

SENATE COMMITTEE on WAYS and MEANS

State Capital, Rm. 208

Honolulu, HI 96813

Attn: CIP/GIA

Marimed Foundation for Island Health Care Training

received
1/17/20²⁰

3:44 pm

Application Submittal Checklist

The following items are required for submittal of the grant application. Please verify and check off that the items have been included in the application packet.

- 1) Certificate of Good Standing (If the Applicant is an Organization)
- 2) Declaration Statement
- 3) Verify that grant shall be used for a public purpose
- 4) Background and Summary
- 5) Service Summary and Outcomes
- 6) Budget
 - a) Budget request by source of funds ([Link](#))
 - b) Personnel salaries and wages ([Link](#))
 - c) Equipment and motor vehicles ([Link](#))
 - d) Capital project details ([Link](#))
 - e) Government contracts, grants, and grants in aid ([Link](#))
- 7) Experience and Capability
- 8) Personnel: Project Organization and Staffing



MATTHEW A. CLAYBAUGH
PRINT NAME AND TITLE

01/17/2020

DATE



**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

CERTIFICATE OF VENDOR COMPLIANCE

This document presents the compliance status of the vendor identified below on the issue date with respect to certificates required from the Hawaii Department of Taxation (DOTAX), the Internal Revenue Service, the Hawaii Department of Labor and Industrial Relations (DLIR), and the Hawaii Department of Commerce and Consumer Affairs

Vendor Name: MARIMED FOUNDATION FOR ISLAND HEALTH CARE TRAINING

DBA/Trade Name: MARIMED FOUNDATION FOR ISLAND HEALTH CARE TRAINING

Issue Date: 01/16/2020

Status: Compliant

Hawaii Tax#: w20365520-01

New Hawaii Tax#:

FEIN/SSN#: XX-XXX5066

UI#: XXXXXX0692

DCCA FILE#: 57484

Status of Compliance for this Vendor on issue date:

Form	Department(s)	Status
A-6	Hawaii Department of Taxation	Compliant
	Internal Revenue Service	Compliant
COGS	Hawaii Department of Commerce & Consumer Affairs	Exempt
LIR27	Hawaii Department of Labor & Industrial Relations	Compliant

Status Legend:

Status	Description
Exempt	The entity is exempt from this requirement
Compliant	The entity is compliant with this requirement or the entity is in agreement with agency and actively working towards compliance
Pending	The entity is compliant with DLIR requirement
Submitted	The entity has applied for the certificate but it is awaiting approval
Not Compliant	The entity is not in compliance with the requirement and should contact the issuing agency for more information

**DECLARATION STATEMENT OF
APPLICANTS FOR GRANTS PURSUANT TO
CHAPTER 42F, HAWAII REVISSED STATUTES**

The undersigned authorized representative of the applicant certifies the following:

- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawaii'i Revised Statutes:
 - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
 - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
 - c) Agrees not to use state funds for entertainment or lobbying activities; and
 - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.

- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103, Hawaii'i Revised Statutes:
 - a) Is incorporated under the laws of the State; and
 - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided.


- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawaii'i Revised Statutes:
 - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
 - b) Has a governing board whose members have no material conflict of interest and serve without compensation.

Pursuant to Section 42F-103, Hawaii'i Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

Marimed Foundation for Island Health Care Training

(Typed Name of Individual or Organization)



(Signature)
Matthew A. Claybaugh,

(Date)
President & CEO

(Typed Name)

(Title)

Application for Grants

If any item is not applicable to the request, the applicant should enter "not applicable".

I. Certification – Please attach immediately after cover page

1. Certificate of Good Standing (If the Applicant is an Organization)

If the applicant is an organization, the applicant shall submit one (1) copy of a certificate of good standing from the Director of Commerce and Consumer Affairs that is dated no earlier than December 1, 2019.

2. Declaration Statement

The applicant shall submit a declaration statement affirming its compliance with Section 42F-103, Hawaii Revised Statutes. ([Link](#))

3. Public Purpose

The applicant shall specify whether the grant will be used for a public purpose pursuant to Section 42F-102, Hawaii Revised Statutes. ([Link](#))

Marimed Foundation for Island Health Care Training (Marimed) is requesting \$187,589.00 to complete the biennial refit of the Sailing School Vessel *Makani Olu*. As Hawai'i's only US Coast Guard Certified Sail Training Vessel, *Makani Olu* provides career development programming for Hawai'i residents seeking employment in the maritime field, educational charters for Hawai'i Public and Private high and middle schools, and cultural/educational charters for researchers from Hawai'i's universities. The vessel has been in constant operation serving Hawai'i communities since 2002.

II. Background and Summary

This section shall clearly and concisely summarize and highlight the contents of the request in such a way as to provide the State Legislature with a broad understanding of the request. Please include the following:

1. A brief description of the applicant's background;

Marimed has developed, operated, and continues to operate successful education, training and therapy programs in and the Pacific since its founding in 1984, including State of Hawai'i (SOH) Department of Education credit classes. It has been working with at-risk (predominantly Native Hawaiian participants) individuals since 1990. Funding has come from more than twenty successful competition-based contracts with national and state agencies, foundations and individuals. Funders have included the Substance Abuse and Mental Health Services Administration (SAMHSA), US Department of Education Office of

Vocational and Adult Education, US Department of Labor, SOH Department of Education, and the US Department of Education Native Hawaiian Career and Technical Education Program (NHCTEP).

