

**THE THIRTIETH LEGISLATURE
APPLICATION FOR GRANTS
CHAPTER 42F, HAWAII REVISED STATUTES**

Type of Grant Request:

Operating Capital

Legal Name of Requesting Organization or Individual: Db a:

Boy Scouts of America Aloha Council

Amount of State Funds Requested: \$ 1,000,000

Brief Description of Request (Please attach word document to back of page if extra space is needed):

This Capital Request is for shovel ready Boy Scouts' outdoor camping facility improvements at Camp Alan Faye on Kauai. Scope Of Work: 1) Demolish existing Pavilion and construct larger Pavilion on existing site; 2) Construct Dormitory facility. These improvements will expand the Camp's program capacity and meet expand current County, Health Department, and ADA requirements for: Youth, Adults, and Community Members.

Amount of Other Funds Available:

State: \$ 0

Federal: \$ 0

County: \$ 0

Private/Other: \$ 10,000

Total amount of State Grants Received in the Past 5 Fiscal Years:

\$ 1,450,000

Unrestricted Assets:

\$ 11,766,646

New Service (Presently Does Not Exist): Existing Service (Presently in Operation):

Type of Business Entity:

- 501(C)(3) Non Profit Corporation
- Other Non Profit
- Other

Mailing Address:

42 Puiwa Rd

City:

Honolulu

State:

HI

Zip:

96817

Contact Person for Matters Involving this Application

Jesús Lopez

Name:

Jesús Lopez

Title:

Scout Executive/CEO

Email:

Jesse.Lopez@scouting.org

Phone:

Federal Tax ID#:

[REDACTED]

State Tax ID#

[REDACTED]



Authorized Signature

Jesus Lopez, Scout Executive/CEO

Name and Title

01/19/2023

Date Signed

Application Submittal Checklist

The following items are required for submittal of the grant application. Please verify and check off that the items have been included in the application packet.

- 1) Certificate of Good Standing (If the Applicant is an Organization)
- 2) Declaration Statement
- 3) Verify that grant shall be used for a public purpose
- 4) Background and Summary
- 5) Service Summary and Outcomes
- 6) Budget
 - a) Budget request by source of funds ([Link](#))
 - b) Personnel salaries and wages ([Link](#))
 - c) Equipment and motor vehicles ([Link](#))
 - d) Capital project details ([Link](#))
 - e) Government contracts, grants, and grants in aid ([Link](#))
- 7) Experience and Capability
- 8) Personnel: Project Organization and Staffing



AUTHORIZED SIGNATURE

JESUS LOPEZ, SCOUT EXECUTIVE/CEO

PRINT NAME AND TITLE

01/19/2023

DATE

Application for Grants

If any item is not applicable to the request, the applicant should enter "not applicable".

I. Certification – Please attach immediately after cover page

1. Certificate of Good Standing (If the Applicant is an Organization)

If the applicant is an organization, the applicant shall submit one (1) copy of a certificate of good standing from the Director of Commerce and Consumer Affairs that is dated no earlier than December 1, 2022.

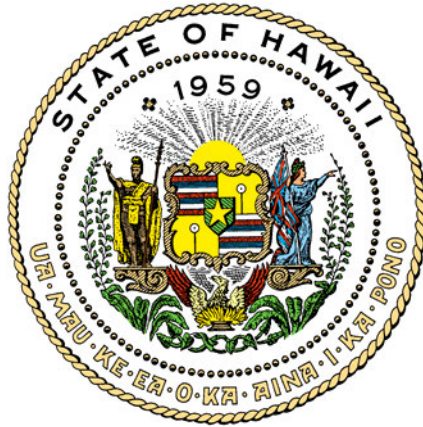
2. Declaration Statement

The applicant shall submit a declaration statement affirming its compliance with [Section 42F-103, Hawaii Revised Statutes](#).

3. Public Purpose

The applicant shall specify whether the grant will be used for a public purpose pursuant to [Section 42F-102, Hawaii Revised Statutes](#).

II. Background and Summary



Department of Commerce and Consumer Affairs

CERTIFICATE OF GOOD STANDING

I, the undersigned Director of Commerce and Consumer Affairs of the State of Hawaii, do hereby certify that

BOY SCOUTS OF AMERICA, ALOHA COUNCIL

was incorporated under the laws of Hawaii on 02/05/1931 ; that it is an existing nonprofit corporation; and that, as far as the records of this Department reveal, has complied with all of the provisions of the Hawaii Nonprofit Corporations Act, regulating domestic nonprofit corporations.



IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Department of Commerce and Consumer Affairs, at Honolulu, Hawaii.

Dated: January 19, 2023

Director of Commerce and Consumer Affairs

**DECLARATION STATEMENT OF
APPLICANTS FOR GRANTS PURSUANT TO
CHAPTER 42F, HAWAII REVISED STATUTES**


The undersigned authorized representative of the applicant certifies the following:

- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
 - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
 - c) Agrees not to use state funds for entertainment or lobbying activities; and
 - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.
- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is incorporated under the laws of the State; and
 - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided; and
- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
 - b) Has a governing board whose members have no material conflict of interest and serve without compensation.
- 4) The use of grant-in-aid funding complies with all provisions of the Constitution of the State of Hawaii (for example, pursuant to Article X, section 1, of the Constitution, the State cannot provide "... public funds ... for the support or benefit of any sectarian or nonsectarian private educational institution...").

Pursuant to Section 42F-103, Hawaii Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

Boy Scouts of America Aloha Council
(Typed Name of Individual or Organization)

(Signature)  _____
01/19/2023
(Date)

Jesus Lopez
(Typed Name) _____
Scout Executive/CEO
(Title)

January 19, 2023

Senate Committee on Ways And Means
House Committee on Finance
415 South Beretania St.
Honolulu, HI 96813

RE: 2023 GIA Public Purpose

Dear Honorable Legislators:

I, Jesús Lopez, certify on behalf of the Boy Scouts of America Aloha Council, this GIA we are applying for will be used for a public purpose pursuant to Section 42F-102, Hawaii Revised Statutes. These funds will serve the public through the: community use of the Camp Alan Faye camp grounds; public school use of the Camp; and use of Scouts who serve their communities.

