# THE THIRTIETH LEGISLATURE APPLICATION FOR GRANTS

**CHAPTER 42F, HAWAII REVISED STATUTES** 

		Type of Grant Request:					
	Oper	ating Capital					
Legal Name	of Requesting Organization of	or Individual: Dba:					
Entrepreneurs	Foundation of Hawaii						
	Amount of State Fo	unds Requested: \$ <u>100,000.00</u>					
Entrepreneuris entrepreneuris unite accelera Oihana Kko ' development	s Foundation of Hawaii is reques al ecosystems: 1) Ppkahi Initiativ tor programs to select State enti o Program - Entrepreneurship T	ord document to back of page if extra ting funds for two initiatives that supple - Accelerating Solutions for a Restries to broaden resource pools via pechnical Support & Promotion, which is to 50 startup entrepreneurs in ecoreas identified by the Board.	port the domains illient Hawaiian Ec public-private partr h will provide one	of Hawaii 's onomy, which will nerships; and 2) ' -hour business			
Amount of O	ther Funds Available:	Total amount of St	ate Grants Rece	eived in the Past 5			
State:	\$ <sup>0</sup>	Fiscal Years:					
Federal:	Federal: \$0 \$0						
County:	<u>\$</u> 0	Unrestricted Asset	s:				
Private/Othe	r: \$ <sup>0</sup>	<u>\$</u> 0	and the second second				
New :	Service (Presently Does No Type of Business Entity:	ot Exist): Existing Service  Mailing Address:	ce (Presently in	Operation):			
	501(C)(3) Non Profit Corporation	P.O. Box 1502					
	Other Non Profit	City:	State:	Zip:			
	Other	Kailua	HI	96734-1502			
Contact Pe	rson for Matters Involving the	his Application					
Name: Creighton L	iu	Title: Chair, Board of D	irectors				
Email: ckkliu23@g	mail.com	Phone: (808) 341-5695					
Federal Tax	x ID#:	State Tax ID#					
On	An pie	Creighton Liu, Board C	hair	1/21/2022			
Authoi	fized Signature	Name and Title		Date Signed			

## **Application Submittal Checklist**

The following items are required for submittal of the grant application. Please verify and check off that the items have been included in the application packet.

$\checkmark$	1) Certificate of Good Standing (If the Applicant is an Organization)
V	2) Declaration Statement
V	3) Verify that grant shall be used for a public purpose
V	4) Background and Summary
V	5) Service Summary and Outcomes
Ø	a) Budget request by source of funds (Link) b) Personnel salaries and wages (Link) c) Equipment and motor vehicles (Link) d) Capital project details (Link) e) Government contracts, grants, and grants in aid (Link)
V	7) Experience and Capability
	8) Personnel: Project Organization and Staffing

AUTHORIZED SIGNATURE

Creighton Liu, Board Chair

1/21/2022 DATE

PRINT NAME AND TITLE



## **Department of Commerce and Consumer Affairs**

#### CERTIFICATE OF GOOD STANDING

I, the undersigned Director of Commerce and Consumer Affairs of the State of Hawaii, do hereby certify that

#### ENTREPRENEURS FOUNDATION OF HAWAII

was incorporated under the laws of the State of Hawaii on 10/29/2003; that it is an existing nonprofit corporation; and that, as far as the records of this Department reveal, has complied with all of the provisions of the Hawaii Nonprofit Corporations Act, regulating domestic nonprofit corporations.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Department of Commerce and Consumer Affairs, at Honolulu, Hawaii.

Dated: January 14, 2022

Cathuil. awal. Colon

Director of Commerce and Consumer Affairs



## DECLARATION STATEMENT OF APPLICANTS FOR GRANTS PURSUANT TO CHAPTER 42F, HAWAI'I REVISED STATUTES

The undersigned authorized representative of the applicant certifies the following:

- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawai'i Revised Statutes:
  - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
  - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
  - c) Agrees not to use state funds for entertainment or lobbying activities; and
  - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.
- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103. Hawai'i Revised Statutes:
  - a) Is incorporated under the laws of the State; and
  - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided.
- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
  - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
  - b) Has a governing board whose members have no material conflict of interest and serve without compensation.

