



GOV. MSG. NO. 714

JACHRYSTAL FIERO

Summary

Entrepreneurial Crane owner / operator with 30 years of experience and solid history of the crane & rigging industry success. Built operations from ground up with strategic and scalable approaches. Well-oriented to quickly identify and capitalize on emerging opportunities. Safety oriented in operator and crane abilities to complete the job on time and with no accidents.

Skills

- Labor relations
- Marketing tactics
- Staff training and development
- Talent development
- Project estimating
- Sales leadership
- Contract negotiation expertise
- Life cycle project management
- Bidding processes
- Customer relations

Experience

Haku Crane & Rigging, LLC | Honolulu, HI

Owner/Operator

07/1997 - Current

- Oversaw project execution, phase progress, workmanship and team performance to drive on-time completion of service work.
- Set pricing structures according to market analytics and emerging trends.
- Assessed, optimized and elevated operations to target current and expected demands.
- Enhanced operational performance by developing effective business strategies, systems and procedures.
- Identified client business and operational needs and introduced services to provide solutions.
- Participated in networking events to establish and cement community ties, B2B relationships and industry connections.
- Promoted business on social media platforms to maximize brand identity and generate revenue.

Tow Boat Services | Honolulu, HI

Mobile Crane Operator

05/1990 - 08/1996

- Operated various service cranes, barge, hammers, workboats, crane mounts and external hire service cranes to complete the project.
- Streamlined operational efficiencies, safely operating mobile hydraulic cranes and barge cranes.
- Maintained cranes by inspecting for defects or wear on a daily, weekly and monthly basis, lubricated ropes and winches, and replaced worn out or parts.
- Reduced hazards and risks by conducting daily inspections on boom truck and cranes.
- Followed related safety regulations, contract requirements, company policies and operating procedures.
- Operated mobile crane and moved materials to various locations in a safe and effective manner.
- Observed and followed signals of those from individuals directing

moving and positioning of loads.

- Inspected all equipment and materials for defects prior to operating cranes to prevent malfunction or damage.
- Placed cribbing under outriggers when necessary to improve workplace safety.
- Determined crane's load chart and rigging weight to calculate net capacity of every possible configuration.
- Directed work crews for correct placement of blocking and outrigging under cranes.
- Maintained accurate crane operator log books detailing seat time, jobs, locations, cranes used and daily hours.
- Adhered to OSHA safety standards and precautions including weight capacity, tag lines and ground stability.

Websites, Portfolios, Profiles

- hakucrane.com
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Certifications

- Certified Crane Operator 25 years
- Licensed CDL