

# SB277

Measure Title: RELATING TO HEALTH CARE COORDINATION.

Report Title: Health Care Coordination; Public-private Partnership; Appropriation (\$)

Description: Appropriates \$1,500,000 for the public-private partnership established for administrative purposes to implement a model of health care delivery in Maui county that addresses coordination of care in a seamless, efficient, appropriate, and cost-effective manner.

Companion: HB709

Package: None

Current Referral: CPH, WAM

Introducer(s): KEITH-AGARAN, BAKER, ENGLISH



**HAWAII GOVERNMENT EMPLOYEES ASSOCIATION**  
AFSCME Local 152, AFL-CIO

**RANDY PERREIRA**, Executive Director • Tel: 808.543.0011 • Fax: 808.528.0922

The Twenty-Ninth Legislature, State of Hawaii  
The Senate  
Committee on Commerce, Consumer Protection, and Health

Testimony by  
Hawaii Government Employees Association

February 8, 2017

**S.B. 277 - RELATING TO HEALTH CARE COORDINATION**

The Hawaii Government Employees Association, AFSCME Local 152, AFL-CIO has strong concerns and reservations regarding the purpose and intent of S.B. 277 which appropriates \$3 million over the fiscal biennium to implement a model of health care delivery in Maui County.

Although there is brief reference to Section 323F-12, Hawaii Revised Statutes, which outlines short-term and long-term goals for the Maui County privatization of hospital services, it is unclear what these funds will specifically be used to accomplish, who will be expending these funds, and what, if any, level of accountability there will be. Since the privatization of the Maui Region of HHSC has been contentious for employees, we respectfully request that if the Committee continues to move this bill, there be more transparency and accountability.

Thank you for the opportunity to raise strong concerns regarding S.B. 277 as it is currently drafted.

Respectfully submitted,

Randy Perreira  
Executive Director

**The Senate**  
**Committee on Commerce, Consumer Protection and Health**  
**Senator Rosalyn H. Baker, Chair**  
**Senator Clarence K. Nishihara, Vice Chair**  
Wednesday, February 8, 2017  
9:00 a.m.  
Conference Room 229  
State Capitol  
415 South Beretania Street

The Honorable Senator Baker, Chair, and The Honorable Senator Nishihara, Vice Chair,

RE: Testimony in **SUPPORT of SB 277** with amendments

I am submitting testimony in **support of SB 277** with amendments

Some of the major issues plaguing the healthcare delivery system are census issues, “wait-list” issues and financial issues.

#### Census Issues

##### Maui Memorial Medical Center

From a census standpoint, Maui Memorial is the only acute care hospital on the island, often exceeding its capacity, resulting in “back-ups” in the emergency room due to the lack of beds and/or inability to transport patients to Honolulu.

Much of the problem with Maui Memorial operating over capacity is related to the high number of patients who are no longer considered “acute” and are no longer in need of acute level services (and are not reimbursed as acute care patients) and are waiting a transfer to long term care facilities. Maui Memorial which with around 200 acute care beds, has approximately 35-40 beds per day taken up by these “wait-list” patients (approximately 20%).

##### Kula Hospital

Kula Hospital is operating near capacity, and for financial reasons related to its Federal “Critical Access Hospital” status, it is most financially beneficial when they have Medicaid/Medicare patients filling their beds.

##### Hale Makua Health Services

Hale Makua has been operating with a census of about 80-85%, with unoccupied nursing home beds of over 40 beds per day. This is on top of converting one of its Wailuku facility’s nursing home wing to a 22 bed adult residential care home. These care home beds have an occupancy of only 50% or 11 beds filled.

#### Wait-List Issues

The wait-list issue continues to be a significant problem for the healthcare delivery system as these “sub-acute” patients end up staying in the hospital and often times there are no beds available for acute care patients, which results in acute/emergency room patients being held in the emergency room and/or

elective surgical procedures being cancelled to eliminate need for beds. This domino effect results in delayed care of patients by a hospital providing services for the entire island of Maui.

In a study by Hawaii Health Information Corporation (HHIC), the reasons for waitlisted patients across the State were:

- Lack of sufficiently-staffed bed (to appropriately match waitlisted patient health needs)
- Source of payment for high cost antibiotics
- Source of payment for specialty equipment
- Source of payment for higher skill/mix at long-term care facilities

In addition previous studies done by Maui Memorial in collaboration with Hale Makua reflected that 36% of the wait list is related to financial issues. This population includes the uninsured, homeless or Medicaid ineligible.