Pursuant to Section 42F-103, Hawai'i Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

(Typed Name of Individual or Organizatio	on)
Orfon pra	1/21/2022
(Signature)	(Date)
Creighton Liu	<b>Board Chair</b>
(Typed Name)	(Title)

## **Application for Grants**

If any item is not applicable to the request, the applicant should enter "not applicable".

## I. Certification – Please attach immediately after cover page

## 1. Certificate of Good Standing (If the Applicant is an Organization)

If the applicant is an organization, the applicant shall submit one (1) copy of a certificate of good standing from the Director of Commerce and Consumer Affairs that is dated no earlier than December 1, 2021.

#### 2. Declaration Statement

The applicant shall submit a declaration statement affirming its compliance with <u>Section</u> <u>42F-103</u>, <u>Hawaii Revised Statutes</u>.

## 3. Public Purpose

The applicant shall specify whether the grant will be used for a public purpose pursuant to Section 42F-102, Hawaii Revised Statutes.

## II. Background and Summary

This section shall clearly and concisely summarize and highlight the contents of the request in such a way as to provide the State Legislature with a broad understanding of the request. Please include the following:

A brief description of the applicant's background;

Since 2004, Entrepreneurs Foundation of Hawaii (EFH) has been dedicated to enabling startup business success by supporting the development of Hawaii's entrepreneurial ecosystems. Whether through systems transformation or direct services, EFH empowers entrepreneurs to mobilize around some of the most difficult challenges our communities face today. Our efforts enable startups to position the community as a key stakeholder in their business.

The economic uncertainty induced by the COVID-19 pandemic accentuated the need to support our local entrepreneurs. We partnered with INPEACE, an organization that supports families and entrepreneurs on the West Coast of Oahu. EFH provided expert resources through five panel discussions, which prepared entrepreneurs to build out their business plans to thrive beyond the COVID-19 pandemic.

2. The goals and objectives related to the request;

EFH proposes two programs to further support our entrepreneurial and State efforts: 1) Pūpūkahi Initiative - Accelerating Solutions for a Resilient Economy; and 2) 'Oihana Kāko'o Program - Entrepreneurship Technical Support & Promotion.

The Pūpūkahi Initiative is a pilot program that proposes an innovative engagement model to unite Hawaii-based accelerator programs and their portfolio of companies with select State of Hawaii departments to support strategic initiatives in the areas such as Tourism, Energy, and Agriculture --to achieve a more resilient economy and community. The goals related to the Pūpūkahi Initiative are; of the accelerator programs who participate in the Pūpūkahi Initiative, a) 100% of participating accelerators identify viable solutions to challenges presented by State entities, as well as advance State goals, b) A majority of accelerators submit responses to public solicitation of services, c) at least one accelerator is selected to solve and accelerate State strategic initiative challenge(s), d) 100% of participating accelerators demonstrate company growth; and, of the employed student interns, e) 100% of interns increase professional development and marketability. The objectives specific to reach each goal are as follows:

- a) 100% of participating accelerators identify viable solutions to challenges presented by State entities, as well as advance State goals
  - The Pūpūkahi Initiative will bridge accelerator programs and their portfolio companies with select State of Hawaii departments.
  - The Pūpūkahi Initiative will leverage and showcase Hawaii's innovation and entrepreneurial resources and accelerate strategic initiatives to achieve State goals.
- b) A majority of accelerators submit responses to public solicitation of services
  - EFH will collaborate with select State departments to compile content for bids to be addressed in the Pūpūkahi Initiative.
  - ii. EFH will manage the Pūpūkahi Initiative bids.
- c) At least one accelerator is selected to solve State challenge(s)
  - i. The Pūpūkahi Initiative will strive for accelerator companies to demonstrate proof-of-concept within State government.
  - The Pūpūkahi Initiative will bridge State departments and accelerator programs to broaden resource pools via public-private partnerships.
- d) 100% of participating accelerators demonstrate company growth as determined by net revenues, increased number of employees, increased number of products, among other metrics as determined by the Board

- e) 100% of student interns increase professional development and marketability through hands-on work experience
  - EFH will providing workplace learning opportunities at the interface of the public and private sectors.