Sincerely,

A handwritten signature in blue ink, appearing to be 'Jesus Lopez', with a stylized, cursive script.

Jesus Lopez
Scout Executive / CEO

Concisely summarize/highlight request to provide State Leg a broad understanding of the request. Please include the following:

1. A brief description of Aloha Council's background;



Established in 1910, the Boy Scouts of America - Aloha Council serves over 3,000 boys and girls annually. Its mission is to prepare them to make ethical and moral choices over their lifetime by instilling in them the values of the Scout Oath, Scout Law and incorporating Hawaiian values. Our mission includes providing at-risk youth the opportunity to join Scouting and learn Scouting values at no cost.

As the premier youth leadership organization in Hawaii, and the Pacific region, the Aloha Council fulfills the Boy Scouts of America mission by incorporating traditional Hawaiian values of *kuleana* (responsibility), *kokua* (teamwork) and *malama ka aina* (respect for the land) with aloha. The Council serves Hawaii (except Maui County), plus the Territories of Guam and American Samoa.

Scouting has deep roots in the islands. The first Hawaii troop was organized by island artist D. Howard Hitchcock in October 1910. In 2017, the Aloha Council served 14,606 boys and girls. Adult volunteers, numbering about 4,290, delivered life-changing programs directly to youth participants, and provided over 100,000 hours of service to their local communities.

The Boy Scouts of America Aloha Council is governed by a 50-member Executive Board of Directors. The Aloha Council has 25 full-time paid professionals and support staff. More

than 40 seasonal employees deliver camping programs and outdoor adventures at three of the Council's properties. Its headquarters is located at 42 Puiwa Road, Honolulu.

2. The goals and objectives related to the request;

Electronics and various technologies are pervasive in the lives of almost all youth today. Cell phones, social media, video games, tablets, and television often take up a great deal of young people's time throughout the day. In fact, one recent study found that young people spend, on average, over seven hours a day using digital media, with watching television and listening to music as the most common uses.

“American children spend 35% less time playing outside than their parents did. Even more alarming, nearly one in five kids today play outside only once a week or less.” (Source: Business Wire, September 20, 2018)

“Children today spend less time outdoors than any other generation, With technology use up and unstructured play time down, the time kids spend outdoors decreases every year.” (Source: National Recreation and Park Association, July 26, 2022)



Scouting programs delivered at Aloha Council's camps in Hawaii's forests teach important values including respect for the aina, respect for others, the importance of personal respect and honor, and leadership and team dynamics.

The focus of this request is to improve the outdoor camping facilities at the Boy Scout's Camp Alan Faye on Kauai. Camp Alan Faye is located in the cool, mountains of Koke'e State Park (est. 3,400 ft. elevation) 13 miles from Waimea Town near the famous Waimea Canyon, a popular Kauai tourist attraction.

Camp Alan Faye has been used by the Boy Scouts for overnight and long-term camping and recreational use since the early 1960s. This former County area is the only Boy Scout activity center on Kauai. Its summer camp program plays host to troops from throughout Hawaii and the United States mainland. The camp operates year-round, with events varying depending on the season.

Ironically, there are only a few outdoor camping facilities for Boy Scouts -- and other community youth -- in the Hawaiian Islands. Most of the current structures were built in 60s and early 70s and are showing their age. Enhancing and expanding these camps has never been more urgent. Our overall goal is to improve camp facilities to increase camp attendance among older scouts and add camp facilities and amenities to attract more Cub Scout (ages 5-10), family members, and non-Scout campers.

3. The public purpose and need to be served;

Public Purpose Served: Scouting helps families create great citizens that help their community. Scouts will develop or enhance the following aspects thru scouting.

Respect for others and themselves. Scouts make ethical decision that benefit others before themselves.

Quality time. Scouts spend more time together with family than they would have otherwise, either at meetings or events.

Good role models. Scouts have exposure to older boys who develop and run the meetings and activities. They serve as good examples of proper conduct and behavior.

A sense of independence. Scouts are always expected to assist with campouts and other activities. They learn how to set up tents and more.

A troop for everyone. Scouts understand that every youth is different and not every troop is the same so a youth can find a group they feel comfortable being involved with.

Self-starters. Scouts don't need an adult telling them that something needs to get done.

Experience new things. Scouts, thru merit badges, scouts experience activities that are required but that they may not have necessarily tried otherwise.

Persistence. Scouts keep trying until they get it and have full support of their peers and leaders in their efforts to reach their goals.

Develop friendships with others. Scouts help youth bond with other boys that share common interest - interest that can only be experiences thru Scouting.

Camping allows our youth to unplug and experience life without all of the technological distractions. It provides young people the opportunity to relax and reflect. It improves a young person's attention span by providing many opportunities to focus on one task or experience at a time without all text messages and email interruptions.



By connecting children and teens to nature, camping allows them to appreciate its gifts. And this appreciation comes naturally through experiencing being out in the wilderness. Lectures or explanations of nature's value are not needed. That value is all out in the open for everyone to observe. This appreciation of nature often carries over after the camping trips.

Once young people have experienced the joys of being outdoors, they are more likely to continue to seek out such opportunities in their daily lives. Moreover, observing animals in their natural habitats -- and seeing all of the many different plants, flowers, and trees -- helps reinforce home and classroom lessons about: recycling; cleaning up after themselves; and avoiding waste and excessive consumption in general.

I, Jesús Lopez, certify on behalf of the Boy Scouts of America Aloha Council, this GIA we are applying for will be used for a public purpose pursuant to Section 42F-102, Hawaii Revised Statutes. These funds will serve the public through the: community use of the Camp Alan Faye camp grounds; public school use of the Camp; and use of Scouts who serve their communities.