#### **Financial Issues**

The financial issues that have resulted from this wait-list issue is that the cost per day to the State and the healthcare delivery system of a wait-listed patient is \$1,500 per day. Assuming an average of 35-40 patients per day for the year would equate to a loss of \$19.2 million to \$21.9 million per year.

Meanwhile, the cost of a SNF/ICF patient at Hale Makua (which currently has capacity) is about \$300 to \$500 per day, or for those same 35-40 patients, \$3.8/\$6.4 million (for 35 patients per day) to \$4.4/\$7.3 million (for 40 patients) per year.

Hale Makua is unable to admit these patients for the following reasons:

- No payer/funding source
- Acuity is higher than the current clinical capabilities at Hale Makua
- Costs to take care of these patients exceeds insurance reimbursement

The problem will be exacerbated as the MMMC-Kaiser transition takes place, as Kaiser is bringing more physician capabilities to Maui to allow more Maui residents to stay on island for their acute care needs. From a financial perspective, without adequate capacity to bring in more profitable services, it will result in continued subsidies to support wait-list patients at the highest cost (hospital vs. nursing home)

#### **Proposed Amendments**

It is requested that amendments be made to the bill to provide that the \$1.5 million be used to solicit proposals to reduce the wait-list at Maui Memorial Medical Center to improve the quality of care and to reduce State subsidies to the hospital related to wait list issues

#### **Conclusion**

Any resources that are provided to assist in mitigating this problem will

- Improve the quality of care for the residents of Maui County as care will be delivered in the most appropriate care setting
- Increase capacity for Maui Residents and visitors of acute care beds without requiring the construction of new hospital facilities

- Save the State money through the reduction of subsidies to support the wait-list at Maui Memorial Medical Center

Thank you for the opportunity to testify in support of SB 277



*Hale  
Mahaolu*  
HOME OF PLEASANT LIVING

February 7, 2017

**AKAHI**  
300 W. Wakea Ave.  
Kahului, HI 96732  
808-877-0544

**ELUA**  
200 Hina Ave.  
Kahului, HI 96732  
808-872-4180

**EKOLU**  
717 Makaala Dr.  
Wailuku, HI 96793  
808-242-4377

**EHA**  
1057 Makawao Ave.  
Makawao, HI 96768  
808-573-1647

**ELIMA**  
11 Mahaolu St.  
Kahului, HI 96732  
808-893-0002

**EONO**  
810 Kelawea St.  
Lahaina, HI 96761  
808-661-5957

**EHIKU**  
56 Ehiku St.  
Kihei, HI 96753  
808-891-8588

**HOME PUMEHANA**  
P.O. Box 100  
Kaunakakai, HI 96748  
808-553-5788

**HALE KUPUNA O  
LANAI**  
P.O. Box 630418  
Lanai City, HI 96763  
808-565-6615

**LAHAINA SURF**  
1037 Waiee St.  
Lahaina, HI 96761  
808-661-3771

**LOKENANI HALE**  
1889 Lake St.  
Wailuku, HI 96793  
808-243-9272

**LUANA GARDENS**  
615 W. Papa Ave.  
Kahului, HI 96732  
808-871-9009

**CHSP/MEALS PROGRAM**  
200 Hina Ave.  
Kahului, HI 96732  
808-872-4170

**HOUSING DEVELOPMENT**  
200 Hina Ave.  
Kahului, HI 96732  
808-872-4100

**HOMEOWNERSHIP/  
HOUSING COUNSELING**  
200 Hina Ave.  
Kahului, HI 96732  
808-242-7027

**PERSONAL CARE/  
HOMEMAKER/CHORE**  
11 Mahaolu St. Ste. A  
Kahului, HI 96732  
808-873-0521

**The Senate**

**Committee on Commerce, Consumer Protection and Health**

**Senator Rosalyn H. Baker, Chair**

**Senator Clarence K. Nishihara, Vice Chair**

**Wednesday, February 8, 2017**

**9:00 a.m.**

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**State Capitol**

**415 South Beretania Street**

The Honorable Senator Baker, Chair, and The Honorable Senator Nishihara, Vice Chair,

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The average cost to care for a waitlisted individual at a nursing home ranges from \$300 – 500 per day. Unfortunately the average Medicaid reimbursement rate ranges from \$220 to \$240 per day.

The appropriation of money to allow the patients to move from the hospital at a cost of \$1,500 per day to a lower cost setting, would not only save the State and the healthcare delivery system substantial amounts of money, but also improve the delivery of care by placing the patient in the most appropriate care setting.

