# THE THIRTIETH LEGISLATURE APPLICATION FOR GRANTS

## **CHAPTER 42F, HAWAII REVISED STATUTES**

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| FOA(O)(O) Non Death Comparation   | ng Address:   |
| out (O)(O) North Tolk Corporation   | Box 698   |
| Other Non Profit City:  | State: Zip:   |
| Other Kula  | HI 96790-0698   |
| Contact Person for Matters Involving this Application   |   |
| Name: Title: Perry O. Artates President   |   |
| Email: Phone 808.3  | ne:<br>357.0831   |
| Federal Tax ID#: State  | e Tax ID#   |
| Perry O. Artates, Pro Authorized Signature Name and   | resident 1/18/22 d Title Date Signed  |



## **Department of Commerce and Consumer Affairs**

### CERTIFICATE OF GOOD STANDING

I, the undersigned Director of Commerce and Consumer Affairs of the State of Hawaii, do hereby certify that

WAIOHULI HAWAIIAN HOMESTEADERS ASSOCIATION, INC.

was incorporated under the laws of Hawaii on 07/06/1999; that it is an existing nonprofit corporation; and that, as far as the records of this Department reveal, has complied with all of the provisions of the Hawaii Nonprofit Corporations Act, regulating domestic nonprofit corporations.



IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Department of Commerce and Consumer Affairs, at Honolulu, Hawaii.

Dated: January 13, 2022

Catanit. Owal: Color

Director of Commerce and Consumer Affairs

## DECLARATION STATEMENT OF APPLICANTS FOR GRANTS PURSUANT TO CHAPTER 42F, HAWAI'I REVISED STATUTES

The undersigned authorized representative of the applicant certifies the following:

- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawai'i Revised Statutes:
  - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
  - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
  - c) Agrees not to use state funds for entertainment or lobbying activities; and
  - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.
- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103. Hawai'i Revised Statutes:
  - a) Is incorporated under the laws of the State; and
  - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided.
- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
  - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
  - b) Has a governing board whose members have no material conflict of interest and serve without compensation?

Pursuant to Section 42F-103, Hawai'i Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

Waiohuli Hawaiian Homesteaders Association, Inc.

| (Typed Name of Individual or Organization) |           |
|--|-----------|
| (Signature)                                | 1/18/22   |
| (Signature)                                | (Date)    |
| Perry O Artates                            | President |
| (Typed Name)                               | (Title)   |

## 3. Public Purpose

Waiohuli Hawaiian Homesteaders Association, Inc.

Waiohuli Hawaiian Homesteaders Association, Inc. (WHHA) attests that this Grant in Aid Request for Operations will be used for a public purpose pursuant to Section 42F-102, Hawaii Revised Statues. If awarded, the Grant will address a multitude of economic development, cultural and social needs of the Waiohuli/Keokea homesteads and the greater Kula community by providing programs and equipment that complement Waiohuli's existing facilities to meet these needs.

| (Typed Name of Individual or Organi | zation)   | <del>,</del> |
|-------------------------------------|-----------|--------------|
| RSOF                                | 1/18/22   |              |
| (Signature)                         | (Date)    |              |
| Perry O. Artates                    | President |              |
| (Typed Name)                        | (Title)   |              |

## **Application Submittal Checklist**

The following items are required for submittal of the grant application. Please verify and check off that the items have been included in the application packet.

| $\boxtimes$ | 1) Certificate of Good Standing (If the Applicant is an Organization)  |
|-------------|--|
| $\boxtimes$ | 2) Declaration Statement   |
| $\boxtimes$ | 3) Verify that grant shall be used for a public purpose  |
| $\boxtimes$ | 4) Background and Summary  |
| $\boxtimes$ | 5) Service Summary and Outcomes  |
|             | 6) Budget  a) Budget request by source of funds (Link)  b) Personnel salaries and wages (Link)  c) Equipment and motor vehicles (Link)  d) Capital project details (Link)  e) Government contracts, grants, and grants in aid (Link) |
| $\boxtimes$ | 7) Experience and Capability   |
| $\boxtimes$ | 8) Personnel: Project Organization and Staffing  |
|             |  |
|             |  |

PERRY O. ARTATES

PRINT NAME AND TITLE

1/18/22

DATE

AUTHORIZED SIGNATURE

## **Application for Grants**

## I. Certification – Attached immediately after cover page.

- 1. Certificate of Good Standing (attached; dated January 13, 2022)
- 2. Declaration Statement (attached)
- 3. Public Purpose (attached)

## II. Background and Summary

#### 1. A brief description of the applicant's background.

The history of the Waiohuli Hawaiian Homesteaders Association, Inc. (WHHA) goes back to 1986 when the original lease awards were issued by the Department of Hawaiian Home Lands (DHHL) under its accelerated program. At that time, the first new homesteaders got together to discuss their community and its future.

