
CAREER OBJECTIVE

Enhancing organizational effectiveness through the development and implementation of strategies that integrate people, processes, and proceeds into a positive, cohesive, and sustainable culture to achieve an organization's goals and objectives.

COMPETENCIES AND EXPERIENCE

Organizational Effectiveness: Formulating innovative solutions to complex problems with a record of consensus building amid the intricacies of regulatory, political, public, and business environments.

Strategic Integration: Providing guidance and advice to local, national, and multi-national entities on a wide variety of topics including the formulation of strategic plans and frameworks; regulatory strategies; internal resource and management issues; operations, governance, and organizational matters; corporate culture; customer service; compliance; case management; regulatory and governmental interaction; and opportunity evaluation.

Project Experience includes:

- Developing successful multi-faceted strategies for over \$10 billion in projects
- Managing over \$20 billion in complex commercial negotiations and transactions
- Transforming a volunteer organization to a \$4.5 million on-going non-profit organization
- Working with executive management teams to identify and solve critical issues, improve operating processes and systems, and promote succession planning
- Building numerous relationships with government officials, decision makers, and stakeholders for the benefit of clients

EMPLOYMENT

Cades Schutte LLP, (January 2015 - present), Partner, Chair of the Energy and Public Utilities Practice Area, Chair of the Digital Media, Internet and Information Technology Law Practice Area.

Highlights include:

- ❖ Working with executives to restructure corporate organization for operational oversight and efficiencies created by the need to implement several critical strategic initiatives
- ❖ Developing and facilitating the implementation of strategic plans for companies, including company cultural transition and change
- ❖ Working with management on environmental, social and governance.
- ❖ Creating codes of conduct for business organizations and advising on their implementation.

- ❖ On search and hiring committees for profit and nonprofit executives
- ❖ Speaking on "smart cities", block chain, Internet of Things, and renewable energy development.

Provided legal services for real estate and business transaction, public utility matters and general corporate matters.

Rush Moore LLP, Partner (2003-2015)

Highlights include:

- ❖ Developing the strategy and multi company team structure to obtain expedited government approvals for the purchase of over a billion dollars of petroleum products.
- ❖ Formulating and implementing the multi-party coordinated governmental, public, and regulatory strategy necessary to obtain expedited approvals relating to the sale of an island.
- ❖ Being a member of the core team that developed the community benefit agreement for the construction of critical infrastructure
- ❖ Working closely with petroleum executives in navigating the implementation of the State of Hawaii Gas Cap law.

Provided legal, business, and public affairs advice and services relating to the successful expansion of a geothermal facility, development of a utility grade solar/battery installation, sale of a hotel, sale of refinery, purchase of an airline, startup of automotive distributorship, public utility matters and general corporate matters.

Catalani, Nakanishi & Caliboso LLP, Founding Partner (1998-2003)

Highlights include:

- ❖ Developing and facilitating strategic technology initiative to provide the information technology backbone for a publically traded company's operations
- ❖ Worked with President and operations vice president and unit leaders in formulating a new strategic direction that successfully accelerated the company's ability to plan and complete projects
- ❖ Advised and counselled windfarm developer through the intricacies of government, regulatory, and public processes culminating in the successful completion of the windfarm.

Provided legal services related to public utilities, business, and real estate practice.

Goodsill Anderson Quinn & Stifel, Partner (1994-1998); Associate (1988-1990, 1992-1994)

Represent and advise public utility companies and common carriers providing electric, water, petroleum, telecommunication and transportation services in rate, regulatory and other administrative proceedings, appeals from administrative decisions, on state and federal laws regulating utilities, on a wide variety of matters including contract negotiations, purchase power agreement, capital projects,

fuel contracts, financing matters, infrastructure, legislation, and administrative proceedings and investigations.

Jones Day Reavis & Pogue, Associate, (1987-1988, 1990-1992) - Mergers and Acquisitions/Finance

Represented and advised clients in:

- the acquisition or divestiture of capital stock or assets of various businesses including, for example, retail, restaurant, manufacturing, distribution, technology operation; dealerships and franchises.
- transactions involving the purchase, sale, leasing and/or financing of real property including hotels, shopping centers and other commercial buildings.
- a diverse array of contracts, involving technology development, manufacturing, wholesale, retail, operating, distribution, franchising, leasing, and consulting arrangements covering a variety of goods and services.

United States Ninth Circuit Court of Appeals, Law Clerk to the Honorable Robert Boochever (1986-1987)

CIVIC AND PROFESSIONAL ACTIVITIES (partial list)

Rotary Club of Honolulu (Past Director and Club Secretary)
National Asian Pacific American Bar Association (Regional Governor)
Hawaii Strategic Development Corporation (Director)
Hawaii Technology Development Corporation (Director, Past Chair of the Board)
Family Programs of Hawaii (Director Emeritus, Past President and Director)
Coalition for a Drug-Free Hawaii (Past President and Director)
Friends of Family Specialty Courts (Past Director)
Pro Bono Counsel for various organizations

EDUCATION, PROFESSIONAL LICENSES, RECOGNITIONS

University of California at Davis, J.D. (Order of the Coif)
University of Hawaii at Manoa, B.B.A. (accounting with distinction) (Beta Alpha Psi)
Punahou School
Licensed Attorney, California 1986, Hawaii 1988
Passed the CPA exam, 1983
Best Lawyers in America – Energy 2008-Current, Lawyer of the year - Energy 2017;
Super Lawyers – Energy & Natural Resources, Utilities, Business/Corporate, 2014-Current

REFERENCES PROVIDED UPON REQUEST