Marimed is a qualified member of Tall Ships America (formerly American Sail Training Association), the National Career Pathways Network, and the Association for Experiential Education. It has published research and evaluation studies in prestigious journals. Our Captain, crew and ocean-skills instructors have extensive experience and training and are required federal and state licenses and certifications (described elsewhere). Our Sailing School Vessel is Coast Guard certified and has operated without incident for its entire time in use.

Marimed is a nonprofit corporation exempt from federal tax under Section 501(c)(3) of the Internal Revenue Service Code. It operates in a manner that meets and/or exceeds federal non-profit standards, Better Business practices, and accepted ethical and operating guidelines.

2. The goals and objectives related to the request;

The goal of this CIP Grant in Aid request is to provide funding for required maintenance and upgrades to the *Sailing School Vessel MAKANI OLU* used in the delivery of Marimed Foundation's community programs and charters including the vocational education and training program Maritime Careers Exploration and Placement (MCEP), and to provide staunchness and safety for all trainees/students/researchers who embark upon *MAKANI OLU* voyages.

The *SSV Makani Olu* is the only US Coast Guard certified Sailing School Vessel in the State of Hawai'i, and through her various roles as a vocational training platform; a charter vessel for cultural practitioners, public and private schools and universities, clubs, and escort for voyaging canoes; she is Hawai'i's sail training vessel. *Makani Olu* is a 96 foot all steel staysail schooner of 68 gross tons. The vessel has a US Coast Guard Certificate of Inspection (COI) to carry 25 sail trainees and crew throughout the Hawaiian Islands. To maintain her annual Coast Guard certification and guarantee safety during open ocean operation *Makani Olu* must be refitted every two years. The refit includes routine maintenance such as painting, replacing standing rigging (stainless cable stays and shrouds) and running rigging (ropes and lines used for sail handling). In addition, the refit includes Coast Guard inspection of hull, rigging, engine and propeller shaft, sewage systems, communication devices, life rafts, and electronics. The objective of the refit is to maintain and improve ship safety for operating statewide with various populations aboard for the next two years. The first phase of this haul out and refit were completed for October 2019. Most of the phase one work was completed by professional crew and graduates of the Maritime Careers Exploration and Placement Program as paid interns.

This grant in aid request will cover remaining items that were left unfinished in phase one and are scheduled to be completed in September 2020. They include 1) sandblasting of deck and pilot house and applying new paint and nonskid (Deck only), and 2) reconfiguring below deck areas to increase vessel capacity (three additional bunks) and new nonskid marine flooring..

3. The public purpose and need to be served;

The primary public purpose of the vessel is to provide maritime career opportunities to Hawai'i's most vulnerable unemployed and underemployed adults. In addition, to serve as affordable charter vessels to Hawai'i school aged youth for educational and therapeutic purposes; to provide safe passage to researchers and scientists to Hawai'i's most remote locations; to provide a training and safety vessel for all Marimed's ocean-based programming and instruction.

In the past 6.5 years of operation Marimed's Maritime Careers Exploration and Placement Program (MCEP) has served 338 participants, mostly Native Hawaiian adults (96%), and graduated 300 or 89% of participants. 46% of participants were considered "at-risk" by federal social indicators and 57% were unemployed at the time of enrollment. Of those graduated, more than 120 are now working in the maritime industry or enrolled in continuing education programs throughout Hawai'i and the continental U.S. This proven effective program has received positive reports, meeting or exceeding targeted milestones across all evaluation domains, by its independent program evaluator for the first five years of service provision.

The Maritime Careers Exploration and Placement Program is designed to introduce participants to numerous high wage occupations in the maritime field, and the requirements necessary to achieve them. Career pathways focus on careers aboard ships in one of three departments: deck, steward, and engineering. And, shore-side careers in ship building, maintenance, logistics, and barge terminal operations. Program staff provide curriculum and hands-on activities designed to engage learners from a multi-disciplinary approach including classroom, on water, industry site visit, and interisland voyaging experiences. Maritime industry leaders and community partners provide guest instruction and work site tours. The culmination of participant's experience is a 5-day interisland voyage aboard Marimed's training vessel, the US Coast Guard Certified Sailing School Vessel, a 96' steel staysail schooner *SSV Makani Olu*.

The program provides job placement coaching and industry standard certifications to expedite the hiring process and/or admission into maritime schools to further participant job readiness. Participants are assessed for job readiness and construct an individualized Professional Development Plan targeting his/her desired career pathway. Program staff work with participants for up to one year after course completion to assure appropriate career placement and offer paid internships to graduates as deck hands aboard *Makani Olu* to increase seatime and enhance merchant mariner expertise. These same graduates provided the majority of refit/haul out labor as paid interns to increase their individual skill sets and increase employment readiness.