In 1999, lessees created the Waiohuli Hawaiian Homesteaders Association as a nonprofit incorporated in the State of Hawaii to serve residents in the Kula Residence Lots subdivision (Units 1 and 2). It received a federal 501(c)(3) tax exemption designation in 2005. The WHHA was organized and established to . . . "unite under the mana of all Hawaii Nei, to protect, preserve, and defend the Hawaiian Homes Land Trust as defined in the Hawaiian Homes commission Act of 1920, as amended, and <u>combine our efforts</u> for the rehabilitation and <u>betterment</u> of all Native Hawaiian Homeland beneficiaries."

The work of WHHA has been guided by the following values that "reflect the way people in the community treat each other, influence the decisions we make, guide the programs we create, and embody our expectations for the future. In other words, these values represent what we, the Waiohuli homesteaders believe and live by":

mālama – caring laulima – cooperative maka a – vigilant palekana – safe

ho'ihi – respectful ho'o mo'olelo – perpetuating our culture

ho'olawa pono – self-sustaining 'onipa'a – steadfast kupono – honest ha'aha'a – humble

WHHA has been effective in <u>"combining its efforts"</u> with DHHL, State, County, Legislature and private sector agencies to <u>"better"</u> the livelihood of Waiohuli and Maui homesteaders. WHHA successfully completed multiple community projects and initiatives as volunteers, utilizing "mentoring-partnerships" with retained contractors, professionals and community small businesses resulting in a "\$3 result for every \$1 received". Completed projects includes a certified commercial kitchen, comfort station, outdoor amphitheater, Polynesian "cultural hale", native plants garden and passive open park space. All are currently managed by WHHA for facilities rentals and community use.

WHHA seeks sustaining, long term, economic opportunities for its community. Based on past collaborations with its construction partners, WHHA envisions development as a multi-benefit economic engine. The community synergy created from developing Waiohuli's regional park has ignited a broader interest for future collaborations. WHHA has identified core skillsets and public-private relationships within its community realm to further collective partnerships that advance successful homesteading. These community skillsets include expertise in small business, planning, management, finance, government, education and all construction trades.

In 2018, WHHA submitted a request for land disposition of 100 to 150 acres to DHHL lands to develop new homesteads in Waiohuli for DHHL while creating sustainable, long term economic opportunities for its community. The land disposition would serve as "the platform" for a master planned development from which economic opportunities would derive.

In 2021, WHHA entered into a public-private partnership with Pueo Development, LLC to lead development efforts, facilitate private business and public program participation and secure financing options. WHHA has positioned itself to lead a community-driven development initiative and continues to receive private partner interests and expertise that includes:

- Planning, engineering, design & entitlements
- Cultural survey & Archaeological monitoring
- Water resource development, distribution & management
- Infrastructure development, management & maintenance
- Energy development, distribution & management
- Housing development, counseling & management
- Agricultural technologies, marketing & management
- Financing private, philanthropic and public
- Community relations & beneficiary consultation

WHHA's community-driven development initiative is called "Waiohuli Economic Development Opportunity" or "Project: WE-DO" with intended outcomes of:

- Leveraging public financing and services to secure private commitments with expertise to plan, design and construct a master planned development of affordable and timely homestead solutions.
- Collaborating with DHHL in creating and expediting an array of turn-key homestead opportunities for Maui applicants (provide housing)
- Creating economic opportunities through career mentoring and employment options in multiple fields of expertise and services associated with development.

WHHA secured a 2021 Special Purpose Revenue Bond for \$80M to assist in providing housing opportunities on DHHL lands. Additionally, WHHA has received firm commitments from several development partners in support of Project: WE-DO and are prepared to provide meaningful mentorship and project affordability.

WHHA is appreciative of the strong support it has received from the State Legislature to date and firmly believes its past accomplishments and future efforts may serve as a model for other communities.

