THE THIRTIETH LEGISLATURE **APPLICATION FOR GRANTS**

CHAPTER 42F, HAWAII REVISED STATUTES

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Туре	of Grant Request:		
Operating	■ Capita	il .	
Legal Name of Requesting Organization or Indiv	ridual: Dba:		
Marimed Foundation for Island Healthcare Training	Marimed Foundati	on	
Amount of State Funds F	Requested: \$ <u>178,228.00</u>		
Brief Description of Request (Please attach word doc Marimed is requesting funding to cover the cost of biennial OLU, and to purchase a new 23-foot Turn Cat Safety and T maritime vocational training and education program and oth	haul out and refit of its USCG raining vessel. Both of which	Certified Sailing School are used to support Ma	ol Vessel MAKANI
Amount of Other Funds Available: State: \$\frac{0.00}{0.00}\$	Total amount of S Fiscal Years: \$40,000	State Grants Recei	ved in the Past 5
Federal: \$\frac{0.00}{0.00}\$	Unrestricted Asse	oto:	
0.00	3,199,386.0		
Private/Other: \$ 0.00			
New Service (Presently Does Not Exis	t): Existing Serv	ice (Presently in	Operation):
Type of Business Entity:	Mailing Address		
501(C)(3) Non Profit Corporation	45-025 Likeke F		
Other Non Profit	City:	State:	Zip:
Other	Kaneohe	HI	96744
			30144
Contact Person for Matters Involving this Ap	plication		
Name: Matt Claybaugh	Title: Marimed Preside	ent & CEO	State
Email: matt.claybaugh@marimed.org	Phone: 808-384-3632		
Federal Tax ID#:	State Tax ID#		
Matthew Matthew	w A Claybaugh Pres	& CEO 1.1	8.19
Anthorized Signature	Name and Title		Date Signed

Applicant Maximed Foundation for Island Healthcare Training

Application Submittal Checklist

The following items are required for submittal of the grant application. Please verify and check off that the items have been included in the application packet.

9	1) Certificate of Good Standing (If the Applicant is an Organization)
9	2) Declaration Statement
	3) Verify that grant shall be used for a public purpose
o	4) Background and Summary
J	5) Service Summary and Outcomes
₽	 6) Budget a) Budget request by source of funds (<u>Link</u>) b) Personnel salaries and wages (<u>Link</u>) c) Equipment and motor vehicles (<u>Link</u>) d) Capital project details (<u>Link</u>) e) Government contracts, grants, and grants in aid (<u>Link</u>)
4	7) Experience and Capability
4	8) Personnel: Project Organization and Staffing
/	MATTHEW A CLAYBAUGH PRESIDENT & CEO 1/18/19
AUTHOR	ZED SIGNATURE 7 PRINT NAME AND TITLE DATE



Department of Commerce and Consumer Affairs

CERTIFICATE OF GOOD STANDING

I, the undersigned Director of Commerce and Consumer Affairs of the State of Hawaii, do hereby certify that

MARIMED FOUNDATION FOR ISLAND HEALTH CARE TRAINING

was incorporated under the laws of Hawaii on 06/26/1984; that it is an existing nonprofit corporation; and that, as far as the records of this Department reveal, has complied with all of the provisions of the Hawaii Nonprofit Corporations Act, regulating domestic nonprofit corporations.



IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Department of Commerce and Consumer Affairs, at Honolulu, Hawaii.

Dated: January 03, 2019

Cathing. Owal Color

Director of Commerce and Consumer Affairs

DECLARATION STATEMENT OF APPLICANTS FOR GRANTS PURSUANT TO CHAPTER 42F, HAWAI'I REVISED STATUTES

The undersigned authorized representative of the applicant certifies the following:

- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawai'i Revised Statutes:
 - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
 - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
 - c) Agrees not to use state funds for entertainment or lobbying activities; and
 - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.
- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
 - a) Is incorporated under the laws of the State; and
 - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided.
- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
 - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
 - b) Has a governing board whose members have no material conflict of interest and serve without compensation.

Pursuant to Section 42F-103, Hawai'i Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

Marimed Foundation for Island Healthcare (Typed Name of Individual or Organization)	Training	
John N (2 3 -	1.18.19	
(Signature)	(Date)	
Matthew A Claybaugh	President & CEO	
(Typed Name)	(Title)	
Rev 12/2/16	5	Application for Grants

Application for Grants

If any item is not applicable to the request, the applicant should enter "not applicable".

