

DAVID W. RAE

SUMMARY

David W. Rae has a long, distinguished career in land use planning and development, both locally and nationally. From working as a development consultant, to acting as a policy advisor to government, to his current role as Senior Vice President of Development at one of Hawai'i's largest private landowners, David has successfully worked on issues ranging from infrastructure and transportation plans, entitlements and zoning, environmental and economic impacts, and public affairs and issues management. To augment his professional expertise, David also has achieved extensive academic credentials with three masters degrees, including a Masters Degree in Urban and Regional Planning from the University of Hawai'i. David also has a long history of community involvement and support of Hawai'i's non-profit community including the Historic Hawai'i Foundation, the Neighborhood Justice Center, a founding member of the Kapolei Chamber of Commerce and past president of the Land Use Research Foundation

PROFESSIONAL EXPERIENCE

After retiring from Campbell, Mr. Rae spent several years as chair of the Honolulu Charter Commission. He has served as a Senior Policy advisor in a part time position to the Honolulu City Council.

January 1, 2007 to January 1, 2015

Senior Vice President, Development

'Āina Nui Corp and Kapolei Property Development

Accomplishments include:

- Responsible for land planning, entitlement and public affairs for the Company and its affiliates.
- Involved in transit planning for the Kapolei region including efforts involving transit stations and Transit-Oriented Development.

- Interfaced with Hawai'i's congressional delegation to obtain federal transportation funds for state and city projects.
- Successfully shepherded the 2008 entitlement process for the last remaining tracts in the City of Kapolei's master plan, resulting in unanimous zoning approval by the City Council.
- Made it possible for the Company to move forward with development of three critical projects – the residential communities of Makaiwa Hills and Kapolei West, and Kapolei Harborside, the island's last major industrial site.

PROFESSIONAL EXPERIENCE (cont.)

January 1, 1987 to January 1, 2007

Various roles with The Estate of James Campbell (now The James Campbell Company/'Āina Nui Corp/Kapolei Property Development) with several promotions and increasing responsibilities including:

Vice President, Public Affairs

(1/1/04 to 1/1/07)

Manager, Public Affairs

(4/1/98 to 1/1/04)

Manager, Community and Government Affairs

(6/1/93 to 4/1/98)

Manager, Community Development

(1/1/91 to 6/1/93)

Project Manager, Land Development

(8/1/88 to 1/1/91)

Accomplishments include:

- Responsible for all development activity in Hawai'i, including strategic planning and implementation of development plans for the City of Kapolei.
- Responsible for entitlements and permitting for the City of Kapolei and all other land holdings.

- Involved in transportation planning for the Kapolei region including the planning, development and ongoing monitoring of infrastructure.
- Responsible for all community, government and public relations.
- Led community involvement efforts for the development of the City of Kapolei.
- Reviewed construction plans and budgets for construction and infrastructure projects for the City of Kapolei and other Estate projects.

PROFESSIONAL EXPERIENCE (cont.)

January 1987 to August 1, 1998

Real Estate Development Planner and Consultant

David W. Rae & Associates

- Financial feasibility analysis, market studies, economic assessments, permit processing, impact fee and exaction studies, and project pro forma evaluations.
- Successfully assisted Mauna Lani Development Co. in negotiating affordable housing conditions with State and County.
- Developed affordable housing plan for 600 units in Laie.

July 1983 to January 1987

Senior Policy Advisor

Honolulu City Council, Housing and Community Development

- Formulated Council's Housing and Community Development Policy.
- Initiated and established Federal community redevelopment program.
- Drafted tax increment financing legislation.
- Negotiated developer impact mitigations.
- Initiated County mortgage bond program and directed Council consultants in its development.

September 1979 to June 1983

Principal

Matteson & Rae Associates, Inc.

- Provided socioeconomic impact assessments, planning research, community involvement facilitation.
- Developed a Social Impact Management System for Honolulu.
- Oversaw permit application and approvals for neighborhood shopping center.
- Identified socioeconomic impacts and permitting requirements for geothermal energy development in Puna.
- Developed shoreline permitting procedure for the Department of Land and Natural Resources.

PROFESSIONAL EXPERIENCE (cont.)

May 1975 to October 1977

Program Director

New York State Department of Health

- Directed New York State model mental health program.
- Oversaw site acquisition and construction of mental health clinic.
- Developed and administered operational budget of \$1.5 million.
- Supervised professional staff of 60 and increased operations by 300%.

EDUCATION

Master of Urban and Regional Planning, University of Hawai'i, Honolulu, Hawai'i

Master of Public Health, Environmental Planning and Administration, University of Hawai'i,
Honolulu, Hawai'i

Master of Science, Educational Psychology, College of Saint Rose, Albany, New York

Bachelor of Science, Organizational Psychology, Union College, Schenectady, New York

CURRENT AND PAST AFFILIATIONS

Land Use Research Foundation, past president

Kapolei Chamber of Commerce, founding member and boardmember

Kapolei Rotary

Urban Land Institute

American and Hawai'i Planning Associations

Neighborhood Justice Center, Land Use Mediator

Historic Hawai'i Foundation

Move Oahu Forward founding member and boardmember

Hawaii Tourism Authority Board member Chair of Strategic planning

Served on the City and County of Honolulu Charter Commission

Served on the State of Hawaii Reapportionment Commission

OTHER ACCOMPLISHMENTS

Co-author – *Paying for Growth in Hawai'i*