#### 2. The goals and objectives related to the request.

In 2005, WHHA created a strategic plan for its community. The overarching goals of the Waiohuli Hawaiian Homesteaders Association Strategic Plan include:

- Prosperity to grow wealth and cultural awareness for present and future generations.
- Responsibility to fulfill our civic responsibilities through a sense of pride in self, place, and community.
- Security to be a community where people feel safe and respected.
- Communication to promote open dialogue and sharing of mana'o among residents.

WHHA is seeking a 2022 GIA Operational Grant to support its Waiohuli Economic Development Opportunities initiative (Project: WE-DO), by establishing a Master Economic Development Plan that defines and implements sustainable economic opportunities through employment and services derived from the development of a master planned community on Hawaiian Home Lands.

WHHA has identified the following objectives for this grant:

- Create, implement and manage a master economic development plan.
- Establish custom-fit economic development training programs to promote jobs and small business opportunities derived from developing a master planned community.
- Define performance measurement to track economic growth.

#### 3. The public purpose and need to be served.

WHHA's vision to create economic opportunities through development is supportive of the overall needs of the Waiohuli community and public purpose. Intended bi-products of Project WE-DO include:

- the creation of new affordable housing for DHHL
- support for new and existing job opportunities derived from development
- support for agriculture and food security
- education in related fields and trades associated with development
- small <u>business development</u> and support
- overall economic recovery

These outcomes are consistent with the <u>2022 Senate Legislative goals</u>. They are definitely in line with the <u>2022 House of Representatives priorities</u> to provide funding to address the Hawaiian Homes waitlist and will directly support the <u>mission of DHHL</u>, the Hawaiian Home Commission Act of 1920 and the rehabilitation vision of Prince Jonah Kuhio.

Additionally, these outcomes align with the <u>Office of Hawaiian Affairs' (OHA) efforts</u> to highlight socio-economic disparities as proposed in their "Build Back Pono" 2022 legislation.

While these outcomes directly serve the public purpose, the overarching goal of Project: WE-DO is to establish long-term economic benefits for its community.

#### 4. Describe the target population to be served.

Waiohuli Homestead is located on DHHL's Kula lands of 6,112 acres on the slopes of Haleakala. The current homestead occupies an area of 5.8 square miles.

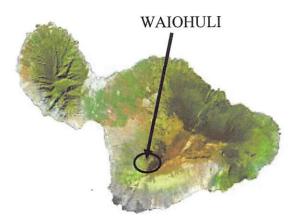
The target population being served is the native Hawaiian homestead community of Waiohuli with a current population of 1,307. (Census Data: ACS 2019). The population mix is 50%/50% male/female with 51% being married. The average age is 34.9 with 63% of the population between the age of 18-64. There is also a 6.4% veteran population. The median household income is \$98,333 and the poverty rate is 5.1%. 92.8% of Waiohuli residents have an education level of high school or higher. 20.9% of residents have earned a BA degree or higher.

These community statistics will serve as the basis for tracking economic growth.

## 5. Describe the geographic coverage.

The project is in State Senatorial District 7 and State House of Representatives District 12. It is within the Maui County Community Plan Region 5. The project's location is part of the Kula region and along with the adjacent regions of Makawao and Pukalani is commonly called "Up-Country" Maui. The area is in Federal Census Tract 30301.

Officially identified as Unit I of the Waiohuli Subdivision of the Department of Hawaiian



Home Lands Kula Project, the Waiohuli Homestead is a part of a 6,112 acre parcel located on the western slopes of Haleakala on the Island of Maui. The community is comprised of urban, rural residential and agricultural neighborhoods along with ancillary uses that provide community facilities.

The proposed Project: WE-DO development site is contiguous to the existing Waiohuli subdivision and consists of approximately 150 acres of undeveloped DHHL lands.

## III. Service Summary and Outcomes

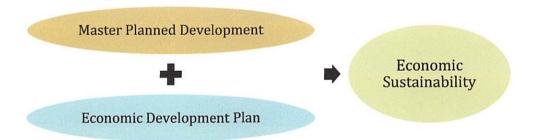
## 1. Describe the scope of work, tasks and responsibilities.

The primary scope of work for this grant is to secure professional services to help WHHA establish, implement, evaluate and manage a master economic development plan. The task would be to create a custom-fit economic development training program that promotes jobs and small business opportunities derived from developing a master planned community.

As it has successfully done with past funding, WHHA will start by outsourcing project management services to facilitate service delivery. WHHA understands its oversight responsibilities of project management and how to minimize micromanaging that can cause project delays.