In addition to MCEP *SSV Makani Olu* serves as a charter vessel for ocean education and research for multiple organizations, schools, universities, and community non-profits. *Makani Olu* makes regular voyages to the Papahānaumokuākea Marine National Monument with researchers and cultural practitioners. The most recent voyage was 14 days in duration and sponsored by the Office of Hawaiian Affairs. Participating in the voyage were scientists from NOAA, US Fish and Wildlife, the University of Hawai'i, at Mānoa, and the Nature Conservancy. Marimed has partnered with Kānehūnāmoku Voyaging Academy for the past 6 years providing 10-day sail training voyages to its Maritime College bound Native Hawaiian participants, and Hālau Kū Māna Charter School students. LeJardin Academy charters the vessel annually for its January iTerm, to provide experiential leadership development to students while navigating to waters of the Hawaiian Islands Humpback Whale Sanctuary. *Makani Olu* was also privileged to provide a sail training charter for National Geographic with the venerable Dr. Sylvia Earle aboard while making a documentary about Papahānaumokuākea Marine National Monument.

Makani Olu's gift to the state as a charter vessel is that she is an affordable alternative to private charter vessels that charge more than double her day rate. In addition, because *Makani Olu* is certified as a sailing school vessel all aboard are required to participate in her operation – by rule she carries no passengers only crew and trainees. *Makani Olu* is a state asset that teaches by doing, and one that requires constant attention to maintenance to provide the safest possible platform for education of our youth, adults, and communities.

4. Describe the target population to be served; and

The target population to benefit from this request includes approximately 75 individuals interested in career opportunities in the maritime field through Marimed's MCEP Program per year. The program will be offered to interested participants on the islands of O'ahu, Maui, Hawai'i and Kaua'i in fiscal 2021. In addition, these funds will support Marimed's Ho'oma'a afterschool program for the First Circuit Judiciary. Finally, these funds will support Marimed's sail training charters. In calendar 2019 Marimed provided interisland voyaging opportunities to over 100 public and private school youth, and the scientific/cultural research community.

5. Describe the geographic coverage.

Makani Olu programs are available to participants statewide.

III. Service Summary and Outcomes

The Service Summary shall include a detailed discussion of the applicant's approach to the request. The applicant shall clearly and concisely specify the results, outcomes, and measures of effectiveness from this request. The applicant shall:

1. Describe the scope of work, tasks and responsibilities;

Marimed will contract the services of Pacific Diversified Finishes Inc. (PDF) to complete all work described here. Exterior work includes a media blasting of all deck areas and the pilot house, repainting, and applying nonskid deck treatment for at-sea safety of participants. Below deck work includes all new surfaces and ceilings; this will include new nonskid flooring. Marimed has worked with PDF in the past and is confident in their ability to provide the services described at or below the estimate provided.

Demolition of existing materials will be provided by interns from Marimed's Maritime Careers Exploration and Placement program. Work will be outlined and expedited by *Makani Olu's* Master, Senior Captain Harry Sprague IV.

Marimed's President will write and oversee the contractual agreement with PDF to assure compliance and expectations. Marimed's Senior Captain Harry Sprague IV will oversee all work provided by PDF and approve all draws prior to payment.

*See PDF Estimate in Attachments

2. Provide a projected annual timeline for accomplishing the results or outcomes of the service;

Marimed anticipates the entire project will take between 6 and 8 weeks. *Makani Olu* is scheduled to haul out in September of 2020, all work will be completed no later than October 31, 2020.

3. Describe its quality assurance and evaluation plans for the request. Specify how the applicant plans to monitor, evaluate, and improve their results; and

Quality assurance will be provided by on site staff, Captain and First Mate. Marimed staff will be available to oversee progress toward completion and address cost issues and overruns should they present themselves. Marimed will build in milestones to identify progress at various intervals prior to payment to vendor.

4. List the measure(s) of effectiveness that will be reported to the State agency through which grant funds are appropriated (the expending agency). The measure(s) will provide a standard and objective way for the State to assess the program's achievement or accomplishment. Please note that if the level of appropriation differs from the amount included in this application that the measure(s) of effectiveness will need to be updated and transmitted to the expending agency.

The overall purpose is to keep *Makani Olu* in optimum condition to assure continued US Coast Guard Certification and safety of all staff and participants. These measurable goals and objectives will help to ensure that mission.

Goal	Objective	Activity	Duration	Responsible
A. SSV <i>Makani Olu</i> deck repair	1. Prepare deck for Paint	Media Blast all deck areas and Pilot House to remove and repair areas of rust, corrosion, and wear.	1 week	-Pacific Diversified Finishes -Captain Oversight
	2. Primer all deck and Pilot House areas	Painting	2 days	-Pacific Diversified Finishes -Captain Oversight
	3. Paint all Deck Areas and Pilot House	Painting	2 days	-Pacific Diversified Finishes -Captain Oversight

B. Repair and Replace below deck, floors, ceilings, walls	1. Remove existing surfaces	Demolish and remove existing items	1 week	Selected MCEP graduates will perform ship demolition alongside professional crew to increase ship maint. knowledge, skills and employment readiness
	2. Replace wood walls and ceilings with Panolam marine material	Install Panolam Panels	2 weeks	-Pacific Diversified Finishes -Captain Oversight
	3. Replace Flooring with nonskid	Install Flooring	1 week	-Pacific Diversified Finishes -Captain Oversight

IV. Financial

Budget

1. The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request.
 - a. Budget request by source of funds ([Link](#))
 - b. Personnel salaries and wages ([Link](#))
 - c. Equipment and motor vehicles ([Link](#))
 - d. Capital project details ([Link](#))
 - e. Government contracts, grants, and grants in aid ([Link](#))

2. The applicant shall provide its anticipated quarterly funding requests for the fiscal year 2021.

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
\$187,589				

3. The applicant shall provide a listing of all other sources of funding that they are seeking for fiscal year 2021.
 - The State of Hawaii, Judiciary, RFP NO. J19100- JC151C- Ho'oma'a Program
 - Weinberg Foundation Program Grant
 - Hawaii State Legislature Programs Grant in Aid

4. The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a

listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable.

