# GOV. MSG. NO. 837

#### William "Bill" Paik

#### **Currently Retired**

Position: Chief Operating Officer

**GP** Pacific

#### **Position Responsibilities:**

Develop a strategic plan to advance the company's mission and objectives and to promote revenue, profitability, and growth as an organization.

Oversees company operations to insure production efficiency, quality, service and cost effective management of resources.

Identifies specific markets and creates strategies to achieve market-specific objectives (sales level, market penetration, pricing levels + or -, new growth markets).

Responsible for return on assets employed net of leverage.

Develops, implements, and evaluates specific marketing initiatives for external and internal stakeholders. Plan, develop, and implement strategies for generating resources and/or revenues for the company. Review activity reports and financial statements to determine progress and status in attaining objectives and revise objectives and plans in accordance with current conditions.

Responsible for personnel development and staff morale for over 400 employees.

**Education:** University of Hawaii

Management and Accounting

Pepperdine University

Management

Military Service: Disable Vietnam War Veteran US Army - 1968 – 1970

#### **Business Background:**

Bowers & Kubota Project Manager 2019 - 2021

Grace Pacific Chief Operating Officer 2018 - 2019

GP Roadway Solutions President 2007 - 2018

### William "Bill" Paik—Resume-Page 2

Grace Pacific Corporation	Vice President Business Development In charge of asphalt plants, equipment, quality control, estimating, Federal paving projects and precast division	2001 – 2007
Hawaiian Bitumuls	President	1999 – 2001
	Operations Manager In charge of asphalt plants, paving, equipment and trucking.	1995 - 1999
	Project Manager In charge of paving projects	1993 – 1995
	Chief Estimator	1987 – 1993
Hawaiian Dredging	Project Engineer Estimator Cost Engineer Surveyor	1986 – 1987 1985 – 1986 1984 – 1985 1972 – 1984
Urban Construction	Laborer/Operator	1970 – 1972
US Army	Artillery (Fire Direction & Forward Observer)	1968 - 1970
Board of Water Supply	Engineering Aide	1966 -1968
Business/Professional Activities:	President – Building Industry Association 2007 Faculty Member – Hawaii Pacific University (25 years) Management and Mathematics GCA Education Committee Board Member – Hawaii Construction Industry FCU (20 years) (Chairman of the Board 10 years) Kaimuki Neighborhood Board (2 years)	

## **Community Activities:**

Outstanding Keiki Kapolei Middle School

Hawaii Foundation – Frances Watanabe Scholarship

Co-founder Mililani Judo Academy (Nidan) Member – Charter School Panel (2008 – 2010)

Board Member - Native Hawaiian Chamber of Commerce

Tutoring young people – math (3 years) Neightborhood Board Kaimuki (2 years)