

SB 2403

Measure Title: RELATING TO HOME INSPECTORS.

Report Title: Home Inspectors; Licensure; Requirements; Board of Home Inspectors; Establishment

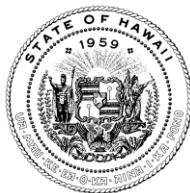
Description: Requires licensure for home inspectors in the State. Establishes the board of home inspectors.

Companion:

Package: None

Current Referral: HOU, CPH

Introducer(s): ESPERO, Harimoto



DAVID Y. IGE
GOVERNOR

DOUGLAS S. CHIN
LIEUTENANT GOVERNOR

**STATE OF HAWAII
OFFICE OF THE DIRECTOR
DEPARTMENT OF COMMERCE AND CONSUMER AFFAIRS**

335 MERCHANT STREET, ROOM 310
P.O. BOX 541
HONOLULU, HAWAII 96809
Phone Number: 586-2850
Fax Number: 586-2856
cca.hawaii.gov

CATHERINE P. AWAKUNI COLÓN
DIRECTOR

JO ANN M. UCHIDA TAKEUCHI
DEPUTY DIRECTOR

**PRESENTATION OF THE
PROFESSIONAL AND VOCATIONAL LICENSING DIVISION**

TO THE SENATE COMMITTEE ON HOUSING

TWENTY-NINTH LEGISLATURE
Regular Session of 2018

Tuesday, February 13, 2018
3:15 p.m.

TESTIMONY ON SENATE BILL NO. 2403, RELATING TO HOME INSPECTORS.

TO THE HONORABLE WILL ESPERO, CHAIR, AND MEMBERS OF THE
COMMITTEE:

The Department of Commerce and Consumer Affairs (“Department” or “DCCA”) appreciates the opportunity to testify on S.B. 2403. My name is Celia Suzuki, and I am the Licensing Administrator of the Department’s Professional and Vocational Licensing Division (“PVL”). PVL offers comments on this measure.

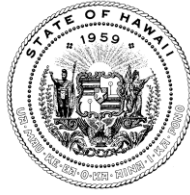
S.B. 2403 creates a new chapter in the Hawaii Revised Statutes (“HRS”) to regulate home inspectors. HRS section 26H-6 requires that new regulatory measures being considered for enactment be referred to the Auditor for a sunrise analysis. The statute requires that the referral be made by a concurrent resolution that identifies a specific legislative bill to be analyzed. The statute further requires that the analysis set forth the probable effects of regulation and assess whether its enactment is consistent with the legislative policies of the Hawaii Regulatory Licensing Reform Act and assess alternative forms of regulation.

Therefore, this bill should be deferred until a sunrise analysis on this measure is conducted by the Auditor.

There will be start-up costs to implement the regulation of home inspectors. These additional costs will be passed onto licensees in addition to their regular fees for the new biennium. An estimated total of 100 home inspectors will require regulation. Should this bill move forward, the Department will be requesting four full-time positions (one executive officer, one secretary, one office assistant V, and one office assistant IV). In addition, the Department will be requesting an appropriation for furniture, equipment, and administrative overhead. There will also be costs associated with travel expenses for the required three neighbor island board members to attend board meetings. It is estimated that the travel cost per year per board member is \$5,220. Based on the Department's cost analysis, the total start-up costs for the first year of the new regulatory scheme will be \$312,000, and the total recurring costs per year thereafter will be \$290,000.

Should this bill pass, the Department requests that the effective date be July 1, 2019, to allow PVL sufficient time to ensure an efficient and smooth transition for the licensure of home inspectors.

Thank you for the opportunity to provide comments on S.B. 2403.



DAVID Y. IGE
GOVERNOR

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LIEUTENANT GOVERNOR

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**PRESENTATION OF
DEPARTMENT OF COMMERCE AND CONSUMER AFFAIRS
REGULATED INDUSTRIES COMPLAINTS OFFICE**

TO THE SENATE COMMITTEE ON HOUSING

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**TO THE HONORABLE WILL ESPERO, CHAIR, AND MEMBERS OF THE
COMMITTEE:**

The Department of Commerce and Consumer Affairs (“Department”) appreciates the opportunity to testify on S.B. 2403, Relating to Home Inspectors. My name is Daria Loy-Goto, and I am the Complaints and Enforcement Officer for the Department’s Regulated Industries Complaints Office (“RICO”). RICO takes no position on this bill but offers enforcement-related comments.

