Additionally, we will use survey instruments to determine members' attitudes about the programs (positive and negative) and ways they can be improved, if needed.

Assessing our overall success as a service to local youth, we understand the importance of looking at this information over time. One of the most significant evaluation tools we use is the annual National Youth Outcomes Initiative (NYOI). Designed and implemented by Boys & Girls Clubs of America, every club member is asked to participate in an online survey that measures how well their club experience is meeting their needs, as well as what is going on in their personal lives. Club-related areas include sense of belonging, emotional safety, physical safety, adult connections, staff recognition, and overall club experience. Members are also asked questions relating to their time away from the club, including if they have been bullied at school, if they have volunteered to do community service, how important is school to them, and their avoidance of risky behaviors, including smoking, drinking, doing drugs and sexual activity.

Since this proposed project topic relates directly to the above-stated areas in NYOI, we will be especially interested in those results to see both immediate and long-range effectiveness. NYOI surveys are taken privately by members online while at the club without staff nearby, and are submitted directly to Boys & Girls Clubs of America. Results, which include analyses to identify benchmarks for comparison data across the Movement, are sent to each organization for review. At BGCM, we understand the importance of these results and take our cues for areas of improvement from them. We don't just look at where we are now; we review and compare the information from prior years to ensure we are heading in the right direction for our members.

4. Measure(s) of effectiveness

The future is uncertain for millions of kids, even more so with education and support systems disrupted by the COVID-19 pandemic and other tragic events in today's world. With the global challenges like climate change, inflation, and houselessness, our young people need Boys & Girls Clubs now more than ever to access the critical support and help they will need to succeed during these very trying times. With safe spaces and appropriate programs and activities, today's youth may have access to the hope and opportunity they deserve. Clubs on the Go will provide mobile opportunities to learn which means learning anytime and anywhere.

This mobile approach to reaching children in most need allows BGCM to strategically target communities most in need of services, helping to build equity in neighborhoods that have been historically underserved in our community. Club on the Go vehicles will offer versatile workspaces, allowing staff members to vary offerings depending on the needs and interests of Club members in specific neighborhoods.

Determining the value of our programs and ultimate impact on young people is of critical importance to Boys & Girls Clubs of Maui. The following metrics have been selected to evaluate success at providing higher quality experiences that result in greater outcomes for the youth and community we serve through Clubs on the Go. Our main goal is to provide mobile units that can travel to youth who are not able to come to a BGCM Clubhouse to access our many programs and activities.

Community (youth and family) outcome:

- Serve remote communities where families do not have access to a lot of resources
- Connect with the appropriate organizations and agencies that can support Clubs on the Go in new communities not currently being served by BGCM
- Survey the youth and families of the new communities to assess needs
- Disseminate information to the public about the Clubs on the Go and its diverse benefits to meet the needs of the community's youth

Program Outputs

- The number of youth participants registered
- The number of youth participants who attend Clubs on the Go on a daily basis
- Offer as many different types as possible of program activities year-round to keep youth engaged throughout the year
- Ensure services offered are gender inclusive, relevant, and utilized

Staffing Outputs

- Recruit, train, and hire three full time employees:
 - a. Clubs on the Go Coordinator
 - b. Two Program Directors
- Recruit, train, and hire four part-time staff:
 - a. Youth Development Professionals
- Continuous training on safety and program delivery of all of the project's program staff
- Background checks on all staff prior to their working with youth

Evaluation Outputs

- Youth will participate in the National Youth Outcomes Initiative survey annually
- Conduct staff observations and formative evaluations on any feedback from youth about COTG
- Feedback from community stakeholders will be requested

Other

Utilizing interviews and written statements from individual members, we will collect:

- Youth data from the NYOI survey on BGCA.net/MyData
- A quote from a member describing the impact of their involvement of the COTG
- A quote from a staff member describing the impact of the COTG
- A quote from a community member sharing a personal experience with the COTG

Future

BGCM is in contact with fellow Boys & Girls Club organization, the Boys & Girls Clubs of Hartford and Cecil Counties in Aberdeen, Maryland. Executive Director, Derek DeWitt, and his team have successfully been conducting Club on the Go programs for about a year. They have plans to work with Johns Hopkins University to develop of an evidence-based study to show the efficacy of the model. They are willing to invite BGCM to be a part of this study.

IV. Financial

Budget

1. Please find attached forms below:

- a. Budget request by source of funds
- b. Personnel salaries and wages
- c. Equipment and motor vehicles
- d. Capital project details
- e. Government contracts, grants, and grants in aid

2. Anticipated quarterly funding requests for the fiscal year 2024

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
362,050	107,884	107,883	107,883	685,700

3. Other sources of funding that they are seeking for fiscal year 2024

None planned for this project.