I. Certification – Please attach immediately after cover page

1. Certificate of Good Standing (If the Applicant is an Organization)

If the applicant is an organization, the applicant shall submit one (1) copy of a certificate of good standing from the Director of Commerce and Consumer Affairs that is dated no earlier than December 1, 2018.

2. Declaration Statement

The applicant shall submit a declaration statement affirming its compliance with Section 42F-103, Hawaii Revised Statutes. (Link)

3. Public Purpose

The applicant shall specify whether the grant will be used for a public purpose pursuant to Section 42F-102, Hawaii Revised Statutes. (<u>Link</u>)

Marimed Foundation for Island Healthcare Training (Marimed) is requesting \$178,228.00 to complete the US Coast Guard required biennial refit and inspection of the Sailing School Vessel *Makani Olu*, and to purchase a new safety and training vessel that serves its ocean-based vocational and ocean education programs statewide.

II. Background and Summary

This section shall clearly and concisely summarize and highlight the contents of the request in such a way as to provide the State Legislature with a broad understanding of the request. Please include the following:

1. A brief description of the applicant's background;

Marimed Foundation for Island Health Care Training (Marimed) has developed, operated, and continues to operate successful education, training and therapy programs in and the Pacific since its founding in 1984, including State of Hawai`i (SOH) Department of Education credit classes. It has been working with at-risk (predominantly Native Hawaiian participants) individuals since 1990. Funding has come from more than twenty successful competition-based contracts with national and state agencies, foundations and individuals. Funders include the Substance Abuse and Mental Health Services Administration (SAMHSA), US Department of Education Office of Vocational and Adult Education, US Department of Labor, SOH Department of Education, and

most recently (2013 -2018) through the US Department of Education Native Hawaiian Career and Technical Education Program (NHCTEP).

Marimed is a qualified member of Tall Ships America (formerly American Sail Training Association), the National Career Pathways Network, and accredited by the Association for Experiential Education. It has published research and evaluation studies in prestigious journals. Our Captain, crew and ocean-skills instructors have extensive experience and training and are required federal and state licenses and certifications (described elsewhere). Our Sailing School Vessel is Coast Guard certified and has operated without incident for its entire time in use.

Marimed is a nonprofit corporation exempt from federal tax under Section 501(c)(3) of the Internal Revenue Service Code. It operates in a manner that meets and/or exceeds federal non-profit standards, Better Business practices, and accepted ethical and operating guidelines.

2. The goals and objectives related to the request;

The primary goal of this grant in aid request is to provide funding for required maintenance and upgrades to the *Sailing School Vessel MAKANI OLU* and to purchase an additional training/safety vessel both of which are used in the delivery of Marimed Foundation's vocational education and training program Maritime Careers Exploration and Placement (MCEP), and to provide staunchness and safety for all trainees who embark upon Marimed's various voyages.

- A. The SSV Makani Olu is the only US Coast Guard certified Sailing School Vessel in the State of Hawai'i, and through her various roles as a vocational training platform; a charter vessel for cultural practitioners, public and private schools and universities, clubs, and escort for voyaging canoes; she is Hawai'i's sail training vessel. Makani Olu is a 96 foot all steel staysail schooner of 68 gross tons. The vessel has a US Coast Guard Certificate of Inspection (COI) to carry 25 sail trainees and crew throughout the Hawaiian Islands. To maintain her annual Coast Guard certification and guarantee safety during open ocean operation Makani Olu must be refitted every two years. The refit includes routine maintenance such as painting, replacing standing rigging (stainless cable stays and shrouds) and running rigging (ropes and lines used for sail handling). In addition, the refit includes Coast Guard inspection of hull, rigging, engine and propeller shaft, sewage systems, communication devices, life rafts, and electronics. The objective of the refit is to maintain and improve ship safety for operating statewide with various populations aboard for the next two years. This haul out and refit are currently scheduled for October 2019. Most work will be completed by professional crew and graduates of the Maritime Careers Exploration and Placement Program as paid interns.
- B. Marimed is also requesting funds to purchase a new 23-foot *Turn Cat* to replace two aged training and safety vessels that were retired in the past year. This new vessel will provide ocean safety and small boat operation training for students enrolled in Marimed's Maritime Careers Exploration and Placement Program (MCEP), and