S.B. 2403 establishes a new chapter for the licensing of home inspectors within the Department.

RICO concurs with the testimony of the Department’s Professional and Vocational Licensing Division that a sunrise analysis be conducted to consider whether regulation is warranted and respectfully offers the following enforcement-related amendments to the bill:

- 1) RICO notes the definition of “home inspector” includes an individual who

advertises as a home inspector and requests the Committee consider whether requiring a licensed home inspector to include a license number in advertisements is warranted.

2) RICO notes § -3(b) on page 2 exempts certain licensees from licensure as a home inspector provided the licensee “does not offer to perform home inspections or conduct activities that otherwise would require licensure under this chapter.” RICO suggests clarification of other activities that would be prohibited from the chapter.

3) RICO notes § -7(e) on page 8, lines 21-22 requires licensees to maintain continuing education records but does not specify a required period of time.

Thank you for the opportunity to testify on H.B. 2403. I am happy to answer any questions the Committee may have.

SB-2403

Submitted on: 2/9/2018 1:05:25 PM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
David Moyer	Oahu Alternative Lodging Association	Support	No

Comments:

Aloha, I am a Hawaii real estate broker (RB-18853) practicing real estate since 1999. I support the regulation of the home inspection industry because I have seen, first hand, home inspectors that were not aware of current building codes or zoning. They charge home buyers hundreds of dollars to deliver a non-standardized report and photos, often times overlooking glaring issues that could result in thousands, if not hundreds of thousands of dollars in damages to the future homeowner. In fact, in some situations involving improper electrical grounding, etc., a faulty home inspection could even result in disability or death.

Regulating this important industry by requiring testing of knowledge, continuing education, and demonstration of basic skills is long overdue.

It only makes sense that if we, as a state, feel that a beautician needs to be licensed and regulated, that we would include the home inspection industry.

SB-2403

Submitted on: 2/9/2018 11:49:47 AM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Kirk Johnson		Support	No

Comments:

I support this bill. I work in real estate and there are no liscensing standards to uphold for home inspectors, which means it is difficult to be sure clients will get a baseline of good results when they select a home inspector. For the real estate market we need to be liscensed and there are standards we have to uphold. I think home inspection market should have a baseline of standards that need to be upheld as well.

SB-2403

Submitted on: 2/10/2018 2:44:03 PM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Ricarte Tadeo		Support	No

Comments:

I support licensure for home inspectors in Hawaii. But as SB 2403 is currently written, I recommend an amendment to add some kind of grandfather clause, waiver and/or give current inspectors who do not have specific requirements reasonable time to complete licensing requirements. Home inspectors currently practicing need assurance that they will be allowed to continue working if licensing becomes law through a grandfather clause, waiver and/or given reasonable time to meet licensing requirements. Home inspectors also must be given an opportunity to have inputs during the drafting of the amendments.

Mahalo!

SB-2403

Submitted on: 2/12/2018 8:09:32 AM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Thomas Hall	Individual	Support	Yes

Comments:

Hello,

My name is Thomas Hall and I am in support of this Bill SB-2403, and the SCR 27 "sunrise" review process.

I am a Home Inspector in Hawaii, and additionally, a licensed Supervising Electrician, a licensed electrical contractor, and a Solar PV expert. I have seen first-hand the concerns for electrical safety issues that appear as skipped, by-passed, or just overlooked by untrained home inspectors at "time of sale", that become red-flags when I come after the sale to make repairs on single family homes, multi-family dwellings, and commercial buildings.

I believe the general public will benefit from this legislation by:

- Increasing consumer protection.
- More focused accountability.
- Better reporting, and better training.
- Better trained inspectors make better advisors.