4. Listing of all state and federal tax credits

Please find listing attached.

5. Listing of all federal, state, and county government contracts, grants, and grants in aid

Please find listing attached.

6. Balance of unrestricted current assets as of December 31, 2022.

Unrestricted current assets - \$1,712,929

V. Experience and Capability

1. Necessary Skills and Experience

Since 2000, Boys & Girls Clubs of Maui have provided youth with the opportunity to develop meaningful relationships with peers and adults. In our 2022 annual survey, the National Youth Outcomes Initiative, 80% of BGCM members said that they have excellent adult connections at their Club. Staff members are proactive in cultivating and maintaining these relationships to ensure that every member feels connected to one or more adult staff and is able to forge friendships with peers. Staff express and convey warmth, closeness, caring, appreciation, acceptance and proper guidance in their ongoing interactions with members.

BGCM continues to be a leader in providing a safe environment for youth ages 6 to 17 on Maui. Youth benefit from trained, caring, professional staff and volunteers who help them take control of their lives, envision productive futures, and reach their goals. With twenty-two years of experience serving the youth of Maui, we know that kids “vote with their feet.” They attend programs and events that are fun, engaging and supportive. In support of this statement, 92% of BGCM members said that their Club is a fun place to spend time in the 2022 NYOI survey. Members from all six of our clubhouses cast their votes for BGCM every day when they walk through our doors, and our proposed Clubs on the Go will exponentially increase access to our services by bringing our Clubs directly to the most underserved and high-need youth on the island.

Through the years, BGCM has proven to be an entity that is able to effectively respond to sudden changes. During the past several years, the organization was able to adapt to survive the onset of the COVID-19 pandemic from virtual Clubhouse operations, to modifying programs and activities to serve the critical needs of the community. Leaders adjusted hours of operation to ensure youth could connect to their schools in order to participate in distance learning classes. Hard working and committed staff worked unusual, longer hours and were able to enforce the new and strict safety protocols that were put in place. At the time of this writing, some of these safety protocols are currently still in place.

The Boys and Girls Clubs of Maui provides positive adult mentoring relationships for all of our youth on a daily basis. We have determined this is the core of achieving our mission: to enable all young people, especially those who need us most, to reach their full potential as productive, caring, responsible citizens. Our youth development staff are responsible for supervision but, equally important, they are also positive adult role models who serve as mentors throughout all programming. Our staff are a link to the youth; they are the reason the young members keep coming back to their clubs. These relationships are what keep the youth engaged and enable us to continue to provide positive youth development programming, while working to reduce risk factors and increase protective factors.

There has been much research around mentoring and the data reflects what we see on a daily basis in our clubs: having one positive adult role model in a child’s life is the determining factor in their success.

To this point, 97% of BGCM members said that their Club provides an emotionally safe place for them. They are more likely to have positive outcomes such as advancing to the next grade, completing high school, continuing on to secondary education, being involved in the community, and maintaining healthy relationships. They are less likely to engage in negative activities such as self-destructive behavior, criminal activity, and truancy.

We continuously work hard to enhance our programming. Our mentoring occurs in safe one-to-one settings, as well as in group formats, and we continue to increase the structured activities for youth and the staff to boost the success of our efforts. Our 2022 NYOI results show that 95% of BGCM members feel their Club is a safe, positive environment. Engaging youth with our adult staff in fun, constructive, educational play and activities helps forge those bonds between them. In addition, there has been research to show that one of the biggest benefits of group mentoring is the peer interaction. Some of these peers will serve as mentors while being guided by adult staff. Additionally, we partner with the schools that serve our members and other community service agencies to ensure we understand the specific needs of each member, and are working in concert with any and all resources available to further meet their needs.

Our Chief Executive Officer, Kelly Maluo-Pearson, sits on the Commission on Children and Youth for Maui County. The commission advises and assists the Mayor in all matters concerning children and youth and makes recommendations to the County Council on all matters relating to children and youth programs proposed for adoption by the County Council. In a recent article regarding the professional staff of BGCM, it was noted that team members have a combination of over 150 years of youth development experience. Director of Operations, Thomas TJ Daya has over 8 years of experience serving youth in the Boys & Girls Club movement. He also operated the organization's Lahaina clubhouse for four years.

Please see attached Government Contracts for our listing of verifiable experience of related projects or contracts for the most recent three years that are pertinent to the request.