Through project management, WHHA will select a service provider(s) experienced in developing successful training programs for community economic development and has done work with DHHL homestead communities. WHHA, through project management, will also select accounting services to manage, track and facilitate processing of all approved financial transactions.

Once assembled, the team will integrate its efforts into WHHA's master planned community development timeline. This simple graphic depicts WHHA's overall vision for economic sustainability (Project: WE-DO)



## 2. Provide a projected annual timeline for accomplishing the results or outcomes of the service.

If funding for this GIA request is awarded,

- During the first six months after the receipt of funding, WHHA will hire project management, who will be responsible for overall implementation. WHHA will advise and work with project management to determine program services, deliverables and establish performance measurements that achieve desired project results.
- During the second six months after funding is received, WHHA will continue to work with project management, selected service provider(s) and accounting services in implementing of grant objectives.
- At twelve to fifteen months after funding is received, WHHA will continue to work with project management in evaluating contracted services and purchases for desired results.

#### **Timeline Schematic**

| 0-6 months  | 7-11 months            | 12-15 months                             |  |  |  |
|---|------------------------|--|--|--|--|
| Project manager hired; Service Provider(s) procured; Assessment conducted; training |                        |  |  |  |  |
| curriculum developed  | d; Partnering & mentor | ship secured; Training and job placement |  |  |  |
| enacted; Ongoing pro  | ogram evaluation       | _  |  |  |  |
|   | Performance measure    | ements enforced for desired program      |  |  |  |
| outcomes; Focus on sustainability – leverage for ongoing                            |                        |  |  |  |  |
|   | financial support      |  |  |  |  |
|   |                        | Evaluation of services to assure desired |  |  |  |
|   |                        | results achieved                         |  |  |  |

## 3. Describe its quality assurance and evaluation plans for the request. Specify how the applicant plans to monitor, evaluate, and improve their results.

The WHHA Board of Directors will use its established practices, policies and procedures for recruitment, review and selection of all services and contractors hired for this project. It will monitor and evaluate contracted services based on delivery of work responsibilities in carrying out grant goals and objectives.

WHHA will hire project management, who will be responsible for meeting the timelines and activities described in this application. The project management's scope includes the following responsibilities:

- Work with the WHHA Board of Directors to recruit, review and select professional services for this project.
- Regularly monitor contractor work performance and work quality.
- Manage all project costs and the project budget.
- Identify issues and take corrective action(s) as needed to maintain the integrity of the project and the WHHA.
- Provide regular reports to the Board of Directors.
- Comply with grant reporting requirements of expending State agency.

The WHHA Board of Directors will oversee the progress and results of the project manager and ensure that activities are conducted in accordance with this application. The Board will be kept informed through regular monthly reports provided by the project manager. The board of directors will be responsible for the following:

- Establish and implement policies and procedures for the solicitation and hiring of contractors and vendors.
- Monitor compliance with these policies and procedures.
- Monitor the project budget. Review and approve financial reports and ensure financial records are in place.
- Identify issues and concerns and take corrective action(s) as needed.
- Submit required reports on GIA expenditures to the State's expending agency.

The WHHA Board of Directors will provide reports and updates to the Waiohuli homestead community will be provided by the board of directors on a semi-annual basis and describe the benchmarks accomplished and results achieved.

4. List the measure(s) of effectiveness that will be reported to the State agency through which grant funds are appropriated (the expending agency). The measure(s) will provide a standard and objective way for the State to assess the program's achievement or accomplishment. (Please note that if the level of appropriation differs from the amount included in this application that the measures(s) of effectiveness will need to be updated and transmitted to the expending agency.)

| Timeframes     | Measures of Effectiveness   |  |  |  |  |
|----------------|---|--|--|--|--|
|                | Hiring and procurement policies and procedures in place.  |  |  |  |  |
|                | Project management hired.   |  |  |  |  |
| 1 – 6 months   | Scope of desired program services prepared  |  |  |  |  |
|                | Service provider(s) procured  |  |  |  |  |
|                | Assessment initiated  |  |  |  |  |
|                | <ul> <li>Quarterly reports providing project progress and<br/>financial expenditures to date.</li> </ul>          |  |  |  |  |
|                | Assessment conducted; results used to determine training curriculum and establish baseline to measure improvement |  |  |  |  |
|                | Partners & mentorship secured   |  |  |  |  |
|                | Training and job placements enacted   |  |  |  |  |
| 7 – 11 months  | Performance measurements established and implemented  |  |  |  |  |
|                | Ongoing program evaluations conducted   |  |  |  |  |
|                | • Focus on sustainability – leverage for ongoing financial support  |  |  |  |  |
|                | Quarterly reports providing project progress and  |  |  |  |  |
|                | financial expenditures to date.   |  |  |  |  |
| 12 – 15 months | Evaluation of performance results to assure desired results achieved.   |  |  |  |  |
|                | Quarterly reports providing project progress and financial expenditures to date.                                  |  |  |  |  |

