



EXECUTIVE CHAMBERS
HONOLULU

DAVID Y. IGE
GOVERNOR

Testimony of
David Y. Ige
Governor, State of Hawai'i

Before the
SENATE COMMITTEE ON ENERGY, ECONOMIC DEVELOPMENT, AND TOURISM
April 10, 2019
2:45 p.m., Room 414

In consideration of
GM 665, Randall Tanaka
as the Deputy Director of the
Department of Business, Economic Development and Tourism

Chair Wakai, Vice Chair Taniguchi and committee members:

I respectfully request your support in confirming the appointment of Randall Tanaka as the deputy director of the Department of Business, Economic Development and Tourism (DBEDT).

Randall left his position as the director of Commercial and Auxiliary Enterprises, Safety and Security at the University of Hawai'i Community Colleges to join DBEDT. He brings an impressive depth and breadth of experience in marketing and sales in the local visitor industry in both the public- and private-sectors, having served as director of public development of Mid-Pacific Airlines, director of sales of various local hotels, executive director of the Kaua'i Visitors Bureau and in various capacities in the Hawai'i Convention Center—including interim general manager. Randall also oversaw the 2016 World Conservation Congress held in Hawai'i, which was the highest attended in the over 60-year history of the International Union for the Conservation of Nature (IUCN), with over 10,000 delegates representing 190 countries.

My administration is committed to reshaping the culture of government by embracing and accelerating change. I am confident that Randall Tanaka will continue to support our DBEDT employees in this effort. Moving forward together, we can build a better home for our keiki, kūpuna, and all the residents of Hawai'i.

Mahalo for your consideration.



DAVID Y. IGE
GOVERNOR

MIKE MCCARTNEY
DIRECTOR

DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT & TOURISM

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Statement of
MIKE MCCARTNEY
Director

Department of Business, Economic Development, and Tourism
before the

SENATE COMMITTEE ON ENERGY, ECONOMIC DEVELOPMENT & TOURISM

Wednesday, April 10, 2019

2:45 p.m.

State Capitol, Conference Room 414

in consideration of

GM 665

**Submitting for consideration and confirmation as the
Deputy Director of the Department of Business,
Economic Development, and Tourism, Gubernatorial Nominee,
RANDALL TANAHA, for a term to expire at noon on 12-05-2022.**

Chair Wakai, Vice Chair Taniguchi and Members of the Committee.

I **strongly support** the appointment of **Randy Tanaka** to serve as the Deputy Director of the Department of Business, Economic Development & Tourism (DBEDT).

Randy served as president and executive director of the 2016 World Conservation Congress that was held in Honolulu where he was responsible for hosting, fundraising and coordinating all functions for the more than 10,000 delegate attendees. As the chief operating officer for the Asia Pacific Economic Cooperation, he managed all operational aspects for the 21-country event in Honolulu. He held various positions during his 10-year tenure at the Hawaii Convention Center, which included assistant general manager, business development and sales. Randy's extensive management experience, leadership roles and collaboration skills will add to the foundational excellence needed to move DBEDT forward. These abilities, his strong work ethic and upstanding character most qualify him for the position.

For these reasons, I urge his confirmation for as the Deputy Director of the Department of Business, Economic Development & Tourism.

Thank you for the opportunity to comment.

WRITTEN TESTIMONY BY
RODERICK K. BECKER
AND
ROBERT YU

TO THE
SENATE COMMITTEE ON
ENERGY, ECONOMIC DEVELOPMENT, AND TOURISM

GOVERNOR'S MESSAGE NO. 665

April 10, 2019
2:45 p.m.
Room 414

SUBMITTING FOR CONSIDERATION AND CONFIRMATION AS THE DEPUTY DIRECTOR OF THE DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT AND TOURISM, GUBERNATORIAL NOMINEE, RANDALL TANAKA, FOR A TERM TO EXPIRE AT NOON ON 12-05-2022.

Chair Wakai, Vice Chair Taniguchi and Members of the Committee:

We strongly support the appointment of Randall Tanaka to the position of Deputy Director of the Department of Business, Economic Development and Tourism (department). We work with the department in our professional capacities as Director and Deputy Director of Finance, respectively.

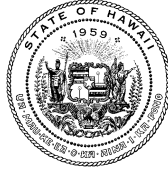
Governor Ige's administration is committed to addressing the many issues facing our state in a direct and forthright manner. We strive to do the right thing, the right way to achieve our shared goal of a healthy, sustainable economy to support our keiki, our kupuna, and the disadvantaged.

Mr. Tanaka is an integral part of a team that is committed to achieving the goals of this administration in an honest, transparent, accountable, and responsive manner.

Mr. Tanaka is currently the director of Commercial and Auxiliary Enterprises, Safety and Security at the University of Hawaii Community Colleges. Prior to that, he was the president/executive director for the National Host Committee for the 2016 World Conservation Congress and the chief operating officer for The Asia Pacific Economic Cooperation. Mr. Tanaka has also served in various positions at the Hawaii Convention Center. His work experience and knowledge of the Hawaii Convention Center will benefit the department and the State; therefore, we support confirmation.

Thank you for the opportunity to provide testimony.

DAVID Y. IGE
GOVERNOR



CURT T. OTAGURO
COMPTROLLER
AUDREY HIDANO
DEPUTY COMPTROLLER

STATE OF HAWAII
DEPARTMENT OF ACCOUNTING AND GENERAL SERVICES

P.O. BOX 119, HONOLULU, HAWAII 96810-0119

TESTIMONY
OF
AUDREY HIDANO, DEPUTY COMPTROLLER
DEPARTMENT OF ACCOUNTING AND GENERAL SERVICES
TO THE
SENATE COMMITTEE ON ENERGY, ECONOMIC DEVELOPMENT, AND TOURISM
ON
WEDNESDAY, APRIL 10, 2019, 2:45 PM
CONFERENCE ROOM 414, STATE CAPITOL
G.M. 665

SUBMITTING FOR CONSIDERATION AND CONFIRMATION AS THE DEPUTY DIRECTOR OF THE DEPARTMENT OF BUSINESS, ECONOMIC, DEVELOPMENT AND TOURISM, GUBERNATORIAL NOMINEE, **RANDALL TANAKA**, FOR A TERM TO EXPIRE AT NOON ON 12-05-2022.

Chair Wakai, Vice Chair Taniguchi, and members of the Committee, thank you for the opportunity to submit testimony on G.M. 665. I support the nomination of **MR. RANDALL TANAKA** to the position of Deputy Director of the Department of Business, Economic, Development and Tourism (DBEDT).

Based on Mr. Randall Tanaka's resume, he has extensive experience in all aspects of management and leadership. He has professional and international experiences that exceeds a normal person's lifetime activities. He has lots of exposure to various entities with knowledge of operations, sales, marketing, etc. He has a wealth of professional affiliations and would be an asset to the State of Hawaii.

Thank you for the opportunity to submit testimony on this matter.

DAVID Y. IGE
GOVERNOR



RYKER WADA
DIRECTOR

STATE OF HAWAII
DEPARTMENT OF HUMAN RESOURCES DEVELOPMENT
235 S. BERETANIA STREET
HONOLULU, HAWAII 96813-2437

April 8, 2019

TESTIMONY TO THE
SENATE COMMITTEE ON ECONOMIC DEVELOPMENT, AND TOURISM
For Hearing on Wednesday, April 10, 2019
2:45 p.m., Conference Room 414

By

RYKER WADA
DIRECTOR

Governor's Message 665
(WRITTEN TESTIMONY ONLY)

Dear Chair Wakai, Vice Chair Taniguchi and Members of the Committee:

RE: Consideration and confirmation of Randall Tanaka, for Deputy Director of the Department of Business, Economic Development and Tourism.