Not applicable. Marimed Foundation is a 501(c)(3) not-for-profit organization, and as such, has not been granted any state and/or federal tax credits.

5. The applicant shall provide a listing of all federal, state, and county government contracts, grants, and grants in aid it has been granted within the prior three years and will be receiving for fiscal year 2021 for program funding.

- US Department of Education, partnership with ALU LIKE, Inc.; Contract: VE-Mar1819.08
- US Department of Labor, partnership with ALU LIKE, Inc.; Contract: VE-BOOST1718
- The State of Hawaii, Judiciary, RFP NO. J19100- JC151C- Ho'oma'a Program
- Office of Hawaiian Affairs, Kulia Grant: Grant Agreement #3310

6. The applicant shall provide the balance of its unrestricted current assets as of December 31, 2019.

Not Applicable. Marimed Foundation is a not-for-profit organization, and as such, its assets are restricted.

V. Experience and Capability

1. Necessary Skills and Experience

The applicant shall demonstrate that it has the necessary skills, abilities, knowledge of, and experience relating to the request. State your experience and appropriateness for providing the service proposed in this application. The applicant shall also provide a listing of verifiable experience of related projects or contracts for the most recent three years that are pertinent to the request.

Marimed's extensive community linkages and partners, as well as 20+ years of sailing in and out of Hawai'i's large and small ports ensures the support and collaboration that will enhance the educational and vocational opportunities of Program participants. Four primary positions will be associated with this project, Project Director, Program Director, and two Ocean Skills Instructors/Captains.

The Project Director will be Marimed's President and CEO, Captain Matthew Claybaugh, PhD. He will mobilize stakeholders to build support for the project's goals, and supervise the Program Coordinator. He will be responsible for the delivery Program goals and oversee the financial operations and Quality Assurance and Improvement Plan.

The Program Director (PD), Melissa Hebert, has been coordinating programs with Marimed for 13+ years. She will oversee all program operations, curriculum delivery, reporting to stakeholders, and maintain and enhance industry/partner relationships to enhance recruitment, retention and job placement opportunities for participants. The PD supervises program staff including all instructors. She and is responsible for coordinating industry speakers/instructors and field trips. The PD is also responsible for recruitment, admissions, attendance, retention, graduation, future planning and placements, and related documentation. The PD will also function as Career Coach in job placement efforts and works closely with other Marimed staff on reporting, budget, data collection, evaluation and feedback. To help ensure retention after graduation the PD regularly visits post enrollment training centers on the continent to support student morale, reinforce personal commitments, and provide program continuity and emotional support for those far from home.

Ocean Skills Instructors (OSI) (2) will be USCG Licensed Captains with sail endorsements. The instructional backgrounds of the OSI will include documented experience in Maritime curriculum and course content, with at least one specialty area in deck, steward, engineering, or shore operations. The OSI will be responsible for all curriculum development related to deck and engineering, coordinating with the USCG for participant licensing and testing. OSI will be responsible for instruction of CPR, First Aid, and all on water instruction.

Marimed's CFO and accountant will be responsible for the budget, billing, and portions of reporting.

2. Facilities

The applicant shall provide a description of its facilities and demonstrate its adequacy in relation to the request. If facilities are not presently available, describe plans to secure facilities.

Marimed owns two campuses - Kaneohe and Kahaluu Campus, Oahu. The 6.5-acre campus includes residential group homes, classrooms, family activity spaces, farm plots and a boat repair shop. Our Ocean Activities campus is located on Kaneohe Bay with two classroom spaces, teacher offices, administrative and support facilities. It also has mechanical and boat-related building and repair areas. Storage areas contain a fleet of small sailing boats, canoes, transportation boats, and a safety boat, as well as ocean-activities equipment and repair items. Marimed also owns two 15 passenger vans.

Off-shore is SSV *Makani Olu*. She has overnight berthing for up to 25 trainees/crew, sophisticated navigation, steering and general systems, a galley, inside and outside wheelhouses, and all the features needed to meet stringent U.S. Coast Guard requirements for sailing school vessels, including redundant safety and communications equipment, and a 100% safe-sailing record.

A portion of the Ocean Activities campus is used for a three-day a week after-school tutoring program when the students are not at other sites. When not supporting MCEP SSV *Makani Olu* provides charters that support other Native Hawaiian Programs and agencies including the University of Hawai'i Hawaiian Studies Department, Kānehūnāmoku Voyaging Academy, Halau Ku Mana Charter School, and annual

voyages with the Office of Hawaiian Affairs to the Papahānumokuākea National Marine Monument in the Northwestern Hawaiian Islands.

