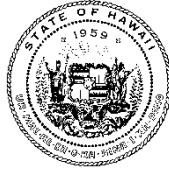


DAVID Y. IGE
GOVERNOR



SARAH ALLEN
ADMINISTRATOR
BONNIE KAHAKUI
ASSISTANT ADMINISTRATOR

STATE OF HAWAII
STATE PROCUREMENT OFFICE

P.O. Box 119
Honolulu, Hawaii 96810-0119
Tel: (808) 586-0554
email: state.procurement.office@hawaii.gov
<http://spo.hawaii.gov>
Twitter: [@hawaiispo](https://twitter.com/hawaiispo)

TESTIMONY
OF
SARAH ALLEN, ADMINISTRATOR
STATE PROCUREMENT OFFICE

TO THE HOUSE COMMITTEE
ON
FINANCE
February 22, 2019, 12:30 P.M.

HB1188 HD 1
RELATING TO STATE PROCUREMENT OFFICE

Chair Luke, Vice-Chair Cullen, and members of the committee, thank you for the opportunity to submit testimony on HB1188 HD1. The State Procurement Office (SPO) strongly supports the bill which provides appropriations of general revenues in the amount of \$200,000 for fiscal year 2019-2020 to continue the small business assistance initiative established by Act 42, Session Laws of Hawaii 2017.

Act 42, SLH 2017, established, within the State Procurement Office, a three-year small business initiative to facilitate the collection and development of relevant data and information and convene stakeholders for the development of an effective small business program, including the development of Rules.

SPO was appropriated \$200,000 in late CY 2018 for only the first year of the three-year program. The SPO partnered with Solutions Pacific (SP), whose Year 1 mission is to develop an awareness campaign, conduct market analysis, increase awareness, outreach and active engagement in the small business target and promotion of a Small Business Office. In November 2018, the SPO launched the Small Business Database, a module of the Hawaii Awards and Notices Database System (HANDS).

Funding for Year 2 will allow SPO and SP to continue working to expand awareness, training and workshop campaigns and recommendations for implementable rules and automatic goal statistics to be developed through the partnership of the Small Business Advisory Group, the Small Business Office, the SPO Administrator and procurement policy board.

Year 2 of the program is critical to the success of the small business assistance program. Development of effective rules will set the ground work for a small business set-aside program

and basis for training, workshop campaigns, and an implementation program. Appropriation of \$200,000 for FY 2019-2020 will allow the SPO to continuing working towards the goal to ensure that small businesses are able to effectively participate in contracting opportunities.

Thank you.



LATE

Luna O Na Papa Alakai

Committee on Finance

Pelekikena
A. Makana Paris

February 22, 2019
Room 211
State Capitol
415 South Beretania Street

Hope Pekekikena
Ekahi
Randi Fernandez

Hope Pelekikena
Elua
Matthew Gumapac

Re: HB1188 HD1 - RELATING TO THE STATE PROCUREMENT OFFICE

Puuku
Denise Kekuna

Aloha Chair Sylvia Luke, Vice-Chair Ty Cullen and members of the House Committee on Finance:

Kakauolelo Hoopaa
Sai Furukawa

The Prince Kūhiō Hawaiian Civic Club (PKHCC) **SUPPORTS** HB1188 HD1. This bill will appropriate \$200,000 in general revenues for fiscal year 2020-2021 to continue the Small Business Assistance Initiative established by Act 42, Session Laws of Hawaii 2017. The Small Business Assistance Initiative is a worthy program to fund in order to provide support for small business in Hawaii.

Kakauolelo Hooholo
Palapala
Kamuela Werner

Founded in 1964, PKHCC was organized to promote the education and social welfare of people of Hawaiian ancestry and objectives include supporting high ethical standards in business, industry and the professional fields of enterprise.

Pelekikena Hala
Koke
Yvonne 'PeeWee'
Ryan

PKHCC urges the committee to **PASS** HB1188 HD1.