other ocean-based program activities. The MCEP program provides classroom and hands on training for Hawai'i's unemployed and underemployed who are seeking high wage careers in the maritime field, and post enrollment support helps locate the ideal workplace and/or continuing training schools for its graduates. The ideal vessel will have the capacity to travel interisland alongside Makani Olu, as the demand for this unique and successful program has grown Marimed has initiated a plan to provide the program to all Hawai'i counties over the next two years. Makani Olu and this new vessel will have the capacity to bring the program to underserved communities statewide. The objective is to have the full array of training resources available to all communities in the State.

Goal	Objective	Activity	Duration	Frequency
A. SSV Makani Olu Biennial Refit	1.Meet and/or exceed rigid USCG Regs. for sail training vessels during inspection of vessel	Replace and/or repair defective and outdated hardware, repaint hull, replace running rigging, replace standing rigging (main mast), welding as necessary.	6 weeks	-USCG Inspection: Annually -Haul Out/Refit: Every 2 years
	2.Provide paid, hands-on internships for MCEP Program Graduates	Selected MCEP graduates will perform ship maintenance alongside professional crew to increase ship maint. knowledge, skills and employment readiness.	6 weeks	Every Two years
	3. Replace Outdated electronics, GPS, Radar and AIS (Automatic Identification System) to meet current maritime industry standards	Replace current GPS, Radar and AIS system	6 weeks	Every 10 years
	4. Continue to provide MCEP Program and Charters throughout Hawai'i aboard USCG certified vessel	Renew USCG Certification Annually	1 week	2 years
B. Purchase Safety and Training Vessel	Provide Hawai`i Boating Safety Course for all MCEP students on main islands	Students will be able to demonstrate safe boat handling, docking,	2 days per MCEP Cohort (9 cohorts per year)	15-year depreciation schedule

(O`ahu, Moloka`i, Maui, Hawai`i, and Kaua`i)	anchoring, and mooring skills		
2. Provide safety vessel for canoe paddling and sailing programs at Marimed's Makai Campus	Safety Boat to be operated by licensed professional mariners, provide on-water instruction and training for youth and adult participants.	-3x weekly for Judiciary referred youth -As needed for visiting youth groups	15-year depreciation schedule
3. Provide ocean safety and escort charter services to offset routine maintenance and upkeep costs	Solicit paid escort and charter activities from canoe clubs and organizations. To be operated by professional licensed staff.	- 4 to 8 times per year during distance paddling season.	15-year depreciation schedule

3. The public purpose and need to be served;

The primary public purpose of both vessels is to provide maritime career opportunities to Hawai'i's most vulnerable unemployed and underemployed adults. In addition, to serve as affordable charter vessels to Hawai'i school aged youth for educational and therapeutic purposes; to provide safe passage to researchers and scientists to Hawai'i's most remote locations; to provide a training and safety vessel for all Marimed's ocean-based programming and instruction; and to operate as escort and safety vessels for Hawai'i paddlers and ocean enthusiasts.

In the past 5.5 years of operation Marimed's Maritime Careers Exploration and Placement Program (MCEP) has served 269 participants, mostly Native Hawaiian adults (96%), and graduated 239 or 89% of participants. 46% of participants were considered "at-risk" by federal social indicators and 57% were unemployed at the time of enrollment. Of those graduated, more than 100 are now working in the maritime industry or enrolled in continuing education programs throughout Hawai'i and the continental U.S. This proven effective program has received positive reports, meeting or exceeding targeted milestones across all evaluation domains, by its independent program evaluator for the first five years of service provision.

The Maritime Careers Exploration and Placement Program is designed to introduce participants to numerous high wage occupations in the maritime field, and the requirements necessary to achieve them. Career pathways focus on careers aboard ships in one of three departments: deck, steward, and engineering. And, shore-side careers in ship building, maintenance, logistics, and barge terminal operations. Program staff provide curriculum and hands-on activities designed to engage learners from a multi-disciplinary approach including classroom, on water, industry site visit, and

interisland voyaging experiences. Maritime industry leaders and community partners provide guest instruction and work site tours. The culmination of participant's experience is a 5-day interisland voyage aboard Marimed's training vessel, the US Coast Guard Certified Sailing School Vessel, a 96' steel staysail schooner *SSV Makani Olu*.

