

#### STATE OF HAWAII DEPARTMENT OF HEALTH P. O. BOX 3378 HONOLULU, HI 96801-3378

In reply, please refer to:

December 28, 2020

The Honorable Ronald D. Kouchi, President and Members of the Senate Thirty-first State Legislature State Capitol, Room 409 Honolulu, Hawaii 96813 The Honorable Scott K. Saiki, Speaker and Members of the House of Representatives Thirty-first State Legislature State Capitol, Room 431 Honolulu, Hawaii 96813

Dear President Kouchi, Speaker Saiki, and Members of the Legislature:

For your information and consideration, I am transmitting a copy of the "Annual Report Medical Canna is Dispensary Licensing System," pursuant to Act 241, Session Laws of Hawaii 2015.

In accordance with Section 93-16, Hawaii Revised Statutes, I am also informing you that the report may be viewed electronically at:

https://health.hawaii.gov/opppd/department-of-health-reports-to-2021-legislature/

Sincerely,

Elizabeth A. Char, M.D. Director of Health

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**Enclosures** 

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# REPORT TO THE THIRTY-FIRST LEGISLATURE STATE OF HAWAII 2021

# ANNUAL REPORT MEDICAL CANNABIS DISPENSARY LICENSING SYSTEM

Pursuant to Act 241, Session Laws of Hawaii, 2015, Requesting the Department of Health to Submit an Annual Report on the Establishment and Regulation of Medical Cannabis Production Centers and Dispensaries

Prepared by:
DEPARTMENT OF HEALTH
STATE OF HAWAII

January 2021

# **EXECUTIVE SUMMARY**

Pursuant to Act 241, Session Laws of Hawaii, 2015, the Department of Health submits a report to the 2020 Legislature on the establishment and regulation of medical cannabis production centers and dispensaries that includes:

- (1) The number and location of production centers and dispensaries licensed;
- (2) The total licensing fees collected;
- (3) The total amount of taxes collected from production centers and dispensaries; and
- (4) Any licensing violations determined by the department.

# **BACKGROUND**

Act 241, Session Laws of Hawaii, 2015, codified as Chapter 329D, Hawaii Revised Statutes (HRS), established a regulated statewide dispensary system for medical cannabis to ensure safe and legal access to medical cannabis for qualifying patients. Section 329D-2, HRS, directed the Department of Health (DOH) to issue eight dispensary licenses statewide – three for the City and County of Honolulu, two each for the County of Hawaii and County of Maui, and one for the County of Kauai. Regulatory oversight of the licensees is the responsibility of the DOH Medical Cannabis Dispensary Licensing Section (MCDLS), Office of Medical Cannabis Control and Regulation.

Online applications for Medical Cannabis Dispensary Licenses were accepted from January 12, 2016 through January 29, 2016. A total of 66 applications were received. DOH announced selection of the eight dispensary licensees on April 29, 2016.

# City and County of Honolulu

Aloha Green Holdings Inc.

Manoa Botanicals LLC

TCG Retro Market 1 LLC

# **County of Hawaii**

Hawaiian Ethos LLC

Lau Ola LLC

#### County of Maui

Maui Wellness Group, LLC

Pono Life Sciences Maui LLC

# **County of Kauai**

Green Aloha Ltd.

# **NUMBER AND LOCATION OF LICENSED FACILITIES**

Each licensee is allowed up to two production centers for cultivation, manufacturing, and packaging of cannabis and manufactured cannabis products. Each licensee is also allowed to establish up to two retail dispensing locations and DOH may authorize one additional retail dispensing location per licensee to serve qualified patients in a rural or underserved geographical area. Retail dispensing locations may not be co-located with production centers, and each production center may not hold more than five thousand cannabis plants. For security reasons, the location of production centers is not publicly disclosed.

The first production centers were given a notice to proceed to cultivation on February 1, 2017. The first dispensary was given a notice to proceed to retail on August 8, 2017. As of December 1, 2020, there are a total of 26 operational licensed medical cannabis facilities statewide; 11 production centers and 15 dispensaries (Table 1).