2. Facilities

For this project, BGCM will work with our partners to acquire two buses which will be remodeled to serve as Clubs on the Go, complete with interior work stations and ample storage to accommodate 4 fold-out tables (each with seating for 8) and 32 folding chairs which will be set up outside the COTG to maximize the amount of youth served at each site. We'll also install storage solutions for daily food stocks, art supplies, educational materials and recreational equipment to support our staff's varied programming efforts.

It is critical to understand what attracts and motivates youth participation like music, technology, and the opportunities to safely and positively express themselves. BGCM staff will work with youth to inspire the outside look of the vehicles in order to have a positive and encouraging feel to the Clubs on the Go.

BGCM will work with Maui County, local businesses and other community groups to arrange dedicated spaces to park the vehicles, ensuring that there is a safe area around the vehicle for youth to participate in outdoor activities. The Clubs on the Go will be parked and stationed in areas where there is access to safe restroom facilities, as well as safe spaces for parents to drop off and pick up youth. Depending on the location of the Club on the Go, parents may be required to check youth in and out.

Each Club on the Go vehicle will be outfitted to provide a Club experience out in the neighborhoods where Club members live - from sports, to arts and crafts, to STEM activities, Clubs on the Go will have a variety of activities to keep kids engaged and learning, even when school is out of session.

VI. Personnel: Project Organization and Staffing

1. Proposed Staffing, Staff Qualifications, Supervision and Training

BGCM will hire one full-time Club on the Go Coordinator who will supervise two full-time Program Directors (1 for each COTG) and four part-time Youth Development Professionals (2 for each COTG). This will allow us to safely and effectively serve up to 30 youth per day, per Club on the Go.

Each staff member will complete a comprehensive training curriculum that has been provided by, proven effective, tested over the decades and continuously adapted by our national affiliates at the Boys and Girls Clubs of America. These trainings include, but are not limited to, abuse prevention, basics of trauma, child & Club safety, programming basics, cultural responsiveness & inclusion, emotional safety, developmental characteristics of youth, bullying prevention, social media safety and staff-to-youth interactions.

As a national standard, all Boys & Girls Club employees and volunteers must pass a criminal background check and a drug screening before beginning work in order to ensure the safety of our Club members. The aforementioned new staff members will be directly supervised by our Director of Operations, Thomas Daya. They will also receive additional support from our Director of Child & Club Safety, Tania Ilaoa, and Program Services Coordinator, Kepa Naeole.

2. Organization Chart

Please see attached.

3. Compensation

CEO - \$100,000 to \$150,000

Director of Operations - \$70,000 to \$90,000

Administrative Director - \$65,000 to \$90,000

Director of Finance - \$65,000 to \$90,000

VII. Other

1. Litigation

Not applicable.

2. Licensure or Accreditation

Not applicable.

3. Private Educational Institutions

Not applicable.

4. Future Sustainability Plan

Boys & Girls Clubs of Maui aspires to increase its impact on Maui's youth by becoming a data-driven organization focused on providing consistent, high-quality services for youth. To fulfill this noble aspiration, Boys & Girls Clubs of Maui will continue to work with our government agencies (County of Maui, State of Hawaii, etc.), as well as public and private funders in and out of our State of Hawaii to improve the Club Experience and build strong, sustainable Clubs that create impact for kids for decades to come. For the past 23 years, this has been the sustainability plan for BCGM and this plan to work with diverse funding sources will be the foundation for the future of the organization, and now specifically for the Clubs on the Go project.

Board members and staff will continue to educate the community and create awareness of the unlimited benefits for our Maui youth, their families and the entire community. Funders often look to support a range of innovative ideas that have the potential for social impact and change. BGCM wants to do all that is possible to address inequity and provide services to those who may have challenges in getting to the clubhouses. Clubs on the Go will address concerns that other current solutions may not.

Boys & Girls Clubs of Maui proposes to continue our efforts to engage our stakeholders, partners and the entire community. BGCM will continue to develop and grow its already strong, talented and committed Board of Directors. Board members and professional staff will create, develop and cultivate key relationships in the community in order to secure the financial resources and other resources critical to sustaining the current and future programs and services provided by the Boys & Girls Clubs of Maui, and the proposed Clubs on the Go project, on an annual basis.

As a member of the Boys & Girls Clubs of America National Organization, BGCM receives support and guidance in both operations and administrative areas. This support allows BGCM to maintain relevant, exciting programming for youth, keep up with important safety requirements, and plan for growth and sustainability of the organization.