4. Describe the target population to be served; and

The Aloha Council offers a wide range of outdoor adventure programs for Scouts, other community youth, and adult leaders at our camps. Programs are offered to everyone from the first-year camper to the skilled veteran in the areas of: Aquatics; Shooting Sports; Handicraft; Nature and Scoutcraft. In addition to outstanding traditional Boy Scout resident camps for our local Hawaii troops, the Aloha Council offers youth, and interested adults, the opportunity to serve on camp staff where they use and develop their leadership skills.

The primary target population that will benefit from this construction and renovation project extends from boys and girls ages 5-18 who attend Hawaii's public schools. These students are represented throughout the State of Hawaii and span all socio-economic and cultural backgrounds.

Low-To-Middle-Income-Student Benefits: In Hawaii, 40 percent of public-school students attend Title I schools that have large concentrations of low-income students. Many of Hawaii's youth, therefore, have limited education and career options. Their institutions are overwhelmed in merely providing basic classroom tasks.

As a result of the COVID-19 pandemic, the need for organized extracurricular activities has increased while, concomitantly, access to these activities has been reduced. The pandemic has had significant impacts on the: development, mental, emotional, and behavioral health; and social, and economic well-being of children and youth. These impacts have further exacerbated already existing inequities.

With public school closures in the 2020-2022 school years, many lower-to-middle-income students lost a year -- or more -- of their education compared to higher income households who could afford to put their children in private schools that did not close.



“One of the most stubborn relationships in education research is the link between lower socio-economic background -- including low household income -- and poorer academic outcomes. Children growing up in low socio-economic status families face more barriers within the U.S. public education system, including: under-resourced schools; less exposure to reading or pre-reading skills or informational resources; and a complex of factors that lead to higher dropout rates.”

(Source: “Academic Success for Low-Income Students: A Complete Guide for Students, Educators, and Parents.” By Tygue Luecke.

<https://www.educationdegree.com/resources/supporting-low-income-students/>)

“A Brown University Annenberg Institute for School Reform study examined trends in extracurricular participation among kids in the U.S. from the 1970s until the present. Researchers found income-based differences in extracurricular participation are rising and these differences greatly affect later outcomes. This disparity exacerbates the already growing income achievement gap that has kept poor children behind in school and later in life.” (Source: “Access to after-school programs is growing more unequal, and that's pushing disadvantaged kids



further behind.” The Atlantic. By Alia Wong.)

Hawaii Keiki Benefits: This grant will help to preserve and protect over 29 acres of wilderness space, It will provide safe places for children to learn about nature and conservation while developing self-sufficiency, grit, and leadership skills. This grant also will help future generations benefit from an outdoor ethic and care for the aina.

Aloha Council Scouting Participant Benefits: For the 3,000+ children, 1,500+ adult volunteers and their families living in Hawaii who participate in Aloha Council's Scouting programs:

Improvements to our camps will allow them to continue to operate in accordance with State and Federal Regulations, The improvement will renovate and establish facilities that will provide the next generation of young people: outdoor education facilities; summer camps; leadership training centers; and year-round day camp facilities. These facilities will become a more desirable choice for Cub Scout Packs to incorporate into their year-round activities.

The Council holds Adult Leader Training for its volunteers to train them on the outdoors, Boy Scout educational methods, communications, leadership, and camping. National Youth Leadership Training develops skills in leader-ship, communication, presentation methods, conflict resolution, and team building, Wood Badge is an advanced adult leader training offered over a one-week period. It focuses on leadership, mentorship, ideals of scouting, communications, diversity, conflict resolution, childhood development and more.

Special Needs’ Scouts and Leader Benefits: The proposed project includes planning and accommodations for special needs’ Scouts and leaders, including sleeping areas, dining areas, toilets, bathrooms, and program facilities. Accessibility requirements also involve: installing ramps; repositioning shelves and furniture; widening doorways; rearranging toilet partitions; and installing accessible cup dispensers at water fountains.



General Public Benefits: Renovated Camp properties will allow them to be utilized by school groups, churches, and adult retreats. Safe options for camping are limited and the number of campgrounds designed for youth is small. The Aloha Council makes its camps available to community groups throughout the year as a service and outreach to the community.

The improvements to our camps will also add jobs and provide additional work for the construction industry across the islands. The types of projects envisioned will be perfect for small to mid-sized contractors who have not been able to benefit from the construction boom in Kaka'ako and other places where large scale condominium and hotels are being constructed.

5. Describe the geographic coverage.

The Aloha Council serves young people from across the State of Hawaii (except Maui County), plus the Guam and American Samoa Territories. Today, there are over 11,000 Scouts across the state. Aloha Council's camps are used by thousands of youths, and leaders from various nonprofit organizations across the State, the Pacific, and the Nation.

III. Service Summary and Outcomes

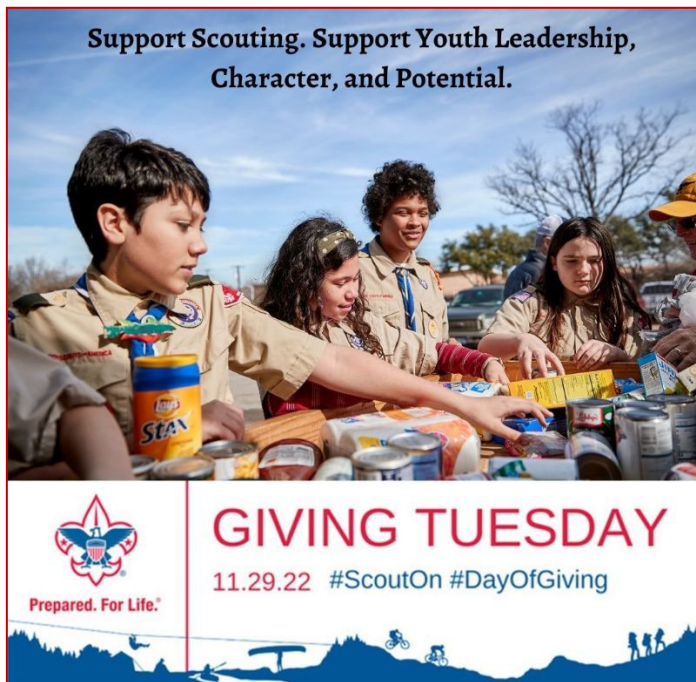
Provide a detailed discussion of Aloha Council’s approach to the request. Clearly and concisely specify results, outcomes, and measures of effectiveness. Aloha Council shall:

1. Describe scope of work, tasks, and responsibilities;

As part of its Camp Alan Faye Master Plan, the Aloha Council plans to complete several construction and renovation projects at the Camp. These necessary facility upgrades are scheduled in various phases, including: infrastructure improvements (i.e., particularly wastewater improvements to eliminate portable toilet use); renovation or relocation of some existing structures; and the construction of new facilities.

Project Responsibilities:

Construction Advisory Committee: The Aloha Council’s capital improvements are managed by a six-member Construction Advisory Committee. This volunteer committee includes licensed career professionals in the fields of architecture, construction, and engineering. Along with Jesús Lopez, Aloha Council Scout Executive/CEO, the team will oversee the physical



improvements to the projects funded by this grant. All construction will be performed in accordance with Federal, State, County and ADA requirements under the direction of licensed contractors. Basic architectural plans have been developed and the Aloha Council is ready to bid the projects on a design-build basis. In addition, the Council has completed environmental studies and received approval from the DLNR for the improvements.

Scout Executive/CEO: Jesús Lopez has 30 years’ experience in Camp management and construction. He will ensure budget adherence, quality assurance, and project accountability.

He will oversee all other project aspects, including: bidding solicitation and tenders; cost

estimates from blueprints and takeoffs -- whether via traditional procurement, digital procurement, design-bid-build, or design-build methods. He will also work with contractors and vendors to compile a detailed work plan. He will monitor project progress on a weekly or monthly basis, depending on the project components. Procurement policies will be obtained and reviewed by qualified staff. Should unforeseen developments surface, the problem(s) will be identified, and corrective action be pursued and implemented concurrently with careful budget reviews.

Construction Manager: The Aloha Council will engage a construction manager to monitor construction activities to improve results. The camp caretaker/ranger who has had experience in the building industry. Finally, the Properties Committee of the Aloha Council will also play an active role in the project by monitoring the construction.

Camp Alan Faye Pavilion Project #1

Scope Of Work: 1) Demolish existing Pavilion structure; 2) Construct new larger Pavilion structure on existing site.

Camp Alan Faye Dormitory Project #2

Scope Of Work: Construct Camp Alan Faye Pavilion Dormitory facility.

These design-build projects are Aloha Council Boy Scouts of America (BSA) non-profit community service projects. All funding, contracting and project management will be provided by the BSA.

The Contractor shall construct a new pavilion and new dormitory to replace the current trading post and bathroom facility at Camp Alan Faye. The site is managed by the Boy Scouts of America, Aloha Council. All new designs must be approved by the Aloha Council prior to construction. All funding, contracting and project management will be provided by the BSA.

Tasks:

General Requirements: Plans and Specs; Bonding cost; Site Supervisor; Mobilization; Demoblization; Final site cleaning.

Site Prep: Demolition; Dust Control; BMPs; Job-site access; Job-site security; Dumpster & Removal; Clear lot; Storage on site; Temporary power; Scaffolding; Tools/Equipment rentals.

Utilities: Potable water hook-up; Sewer hook up to septic system.

Excavation & Earthwork: Cut and Fill; Removal of Stone/Dirt; Rough Grading; Trenching for Utility Hook-ups.

Foundation: Excavation; Backfill; Compaction; Top soil; Finish Grading; Foundation; Slab Foundation; Steel Anchor Bolts; Hold Downs; Slab Vapor Barrier.

Rough Framing: Sill & Seal; Wood Carrying Beam; Exterior & Interior Walls; Sheathing; Roof Framing/Trussers; Sub fascia; Steel Framing Connections; Nails. Screws; fasteners. prep for plaster drywall; rough framing - labor only. Roof insulation; Roof/Eave baffles; Wall cavity insulation.

Exterior: Weather Barrier; Wood Siding; Fascia; Corner Boards; Water Table; So/fit/Gable Vents; Window/Door Trim; Exterior paint; Exterior labor.

Windows/Exterior Doors: Membrane & Flashing; Exterior Door Slabs; Exterior Door Frames Sills; Sidelights; Transoms; Locksets; Knobs; Door Hardware; Patio Doors: Sliding; Windows.

Plumbing: Drain/waste/vent; Water supply piping; Fixtures; Toilets; Sinks; Faucets; Mixing valve; Disposal.

Drywall/Plaster: Walls; Ceilings; Soffits; Decorative plaster.

Interior Finish: Interior Door Slabs; Interior Door Frames; Thresholds; Doorknobs; Hardware; Interior Painting.

Kitchen & Bath: Kitchen Cabinets; Bath Cabinets; Cabinet pulls hardware; Countertop; backsplash; Mirrors; Towel hangers; toilet paper holders; accessories.

Results: The new, larger Camp Alan Faye Pavilion and new dormitory facility will allow the Aloha Council to expand its outreach and community projects.

2. Provide projected annual timeline for accomplishing project’s results or outcomes;

Camp Alan Faye 2023 - 2024 <i>Pavilion Project</i> Timeline	
Jul-23	Permits in place. Site Prep. Dust Control & Surface Control. BMP
Aug-23	Demolition & Disposal
Sep-23	Site Prep. Foundation laid for new structure.
Oct-23	Vertical Construction.
Nov-23	Close-Out. Punch List from inspector.
Dec-23	Final reconciliation.
Jan-23	Building put into use.
Feb-23	Building online.
Mar-23	Building online.
Apr-23	Building online.
May-23	Building online.

