

## Department of Commerce and Consumer Affairs

### CERTIFICATE OF GOOD STANDING

I, the undersigned Director of Commerce and Consumer Affairs of the State of Hawaii, do hereby certify that

HAWAIIAN KAMALI'I, INC.

was incorporated under the laws of Hawaii on 04/29/1992 ; that it is an existing nonprofit corporation; and that, as far as the records of this Department reveal, has complied with all of the provisions of the Hawaii Nonprofit Corporations Act, regulating domestic nonprofit corporations.



IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Department of Commerce and Consumer Affairs, at Honolulu, Hawaii.

Dated: January 20, 2022

Director of Commerce and Consumer Affairs

**DECLARATION STATEMENT OF  
APPLICANTS FOR GRANTS PURSUANT TO  
CHAPTER 42F, HAWAII REVISIED STATUTES**

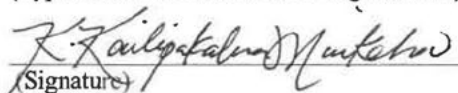
The undersigned authorized representative of the applicant certifies the following:

- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawaii Revised Statutes:
  - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
  - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
  - c) Agrees not to use state funds for entertainment or lobbying activities; and
  - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.
  
- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
  - a) Is incorporated under the laws of the State; and
  - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided.
  
- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
  - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
  - b) Has a governing board whose members have no material conflict of interest and serve without compensation.

Pursuant to Section 42F-103, Hawaii Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

If funded, this grant will be used for a public purpose pursuant to Section 42F-102, Hawaii Revised Statutes. Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

Hawaiian Kamali'i, Inc.  
(Typed Name of Individual or Organization)

  
(Signature) 1/20/2022  
(Date)

Kaili Moikeha, Executive Director  
(Typed Name) (Title)

## Application Submittal Checklist

*The following items are required for submittal of the grant application. Please verify and check off that the items have been included in the application packet.*

- 1) Certificate of Good Standing (If the Applicant is an Organization)
- 2) Declaration Statement
- 3) Verify that grant shall be used for a public purpose
- 4) Background and Summary
- 5) Service Summary and Outcomes
- 6) Budget
  - a) Budget request by source of funds ([Link](#))
  - b) Personnel salaries and wages ([Link](#))
  - c) Equipment and motor vehicles ([Link](#))
  - d) Capital project details ([Link](#))
  - e) Government contracts, grants, and grants in aid ([Link](#))
- 7) Experience and Capability
- 8) Personnel: Project Organization and Staffing

  
AUTHORIZED SIGNATURE

KAILI MOIKEHA, EXECUTIVE DIRECTOR  
PRINT NAME AND TITLE

JANUARY 20, 2022

DATE

## Application for Grants

*If any item is not applicable to the request, the applicant should enter "not applicable".*

### **I. Certification – Please attach immediately after cover page**

#### **1. Certificate of Good Standing (If the Applicant is an Organization)**

If the applicant is an organization, the applicant shall submit one (1) copy of a certificate of good standing from the Director of Commerce and Consumer Affairs that is dated no earlier than December 1, 2021.

- See attached.

#### **2. Declaration Statement**

The applicant shall submit a declaration statement affirming its compliance with [Section 42F-103, Hawaii Revised Statutes](#).

#### **3. Public Purpose**

The applicant shall specify whether the grant will be used for a public purpose pursuant to [Section 42F-102, Hawaii Revised Statutes](#).

- See attached.

### **II. Background and Summary**

This section shall clearly and concisely summarize and highlight the contents of the request in such a way as to provide the State Legislature with a broad understanding of the request. Please include the following:

#### **1. A brief description of the applicant's background;**

Hawaiian Kamali'i, Inc. dba Hawaiian Canoe Club (HCC) has a mission to perpetuate and preserve the art of Hawaiian canoe paddling by providing an environment rooted in traditional Hawaiian values that promote personal growth, character development, and achievement in physical fitness.

Founded in 1960, Hawaiian Canoe Club has provided a cultural and educational program to about 90 children every summer since 1992. Competitively, HCC has held the Maui County Championship title since 1985 and has won the Hawaiian Canoe Racing State Championship 14 out of the last 20 years.

2. The goals and objectives related to the request;

The goal of this request is to sustain cultural learning and competitive paddling for young people, families, and na kūpuna in Maui County. The objectives are as follows:

1. Purchase two fiberglass canoe hulls for canoe tours, which generate income for our youth programs and provide an authentic cultural experience for visitors.
2. Repair the Traditional Hale at Hoaloha Park, originally built in 2009, so it will continue as a place to perpetuate and celebrate Native Hawaiian culture.