#### IV. Financial

### **Budget**

1. The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request.

- Budget request by source of funds PAGE 6 attached. Request for \$180,000.00
   Grant in Aid consisting of contracted services for: Project Management (\$36,000),
   Accounting (\$4,000) and Service Provider(s) (\$140,000)
- Personnel salaries and wages PAGE 7 attached. NO salaries / wages being requested.
- Equipment and motor vehicles PAGE 8 attached. NO equipment or motor vehicles being requested
- Capital project details PAGE 9 attached. NO capital project funding being requested.
- Government contracts, grants and grants in aide PAGE 10 attached.

## 2. The applicant shall provide its anticipated quarterly funding requests for the fiscal year 2023.

| Quarter 1   | Quarter 2   | Quarter 3   | Quarter 4   | Total Grant  |
|-------------|-------------|-------------|-------------|--------------|
| \$80,000.00 | \$40,000.00 | \$40,000.00 | \$20,000.00 | \$180,000.00 |

3. The applicant shall provide a listing of all other sources of funding that they are seeking for fiscal year 2023.

WHHA is not seeking other funding resources. WHHA will continue to explore other funding options and submit applications as opportunities arise.

4. The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable.

WHHA has no current plans to apply for state or federal tax credits at this time.

5. The applicant shall provide a listing of all federal, state and county government contracts and grants it has been and will be receiving for program funding.

See attached PAGE 10

WHHA received \$150,000 Operational Grant In-Aid in 2019 to support operations, purchase equipment and provide capacity building training. The grant is slated to be fully expended by December 31, 2022.

WHHA also received \$100,000.00 of 2021 Regional Plan Grant Funds from the Department of Hawaiian Home Lands to conduct a water study. The grant is also slated to be fully expended by December 31, 2022.

6. The applicant shall provide the balance of its unrestricted current assets as of December 31, 2021.

As of December 31, 2021, the Waiohuli Hawaiian Homesteaders Association, Inc. reports \$28,253.42 in unrestricted assets.

## V. Experience and Capability

#### 1. Necessary Skills and Experience

WHHA has been the beneficiary of past Legislative support through the Grants in Aid Program. GIA's have enabled WHHA to participate in the development of multiple community projects that advance economic sustainability. WHHA grew more adept to project development and management, expanding its abilities to take on multiple community projects as volunteers, utilizing "mentoring-partnerships". Through mentorship, WHHA has gained over 10 years of essential skills, knowledge and confidence to pursue broader initiatives. WHHA has built a better understanding of the primary components of master planned development, general public and private financing options, general project management responsibilities and a high-level understanding of the approval and permitting process. Through its 2019 Operational GIA, WHHA will receive capacity building training in Master Community Planning, Development and Construction and Business Development during the first quarter of 2022.

WHHA will continue to pursue available training programs and mentorship opportunities with partnering experts to further build their ability to serve its community.

#### 2. Facilities

WHHA maintains a modest office set up within their commercial kitchen complex. The facilities have been used for community meetings and private events, but due to COVID-19, active use has been limited and subject to County gathering requirements. The adjoining open lanai provides space to host the proposed economic development and mentorship training. This facility is located within the Waiohuli Community homestead and is familiar and accessible to all intended participants.

## VI. Personnel: Project Organization and Staffing

### 1. Proposed Staffing, Staff Qualifications, Supervision and Training

The proposed staffing and responsibilities for this project includes:

#### Project Manager

Qualifications – Experience with project management of community initiatives;
 Experience in facilitating grant deliverables; Experience in working with
 DHHL and homestead communities

Responsibilities - Manage all activities and efforts to successfully meet the goals and objectives of this grant; Recruit and recommend selection of professional services for this project to WHHA Board of Directors; monitor contractors work performance and work quality; Identify issues and take corrective action(s) as needed to maintain project integrity; Provide regular reports to the WHHA Board of Directors; Complete grant reporting requirements of expending State agency for WHHA Board of Directors review & approval

#### Service Provider(s)

- Qualifications Experienced in developing successful training programs for community economic development; Experience in working with DHHL and homestead communities
- Responsibilities Establish and implement a master economic development plan inclusive of training, business development support and mentorship;
   Define performance measurements to track economic growth.