I submit this testimony in **Strong Support** of the confirmation of Randall Tanaka as Deputy Director of the Department of Business, Economic Development and Tourism. In the short time I have had the pleasure of knowing Mr. Tanaka in his capacity as Deputy Director of the Department of Business, Economic Development and Tourism, I have found him to be a dedicated, knowledgeable, measured and a well-prepared person who is well suited for the position of Deputy Director of the Department of Business, Economic Development and Tourism. In his current capacity I have experienced Mr. Tanaka as cooperative, helpful, and welcoming.

I support the confirmation of Mr. Tanaka as the Deputy Director of the Department of Business, Economic Development and Tourism.

Thank you for allowing me to testify in **SUPPORT** of Governors Message 665 and Randall Tanaka.

DAVID Y. IGE
GOVERNOR

JOSH GREEN
LIEUTENANT GOVERNOR



SCOTT T. MURAKAMI
DIRECTOR

LEONARD HOSHIJO
DEPUTY DIRECTOR

**STATE OF HAWAII
DEPARTMENT OF LABOR AND INDUSTRIAL RELATIONS**

830 PUNCHBOWL STREET, ROOM 321

HONOLULU, HAWAII 96813

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Phone: (808) 586-8844 / Fax: (808) 586-9099

Email: dlir.director@hawaii.gov

April 8, 2019

To: The Honorable Glenn Wakai, Chair,
The Honorable Brian T. Taniguchi, Vice Chair, and
Members of the Senate Committee on Energy, Economic Development, and
Tourism

Date: Wednesday, April 10, 2019
Time: 2:45 p.m.
Place: Conference Room 414, State Capitol

From: Scott T. Murakami, Director
Department of Labor and Industrial Relations (DLIR)

**Re: G.M. No. 665 Submitting for consideration and confirmation as the Deputy
Director of the Department of Business, Economic Development and Tourism,
Gubernatorial Nominee, RANDALL TANAKA**

Chair Wakai, Vice Chair Taniguchi, and Members of the Committee,

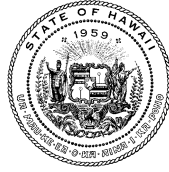
My name is Scott T. Murakami, and I am the Director of the Department of Labor and Industrial Relations. I am testifying in strong support of Governor's Message 665, Gubernatorial Nominee, Randall Tanaka, as the Deputy Director of the Department of Business, Economic Development and Tourism (DBEDT).

Mr. Tanaka has demonstrated that he has the leadership and experience to assist in leading the DBEDT. As the Interim General Manager of the Hawaii Convention Center, Mr. Tanaka oversaw operations, sales, and marketing, as well as worked to improve communication with stakeholders like the Hawaii Tourism Authority. In addition, Mr. Tanaka's background in operational management, including his tenure as the COO of the Asia Pacific Economic Cooperation, show his understanding of developing and monitoring budgets and business plans; managing and implementing logistics for large-scale projects and events; and communicating with groups with diverse interests and needs.

I urge you to confirm Mr. Tanaka to serve as the Deputy Director of the DBEDT so that he may continue to provide leadership and service to the public.

Thank you very much for the opportunity to testify in strong support of Mr. Tanaka.

DAVID Y. IGE
GOVERNOR



CURT T. OTAGURO
COMPTROLLER
AUDREY HIDANO
DEPUTY COMPTROLLER

STATE OF HAWAII
DEPARTMENT OF ACCOUNTING AND GENERAL SERVICES

P.O. BOX 119, HONOLULU, HAWAII 96810-0119

WRITTEN TESTIMONY
OF
CURT T. OTAGURO, COMPTROLLER
DEPARTMENT OF ACCOUNTING AND GENERAL SERVICES
TO THE
SENATE COMMITTEE ON ENERGY, ECONOMIC DEVELOPMENT, AND TOURISM

APRIL 10, 2019, 2:45 P.M.
CONFERENCE ROOM 414, STATE CAPITOL

G.M. 665
SUBMITTING FOR YOUR CONSIDERATION AND CONFIRMATION AS THE DEPUTY
DIRECTOR OF THE DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT AND
TOURISM, GUBERNATORIAL NOMINEE, RANDALL TANAKA, FOR A TERM TO
EXPIRE AT NOON ON 12-05-2022

Chair Wakai, Vice Chair Taniguchi, and Members of the Committee, thank you for the opportunity to submit testimony on G.M. 665. I support the nomination of Mr. Tanaka to the position of Deputy Director of the Department of Business, Economic Development and Tourism (DBEDT).

Mr. Tanaka has served as Director of Commercial and Auxiliary Enterprises, Safety and Security at the University of Hawaii – Community Colleges. Previously, he has served as the President/Executive Director of the National Host Committee for the World Conservation Congress. In addition, Mr. Tanaka has been the Interim General Manager at the Hawaii Convention Center and the Chief Operating Officer for the Asia Pacific Economic Cooperation (APEC).

Mr. Tanaka's executive level experience and leadership abilities make him the ideal candidate to serve as the Deputy Director of DEBDT.

Thank you for the opportunity to testify on this matter.

DAVID Y. IGE
Governor

JOSH GREEN
Lt. Governor



PHYLLIS SHIMABUKURO-GEISER
Chairperson, Board of Agriculture

GLENN K. MURANAKA
Deputy to the Chairperson

State of Hawaii
DEPARTMENT OF AGRICULTURE
1428 South King Street
Honolulu, Hawaii 96814-2512
Phone: (808) 973-9600 FAX: (808) 973-9613

**TESTIMONY OF PHYLLIS SHIMABUKURO-GEISER
CHAIRPERSON, BOARD OF AGRICULTURE**

**BEFORE THE SENATE COMMITTEE ON ENERGY, ECONOMIC DEVELOPMENT, &
TOURISM**

**APRIL 10, 2019
2:45 P.M.
CONFERENCE ROOM 414**

**GOVERNOR'S MESSAGE NO. 665
SUBMITTING FOR CONSIDERATION AND CONFIRMATION AS THE DEPUTY
DIRECTOR OF THE DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT &
TOURISM, GUBERNATORIAL NOMINEE, RANDALL TANAKA, FOR A TERM TO
EXPIRE AT NOON ON 12-05-2022**

Chairperson Wakai and Members of the Committee:

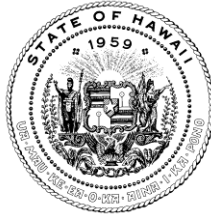
Thank you for the opportunity to testify on GM 665, submitting for consideration and confirmation as the Deputy Director of the Department of the Business, Economic Development and Tourism, Gubernatorial Nominee, Randall Tanaka, for a term to expire at noon on 12-05-2022. The Department strongly supports this measure.

Mr. Tanaka has an extensive professional background in management of Hawaii's tourism industry. His knowledge and expertise will be critical for the success of Hawaii's economy as he serves as the Deputy Director for the Department of Business, Economic Development and Tourism.

Thank you for the opportunity to testify on this measure.



DAVID Y. IGE
GOVERNOR OF
HAWAII



SUZANNE D. CASE
CHAIRPERSON
BOARD OF LAND AND NATURAL RESOURCES
COMMISSION ON WATER RESOURCE MANAGEMENT

ROBERT K. MASUDA
FIRST DEPUTY

M. KALEO MANUEL
DEPUTY DIRECTOR - WATER

AQUATIC RESOURCES
BOATING AND OCEAN RECREATION
BUREAU OF CONVEYANCES
COMMISSION ON WATER RESOURCE MANAGEMENT
CONSERVATION AND COASTAL LANDS
CONSERVATION AND RESOURCES ENFORCEMENT
ENGINEERING
FORESTRY AND WILDLIFE
HISTORIC PRESERVATION
KAHOOLAWE ISLAND RESERVE COMMISSION
LAND
STATE PARKS



**STATE OF HAWAII
DEPARTMENT OF LAND AND NATURAL RESOURCES**

POST OFFICE BOX 621
HONOLULU, HAWAII 96809

**Testimony of
SUZANNE D. CASE
Chairperson**

**Before the Senate Committee on
ENERGY, ECONOMIC DEVELOPMENT, AND TOURISM**

**Wednesday, April 10, 2019
2:45 PM
State Capitol, Conference Room 414**

**In consideration of
GOVERNOR'S MESSAGE 665
SUBMITTING FOR CONSIDERATION AND CONFIRMATION AS THE DEPUTY
DIRECTOR OF THE DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT AND
TOURISM, GUBERNATORIAL NOMINEE, RANDALL TANAKA, FOR A TERM TO EXPIRE
AT NOON ON 12-05-2022**

The Department of Land and Natural Resources (Department) strongly supports Governor's Message 665 nominating Randall Tanaka to serve as the Deputy Director of the Department of Business, Economic Development and Tourism, for a term to expire December 5, 2022.

