Honolulu, Hawaii

APR 0 5 2019

RE: H.B. No. 422

Honorable Ronald D. Kouchi President of the Senate Thirtieth State Legislature Regular Session of 2019 State of Hawaii

Sir:

Your Committee on Ways and Means, to which was referred H.B. No. 422 entitled:

"A BILL FOR AN ACT RELATING TO THE HAWAII TOURISM AUTHORITY," begs leave to report as follows:

The purpose and intent of this measure is to authorize the Hawaii Tourism Authority to enter into contracts for the marketing of all uses of the Hawaii Convention Center separately from the management, use, operation, or maintenance of the facility.

Your Committee received written comments in support of this measure from the Hawaii Tourism Authority and Hawaii Lodging and Tourism Association.

Your Committee finds that authorizing a management contract to be separate from a marketing contract will enable the Hawaii Tourism Authority to centralize the sales effort for all meetings, conventions, and incentives, which primarily result from customer requests that are directed to a single point of contact. Your Committee further finds that centralizing the sales effort will facilitate efficiencies in staffing, marketing, travel, and sales technology.

As affirmed by the record of votes of the members of your Committee on Ways and Means that is attached to this report, your Committee is in accord with the intent and purpose of H.B. No. 422, and recommends that it pass Third Reading.

Respectfully submitted on behalf of the members of the Committee on Ways and Means,

DONOVAN M. DELA CRUZ, Chair

The Senate Thirtieth Legislature State of Hawai'i

Record of Votes Committee on Ways and Means WAM

| Bill / Resolution No.:* 서울 역2권 | Committee EET, | | | Date: 4/3/19 | |
|--|-------------------|---------------------------------------|----------|-----------------|---------|
| The Committee is reconsidering its previous decision on this measure. | | | | | |
| If so, then the previous decision was to: | | | | | |
| The Recommendation is: | | | | | |
| Pass, unamended Pass, with amendments Hold Recommit 2312 2311 2310 2313 | | | | | |
| Members | | Aye | Aye (WF | R) Nay | Excused |
| DELA CRUZ, Donovan M. (C) | | X | | | |
| KEITH-AGARAN, Gilbert S.C. (VC) | | X | | | |
| ENGLISH, J. Kalani | | | | | X |
| HARIMOTO, Breene | | | | | X |
| INOUYE, Lorraine R. | | X | | | |
| KAHELE, Kaialiʻi | | | | | X |
| KANUHA, Dru Mamo | | X | | | |
| KIDANI, Michelle N. | | X | | | |
| MORIWAKI, Sharon Y. | | χ | | | |
| RIVIERE, Gil | | X | | | |
| SHIMABUKURO, Maile S.L. | | X | | | |
| TANIGUCHI, Brian T. | | X | | | |
| FEVELLA, Kurt | | X | | | |
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| TOTAL | | 10 | | | 3_ |
| Recommendation: Adopted Not Adopted | | | | | |
| Chair's or Designee's Signature: | | | | | |
| Distribution: Original Yellow Pink Goldenrod File with Committee Report Clerk's Office Drafting Agency Committee File Copy | | | | | |

*Only one measure per Record of Votes