In addition, these 35-40 patients per day are taking up acute care beds, which causes many emergent patients to be held in the Emergency Room or transferred to Oahu due to lack of vacant acute care beds.

This bill will provide the ability to mitigate some of the major clinical and financial problems, plaguing the Healthcare delivery system in the State.

Thank you for your consideration of this important matter. I humbly request your support of this measure.

Respectfully,

**Roy K. Katsuda**  
Executive Director  
Hale Mahaolu





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Respectfully

Paul Y. Hiranaga  
Controller



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Respectfully





**HOME  
HEALTH**

BY HALE MAKUA

Joyce Buswell-Ordonez, RN Clinical Manager

*Joyce Buswell-Ordonez, RN.*



## HALE MAKUA HEALTH SERVICES

472 Kaulana Street • Kahului, Hawaii 96732  
P: 808.877.2761 • F: 808.871.9262  
www.halemakua.org

**The Senate**  
**Committee on Commerce, Consumer Protection and Health**  
**Senator Rosalyn H. Baker, Chair**  
**Senator Clarence K. Nishihara, Vice Chair**  
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Respectfully,

Ted Tucker, MA, SHRM-SCP, SPHR  
Chief Human Resources & Compliance Officer



February 6, 2017

To: The Senate Committee on Commerce, Consumer Protection and Health  
Senator Rosalyn H. Baker, Chair  
Senator Clarence K. Nishihara, Vice Chair

From: Connie Miller, Administrator  
Hale Makua-Kahului

Re: **Testimony in Support of SB 277**  
Wednesday, February 8, 2017, 9:00 a.m., Conference Room 229

I am testifying in **support** of SB 277.

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Thank you for your consideration. I humbly request your support of this measure.

**The Senate**  
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Respectfully



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Harvey Mira



**HALE MAKUA HEALTH SERVICES**

COMPASSION. COMMITMENT. COMMUNITY.

**The Senate**

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Respectfully

UR Coordinator, Phone # 808-873-6601



## **HALE MAKUA HEALTH SERVICES**

COMPASSION COMMITMENT COMMUNITY

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In addition, these 35-40 patients per day are using acute care beds, causing many emergent patients to be held in the Emergency Room which causes a back-up in the Emergency room, or patients are transferred to Oahu due to lack of vacant acute care beds.

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Respectfully

Amy Ryan



**HALE MAKUA HEALTH SERVICES**

COMPASSION COMMITMENT COMMUNITY

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UR Supervisor, Phone # 808-873-6602

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\_\_\_\_\_Donna L McCleary,MD\_\_\_\_\_



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Respectfully

MARIA A UNEMORI

---

Board Member, Hale Makua

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Julie LaCroix, RN | Director  
**HOME HEALTH BY HALE MAKUA**



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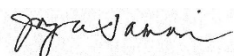
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Respectfully,



Joyce Tamori



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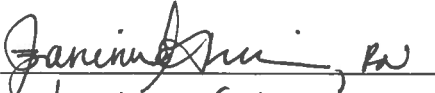
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Janinne Grimes

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*Kelly McGinnis*

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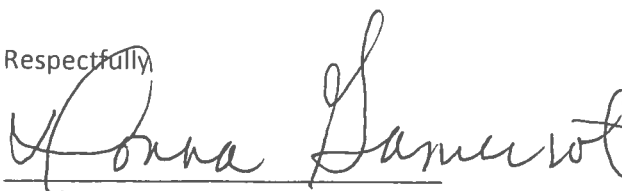
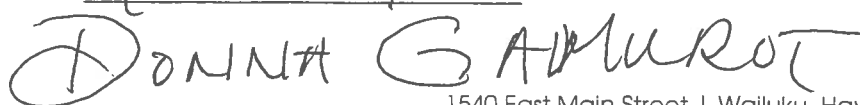
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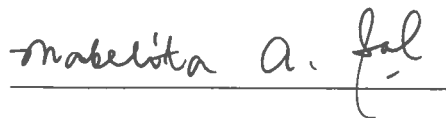
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Cathlyn Sanchez

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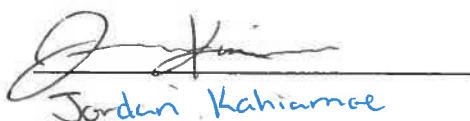
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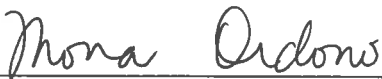
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Hawaii's waitlist problem is well-documented, and on Maui the situation is at critical levels. From a financial standpoint there are between 35 – 40 waitlisted patients, or 15% of the beds available, at MMMC on any given day. The cost to care for these individuals at MMMC is \$1,500 per day. At 35 patients per day, that equates to over \$19 million annually.