3. The public purpose and need to be served;

This project will sustain our long-standing commitment to the youth of Maui County through summer cultural and educational programs. These programs have operated since 1992 and have always been free for Maui families. No other canoe club in Hawai'i can match this record of uninterrupted cultural programming for children.

Prior to the pandemic, HCC developed a canoe tours product for visitors with the Norwegian Cruise Lines. This venture proved successful due to our proximity to the dock and the availability of kupuna members who volunteer every week. The three-hour tour is held every Sunday and Monday. Our guests learn about canoe racing, the formation of the Hawaiian Islands, and Polynesian navigation and migration. They learn the basics of paddling technique, entering the water on stable double hull vessels that are captained by experienced paddlers. From the ocean, our guests learn more about the island, such as the cultural significance of Haleakala, the Battle of Kepaniwai, and the conquest by Kamehameha.

At moderate capacity, this venture earns \$70,000 annually to support HCC youth programs. Funding is used for staffing, supplies, insurance, snacks, and other expenses of the six-week summer enrichment programs. Unfortunately, canoe tours have been halted since Spring 2020 due to Covid-19, which has limited our ability to invest in new equipment.

4. Describe the target population to be served; and

Since its founding in 1960, HCC has been dedicated to nurturing and supporting the youth of Maui. With the rise in popularity of ocean sports, paddling attracts at-risk youth who may not identify with traditional sports teams or educational programs. Using "sports as a hook" to engage young people, paddling opens the door to learning about culture, history, navigation techniques and the environment. Through years of involvement, our kids learn to see themselves as lifelong learners, disciplined athletes and stewards of the environment.

HCC is comprised of 300 members, out of which about 150 are keiki paddlers. The summer cultural and educational program serves up to 90 children, ages 10 to 14, and 10 youth leaders,

ages 14 to 18. For many children, HCC provides tremendous opportunities they will not get otherwise. Over years of involvement, children from single parent- and low-income-households, poor grade performance and other risk factors thrive as they develop confidence and a sense of kūleana (responsibility). We also serve a growing kupuna membership through paddling, cultural programs and social activities for older adults.

5. Describe the geographic coverage.

HCC operates on a .75 acre parcel at Hoaloha Park on Kahului Harbor on the north shore of Maui. This central location is accessible to students from various schools in the Baldwin – Kekaulike – Maui Complex Area. Our site is a drop-off location for the Maui Economic Opportunity bus program, so youth from central and upcountry schools can ride the bus to practices and activities.

HCC holds a fifty-year lease with the County of Maui. HCC seeks to invest in this vital public space for our community and future generations of paddlers.

### **III. Service Summary and Outcomes**

The Service Summary shall include a detailed discussion of the applicant's approach to the request. The applicant shall clearly and concisely specify the results, outcomes, and measures of effectiveness from this request. The applicant shall:

1. Describe the scope of work, tasks and responsibilities;

The scope of work involves purchasing new canoe hulls and repairing the traditional hale.

The HCC Board of Directors seeks to limit use of traditional racing canoes for canoe tours, as racing boats are more expensive and suffer wear and tear with high usage. Additionally, the traditional hull is too narrow for many visitors to sit comfortably. The proposed canoes will be fabricated with wider hulls to accommodate visitors and people with limited ocean experience. Canoes will be lashed as double-hulls vessels, which is the safest option for canoe tours because they cannot "huli" or flip over.

The Traditional Hale at Hoaloha Park was originally built in 2009 by master hale builder Francis Palani Sinenci of Hāna and our members who contributed more than 1,500 hours of volunteer labor. The thatch roof must be repaired periodically as it deteriorates in heavy weather and wind. Most of the repair work will be completed by volunteers. Funding will support a skilled practitioner to instruct and oversee the repair process.

2. Provide a projected annual timeline for accomplishing the results or outcomes of the service;

Months 1-2

Identify and contract a hale builder to oversee repairs  
Develop team of volunteers to gather palm fronds for thatch and supplies  
Order canoe hulls and canoe covers

Months 3-6

Implement and complete repairs to Traditional Hale  
Prepare four-by-fours and seat cushions for new canoes

Months 7-9

Acquire canoe hulls  
Rig new canoes as double hulls

Months 10-12

Use new canoes for ongoing canoe tours  
Submit final report to funder(s)

3. Describe its quality assurance and evaluation plans for the request. Specify how the applicant plans to monitor, evaluate, and improve their results; and

The Board of Directors will oversee this project to monitor quality, oversee expenses and assure compliance on all aspects of the project. The Board will review estimates, approve the project budget, retain a hale builder to lead repairs, and inspect the project upon completion. Leading the project will be the Board President, Dave Ward. He has extensive project management experience and has overseen construction and repair projects for HCC.