Mr. Tanaka served as President and Executive Director of the 2016 World Conservation Congress in Honolulu, the best attended ever, and worked closely with the Department on sharing Hawaii's conservation leadership with the world. Mr. Tanaka's careful management and oversight brought the World Conservation Congress in significantly under budget. Mr. Tanaka understands the delicate balance between environmental protections and economic growth and will be invaluable in helping Hawaii to thrive as it transitions to a sustainable carbon sink state.

The Department looks forward to working closely with Mr. Tanaka on reaching the 2045 Carbon sink goal by increasing the connections between tourism, the economy, climate change, and our natural lands. Mr. Tanaka's experience with local, state, federal, and international governments and commitment to working across silos will maximize efficacy of interagency projects and initiatives.

Thank you for the opportunity to testify in strong support on the confirmation of Mr. Randall Tanaka to serve as the Deputy Director of the Department of Business, Economic Development and Tourism.

DAVID Y. IGE
GOVERNOR



STATE OF HAWAII
DEPARTMENT OF PUBLIC SAFETY
919 Ala Moana Boulevard, 4th Floor
Honolulu, Hawaii 96814

NOLAN P. ESPINDA
DIRECTOR

Maria C. Cook
Deputy Director
Administration

Jodie F. Maesaka-Hirata
Deputy Director
Corrections

Renee R. Sonobe Hong
Deputy Director
Law Enforcement

No. _____

WRITTEN TESTIMONY ONLY

TESTIMONY ON GOVERNOR'S MESSAGE 665
SUBMITTING FOR CONSIDERATION AND CONFIRMATION AS
DEPUTY DIRECTOR OF THE DEPARTMENT OF BUSINESS,
ECONOMIC DEVELOPMENT, AND TOURISM,
GUBERNATORIAL NOMINEE RANDALL TANAKA.

by

Nolan P. Espinda, Director
Department of Public Safety

Senate Committee on Energy, Economic Development, and Tourism
Senator Glenn Wakai, Chair
Senator Brian T. Taniguchi, Vice Chair

Wednesday, April 10, 2019; 2:45 p.m.
State Capitol, Conference Room 414

Chair Wakai, Vice Chair Taniguchi, and Members of the Committee:

The Department of Public Safety (PSD) supports the nomination of Randall Tanaka as the Deputy Director of the Department of Business, Economic Development, and Tourism (DBEDT).

Mr. Tanaka possesses extensive and impressive experience in the visitor industry, particularly in the management and development of relationships with tourism partners locally, nationally, and internationally. His knowledge and expertise will be valuable in further developing Hawaii's number one industry and a key component of DBEDT's overall business development plan for the State.

Thank you for the opportunity to present this testimony.

Submitted via online
April 8, 2019



Testimony of the
OAHU ECONOMIC DEVELOPMENT BOARD (OEDB)
In Support of GM 665
Relating to the Appointment of
RANDALL TANAKA
Deputy Director, Department of Business, Economic Development and Tourism

COMMITTEE ON ENERGY, ECONOMIC DEVELOPMENT, AND TOURISM

Senator Glenn Wakai, Chair
Senator Brian T. Taniguchi, Vice Chair

Wednesday, April 10, 2019
2:45 P.M.
Conference Room 414
State Capitol
415 South Beretania Street

Aloha Chair Wakai,

Please accept this letter of support for the appointment of Randall Tanaka as the Deputy Director of DBEDT.

Although we've done much more together, two events stand out as iconic when I reflect on Randy, APEC and the World Conservation Congress. Randy recognizes in action and interaction that success is a community activity, not theory. Both of these events were coordinated with an international impact and they required the best of who we are and what we have. His skills to foster the interest of the initiative and the interests of the stakeholders for the benefit of Hawaii are crucial to his work at DBEDT.

As an NGO working in Economic Development I look forward to working with Randy to help our Home.

I welcome any inquiries about Randy.

Mahalo,

Pono Shim
President & CEO
Oahu Economic Development Board



Dillingham Transportation Building
735 Bishop Street, Suite 424, Honolulu, Hawaii 96813 • 808-521-3611
Fax: 808-536-2281 • www.oedb.biz



Research Corporation
of the University of Hawai'i

TESTIMONY PRESENTED BEFORE THE
SENATE COMMITTEE ON ENERGY, ECONOMIC DEVELOPMENT, AND TOURISM

April 10, 2019

by

Dr. Sylvia Yuen, Executive Director

The Research Corporation of the University of Hawai'i (RCUH)

GM 665. Submitting for consideration and confirmation as the Deputy Director of the Department of Business, Economic Development and Tourism (DBEDT), Gubernatorial Nominee Randall Tanaka

Chair Wakai, Vice Chair Taniguchi, and members of the Senate Committee on Energy, Economic Development, and Tourism, thank you for the opportunity to provide testimony in support of Randall Tanaka's nomination to the position of deputy director of the DBEDT. Mr. Tanaka is eminently qualified to serve as the deputy director of the agency which serves as a resource for business and economic development in Hawai'i.

He received his bachelor's degree from UH-Manoa and training from Cornell University as an Executive Development Graduate. Mr. Tanaka has extensive work experience in all aspects of the hospitality sector, Hawaii's major industry, which encompasses both the public and private perspectives. For example, he's been employed by Mid Pacific Airlines and Ihilani Resort and Spa, as well as the Kauai Visitors Bureau where he served as its Executive Director. His managerial skills and competence were on full display at the 2016 World Conservation Congress and Asia Pacific Cooperation (APEC) which drew international attention to Hawaii. Both events—which involved multiple agencies, complex logical arrangements, and coordination among local, national, and international entities—were successful beyond expectations.

Mr. Tanaka has also been a contributing member of the community, serving organizations like SEE IT (Science, Engineering Exposition Innovative Technology), the UH College of Tropical Agriculture and Human Resources Alumni Association, United States-Japan Hawai'i Council, and the American Judicature Society.

Mr. Tanaka's professional and personal qualifications, as well as his dedication to energizing Hawaii's economy for the betterment of her people, make him an excellent DBEDT deputy director. He has my respect and support, and I urge the members of the committee to confirm his nomination.



NATURAL ENERGY LABORATORY OF HAWAII AUTHORITY

An Authority of the State of Hawaii attached to the Department of Business, Economic Development & Tourism

Written Only

Statement of
Gregory P. Barbour
Executive Director
Natural Energy Laboratory of Hawaii Authority
before the

SENATE COMMITTEE ON ENERGY, ECONOMIC DEVELOPMENT AND TOURISM

Wednesday, April 10, 2019
2:45 pm
State Capitol, Conference Room 414

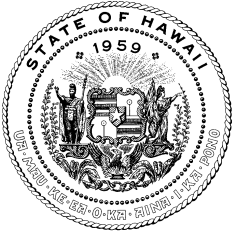
in consideration of
GM 665

GUBERNATORIAL NOMINEE RANDALL TANKA AS A DEPUTY DIRECTOR OF THE DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT AND TOURISM.

The Natural Energy Laboratory of Hawaii Authority (NELHA) is pleased to present testimony in strong support of Mr. Randall Tanaka to be considered for the Deputy Director of the Department of Business, Economic Development and Tourism. He has a long history of accomplishments in contributing to tourism, business, and economic development in Hawaii.

