

Application Submittal Checklist

The following items are required for submittal of the grant application. Please verify and check off that the items have been included in the application packet.

- 1) Certificate of Good Standing (If the Applicant is an Organization)
- 2) Declaration Statement
- 3) Verify that grant shall be used for a public purpose
- 4) Background and Summary
- 5) Service Summary and Outcomes
- 6) Budget
 - a) Budget request by source of funds ([Link](#))
 - b) Personnel salaries and wages ([Link](#))
 - c) Equipment and motor vehicles ([Link](#))
 - d) Capital project details ([Link](#))
 - e) Government contracts, grants, and grants in aid ([Link](#))
- 7) Experience and Capability
- 8) Personnel: Project Organization and Staffing



AUTHORIZED SIGNATURE

Leslie Wilkins, President and CEO

PRINT NAME AND TITLE

01/21/2022

DATE

THE THIRTIETH LEGISLATURE APPLICATION FOR GRANTS CHAPTER 42F, HAWAII REVISED STATUTES

Type of Grant Request:

Operating

Capital

Legal Name of Requesting Organization or Individual: Db a:

Maui Economic Development Board, Inc. (MEDB)

Amount of State Funds Requested: \$ 460,000

Brief Description of Request (Please attach word document to back of page if extra space is needed):

MEDB, a non-profit whose purpose is to promote economic diversification and STEM workforce development, is seeking a capital grant of \$418,386 to replace 13 freon-based obsolete HVAC units in its 33,345 square-foot building, located in the Maui Research and Tech Park (freon-based systems were banned as environmental hazards in 2020). The GIA funding will replace only units in the non-profit spaces, technology training center, and Pacific Disaster Center.

Amount of Other Funds Available:

State: \$ 460,000

Federal: \$ 0

County: \$ 0

Private/Other: \$ 470,000

Total amount of State Grants Received in the Past 5 Fiscal Years:

\$ 1,276,500

Unrestricted Assets:

\$ 2,880,000

New Service (Presently Does Not Exist): Existing Service (Presently in Operation):

Type of Business Entity:

- 501(C)(3) Non Profit Corporation
- Other Non Profit
- Other

Mailing Address:

1305 N. Holo pono Street, Suite 1

City: State: Zip:

Kihei HI 96753

Contact Person for Matters Involving this Application

Name:
Leslie Wilkins

Title:
President and CEO

Email:
leslie@medb.org, cc michelle@medb.org

Phone:
808-280-0376

ID#:

[Redacted]

[Redacted]

Leslie Wilkins

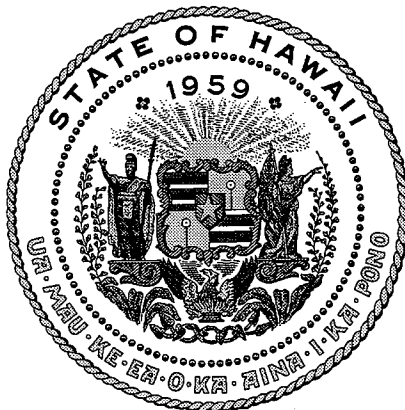
Authorized Signature

Leslie Wilkins, President and CEO

Name and Title

01/21/2022

Date Signed



Department of Commerce and Consumer Affairs

CERTIFICATE OF GOOD STANDING

I, the undersigned Director of Commerce and Consumer Affairs of the State of Hawaii, do hereby certify that

MAUI ECONOMIC DEVELOPMENT BOARD, INC.

was incorporated under the laws of Hawaii on 04/26/1982 ;
that it is an existing nonprofit corporation; and that,
as far as the records of this Department reveal, has complied
with all of the provisions of the Hawaii Nonprofit Corporations
Act, regulating domestic nonprofit corporations.



IN WITNESS WHEREOF, I have hereunto set
my hand and affixed the seal of the
Department of Commerce and Consumer
Affairs, at Honolulu, Hawaii.

Dated: January 18, 2022

Director of Commerce and Consumer Affairs

Maui Economic Development Board, Inc. - ATTACHMENT B

**DECLARATION STATEMENT OF
APPLICANTS FOR GRANTS PURSUANT TO
CHAPTER 42F, HAWAII REVISIED STATUTES**

The undersigned authorized representative of the applicant certifies the following:

- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
 - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
 - c) Agrees not to use state funds for entertainment or lobbying activities; and
 - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.

- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is incorporated under the laws of the State; and
 - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided.

- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
 - b) Has a governing board whose members have no material conflict of interest and serve without compensation.

Pursuant to Section 42F-103, Hawaii Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

Maui Economic Development Board, Inc.

(Typed Name of Individual or Organization)



(Signature)

01/21/2022

(Date)

Leslie Wilkins

(Typed Name)

President and CEO

(Title)

Application for Grants

If any item is not applicable to the request, the applicant should enter "not applicable".

I. Certification – Please attach immediately after cover page

1. Certificate of Good Standing (If the Applicant is an Organization)

See ATTACHMENT A.

2. Declaration Statement

See ATTACHMENT B.

3. Public Purpose

(1) The name of the requesting organization or individual:
Maui Economic Development Board, Inc. (MEDB)

(2) The public purpose for the grant:
The purpose for this grant is to support MEDB's efforts to make necessary capital improvements to the non-profit/public serving spaces in MEDB's Ke Alahele Center. The building's purpose is to support economic diversification efforts by providing infrastructure to grow the technology and innovation sectors of Maui County's and the State of Hawaii's economy.