| Table 1. Licensed Medical Cannabis Facilities in Operation November 30, 2020 |                         |   |                   |  |  |  |
|--|-------------------------|---|-------------------|--|--|--|
| Licensee   | Facilities              | Address                                     | Notice to Proceed |  |  |  |
| Aloha Green<br>Holdings Inc.   | Production<br>Center #1 |   | Feb. 1, 2017      |  |  |  |
|  | Dispensary #1           | 1314 S. King Street,<br>Honolulu, HI 96814  | Aug. 9, 2017      |  |  |  |
|  | Dispensary #2           | 2113 Kalakaua Avenue,<br>Honolulu, HI 96815 | Aug. 22, 2019     |  |  |  |
| Manoa<br>Botanicals<br>LLC, dba Noa<br>Botanicals                            | Production<br>Center #1 |   | Feb. 9, 2017      |  |  |  |
|  | Dispensary #1           | 1308 Young Street, Honolulu,<br>HI 96814    | Oct. 9, 2017      |  |  |  |
|  | Dispensary #2           | 46-028 Kawa Street,<br>Kaneohe, HI 96744    | Feb. 13, 2019     |  |  |  |
|  | Dispensary #3           | 98-302 Kamehameha Hwy,<br>Aiea, HI 96701    | Sept. 24, 2020    |  |  |  |
| TCG Retro<br>Market 1, LLC   | Production<br>Center #1 |   | Jun. 28, 2017     |  |  |  |

<sup>&</sup>lt;sup>1</sup> §329D-2(f), HRS.

<sup>&</sup>lt;sup>2</sup> §329D-2(g), HRS.

<sup>&</sup>lt;sup>3</sup> §329D-2(I), HRS.

<sup>&</sup>lt;sup>4</sup> §329D-2(i), HRS.

<sup>&</sup>lt;sup>5</sup> §329D-2(k), HRS.

| dba Cure<br>Oahu   | Dispensary #1           | 727 Kapahulu Avenue,<br>Honolulu, HI 96816             | Mar. 17, 2018  |  |
|--|-------------------------|--|----------------|--|
| Hawaiian<br>Ethos LLC  | Production<br>Center #1 |  | Aug. 9, 2018   |  |
|  | Production<br>Center #2 |  | May 29, 2019   |  |
|  | Dispensary #1           | 73-5613 Olowalu Street, Suite 7, Kailua-Kona, HI 96740 | Jun. 24, 2019  |  |
|  | Dispensary #2           | 64-1035 Mamalahoa Hwy,<br>Suite J, Kamuela, HI 96743   | Feb. 3, 2020   |  |
|  | Dispensary #3           | 578 Kanoelehua Avenue,<br>Hilo, HI 96720               | Sept. 18, 2020 |  |
| Lau Ola LLC,<br>dba Big Island<br>Grown                        | Production<br>Center #1 |  | Oct. 3, 2018   |  |
|  | Dispensary #1           | 750 Kanoelehua Avenue,<br>Suite 104, Hilo, HI 96720    | Jan. 14, 2019  |  |
|  | Dispensary #2           | 64-1040 Mamalahoa<br>Highway, Kamuela, HI 96743        | Mar. 7, 2019   |  |
|  | Dispensary #3           | 74-5617 Pawai Place, Kailua-<br>Kona, HI 96740         | Jul. 26, 2019  |  |
| Maui Wellness<br>Group, LLC,<br>dba Maui<br>Grown<br>Therapies | Production<br>Center #1 |  | Feb. 1, 2017   |  |
|  | Production<br>Center #2 |  | Oct. 2, 2019   |  |
|  | Dispensary #1           | 44 Paa Street, Kahului, HI<br>96732                    | Aug. 8, 2017   |  |
| Pono Life<br>Sciences<br>Maui, LLC,<br>dba Pono Life<br>Maui   | Production<br>Center #1 |  | Feb. 14, 2017  |  |
|  | Dispensary #1           | 415 Dairy Road, Kahului, HI<br>96732                   | Sept. 27, 2017 |  |
| Green Aloha,<br>Ltd.   | Production<br>Center #1 |  | June 21, 2017  |  |
|  | Production<br>Center #2 |  | Oct. 21, 2019  |  |
|  | Dispensary #1           | 4-1565 Kuhio Highway, #3,<br>Kapaa, HI 96746           | May 18, 2018   |  |

# LICENSING FEES COLLECTED

MCDLS collected an initial licensing fee of \$75,000 from each of the eight licensees in May 2016. An annual \$50,000 renewal fee was collected from each licensee in 2017, 2018, 2019, and 2020.

| Table 2. Licensing Fees Collected <sup>6</sup> |             |  |  |  |
|--|-------------|--|--|--|
| Year   | Amount      |  |  |  |
| 2016   | \$600,000   |  |  |  |
| 2017   | \$400,000   |  |  |  |
| 2018   | \$400,000   |  |  |  |
| 2019   | \$400,000   |  |  |  |
| 2020   | \$400,000   |  |  |  |
| Total to-date                                  | \$2,200,000 |  |  |  |

# **TAXES COLLECTED**

### **Excise Taxes**

A 4% general excise tax is assessed on cannabis and manufactured cannabis products purchased at the licensed dispensaries by qualifying registered patients. The City and County of Honolulu, County of Kauai, and County of Hawaii have current additional 0.5% surcharges which brings the excise tax rate to 4.5% for these counties. The County of Maui has not adopted a county surcharge.