I first met Mr. Tanaka when I was working on hurricane relief efforts in the 90s on Kauai and worked with him on many other occasions over the years. He is very dedicated to the economic development of this State and I believe that his extensive background will allow him to take advantage of Hawaii's unique opportunities to grow our economy. His practical realistic assessment of issues and straight-forward thinking will be invaluable in this regard.

Thank you for the opportunity to offer these comments.



OFFICE OF ENVIRONMENTAL QUALITY CONTROL

DAVID Y. IGE
GOVERNOR

SCOTT GLENN
DIRECTOR

DEPARTMENT OF HEALTH | 235 South Beretania Street, Suite 702, Honolulu, HI 96813 | oeqchawaii@doh.hawaii.gov

(808) 586-4185

Testimony of
SCOTT GLENN, Director

before the
SENATE COMMITTEE ON ENERGY, ECONOMIC DEVELOPMENT, AND TOURISM
Wednesday, April 10, 2019
2:45 PM, Room 414

in SUPPORT of
GOVERNOR'S MESSAGE 665, RANDALL TANAKA
As the Deputy Director of the Department of Business, Economic Development, and Tourism
(Written Testimony Only)

Chair Wakai, Vice Chair Taniguchi, and Members of the Committee,

I am writing in support of the appointment of Mr. Randall Tanaka to serve as the Deputy Director of the Department of Business, Economic Development, and Tourism.

Mr. Tanaka was instrumental to the success of the 2011 Asia Pacific Economic Cooperation (APEC) forum and the 2016 World Conservation Congress. He has demonstrated a continued commitment to the success of Hawai'i as a tourism destination and the growth of its economy balanced with a care and respect for its environmental and cultural values.

Thank you for the opportunity to testify on GM 665.



UNIVERSITY
of HAWAII®
SYSTEM

TESTIMONY FOR RANDALL MASANORI TANAKA
DEPUTY DIRECTOR
DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT AND TOURISM

BEFORE THE SENATE COMMITTEE ON ENERGY, ECONOMIC DEVELOPMENT
AND TOURISM

Wednesday, April 10, 2019
2:45 PM

Aloha Chair Wakai, Vice Chair Taniguchi and Members of the Committee:

I am Michael T. Unebasami, Associate Vice President for Administrative Affairs for the University of Hawai'i Community Colleges, and I am submitting testimony in support of the nomination of Randall Tanaka for the position of Deputy Director of the Department of Business, Economic Development and Tourism. I have known Randy personally and professionally for many years and have had the pleasure of working with him in his capacity as Interim General Manager at the Hawai'i Convention Center, and in his positions with APEC and the World Conservation Congress before having him join my team at the University of Hawai'i Community Colleges as the Director of Auxiliary and Commercial Enterprises and Emergency Management. In his short time with us, he has accomplished much in assisting our campus operations. He has integrity, is a leader, innovative thinker, collaborator and doer. His background and relevant experience makes him well qualified to serve in this position.

While we would miss him dearly at the Community Colleges, I'm confident Randy will serve the State well as the Deputy Director of the Department of Business, Economic Development and Tourism. Your favorable action on his confirmation is respectfully requested.

Mahalo for the opportunity to provide testimony in his support.

2327 Dole Street
Honolulu, Hawai'i 96822
Telephone: (808) 956-6023
Fax: (808) 956-3763



DAVID Y. IGE
GOVERNOR

GWEN S. YAMAMOTO LAU
EXECUTIVE DIRECTOR

HAWAII GREEN INFRASTRUCTURE AUTHORITY

No. 1 Capitol District Building, 250 South Hotel Street, Suite 501, Honolulu, Hawaii 96813
Mailing Address: P.O. Box 2359, Honolulu, Hawaii 96804
Web site: gems.hawaii.gov

Telephone: (808) 587-3868
Fax: (808) 587-3896

Testimony of
Gwen Yamamoto Lau, Executive Director
Hawaii Green Infrastructure Authority
before the
SENATE COMMITTEE ON ENERGY, ECONOMIC DEVELOPMENT AND TOURISM
Wednesday, April 10, 2019 at 2:45 P.M.
State Capitol, Conference Room 414

in consideration of **GM NO. 665**
**Confirmation of Deputy Director of the Department of Business Economic Development
and Tourism, Gubernatorial Nominee, RANDALL TANAKA**

Chair Wakai, Vice Chair Taniguchi and Members of the Committee:

Thank you for the opportunity to testify in support of Governor's Message 665, for Gubernatorial Nominee, Randall Tanaka, as the Deputy Director of the Department of Business, Economic Development and Tourism (DBEDT).

Mr. Tanaka brings to the DBEDT over three decades of experience in tourism and economic development, both in sales and administrative roles. Recognized for his relationship building skills critical for effective collaborations, Mr. Tanaka has also demonstrated his leadership in advocating on behalf of the state as well as his ability to successfully implement new initiatives - - critical characteristics and skills necessary for the economic development arm of the State.

Thank you for this opportunity to testify and offer support and comments for Governor's Message 665.

Senator Glenn Wakai, Chair

Senator Brian Taniguchi, Vice Chair

Senate Committee on Energy, Economic Development and Tourism

Wednesday, April 10, 2019 ;2:45 p.m.

Hawaii State Capitol, Conference Room 4L4

Re: GM 665 - Submitting for consideration and confirmation as the Deputy Director of the Department of Business, Economic Development and Tourism, Gubernatorial Nominee, RANDALL TANAKA, for a term to expire at noon on L2-O5-2022 - IN SUPPORT

Aloha Chair Wakai, Vice Chair Taniguchi and Members of the Committee:

I am submitting testimony in support of the nomination of Randall Tanaka for the position of Deputy Director of the Department of Business, Economic Development and Tourism.

I have had the privilege to work with Randy at the University of Hawaii Community Colleges System office where he currently serves as the Director Auxiliary and Commercial Enterprise. Randy has served as a great resource, team member and leader for the community colleges. His experience with various state agencies has given him great insight and wisdom which he incorporates into every action he takes both on and off the job. As Director of the Facilities and Environmental Health office for the community college system, I oversee the planning, design and construction for all seven campuses and education centers. I have looked to Randy for advice and input with numerous challenges relating to commercialization, security, and contract negotiations on all of our campuses. If appointed, I will truly miss working with Randy.

I'm confident Randy will serve the State well as the Deputy Director of the Department of Business, Economic Development and Tourism. Your favorable action on his confirmation is respectfully requested. Mahalo for the opportunity to provide comments in support.

Sincerely,



Denise Yoshimori-Yamamoto, NCARB, LEED AP, DArch

University of Hawaii Community Colleges

Director of Facilities and Environmental Health

Senator Glenn Wakai, Chair
Senator Brian Taniguchi, Vice Chair
Senate Committee on Energy, Economic Development and Tourism

Sandra Uyeno
uyenos1234@gmail.com

Wednesday, April 10, 2019; 2:45 p.m.
Hawaii State Capitol, Conference Room 4L4

Re: GM 655 – Submitting for consideration and confirmation as the Deputy Director of the Department of Business, Economic Development and Tourism, Gubernatorial Nominee, RANDALL TANAKA, for term to expire at noon on 12-05-2022 – IN SUPPORT

My name is Sandra Uyeno, Director of Human Resources for the University of Hawaii Community Colleges. Thank you for the opportunity to provide this letter of support for Mr. Randall Tanaka's nomination as Deputy Director of the Department of Business, Economic Development and Tourism.

I have known Mr. Tanaka since 2017 when he joined the Office of the Vice President for Community Colleges as our Commercial and Auxiliary Services Officer. Although he hasn't been with us for very long, his background--in commercial ventures, auxiliary enterprises and grants management and over forty years of business experience, of which seventeen years was with the Hawaii Convention Center--were extremely valuable to our office. Mr. Tanaka possesses the skill of negotiating and working with businesses as well as being able to consider options and alternatives to current business practices, all of which helped us improve our operations.