4. List the measure(s) of effectiveness that will be reported to the State agency through which grant funds are appropriated (the expending agency). The measure(s) will provide a standard and objective way for the State to assess the program's achievement or accomplishment. Please note that if the level of appropriation differs from the amount included in this application that the measure(s) of effectiveness will need to be updated and transmitted to the expending agency.

This project will be deemed a success if the following benchmarks are met:

1. Canoe hulls purchased within planned budget
2. Additional funding is raised if required
3. New double hull canoes put into use for canoe tours
4. Repairs to traditional hale completed on-time and within the planned budget



## **IV. Financial**

### **Budget**

1. The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request.
  - a. Budget request by source of funds (Link)
  - b. Personnel salaries and wages (Link)
  - c. Equipment and motor vehicles (Link)
  - d. Capital project details (Link)
  - e. Government contracts, grants, and grants in aid (Link)

See attached budget forms.

2. The applicant shall provide its anticipated quarterly funding requests for the fiscal year 2023.

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
12,500	12,500	12,500	12,500	50,000

3. The applicant shall provide a listing of all other sources of funding that they are seeking for fiscal year 2023.

In addition to this request to the Hawai'i State Legislature, HCC is seeking private foundation grants to support for youth and kūpuna programs. We have an annual grant with the County of Maui to support youth programs.

4. The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable.

Not applicable.

5. The applicant shall provide a listing of all federal, state, and county government contracts, grants, and grants in aid it has been granted within the prior three years and will be receiving for fiscal year 2023 for program funding.

See attached listing of public contracts within the last three years and for FY 2022-23.

6. The applicant shall provide the balance of its unrestricted current assets as of December 31, 2021.

The balance of unrestricted current assets as of December 31, 2021 is \$152,783.99.

## **V. Experience and Capability**

### **1. Necessary Skills and Experience**

The applicant shall demonstrate that it has the necessary skills, abilities, knowledge of, and experience relating to the request. State your experience and appropriateness for providing the service proposed in this application. The applicant shall also provide a listing of verifiable experience of related projects or contracts for the most recent three years that are pertinent to the request.

Hawaiian Canoe Club (HCC) was founded in 1960 by John M. Lake, a police lieutenant and renowned community leader. The twenty-five charter members wanted to expose Maui keiki to cultural practices and values through outrigger canoe paddling. Hawaiian Kamali'i, Inc., an autonomous 501(c) 3, was created in 1992 to focus on youth development and cultural preservation in the setting of competitive racing.

The existing club hale was constructed in 1997, establishing a permanent structure to support cultural and educational programs at HCC. In 2009, the organization raised \$150,000 in private funds for sustainability upgrades to the facility. This involved the construction of a second floor and sustainability upgrades, a photovoltaic system, an energy-efficient air conditioning system, insulation, and six skylights. In 2011, HCC constructed a traditional hale to support cultural programs. The traditional hale was built by master hale builder Francis Palani Sinenci of Hāna and our members who contributed more than 1,500 hours of volunteer labor.

In 2021, the club completed a major renovation project, funded in part by the Hawai'i State GIA program. This project expanded the facility footprint to enable earned income via membership dues, added a training room for members, and upgraded program facilities for the summer programs.

See attached list of contracts for the prior three years and pending for FY 2023

### **2. Facilities**

The applicant shall provide a description of its facilities and demonstrate its adequacy in relation to the request. If facilities are not presently available, describe plans to secure facilities.

The HCC Club Hale occupies a .75 acre parcel that is leased from the County of Maui. The main hale was recently renovated to improve program facilities and improve member amenities to ensure long-term sustainability. The first floor has a large open meeting/gathering area, canoe storage racks, a kitchen, a weight room, and recently renovated ADA-compliant restrooms. The second floor has a classroom, a boardroom with bathroom, and an office.

Also on the park is our traditional hale, which is a gathering place to perpetuate, preserve, and celebrate traditional Hawaiian practices. In 2011, this site was designated by Maui County as a Cultural Historical Site.

## **VI. Personnel: Project Organization and Staffing**

### **1. Proposed Staffing, Staff Qualifications, Supervision and Training**

The applicant shall describe the proposed staffing pattern and proposed service capacity appropriate for the viability of the request. The applicant shall provide the qualifications and experience of personnel for the request and shall describe its ability to supervise, train and provide administrative direction relative to the request.