(3) The services to be supported by the grant:
The requisite operational space to support a 70-unit server farm and other high-end technology for Pacific Disaster Center's (PDC) development and deployment of disaster preparedness, risk management and mitigation tools, pandemic tracking, community resiliency, and global climate change software solutions. The grant will further support workshops and hands-on skill building in business development, seminars and networking for startups to growth companies focusing on high wage/high growth job creation. These business development services work in concert with STEM education and workforce development, internships and work-based learning, educator professional development, and entrepreneurship training. MEDB's STEMworks™ lending library that supports the entire state will also be supported by this grant.

(4) The target group:
The target group for this grant will be the greater public of Maui County and the State of Hawaii, with global export of technology solutions.

(5) The cost of the grant and the budget:
Grant: \$460,000 Total Budget: \$930,000

II. Background and Summary

1. Background

Maui Economic Development Board, Inc. (MEDB) is a 501c (3) non-profit organization that has been a catalyst for innovative economic development in Maui County and the state since its founding in 1982. The driving force in establishing MEDB was to work towards ways to strengthen and diversify Maui County's economic base. MEDB envisions lives fulfilled in a vibrant economy, with the mission to lead and inspire innovation in business, education and community. Our work delivers on a myriad of programs that seek to transform lives and businesses around a more balanced economy. Over the last 40 years, MEDB has brought together a wide range of interests – private, public, non-profits and individuals – to identify, target, and help develop sectors which offer meaningful, high-wage careers for our residents and to promote civic engagement and community planning in Maui County.

MEDB led and was closely involved in the development of Maui's existing technology infrastructure, including the Maui Research & Technology Park, Maui Research & Technology Center, and Maui High Performance Computing Center/now Vanguard Center. In addition to physical infrastructure, MEDB is a recognized leader in developing and delivering successful programs in business incubation, business attraction/retention, aligned with workforce development. The organization's priority focus of preparing a trained resident workforce for 21st century technology employment opportunities is demonstrated by its management of an annual \$2 million public/private portfolio designated for STEM education/training/workforce readiness. As the founder of a national pilot and demonstration project to bring more women and under-represented groups into the technology pipeline, MEDB is working to assure that all Hawai'i students have access to the training to compete for high skilled/high paying technology-based employment.

MEDB's most recent achievements and highlights include extending our customized business consultations with an ongoing Business Assistance Series attracting over 7,500 views; and coaching and deploying CARES Act funded Covid mitigation grants to 438 small businesses to retool operations. In December, MEDB received one of only fifty-one nationally awarded SBA Community Navigator Pilot Program grants to assist rural, minority-owned and underserved businesses build financial infrastructure to access SBA capital. Other highlights include presenting the internationally recognized AMOS Technical Conference, Hawaii STEM Conference and the Hawaii Energy Conference; expanding MEDB's STEMworks™ program to over 32 DOE schools across Hawaii providing state-of-the-art tools and training to students and teachers; bringing Code.org curriculum to Hawaii – training more than 1,400 DOE teachers in Computer Science, who reached more than 73,000 students; convening EMER-GEN, a young professional development program; providing 12,500 hours of work-based learning for 2021 interns; and publishing the Trends

Maui Nui compendium of data to benchmark progress on the Focus Maui Nui visioning process.

Ke Alahele Center: In 2006, with a mix of public/private grant funding and local bank financing, MEDB completed most of the construction and build-out of the then 31,000 square foot Ke Alahele Center in the Maui Research & Technology Park. The building's name: Ke Alahele was given to MEDB by Kumu Hula Hōkūlani Holt-Padilla, which means "pathway." MEDB strives throughout its programs to build pathways to shared economic prosperity for all Maui County residents.

This building currently supports over 100 full-time jobs and has served as an incubation and training center for small technology businesses, teachers, and students. Building tenants include Pacific Disaster Center, Pacific IT Support, Aina Archaeology, Boeing, Privateer Space, Hawaiiana Property Management, and the County of Maui's South Maui Council District Office, with 3,400 sq. ft. serving as MEDB's administrative office and an additional 1,500 sq. ft. dedicated to the Malcolm Center community training facility.

Through a grant made in 2009 from the U.S. Economic Development Administration (EDA) Global Climate Change Mitigation Incentive Funds program, MEDB's Ke Alahele Building achieved Existing Building LEED status in 2014, fulfilling the grant funding purpose of improving the energy and environmental efficiencies of MEDB's facility by conducting audits, implementing structural and procedural improvements, and maximizing efficacy by involving and educating the building tenants.

Immediate Need: In 2019, MEDB commissioned a Reserve Study from Hawaii Inspection Group (HIG), given concerns about anticipated repairs for growing building infrastructure issues. HIG conducted an in-depth field inspection to verify existing conditions and excerpts from the Reserve Study. It is apparent from the analysis that the most critical component of immediate concern is the original **HVAC units that need replacing now to assure climate control for the optimal operation and life of the high-end technology housed within the public serving organizations' offices, as well as replacing freon-based systems.**

2. Goals and Objectives

The funding requested by this GIA CIP grant will enable MEDB to achieve the goal of meeting urgent building infrastructure needs so that we can fulfill our mission of public benefit and program delivery to better serve our community and lead innovation in our economy, not just for Maui County but also statewide.