In my capacity as Director of Human Resources, I worked closely with Mr. Tanaka as we both reported to Associate Vice President Michael Unebasami. From day one, Mr. Tanaka was engaged, helpful, and always willing to extend himself to help all of us at the Vice President's office. He brought enthusiasm and focused energy to his job, and improved processes and relationships that were critical to the ability of our office to serve the campuses of the UH Community Colleges. Finally, Mr. Tanaka's positive and friendly personality made it easy to work with him even on difficult issues, and he was always professional and generous with his time and expertise.

I believe Mr. Tanaka will serve the State well as the Deputy Director of the Department of Business, Economic Development and Tourism. Thank you again for this opportunity to support Mr. Randall Tanaka's nomination.

TESTIMONY OF ESTHER KIA'AINA IN SUPPORT OF GM 665
BEFORE THE SENATE COMMITTEE ON ENERGY,
ECONOMIC DEVELOPMENT AND TOURISM

April 10, 2019, 2:45 p.m., Conference Room 414

Chair Wakai, Vice-Chair Taniguchi, and Committee Members:

My name is Esther Kia'aina, the Executive Director for the Pacific Basin Development Council, a regional non-profit organization that advances economic development in Hawaii, Guam, American Samoa, and the Commonwealth of the Northern Mariana Islands.

I strongly support GM 665, the confirmation and consideration of Randy Tanaka to be the Deputy Director of the Department of Business, Economic Development and Tourism.

I first met Randy in 2012 while I was the First Deputy at the Department of Land and Natural Resources. I was tasked by Governor Abercrombie to help advance Hawaii's quest to host the International Union for Conservation of Nature (IUCN) World Conservation Congress. It was a formidable feat to secure the bid to host the event, competing with other nations, and successfully host the IUCN World Conservation Congress in 2016.

During the period of working on this issue, I worked closely with Randy, who eventually would become the Executive Director for the National Host Committee for the IUCN World Conservation Congress. He was a great person to work with, especially against the competing demands regarding the conference in Hawaii, the Pacific Region, Washington, D.C., and Switzerland. His greatest strength was that he always struck the right balance for good management. He was adept at keeping focused on the "big picture" issues, while ensuring that details and budgetary matters did not fall into the cracks. He is a hard worker, does his homework, and is prepared to meet any challenge.

Randy would be a good fit as Deputy Director of the Department of Business, Economic Development and Tourism. He has a good grasp of the matters that will fall under the department's jurisdiction and his previous experiences at the Hawaii Convention Center and the Asia Pacific Economic Cooperative (APEC), and other initiatives, would be an asset to colleagues and to stakeholders alike.

I urge your favorable consideration of GM 665.

Respectfully,

Esther Kia'aina

GM-665

Submitted on: 4/9/2019 1:26:27 PM

Testimony for EET on 4/10/2019 2:45:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
James S Goodman	Individual	Support	No

Comments:

Good afternoon,

I am writing in strong support of the Gubernatorial nominations of Mr. Randall Tanaka for the position of Deputy Director of the Department of Business, Economic Development and Tourism. I have known Randy for over 15 years and he is a man of true integrity. Randy understands the various sides to an issue but always works towards to the best interest of all stakeholders. Mr. Tanaka is a global leader in the meetings, conventions and tourism industry that has served in many capacities giving back to our industry. He is a conscientious and steady leader that has expanded beyond just the meetings/conventions/tourism industry while maintaining his expertise within the field. I cannot think of any better state to apply his general business acumen and many years on tourism expertise than the great state of Hawaii where tourism drives their economy.

Thank you for the opportunity to write in support of Mr. Randall Tanaka. I know you will not be disappointed with your decision to approve his nomination for this important position.

Sincerely,

James S. Goodman, CMP

Senior Vice President, Business Group

American Dental Association

Senator Glenn Wakai, Chair

Senator Brian Taniguchi, Vice Chair

Senate Committee on Energy, Economic Development and Tourism

Wednesday, April 10, 2019; 2:45 p.m.

Hawaii State Capitol, Conference Room 4L4

Re: GM 665 - Submitting for consideration and confirmation as the Deputy Director of the Department of Business, Economic Development and Tourism, Gubernatorial Nominee, RANDALL TANAKA, for a term to expire at noon on 12-05-2022 - IN SUPPORT

Aloha Chair Wakai, Vice Chair Taniguchi and Members of the Committee:

My name is Christine Chun and I am the Director of Compliance and Title IX for the University of Hawaii Community College System.

I am submitting testimony in support of the nomination of Randall Tanaka for the position of Deputy Director of the Department of Business, Economic Development and Tourism. I know Randy in a professional capacity, having worked with him at the University of Hawaii for the past two years where he has served as the Auxiliary and Enterprise Officer for the Community College System. In his position, Randy services all seven community colleges and the University System, providing support and leadership to Administration. I have known him to be a strong advisor and communicator, deeply caring about assisting each University campus and improving operations. He has consistently demonstrated initiative and has capably spearheaded numerous difficult projects, ranging in diversity from an innovative bee aviary program on Kauai to the management and coordination of electric vehicle charging stations for the community college campuses statewide.

I fully believe Randy's expertise and experience will serve the State well as the Deputy Director of the Department of Business, Economic Development and Tourism. Your favorable action on his confirmation is respectfully requested. Mahalo for the opportunity to provide comments in support.

GM-665

Submitted on: 4/5/2019 12:12:40 PM

Testimony for EET on 4/10/2019 2:45:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Chung Chang	Individual	Support	No

Comments:

Dear Chair Wakai, Vice Chair Taniguchi, and Members of the Senate Committee on Energy, Economic Development, and Tourism.

I am submitting this testimony as an individual in support of the confirmation of Randy Tanaka as the next Deputy Director of Department of Business, Economic Development, and Tourism. Randy brings to DBEDT his vast experience and knowledge in economic development, and I look forward to working with him to diversify and grow the aerospace industry in Hawaii.

Thank you for the opportunity to testify.

April 5, 2019

The Honorable Glenn Wakai, Chair
Senate Committee on Energy, Economic Development and Tourism

The Honorable Brian Taniguchi, Vice-Chair
Senate Committee on Energy, Economic Development and Tourism

State Capitol
415 South Beretania Street
Conference Room 414

GM665 -Submitting for consideration and confirmation as the Deputy Director of the Department of Business, Economic Development and Tourism, Gubernatorial Nominee, Randall Tanaka, for a term to expire at noon on 12-05-2022.

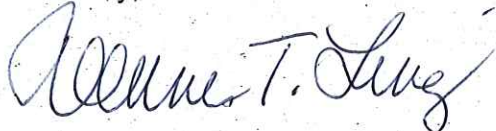
Dear Chair Wakai, Vice Chair Taniguchi and Members of the Committee:

I am pleased to submit this letter in strong support of the nomination of Randy Tanaka as the Deputy Director of the Department of Business, Economic Development and Tourism.

I have known Randy personally and professionally for over 20 years and he has always shown himself to be bright, energetic and enthusiastic. He has strong background in the tourism industry, and he has excellent planning and organizing skills as demonstrated by his adept leadership in executing the APEC and EUCN Conferences in Hawaii.

Tourism and economic development are critical not only to our economy but also to our state's ability to remain competitive in the global marketplace. In this highly competitive global economy, businesses and tourism need the insight and expertise that Randy can bring to the table. He can always be counted upon for his candor, perseverance, and thoughtfulness. His experience and proven accomplishments and has shown himself many times over as a person who can make positive things happen.

Sincerely,

A handwritten signature in cursive script that reads "Dennis T. Ling". The signature is written in dark ink and is positioned above the printed name.

Dennis T. Ling

TESTIMONY OF DAMIEN ELEFANTE
TO THE COMMITTEE ON ENERGY, ECONOMIC DEVELOPMENT, AND TOURISM
WEDNESDAY, APRIL 10, 2019 2:45 PM
CONFERENCE ROOM 414

GOV. MSG NO. 665

SUBMITTING FOR CONSIDERATION AND CONFIRMATION AS THE DEPUTY DIRECTOR OF THE DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT AND TOURISM, GUBERNATORIAL NOMINEE, RANDALL TANAKA, FOR A TERM TO EXPIRE AT NOON ON 12-05-2022.