The program provides job placement coaching and industry standard certifications to expedite the hiring process and/or admission into maritime schools to further participant job readiness. Participants will be assed for job readiness and construct an individualized Professional Development Plan targeting his/her desired career pathways. Program staff work with participants for up to one year after course completion to assure appropriate career placement and offer paid internships to graduates as deck hands aboard *Makani Olu* to increase seatime and enhance merchant mariner expertise. These same graduates will provide the majority of refit/haul out labor as paid interns to increase their individual skill sets and increase employment readiness.

In addition to MCEP *SSV Makani Olu* serves as a charter vessel for ocean education and research for multiple organizations, schools, universities, and community non-profits. *Makani Olu* makes regular voyages to the Papahānaumokuākea Marine National Monument with researchers and cultural practitioners. The most recent voyage, September 2018, was 14 days in duration and sponsored by the Office of Hawaiian Affairs. Participating in the voyage were scientists from NOAA, US Fish and Wildlife, the University of Hawaii, at Mānoa, and the Nature Conservancy. Marimed has partnered with Kānehūnāmoku Voyaging Academy for the past 6 years providing 10-day sail training voyages to its Maritime college bound Native Hawaiian participants, and Hālau Kū Māna Charter School students. *Makani Olu* was also privileged to provide a sail training charter for National Geographic with the venerable Dr. Sylvia Earle aboard while making a documentary about Papahānaumokuākea Marine National Monument.

Makani Olu's gift to the state as a charter vessel is that she is an affordable alternative to private charter vessels that charge more than double her day rate. In addition, because Makani Olu is certified as a sailing school vessel all aboard are required to participate in her operation – by rule she carries no passengers only crew and trainees. Makani Olu is a state asset that teaches by doing, and one that requires constant attention to maintenance to provide the safest possible platform for education of our youth, adults, and communities.

The public purpose of the new safety and training vessel, a 23 foot Turn Cat, is to provide MCEP students with hands-on small boat operation and maintenance experience. Program graduates will complete the course with multiple maritime certifications including the Hawai`i Boater Education Card (also known as Hawai`i Boating License or Boaters License). This allows graduate to legally operate small vessels in Hawaiian waters. MCEP requires participants to demonstrate safe small boat operation in open water, while docking, anchoring, and mooring. This training increases participants marine skills while simultaneously bettering their job readiness. This vessel is ideal for Marimed's planned expansion of MCEP to all islands in the next two years.

The Turn Cat will also operate as a safety boat and teaching platform for Marimed's other programs. Marimed operates multiple programs from its Makai Campus located on Kāne`ohe Bay that include OC6 canoe paddling, canoe sailing, and small sailing boats. Three days per week Marimed's Ho`oma`a (To Experience) Program provides afterschool tutoring, counseling and experiential activities for O`ahu First Circuit Judiciary youth. These court referred youth benefit from intentionally designed physical activities led by experienced watermen and women. Some of these activities include longer trips within and outside the Bay, Marimed youth programs have paddled around the island of O`ahu and crossed the Kaiwi channel twice in the past. The Turn Cat offers a stable and safe platform to oversee these operations.

To offset maintenance costs and provide for ocean safety the Turn Cat may also be employed/chartered as an escort boat for OHCRA (O`ahu Hawaiian Canoe Racing Association) distance paddling events. Marimed's licensed Captains regularly provide this service for local canoe clubs, with all proceeds going back into the funding of programs and boat maintenance.

4. Describe the target population to be served; and

The target population to benefit from this request includes approximately 120 individuals interested in career opportunities in the maritime field through Marimed's MCEP Program per year. The program will be offered to interested participants on the islands of Oʻahu, Molokaʻi, Maui, Hawaiʻi and Kauaʻi. In addition, these funds will support Marimed's Hoʻomaʻa afterschool program for the First Circuit Judiciary. This program serves 50+ youth participants annually. Finally, these funds will support Marimed's sail training charters. In calendar 2018 Marimed provided interisland voyaging opportunities to over 100 public and private school youth, and the scientific community.