The average cost to care for a waitlisted individual at a nursing home ranges from \$300 – 500 per day. Unfortunately the average Medicaid reimbursement rate ranges from \$220 to \$240 per day.

The appropriation of money to allow the patients to move from the hospital at a cost of \$1,500 per day to a lower cost setting, would not only save the State and the healthcare delivery system substantial amounts of money, but also improve the delivery of care by placing the patient in the most appropriate care setting.

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This bill will provide the ability to mitigate some of the major clinical and financial problems, plaguing the Healthcare delivery system in the State.

Thank you for your consideration of this important matter. I humbly request your support of this measure.

Respectfully



The Senate  
Committee on Commerce, Consumer Protection and Health  
Senator Rosalyn H. Baker, Chair  
Senator Clarence K. Nishihara, Vice Chair  
Wednesday, February 8, 2017  
9:00 a.m.  
Conference Room 229  
State Capitol  
415 South Beretania Street

The Honorable Senator Baker, Chair, and The Honorable Senator Nishihara, Vice Chair,

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MICHAEL SHEA MD  
  
TRACY DOHERTY MD

Jay Ian Lake



JAY IAN LAKKIS

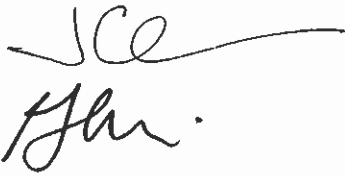
COLIN LEE MD

Lesa Giffen PA

Teresa Caffero, PA



Shalin Patel, MD



Joseph Chambers MD

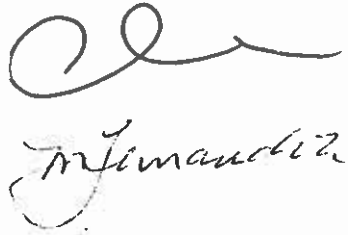
Rachel L. Souki RN



Nancy Sagon RN

MELISSA JONES.

marilou fernandez



Eugenia Cole RN

Kevin Maier RT

LAURA MASSLOW, RN

Cassandra Saravalli. RN


M. Sloan Lee, RN

Teresa Lawrence RN

Elizabeth Hesse

Constantin Novotny, MD

Angela Cole




Laura Masslow



Teresa Lawrence

Elizabeth Hesse



**The Senate**  
**Committee on Commerce, Consumer Protection and Health**  
**Senator Rosalyn H. Baker, Chair**  
**Senator Clarence K. Nishihara, Vice Chair**  
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**Senator Rosalyn H. Baker, Chair**  
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Wednesday, February 8, 2017  
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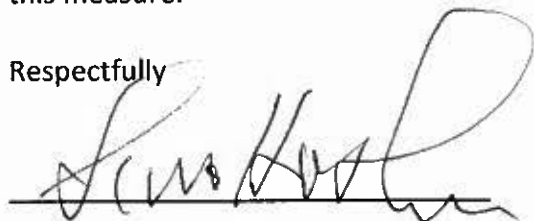
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A handwritten signature in black ink, appearing to read "Rosalyn Baker", written over a horizontal line.

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**Senator Rosalyn H. Baker, Chair**  
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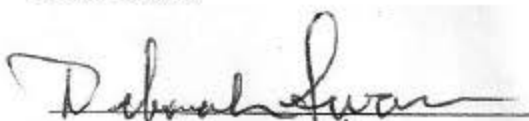
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Respectfully



**From:** mailinglist@capitol.hawaii.gov  
**Sent:** Monday, February 6, 2017 4:12 PM  
**To:** CPH Testimony  
**Cc:** richelle.lu1@gmail.com  
**Subject:** Submitted testimony for SB277 on Feb 8, 2017 09:00AM

**SB277**

Submitted on: 2/6/2017

Testimony for CPH on Feb 8, 2017 09:00AM in Conference Room 229

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Present at Hearing</b>
Richelle Lu	Individual	Support	No

Comments: The healthcare delivery system in Maui is stressed continually as long term care patients wait at the Hospital for appropriate placement. While these patients are well cared for by Hospital staff, acute care beds are occupied by patients that really don't need such a high level of care and would be more appropriately cared for in a skilled nursing or long term care setting. The fiscal waste is staggering. It costs around \$1500 per day to care for the same patient in the Hospital versus around \$500 in a Nursing home. Additional resources need to be allocated to reduce the Hospital's losses and make it possible for these patients to be moved to Nursing homes. Thank you for the opportunity to testify in support of this measure.