Jun-23	Building online.
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Camp Alan Faye 2023 - 2024 <i>Dormitory Project</i> Timeline	
Jul-23	Project planning and consultation with builder.
Aug-23	Project planning and consultation with builder.
Sep-23	Project planning and consultation with builder.
Oct-23	Project planning and consultation with builder.
Nov-23	Permits in place. Site Prep. Dust Control & Surface Control. BMP
Dec-23	Demolition & Disposal.
Jan-23	Site Prep. Foundation layed for new structure.
Feb-23	Vertical Construction.
Mar-23	Close-Out. Punch List from inspector.
Apr-23	final reconsiliation.
May-23	Building put into use.
Jun-23	Building online.

3. Describe Aloha Council’s quality assurance and evaluation plans for the request. Specify how Aloha Council plans to monitor, evaluate, and improve its results; and

Aloha Council’s leadership team understands a Q.A. plan is one of the most important aspects in the successful implementation of any quality system within the organization. The Aloha Council team has successfully implemented and completed earlier construction/renovation projects.

The team also recognizes that -- *prior to beginning a project* -- Q.A. planning for project success evaluation and developing the tools necessary to collect desired data helps ensure:

- data-driven decisions guide the project’s overall success;
- an optimum Return On Investment;
- the efficacy of the project’s approach
- and how/when needed improvements are implemented to increase project success.

From inception to completion, CEO Jesús Lopez will ensure budget adherence, quality assurance, and project accountability. Records will be kept on file, including the bill of quantities and any discrepancies in contract documents.

4. List the measure(s) of effectiveness reported to the State. The measure(s) will provide a standard and objective way for State to assess program's achievement or accomplishment.

The measures that accurately assesses the effectiveness of this grant will be the completed construction projects. The Kauai County Planning Department must approve all buildings. These properly permitted structures will bring the camp's existing buildings up to current County Code and safety requirements. All buildings will also then be ADA compliant.

IV. Financial

Budget

1. The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request.
 - a. Budget request by source of funds (Link)
 - b. Personnel salaries and wages (Link)
 - c. Equipment and motor vehicles (Link)
 - d. Capital project details (Link)
 - e. Government contracts, grants, and grants in aid (Link)
2. The applicant shall provide its anticipated quarterly funding requests for the fiscal year 2024.

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
\$500,000	\$250,000	\$150,000	\$100,000	\$1,000,000

3. The applicant shall provide a listing of all other sources of funding that they are seeking for fiscal year 2024.
4. The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable.
5. The applicant shall provide a listing of all federal, state, and county government contracts, grants, and grants in aid it has been granted within the prior three years and will be receiving for fiscal year 2024 for program funding.
6. The applicant shall provide the balance of its unrestricted current assets as of December 31, 2022.

V. Experience and Capability

1. Necessary Skills and Experience

Aloha Council will demonstrate it has necessary skills, abilities, knowledge of, and experience relating to the request. Provide a listing of verifiable related projects or contracts for most recent three years.

The Aloha Council's Construction Advisory Committee includes members licensed in architecture, engineering, and construction. Collectively, they provide the necessary skills, abilities, knowledge, and expertise to supervise and assist with this project.

In the last three years, the Aloha Council has successfully developed, planned, and constructed these projects:

- Maui Mobile Kitchen Project
- Oahu Comfort Stations Project
- Kauai Comfort Stations Project

2. Facilities

Aloha Council will provide a description of its facilities and demonstrate its adequacy in relation to the request. If facilities are not presently available, describe plans to secure facilities.

Oahu - Camp Pupukea: The Aloha Council's flagship Camp. Nestled high in the Koolau Mountains, Camp Pupukea is a 65-acre BSA camp located on Oahu's North Shore. It was developed into a modern-day scout camp from its former use as a World War II Army camp. There are more than seven miles of beaches and -- during the summer -- waves subside creating the perfect spot for swimming, sunbathing, and Boy Scout Camp.

Oahu - Camp Ehrhorn: Minutes from downtown Honolulu is Camp Ehrhorn, a seven-acre site in the mountains overlooking Manoa Valley. The camp features breathtaking panoramic views of Leahi (Diamond Head), Honolulu, Waikiki and Puowaina (Punchbowl Crater). Camp Ehrhorn offers tent camping space for approximately 40 campers with access to an extensive and well-maintained State of Hawaii trail system. Several great trails take participants through the rainforest and bamboo forest to the top of the cinder cone for a fabulous view of an uninhabited valley and the South Shore. Many trailheads begin along Tantalus Drive - trail hikes take from 1 hour to a full day.



Kauai - Camp Alan Faye: Located in the high, cool mountains of Koke'e State Park on the island of Kauai, adjacent to the famous Waimea Canyon, is Camp Alan Faye. Named for the former 40-year manager of the Waimea Sugar Company, this camp encompasses 29 acres and offers views of the lush Kalalau Valley from 2,400 feet elevation. Thirteen miles from the town of Waimea, the area is rich with many of Hawaii's endangered species, Native Hawaiian trees, local plants, and many wild birds. Camp Alan Faye is a Troop-led program with staff and volunteer support. Campers bring their own tents for sleeping and food for cooking at their campsite.

Hawaii Island - Camp Honokaia: Camp Honokaia is located on Hawaii Island (The Big Island) between Honokaa and Waimea (Kamuela) above Waipio Valley, known as the "Valley of Kings." Located on 210 acres of dense wood and heavy plant growth, Camp Honokaia provides Scouts to the opportunity to camp in a tropical rain forest and participate in ecology-conservation programs featuring many of Hawaii's endangered species.

VI. Personnel: Project Organization and Staffing

1. Proposed Staffing, Staff Qualifications, Supervision and Training

The Aloha Council will describe the proposed staffing pattern and proposed service capacity. Aloha Council will also provide personnel qualifications and experience, and will describe its ability to supervise, train and provide administrative direction.

The Boy Scouts of America Aloha Council has been operating camps since it was founded in 1910. It is consistently recognized in the top categories of excellence by the National Office of the Boy Scouts of America.