BUDGET REQUEST BY SOURCE OF FUNDS

Period: July 1, 2023 to June 30, 2024

Applicant: Boys & Girls Clubs of Maui

BUDGET CATEGORIES	Total State Funds Requested (a)	Total Federal Funds Requested (b)	Total County Funds Requested (c)	Total Private/Other Funds Requested (d)
A. PERSONNEL COST				
1. Salaries	205,384			
2. Payroll Taxes & Assessments	21,626			
3. Fringe Benefits	24,140			
TOTAL PERSONNEL COST	251,150			
B. OTHER CURRENT EXPENSES				
1. Airfare, Inter-Island				
2. Insurance				
3. Lease/Rental of Equipment				
4. Lease/Rental of Space				
5. Staff Training & Recruitment	4,000			
6. Supplies, sports equipment, games	25,750			
7. Telecommunication	2,250			
8. Fuel	26,000			
9. Van maintenance & repairs	8,000			
10. Overhead (Ins, IT, Marketing, Dues)	10,000			
11. Folding tables & chairs	1,200			
12. Sound Systems	300			
13. Toolboxes & tools	750			
14. Generators	300			
15. Awnings	600			
16. Pop-up Canopies	450			
17. Exterior lighting	300			
18. HR, Finance, Safety	7,500			
19.				
20.				
TOTAL OTHER CURRENT EXPENSES	87,400			
C. EQUIPMENT PURCHASES	47,150			
D. MOTOR VEHICLE PURCHASES	300,000			
E. CAPITAL				
TOTAL (A+B+C+D+E)	685,700			
SOURCES OF FUNDING		Budget Prepared By:		
(a) Total State Funds Requested	685,700	Susan Ellingwood 808-242-4363		
(b) Total Federal Funds Requested		Name (Please type or print) Phone		
(c) Total County Funds Requested		Signature of Authorized Official Date		
(d) Total Private/Other Funds Requested		Chief Executive Officer		
TOTAL BUDGET	685,700	Name and Title (Please type or print)		

BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES

Period: July 1, 2023 to June 30, 2024

Applicant: Boys & Girls Clubs of Maui

POSITION TITLE	FULL TIME EQUIVALENT	ANNUAL SALARY A	% OF TIME ALLOCATED TO GRANT REQUEST B	TOTAL STATE FUNDS REQUESTED (A x B)
Club on the Go Director	1	\$55,000.00	100.00%	\$ 55,000.00
Program Director - Unit 1	1	\$41,600.00	100.00%	\$ 41,600.00
Program Director - Unit 2	1	\$41,600.00	100.00%	\$ 41,600.00
Youth Development Professional - Unit 1	0.5	\$16,796.00	100.00%	\$ 16,796.00
Youth Development Professional - Unit 1	0.5	\$16,796.00	100.00%	\$ 16,796.00
Youth Development Professional - Unit 2	0.5	\$16,796.00	100.00%	\$ 16,796.00
Youth Development Professional - Unit 2	0.5	\$16,796.00	100.00%	\$ 16,796.00
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
TOTAL:				205,384.00

JUSTIFICATION/COMMENTS:

BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES

Period: July 1, 2022 to June 30, 2023

Applicant: Boys & Girls Clubs of Maui

DESCRIPTION EQUIPMENT	NO. OF ITEMS	COST PER ITEM	TOTAL COST	TOTAL BUDGETED
Laptops for staff	4.00	\$1,500.00	\$ 6,000.00	6000
iPads for program	16	\$400.00	\$ 6,400.00	6400
laptops for program	30	\$1,100.00	\$ 33,000.00	33000
printers	2	\$500.00	\$ 1,000.00	1000
mini-fridges	2	\$375.00	\$ 750.00	750
TOTAL:	54		\$ 47,150.00	47,150

JUSTIFICATION/COMMENTS:

Laptops for staff for reporting, program planning & professional development. Programs for members include homework & games

DESCRIPTION OF MOTOR VEHICLE	NO. OF VEHICLES	COST PER VEHICLE	TOTAL COST	TOTAL BUDGETED
Used Tour bus, retrofit and wrapped with logo	2.00	\$150,000.00	\$ 300,000.00	300000
			\$ -	
			\$ -	
			\$ -	
			\$ -	
TOTAL:	2		\$ 300,000.00	300,000

JUSTIFICATION/COMMENTS:

Busses for Club-on-the-Go, retrofit with shelves & storage; wrapped with BGCM logo print.

