STAND. COM. REP. NO. 1259

Honolulu, Hawaii

MAR 7 0 2019

RE: H.B. No. 422

Honorable Ronald D. Kouchi President of the Senate Thirtieth State Legislature Regular Session of 2019 State of Hawaii

Sir:

Your Committee on Energy, Economic Development, and Tourism, to which was referred H.B. No. 422 entitled:

"A BILL FOR AN ACT RELATING TO THE HAWAII TOURISM AUTHORITY," begs leave to report as follows:

The purpose and intent of this measure is to authorize contracts entered into by the Hawaii Tourism Authority for the marketing of all uses of the Hawaii Convention Center to be issued separately from the management, use, operation, or maintenance of the facility.

Your Committee received testimony in support of this measure from the Hawai'i Tourism Authority and Hawai'i Lodging & Tourism Association.

Your Committee finds that under existing law, the management contract for the Hawaii Convention Center is required to include the marketing of the facility. By allowing the management contract to be separate from the marketing contract, this measure will provide the Hawaii Tourism Authority with the ability to centralize the sales effort for all business relating to meetings, conventions, and incentives, which primarily results from customer requests that are directed to a single point of contact. In addition, centralizing the sales effort will enable efficiencies in staffing, marketing, travel, and sales technology as well as leverage existing destination branding and messaging for the meetings, conventions, and incentives business market.

As affirmed by the record of votes of the members of your Committee on Energy, Economic Development, and Tourism that is attached to this report, your Committee is in accord with the intent and purpose of H.B. No. 422, and recommends that it pass Second Reading and be referred to your Committee on Ways and Means.

Respectfully submitted on behalf of the members of the Committee on Energy, Economic Development, and Tourism,

GLENN WAKAI, Chair

The Senate Thirtieth Legislature State of Hawai'i

Record of Votes Committee on Energy, Economic Development, and Tourism EET

Bill / Resolution No.:*	Committee Referral: Date:				
HB 422	BET, WAM 3/11/19				
The Committee is reconsidering its previous decision on this measure.					
If so, then the previous decision was to:					
The Recommendation is:					
Pass, unamended Pass, with amendments Hold Recommit 2312 2311 2310 2313					
Members		Aye/	Aye (WR)	Nay	Excused
WAKAI, Glenn (C)					
TANIGUCHI, Brian T. (VC)		V /			
INOUYE, Lorraine R.		V /			
KEOHOKALOLE, Jarrett					
FEVELLA, Kurt					✓
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TOTAL	/	4	٥	0	
Recommendation: Adopted Not Adopted					
Chair's or Designee's Signature:					
Distribution: Original Yellow Pink Goldenrod File with Committee Report Clerk's Office Drafting Agency Committee File Copy					

*Only one measure per Record of Votes