I hold many licenses and certificates. As an approved Special Inspector with the City and County of Honolulu Department of Planning and Permitting, as well as a Certified Electrical Inspector, I believe it is important, and my duty, to protect the general public who entrust in a system where all other aspects of the transaction must be performed by licensed individuals and organizations. Adhering to the regulations and accountability that are set in place, are not difficult.

That is why I believe this legislation should be passed.

Thank you

SB-2403

Submitted on: 2/12/2018 11:31:50 AM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Ryan	Individual	Support	No

Comments:

I support the Bill because there is no standard and accountability for the home inspectors in Hawaii.

I am have been doing home inspections for 13 years. I am a certified home inspector for over 11 years. I understand the process and qualifications.

This bill will not kill anyone's businesses as long as they step up and meet a minimum standard to become licensed.

Greetings,

I am owner of Grey Owl Inspections which is one of the largest home inspection companies in the state of Hawaii. Myself and seven other inspectors vigorously oppose this bill primarily based on the involvement of the non-profit organization Hawaii Association of Home Inspectors (HAHI). I want to make two simple observations:

- 1. If you view the slides below, HAHl is registered with the state of Hawaii under the same address as the owner's current, active home inspection business. I am not a lawyer, but it appears that since the two organizations occupy the same office space, there is what appears to be a conflict of interest.
- 2. There are only two options for certification of a home inspector under this bill. The National Home Inspector Exam (NHIE) is not an organization but a test. This test is administered by 29 states and I myself took it in Oregon. The test would need to be independently graded and certified by an outside agency. That HAHl would elevate their test to the same level as NHIE is laughable and extremely dubious. Consider the organization was started in 2016 by my competitor and has only three other members. Consider all of these members are active home inspectors-they are my competition. What are their credentials, vis a vis, the NHIE, to write and oversee a test to certify me or any of my people to be inspectors?

I myself, or any of my inspectors were not consulted before or during the writing of this bill. No other inspection company or independent inspector I know and respect were consulted either. The way in which this bill has been created should give any of you pause if you are inclined to support it.

[§414D-16] Private foundations. Except as otherwise determined by a court of competent jurisdiction, a corporation that is a private foundation as defined in section 509(a) of the Code:

- (1) Shall distribute such amounts for each taxable year at such time and in such manner as not to subject the corporation to tax under section 4942 of the Code;
- (2) Shall not engage in any act of self-dealing as defined in section 4941(d) of the Code;
- (3) Shall not retain any excess business holdings as defined in section 4943(c) of the Code;
- (4) Shall not make any investments in such manner as to subject the corporation to tax under section 4944 of the Code;
- (5) Shall not make any taxable expenditures as defined in section 4945(d) of the Code. [L 2001, c 105, pt of §1]

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This is from the Hawaii Non Profit Corporation Act

self-dealing

(1) For purposes of this section, the term “self-dealing” means any direct or indirect— (A) sale or exchange, or leasing, of property between a private foundation and a disqualified person; (B) lending of money or other extension of credit between a private foundation and a disqualified person; (C) furnishing of goods, services, or facilities between a private foundation and a disqualified person; (D) payment of compensation (or payment or reimbursement of expenses) by a private foundation to a disqualified person; (E) transfer to, or use by or for the benefit of, a disqualified person of the income or assets of a private foundation; and (F) agreement by a private foundation to make any payment of money or other property to a government official (as defined in section 4946(c)), other than an agreement to employ such individual for any period after the termination of his government service if such individual is terminating his government service within a 90-day period.