The HCC staff is led by Club Manager, Ka'ili Moikeha. This individual is responsible for administering all youth programs, coordinating use of the facility and equipment, financial management, and human resources. She oversees data collection as well as program evaluation, assessment, finances and reporting. In addition to her position with HCC, Ka'ili is the Hawaiian Canoe Racing Association Area Coordinator and works as a Safety Consultant with Hawaii Risk Evaluation Service.

The Program Director, Paul Ka'uhane Lu'uwai, is responsible for supervising and training the summer educational and cultural program. The Program Director works closely with the Club Manager to coordinate year-round activities. Paul has served for more 35 years as Program Director and Head Coach of the Keiki Division at HCC. Paul holds a Master's Degree in Education with emphasis in Curriculum Development from the University of Hawai'i.

Dave Ward, the HCC Board President, will oversee the proposed project. Dave is the founder and principal of Frampton & Ward, LLC, a real estate development and project management firm. Dave has led the HCC board for over 10 years and has overseen three major projects at the club site.

### **2. Organization Chart**

The applicant shall illustrate the position of each staff and line of responsibility/supervision. If the request is part of a large, multi-purpose organization, include an organization chart that illustrates the placement of this request.

See attached organizational chart for Hawaiian Kamali'i, Inc.

### **3. Compensation**

The applicant shall provide an annual salary range paid by the applicant to the three highest paid officers, directors, or employees of the organization by position title, not employee name.

The three highest paid positions of Hawaiian Kamali'i are:

Club Manager	\$53,500
Program Director	\$11,500
Assistant Program Director	\$3,536

## **VII. Other**

### **1. Litigation**

The applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgement. If applicable, please explain.

Not applicable.

### **2. Licensure or Accreditation**

The applicant shall specify any special qualifications, including but not limited to licensure or accreditation that the applicant possesses relevant to this request.

Not applicable.

### **3. Private Educational Institutions**

The applicant shall specify whether the grant will be used to support or benefit a sectarian or non-sectarian private educational institution. Please see [Article X, Section 1, of the State Constitution](#) for the relevance of this question.

Not applicable.

### **4. Future Sustainability Plan**

The applicant shall provide a plan for sustaining after fiscal year 2022-23 the activity funded by the grant if the grant of this application is:

- (a) Received by the applicant for fiscal year 2022-23, but
- (b) Not received by the applicant thereafter.

Sustainability is the primary intention behind this initiative. The canoe tours have proven to be a viable venture, generating income to support our long-standing youth programs. The pandemic disrupted our early success, as we had planned to invest in new canoes with earned income. Two years later, there is a pressing need to have dedicated double-hull canoes for canoe tours, which will be safer and more comfortable for our guests.

Regarding repairs to the traditional hale, the ongoing costs of maintenance and repairs have historically been met through membership dues. Having recently completed a construction project of the main building, this is good time to improve the traditional hale. HCC has one part-time staff person and one board member who oversee facilities and equipment.

This is a one-time project, so future funding will not be required. Through this investment, we can ensure long-term financial viability of HCC and its contributions to this community. Generations of families have been raised through involvement with Hawaiian Canoe Club. It is our hope that canoe tours will allow HCC to continue as a place for competitive paddling, cultural learning, and youth development for all of Maui County.

## BUDGET REQUEST BY SOURCE OF FUNDS

Period: July 1, 2022 to June 30, 2023

Applicant: Hawaiian Kamalii, Inc.

BUDGET CATEGORIES	Total State Funds Requested (a)	Total Federal Funds Requested (b)	Total County Funds Requested (c)	Total Private/Other Funds Requested (d)
<b>A. PERSONNEL COST</b>				
1. Salaries	8,025			
2. Payroll Taxes & Assessments	1,083			
3. Fringe Benefits	1,044			
<b>TOTAL PERSONNEL COST</b>	<b>10,152</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>B. OTHER CURRENT EXPENSES</b>				
1. Airfare, Inter-Island				
2. Rent				
3. Equipment Maintenance and Repair	8,000			
4. Fuel, Mileage and Parking				
5. Staff Training				
6. Supplies	5,848			
7. Telecommunication				
8. Utilities				
9				
10				
11				
12				
13				
14				
15				
16				
17				
18				
19				
20				
<b>TOTAL OTHER CURRENT EXPENSES</b>	<b>13,848</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>C. EQUIPMENT PURCHASES</b>	<b>26,000</b>			
<b>D. MOTOR VEHICLE PURCHASES</b>				
<b>E. CAPITAL</b>				
<b>TOTAL (A+B+C+D+E)</b>	<b>50,000</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>SOURCES OF FUNDING</b>		Budget Prepared By:		
(a) Total State Funds Requested	50,000	Kaili Moikeha, Executive Director		808-630-3831
(b) Total Federal Funds Requested	0	Name (Please type or print)		Phone
(c) Total County Funds Requested	0	<i>Kaili Moikeha</i>		1/20/23
(d) Total Private/Other Funds Requested	0	Signature of Authorized Official		Date
<b>TOTAL BUDGET</b>	<b>50,000</b>	Kaili Moikeha, Executive Director		
		Name and Title (Please type or print)		



## BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES

Period: July 1, 2022 to June 30, 2023

Applicant: Hawaiian Kamalii, Inc.

DESCRIPTION EQUIPMENT	NO. OF ITEMS	COST PER ITEM	TOTAL COST	TOTAL BUDGETED
Fiberglass canoe hulls	2	\$12,000.00	\$ 24,000.00	24,000
Canvas canoe covers	2	\$1,000.00	\$ 2,000.00	2000
			\$ -	
			\$ -	
			\$ -	
<b>TOTAL:</b>	4		\$ 26,000.00	26,000

JUSTIFICATION/COMMENTS:

DESCRIPTION OF MOTOR VEHICLE	NO. OF VEHICLES	COST PER VEHICLE	TOTAL COST	TOTAL BUDGETED
			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
<b>TOTAL:</b>				

JUSTIFICATION/COMMENTS:



## BUDGET JUSTIFICATION - CAPITAL PROJECT DETAILS

Period: July 1, 2022 to June 30, 2023

Applicant: Hawaiian Kamalii, Inc.

FUNDING AMOUNT REQUESTED						
TOTAL PROJECT COST	ALL SOURCES OF FUNDS RECEIVED IN PRIOR YEARS		STATE FUNDS REQUESTED	OTHER SOURCES OF FUNDS REQUESTED	FUNDING REQUIRED IN SUCCEEDING YEARS	
	FY: 2020-2021	FY: 2021-2022	FY:2022-2023	FY:2022-2023	FY:2023-2024	FY:2024-2025
PLANS	Not applicable					
LAND ACQUISITION						
DESIGN						
CONSTRUCTION						
EQUIPMENT						
<b>TOTAL:</b>						
<b>JUSTIFICATION/COMMENTS:</b>						

**GOVERNMENT CONTRACTS, GRANTS, AND / OR GRANTS IN AID**

Applicant: Hawaiian Kamalii, Inc.

Contracts Total: 234,973

	<b>CONTRACT DESCRIPTION</b>	<b>EFFECTIVE DATES</b>	<b>AGENCY</b>	<b>GOVERNMENT ENTITY (U.S./State/Hawaii/ Honolulu/ Kauai/ Maui County)</b>	<b>CONTRACT VALUE</b>
1	State Grant-In-Aid FY19	1/1/19 - 12/31/20	DAGS	State	60,000
2					
3	County of Maui - Youth Programs (pending)	7/1/22 - 6/30/23	DHHC	Maui County	18,672
4	County of Maui - Youth Programs FY 2022	7/1/21 - 6/30/22	DHHC	Maui County	18,672
5	County of Maui - Youth Programs FY 2021	7/1/20 - 6/30/21	DHHC	Maui County	18,672
6	County of Maui - Youth Programs FY 2020	7/1/19 - 6/30/20	DHHC	Maui County	18,672
7					
8	Hawaii Tourism Authority - Pailolo Race	2022	HTA	State	20,000
9	Hawaii Tourism Authority - Pailolo Race	2020	HTA	State	7,500
10					
11	Hawaii Community Foundation - FLEX	11/1/19 - 10/31/20	HCF	Private	20,000
12					
13	Atherton Community Foundation - CIP	12/17/20 - 12/17/21	HCF	Private	20,000
14					
15	Kent and Polli Smith - Youth Programs	7/1/20 - 6/30/21	HCF	Private	2,500
16	Kent and Polli Smith - Youth Programs	7/1/19 - 6/30/20	HCF	Private	2,500
17					
18	Office of Hawaiian Affairs - Youth Programs	7/1/19 - 6/30/20	OHA	State	17,785
19					
20	Cooke Foundation	7/1/19 - 6/30/20	HCF	Private	10,000
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# Hawaiian Canoe Club Organizational Chart