GOVERNMENT CONTRACTS, GRANTS, AND / OR GRANTS IN AID

Applicant: Boys & Girls Clubs of Maui

Contracts Total: 10,707,467

	CONTRACT DESCRIPTION	EFFECTIVE DATES	AGENCY	GOVERNMENT ENTITY (U.S./State/Hawaii/ Honolulu/ Kauai/ Maui County)	CONTRACT VALUE
1	Great Futures Program Grant	7/1/20-6/30/21	DHHC	Maui County	1,239,993
2	Great Futures Program Grant	7/1/21-6/30/22	DHHC	Maui County	1,265,069
3	Great Futures Program Grant	7/1/22-6/30/23	DHHC	Maui County	1,362,000
4	Great Futures Program Grant (applied for)	7/1/23-6/30/24	DHHC	Maui County	1,498,200
5	Workforce Readiness/Career Launch	7/1/22-6/30/23	OED	Maui County	110,000
6	Paukukalo Planning & Design	6/21/18-6/30/22	DHHC	Maui County	75,000
7	E Kupa'a Kakou	12/1/21-3/31/22	OED	Maui County (FED)	59,837
8	E Kupa'a Kakou	07/01/20-06/30/21	OED	Maui County (FED)	285,550
9	Teen Expo	7/1/20-6/30/21	DHHC	Maui County	18,787
10	Teen Expo	7/1/21-6/30/22	DHHC	Maui County	19,431
11	Maui Cares for Keiki (Cares Act Funds)	6/1/20 - 10/31/20	DHHC	Maui County (FED)	35,000
12	One Stop Resource Center	11/1/20-11/30/20	OED	Maui County (FED)	500,000
13	LCBC Farm to Table	9/1/23-6/30/23	OED	Maui County	10,000
14	Increase Vaccination Coverage	6/15/21-4/15/22	CDC Foundation	US	75,000
15	21st Century Community Learning Center	2018-2021	HI Dept of Education	US	1,258,057
16	Data Management Grant	8/2/22-8/23/23	US Dept of Education	US	430,000
17	Paukukalo Planning & Design	8/1/19 - 7/31/22	OCS	State of Hawaii	250,000
18	Paukukalo Construction	6/1/22-5/31/23	OCS	State of Hawaii	850,000
19	One Stop Resource Center (contract pending)	pending	OCS	State of Hawaii	190,000
20	Native Hawaiian Education Grant	10/1/19-9/30/20	BGCH (Dept of Educat	US	155,033
21	Native Hawaiian Education Grant	10/1/20-9/30/21	BGCH (Dept of Educat	US	162,987
22	Pivot Grant	11/1/20-11/30/20	Chamber of Commerce	US	1,460
23	Maui Economic Development Board Adaptabili	11/1/20-11/30/20	Maui Economic Develo	US	15,223
24	Culture of Wellness	7/25/19-11/30/2020	DHHC	US	13,000
25	Power Hour	10/1/19-9/30/21	Office of Hawaiian Affa	State of Hawaii	203,740
26	Mentoring Youth at Risk	1/1/20-9/30/21	BGCA (OJJDP)	US	50,000
27	Mentoring Youth at Risk	4/1/22-12/31/22	BGCA (OJJDP)	US	90,000
28	Mentoring Youth at Risk (applied for)	1/1/23-12/31/23	BGCA (OJJDP)	US	90,000
29	PPP Loan	4/15/20-1/29/21	SBA	US	394,100

Boys & Girls Clubs of Maui

Tax Credits - Past 3 years

941 Tax Credits:

2021 Qtr3	6,632.20	non-refundable portion of credit for qualified sick & family leave wages for leave taken after 3/31/21
	6,923.59	refundable portion of credit for qualified sick & family leave wages taken after 3/31/21
2021 Qtr2	2,469.15	non-refundable portion of credit for qualified sick & family leave wages for leave taken after 3/31/21
2021 Qtr1	1,534.81	non-refundable portion of credit for qualified sick & family leave wages
2020 Qtr4	3,368.78	non-refundable portion of credit for qualified sick & family leave wages
2020 Qtr3	4,599.49	non-refundable portion of credit for qualified sick & family leave wages
2020 Qtr2	5,536.23	non-refundable portion of credit for qualified sick & family leave wages



BOYS & GIRLS CLUBS
OF MAUI

CLUBS ON THE GO ORGANIZATIONAL CHART

Vision

fill a much needed gap in services within our community through mobile programming in response to the exponentially heightened need in our under resourced and remote communities, as well as those created by the COVID19 pandemic.

Mission

inspire and enable all young people, especially those who need us most, to realize their full potential as productive, caring and responsible citizens.