disqualified person

(1) For purposes of this subchapter, the term “disqualified person” means, with respect to a private foundation, a person who is— (A) a substantial contributor to the foundation, (B) a foundation manager (within the meaning of subsection (b)(1)), (C) an owner of more than 20 percent of— (i) the total combined voting power of a corporation, (ii) the profits interest of a partnership, or (iii) the beneficial interest of a trust or unincorporated enterprise, (D) a member of the family (as defined in subsection (d)) of any individual described in subparagraph (A), (B), or (C), (E) a corporation of which persons described in subparagraph (A), (B), (C), or (D) own more than 35 percent of the total combined voting power, (F) a partnership in which persons described in subparagraph (A), (B), (C), or (D) own more than 35 percent of the profits interest, (G) a trust or estate in which persons described in subparagraph (A), (B), (C), or (D) hold more than 35 percent of the beneficial interest, (H) only for purposes of section 4943, a private foundation— (i) which is effectively controlled (directly or indirectly) by the same person or persons who control the private foundation in question, or (ii) substantially all of the contributions to which were made (directly or indirectly) by the same person or persons described in subparagraph (A), (B), or (C), or members of their families (within the meaning of subsection (d)), who made (directly or indirectly) substantially all of the contributions to the private foundation in question, and (I) only for purposes of section 4941, a government official (as defined in subsection (c)).

(H) the leasing by a [disqualified person](#) to a private foundation of office space for use by the foundation in a building with other tenants who are not [disqualified persons](#) shall not be treated as an act of [self-dealing](#) if— (i) such leasing of office space is pursuant to a binding [lease](#) which was in effect on October 9, 1969, or pursuant to renewals of such a lease;

(ii) the execution of such [lease](#) was not a [prohibited transaction](#) (within the meaning of section 503(b) or any corresponding provision of prior law) at the time of such execution; and

(iii) the terms of the [lease](#) (or any renewal) reflect an arm’s-length [transaction](#).

The text to the left is from the US code cited in the Hawaii Non-profit corporation Act.

Note below the address registered for both of these entities. This is from the BREG site.

MASTER NAME	INSPECTOR HOMES, LLC
BUSINESS TYPE	Domestic Limited Liability Company (LLC)
FILE NUMBER	120649 C5
STATUS	Active
PURPOSE	PROFESSIONAL HOME INSPECTION SERVICES
PLACE INCORPORATED	Hawaii UNITED STATES
REGISTRATION DATE	Sep 9, 2014
MAILING ADDRESS	1541 DOMINIS STREET UNIT 1901 HONOLULU, Hawaii 96822 UNITED STATES
CONSENT NAME	WAYNE R. BLACKBURN
SIMILAR NAME	INSPECTOR HOMES
PARTNER TERM	AT-WILL
MANAGED BY	MEMBER(S)
AGENT NAME	WAYNE R BLACKBURN
AGENT ADDRESS	1541 DOMINIS STREET UNIT 1901 HONOLULU, Hawaii 96822 UNITED STATES

MASTER NAME	HAWAII ASSOCIATION OF HOME INSPECTORS (HAHI)
BUSINESS TYPE	Domestic Nonprofit Corporation
FILE NUMBER	259436 D2
STATUS	Active
PURPOSE	HAHI IS A HAWAII-ONLY PROFESSIONAL HOME INSPECTOR ASSOCIATION. MEMBERS ARE VESTS ITS MEMBERS AND PROVIDES CERTIFICATION (2 LEVELS) FOR INSPECTORS WHO MEETS QUARTERLY, PROVIDING FUN & EDUCATIONAL FORUMS FOR INSPECTORS TO LEAF STANDARD IN HAWAII FOR PROFESSIONAL HOME INSPECTORS, THROUGH, AND BECAUSE OF ETHICS, AND LEVEL OF SUPERVISION. IT SURPASSES THAT OF LONG-TIME, WELL KNOW REQUIRES THE REGULATION OF, AND LICENCING OF PROFESSIONAL HOME INSPECTORS, HOME INSPECTORS IN HAWAII, AND STAND READY TO BE THE GO-TO FOR HAWAII OFFICIAL INSPECTORS OCCURS. SHOULD THE CURRENT CONSENSUS OF THE MEMBERSHIP REMAI (AND UP TO) BILL GENERATION, AND PROVIDING THE PROOF THE STATE OF HAWAII NEEDS WWW.HAHI.ORG FOR MORE INFORMATION.
PLACE INCORPORATED	Hawaii UNITED STATES
REGISTRATION DATE	Feb 11, 2016
MAILING ADDRESS	1541 DOMINIS ST APT 1901 HONOLULU, Hawaii 96822 UNITED STATES
TERM	PER
AGENT NAME	WAYNE BLACKBURN
AGENT ADDRESS	1541 DOMINIS ST APT 1901 HONOLULU, Hawaii 96822 UNITED STATES

