
Highly skilled and results-focused executive with 25 years of leadership experience in complex data driven national and international projects. Proven record of overseeing the planning and implementation of projects to deliver high-quality programming with engagement from multiple stakeholders. Effective communicator with excellent problem-solving and presentation skills, as well as a working knowledge of Mandarin Chinese.

Professional Experience

Office of Innovation & Commercialization (University of Hawaii) | Honolulu, HI **Innovation & Technology Development Program Manager | October 2021 – Current**

- Leads the Innovation Impact Challenge (IIC) Technology Development program to expand and support innovation and entrepreneurship, cross-disciplinary collaborations, develop new industries, and train and grow innovators, entrepreneurs, startups and workforce in Hawai'i

Smart Yields, Inc. | Honolulu, HI **Chief Executive Officer | October 2015 – Current**

- Launched seed-funded \$1.7M startup to bring data and software solutions to 300+ farmers across three continents while directly managing 15+ employees
- Lead company to find opportunities for growth in the private sector, including the Blue Startups and Elemental Excelsator programs and regional incubators Cyberport (Hong Kong), AccelVT (Vermont), and AgriCo Swiss Challenge
- Identify and implement opportunities for forums and engagement, becoming one of nine companies worldwide to present in inaugural Laudato Si' Challenge tech accelerator in Rome
- Awarded SBIR Phase I to develop and refine a data-focused, sensor-based technology solution to monitor agricultural and climate conditions, saving multimillion-dollar crops
- USDA – ARS CRADA Award for coffee berry borer & coffee leaf rust mobile software
- Value chain modeling across horticulture and various food truck crops, with emphasis on supporting smallholder farmers and cooperatives

Pacific Gateway Center | Honolulu, HI **Director of Social Enterprises (Contract) | December 2019 - June 2020**

- Launched \$1.8M federally funded program by the Community Economic Development Grant from the U.S. Office of Community Service
- Oversaw operations of the program uniting 60+ entrepreneurs at the farm, the Culinary Business Incubator and other venues under one umbrella program to establish consolidation
- Established relationships with a wider community of entrepreneurs, linked through the food value chain, through strategic networking and engagement
- Provided coaching and mentoring to entrepreneurs on business and financial plans, marketing and sales strategies and business training to assist with their professional development

Inovi Technologies | Honolulu, HI **Managing Partner | October 2008 - June 2017**

- Oversaw operations for a management and technology consulting firm with core capabilities in project management, proposal development, economic development consulting, strategic planning and technology commercialization
- Awarded an EDA-funded grant for a feasibility project under the Hawaii Technology Development Corporation to support 25+ commercial dual-use technology companies
- Managed 8 staff directly, overseeing recruitment, development and performance assessments to ensure high-quality training and assistance

Vincent Kimura

Additional Experience

Institute for Triple Helix Innovation (U.S. Department of Defense) | Asia-Pacific Initiative Project Manager

- Managed Chinese operations and innovation research in Beijing while building relationships with key stakeholders, including Tsinghua University and the National Science Foundation

Pacific Basin Economic Council | Director of Communications and Public Affairs

- Revamped marketing and communications strategies for oldest and most prestigious Asia-Pacific membership organization and managed major event budgets of \$750K

BearingPoint (formerly KPMG Consulting) | Asia-Pacific Key Accounts/Customer Value Program Manager

- Established country corporate responsibility procedures to facilitate procurement and enterprise resource planning for Chinese operations, including 200+ employees

Core Competencies

Data Analysis, SPSS, International Development, Stakeholder Development, Fund Development, Grant Writing, Strategic Planning, Marketing, Problem Solving, Communication, Relationship Building, Microsoft Suite, Adobe Illustrator, Adobe Photoshop, Web Design, Mandarin Chinese (Intermediate), Japanese (Basic), Bahasa Melayu (Basic)

Education/Certifications

Master of Business Administration in Global Management, Arizona State University - Thunderbird

Bachelor of Science in Environmental Science, Oregon State University

Government Cost Accounting Certification, George Washington University

Design Thinking Certification, Stanford University

Awards/Accolades

Hawaii Business Magazine, 20 For The Next 20, 2021

Featured in book *Stone Soup for a Sustainable World: Life-Changing Stories of Young Heroes*, 2021

Hawaii's Most Innovative Company in the U.S. Small Business Administration's Awards, Editor's Choice Category, 2018

Pacific Business News 40 under 40, 2016

Startup Paradise, Pitch the Capitol, 2016

Clean Tech/Ag Tech Entrepreneur of the Year, Hawaii Venture Capital Association, 2015

Volunteer Experience

Hawaii Farmers Union United, State Executive Committee

Waialae Public Charter School, Executive Committee

Waimanalo Hawaii Farmers Union Chapter President

UH PACE Mentor

Big Ideas Mentor

Purple Maia Mentor

Urban Land Institute Mentor