MEDB's now 33,345 square-foot (includes 2016 addition), single-story Ke Alahele Building located in the Kihei Research and Technology (R&T) Park began construction in 2004 and was opened in 2006. Built on a 2.8-acre site, it is

zoned as Industrial and currently has 11 separate office spaces. Located in the sunny, hot and tropical climate of Kihei, Maui, a vital infrastructure element – the HVAC system – is now at the end of its initial, realistic functional timespan. MEDB has been prudent in setting aside reserve funds, but it is vital that we do not totally drain our strategic reserves, we must maintain the liquidity needed to meet routine maintenance and our mortgage payment of \$29,200 per month to American Savings Bank, who financed the property under Community Reinvestment Act guidelines.

The specific objective of this grant is:

- To replace 13 freon-based HVAC systems located in the non-profit office suites (of the 22 total).

The original intent of the Ke Alahele building was to increase MEDB's ability to further invest in economic diversification and workforce development. One of the building's original tenants—Pacific Disaster Center (PDC), a U.H. managed entity, which rents approximately 12,000 square feet of space—entrusts MEDB with the careful management of the space. PDC is an applied science, information and technology center, working to reduce disaster risks and impacts on life, property and economies throughout Hawaii and worldwide. They employ 50 technical team members developing and deploying risk reduction and global climate change mitigation software applications in GIS and A.I. They work to hire Hawaii-based talent through internships and career awareness building. Their average annual employee wages are \$100,000 per year. Their office suite houses over 70 high-tech servers which require consistent, round-the-clock cooling and safeguard from harsh environmental elements. Replacing the HVAC systems would ensure this protection.

3. The Public Purpose and Need to be served

Sustainable economic development is the public purpose and need that MEDB has addressed for 40 years. Attracting a diverse clientele, MEDB programs build the human capital necessary for the long-term growth and prosperity of our community. The construction of the Ke Alahele Center, which houses these programs and services, was an important addition toward that effort. SEE ATTACHMENT C showing the proposed project alignment with the U.N. Sustainable Development Goals.

4. Target Population to be served

MEDB acts locally with a statewide reach. We serve all communities in our tri-isle county -- Maui, Lana'i, and Moloka'i -- and have programmatic reach across the entire state. Our business development programs assist businesses of all sizes – from startups to mature companies – and thousands of students and teachers across the state. We continue to expand our more than 20-year statewide leadership role in STEM (Science, Technology, Engineering and Math) education and workforce preparation. Together with our Conference programs in Energy,

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
230,000	115,000	110,500	4,500	460,000

- The applicant shall provide a listing of all other sources of funding that they are seeking for fiscal year 2023.

SEE ATTACHMENT K

- The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable.

Not Applicable.

- The applicant shall provide a listing of all federal, state, and county government contracts, grants, and grants in aid it has been granted within the prior three years and will be receiving for fiscal year 2023 for program funding.

SEE ATTACHMENT J

- The applicant shall provide the balance of its unrestricted current assets as of December 31, 2021: \$2,880,000

V. Experience and Capability

- Necessary Skills and Experience**

Over its 40-year history, MEDB has developed the Maui Research & Technology Park and led the development of the Maui Research & Technology Center. MEDB has devised, implemented and managed complex projects and programs related to real estate development, capital construction, then subsequently leveraged the established infrastructure for economic development. Over the years, MEDB has managed multi-million-dollar federal contracts with the US Departments of Labor, Education, Agriculture and Commerce, as well as state, county and private sector grants and contracts.
- Facilities**

The Ke Alahele Center is a 33,345 square foot one-story structure with 11 office spaces of varying size. The Malcolm Center, 1,500 square feet, is located within the Ke Alahele building and offers public meeting conference and training facilities. It includes a kitchenette as well as AV and web access needs. The building and meeting space comply with all ADA requirements.

VI. Personnel: Project Organization and Staffing

1. **Proposed Staffing, Staff Qualifications, Supervising and Training**
MEDB is a non-profit, 501(c) 3 organization which holds 40 years of experience in program development and implementation to help diversify Hawaii's economy and build the requisite resident trained workforce. It is led by a 27-member Board of Directors from the state's most recognized leaders in industry, government, academia, and community organizations. Its skilled 23-member staff (19 Full-time, 4 Part-time) manages a complex project portfolio in economic and workforce development, with a funding base from federal, state, county, and private industry and community investments.

Leslie Wilkins is the Maui Economic Development Board, Inc., President & CEO, now in her 22nd year with the organization. She has grown a Maui-based STEM pilot project to a statewide program recognized nationally. She has served as the Principal Investigator for MEDB's federal, state, and county funded grants for the past 22 years. She further serves as chair of the Maui County Workforce Board and the Immediate Past-Chair and continuing Board Member of the Hawaii State Workforce Development Council.

MEDB's executive team will oversee this project without charging to the proposed state GIA funding.

Management team for the proposed project:

John Harrison is the Program Director of Research and Analysis for MEDB, a position he has held for over 13 years. He holds two Economics degrees (B.A., Oxford University and M.A. University of Sussex, UK). John was the Project Director for a previously awarded MEDB EDA grant to improve the Ke Alahele Center where he oversaw the successful implementation and compliant completion of that project.

Christina Pierce is the Executive Assistant to Leslie Wilkins, MEDB's President and CEO. She is the Ke Alahele Center point of contact for all lessees and oversees general building maintenance.

Leilani Ventura is a Project Assistant for MEDB and is the communication liaison and logistics manager for the Malcolm Center. She was born and raised on Maui and obtained a BA in Health Care Administration from University of West Oahu and Nurses' Aide certification from UH Maui College.