#### Accounting

- Qualifications Experience in storing and analyzing financial information and overseeing monetary transactions; Experience in working with DHHL and homestead communities
- Responsibilities Manage and facilitate processing of all approved financial transactions; Keep track of all project expenditures and receipts; Prepare financial reports; Manage applicable tax reporting requirements

There will be no direct project staffing.

#### 2. Organization Chart



#### 3. Compensation

Project Manager - Comparable to industry and related fields, compensation for project management is estimated at \$80,000. Under this grant, the proposed compensation budget for the project manager is \$36,000.

Service Provider(s) – Comparable to industry and related fields, compensation for professional services provider(s) is estimated at \$150 to \$200 per hour. Under this grant, the total proposed compensation budget is \$140,000.

Accounting - Comparable to industry and related fields, the annual retainer for accounting services is estimated at \$24,000. Under this grant, the proposed compensation budget for accounting is \$4,000.

#### VII. Other

#### 1. Litigation

The applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgment. If applicable, please explain.

The organization has no pending litigation to which it is a party and has no outstanding judgments.

#### 2. Licensure or Accreditation

The applicant shall specify any special qualifications, including but not limited to licensure or accreditation that applicant possesses relevant to this request.

There are no special qualifications, licenses or accreditation required by the WHHA that is relevant to this request.

#### 3. Private Educational Institutions

WHHA will NOT use grant funds to support or benefit a sectarian or non-sectarian private educational institution.

#### 4. Future Sustainability Plan

- a. The applicant shall provide a plan for sustaining after fiscal year 2022-23 the activity funded by the grant if the grant of this application is:
  - i. Received by the applicant for fiscal year 2022-23, but
  - ii. Not received by the applicant thereafter.

As previously described throughout this application, WHHA has consistently engaged in initiatives that provide direct community benefits. In essence, its focus has always been on the future and creating opportunities for self-sufficiency. The overarching goal of their current initiative, Project: WE-DO is to establish long-term economic benefits for communities.

WHHA is set to lead a community-driven development initiative to construct a master planned community on DHHL lands. WHHA was successful in securing an \$80M

Special Purpose Revenue Bond from the 2021 State Legislature to provide initial leveraging for development and financing of new housing on DHHL lands. WHHA will also be pursuing upcoming Federal infrastructure funding, portions of which have already been earmarked for Native American, Native Alaskan and Native Hawaiian programs. Additionally, WHHA has positioned itself for New Market Tax Credits through "targeted population" designation should sufficient allocations become available.

WHHA is completing the necessary due diligence for a conceptual master plan ahead of securing a General Lease disposition from DHHL, subject to terms and conditions. WHHA wants to capitalize on this tangible effort by overlaying a master economic development plan that gives rise to long term career and small business development opportunities derived from development.

If WHHA IS successful in receiving grant consideration, it is able to fully implement grant funding and deliverables within the timelines provided. The goal and objectives for this grant promotes sustainability. The creation, implementation and evaluation of a master economic plan can serve as a replicating model for longevity.

If WHHA IS NOT successful in receiving grant consideration, it still intends to seek resources to assemble and implement a master economic development plan to compliment its Project: WE-DO initiative.

## **BUDGET REQUEST BY SOURCE OF FUNDS**

Period: July 1, 2022 to June 30, 2023

Applicant: Waiohuli Hawaiian Homesteaders Association, Inc.