VI. Personnel: Project Organization and Staffing

1. Proposed Staffing, Staff Qualifications, Supervision and Training

The applicant shall describe the proposed staffing pattern and proposed service capacity appropriate for the viability of the request. The applicant shall provide the qualifications and experience of personnel for the request and shall describe its ability to supervise, train and provide administrative direction relative to the request.

Marimed will hire only the most competent and qualified individuals and support personnel for the project without any discrimination or bias on the basis of religion, age, sex, gender, sexual orientation, race, nationality or ethnicity or any other designation that a prospective applicant may choose to identify themselves. Marimed will also encourage applications for employment from members of groups that have been traditionally unrepresented based on race, color, national origin, gender, race or disability by posting job announcements in-house, and at outreach sites that are part of Marimed's network.

Key Project Staff

The Project Director, Matt Claybaugh, PH.D., is Marimed's Pres./CEO (since 2002) who has served in a number of coordinator and director positions at Marimed since 1993. He has taught at the University of HI and Hawai'i high schools. He has played a key role in published studies on Marimed's experiential programming, presented at national evaluation conferences, and holds a 100 to Merchant Mariner's license. He will be responsible for the delivery project's goals and oversee the financial operations and Quality Assurance.

Project implementation and oversight will be the responsibility of Captain Harry Sprague, IV, who serves as Captain of the SSV *Makani Olu*, lead instructor, and oversees all maintenance and repair. He has more than 30 years of sailing and teaching experience and holds a 200-ton All Oceans Merchant Mariner's license. As an employee of Marimed since 2007, he has successfully completed 70+ voyages throughout the Hawaiian Island chain with adults and youth.

2. Organization Chart

The applicant shall illustrate the position of each staff and line of responsibility/supervision. If the request is part of a large, multi-purpose organization, include an organization chart that illustrates the placement of this request.

*See Attached

3. Compensation

The applicant shall provide an annual salary range paid by the applicant to the three highest paid officers, directors, or employees of the organization by position title, not employee name.

President & CEO: \$125,000

Captain SSV MAKANI OLU: \$55,000

Program Director: \$60,500

VII. Other

1. Litigation

The applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgement. If applicable, please explain.

Marimed Foundation has no pending litigation or outstanding judgments.

2. Licensure or Accreditation

The applicant shall specify any special qualifications, including but not limited to licensure or accreditation that the applicant possesses relevant to this request.

Marimed is a qualified member of Tall Ships America (formerly American Sail Training Association), the National Career Pathways Network, the Association for Career and Technical Education and the Association for Experiential Education. Both the vessel (*Makani Olu*), and related curriculum is certified by the US Coast Guard for operation as a Sailing School Vessel, with capacity for 25 crew and sail trainees. Marimed's facilities are similarly licensed and accredited by the appropriate federal, state and professional agencies to ensure that its operations will continue to conform to high administrative, fiscal and program standards.

3. Private Educational Institutions

The applicant shall specify whether the grant will be used to support or benefit a sectarian or non-sectarian private educational institution. Please see Article X, Section 1, of the State Constitution for the relevance of this question.

Not Applicable

4. Future Sustainability Plan

The applicant shall provide a plan for sustaining after fiscal year 2020-21 the activity funded by the grant if the grant of this application is:

(a) Received by the applicant for fiscal year 2020-21, but

Funding for 5 O`ahu cohorts of the MCEP Program will be provided through above mentioned USDOE grant in partnership with Alu Like Inc. which has been awarded for federal fiscal years 2019, 2020, and 2021. Marimed also has secured MCEP scholarship funds from Atherton Foundation and Hawaiian Electric Charitable Foundation through fiscal 2021.

(b) Not received by the applicant thereafter.

Marimed is currently seeking GIA and Weinberg Foundation funding to expand programing to four (4) neighbor islands over the next two years (FY21 & 22). Marimed will reapply for its existing USDOL "Boost" Grant in partnership with Alu Like Inc. in the next 6 months. This grant supports post enrollment costs for students entering the labor force. Long term sustainability will be determined by the success and demand of these four neighbor island pilot projects. Grant funding will be sought to sustain the project statewide including USDOE, NSF (National Science Foundation), and private foundations.

BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES

Period: July 1, 2020 to June 30, 2021

Applicant: Marimed Foundation

DESCRIPTION EQUIPMENT	NO. OF ITEMS	COST PER ITEM	TOTAL COST	TOTAL BUDGETED
None				-
				-
				-
				-
			\$ -	-
TOTAL:				

JUSTIFICATION/COMMENTS:

Per Coast Guard Regulation ships rigging must be replaced on a periodic basis. The energy system falls under the same regulation. Safety Harness are required for safe movement of Crew & trainees while on the deck.

