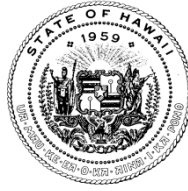


DAVID Y. IGE
GOVERNOR



TESTIMONY BY:

JADE T. BUTAY
DIRECTOR

Deputy Directors
ROSS M. HIGASHI
EDUARDO P. MANGLALLAN
PATRICK H. MCCAIN
EDWIN H. SNIFFEN

STATE OF HAWAII
DEPARTMENT OF TRANSPORTATION
869 PUNCHBOWL STREET
HONOLULU, HAWAII 96813-5097

February 23, 2022
2:30 P.M.
State Capitol, Teleconference

H.B. 1596
RELATING TO TRANSPORTATION NETWORK COMPANIES

House Committee on Consumer Protection & Commerce

The Department of Transportation (DOT) **supports** H.B. 1596, which makes permanent the motor vehicle insurance requirements for transportation network companies and transportation network company drivers.

The DOT believes that the permanent motor vehicle insurance requirement will help protect drivers and passengers who use this service.

Thank you for the opportunity to provide testimony.

TESTIMONY OF ALISON UEOKA

COMMITTEE ON CONSUMER PROTECTION & COMMERCE
Representative Aaron Ling Johanson, Chair
Representative Lisa Kitagawa, Vice Chair

Wednesday, February 23, 2022
2:00 p.m.

HB 1596

Chair Johanson, Vice Chair Kitagawa, and members of the Committee on Consumer Protection & Commerce, my name is Alison Ueoka, President of the Hawaii Insurers Council. The Hawaii Insurers Council is a non-profit trade association of property and casualty insurance companies licensed to do business in Hawaii. Member companies underwrite approximately forty percent of all property and casualty insurance premiums in the state.

Hawaii Insurers Council strongly supports this bill. We note that insurance requirements have been in the law for Transportation Network Companies (TNCs) since 2016, the law has worked well, and it is appropriate to lift the sunset date.

Thank you for the opportunity to testify.

**TESTIMONY OF ROBERT TOYOFUKU ON BEHALF OF UBER TECHNOLOGIES IN
SUPPORT OF S.B. No. 1596**

February 23, 2022

To: Chairman Aaron Johanson and Members of the House Committee on Consumer Protection and Commerce:

My name is Bob Toyofuku and I am presenting this testimony on behalf of Uber Technologies (“Uber”) in support of H.B. 1596 Relating to Transportation Network Companies.

Uber is a Transportation Network Company that has been operating in Hawaii for about 8 years. Uber supported the insurance bill that was passed in 2016 and signed as Act 236. It now supports making the provisions of Act 236 permanent as provided in this bill.

Also, in H.B. 1681, HD 1 which is part of this agenda where Uber is seeking statewide regulation, it has included a provision to make the insurance provision of Act 236 permanent and is therefore part of that bill. We urge this committee to pass this bill but prefers that the statewide regulation bill which make the TNC insurance permanent be also passed with amendments as stated in Uber’s testimony on HB 1681, HD 1.

Thank you for allowing me to submit this testimony.



- Government Employees Insurance Company
- GEICO General Insurance Company
- GEICO Indemnity Company
- GEICO Casualty Company

TIMOTHY M. DAYTON, CPCU, GENERAL MANAGER ALASKA & HAWAII
711 Kapiolani Blvd., Suite 300 ■ Honolulu, HI 96813-5238 ■ Email: tdayton@geico.com
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COMMITTEE ON CONSUMER PROTECTION & COMMERCE

Rep. Aaron Ling Johanson, Chair
Rep. Lisa Kitagawa, Vice Chair

Wednesday February 23, 2022
HB1596 Relating to Transportation Network Companies

Chair Johanson, Vice-Chair Kitagawa and Members of the House Committee on Consumer Protection and Commerce:

My name is Timothy M. Dayton, General Manager of GEICO. GEICO provides car insurance for 182,000 households throughout the Islands. This measure would make the temporary motor vehicle insurance requirements for Transportation Network Companies permanent. The temporary regulations have worked well. **GEICO supports HB1596** and urges your favorable consideration and passage.