SB-2403

Submitted on: 2/9/2018 11:46:45 AM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Ivan Hurlburt	2010	Oppose	Yes

Comments:

SB-2403

Submitted on: 2/9/2018 4:34:07 PM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Beau Petrone	ASMHI Inc	Oppose	No

Comments:

I, Beau Petrone am writing in opposition to the proposed bill SB2403. As certified home inspector performing inspections in Hawaii for over 15yrs, I find this proposed bill to be potentially damaging to the industry. The bill in its current state will reduce competition within the industry that already struggles to accomodate the clients needs. The bill is being proposed by a Home Inspector that has started his own organization within Hawaii that does not follow any of the Nationally recognized Home Inspection Organizations. Maui County has already adopted the ASHI (American Society of Home Inspectors) Standards of Practice, which many other States that require State Licensing have also adopted. I do not feel there is a need to reinvent the wheel when we have already started to adopt the ASHI standards within the State. The majority of Home Inspectors within Hawaii are either ASHI certified inspectors or affiliates of ASHI. ASHI requires their members to Pass the NHIE (National Home Inspection Examination), perform 200 or more inspections to become a certified inspector and also require 20CE's annually to maintain their certification.

In closing, I can support State Licensing requirements for Hawaii's home inspection industry if it follows the pathway of the other 33 States that require licensing but not by an unproven organization within the industry trying to push for legislation for what appears to be for personal gain and a proposal without any mention of others having the ability to bid for the leading organization of the industry standards that will have to be followed.

-Beau Petrone

SB-2403

Submitted on: 2/10/2018 12:10:21 PM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
ryan quinn	asmhi llc	Oppose	No

Comments:

I, Ryan Quinn am writing in opposition to the proposed bill SB2403. As certified home inspector performing inspections in Hawaii for over 5yrs, I find this proposed bill to be potentially damaging to the industry. The bill in its current state will reduce competition within the industry that already struggles to accomodate the clients needs. The bill is being proposed by a Home Inspector that has started his own organization within Hawaii that does not follow any of the Nationally recognized Home Inspection Organizations. Maui County has already adopted the ASHI (American Society of Home Inspectors) Standards of Practice, which many other States that require State Licensing have also adopted. I do not feel there is a need to reinvent the wheel when we have already started to adopt the ASHI standards within the State. The majority of Home Inspectors within Hawaii are either ASHI certified inspectors or affiliates of ASHI. ASHI requires their members to Pass the NHIE (National Home Inspection Examination), perform 200 or more inspections to become a certified inspector and also require 20CE's annually to maintain their certification.

In closing, I can support State Licensing requirements for Hawaii's home inspection industry if it follows the pathway of the other 33 States that require licensing but not by an unproven organization within the industry trying to push for legislation for what appears to be for personal gain and a proposal without any mention of others having the ability to bid for the leading organization of the industry standards that will have to be followed.

-Ryan Quinn

February 6, 2018
RE: SB2403 Legislation

Aloha Senators,

Mahalo in advance for your time in reviewing my testimony regarding Bill SB2403 of which I have only recently been informed as to the introduction of this Bill on January 22, 2018.

My name is Paul Signore and I am the President of Paul L. Signore Building Inspection Services Inc. located in upcountry Kula, Maui.

I am in opposition to the manner in which this Bill has been written.

I have resided on the island of Maui for 27 years as a full time Home Inspector. Prior to relocating to Maui I was a full time Home Inspector in the State of Connecticut for 6 years. Previous experience to becoming a Home Inspector included 12 years in the construction industry on the Mainland. I have been an ASHI certified (ACI) Home Inspector since 1991. During this time I have performed over 11,000 Home Inspections as the sole operator of my company.