Luna Alakai
Kuni Agard
Puamana Crabbe
Kanani Pali
Marlene Sai
Jennifer Smythe
Bruce Wong

Me ke aloha,

A. Makana Paris
Pelekikena
president@pkhcc.org

Mailing Address:
P.O. Box 4728
Honolulu ~ Hawaii
96812

www.pkhcc.org

Founded in 1964
by Liliuokalani
Kawananakoa Morris



LATE

THE ASSOCIATION OF HAWAIIAN CIVIC CLUBS

House Committee on Finance

Pō‘alima, Pepeluali 22, 2019
Lumi ‘Aha Kūkā 308
Ke Kapikala Moku ‘āina
415 South Beretānia Street

Re: HB1188 HD1 - RELATING TO THE STATE PROCUREMENT OFFICE

Aloha Luna Ho‘omalu Sylvia Luke, *Hope Luna Ho‘omalu* Ty Cullen, and members of the House Committee on Finance:

The Association of Hawaiian Civic Clubs **SUPPORTS** HB1188 HD1. This bill appropriates funds for fiscal year 2019-2020 to the State Procurement Office to continue the Small Business Assistance Initiative established by Act 42, Session Laws of Hawaii 2017. At its 58th annual convention, the Association passed resolution 2018-45, which urges the legislature and executive to continue support for the Small Business Assistance Initiative.

Thus, the Association respectfully urges the committee to **PASS** HB1188 HD1.

The civic club movement was founded in 1918 by Congressional Delegate Prince Jonah Kūhiō Kalaniana‘ole with the creation of the Hawaiian Civic Club; the Association was formally organized in 1959 and has grown to a confederation of over sixty (60) Hawaiian Civic Clubs located throughout the State of Hawai‘i and the United States. The Association is the oldest Hawaiian community-based grassroots organization. The Association is governed by a 16-member Board of Directors; advocates for improved welfare of Native Hawaiians in culture, health, economic development, education, social welfare, and nationhood; and perpetuates and preserves language, history, music, dance and other Native Hawaiian cultural traditions.

Mahalo for allowing us to share our *mana* 'o.

Me ka 'oia 'i 'o,

Hailama Farden
Pelekikena

ASSOCIATION OF HAWAIIAN CIVIC CLUBS

A RESOLUTION

No. 2018 – 45

URGING THE STATE OF HAWAI‘I TO CONTINUE LEGISLATIVE AND EXECUTIVE SUPPORT FOR THE HAWAI‘I SMALL BUSINESS INITIATIVE

WHEREAS, the Bylaws of the Association of Hawaiian Civic Clubs, Article IV, Section 2.i creates a standing committee with the objective to champion initiatives which foster entrepreneurship, business management, capital generation and government contracting by Native Hawaiians so as to form an economic base for our Native Hawaiian Government Entity; and

WHEREAS, small businesses are the lifeblood of the State’s economy and legislation is needed to promote the growth and development of small businesses in Hawai‘i; and

WHEREAS, small businesses owned by Native Hawaiians, veterans, and women are the most vulnerable and disadvantaged within our state; and

WHEREAS, the Hawai‘i State Legislature found that an initiative is needed to identify, quantify, and address the needs of these small businesses and to measure and track their present participation in state small business contracts; and

WHEREAS, in 2017, the Hawai‘i State Legislature passed House Bill 1382 and the Governor of the State of Hawaii signed the bill, thereby enacting into law Act 42, Session Laws of Hawai‘i 2017; and

WHEREAS, Act 42 (2017) establishes a small business initiative which includes the completion of a state small business database and development of administrative rules, small business advisory group, and appropriates funds for a procurement coordinator within the State Procurement Office; and

WHEREAS, the Native Hawaiian Chamber of Commerce has recently passed a resolution urging the State of Hawai‘i to continue legislative and executive support for the Hawaii Small Business Initiative.

NOW, THEREFORE, BE IT RESOLVED, by the Association of Hawaiian Civic Clubs at its 59th Annual Convention in Kalapaki, Kaua‘i, in the malama of Welehu and the rising of ‘Olepau, this 17th day of November 2018, urging the State of Hawai‘i to continue Legislative and Executive support for the Hawai‘i Small Business Initiative; and

BE IT FURTHER RESOLVED, that a certified copy of this resolution be transmitted to the Governor of the State of Hawai'i, President of the State Senate, Speaker of the State House of Representatives, Chair of the State Senate Committee on Hawaiian Affairs, Chair of the State House Committee on Ocean, Marine Resources & Hawaiian Affairs, Chair of the Board of Trustees of the Office of Hawaiian Affairs, and all county mayors.



The undersigned hereby certifies that the foregoing Resolution was duly adopted in the malama of Welehu and the rising of 'Olepau on the 17th day of November 2018, at the 59th Annual Convention of the Association of Hawaiian Civic Clubs in Kalapaki, Kaua'i.


Annelle C. Amaral, President