The 'Oihana Kāko'o Program proposes to provide technical and practical support and promotion for 50 rural domiciled startup entrepreneurs. The intent is to bring meaningful resources to all potential entrepreneurs in Hawaii. The goals related to the 'Oihana Kāko'o Program are; of the startup entrepreneurs who participate in the program a) 100% of startups develop a business plan, b) 100% of startups cultivate a network to ensure future success, c) startups demonstrate incremental company advancement or growth; and, of the employed student interns, d) 100% of interns increase professional development and marketability. The objectives specific to reach each goal are as follows:

- a) 100% of startups develop a business plan
  - The 'Oihana Kāko'o Program will provide one-hour business development workshops and training sessions quarterly in collaboration with non-profit organizations.
- b) 100% of startups cultivate a network to increase future success
  - The 'Oihana Kāko'o Program will curate expert panel discussions and speakers to address startup companies' most pressing issues, concerns, or need for additional technical knowledge and skills.
- c) Startups demonstrate incremental company growth or entity advancement as determined by metrics such net revenues, increased number of employees, increased number of products, among other metrics as determined by the Board and partner non-profits
  - EFH will leverage the entrepreneurship experience and expertise of their Board and network to provide mentor and coaching services to startups.
- d) 100% of student interns increase professional development and marketability through hands-on work experience
  - EFH will providing workplace learning opportunities at the interface of the public and private sectors.
- The public purpose and need to be served;

The public purpose of this request is to provide integral support services to develop the domains of Hawaii's entrepreneurial ecosystems. With the goal of broadening resources through public-private partnership pursuant to Hawaii Revised Statutes §201-9, EFH aims to accelerate strategic initiatives to reach State goals of achieving a more resilient community and economy.

The COVID-19 pandemic has demonstrated Hawaii's dire need for economic diversification. Supply chain shortages exposed Hawaii's food insecurity, while low visitor arrivals (and spending) threatened the financial security of the State. As we begin to reimagine tourism in a post-COVID world, Hawaii must tap into the innovation of our entrepreneurial ecosystems. Any funds awarded will be spent as described below to support and the development of Hawaii's entrepreneurial ecosystems, addressing specific strategic initiatives in the areas of Tourism, Energy, and Agriculture to achieve a more resilient economy and community at minimal or no cost to participating accelerator programs and start entrepreneurs.

4. Describe the target population to be served; and

By addressing State-wide strategic initiatives in the areas of Tourism, Energy, and Agriculture, the target population to be served for the Pūpūkahi Initiative is the 1,455,271 people that call Hawaii home (United States Census of 2020) and the upwards of 10,000,000 visitors to the State annually (Hawaii Tourism Authority, 2019).

The 'Oihana Kāko'o Program will serve 50 economically-disadvantaged startup entrepreneurs.

Describe the geographic coverage.

The geographic coverage of the Pūpūkahi Initiative is statewide.

The 'Oihana Kāko'o Program will focus on economically-disadvantaged regions, such as the Waianae Coast and other rural areas, including startups that were disproportionately impacted by the COVID-19 pandemic.

## III. Service Summary and Outcomes

The Service Summary shall include a detailed discussion of the applicant's approach to the request. The applicant shall clearly and concisely specify the results, outcomes, and measures of effectiveness from this request. The applicant shall:

1. Describe the scope of work, tasks and responsibilities;

Under this request, EFH will be responsible for the following tasks for each initiative:

a) Pūpūkahi Initiative

- Unite Hawaii's accelerator programs and their portfolio companies with select State of Hawaii departments, addressing specific strategic initiatives in the areas of Tourism, Energy, and Agriculture to achieve a more resilient economy and community;
- ii. Collaborate with State entities to compile content for and manage public solicitation of services;
- iii. Act as liaison between State entities and accelerator programs;
- Designate two Board members to serve on evaluation, review, and/or selection committees, as deemed necessary and allowable, for the public solicitation of services;
- v. Facilitate the acceleration and integration of innovation solutions formulated by our local entrepreneurial communities; and
- vi. Broaden resource pools through public-private partnerships to support domains of Hawaii's unique entrepreneurial ecosystem.

#### b) 'Oihana Kāko'o Program

- Curate, coordinate, and facilitate training sessions (workshops and panel discussions) for startup entrepreneurs with topics including, but not limited to, sales and marketing, e-commerce, business planning and business canvasing, prototyping, distribution, and intellectual property and contacts;
- ii. Support and promote local non-profit organizations by collaborating to provide entrepreneur training sessions; and
- Leverage innovation, entrepreneurship experience, and expertise of the EFH Board and their networks to supply mentorship and coaching support.
- Provide a projected annual timeline for accomplishing the results or outcomes of the service;

The Pūpūkahi Initiative will run in two phases as below:

#### Phase 1) Application and Vetting Process

 EFH will work with State entities to develop and initiate public solicitation of services to address challenges proposed by the State entities;

- b. Accelerator programs and their portfolio companies will submit solutions to address challenges proposed by the State entities; and
- c. EFH in collaboration with selected state department will determine if accelerator programs advance to Phase 2, based on the quality of their proposed solutions, as determined by a variety of metric-based factors including fiscal prudence.