DESCRIPTION OF MOTOR VEHICLE	NO. OF VEHICLES	COST PER VEHICLE	TOTAL COST	TOTAL BUDGETED
None			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
TOTAL:				

JUSTIFICATION/COMMENTS:

GOVERNMENT CONTRACTS, GRANTS, AND / OR GRANTS IN AID

Applicant: Marimed Foundation

Contracts Total:

1,645,725

	CONTRACT DESCRIPTION	EFFECTIVE DATES	AGENCY	GOVERNMENT ENTITY (U.S. / State / Haw / Hon / Kau / Mau)	CONTRACT VALUE
1	Maritime Careers Exploration Program	07/2018 - 06/2020	Alu Like, Inc	U.S.	1,098,131
2	After School Program	07/2018 - 06/2020	Judiciary	State	49,663
3	Marine Careers Experience & Employment	07/2018 - 06/2020	Alu Like, Inc	U.S.	457,931
4	Kulia Grant	04/2019 - 04/2020	Office of Hawaiian Affai	State	40,000
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BUDGET JUSTIFICATION - CAPITAL PROJECT DETAILS

Period: July 1, 2020 to June 30, 2021

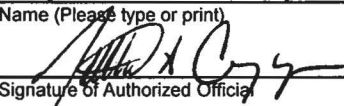
Applicant: Marimed Foundation

FUNDING AMOUNT REQUESTED						
TOTAL PROJECT COST	ALL SOURCES OF FUNDS RECEIVED IN PRIOR YEARS		STATE FUNDS REQUESTED	OF FUNDS REQUESTED	FUNDING REQUIRED IN SUCCEEDING YEARS	
	FY: 2018-2019	FY: 2019-2020	FY:2020-2021	FY:2020-2021	FY:2021-2022	FY:2022-2023
PLANS						
LAND ACQUISITION						
DESIGN						
CONSTRUCTION						
EQUIPMENT			171358			
TOTAL:		-	171,358			
JUSTIFICATION/COMMENTS:						

BUDGET REQUEST BY SOURCE OF FUNDS

Period: July 1, 2020 to June 30, 2021

Applicant: Marimed Foundation

BUDGET CATEGORIES	Total State Funds Requested (a)	Total Federal Funds Requested (b)	Total County Funds Requested (c)	Total Private/Other Funds Requested (d)
A. PERSONNEL COST				
1. Salaries	12,500			
2. Payroll Taxes & Assessments	1,694			
3. Fringe Benefits	2,038			
TOTAL PERSONNEL COST	16,231			
B. OTHER CURRENT EXPENSES				
1. Airfare, Inter-Island				
2. Insurance				
3. Lease/Rental of Equipment				
4. Lease/Rental of Space				
5. Staff Training				
6. Supplies				
7. Telecommunication				
8. Utilities				
9. Professional Services				
10				
11				
12				
13				
14				
15				
16				
17				
18				
19				
20				
TOTAL OTHER CURRENT EXPENSES	16,231			
C. EQUIPMENT PURCHASES				
D. MOTOR VEHICLE PURCHASES				
E. CAPITAL	171,358			
TOTAL (A+B+C+D+E)	187,589			
SOURCES OF FUNDING		Budget Prepared By:		
(a) Total State Funds Requested	187,589	Frank Shivers CFO		
(b) Total Federal Funds Requested		Name (Please type or print) Phone		
(c) Total County Funds Requested				
(d) Total Private/Other Funds Requested		Signature of Authorized Official Date		
TOTAL BUDGET	187,589	Matthew A. Claybough President/CEO		
		Name and Title (Please type or print)		

BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES

Period: July 1, 2020 to June 30, 2021

Applicant: Marimed Foundation

POSITION TITLE	FULL TIME EQUIVALENT	ANNUAL SALARY A	% OF TIME ALLOCATED TO GRANT REQUEST B	TOTAL STATE FUNDS REQUESTED (A x B)
President & Ceo	1%	\$125,000	10.00%	\$ 12,500
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
TOTAL:				12,500
JUSTIFICATION/COMMENTS:				
Administrative oversight of Main Deck, Superstructure Refinishing & Interior Refitting				

BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES

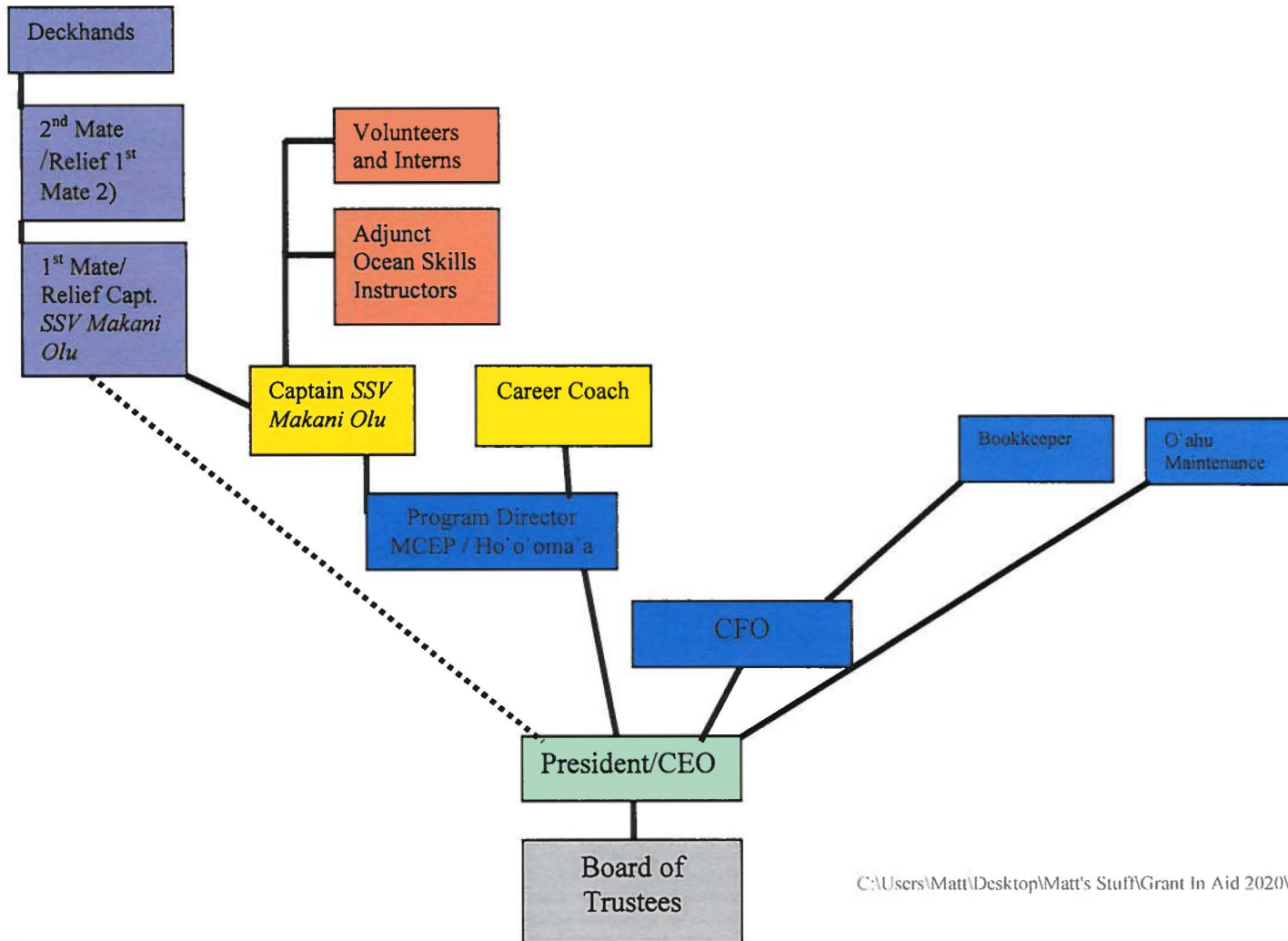
Period: July 1, 2020 to June 30, 2021

Applicant: Marimed Foundation

POSITION TITLE	FULL TIME EQUIVALENT	ANNUAL SALARY A	% OF TIME ALLOCATED TO GRANT REQUEST B	TOTAL STATE FUNDS REQUESTED (A x B)
President & Ceo	100%	\$125,000	10.00%	\$ 12,500
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
TOTAL:				12,500
JUSTIFICATION/COMMENTS:				
Administrative oversight of Main Deck, Superstructure Refinishing & Interior Refitting				

Marimed Foundation Organizational Chart

HAWAII Youth, Adults & Communities



PDF, Inc.

24 Sand Island Access Road, Suite 14
Honolulu, Hawaii 96819

Phone: (808) 847-1900 Fax: (808) 847-1901

Refinishing Estimate

Date	Estimate #
1/17/2020	12-4506

Name / Address
Marimed Foundation Matt Claybaugh 45-022 Likeke Place Kaneohe, HI 96744



Web Site

www.pdfhawaii.com

Terms	Rep	Job Name	Location	Type of Project	LOA	
50% Down, Balanc...	JRM	Makani Olu Int /Ex...	Keehi Marine	Refit / refinish	96'	
Line	Description			Qty	Cost	Total
1	PDF, Inc. offers the following estimate to provide all facilities, labor, materials, tools, equipment, supervision, and insurance required to complete the work entitled " MAKANI OLU - MAIN DECK, SUPERSTRUCTURE REFINISHING & INTERIOR REFITTING as discussed and outlined below:					
2						
3						
4	ITEM # 1 - KEEHI MARINE CENTER, DRY DOCK CHARGES					
5	Haul & Launch (Keehi Marine Center) for 96' vessel			1	2,462.00	2,462.00T
6	Additional Fee for vessels over 40 Gross Tons			1	1,000.00	1,000.00T
7	Lay Days			45	378.00	17,010.00T
8	Pressure Wash			3	225.00	675.00T
9	Ground Cover, Tarping Fee (EPA Required)			1	100.00	100.00T
10	Containment Building Additional Daily Rate			45	200.00	9,000.00T
11	Crane Charge for unstepping and resteping three masts			6	750.00	4,500.00T
12	Surcharge, based upon PDF hours worked on KMC property (\$63,080.00 in labor x .15%= \$ 9,462.00			1	9,462.00	9,462.00T
13	Neg Air Equipment Rental, secondary containment rigging, abrasive media disposal			1	28,800.00	28,800.00T
13	Subtotal - Item # 1					73,009.00
14						
15						
				Total		

Customer Signature

PDF, Inc.