Thank you for the opportunity to submit this testimony.

Sincerely,

Timothy M. Dayton, CPCU

WRITTEN TESTIMONY OF MEGAN SIRJANE-SAMPLES OF LYFT

HB 1681 & HB 1596

Relating to Transportation Network Companies House Committee on Consumer Protection and Commerce February 23, 2022 2:00pm.

Chair Johanson, Vice Chair Kitagawa, and Committee Members,

My name is Megan Sirjane-Samples, and I am the Director of Government Relations for Lyft. Lyft supports both House Bill 1681 and House Bill 1596, which creates a statewide regulatory and insurance framework for rideshare companies that will allow Lyft to expand throughout the state and will permanently remove the sunset provision from the TNC insurance statute.

Lyft was founded in 2012 with the mission of reconnecting communities through better transportation and making our cities more livable. Lyft is an online platform that connects people with efficient, friendly and reliable drivers in their community. At a basic level, Lyft was created as an alternative to personal car ownership, and we make it easier for people to offer their neighbors a ride and carpool more efficiently.

In Oahu, Lyft has been operating since June 2014, and on Big Island, Maui, and Kauai since March 2017. Lyft's availability enhances transportation options for locals and tourists alike as we operate at airports and harbors across the four islands. As of this year, 45 states across the country have passed statewide rideshare legislation, like HB 1681, that regulates transportation network companies ("TNCs") through a uniform framework. Vermont and Louisiana were the 44th and 45th states, respectively, to pass such legislation. We support HB 1681 in hopes that Hawaii can become the 46th state to pass comprehensive TNC legislation. Similarly, House Bill 1596 would take the current insurance provisions and make them permanent across the state.

During the Covid-19 pandemic, Lyft has been instrumental in helping locals access work, medical appointments, and other essential services. Across the islands, Lyft has partnered with with a dozen organizations, such as Hawaii Food Bank, U.S. Vets Hawaii, Hale Kipa, Lunalilo Home and Hauoli Homecare on Oahu, Kauai Adult Health Center, and Na Hoaloha on Maui, to support essential travel, including rides for survivors seeking shelter, kūpuna accessing grocery stores and medical appointments, and individuals looking for work opportunities.

We are proud that Lyft is more than just a transportation network company-- during a challenging year when workplaces have shuttered or scaled back employee hours, Lyft has provided a unique and flexible economic opportunity that allows anyone with a car to be an entrepreneur who can set a schedule according to their terms. In fact, 97% of drivers on the Lyft platform in Hawaii drive fewer than 20 hours per week. The Lyft driver community is made up of retirees, single parents, students, folks trying to get around, and families looking to earn extra income. In Hawaii, drivers span a diverse cross-section of the community-- 42% of drivers are over the age of 50, 17% are veterans, 16% identify as female, 15% are retired, and 26% speak a language other than English at home. Further, Lyft supports first/last mile solutions to help fill

transit gaps -- 46% of rides start or end in low-income areas and 23% of riders have used the Lyft platform to access healthcare services.

Along with these community and economic benefits, we believe that Lyft is contributing to a more sustainable Hawaii. In fact, 42% of riders have used a Lyft service to get to or from public transit, and 43% of riders who have access to a personal car use that car less because of Lyft. By taking a Lyft instead of driving their cars, Hawaiians are not just saving time, they are reducing congestion, freeing up parking, making more efficient use of existing roads, and supporting sustainable transportation infrastructure.

Statewide legislation is a path towards providing consumers, drivers and visitors a consistent experience with Lyft across islands. Through HB 1681 and HB 1596, we urge this committee to support establishing this comprehensive regulatory and insurance structure that can be applied to all ridesharing companies regardless of size and cities of operation to ensure that responsible, reliable, and affordable rides are available for all in Hawaii.

Thank you for your consideration of Lyft's testimony in support of HB 1681 and HB 1596.