Having been actively involved with ASHI for over 27 years I was one of the founding members of ASHI-HI in 1993. I have served as President, Vice President and currently hold the position of Past-President. Other positions have been: By-Law Committee Member for ASHI-HI; and ASHI Chapter Relations Member for ASHI National.

On the National level I have served several terms as COR Rep (Council of Representatives) and currently serve on the National By-Law Committee.

As a long time highly professional and experienced Home Inspector, I am not opposed to regulation and licensing of Home Inspectors. Yet, I am opposed 100% to the manner in which this Bill is written and outlined. Many portions are invalid, incorrect, mis-represented or taken totally out of context regarding real, unsubstantiated and pertinent information regarding our industry!

History:

In 2005 ASHI-HI was involved with legislation for Home Inspectors I would like to quote a memo from Wayne Blackburn: dated 12/22/05 from Wayne to the then Senator Kanno:

"It sounds like you agree with me that submitting the proposed Draft Bill this cycle is premature given formal review by the American Society Of Home Inspectors Inc. and the American Society of Home Inspectors-Hawaii Chapter Inc has not occurred.

To reiterate my suggestion, postponing presentation of any such Bill until the next cycle (this time next year) makes all the sense in the world. I hope Senator Kanno concurs, and would imagine he'd like to endorse the best possible initial draft with our support. This brief delay

creates necessary initial review time for more qualified parties.

For reasons unknown, we were not consulted regarding production of this draft. Nevertheless, we support regulation, but just not any regulation.”

This is the same Wayne Blackburn that never included 100+ ASHI or Inter-NACHI Home Inspectors prior to the submittal of SB2403.

Wayne has been an on-again-off-again member of Inter-NACHI, ASHI and ASHI-HI over the years. He served as ASHI-HI President in 2005/2006 for 6 months prior to resigning from the Chapter due to conflicts with the BOD and membership. He then relocated to Canada for a few years.

Upon his return several years later, he wanted to create an ASHI-Oah’u Chapter. ASHI National was informed of his intentions and was against his proposal. National had him cease and desist as they had no intentions of breaking up ASHI-HI for an “island chapter” that Wayne wanted to create.

In 2015 during elections Wayne ran for President. He was not elected. It was after that time he disassociated himself from ASHI resigning on all local and National levels and created HAHI. He registered his organization on February 11,2016 and elected himself President.

He had to leave ASHI and ASHI-HI due to a “conflict of interest” because a Home Inspector cannot hold a Real estate license. He acquired his Real estate license on 7/29/16, 10 months after he lost the 2015 election.

It’s important for the Senators to comprehend how and why HAHI was created. It’s also important to note that being a self proclaimed “Certified Master Inspector” where one designs the exam, takes the exam and proctors the exam is not what this industry is about when it comes to maintaining the *highest standards* as exemplified by ASHI and Inter-NACHI.

ASHI and Inter-NACHI are the most distinguished certifying Home Inspector associations in the US and Canada and have been around 40 years and 24 years respectively. HAHI has been around for almost 1 year.

Examinations:

The EBPHI (Examination Board of Professional Home Inspectors) was formed in 1999 and operates as an independent entity. As some states moved forward to regulation it was obvious that an independent high stakes exam would need to be included as part of the regulation process.

EBPHI’s position is that amongst other required competencies for Home Inspectors, there was a need for an exam that would be reliable in order to protect the public by assuring them that Home Inspectors met a level of competence, knowledge and practice.

A key component for maintaining the exam is to perform a Role Delineation Study (RDS) every 5 years. This study allows for the examination and analysis of the Home Inspectors profession

to comprehend any changes that occurred, thereby being able to update the exam questions. In 2017 the RDS Study was performed with the assistance of a group of dedicated subject matter experts making up the RDS Task Force (RDTF).

Many states require a “psychometrically sound” examination be used for the purposes of granting an occupational credential. This means that the test utilizes a scientific methodology to accurately measure the candidates skills as well as being legally defensible for any states utilizing the exam.

“The examination meeting these standards is developed pursuant to accepted psychometric standards promulgated by the American Education Research Association (AERA), the American Psychological Association (APA) and the National Council on Measurement in Education (NCME). These three organizations jointly publish “Standards for Educational and Psychological Testing”.