In the last six years, the Council has received either the Gold or Silver rating within the *Quality Council Evaluation Process*. In order to receive these recognitions, a Council must: show a positive operating budget; demonstrate growth in the number of youth and units served; improve retention of youth; and provide quality programs measured in youth advancement, youth participation in outdoor programs, and trained leaders. These standards are set by the National Office.

2. Organization Chart

The applicant shall illustrate the position of each staff and line of responsibility/supervision. If the request is part of a large, multi-purpose organization, include an organization chart that illustrates the placement of this request.

3. Compensation

The applicant shall provide an annual salary range paid by the applicant to the three highest paid officers, directors, or employees of the organization by position title, not employee name.

Scout Executive 145,000-150,000
Accountant Specialist 80,000-85,000
Director of Support Services 70,000- 75,000

VII. Other

1. Litigation

The applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgement. If applicable, please explain.

Yes, there is a litigation, and at the moment the Boy Scouts of America Aloha Council is not allowed to mention anything about it.

2. Licensure or Accreditation

The applicant shall specify any special qualifications, including but not limited to licensure or accreditation that the applicant possesses relevant to this request.

3. Private Educational Institutions

The applicant shall specify whether the grant will be used to support or benefit a sectarian or non-sectarian private educational institution. Please see [Article X, Section 1, of the State Constitution](#) for the relevance of this question.

4. Future Sustainability Plan

The applicant shall provide a plan for sustaining after fiscal year 2023-24 the activity funded by the grant if the grant of this application is:

- (a) Received by Aloha Council for fiscal year 2022-23, but
- (b) Not received by Aloha Council thereafter.

Understanding the importance of long-term sustainability Aloha Council’s staff and board are constantly developing and implementing plans to diversify our funding. In the past year, Aloha Council has approached several new grantmakers, and we were -- *in turn* -- approached by several organizations for funding support.



a

We are pleased to report that – based on our highly successful 18-year track record – we are now eligible for: city, state, and federal grants, as well as private, corporate, and community foundation grants. In consultation with – and the support of – our Board of Directors Aloha Council was able to contract a grant writing team on Oahu.

They will help Aloha Council develop and implement strategic fundraising plan that will incorporate an expanded city, state, and federal grant writing campaign. Aloha Council anticipates their efforts, and ours, will result in a successful grant seeking program that will help ensure our financial future.

We are confident Aloha Council will be able to increase our programmatic and organizational sustainability through a combination of several strategies:


- Strengthening both board and staff's fundraising capacity through professional development opportunities
- Building and sustaining relationships with other local foundations
- Developing stronger ties to local corporations as well as to small businesses
- Improving and innovating on our special events to bring in more revenues
- Evolving our annual mailing campaign through innovative donor-centric communication
- Expanding our individual donor cultivation activities, and
- Exploring earned-income strategies

We believe that through a robust fundraising plan -- combined with an organizational culture of philanthropy— Aloha Council will be able to sustain, expand, and scale its program to effectively serve the community for the long-term – way past this GIA's applicable grant period.

BUDGET REQUEST BY SOURCE OF FUNDS

Period: July 1, 2023 to June 30, 2024

Applicant: _____ Boys Scout of America Aloha Chapter _____

BUDGET CATEGORIES	Total State Funds Requested (a)	Total Federal Funds Requested (b)	Total County Funds Requested (c)	Total Private/Other Funds Requested (d)
A. PERSONNEL COST				
1. Salaries				
2. Payroll Taxes & Assessments				
3. Fringe Benefits				
TOTAL PERSONNEL COST				
B. OTHER CURRENT EXPENSES				
1. Airfare, Inter-Island				
2. Insurance				
3. Lease/Rental of Equipment				
4. Lease/Rental of Space				
5. Staff Training				
6. Supplies				
7. Telecommunication				
8. Utilities				
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TOTAL OTHER CURRENT EXPENSES	0			
C. EQUIPMENT PURCHASES	0			
D. MOTOR VEHICLE PURCHASES	0			
E. CAPITAL	1,000,000			
TOTAL (A+B+C+D+E)	1,000,000			
SOURCES OF FUNDING		Budget Prepared By:		
(a) Total State Funds Requested	1,000,000	Jesus Lopez (808) 595-0859		
(b) Total Federal Funds Requested		Name (Please type or print) Phone		
(c) Total County Funds Requested				
(d) Total Private/Other Funds Requested	10,000	Signature of Authorized Official Date 1/19/2023		
TOTAL BUDGET	1,010,000	Jesus Lopez, Scout Executive / CEO Name and Title (Please type or print)		

BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES

Period: July 1, 2023 to June 30, 2024

Applicant: Boy Scouts of America Aloha Council

POSITION TITLE	FULL TIME EQUIVALENT	ANNUAL SALARY A	% OF TIME ALLOCATED TO GRANT REQUEST B	TOTAL STATE FUNDS REQUESTED (A x B)
N/A				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
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				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
TOTAL:				
JUSTIFICATION/COMMENTS:				

BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES

Period: July 1, 2023 to June 30, 2024

Applicant: Boy Scouts of America Aloha Council

DESCRIPTION EQUIPMENT	NO. OF ITEMS	COST PER ITEM	TOTAL COST	TOTAL BUDGETED
N/A			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
TOTAL:				
JUSTIFICATION/COMMENTS:				

DESCRIPTION OF MOTOR VEHICLE	NO. OF VEHICLES	COST PER VEHICLE	TOTAL COST	TOTAL BUDGETED
N/A			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
TOTAL:				
JUSTIFICATION/COMMENTS:				