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**From:** mailinglist@capitol.hawaii.gov  
**Sent:** Monday, February 6, 2017 2:22 PM  
**To:** CPH Testimony  
**Cc:** byronm@halemakua.org  
**Subject:** \*Submitted testimony for SB277 on Feb 8, 2017 09:00AM\*

**SB277**

Submitted on: 2/6/2017

Testimony for CPH on Feb 8, 2017 09:00AM in Conference Room 229

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Present at Hearing</b>
Byron Molina	Individual	Support	No

Comments:

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**The Senate**  
**Committee on Commerce, Consumer Protection and Health**  
**Senator Rosalyn H. Baker, Chair**  
**Senator Clarence K. Nishihara, Vice Chair**  
Wednesday, February 8, 2017  
9:00 a.m.  
Conference Room 229  
State Capitol  
415 South Beretania Street

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Thank you for your consideration of this important matter. I humbly request your support of this measure.

Respectfully





## **Tony Krieg**

38 South Judd St. Apt. 14A • Honolulu, HI. 96817  
Phone: 808 419-4992(cell) • E-Mail: tonykriegmaui@yahoo.com

Date: 2/7/17

THE SENATE  
THE TWENTY-NINTH LEGISLATURE  
REGULAR SESSION OF 2017

COMMITTEE ON COMMERCE, CONSUMER PROTECTION, AND HEALTH

Senator Rosalyn H. Baker, Chair  
Senator Clarence K. Nishihara, Vice Chair

NOTICE OF HEARING

DATE: Wednesday, February 8, 2017  
TIME: 9:00 a.m.  
PLACE: Conference Room 229  
State Capitol  
415 South Beretania Street

### **Testimony in Support of SB 277:**

Aloha Senator Baker and members of the Committee on Commerce, Consumer Protection and Health. I am the former CEO of Hale Makua Health Services and am in strong support of this measure.

Simply put, this bill is a cost-effective investment in the healthcare system on the Island of Maui. These funds will strengthen the existing partnership between Hale Makua Health Services and Maui Memorial Medical Center by supporting physician services, specialized equipment and supportive staffing to assure that patients receive expedited discharge from acute care to skilled nursing or long term care. Hale Makua's two nursing homes and home health agency receive over 40 patients a month from Maui Memorial. There are others who cannot be admitted to the nursing homes because of specialized conditions, are bariatric, need drug therapies that are more expensive than Medicare reimbursement will pay, or who have no guardian to arrange for their care.

As you know, there is a severe persistent shortage of primary care physicians and APRN's available or willing to admit and attend patients at Maui's nursing homes. These funds will help to assure that physician services which are not covered by third party reimbursements can continue to at the nursing homes so that patients who need post acute care can move out of the hospital appropriately.

This investment in Maui's healthcare system will result in significant, measurable savings for Maui Memorial and the State of Hawaii and I urge you to pass this bill on for third reading.

February 8, 2017 at 9:00 AM  
Conference Room 229

**Senate Committee on Commerce, Consumer Protection and Health**

To: Chair Rosalyn H. Baker  
Vice Chair Clarence K. Nishihara

Re: **Testimony in Support**  
**SB 277, Relating to Health Care Coordination**

Thank you for this opportunity to testify in support of SB 277.

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Respectfully,

Denise Thayer

**From:** mailinglist@capitol.hawaii.gov  
**Sent:** Monday, February 6, 2017 5:23 AM  
**To:** CPH Testimony  
**Cc:** pgmaui@hotmail.com  
**Subject:** Submitted testimony for SB277 on Feb 8, 2017 09:00AM

**SB277**

Submitted on: 2/6/2017

Testimony for CPH on Feb 8, 2017 09:00AM in Conference Room 229

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Present at Hearing</b>
Paul Gammie	Hale Makua	Support	No

Comments: This bill is critical for creating long term planning throughout the healthcare continuum. We MUST begin thinking "outside the box" and this funding will be a critical step in doing so. To do nothing is to invite financial disaster. Paul Gammie. Owner of Gammie HomeCare (provider of Durable Medical Equipment) on Maui and Kauai. Also, Board member, Hale Makua.