2. **Organization Chart**
SEE ATTACHMENT L

3. **Compensation**
President and CEO \$130,000
Program Director, Conference Services \$88,000
Program Director, Research and Analysis \$80,000

VII. Other

1. Litigation (if any)

Not Applicable.

2. Licensure or Accreditation

MEDB has in the past and will continue to retain licensed architects, consultants and contractors on the project. All retained contractors and their sub-contractors will be bonded, and in good standing with county, state, and federal regulatory bodies and will pay documented Davis-Bacon "prevailing" wages.

3. Private Educational Institutions (as beneficiary)

Not Applicable.

4. Future Sustainability Plan

MEDB has successfully managed construction, maintenance, and ownership of the Ke Alahele Center since the land was acquired in 2004 and the building opened in 2006. Once immediate infrastructure needs are completed with the hoped-for support of this grant, MEDB will be able to continue its successful building management and maintenance through increasing Reserve Funding. As noted previously, MEDB commissioned a Reserve Study to assess our maintenance needs and make recommendations for appropriate Reserve Funding amounts to address the projected maintenance and repair costs. In response, and given the current inflationary trend, MEDB plans to implement the study's recommendation to commit an additional \$1,000 per month to its existing \$3,000 per month, bringing the monthly Reserve Commitment to \$4,000 per month. The proposed grant to support the immediate large ticket item of replacing the HVAC systems will prevent MEDB from needing to drain its current \$325,000 in building reserves to minimal levels and assure that our Reserve balances can sustain future maintenance projections and the required improvements in the commercial spaces.

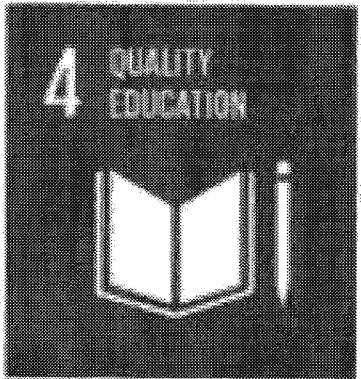
MEDB has also successfully implemented a marketing plan to maximize its leased office space to increase rental income. Currently we have 100% occupancy, having reconfigured several office spaces to meet different tenant needs. However, due to the soft commercial real estate market, particularly in South Maui, we have been advised by our auditors to maintain unrestricted cash and liquidity to assure adequate debt service ratios with our mortgage covenants.

TARGETED UNITED NATIONS SUSTAINABLE DEVELOPMENT GOALS

The proposed improvements to the Ke Alahele Center align with several of the United Nations' Sustainable Development Goals.



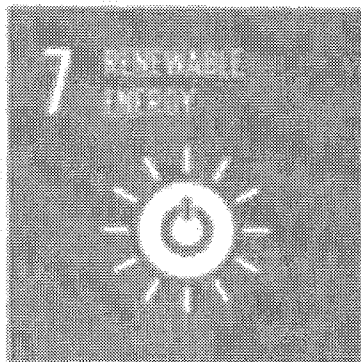
Ensure healthy lives and promote well-being for all ages
Good health and well-being – MEDB's upgrade of the building's environmental systems and the addition of life-saving equipment will enhance the health and well-being of Ke Alahele Center tenants and program participants.



Ensure inclusive and equitable quality education and promote lifelong learning opportunities for all
Quality Education – MEDB's Ke Alahele Center provides facilities that house education programs which sharpen innovation and entrepreneurial acumen, enhance business development skills, and foster K-Careers workforce development.



Achieve gender equality and empower all women and girls
Gender Equality – MEDB's Women in Technology Program (WIT) would benefit from the internet connectivity upgrades. WIT is a nationally recognized program that empowers women and girls to pursue careers in Science, Technology, Engineering, and Mathematics – disciplines where woman and girls are traditionally under-represented.

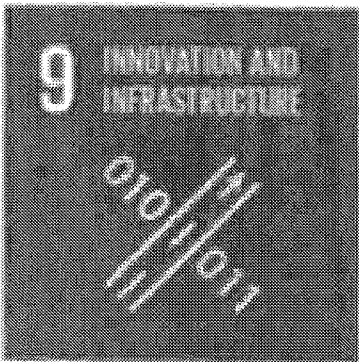


Ensure access to affordable, reliable, sustainable and modern energy for all
Affordable and Clean Energy – The renovation of the Ke Alahele Center roof would enable the continued use of roof-sited solar energy, which reduces MEDB and tenants' costs for energy

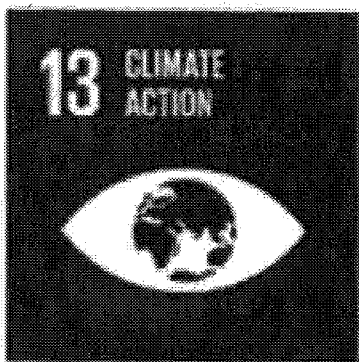
SUSTAINABLE DEVELOPMENT GOALS



Promote sustained, inclusive and sustainable economic growth, full and productive emp and decent work for all
Decent Work and Economic Growth – Ke Alahele Center improvements and internet upgrades would greatly enhance MEDB's crucial work in economic development. This works includes incubating new startups, skill-building for growth oriented and mature businesses, and forming the technologically literate workforce of the future.



Build resilient infrasture, promote inclusive and sustainable industrialization and foster innovation
Industry, Innovation, and Infrastructure – The Ke Alahele Center upgrades to internet connectivity and infrastructure improvements will foster innovation by supporting fledgling entrepreneurs in innovation-sector businesses, as well as, mature high-tech firms, providing the environment and tools necessary for success. MEDB's programs support the growth of knowledge industries and the requisite workforce that are based in the intensive use of technology and human capital.



