

# Bernice Kiyo Glenn

## **Professional Experience:**

### **Senior Advisor, Pacific Strategy**

**Oct 2021 to Present**

**Honolulu, HI**

I currently coordinate the Hawaii Dual-Use Task Force, facilitating a public-private partnership team to recommend policies to the Hawaii State Legislature supporting innovation and teaming for Hawaii- and Indo-Pacific contract opportunities. In addition, I also support the Hawaii Pacific Innovation Campus, a program of US Army Pacific, Workforce Development program (600+ technology jobs) for Hawai'i small business and innovator outreach, and support a Workforce Development and Technology Transfer effort for the Naval Surface Warfare Center Crane Division, Office of the Undersecretary of Defense Research & Engineering, and Semiconductor Workforce Development Consortium (SCALE).

### **NineTwelve: Vice President, Strategic Program Development**

**Jan 2021 - Oct 2021**

**Honolulu, HI**

My project support included the development of detailed workforce and regional economic development roadmaps for the State of Indiana in Semiconductor Design and Manufacturing; Hawaii-Pacific Defense Intelligence and Technology Workforce Development, and I supported the NineTwelve Innovation Facilities. My focus is support of Federal Innovation outreach to Nontraditional sources via SBIRs/STTRs/OTAs/CSOs with strategic partners such as C5BDI. I also lead US-Japan technology collaboration in Space, Trusted Microelectronics, 5G and related areas with strategic partners the Pacific International Center for High Technology Research and the International Security Industry Council-Japan.

### **Inovi Group: Founder & Senior Consultant**

**Jan 2009 to March 2021**

**Honolulu, HI**

I align US-Japan technology strategy and manage teams of US and Partner Nation companies for rapid solutions to national security issues. I coordinate acquisition policy and research & engineering priorities, industry outreach and technology scouts and experienced facilitators to create prototypes fielded with end-user input. I directly support U.S. and Japan defense technology acquisition thought leaders in innovation, policy leadership, and ground-breaking

research to help companies solve the most complex national security challenges. I am also part of teams supporting SBIR/STTR proposals for 200+ companies, with an 80% success rate.

In addition, I provide a suite of technology products enabling nontraditional commercial companies to access federal markets, including immersive, interactive maps of federal innovation ecosystems and offices developed with industry and government to enable easy access for both to trusted capital, vetted innovation and teams, and to end-user groups.

I secured Partner Nation inclusion in the Office of the Undersecretary of Defense (OUSD) Acquisition & Sustainment (A&S) Guide for government contracting officers with respect to Other Transaction Authorities (OTAs) and enabled the US-Japan Technology Forum 2020 participants to have access to this breakthrough in OTA Guide language, bridging the Japan Ministry of International Trade and Industry with the OUSD A&S OTA Guide developers. I was also responsible for the Pacific International Center for High Tech Research Strategic Plan for DOD programs, Dual-Use defense-civilian applications of technology, training for dual-use firms, the Oahu Technology Commercialization Center master plan and related regional initiatives.

Prior to defense-focused work, I supported technology and strategic human resource development programs for Kaiser Permanente, designed technology acquisition and training programs to address future key initiatives, managed a US EDA-funded Oahu Tech Transfer Center, coordinated cross-sector project teams (City & County of Honolulu, US EDA, industry, and non-profit organizations) and led public charrettes for a technology transfer and commercialization center planned on Oahu.

Reporting to the State of Hawaii Department of Education Complex Area Superintendent Lea Albert, I co-managed the Castle Complex and Community Redesign Initiative, the first community-driven school redesign of a public school complex in Hawaii, reaching over 1000 community members, students, educators, and businesses. The Redesign Plan was adopted by the Dept of Education, and implemented. I then managed the Community Partner process for Phase II, and transferred the outreach program to the Castle High School administration.