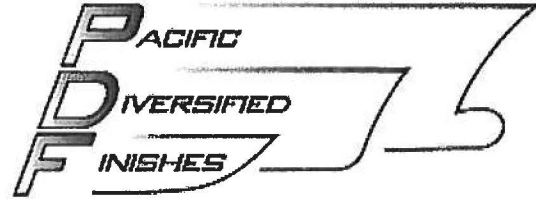
24 Sand Island Access Road, Suite 14
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Refinishing Estimate

Date	Estimate #
1/17/2020	12-4506

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Terms	Rep	Job Name	Location	Type of Project	LOA
50% Down, Balanc...	JRM	Makani Olu Int /Ex...	Keehi Marine	Refit / refinish	96'
Line	Description	Qty	Cost	Total	
16	ITEM # 2 - MAIN DECK, PILOT HOUSE EXTERIOR BLAST AND PAINT				
17	Labor hours estimated to set up, provide all necessary protective devices for sandblasting operations. Sandblast all exterior deck and pilot house areas to a SSPC - SP 5, (Near White Blast Specification) from interior of bulwarks port to interior of bulwarks starboard from bow to stern to include all three companionways and all welded attachments, davits, railings, standpipes, vents, fills, hawse pipes, dorade boxes, etc. Check and remask as necessary prior to the application of two coats of International # 300V epoxy primer followed by one coat of International # 665 Interlac white enamel topcoat. Layout and apply trim color in "Green" Interlac 665. Lay out and paint Kiwi Grip "Cream" on all non skid surfaces as original. Demask and remove all protective devices.	280	95.00	26,600.00T	
18	Sandblasting Equipment Rental, Diesel Fuel	1	5,125.00	5,125.00T	
19	Abrasives - Kleen Blast	1	5,337.50	5,337.50T	
20	Intershield 300V-5 GAL KIT BRONZE	8	557.00	4,456.00T	
21	Interlac 665 Undercoat - CLB000 - GAL WHITE	20	58.85	1,177.00T	
22	Kiwi Grip - Cream - 4L, KG1013-4	16	157.00	2,512.00T	
23	Interlac 665 Cosmetic Finish - CLL549 - GAL SIGNAL GREEN	1	57.14	57.14T	
24	Materials - Clean up and reducing solvents	15	54.60	819.00T	
25	Misc. Materials - PPE, sundries, rags, mix pots, strainers, masking materials, Hartco blast mask, haz waste disposal fees, etc.	1	550.00	550.00T	
26	Subtotal - Item # 2			46,633.64	
27					
28					
29	ITEM # 3 - REPLACE DESIGNATED INTERIOR PANELING / OVERHEAD WITH MARLITE				
Total					

Customer Signature

PDF, Inc.

24 Sand Island Access Road, Suite 14
Honolulu, Hawaii 96819

Phone: (808) 847-1900 Fax: (808) 847-1901

Refinishing Estimate

Date	Estimate #
1/17/2020	12-4506

Name / Address
Marimed Foundation Matt Claybaugh 45-022 Likeke Place Kaneohe, HI 96744



Web Site

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Terms	Rep	Job Name	Location	Type of Project	LOA
50% Down, Balanc...	JRM	Makani Olu Int /Ex...	Keehi Marine	Refit / refinish	96'
Line	Description	Qty	Cost	Total	
30	NOTE: All demo work will be accomplished by MARIMED prior to PDF installation availability date (in dry or wet dock, but at Keehi Marine Center). For the purposes of this estimate, PDF is calculating on 1200 square feet of overhead replacement and 960 square feet of vertical "hull liner" replacement, or at total of 2160 square feet of paneling replacement.	1	0.00		
31	Labor hours estimated to create all patterns and templates required for each panel to be replaced. Provide for structural backing and furring strips as necessary. Each FRP Marlite panel will have a marine grade plywood backing to provide adequate support for Marlite panel. In the event of curved areas the plywood panel will be kerfed to allow for "curved installation" all fasteners shall be with stainless steel fasteners (4m x 96 hrs)	384	95.00	36,480.00T	
32	1/2" 4x8 Marine (5 ply), DF (AB Grade)	50	65.21	3,260.50T	
33	Lumber for furring strips	1	250.00	250.00T	
34	Materials - Panolam 4 ft. x 8 ft. White .090 FRP Wall Board	50	67.85	3,392.50T	
35	Materials - Contact Cement	20	16.05	321.00T	
36	Materials - Stainless Fasteners, misc. supplies, sundries, PPE.	1	300.00	300.00T	
37	Subtotal - Item # 3			44,004.00	
38					
39					
40	PLEASE NOTE				
41	Estimate Only- This is a good faith estimate based upon our experience and a visual inspection of your vessel. Often times, during the course of the work we discover that due to excessive corrosion, frozen or damaged parts, inaccessible areas, poorly designed systems and unavailability of replacement parts can escalate the cost of actual repairs. Repairs are billed on the actual time and materials basis. We will notify you if we feel we cannot complete the work within 10% of the estimated price, we will seek authorization for added costs before continuing.				
42	Please Note: All Estimates expire 30 days from the estimate date. 4.712% Hawaii General Excise Tax		4.712%	7,711.03	

The above prices, specifications, terms, and conditions are satisfactory and are hereby accepted. PDF, Inc. is authorized to complete work as outlined above. Payments will be made in accordance with terms set forth above.

Total	\$171,357.67
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Customer Signature _____