Take urgent action to combat climate change and its impacts
Climate Action – MEDB supports the Pacific Disaster Center (PDC) which is headquartered in the Ke Alahele Center. Their work covers the range of tasks in responding to the potential impacts of climate change: Mitigation - Minimizing the effects of disaster. Preparedness - Planning how to respond. Response - Efforts to minimize the hazards created by a disaster. Recovery - Returning the community to normal. The work of PDC has a global reach. The infrastructure improvements to the Ke Alahele Center will support this critically important work.



Better solutions. Fewer disasters. Safer world.

January 20, 2022

State of Hawaii, RM 306 and RM208
Honolulu, Hawaii 96813

Attn: GIA Maui Economic Development Board, Inc. (MEDB) Capital Improvement Project

Dear Selection Committee,

Pacific Disaster Center (PDC), a leader in science and technology-based disaster risk reduction center, managed by the University of Hawaii, with global reach and cooperation with the United Nations (UN) and international audiences, supports MEDB's funding request to update and upgrade select components in the public serving areas.

PDC is an original anchoring tenant, with its headquarter located in Suite 2 of the MEDB Ke Alahele Center, occupying 12,000 sq. ft. where we have expanded our programmatic reach from serving county and state emergency management agencies to creating global climate change and disaster reduction tools deployed across the globe. We support the county and state emergency management agencies in risk reduction planning and exercises to emergency response and recovery. PDC is recognized by the U.S. Department of Defense as the official agency supporting unclassified humanitarian assistance missions, and internationally, we have active projects in eight (8) nations spanning from SE Asia, to Latin American, and Africa. We have over 50 MOUs with UN, ASEAN, and other international agencies, working toward Sustainable Development Goals (SDG).

At our headquarters in the building, we host over 75 servers and 50TB of data, serving mission-critical applications, the lifespan of which depend on reliable temperature control at the building. It is critical, therefore, to maintain the efficiencies and capabilities of the MEDB Ke Alahele Center, as it is anchoring infrastructure for the current and future technology and innovation sectors in Maui and the State.

Beyond what is stated above, we offer space for key community meetings, education, and training both within PDC's suite and the Malcolm Training Center. Examples include training for fire fighters, educators, tech meetups, and Volunteer Organization Active in Disasters (VOAD). It's strategic location within the Maui Research & Technology Park position PDC above the Tsunami Alert zone.

PDC is one of the largest tech-companies in the state, with over 45 positions within the state (37 on Maui) with an average income exceeding \$100K per year. We work in partnership with MEDB to train and grow the local technical workforce, including hosting interns annually many which have become full time employees.

We appreciate your considerations to help keep Ke Alahele's infrastructure at the high-tech park conducive to the standards for growth.

Sincerely

A handwritten signature in black ink, appearing to read "Ray Shirkhodai".

Ray Shirkhodai, Executive Director

Cool Brothers LLC

30 MakoMako St.
Makawao
96768
8082508767
coolbrothersmaui@gmail.com

DATE
Jan 19, 2022

DUE
50% Due Upon
Acceptance

PROPOSED BALANCE DUE
USD \$418,386.75

PROPOSAL FOR

Maui Economic Development Board

Kihei Tech Park

1305 N. Holopono St
Contact: Tim D. cragnik@mauimoose.net

DESCRIPTION	RATE	QTY	AMOUNT
Replace 5 ton system: 1 in Suite 1, 1 in Suite 2, 1 in Suite 5 Remove old system and install new equipment	\$24,500.00	3	\$75,500.00
Flush existing copper lines			
Install new VRV Daikin system materials and labor			
Purge refrigerant lines with nitrogen and charge with R410a refrigerant Disconnect and extend piping and electrical service to accommodate new split system Provide and install (18) new secondary drain pans Replace existing thermostats with new Start-up and test new system for proper operation			
Replace 10 ton: 2 in Suite 2 Remove old system and install new equipment	\$41,000.00	2	\$82,000.00
Flush existing copper lines			
Install new VRV Daikin system materials and labor			
Replace 7.5 ton: 1 in Suite 1, 3 in Suite 2 Remove old system and install new equipment	\$36,500.00	4	\$146,000.00
Flush existing copper lines			
Install new VRV Daikin system materials and labor			

DESCRIPTION	RATE	QTY	AMOUNT
Replace 2 ton - Electric Room AC Remove old system and install new equipment Flush existing copper lines Install new VRV Daikin system materials and labor	\$20,500.00	1	\$20,500.00

DESCRIPTION	RATE	QTY	AMOUNT
Replace 18,000 BTU Split Systems: 1 in Suite 1 Server Room, 2 in Suite 7 Remove old system and install new equipment Flush existing copper lines Install new VRV Daikin system materials and labor	\$9,500.00	3	\$28,500.00

Coil Coating 900 each condensing unit applied Corrosion coating	\$900.00	13	11,700.00
--	----------	----	-----------

I wave. Ion filter system 950 installed Air cleaner	\$950.00	13	12,350.00
--	----------	----	-----------

April air filter rack 410 each Air cleaner	\$410.00	10	4100.00
---	----------	----	---------

Remove & Replace Ceiling Grid After Installation Recover and recycle old r-22 refrigerant. Dispose of old units at Maui Hammerhead	\$2100.00	10	21,000.00
--	-----------	----	-----------

SUBTOTAL	\$401,650.00
TAX	\$16,736.75
(4.167%)	

Please make checks payable to Cool Brothers LLC

TOTAL	\$418,386.75
--------------	--------------


BALANCE

BUDGET REQUEST BY SOURCE OF FUNDS

Period: July 1, 2022 to June 30, 2023

ATTACHMENT F

Applicant: Maui Economic Development Board, Inc.