Chair Wakai, Vice Chair Taniguchi and members of the Committee. I am testifying as an individual and I am in support of Randall Tanaka's confirmation as the Deputy Director of the Department of Business, Economic Development and Tourism.

He has a diverse work history in the areas of marketing, travel, tourism, finances, and working with and for the government. He has a wealth of knowledge and experience in a variety of administrative and management responsibilities. His overall background and experiences working in the public and private sector is an asset and resource for the State.

I urge you to support the confirmation of Randall Tanaka as the Deputy Director of Business, Economic Development and Tourism.

Thank you for the opportunity to provide testimony.

Senator Glenn Wakai, Chair
Senator Brian Taniguchi, Vice Chair
Senate Committee on Energy, Economic Development and Tourism

Wednesday, April 10; 2:45 p.m.
Hawaii State Capitol, Conference Room 414

Re: GM 665 - Submitting for consideration and confirmation as the Deputy Director of the Department of Business, Economic Development and Tourism, Gubernatorial Nominee, RANDALL TANAKA, for a term to expire at noon on 12-05-2022 – IN SUPPORT

Aloha Chair Wakai, Vice Chair Taniguchi and Members of the Committee:

I am submitting testimony in support of the nomination of Randall Tanaka for the position of Deputy Director of the Department of Business, Economic Development and Tourism.

I have known Randy personally and professionally for many years and have had the pleasure of working with him in his capacity as Director of Sales for the Ihilani Resort and Spa, Executive Director of the Kauai Visitors Bureau and Interim General Manager at the Hawaii Convention Center. He has integrity, is a leader, innovative thinker, collaborator and doer. His background and relevant experience make him well qualified to serve in this position.

I'm confident Randy will serve the State well as the Deputy Director of the Department of Business, Economic Development and Tourism. Your favorable action on his confirmation is respectfully requested. Mahalo for the opportunity to provide comments in support.

Sincerely,



Lori Lum
98-1008 Piku Place
Aiea, HI 96701

GM-665

Submitted on: 4/9/2019 11:03:57 AM

Testimony for EET on 4/10/2019 2:45:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Mark E. Jensen	Individual	Support	No

Comments:

Aloha Chair Wakai, Vice Chair Taniguchi and Committee Members:

I am submitting testimony in great support of Randall Tanaka for the position of Deputy Director of the DBED&T.

I had the opportunity to work with Randy in his capacity as Assistant General Manager and then interim General Manager of the Hawaii Convention for over 10 years. Together, we co-created some of the most innovative communication tools in the industry for city wide conventions in Honolulu.

Successful products require team members that are true innovators, natural early adaptors, supportive team members, and someone that consistently shares the credit and success.

Randy Tanaka has always exhibited all those traits and more each day that I had the pleasure of working with him

The State Of Hawaii would be most fortunate to have Randy as the Deputy Director of the DBED&T and I respectfully urge you to support his confirmation.

Mahalo for the opportunity to speak on behalf of a this very talented individual.

Mark E. Jensen

To: Senator Glenn Wakai, Chair
Senator Brian Taniguchi, Vice Chair
Senate Committee on Energy, Economic Development and Tourism

From: Lance Yamamoto

Hearing Date: Wednesday, April 10, 2019 2:45 p.m.
Hawaii State Capitol, Conference Room 414

Measure: GM 665 - Submitting for consideration and confirmation as the Deputy Director of the Department of Business, Economic Development and Tourism, Gubernatorial

Nominee: Randall Tanaka

Position: In Support of Confirmation

Aloha Chair Wakai, Vice Chair Taniguchi and Members of the Committee:

I am submitting testimony in support of the nomination of Randall Tanaka for the position of Deputy Director of the Department of Business, Economic Development and Tourism. I have worked closely with Randy in the Community Colleges System Office to evaluate revenue generating opportunities for the Community Colleges. He has brought to the table a wealth of knowledge that he gained while working in the tourism industry and the Hawaii Convention Center. Randy is a very hard working, dedicated and sincere person and he has the ability to bring different parties together to create successful outcomes.

I am confident that Randy has both the expertise and character needed to serve as the Deputy Director of the Department of Business, Economic Development and Tourism. Your favorable action on his confirmation is respectfully requested.

Mahalo for the opportunity to provide comments in support.

Senator Glenn Wakai, Chair

Senator Brian Taniguchi, Vice Chair

Senate Committee on Energy, Economic Development and Tourism

Wednesday, April 10, 2019 ;2:45 p.m.

Hawaii State Capitol, Conference Room 4L4

Re: GM 665 - Submitting for consideration and confirmation as the Deputy Director of the Department of Business, Economic Development and Tourism, Gubernatorial Nominee, RANDALL TANAKA, for a term to expire at noon on L2-O5-2022 - IN SUPPORT

Aloha Chair Wakai, Vice Chair Taniguchi and Members of the Committee:

Mahalo for the opportunity to provide testimony in support of the nomination of Randall Tanaka for the position of Deputy Director of the Department of Business, Economic Development and Tourism.

I have known Randy personally and professionally for over 10 years. I was his direct supervisor when he served as the Chief Operating Officer of the APEC-Hawaii Host Committee and I was its Vice-Chair. I was also his direct supervisor when served as the Chief Executive Officer of the World Conservation Congress Host Committee and I was its Chair.

Randy is a strong leader—one with integrity, strong problem-solving skills and a passion for making Hawaii a better place. He is innovative and collaborative, but is unafraid of making the hard decisions when he needs to.

His background and relevant experience make him extremely well qualified to serve in this position.

I am confident Randy will serve the State well as the Deputy Director of the Department of Business, Economic Development and Tourism. In fact, I can think of no other individual better suited for this role, and I support his nomination without reservation. Your favorable action on his confirmation is respectfully requested. Mahalo for the opportunity to provide comments in support.

Very truly yours,

Timothy E. Johns

GM-665

Submitted on: 4/9/2019 12:00:12 PM

Testimony for EET on 4/10/2019 2:45:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Todd Francis Conching	Individual	Support	No

Comments:

Aloha Senate Committee on GM655,

I am in favor of appointing Randall Tanaka as DBEDT Deputy Director. I have worked with Randy on many occasions on projects and as co-workers. He is incredibly honest and industrious. He is an avid learner and will assure that important decisions are given adequate consideration from all sides.

Randy's ability to gather information, organize it, analyze it, and come to a fair conclusion relying on facts rather than emotion is his forte.

Randy's experiences allow him to manage a situation as a general manager while still having an eye for the marketing and sales aspect of that situation. This is a rare trait.

Another rare trait in Randy is his remarkable work ethic, he will be there 24/7 if necessary to complete an important job. I have seen him follow up on projects to exhaustion, but seeing it through to the end is part of his nature.

Lastly, Randy will treat his peers, staff and vendors with respect. He has the skill to praise good work, correct mistakes and censure bad behavior with care.

Thank you for the opportunity to testify on behalf of Mr. Randall Tanaka, I assure you he is proper choice for this appointment.

Todd Conching

GM-665

Submitted on: 4/9/2019 12:31:53 PM

Testimony for EET on 4/10/2019 2:45:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Carleen Gumapac	Individual	Support	No

Comments:

Randall Tanaka's background and relevant experience makes him an excellent choice for this position. He will serve the State well.

GM-665

Submitted on: 4/9/2019 12:45:00 PM

Testimony for EET on 4/10/2019 2:45:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Kevin Chang	Individual	Support	No

Comments:

Aloha,

My name is Kevin Chang and I submit this testimony in support of the nomination of Randall Tanaka for the Deputy Director position at the Department of Business Economic Development and Tourism.