5. Describe the geographic coverage.

The Maritime Careers Exploration and Placement program will serve participants (120 per year) on the five (5) major islands in the next two years (O`ahu, Moloka`i, Maui, Hawai`i and Kaua`i). Ho`oma`a participants are from the First Circuit, O`ahu Island.

III. Service Summary and Outcomes

The Service Summary shall include a detailed discussion of the applicant's approach to the request. The applicant shall clearly and concisely specify the results, outcomes, and measures of effectiveness from this request. The applicant shall:

1. Describe the scope of work, tasks and responsibilities;

A. SSV MAKANI OLU Haul Out and Refit

Makani Olu is currently scheduled for her biennial haul out, refit and US Coast Guard inspection during a 6-week period in October and November of 2019. The Ship's Master, Captain Harry Sprague IV, is responsible for the coordination and supervision of all work to be completed. Captain Sprague has twelve (12) years of experience as Master of Makani Olu.

The current work plan is detailed in the accompanying budget. The plan is to haul the ship out of the water at Ke'ehi Marine Center on Sand Island and power wash the hull. Once cleaned the bottom and freeboard will be painted by Marimed marine staff and paid interns, selected graduates of the Maritime Careers Exploration and Placement Program. All three masts will be pulled out of the hull with the assistance of a crane, for inspection by the US Coast Guard. When reinstalled the mizzen mast's stainless rigging will be replaced to conform with Marimed's rigging replacement timeline. Identified problem areas will be welded in accordance with USCG regulations and inspection findings. Welding will be completed by Shaka Marine Welding under the supervision of the Ship's Master, and once completed re-inspected by USCG for regulatory compliance. New electronics will be installed on the vessel's bridge, an integrated GPS (Global Positioning System), Radar, and AIS (Automatic Identification System), to ensure sail training consistent with maritime industry standards and safety. Finally, all decks will receive new non-skid paint/treatment. The ship is scheduled to be in dry dock for the first three weeks of repair and inspection, and final repairs will be completed alongside the pier at Ke'ehi Marine Center. The entire work plan should be completed in six (6) weeks (Mid November 2019).

B. Purchase of 23-foot Turn Cat

Marimed has received a bid from Windward Boats for this vessel and has been assured that they will have the desired vessel in stock at the time of funding. Windward Boats will prepare the vessel, complete registration, and register and license the trailer. The vessel can be ready for pickup within one week of Marimed receiving funds. Marimed plans to keep this vessel in service for 15 years or more.

2. Provide a projected annual timeline for accomplishing the results or outcomes of the service:

Marimed plans to have the work described completed prior to the end of calendar 2019. The impact of these improvements will be long lasting. *Makani Olu*, Marimed's second sail training vessel used in Hawai'i waters, has been in service since January of 2002 (17-years). Marimed plans to expand her scope of service to all islands in the coming years thus she will continue to positively our communities for many years to come. *Makani Olu's* next scheduled haul out will be in 2021. The Turn Cat's effective program life is expected to be in excess of fifteen (15) years.

3. Describe its quality assurance and evaluation plans for the request. Specify how the applicant plans to monitor, evaluate, and improve their results; and

Quality assurance of this project will be the primary responsibility of the Ship's Master who is supervised by Marimed's President and CEO, Captain Matt Claybaugh PhD. All reporting on project progression and outcomes will be compiled and completed by Marimed's CEO.

4. List the measure(s) of effectiveness that will be reported to the State agency through which grant funds are appropriated (the expending agency). The measure(s) will provide a standard and objective way for the State to assess the program's achievement or accomplishment. Please note that if the level of appropriation differs from the amount included in this application that the measure(s) of effectiveness will need to be updated and transmitted to the expending agency.

Effectiveness of this project will be measured by: 1. US Coast Guard certification of *SSV Makani Olu* at the time of completion of all required maintenance (November 2019). 2. Continuation of MCEP programming serving approximately 120 participants per year for the following two years throughout the state. 3. Increased Hawai'i Boater Safety licensing of 80-100 future mariners. And, 4. Increase the total number of sail trainees served by the vessel in fiscal 2020 to 180.