## Phase 2) Prototype Demonstration

- a. EFH will act as a liaison with the accelerators during the prototyping phase;
- EFH will monitor accelerators progress to demonstrate proof-ofconcept/prototyping; and
- EFH will facilitate collaboration between accelerators and State entities up to final selection.

Following the successful completion of the two phases, selected accelerator programs may have the opportunity to scale-up and address the State's most pressing issues.

For the 'Oihana Kāko'o Program, mentoring and coaching will be provided on an ongoing basis; and one-hour business development workshops with expert panels discussions and training sessions will be delivered quarterly as below. EFH will provide additional training sessions and mentorship opportunities upon request to meet the needs of each startup.

#### Training Sessions\*

August 2022 – Business Management and Planning November 2022 – Sales, Marketing, and E-Commerce February 2023 – Shipping, Manufacturing, and Distribution May 2023 – Prototyping, Intellectual Property and Contracts

\*Example of training session topics; topics will be specific to the needs of each startup.

 Describe its quality assurance and evaluation plans for the request. Specify how the applicant plans to monitor, evaluate, and improve their results; and

For the Pūpūkahi Initiative, EFH will provide ongoing project support for participating accelerator programs. Accelerator programs must provide monthly progress reports during Phase 2 to EHF and State entities soliciting the service. Additionally, subject matter experts within collaborating State entities will provide feedback and check-ins to ensure timely completion of tasks, as required.

For the 'Oihana Kāko'o Program, startup attendees must submit a post-workshop survey to EFH and partner non-profits. Participating startups, as available, also provide reports to measure and track startup growth, which must include, but is not limited to, net revenue, number of employees, number of products, among other metrics as determined by the Board and partner non-profits.

4. List the measure(s) of effectiveness that will be reported to the State agency through which grant funds are appropriated (the expending agency). The measure(s) will provide a standard and objective way for the State to assess the program's achievement or accomplishment. Please note that if the level of appropriation differs from the amount included in this application that the measure(s) of effectiveness will need to be updated and transmitted to the expending agency.

The measures of effectiveness that will be reported to the State agency through which grant funds are appropriate are as follows for each program:

## Pūpūkahi Initiative

- a. 100% of participating accelerators identify viable solutions to challenges presented by State entities, as well as advance State goals
- A majority of accelerators submit responses to public solicitation of services
- c. At least one accelerator is selected to solve State challenge(s)
- d. 100% of participating accelerators demonstrate company growth as determined by net revenues, increased number of employees, increased number of products, among other metrics as determined by the Board
- e. 100% of student interns increase professional development and marketability through hands-on work experience

## 'Oihana Kāko'o Program

- a. 100% of startups develop a business plan
- b. 100% of startups cultivate a network to increase future success
- Startups demonstrate company growth or entity advancement as determined by metrics such net revenues, increased number of

- employees, increased number of products, among other metrics as determined by the Board and partner non-profits
- d. 100% of student interns increase professional development and marketability through hands-on work experience

## IV. Financial

## Budget

- 1. The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request.
  - a. Budget request by source of funds (Link)
  - b. Personnel salaries and wages (Link)
  - c. Equipment and motor vehicles (Link)
  - d. Capital project details (Link)
  - e. Government contracts, grants, and grants in aid (Link)
- The applicant shall provide its anticipated quarterly funding requests for the fiscal year 2023.

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
\$	\$50,000	\$25,000	\$25,000	\$100,000

The applicant shall provide a listing of all other sources of funding that they are seeking for fiscal year 2023.

#### Not applicable.

4. The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable.

#### Not applicable.

5. The applicant shall provide a listing of all federal, state, and county government contracts, grants, and grants in aid it has been granted within the prior three years and will be receiving for fiscal year 2023 for program funding.

#### Not applicable.

The applicant shall provide the balance of its unrestricted current assets as of December 31, 2021. Not applicable.