BUDGET JUSTIFICATION - CAPITAL PROJECT DETAILS

Period: July 1, 2023 to June 30, 2024

Applicant: Boy Scouts of America Aloha Council

FUNDING AMOUNT REQUESTED						
TOTAL PROJECT COST	ALL SOURCES OF FUNDS RECEIVED IN PRIOR YEARS		STATE FUNDS REQUESTED	OTHER SOURCES OF FUNDS REQUESTED	FUNDING REQUIRED IN SUCCEEDING YEARS	
	FY: 2021-2022	FY: 2022-2023	FY:2023-2024	FY:2023-2024	FY:2024-2025	FY:2025-2026
PLANS						
LAND ACQUISITION						
DESIGN						
CONSTRUCTION			\$1,000,000			
EQUIPMENT						
TOTAL:			1,000,000			
JUSTIFICATION/COMMENTS:						

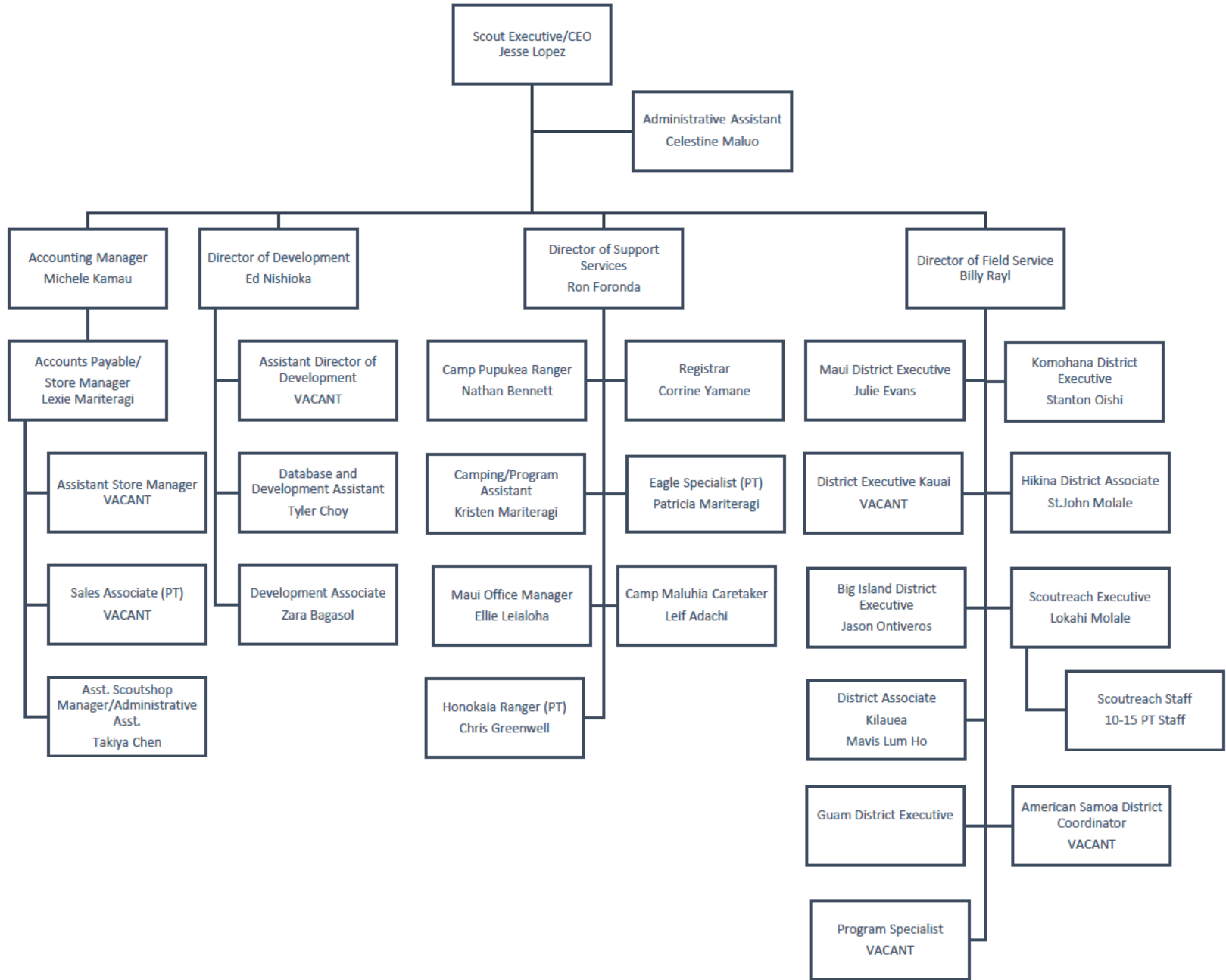
GOVERNMENT CONTRACTS, GRANTS, AND / OR GRANTS IN AID

Applicant: Boy Scouts of America Aloha Council

Contracts Total: 2,075,000

	CONTRACT DESCRIPTION	EFFECTIVE DATES	AGENCY	GOVERNMENT ENTITY (U.S./State/Hawaii/ Honolulu/ Kauai/ Maui County)	CONTRACT VALUE
1	Scoutreach Scouting Program CT-DCS-2000016	10/1/2019-9/30/2020	Dept of Community Services	Honolulu	125,000
2	Pupukea Environmental Education Ctr.- OCS-CIP-20-48	6/2021 - 5/31/2023	Office of Community Services	State	500,000
3	Cp Honokaia and Camp Alan Faye - OCS-CIP-19-18	3/1/2020 - 2/28/23	Office of Community Services	State	450,000
4	Cp Maluhia, Dining Hall Pavilion and Mobile Kitchen - DAGS 15-10-0970	10/30/2020-7/31/2023	DAGS	State	500,000
5	CP Maluhia Renovation - Grant No. G4924	6/24/2019 - 6/30/2023	Dept of Finance	County of Maui	500,000
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Council Staff Organization Chart January 2023



Jesse Lopez

Scout Executive

Aloha Council, Boy Scouts of America

Honolulu, HI
Office: (808) 595-0859
E-mail: Jesse.Lopez@Scouting.org

National Service Territory
Cell: (808) 501-5391
JesseLopez25@aol.com

Objective

To continue to serve as a Scout Executive of a Council where I can utilize my management skills, quality assurance, program development, and training experience by providing leadership, vision, and innovation.