IV. Financial

Budget

- 1. The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request.
 - a. Budget request by source of funds (Link)
 - b. Personnel salaries and wages (Link)
 - c. Equipment and motor vehicles (Link)
 - d. Capital project details (Link)
 - e. Government contracts, grants, and grants in aid (Link)

2. The applicant shall provide its anticipated quarterly funding requests for the fiscal year 2020.

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
\$108,400	\$69,828			\$178,228

- 3. The applicant shall provide a listing of all other sources of funding that they are seeking for fiscal year 2020.
- The State of Hawaii, Judiciary, RFP NO. J19100- JC15IC- Ho'oma'a Program
- Office of Hawaiian Affairs, Community Grant

^{*}See Attachments

- Office of Hawaiian Affairs, Kulia Grant
- Atherton Family Foundation
- 4. The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable.

Not applicable. Marimed Foundation is a 501(c)(3) not-for-profit organization, and as such, has not been granted any state and/or federal tax credits.

- 5. The applicant shall provide a listing of all federal, state, and county government contracts, grants, and grants in aid it has been granted within the prior three years and will be receiving for fiscal year 2020 for program funding.
- US Department of Education, partnership with ALU LIKE, Inc.; Contract: VE-Mar1819.08
- US Department of Labor, partnership with ALU LIKE, Inc.; Contract: VE-BOOST1718
- 6. The applicant shall provide the balance of its unrestricted current assets as of December 31, 2018.

Marimed's unrestricted assets are valued at \$3,199,386

V. Experience and Capability

1. Necessary Skills and Experience

The applicant shall demonstrate that it has the necessary skills, abilities, knowledge of, and experience relating to the request. State your experience and appropriateness for providing the service proposed in this application. The applicant shall also provide a listing of verifiable experience of related projects or contracts for the most recent three years that are pertinent to the request.

For nearly 35 years Marimed Foundation has successfully met the needs of at-risk youth and adults, with a solid reputation and track record for achievement. Marimed's administration also brings years of knowledge and experience to the project. Please see "Section VI – Personnel: Project Organization and Staffing" for further details on the individuals who will bear the responsibility for bringing the project to fruition.

2. Facilities

The applicant shall provide a description of its facilities and demonstrate its adequacy in relation to the request. If facilities are not presently available, describe plans to secure facilities.

Marimed owns two campuses - Kaneohe and Kahaluu Campus, Oahu. The 6.5-acre campus includes residential group homes, classrooms, family activity spaces, farm plots and a boat repair shop. Our Ocean Activities campus is located on Kaneohe Bay with two classroom spaces, teacher offices, administrative and support facilities. It also has mechanical and boat-related building and repair areas. Storage areas contain a fleet of small sailing boats, canoes, transportation boats, and a safety boat, as well as ocean-activities equipment and repair items. Marimed also owns two 15 passenger vans.

Off-shore is SSV Makani Olu. She has overnight berthing for up to 25 trainees/crew, sophisticated navigation, steering and general systems, a galley, inside and outside wheelhouses, and all the features needed to meet stringent U.S. Coast Guard requirements for sailing school vessels, including redundant safety and communications equipment, and a 100% safe-sailing record.

A portion of the Ocean Activities campus is used for a three-day a week after-school tutoring program when the students are not at other sites. When not supporting MCEP *SSV Makani Olu* provides charters that support other Native Hawaiian Programs and agencies including the University of Hawai'i Hawaiian Studies Department, Kānehūnāmoku Voyaging Academy, Halau Ku Mana Charter School, and annual voyages with the Office of Hawaiian Affairs to the Papahānumokuākea National Marine Monument in the Northwestern Hawaiian Islands.

VI. Personnel: Project Organization and Staffing

1. Proposed Staffing, Staff Qualifications, Supervision and Training

The applicant shall describe the proposed staffing pattern and proposed service capacity appropriate for the viability of the request. The applicant shall provide the qualifications and experience of personnel for the request and shall describe its ability to supervise, train and provide administrative direction relative to the request.

QUALITY OF PROJECT PERSONNEL

Marimed will hire only the most competent and qualified individuals and support personnel for the project without any discrimination or bias on the basis of religion, age, sex, gender, sexual orientation, race, nationality or ethnicity or any other designation that a prospective applicant may choose to identify themselves. Marimed will also encourage applications for employment from members of groups that have been traditionally unrepresented based on race, color, national origin, gender, race or disability by posting job announcements in-house, and at outreach sites that are part of Marimed's network.