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**February 4, 2017**

**The Senate Committee on Commerce, Consumer Protection and Health**

**Senator Rosalyn H. Baker, Chair**

**Senator Clarence K. Nishihara, Vice Chair**

Wednesday, February 8, 2017

9:00 a.m.

Conference Room 229

State Capitol

415 South Beretania Street

The Honorable Senator Baker, Chair, and The Honorable Senator Nishihara, Vice Chair,

RE: Testimony in SUPPORT of SB 277

I am submitting testimony in **support of SB 277**.

Hawaii's waitlist problem is well-documented. From 1989 thru 1999, I was a member of Tri-Isle Subarea Health Council as well as the Certificate of Need Committee (State Health Planning & Development Agency Committees). In 1993 we completed a needs assessment for Maui County. The waitlist situation 24 years ago was considered critical. Today the situation should be labeled systemic.

From a financial standpoint there are between 35 – 40 waitlisted patients, or 15% of available beds, at MMMC on any given day. The cost to care for each patient is \$1,500 per day. At 35 patients per day, that equates to over \$19 million annually. The average cost to care for a waitlisted individual at a nursing home ranges from \$300 – 500 per day; yet the average Medicaid reimbursement rate ranges from \$220 to \$240 per day. **DO THE MATH, IT SAVES THE TAXPAYERS MONEY** and opens up acute care beds for Maui.

The appropriation of money to transfer patients from the hospital (\$1,500/day) to a lower cost setting (\$500/day), would not only save the State and the healthcare delivery system substantial amounts of money, but also improve the delivery of care to the patient in the most appropriate care setting.

This bill will provide the ability to mitigate some of the major clinical and financial problems, plaguing the Healthcare delivery system in the State.

Thank you for your consideration of this important matter. I humbly request your support of this measure.

Respectfully



Catherine Nobriga Kim

Board member, Hale Makua Healthcare Services

[Catherine.nobriga.kim@roselani.com](mailto:Catherine.nobriga.kim@roselani.com)

P. O. Box 1170 Wailuku, HI 96793

**From:** mailinglist@capitol.hawaii.gov  
**Sent:** Friday, February 3, 2017 9:22 PM  
**To:** CPH Testimony  
**Cc:** ssodetani@aol.com  
**Subject:** Submitted testimony for SB277 on Feb 8, 2017 09:00AM

**SB277**

Submitted on: 2/3/2017

Testimony for CPH on Feb 8, 2017 09:00AM in Conference Room 229

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Present at Hearing</b>
sharon sodetani	hale makua	Support	No

Comments: Support the appropriation of \$1.5 million for the public-private partnership established for administrative purposes to implement a model of health care delivery in Maui County that addresses coordination of care in an efficient and cost-effective manner.

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February 3, 2017

Senate Committee on Commerce, Consumer Protection and Health  
The Honorable Senator Rosalyn Baker Chairman  
The Honorable Senator Clarence Nishihara, Vice Chairman  
State Capitol - Conference Room 229  
415 South Beretania Street  
Honolulu HI 96813

RE: Testimony In Support of SB277

Dear Senators,

I would like to request your consideration and support of the above referenced bill.

Hale Makua is Maui's primary nursing home service provider. They took care of my father for 5 years before he passed away in July 2016. Hale Makua currently cares for my 91 year old mother who has been there for the past 2 years. I can tell you first hand that Hale Makua does a good job in caring for our Kapuna.

I also serve on the Board of Directors of Hale Makua so I can also tell you first hand that Hale Makua provides high quality care in a very cost efficient manner. The funding of an inflation cost adjustment will be well spent in the care of our Kapuna

Sincerely

A handwritten signature in black ink, appearing to read "Brian M. Kakihara". The signature is fluid and cursive, with the first name being the most prominent.

Brian M. Kakihara

**From:** mailinglist@capitol.hawaii.gov  
**Sent:** Thursday, February 2, 2017 5:16 PM  
**To:** CPH Testimony  
**Cc:** mendezj@hawaii.edu  
**Subject:** \*Submitted testimony for SB277 on Feb 8, 2017 09:00AM\*

**SB277**

Submitted on: 2/2/2017

Testimony for CPH on Feb 8, 2017 09:00AM in Conference Room 229

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Present at Hearing</b>
Javier Mendez-Alvarez	Individual	Support	No

Comments:

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**SB277**

Submitted on: 2/7/2017

Testimony for CPH on Feb 8, 2017 09:00AM in Conference Room 229

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Present at Hearing</b>
Curt S. Morimoto	Individual	Support	No

Comments:

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