|    | UDGET<br>ATEGORIES                      | Total State<br>Funds Requested<br>(a) | Total Federal<br>Funds Requested<br>(b)         | Total County<br>Funds Requested<br>(c) | Total Private/Other<br>Funds Requested<br>(d) |
|----|---|---------------------------------------|---|--|---|
| A. | PERSONNEL COST                          |                                       |   |  |   |
|    | 1. Salaries                             |                                       |   |  |   |
|    | 2. Payroll Taxes & Assessments          |                                       |   |  |   |
|    | Fringe Benefits                         |                                       |   |  |   |
|    | TOTAL PERSONNEL COST                    |                                       |   |  |   |
| В. | OTHER CURRENT EXPENSES                  |                                       |   | _                                      |   |
|    | 1. Airfare, Inter-Island                |                                       |   |  |   |
|    | 2. Insurance                            |                                       |   |  |   |
|    | 3. Lease/Rental of Equipment            |                                       |   |  |   |
|    | 4. Lease/Rental of Space                |                                       |   |  |   |
| Ì  | 5. Staff Training                       |                                       | _   |  |   |
| l  | 6. Supplies                             |                                       |   |  |   |
|    | 7. Telecommunication                    |                                       |   |  |   |
|    | 8. Utilities                            |                                       |   |  |   |
|    | 9. Project Management Services          | 36,000                                |   |  |   |
|    | 10. Accounting Services                 | 4,000                                 |   |  |   |
| l  | 11. Service Provider Services           | 140,000                               |   |  |   |
| ŀ  | 12                                      |                                       |   |  |   |
|    | 13                                      |                                       |   |  |   |
|    | 14                                      |                                       |   |  |   |
|    | 15                                      |                                       |   |  |   |
|    | 16                                      |                                       |   |  |   |
|    | 17                                      |                                       |   |  |   |
| ł  | 18                                      |                                       |   |  |   |
| l  | 19                                      |                                       |   |  | · · · · · · · · · · · · · · · · · · ·         |
|    | 20                                      |                                       |   |  |   |
|    | TOTAL OTHER CURRENT EXPENSES            | 180,000                               |   |  |   |
| Ċ. | EQUIPMENT PURCHASES                     |                                       |   |  |   |
| D. | MOTOR VEHICLE PURCHASES                 |                                       |   |  |   |
| E. | CAPITAL                                 |                                       |   |  |   |
| то | TAL (A+B+C+D+E)                         | 180,000                               |   |  |   |
|    |   |                                       | Budget Prepared                                 | Ву:                                    |   |
| SO | URCES OF FUNDING                        | l .                                   |   |  |   |
|    | (a) Total State Funds Requested         | 180,000                               | Perry O. Artates                                |  | 808.357.0831                                  |
| l  | (b) Total Federal Funds Requested       | 0                                     | Name (Please type or                            | print)                                 | Phone   |
|    | (c) Total County Funds Requested        | 0                                     | 13×3/   | حمريا                                  | 1/18/22                                       |
|    | (d) Total Private/Other Funds Requested |                                       | Signature of Authorize                          | d Official                             | 1/10/22<br>Date                               |
|    | (u) Total Filvate/Other Funds Requested | <u> </u>                              | Ť   |  |   |
| то | TAL BUDGET                              | 180,000                               | Репу О. Artates, Presi<br>Name and Title (Pleas |  | •   |
|    |   |                                       |   |  |   |

## **BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES**

Applicant: Waiohuli Hawaiian Homesteaders Association, Inc.

| POSITION TITLE | FULL TIME<br>EQUIVALENT | ANNUAL SALARY<br>A | % OF TIME ALLOCATED TO GRANT REQUEST B | TOTAL<br>STATE FUNDS<br>REQUESTED<br>(A x B) |
|----------------|-------------------------|--------------------|--|--|
| NE             |                         |                    |  | \$   |
|                |                         |                    |  | \$   |
|                |                         |                    |  | \$   |
|                |                         |                    |  | \$   |
|                |                         |                    |  | \$   |
|                |                         |                    |  | \$   |
|                |                         |                    |  | \$   |
|                |                         |                    |  | \$   |
|                |                         |                    |  | \$   |
|                |                         |                    |  | \$   |
|                |                         |                    |  | \$   |
|                |                         |                    |  | \$   |
|                |                         |                    |  | \$   |
|                |                         |                    |  | \$   |
| TOTAL:         |                         |                    |  |  |

## **BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES**

Period: July 1, 2022 to June 30, 2023

Applicant: Waiohuli Hawaiian Homesteaders Assoc.