Key Project Staff

The Project Director, **Matt Claybaugh**, PH.D., is Marimed's Pres./CEO (since 2002) who has served in a number of coordinator and director positions at Marimed since 1993. He has taught at the University of HI and Hawai`i high schools. He has played a key role in published studies on Marimed's experiential programming, presented at national evaluation conferences, and holds a 100 to Merchant Mariner's license.

Captain Harry Sprague, IV, serves as Captain of the *SSV Makani Olu*, lead instructor, and oversees all maintenance and repair. He has more than 30 years of sailing and teaching experience and holds a 200-ton All Oceans Merchant Mariner's license. As an employee of Marimed since 2007, he has successfully completed 70+ voyages throughout the Hawaiian Island chain with adults and youth.

The Project Coordinator (PC), **Melissa Hebert**, has been coordinating educational programs with Marimed for 10+ years. Ms. Hebert has served as the Program Coordinator and Career Coach of MCEP for the past year and has excellent working relationships with maritime companies and unions. In addition, she works closely with the two seamanship program's admissions offices (Tongue Point and the Paul Hall Center) as well as their local representatives.

2. Organization Chart

The applicant shall illustrate the position of each staff and line of responsibility/supervision. If the request is part of a large, multi-purpose organization, include an organization chart that illustrates the placement of this request.

*See Attachments

3. Compensation

The applicant shall provide an annual salary range paid by the applicant to the three highest paid officers, directors, or employees of the organization by position title, <u>not employee name.</u>

President & CEO: \$125,000

Captain SSV MAKANI OLU: \$55,000

Director of Programs: \$50,500

VII. Other

1. Litigation

The applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgement. If applicable, please explain.

Marimed Foundation has no pending litigation or outstanding judgments.

2. Licensure or Accreditation

The applicant shall specify any special qualifications, including but not limited to licensure or accreditation that the applicant possesses relevant to this request.

Marimed is a qualified member of Tall Ships America (formerly American Sail Training Association), the National Career Pathways Network, and accredited by the Association for Experiential Education. *Makani Olu* is certified by the US Coast Guard as a Sailing School Vessel, with capacity for 25 crew and sail trainees. Marimed's facilities are similarly licensed and accredited by the appropriate federal, state and professional agencies to ensure that its operations will continue to conform to high administrative, fiscal and program standards.

3. Private Educational Institutions

The applicant shall specify whether the grant will be used to support or benefit a sectarian or non-sectarian private educational institution. Please see <u>Article X, Section 1, of the State Constitution</u> for the relevance of this question.

Not Applicable.

4. Future Sustainability Plan

The applicant shall provide a plan for sustaining after fiscal year 2019-20 the activity funded by the grant if the grant of this application is:

(a) Received by the applicant for fiscal year 2019-20, but

Primary funding for routine maintenance and ship's operation will be provided through above mentioned USDOE grant for the MCEP Program in partnership with Alu Like Inc. which has been awarded for federal fiscal years 2019, 2020, and 2021. Marimed also has secured MCEP scholarship funds from the Harold KL Castle Foundation through fiscal 2019. Marimed will support routine maintenance costs of safety vessel through smaller programs such as the Judiciary (through fiscal 2019) and escort vessel services.

(b) Not received by the applicant thereafter.

Marimed has current grant applications to the Office of Hawaiian Affairs to provide expansion of MCEP to four neighbor islands over state fiscal 2020 and 2021. In addition, Marimed has requested funding from the Atherton Family Foundation.