| Table 3. Excise Taxes Collected <sup>8</sup> |                   |  |  |  |
|--|-------------------|--|--|--|
| Year   | Amount            |  |  |  |
| 2016   | No licensee sales |  |  |  |
| 2017   | \$91,677          |  |  |  |
| 2018   | \$531,812         |  |  |  |
| 2019   | \$983,567         |  |  |  |
| 2020<br>through<br>11/30/2020                | \$1,822,934       |  |  |  |
| Total to-date                                | \$3,429,990       |  |  |  |

<sup>&</sup>lt;sup>6</sup> Source: DOH Medical Cannabis Dispensary Licensing Section, Office of Medical Cannabis Control and Regulation.

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<sup>&</sup>lt;sup>7</sup> Source: General Excise Tax (GET) Information | Department of Taxation (hawaii.gov)

<sup>&</sup>lt;sup>8</sup> Source: BioTrack THC™ Electronic Seed-to-Sale Tracking System.

# **Income Taxes**

The eight dispensary licensees are structured as either a limited liability company or an S corporation and therefore do not pay state or federal income taxes.

# **Licensing Violations**

For the period from January 1, 2020 through November 30, 2020, DOH identified a total of 40 licensing violations. Fifteen (37.5%) were violations of section 11-850-61 (Tracking Requirements), Hawaii Administrative Rules (HAR) and 7 (17.5%) were violations of section 11-850-51 (Required Security), HAR.

| Table 4. All Licensing Violations February 2017 through November 2020 |           |      |      |                                      |  |  |
|---|-----------|------|------|--------------------------------------|--|--|
| Section of Hawaii Administrative                                      | Frequency |      |      |                                      |  |  |
| Rules or Hawaii Revised Statutes<br>Violated                          | 2017      | 2018 | 2019 | <b>2020</b><br>through<br>11/30/2020 |  |  |
| HAR 11-850-6  | 0         | 0    | 1    | 0                                    |  |  |
| HAR 11-850-21   | 0         | 0    | 0    | 2                                    |  |  |
| HAR 11-850-32   | 0         | 3    | 0    | 0                                    |  |  |
| HAR 11-850-33   | 1         | 3    | 1    | 2                                    |  |  |
| HAR 11-850-34   | 0         | 1    | 3    | 3                                    |  |  |
| HAR 11-850-36   | 2         | 0    | 0    | 1                                    |  |  |
| HAR 11-850-37   | 0         | 0    | 1    | 0                                    |  |  |
| HAR 11-850-39   | 0         | 2    | 0    | 0                                    |  |  |
| HAR 11-850-41   | 0         | 6    | 4    | 0                                    |  |  |
| HAR 11-850-43   | 1         | 3    | 24   | 1                                    |  |  |
| HAR 11-850-51   | 1         | 4    | 4    | 7                                    |  |  |
| HAR 11-850-52   | 3         | 9    | 5    | 1                                    |  |  |
| HAR 11-850-61   | 0         | 1    | 0    | 15                                   |  |  |
| HAR 11-850-75   | 0         | 0    | 0    | 1                                    |  |  |
| HAR 11-850-92   | 0         | 3    | 0    | 1                                    |  |  |
| HAR 11-850-93   | 0         | 0    | 1    | 3                                    |  |  |
| HRS 329D-10   | 0         | 1    | 5    | 2                                    |  |  |
| HRS 329D-22   | 0         | 1    | 0    | 1                                    |  |  |
| Total   | 8         | 37   | 49   | 40                                   |  |  |

### **Conclusions and Recommendations**

The number of facilities requiring DOH regulatory oversight has more than doubled, from 10 facilities in 2017 to 26 as of December 2020. Since each licensee can be authorized up to two production centers and three dispensaries, there could eventually be up to 40 facilities to inspect. Through 2020, onsite inspections were conducted for each facility at least once every 60 days. However, due to the considerable expansion of manufacturing activities implemented by the licensees and the authorization of edible products beginning in January 2021, the program will need to increase the frequency of inspections. This will be a significant challenge for the program as the two existing surveyor positions were already fully engaged by inspections and monitoring of facilities in 2019. At least one additional surveyor position is urgently needed to ensure an adequate level of oversight to protect patient and public safety.

It should be noted that violations of section 11-850-61, HAR, "Tracking requirements," and section 11-850-51, HAR, "Required security in all dispensary facilities," accounted for over 50% of all the identified violations in 2020. Both these sections are directed toward ensuring that all cannabis material is accounted for in the system and meets all state requirements. Strong regulatory oversight is needed to prevent the diversion of cannabis intended for medical use to the illegal market and to provide assurance that these products meet compliance requirements for testing, packaging, and dispensing.