**National Security Technology Accelerator (NSTXL), Senior VP, Strategic Partnerships**  
**January 2014 - January 2020**  
**Honolulu, Hawaii**

As a founding employee of NSTXL, an OTA consortium management organization, I developed strategic partnerships with US federal agencies, academia, and Innovators to rapidly field solutions for the U.S. military and other national security stakeholders. I helped to execute a new innovation acceleration model to rapidly prospect, vet and fund state-of art technologies in alignment with war-fighter needs. As a leader of NSTXL, I was part of a team that managed 3 OTA Consortia with unlimited ceilings, for Naval Surface Warfare Center, Crane Division; Program Executive Office of Simulation & Training (US Army) and Army Contracting Command-Orlando, and the Defense Technology Information Center.

**High Technology Innovation Corporation, *Vice Chairman***  
**May 2011 - August 2013**  
**Honolulu, Hawaii**

As a Board Member of the High Technology Innovation Corporation, I was appointed by State of Hawaii Governor Neil Abercrombie and approved by the Hawaii State Legislature. In this role, I supported the development of dual-use technology programs as an economic development offset to Hawaii's tourism industry, and helped to secure high-value technology job opportunities for Hawaii's workforce. This position ended with the completion of its mission in 2013.

**Northeast Asia Forum, *Director***  
**1999 - 2009**  
**Honolulu, Hawaii**

I developed and implemented training programs for US and Partner Nation government agencies in the Northeast Asia region in Humanitarian Assistance & Disaster Response (HADR), renewable energy technology, and related public policy. Through this work, I engaged with policy makers, designed and executed with them multiple US-Partner Nation technology demonstrations and immersive training certificate programs co-led by the Federal Emergency Management Agency and the US Department of Defense. I was recognized for this work by the governments of Taiwan, the Republic of Korea, and Japan, and was designated as an International Research Manager for the Republic of Korea, Ministry of Government Administration & Home Affairs.

**Oahu Economic Development Board, *Executive Director***  
**1995 - 2002**  
**Honolulu, HI**

I co-designed an economic development program with Joint Venture Silicon Valley and developed 8 Industry Clusters, bringing to Hawaii intensive industry-government-nonprofit collaboration experts from Silicon Valley and Tennessee; generated 5 key initiatives: UH CONNECTS and legislation banning diploma mills (Education Cluster); Waikiki Special Design District Amendment providing incentives for Visitor Industry investment in upgraded property (Visitor Industry Cluster); provided all architectural renderings, petitions, and infrastructure for the relocation of USS Missouri to Pearl Harbor in support of the Navy League and supported a Union-Management Program of Work at Pearl Harbor for workforce development (Defense Industry Cluster). Co-founded with other EDBs the Economic Development Alliance of Hawaii and secured a Hawaiian Telcom grant for the Alliance to market Hawaii technology infrastructure for business attraction purposes.

**NipponMotorola, *Strategic Planning/Human Resources Manager***

**January 1989 - March 1994**

**Tokyo, Japan**

I was responsible for bridging Strategic Business Unit Planning with Human Resource Planning, Recruitment, and Training. Launched Women Engineer Recruitment and Mentoring Program; Cross-Cultural Training for Technical Managers; TQC Training Program; and assisted with Senior Management Training, Presentation support for Corporate Meetings; and assistance with Cross-Cultural management assessments. Left position due to unexpected family member's death: remained a Motorolan.

**Commonwealth of Kentucky: Toyota Motor Corporation, *Japan Specialist/ Japan Industry Attraction Team: Commerce Cabinet***

**January 1985 - December 1988**

As the only bilingual (Japanese-English) member of the Kentucky Commerce Cabinet, I worked closely with the Japan Office Director of the Commonwealth, the Commerce Cabinet Secretary, staff of the Kentucky Department of Labor, and Site Selection teams to attract Toyota Motor and 36 related Japanese companies to Georgetown, Lexington, Elizabethtown, and other regions. I also led the development of the first Toyota 6-day school for Japanese expatriate children that met Japan Ministry of Education requirements and standards.

**Education:**

**Princeton University:** B.A. magna cum laude, East Asian Studies

**Harvard University:** Graduate School of Design Certificate, NCI National Charrette System Program

**University of Hawaii:** Pacific Asian Management Institute Certificate Program

**Punahou School:**