BUDGET CATEGORIES	Total State Funds Requested (a)	Total Federal Funds Requested (b)	Total County Funds Requested (c)	Total Private/Other Funds Requested (d)
A. PERSONNEL COST				
1. Salaries	23,672			51,352
2. Payroll Taxes & Assessments	2,431			5,274
3. Fringe Benefits	7,867			17,065
TOTAL PERSONNEL COST	33,970			73,691
B. OTHER CURRENT EXPENSES				
1. Airfare, Inter-Island				
2. Insurance				
3. Lease/Rental of Equipment				
4. Lease/Rental of Space				
5. Staff Training				
6. Supplies				
7. Telecommunication				
8. Utilities				
9. Construction/Installation	53,285			35,461
10.				
11.				
12.				
13.				
14.				
15.				
16.				
17.				
18.				
19.				
20. Indirect Costs, 22.5% of Personnel	7,643			16,580
TOTAL OTHER CURRENT EXPENSES	60,928			52,041
C. EQUIPMENT PURCHASES	365,102			344,268
D. MOTOR VEHICLE PURCHASES				
E. CAPITAL				
TOTAL (A+B+C+D+E)	460,000			470,000
SOURCES OF FUNDING		Budget Prepared By:		
(a) Total State Funds Requested	460,000	Michelle Cocca	808-875-2388	
(b) Total Federal Funds Requested		Name (Please type or print) Phone		
(c) Total County Funds Requested			Jan 21, 2022	
(d) Total Private/Other Funds Requested	470,000	Signature of Authorized Official Date		
TOTAL BUDGET	930,000	Leslie Wilkins, President and CEO		
		Name and Title (Please type or print)		

BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES

Period: July 1, 2022 to June 30, 2023

Applicant: Maui Economic Development Board, Inc.

POSITION TITLE	FULL TIME EQUIVALENT	ANNUAL SALARY A	% OF TIME ALLOCATED TO GRANT REQUEST B	TOTAL STATE FUNDS REQUESTED (A x B)
Executive Assistant and Building Manager Support	1	\$50,000.00	20.00%	\$ 10,000.00
Project Director and Building Manager	1	\$80,000.00	17.09%	\$ 13,672.00
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
TOTAL:				23,672.00
JUSTIFICATION/COMMENTS:				

BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES

ATTACHEMENT H

Period: July 1, 2022 to June 30, 2023

Applicant: Maui Economic Development Board, Inc

DESCRIPTION EQUIPMENT	NO. OF ITEMS	COST PER ITEM	TOTAL COST	TOTAL BUDGETED
HVAC Unit, 10-ton (Suite 2)	2	\$42,708	\$85,416	\$85,416
HVAC Unit, 7.5-ton (Suites 1, 2)	4	\$38,021	\$152,082	\$152,082
HVAC Unit, 5-ton (Suites 1, 2, 5)	3	\$25,521	\$76,562	\$76,562
HVAC Unit, 2-ton (common area, electrical room)	1	\$21,354	\$21,354	\$21,354
HVAC Unit, 18,000 BTU (Suites 1, 7)	3	\$9,896	\$29,687	\$29,687
HVAC Unit, 10-ton (other suites)	2	\$42,708	\$85,416	\$0
HVAC Unit, 7.5-ton (other suites)	1	\$38,021	\$38,021	\$0
HVAC Unit, 6-ton (other suites)	2	\$35,937	\$71,875	\$0
HVAC Unit, 2-ton (other suites)	1	\$21,354	\$21,354	\$0
HVAC Unit, 5-ton (other suites)	5	\$25,521	\$127,603	\$0
TOTAL:	24		\$709,370	\$365,102

JUSTIFICATION/COMMENTS: GET included in per unit price

DESCRIPTION OF MOTOR VEHICLE	NO. OF VEHICLES	COST PER VEHICLE	TOTAL COST	TOTAL BUDGETED
NONE			\$ -	
TOTAL:				

JUSTIFICATION/COMMENTS: Not Applicable

BUDGET JUSTIFICATION - CAPITAL PROJECT DETAILS

Period: July 1, 2022 to June 30, 2023

ATTACHMENT I

Applicant: Maui Economic Development Board,

FUNDING AMOUNT REQUESTED						
TOTAL PROJECT COST	ALL SOURCES OF FUNDS RECEIVED IN PRIOR YEARS		STATE FUNDS REQUESTED	OTHER SOURCES OF FUNDS REQUESTED	FUNDING REQUIRED IN SUCCEEDING YEARS	
	FY: 2020-2021	FY: 2021-2022	FY:2022-2023	FY:2022-2023	FY:2023-2024	FY:2024-2025
PLANS						
LAND ACQUISITION						
DESIGN						
CONSTRUCTION/Installation			53,285	35,461		
EQUIPMENT			365,102	344,268		
TOTAL:			418,387	379,729		
JUSTIFICATION/COMMENTS:						

GOVERNMENT CONTRACTS, GRANTS, AND / OR GRANTS IN AID

ATTACHMENT J

Applicant: Maui Economic Development Board, Inc.