Background

Successful experiences in (6) councils have resulted in the capacity to manage resources to meet the needs of highly diverse communities. Have consistently exceeded Council/District/Service Area objectives over a 30-year career, with excellent record of staff leadership, volunteer recruiting, sustainable membership growth, innovative fund raising and creative program delivery, accomplished through an ability to connect with people.

Selected Achievements

Membership Management

- Projected year-end membership growth of 80% year over year - enrolling 2,400 new scouts in 2022.
- Targeting membership retention from 53.9% in 2021 to 74.6% in 2022.
- Decreased the number of dropped units in 2020, 2021 & 2022 - reversed a downward trend.
- Expanding Council Exploring program to increase partnerships & membership within 2 years.
- Focused on Family Scouting & Scoutreach growth as part of Membership Objectives with engagement at all levels.
- Hosted *Council Membership Summit* led by VP Membership – 80 attendees – shared the vision of 2022 Council Membership Plan and received overwhelming approval with corresponding engagement.

Staff Leadership/Board Engagement/Volunteer Relations

- Supervised all Board Meetings, Staff Meetings and Council Leadership Meetings.
- Engaged key Board Members in developing Strategic Objectives.
- Prospected and built numerous Council level committees to help deliver quality programs.
- Attained results by communicating job expectations and goals; concerted planning, monitoring, and assessing job results; coaching, motivating and leading team members.
- Reinstated LDS/BSA contacts – rebuilt cooperation with church leadership and BSA on a local level.
- Recruited additional volunteer leadership who complemented strategic opportunities for council growth.
- Designed job descriptions to better align with council objectives and assured proper vetting in hiring staff.
- Involved staff at various stages of hiring – to assure proper fit of prospective employee with current dynamics and maintain continuity of team.

Fiscal Administration/Fundraising/Program Delivery/Customer Service

- Balanced 2021 budget and increased unrestricted net assets with no layoffs, furloughs, nor pay adjustments.
- Developed 2022 Council FOS Plan – volunteer driven/timeline – to increase number of donors/raised dollars.
- Administered with key staff members and key volunteer leadership all Council Special Events to assure success with expectation to meet budgeted line item of \$625K (25% of council operating budget).
- Managed Council Activities/Training budgets with emphasis on attendance and fiscal responsibility.
- Minimized Pledge Loss – integrated plan to secure payment – consistently at 2% or less non-payment.
- Supervised purchasing controls to monitor and control all council spending.
- Introduced (2) new special events into Council portfolio with projected significant income growth – sustainable.
- Increased the balance in Endowment Fund – by increasing contributions and decreasing withdraws.
- Secured fulfilment of significant gifts for capital projects at camp – cash donations more than \$2,000,000.
- Maximized product sale to double in less than 3 years – from \$500,000 to \$1,000,000. IE game plan.
- Directed program, staff, and promotions to increase camp attendance and increase revenue/decrease expenses.
- Overhauled council property maintenance – redirected resources to assure sustainability of property (4 camps).

Jesse Lopez
Scout Executive
Aloha Council, Boy Scouts of America

Honolulu, HI

National Service Territory 3

Professional Experience

Scout Executive, Honolulu, HI (Aloha Council) – January 2020 to Present

Administer and coordinate activities for 3,200 youth, 1,000 adults and 150 units and supervise a staff of 22. Accountable for council leadership and administration. Improve Council's fiscal strength and practices. Facilitate traditional membership growth, fundraising growth, and activities revenue growth.

Accomplishments

- 2022: Launched State-wide marketing partnership with Aloha Petroleum (Aloha Gas & Dunkin Donuts)
- 2021: Rebounded Membership by 52% from lows, after bottoming out after rechartering losses, by year end.
- 2021: Introduced the "Give a 110" & "Legacy Leadership Award" to raise Endowment Gifts
- 2021: Implemented major capital projects with funding, budget controls, and construction timeline at (4) camp properties.
- 2021: Continued to improve Council's financial position – current on all obligations.

Scout Executive, Bakersfield, CA (Southern Sierra Council) – February 2015 to December 2019

Key Accomplishment: Removed Council's conditional charter status by improving financial position – by introducing innovative fundraising events. Accomplished by collaborating with key Council leadership and motivated staff members.

Director of Field Service, Redlands, CA (CA Inland Empire Council) - June 2010 to January 2015

Key Accomplishment: Supervised Council Wide Stampede Event (Scout-o-Rama) with an increase in attendance plus a 40% increase in net revenue. Worked with multiple agencies, council committee, and staff to assemble a multi-day event.

District Director/Field Director, Sacramento, CA (Golden Empire Council) - June 2000 – May 2010:

Key Accomplishment: Developed "Hispanic Outreach" program funded by Migrant Education/US Forest Service/CSU-Chico/ Butte College. Coordinated program components designed to target perspective first generation college students.

Senior Exploring Director/District Director, San Mateo, CA (Pacific Skyline Council) - September 1995 – May 2000:

Key Accomplishment: Resurrected *Safe Rides* (Teen Anti-Drunk Driving Program)- with a \$35,000 multi-year grant – 10 High School campuses.

District Executive, Salinas, CA (Monterey Bay Area Council) - September 1991 – August 1995

Key Accomplishment: Implemented Gang Intervention program that worked with multiple agencies.

Education

Bachelor of Science - Business Administration (Finance) – California Polytechnic, San Luis Obispo, CA (1991)

Language Skills

Fluent in Spanish

Technology Skills

Computer: Excel, Word, and Publisher – Scoutnet, MyBSA, & Blackbaud

Personal

California Polytechnic, SLO – University: Dean's List

Honolulu Rotary Club: Active Member

Order of the Arrow/ Wood Badge/ Professional Circle Square Knot

American Legion – California Boys' State Representative

"Monk" Meyer National Football Foundation and Hall of Fame Scholar – Athlete