I have experience working with Randy on issues that combine considerations of the impacts and benefits of tourism (among other businesses) on our economy and environment and believe he has an understanding of the need to seek new solutions and ways of doing business as a government and a community that fit the needs of an island people and mindset in a globally connected world.

I believe he will serve the public well in this position.

Aloha

Kevin

Statement of
Mary Alice Evans

before the
SENATE COMMITTEE ON ENERGY, ECONOMIC DEVELOPMENT, AND TOURISM

Wednesday, April 10, 2019
2:45 p.m.
State Capitol, Conference Room 414

in consideration of
GM 665

**Submitting for Consideration and Confirmation as Deputy Director of the
Department of Business, Economic Development and Tourism,
Gubernatorial Nominee, RANDALL TANAKA,
for a term to expire on 12-05-2022.**

Chair Wakai, Vice Chair Taniguchi and Members of the Committee.

I respectfully urge your **support** for the confirmation of **Randall Tanaka** to serve as Deputy Director of the Department of Business, Economic Development and Tourism.

Randy has extensive experience in the private sector as an executive in the tourism industry. Randy has a history of managing successful projects with many moving pieces and people. His organized approach will support the 18 different programs that comprise DBEDT.

I respectfully urge you to recommend advice and consent to the nomination of Randy Tanaka for Deputy Director of the Department of Business, Economic Development and Tourism.

Thank you for the opportunity to comment.

CARLSMITH BALL LLP

A LIMITED LIABILITY LAW PARTNERSHIP

ASB TOWER, SUITE 2100
1001 BISHOP STREET
HONOLULU, HAWAII 96813
TELEPHONE 808.523.2500 FAX 808.523.0842
WWW.CARLSMITH.COM

DIRECT DIAL NO.
808.523.2587

JGRIMES@CARLSMITH.COM

April 9, 2019

Senator Glenn Wakai, Chair
Senator Brian Taniguchi, Vice Chair
Senate Committee on Energy, Economic Development and Tourism

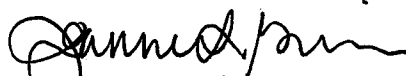
Re: GM 665 - Submitting for consideration and confirmation as the Deputy Director of the Department of Business, Economic Development and Tourism, Gubernatorial Nominee, RANDALL TANAKA, for a term to expire at noon on 12-05-2022 - IN SUPPORT

Aloha Chair Wakai, Vice Chair Taniguchi and Members of the Committee:

I write to convey my strong support of the nomination of Randall Tanaka for the position of Deputy Director of the Department of Business, Economic Development and Tourism.

I am a partner of, and co-chair the Carlsmith Ball LLP law firm. I first met Randy in 2010 when I served as volunteer legal counsel to the Hawaii Host Committee for the Asia-Pacific Economic Cooperation. As the Interim General Manager of the Hawaii Convention Center, Randy assisted the high-level Board of Directors and the State Department with operations, hosting, housing, and planning for the successful event held in Honolulu in November 2011. I also had opportunity to work again with Randy in my role as general counsel to the Host Committee for the IUCN World Conservation Congress held in Hawaii in 2016. As Executive Director and then President of the Host Committee, Randy managed overall planning, operations, and hosting, under the supervision of a diverse international Board of Directors and in collaboration with the International Union for Conservation of Nature and Natural Resources. Randy clearly and deeply understands the economic drivers that contribute to Hawaii's prosperity. He has integrity, is a leader, innovative thinker, collaborator and doer. His background and relevant experience make him well qualified to serve as Deputy Director of the Department of Business, Economic Development and Tourism. Your favorable action on his confirmation is respectfully requested.

Very truly yours,


Joanne L. Grimes

4831-6664-4115.1.000901-00030

HONOLULU

HILO

KONA

MAUI

LOS ANGELES

From: [Nate Gyotoku](#)
To: [EETestimony](#)
Subject: Re: GM 665 - Submitting for consideration and confirmation as the Deputy Director of the Department of Business, Economic Development and Tourism, Gubernatorial Nominee, RANDALL TANAKA, for a term to expire at noon on L2-O5-2022 - IN SUPPORT
Date: Tuesday, April 9, 2019 12:57:48 PM

Re: GM 665 - Submitting for consideration and confirmation as the Deputy Director of the Department of Business, Economic Development and Tourism, Gubernatorial Nominee, RANDALL TANAKA, for a term to expire at noon on L2-O5-2022 - IN SUPPORT

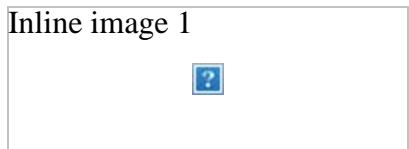
Aloha Chair Wakai, Vice Chair Taniguchi and Members of the Committee:

I am submitting testimony in support of the nomination of Randall Tanaka for the position of Deputy Director of the Department of Business, Economic Development and Tourism. I have known Randy personally and professionally for many years and have had the pleasure of working with him on the U.S.-Japan Council Annual Conference Committee in 2017 and with the IUCN World Conservation Congress in 2016. He has integrity, is a leader, innovative thinker, collaborator and doer. His background and relevant experience make him well qualified to serve in this position.

I'm confident Randy will serve the State well as the Deputy Director of the Department of Business, Economic Development and Tourism. Your favorable action on his confirmation is respectfully requested. Mahalo for the opportunity to provide comments in support.

Respectfully Submitted,

Nate Gyotoku



Nate Gyotoku | Director of Sustainability Initiatives
677 Ala Moana Blvd, Suite 1200
Honolulu, HI 96813
808.735.1221 x1018 | 808.237.5864 | nate.gyotoku@kupuhawaii.org
www.kupuhawaii.org



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From: [Foy, John H](#)
To: [EETestimony](#)
Subject: Testimony for Randall Tanaka, DBEDT Deputy Director
Date: Tuesday, April 9, 2019 1:59:08 PM
Attachments: [image004.png](#)

Aloha selection committee,

It's my understanding that Randall Tanaka has been nominated by Governor Ige for the Deputy Director position at the Department of Business Economic Development and Tourism.

I have known Randy personally and worked with him through different capacities for the past 37 years. I have always known him to be professional, courteous, of good moral standards and collaborative in his efforts. He has a level temperament and approaches situations both business and personal with great discernment. I have never seen a personal agenda guide his thought process.

His tenure in the Travel Industry, as a business owner organizing the World Conservation Congress and Educator give him a great background of experience to support the Department of Business Economic Development and Tourism in the roll of Deputy Director. Creative ideas for innovative productivity to provide opportunity for our State with a balanced understanding of culture and community are needed and I truly feel he can provide these.

I hope you will approve Randall Tanaka's nomination as Deputy Director at the Department of Business Economic Development and Tourism.

Mahalo,

John Foy

Area Sales Manager – Tour, Travel & Business Rental
Development
820 Mililani St., 8th floor
Honolulu, HI 96813

808-543-1510 direct
866-451-0642 fax
John.Foy@ehi.com

ENTERPRISE HOLDINGS.

Operating



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Senator Glenn Wakai, Chair

Senator Brian Taniguchi, Vice Chair

Senate Committee on Energy, Economic Development and Tourism

Wednesday, April 10, 2019 ;2:45 p.m.

Hawaii State Capitol, Conference Room 4L4

Re: GM 665 - Submitting for consideration and confirmation as the Deputy Director of the Department of Business, Economic Development and Tourism, Gubernatorial Nominee, RANDALL TANAKA, for a term to expire at noon on L2-O5-2022 - IN SUPPORT

Aloha Chair Wakai, Vice Chair Taniguchi and Members of the Committee:

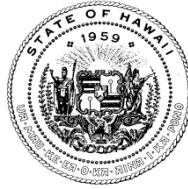
I am submitting testimony in support of the nomination of Randall Tanaka for the position of Deputy Director of the Department of Business, Economic Development and Tourism. I have known Randy for more years than I care to admit. We attended the same high school and I worked with him twice over the years- at the Westin Kauai and recently again with the World Conservation Congress. Over the years, we remained in contact while he served as the Interim General Manager at the Hawaii Convention Center. He is an ideal candidate for this position. He is able to communicate clearly to persons he interacts with. He is fair, honest and trustworthy. He is dedicated and hard working individual who thinks outside of the box. He is an excellent leader, I can attest to that as I worked under him during the World Conservation Congress and it was a very successful event.