Contracts Total: 13,809,460

	CONTRACT DESCRIPTION	EFFECTIVE DATES	AGENCY	GOVERNMENT ENTITY (U.S./State/Hawaii/ Honolulu/ Kauai/	CONTRACT VALUE
1	Maui County Health Sector Mentoring Partners	7/1/19-12/31/2020	County of Maui	Maui County	50,000
2	Maui County Health Sector Mentoring Partners	7/1/20-12/31/2021	County of Maui	Maui County	60,000
3	Maui County Health Sector Mentoring Partners	1/1/22-12/31/2022	County of Maui	Maui County	60,000
4	Economic Diversification	7/1/19-9/30/20	County of Maui	Maui County	875,000
5	Economic Diversification	7/1/20-12/31/21	County of Maui	Maui County	925,000
6	Economic Diversification	10/1/21-9/30/22	County of Maui	Maui County	925,000
7	Maui County High Schools' Automotive Progra	1/1/20-12/31/20	County of Maui	Maui County	45,000
8	Maui County High Schools' Automotive Progra	1/1/21-12/31/21	County of Maui	Maui County	60,000
9	Maui County High Schools' Automotive Progra	1/1/22-12/31/22	County of Maui	Maui County	60,000
10	Maui County COVID Response Programs	6/1/20-12/31/20	County of Maui	Maui County	225,000
11	Maui County Adaptabiliy Fund (CARES)	10/1/20-12/5/20	County of Maui	U.S.	5,116,000
12	Maui Film Festival	1/1/20-12/31/20	County of Maui	Maui County	100,000
13	Maui Film Festival	1/1/21-12/31/21	County of Maui	Maui County	100,000
14	Maui Film Festival	1/1/22-12/31/22	County of Maui	Maui County	95,000
15	Ka Ipu Kukui Fellows	1/1/20-12/31/20	County of Maui	Maui County	34,000
16	Ka Ipu Kukui Fellows	1/1/21-12/31/21	County of Maui	Maui County	34,000
17	Ka Ipu Kukui Fellows	1/1/22-12/31/22	County of Maui	Maui County	34,000
18	STEMworks AFTERSchool	7/1/19-9/30/20	County of Maui	Maui County	200,000
19	STEMworks AFTERSchool	7/1/20-12/31/21	County of Maui	Maui County	225,000
20	STEMworks AFTERSchool	10/1/21-9/30/22	County of Maui	Maui County	225,000
21	Maui Business Connect	7/1/20-12/31/2021	County of Maui	Maui County	50,000
22	Advancing Innovation in Maui County	7/1/20-12/31/2021	County of Maui	Maui County	200,000
23	Focus Maui Nui	6/10/20-12/31/20	County of Maui	Maui County	50,000
24	Aloha Connects Innovation (CARES)	10/1/20-12/31/20	EDAH - Economic Dev	U.S.	58,000
25	Facilitation of the STEMworks Curriculum	2/1/19-1/31/22	HI Office of Community	State	200,000
26	STEMworks Clean Energy Curriculum	5/1/20-6/30/21	HI State Energy Office	State	149,460
27	Neighbor Island Business Coaching	4/1/21-9/30/21	High Tech Developmer	U.S.	32,000
28	STEM Outreach and Engagement	7/1/17-6/30/22	New Mexico Technolog	U.S.	1,000,000
29	STEMworks Watershed Curriculum	10/1/18-9/30/19	National Oceanic and A	U.S.	77,000
30	STEM Outreach and Engagement	4/1/19-9/30/20	Office of Naval Resear	U.S.	650,000

GOVERNMENT CONTRACTS, GRANTS, AND / OR GRANTS IN AID

ATTACHMENT J, continued

Applicant: Maui Economic Development Board, Inc.

	CONTRACT DESCRIPTION	EFFECTIVE DATES	AGENCY	GOVERNMENT ENTITY (U.S./State/Hawaii/ Honolulu/ Kauai/	CONTRACT VALUE
31	Maui Business Connect	5/1/19-09/30/21	Economic Development	U.S.	100,000
32	Developing Hawaii's Space Economy	5/1/19-9/30/22	Economic Development	U.S.	495,000
33	STEM Talent Challenges	2/1/21-1/31/23	Economic Development	U.S.	300,000
34	Small Business Community Navigator Pilot Pro	12/1/21-11/30/23	Small Business Admini	U.S.	1,000,000
35					
36					
37					
38					
39					
40					
41					
42					
43					
44					
45					
46					
47					
48					
49					
50					
51					
52					
53					
54					
55					
56					
57					
58					
59					
60					