## V. Experience and Capability

## 1. Necessary Skills and Experience

The applicant shall demonstrate that it has the necessary skills, abilities, knowledge of, and experience relating to the request. State your experience and appropriateness for providing the service proposed in this application. The applicant shall also provide a listing of verifiable experience of related projects or contracts for the most recent three years that are pertinent to the request.

EFH is equipped with an unparalleled Board of Directors, comprised of leaders across the sectors of energy, education, and, of course, entrepreneurship. Affiliations include Startup Capital Ventures, Kamehameha Schools, and Code for America. With access to their diverse professional networks, EFH is uniquely positioned to address State challenges by accelerating innovation at the nexus between public and private sectors.

In the midst of the COVID-19 pandemic, We partnered with INPEACE, an organization that supports families and entrepreneurs on the West Coast of Oahu. EFH provided expert resources through five panel discussions, which prepared entrepreneurs to build out their business plans to thrive beyond the COVID-19 pandemic.

#### 2. Facilities

The applicant shall provide a description of its facilities and demonstrate its adequacy in relation to the request. If facilities are not presently available, describe plans to secure facilities.

Not applicable.

## VI. Personnel: Project Organization and Staffing

## 1. Proposed Staffing, Staff Qualifications, Supervision and Training

The applicant shall describe the proposed staffing pattern and proposed service capacity appropriate for the viability of the request. The applicant shall provide the qualifications and experience of personnel for the request and shall describe its ability to supervise, train and provide administrative direction relative to the request.

We have a staffing structure that utilizes the innovation and expertise of the governing Board to provide strategic direction and hands-on support for programs that benefit accelerator programs and startup entrepreneurs. Utilizing the entrepreneurship experiences and expertise of the governing Board, the Strategic Advisor is responsible

for project implementation and management; while the Accountant is responsible for most administrative tasks, especially those relating to financial and tax documents and statements.

## 2. Organization Chart

The applicant shall illustrate the position of each staff and line of responsibility/supervision. If the request is part of a large, multi-purpose organization, include an organization chart that illustrates the placement of this request.

Board of Dire	ctors	
Founding Chair Director Emeritus Chair Vice Chair Director & Secretary Director & Treasurer Director Director Director Director Director	John Dean Tim Dick Creighton Liu Catherine Taschner Sandra Fujiyama Terri Fujii, CPA Steve Sue Lauren Nahme Ben Trevino	Startup Capital Ventures Queen's Healthcare Systems City and County of Honolulu - Department of Land Managemen University of Hawaii - Pacific Asian Center for Entrepreneurship CW Associates Bizgenics Foundation Kamehameha Schools Code for America
(Governing)		
	(Administrative)	
Manage	ement	
Strategic Advisor	(Contracted)	
Accountant	(Contracted)	7

## 3. Compensation

The applicant shall provide an annual salary range paid by the applicant to the three highest paid officers, directors, or employees of the organization by position title, <u>not employee name</u>.

Strategic Advisor\* - \$5,000.00 Accountant\* - \$3,000.00

## VII. Other

<sup>\*</sup>services provided on a fee basis

### 1. Litigation

The applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgement. If applicable, please explain.

Not applicable.

#### 2. Licensure or Accreditation

The applicant shall specify any special qualifications, including but not limited to licensure or accreditation that the applicant possesses relevant to this request.

Not applicable.

#### 3. Private Educational Institutions

The applicant shall specify whether the grant will be used to support or benefit a sectarian or non-sectarian private educational institution. Please see <a href="Article X">Article X</a>, <a href="Section 1">Section 1</a>, of the State Constitution for the relevance of this question.

Not applicable.

## 4. Future Sustainability Plan

The applicant shall provide a plan for sustaining after fiscal year 2022-23 the activity funded by the grant if the grant of this application is:

- (a) Received by the applicant for fiscal year 2022-23, but
- (b) Not received by the applicant thereafter.

Once funding is received for this fiscal year 2022-2023, no other funds for these initiatives will be needed.