| DESCRIPTION<br>EQUIPMENT | NO. OF<br>ITEMS | COST PER | TOTAL<br>COST | TOTAL<br>BUDGETED |
|--------------------------|-----------------|----------|---------------|-------------------|
| NONE                     |                 |          | \$ -          |                   |
|                          |                 |          | \$ -          |                   |
| ·                        |                 |          | \$ -          |                   |
|                          |                 |          | \$ -          |                   |
|                          |                 |          | \$            |                   |
| TOTAL:                   |                 |          |               |                   |
| JUSTIFICATION/COMMENTS:  |                 |          |               |                   |

| DESCRIPTION<br>OF MOTOR VEHICLE | NO. OF<br>VEHICLES | COST PER<br>VEHICLE | TOTAL<br>COST | TOTAL<br>BUDGETED |
|---------------------------------|--------------------|---------------------|---------------|-------------------|
| NONE                            |                    |                     | \$ -          |                   |
|                                 |                    |                     | \$ -          |                   |
|                                 |                    |                     | \$ -          |                   |
|                                 |                    |                     | \$ -          |                   |
|                                 |                    |                     | \$ -          |                   |
| TOTAL:                          |                    |                     |               |                   |

JUSTIFICATION/COMMENTS:

## **BUDGET JUSTIFICATION - CAPITAL PROJECT DETAILS**

Period: July 1, 2022 to June 30, 2023

Applicant: Waiohuli Hawaiian Homesteaders Association, Inc.

| FUNDING AMOUNT REQUESTED |  |               |                          |                                     |   |  |  |  |
|--------------------------|--|---------------|--------------------------|-------------------------------------|---|--|--|--|
| TOTAL PROJECT COST       | ALL SOURCES OF FUNDS RECEIVED IN PRIOR YEARS |               | STATE FUNDS<br>REQUESTED | OTHER SOURCES<br>OF FUNDS REQUESTED | FUNDING REQUIRED IN<br>SUCCEEDING YEARS |  |  |  |
|                          | FY: 2020-2021                                | FY: 2021-2022 | FY:2022-2023             | FY:2022-2023                        | FY:2023-2024 FY:2024                    |  |  |  |
| PLANS                    |  |               | 0                        |                                     |   |  |  |  |
| LAND ACQUISITION         |  |               | 0                        |                                     |   |  |  |  |
| DESIGN                   |  |               | 0                        |                                     |   |  |  |  |
| CONSTRUCTION             |  |               | 0                        |                                     |   |  |  |  |
| EQUIPMENT                |  |               | 0                        |                                     |   |  |  |  |
| TOTAL:                   |  |               | 0                        |                                     |   |  |  |  |

N/A. Waiohuli Hawaiian Homesteaders Association Inc. is applying for an OPERATIONAL GIA.

## **GOVERNMENT CONTRACTS, GRANTS, AND / OR GRANTS IN AID**

Applicant: Waiohuli Hawaiian Homesteaders Association, Inc.

Contracts Total: 250,000

|                 | CONTRACT DESCRIPTION                        | EFFECTIVE<br>DATES | AGENCY          | GOVERNMENT ENTITY (U.S./State/Hawaii/ Honolulu/ Kaual/ Maul County) | CONTRACT<br>VALUE                       |
|-----------------|---|--------------------|-----------------|---|---|
| 1               | Operational Grant In Aid (2019)             | 10/29/19-6/30/23   | Hawn Home Lands | State   | 150,000                                 |
| 2               | Regional Plan Priority Project Grant (2021) | 5/1/21-5/31/25     | Hawn Home Lands | State   | 100,000                                 |
| 3               |   |                    | <u></u>         |   |   |
| 4               |   |                    |                 |   |   |
| 5               |   |                    |                 |   |   |
| 6               |   |                    |                 |   | ·····                                   |
| 7               |   |                    |                 |   |   |
| 8               |   |                    |                 |   |   |
| 9<br>10         |   |                    |                 |   |   |
| 11              |   |                    | <u> </u>        |   |   |
| 12              |   |                    |                 |   |   |
| 13              |   |                    |                 |   |   |
| 14              |   |                    |                 |   |   |
| 15              |   |                    |                 |   |   |
| 16              |   |                    |                 |   |   |
| 17              |   |                    |                 |   |   |
| 18              |   |                    |                 |   |   |
| 19              |   |                    |                 |   |   |
| 20              |   |                    |                 |   | *************************************** |
| 21              |   |                    |                 |   |   |
| 22              |   |                    |                 |   |   |
| 23              |   |                    |                 |   |   |
| 24              |   |                    |                 |   |   |
| 25              |   |                    |                 |   | *************************************** |
| 26<br>27        |   |                    |                 |   |   |
| 21<br>28        |   |                    |                 |   |   |
| <u>20</u><br>29 |   |                    |                 |   |   |
| 30              |   |                    |                 |   |   |