Funding Sought for FY23

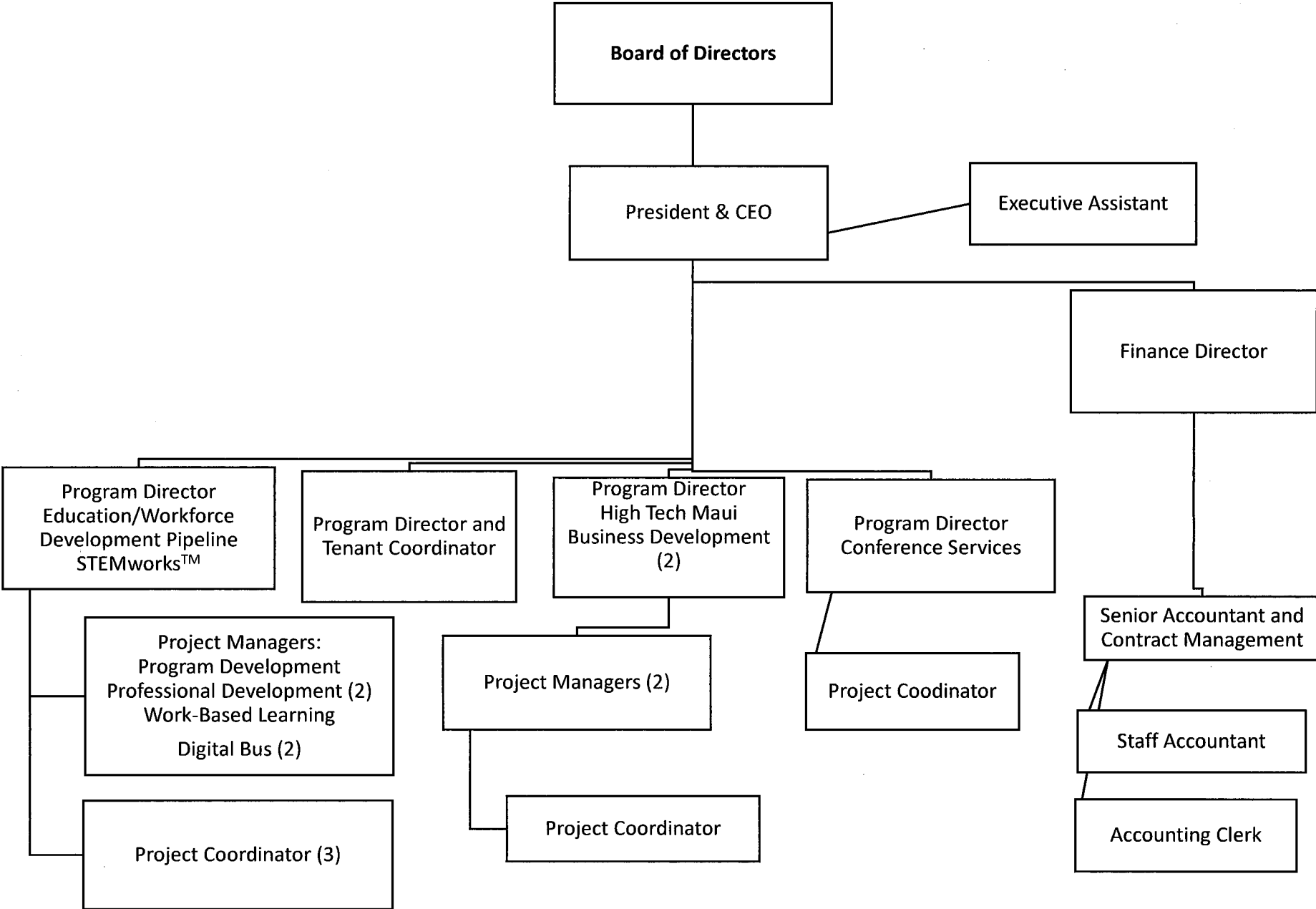
ATTACHMENT K

Applicant: Maui Economic Development Board, Inc.

Total: 5,049,000

	CONTRACT DESCRIPTION	EFFECTIVE DATES	AGENCY	GOVERNMENT ENTITY (U.S./State/Hawaii/ Honolulu/ Kauai/	CONTRACT VALUE
1	Maui County Health Sector Mentoring Partners	1/1/23-12/31/23	County of Maui	Maui County	60,000
2	Economic Diversification	7/1/22-6/30/23	County of Maui	Maui County	925,000
3	Maui County High Schools' Automotive Progra	1/1/23-12/31/23	County of Maui	Maui County	60,000
4	Maui Film Festival	1/1/23-12/31/23	County of Maui	Maui County	95,000
5	Ka Ipu Kukui Fellows	7/1/22-6/30/23	County of Maui	Maui County	34,000
6	STEMworks AFTERSchool	7/1/22-6/30/23	County of Maui	Maui County	225,000
7	Business Assistance (ARPA)	2/1/22-1/31/23	County of Maui	U.S.	100,000
8	CEDS Update	2/1/22-1/31/23	EDAH - Economic Dev	U.S.	50,000
9	STEM Outreach and Engagement	7/1/22-6/30/27	New Mexico Technolog	U.S.	600,000
10	STEM Outreach and Engagement	4/1/22-3/31/27	Office of Naval Resear	U.S.	2,900,000
11					
12					
13					
14					
15					
16					
17					
18					
19					
20					
21					
22					
23					
24					
25					
26					
27					
28					
29					
30					

Maui Economic Development Board, Inc.
 ATTACHEMENT L - Organizational Chart





zMEDB_GIA CIP application_FY23

Final Audit Report

2022-01-22

Created:	2022-01-22
By:	Michelle Cocca (michelle@medb.org)
Status:	Signed
Transaction ID:	CBJCHBCAABAAGjpEYq96Go2Xuw7Ek6x4FgtpXg0xN9yV

"zMEDB_GIA CIP application_FY23" History

-  Document created by Michelle Cocca (michelle@medb.org)
2022-01-22 - 1:58:03 AM GMT
-  Document emailed to Leslie Wilkins (leslie@medb.org) for signature
2022-01-22 - 1:59:38 AM GMT
-  Email viewed by Leslie Wilkins (leslie@medb.org)
2022-01-22 - 2:00:46 AM GMT
-  Document e-signed by Leslie Wilkins (leslie@medb.org)
Signature Date: 2022-01-22 - 2:02:31 AM GMT - Time Source: server
-  Agreement completed.
2022-01-22 - 2:02:31 AM GMT