JAN 2 2 2021

A BILL FOR AN ACT

RELATING TO RENT TO BUILD EQUITY.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

- 1 SECTION 1. The legislature finds that the State's
- 2 residents are facing a housing crisis. It is estimated that
- 3 Hawaii needs sixty-five thousand to eighty thousand new units to
- 4 keep up with housing demand. High demand and low supply result
- 5 in housing prices that are simply too expensive for most local
- 6 families. As of September 2018, the median home price on Oahu
- 7 was \$810,000.
- 8 The legislature also finds that long-term renters are even
- 9 worse off. As rents hit historic highs, families are forced to
- 10 dedicate more of their monthly incomes to rent, which prohibits
- 11 them from making investments in their futures, paying off debt,
- 12 or saving for home ownership. This is partially a result of
- Hawaii's development environment, in which renters have become 13
- 14 increasingly disadvantaged while mainland and foreign developers
- 15 siphon rental income or reap the profits of housing developments
- 16 built with state benefits subsidized by state taxpayers.



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- 1 The legislature notes that although developers may build
- 2 affordable rental properties to take advantage of certain
- 3 exemptions under the law, these developers often subsequently
- 4 sell their properties at market rates after the initial
- 5 affordable rental period expires. Families who had relied on
- 6 affordable housing are then forced to find new housing
- 7 accommodations, often without substantial savings or investments
- 8 of their own.
- 9 The legislature therefore believes that requiring
- 10 developers who use state incentives to share a portion of their
- 11 sale profits with affordable housing tenants will reinvest these
- 12 profits in Hawaii's economy and enable local families to invest
- 13 in their futures by building equity in homes of their own.
- 14 Accordingly, the purpose of this Act is to require
- 15 developers of housing projects that are exempt from certain laws
- 16 to enter into profit-sharing agreements with the tenants of
- 17 those properties.
- 18 SECTION 2. Chapter 201H, Hawaii Revised Statutes, is
- 19 amended by adding a new section to part II to be appropriately
- 20 designated and to read as follows:

1	" <u>§201</u> F	Rent-to-build equity requirement. (a) A
2	developer t	chat is:
3	<u>(1)</u> <i>I</i>	qualified person or firm that is exempt from general
4	<u> </u>	excise taxes on a newly constructed project under
5	<u>s</u>	section 201H-36; or
6	<u>(2)</u>	an eligible developer or firm whose newly constructed
7	<u>ī</u>	project is a housing project that received any of the
8	<u> </u>	exemptions under section 201H-38,
9	shall enter into a rent-to-build equity agreement with each	
10	tenant of t	the project pursuant to subsection (b) for all units
11	leased afte	er January 1, 2022.
12	(b) A	rent-to-build equity agreement shall require that if
13	the develor	per sells the project, the developer shall pay the
14	tenant a prorated share of twenty per cent of the sale price of	
15	the project, based on the number of years the tenant lived in	
16	the project.	
17	<u>(c)</u> 7	The board may adopt rules pursuant to chapter 91 to
18	implement this section."	
19	SECTIO	ON 3. New statutory material is underscored.

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1 SECTION 4. This Act shall take effect on July 1, 2021.

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INTRODUCED BY:

S.B. NO. 840

Report Title:

Housing Development; Exempt Projects; Rent-to-Equity

Description:

Requires developers of housing projects that are exempt from certain laws to enter into profit-sharing agreements with the tenants of those properties.

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