BUDGET REQUEST BY SOURCE OF FUNDS

Period: July 1, 2019 to June 30, 2020

Applicant: Marimed Foundation

	UDGET	Total State	Total Federal	Total County	Total Private/Other
	ATEGORIES	Funds Requested (a)	Funds Requested (b)	Funds Requested (c)	Funds Requested (d)
A.	PERSONNEL COST				
l.	1. Salaries	11,400			
ı	2. Payroll Taxes & Assessments	1,442	10 20 20 20 20 20 20 20 20 20 20 20 20 20		
l	3. Fringe Benefits				
	TOTAL PERSONNEL COST	12,842			OLCHANICS NO S
B.	OTHER CURRENT EXPENSES				
	Airfare, Inter-Island				
	2. Insurance				
	3. Lease/Rental of Equipment				
	Lease/Rental of Space				
l	5. Staff Training				
l	6. Supplies				
1	7. Telecommunication				
	8. Utilities				
ı	9. Sub-Contract	32,980			
l	10				
l	11				7. 7. 7. 7. 7. 7. 7. 7. 7. 7. 7. 7. 7. 7
l	12			35. 853.00 36.90 36.00 30.00 30.00	
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	TOTAL OTHER CURRENT EXPENSES	32,980			
C.	EQUIPMENT PURCHASES	132,406			
D.	MOTOR VEHICLE PURCHASES				
E.	CAPITAL				1 / 400
то	TAL (A+B+C+D+E)	178,228			
			Budget Prepared By:		
so	URCES OF FUNDING		J		
	(a) Total State Funds Requested	178,228	Erank E Chivorn		808.381.6323
			Frank E Shivers Name (Please type or print)		808.381.6323 Phone
	(b) Total Federal Funds Requested		/WIN.		
	(c) Total County Funds Requested		Mart A L	77-	1.19.19
	(d) Total Private/Other Funds Requested	- C C	Signature of Authorized Office		Date
то	TAL BUDGET	178,228	MaHhew A. C. Name and Title (Please type	laybaugh Presid	enticeo
	-1867-1				

BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES

Period: July 1, 2019 to June 30, 2020

Applicant: Marimed Foundation

\$154,500.00	7.38%	\$ \$ \$ \$	
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		11	1,400.00
			\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$

BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES

Period: July 1, 2019 to June 30, 2020

DESCRIPTION EQUIPMENT	NO. OF ITEMS	COST PER	TOTAL COST	TOTAL BUDGETED
Rigging for Standing Mizzen Mast	1.00	\$15,000.00	\$ 15,000.00	\$ 15,000.00
Integrated Harnesses	25	\$272.24	\$ 6,806.00	\$ 6,806.00
AIS Radar	1	\$2,200.00	\$ 2,200.00	2,200.00
23' Training Safety Vessel	1	\$108,400.00	\$ 108,400.00	\$ 108,400.00
TOTAL:	28		\$ 132,406.00	\$ 132,406.00

JUSTIFICATION/COMMENTS:

DESCRIPTION OF MOTOR VEHICLE	NO. OF VEHICLES	COST PER VEHICLE	TOTAL COST	TOTAL BUDGETED
NONE			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
	TOTAL:			

JUSTIFICATION/COMMENTS:

BUDGET JUSTIFICATION - CAPITAL PROJECT DETAILS

Period: July 1, 2019 to June 30, 2020

Applicant: Marimed Foundation

TOTAL PROJECT COST	ALL SOURCE RECEIVED IN		STATE FUNDS REQUESTED	OTHER SOURCES OF FUNDS REQUESTED	FUNDING RE	
for the transfer of the	FY: 2017-2018	FY: 2018-2019	FY:2019-2020	FY:2019-2020	FY:2020-2021	FY:2021-2022
PLANS	:	1				
LAND ACQUISITION						70.7
DESIGN						*
CONSTRUCTION				· · · · · · · · · · · · · · · · · · ·		4.9
EQUIPMENT	0	0	132,406	0	0	
TOTAL:			132,406			

GOVERNMENT CONTRACTS, GRANTS, AND / OR GRANTS IN AID

Applicant: Marimed Foundation

Contracts Total:

4,885,071

	CONTRACT DESCRIPTION	EFFECTIVE DATES	AGENCY	GOVERNMENT ENTITY (U.S. / State / Haw / Hon / Kau / Mau)	CONTRACT VALUE
1	Residential Treatment Program	07/2016 - 06/2017	CAMHD	State	2,457,413
2	After School Program	07/2016 - 06/2018		State	257,299
3	Maritime Careers Exploration Program	07/2016 - 06/2018	Alu Like, Inc	U.S.	949,119
4	School Lunch Program	07/2016 - 06/2017	State Dept of Education	State	29,630
5	Cultural Education Program	07/2016 - 06/2018	US Dept of Education	U.S.	1,151,610
6	Vocational Training Program	07-2017 - 12/2018	Office of Community Sv	State	40,000
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Marimed Foundation Organizational Chart