I am confident Randy will serve the State well as the Deputy Director Business, Economic Development and Tourism. Mahalo for the opportunity to provide comments in support.

Respectfully Submitted:

Kathyrnn A. Raymond, 1507 Kamole Street, Honolulu, HI 96821

808.256.76112, kathyraymond@hawaii.rr.com



TESTIMONY BY:

JADE T. BUTAY
DIRECTOR

Deputy Directors
LYNN A.S. ARAKI-REGAN
DEREK J. CHOW
ROSS M. HIGASHI
EDWIN H. SNIFFEN

STATE OF HAWAII
DEPARTMENT OF TRANSPORTATION
869 PUNCHBOWL STREET
HONOLULU, HAWAII 96813-5097



April 10, 2019
2:45 p.m.
State Capitol, Room 414

G.M. 665

Submitting for consideration and confirmation as the Deputy Director of the Department of Business, Economic Development and Tourism, Gubernatorial Nominee, RANDALL TANAKA, for a term to expire at noon on 12-05-2022.

Senate Committee on Energy, Economic Development and Tourism

The Department of Transportation (DOT) supports the advise and consent of Randall Tanaka as Deputy Director of the Department of Business, Economic Development and Tourism (DBEDT).

Mr. Tanaka is graduate of the University of Hawaii. Through his specialty in hospitality he has managed a variety of successful seminars, conferences, and global summits such as the Asian Pacific Economic Cooperation and the World Conservation Congress. His leadership in working with the airlines, hotels, marketing, facilities, safety and security industries are commendable attributes of his ability to work closely with local, national and international governments and businesses.

We are confident that the confirmation of Mr. Tanaka will help DBEDT carry out its mission. As one who has extensive experience in the hospitality industry, Mr. Tanaka is well aware of what is required to accommodate the demands of our tourism industry. He has first-hand knowledge of what is required to ensure that residents and the many visitors to our State are provided with efficient and quality service.

Thank you for the opportunity to provide testimony.

GM-665

Submitted on: 4/9/2019 7:54:03 PM

Testimony for EET on 4/10/2019 2:45:00 PM

LATE

Submitted By	Organization	Testifier Position	Present at Hearing
kaliko chun	Testifying for DHHL	Support	No

Comments:

999 Bishop Street
First Hawaiian Center, 21st Floor, Honolulu, Hawaii 96813

April 10, 2019



The Honorable Glenn Wakai, Chair
and Committee Members
Committee on Energy, Economic Development and
Tourism
Hawaii State Senate
415 S. Beretania Street, #414
Honolulu, HI 96813

Dear Chair Wakai and Committee Members:

RE: GM 665 Consideration and confirmation as the Deputy to the
Director of the Department of Business, Economic Development and
Tourism, Gubernatorial Nominee, RANDALL TANAKA for a term to
expire 12-5-2022.

I strongly support Randall Tanaka as the Deputy to the Director of Business,
Economic Development and Tourism.

I have known and worked with Mr. Tanaka for many years and feel that he has the
leadership and management skills that will is necessary for the Department of
Business, Economic Development and Tourism (DBEDT).

Mr. Tanaka's previous positions have shaped the manner in which he deals with
issues and finds workable solutions. I believe that Mr. Tanaka's skill set will be a
refreshing experience for those that he will deal with at DBEDT.

I believe that Mr. Tanaka has the perspective, ability and perseverance to lead as the
Deputy to the Director of Business, Economic Development and Tourism and
respectfully ask that you strongly support Randall Tanaka.

Respectfully,

Karen Piltz

GM-665

Submitted on: 4/10/2019 7:49:49 AM
Testimony for EET on 4/10/2019 2:45:00 PM



Submitted By	Organization	Testifier Position	Present at Hearing
Lani Kaaa	Individual	Support	No

Comments:

Aloha, I am submitting testimony in strong support of Randall Tanaka for the position of Deputy Director of the Department of Business, Economic Development and Tourism.

I have had the chance to work for Randy when he served as the Director of Sales and Marketing for the Hawai'i Convention Center. His resume includes extensive experience in various key industries that make him a great candidate for the Deputy Director position. However, I believe his management style and hard work ethic are also as important to the work ahead for DBEDT.

Randy is a strategic visionary, a collaborative leader, and works well with just about anyone. He is a clear communicator and motivator to his staff. He is also very hard working, first in the office and last to leave. He tackles conflicts head on and resolves problems quickly in order to reach set goals and objectives. At HCC, he worked well with staff, leadership, and clients, and I believe he is an excellent choice to do the same at DBEDT.

Mahalo for the opportunity to support GM665 in strong support of Randy Tanaka!

Lani Kaaa



April 10, 2019

LATE

Senator Glenn Wakai, Chair
Senator Brian Taniguchi, Vice Chair
Senate Committee on Energy, Economic Development and Tourism

Wednesday, April 10, 2019 ;2:45 p.m.
Hawaii State Capitol, Conference Room 4L4

Re: GM 665 - Submitting for consideration and confirmation
as the Deputy Director of the Department of Business, Economic Development
and Tourism, Gubernatorial Nominee, RANDALL TANAKA,
for a term to expire at noon on L2-05-2022 - IN SUPPORT

Aloha Chair Wakai, Vice Chair Taniguchi and Members of the Committee:

My name is Sherrif Karamat, CAE, President and CEO of PCMA. As President and CEO, I am submitting testimony in support of the nomination of Randall Tanaka for the position of Deputy Director of the Department of Business, Economic Development and Tourism. I have known Randy personally and professionally for many years and have had the pleasure of working with him in his capacity as Director of Sales for the Ihilani Resort and Spa, Executive Director of the Kauai Visitors Bureau and Interim General Manager at the Hawaii Convention Center. He has integrity, is a leader, innovative thinker, collaborator and doer. His background and relevant experience make him well qualified to serve in this position.

I am confident Randy will serve the State well as the Deputy Director of the Department of Business, Economic Development and Tourism. Your favorable action on his confirmation is respectfully requested. Mahalo for the opportunity to provide comments in support.

If I can expand on any of the thoughts above, please do not hesitate to contact me at any time.

Sincerely,

Sherrif Karamat, CAE
President & CEO



RE: Governor's Message 665; Confirmation of Mr. Randall Tanaka, Deputy Director for the Department of Business, Economic Development and Tourism.

I'm Lloyd Unebasami, a retired employee of the State of Hawaii, testifying in favor of Mr. Randall Tanaka's appointment to be the Deputy Director for the Department of Business, Economic Development and Tourism.

I met Mr. Tanaka in the year 2000, when I became the Chief Administrative Officer for the Hawaii Tourism Authority. Mr. Tanaka at that time was in charge of marketing for the company (SMG) managing the Hawaii Convention Center. Thru my nine years with the Hawaii Tourism Authority, Mr. Tanaka was provided increased responsibility with SMG, becoming the Assistant Manager, and then Interim Manager for the entire operations of the center.

As I was the State's official representative overseeing the convention center management contract, I worked with Mr. Tanaka and the SMG's leadership team on a daily basis. We worked through, but not limited to, developing long range plans, strategic plans, and policies and procedures for the convention center.

One of the outstanding developments we accomplished was to establish a permanent yearly maintenance program and a dedicated funding mechanism. The purpose of this program was to insure that the convention center would remain in its pristine condition. The value of this program is that we surmised that the convention center itself was its most important marketing message.

Mr. Tanaka has the necessary management skills and determination to serve the public's interest.

I therefore recommend your favorable determination to confirm Mr. Randall Tanaka as the next Deputy Director for the Department of Business, Economic Development and Tourism.

Submitted by:

Lloyd I. Unebasami

April 10, 2019