## **BUDGET REQUEST BY SOURCE OF FUNDS**

Period: July 1, 2022 to June 30, 2023

Applicant: Entrepreneurs Foundation of Hawaii

1122	UDGET	Total State Funds Requested (a)	Total Federal Funds Requested (b)	Total County Funds Requested (c)	Total Private/Other Funds Requested (d)
A.	PERSONNEL COST  1. Student Intern (Pūpūkahi Intiative)  2. Student Intern ('Oihana Kāko'o Program)	2,000 2,000			
	3 TOTAL PERSONNEL COST	4,000			
B.	OTHER CURRENT EXPENSES	1,000			
	Pūpūkahi Intiative	80,000			
	2. 'Oihana Kāko'o Program Quarterly Workshops	16,000			
	3				
	4				
	5				
	<u>6</u> 7				
	8				
	9				
	10				
	11				
	12				
	13				
	14				
	15				
	16	-			
	17 18				
	19	<del> </del>			
	20				
	TOTAL OTHER CURRENT EXPENSES	96,000			
C.	EQUIPMENT PURCHASES				
D.	MOTOR VEHICLE PURCHASES				
E.	CAPITAL				
TO	TAL (A+B+C+D+E)	100,000			
sc	DURCES OF FUNDING		Budget Prepared	By:	
	(a) Total State Funds Requested	100,000	Creighton Liu		(808) 341-5695
	(b) Total Federal Funds Requested	100,000	Name (Please type or	orint)	Phone
			An An	7	1/21/2022
	(d) Total County Funds Requested		Simony	1 Official	
-	(d) Total Private/Other Funds Requested		Signature of Authorized		Date
TOTAL BUDGET		100,000	Creighton Liu, Board C Name and Title (Pleaso		

#### **BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES**

Period: July 1, 2022 to June 30, 2023

Applicant: Entrepreneurs Foundation of Hawaii

POSITIONTITLE	FULL TIME EQUIVALENT	ANNUAL SALARY A	% OF TIME ALLOCATED TO GRANT REQUEST B	TOTAL STATE FUNDS REQUESTED (A x B)
Project Students Intern (Pūpūkahi Initiative)	0.25	\$2,000.00	100.00%	\$ 2,000.00
Project Students Intern ('Oihana Kāko'o Program)	0.25	\$2,000.00	100.00%	\$ 2,000.00
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
TOTAL:				4,000.00

JUSTIFICATION/COMMENTS: To support the Strategic Advisor in executing these proposed pilot initiatives, we will hire undergraduate student interns. Interns will improve their professional development and marketability via project-based learning opportunities and direct coordination with the Strategic and EFH's Board. At the same time, hands-on experience working with the State entities will prepapre the interns for future employment opportunities with the State.

## **BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES**

Period: July 1, 2022 to June 30, 2023

Applicant: Entrepreneurs Foundation of Hawaii

DESCRIPTION	NO. OF	COST PER	TOTAL	TOTAL
EQUIPMENT	ITEMS	ITEM	соѕт	BUDGETED
			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
TOTAL:				
JUSTIFICATION/COMMENTS:				
Not applicable.				

DESCRIPTION OF MOTOR VEHICLE	NO. OF VEHICLES	COST PER VEHICLE	TOTAL	TOTAL BUDGETED
			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
TOTAL:				

JUSTIFICATION/COMMENTS:

Not applicable.

## **BUDGET JUSTIFICATION - CAPITAL PROJECT DETAILS**

Period: July 1, 2022 to June 30, 2023

Applicant: Entrepreneurs Foundation of Hawaii

TOTAL PROJECT COST	ALL SOURCES OF FUNDS RECEIVED IN PRIOR YEARS		STATE FUNDS REQUESTED	OTHER SOURCES OF FUNDS REQUESTED	FUNDING REQUIRED IN SUCCEEDING YEARS		
	FY: 2020-2021	FY: 2021-2022	FY:2022-2023	FY: 2022-2023	FY:2023-2024	FY:2024-2025	
PLANS							
LAND ACQUISITION							
DESIGN							
CONSTRUCTION							
EQUIPMENT							
TOTAL:							

## **GOVERNMENT CONTRACTS, GRANTS, AND / OR GRANTS IN AID**

Applicant: Entrepreneurs Foundation of Hawaii

Contracts Total:

	CONTRACT DESCRIPTION	EFFECTIVE DATES	AGENCY	GOVERNMENT ENTITY (U.S./State/Hawaii/ Honolulu/ Kauai/ Maui County)	CONTRACT VALUE
1	Not applicable.				
2					
3					
4					
5					
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13			<b></b>	<b></b>	
14 15					
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23		<b></b>	<b></b>		
24	<b>^</b>				
25					