The NHIE (National Home Inspectors Exam) was developed and is administered by EBPHI. And I quote:

- *Since its inception EBPHI has conducted four independent role delineation studies.*
- *Every year EBPHI has conducted item writing workshops using practicing Home Inspectors from across the country. These subject matter experts are trained in elements of quality exam question development by professional psychometricians.*
- *Each question is reviewed and edited by similar subject matter experts. Questions are referenced by an authoritative and published source or based on consensus of the Subject Matter Experts (SMEs).*
- *Each question is validated for importance, criticality, relevance and field tested as an unscored item prior to inclusion.*
- *EBPHI contracts with professional testing companies at more than 300 locations to provide convenient and affordable access to test takers at no cost to the states. These test facilities insure the security and integrity of the NHIE.*
- *EBPHI is governed by a volunteer board of directors, with no membership to answer to. Its only purpose is the development, maintenance and administration of a valid, reliable and legally defensible home inspector competence assessment test.*

The SB2403 as currently submitted, needs to be rewritten and any all reference to HAHI eliminated to protect the efficacy of current high industry standards.

Conundrum with SB2403:

I have read the Bill in entirety as well as the Code of Ethics and Standards of Practice presented and created by HAHI in their 40 page document numerous times.

- How is it that the Board of Home Inspectors PHICH (denoted as The Board in this Bill) can be comprised of members not even affiliated or knowledgeable in the field of Home Inspections?
- Why is it that the word(s) “continuous or consecutive” are omitted for the time period of Home Inspectors while denoting 5 or 10 years experience?

- How is it that the HAHl exam is even mentioned in this Bill when HAHl hasn't even been in existence for a year at the time of this writing? Who has even reviewed the HAHl exam? Is HAHl even recognized by National Associations such as ASHI or Inter-NACHI?

- Based on what was outlined above regarding EBPHl and NHIE who will be re-analyzing the HAHl exam to insure it's in accordance with changes in the industry --every 5 years?

HAHl Note: There are currently 4 members in HAHl: the President; Director; Affiliate and an Associate. In HAHl's own website it states one cannot have Logo privileges until they pass the exams. Yet the Director, Associate and Affiliate (Director, Affiliate and Associate are not even denoted anywhere in HAHl categories) all utilize the logo on their websites. Where is the monitoring?

- Who will be supervising the 2 single-family and 2 condo inspections?

- After over 30 years personally in the industry, I can attest that the majority of great inspectors have no time for this type of "monitoring". Who will be performing this supervising? A self-proclaimed Master Inspector with far less consecutive years of experience?

- We have already acquired our certifications, had our reports reviewed by our respective National Associations and maintain far more CE credits than what HAHl proposes on an annual basis.

- Who will perform audits on the Home Inspectors with this Legislation for Hawaii? Right now at the National level random audits are performed on an annual basis in the US and Canada.

- First-time licensees are not subject to CE's for the first license renewal? This is absurd! The new Home inspector needs to start off immediately in improving his knowledge by attaining CE's on an annual basis versus waiting 2 years.

- I respectfully disagree with the bias that is being dictated and presented by the Home Inspector that initiated this Bill. ASHI already designates where and how our CE'S can be attained. As Professionals the subject matter is left to the Home Inspector based on where they want to improve their knowledge base.

- In the 40 page document that is referenced in this Bill it states: "All home inspections must be done according to the Standards of Practice and Code of Ethics of the PHICH." (denoted as The Board in this Bill). The Standards of Practice is the *opinion* of the author and is a far over reach in dictating to seasoned inspectors "how to perform a home inspection".

- For clarity the author denotes his exam with HAHl is better because: "NHIE is not well suited or challenging enough for those who conduct home inspections, and, it lacks professional standards and code of ethics as part of the exam. It is not well rounded."

- What the author has failed to denote is that in order to become a member of ASHI or Inter-NACHI the first step is to pass the exam for the SOP and Code of Ethics. The inspection exam itself is characterized as part ii at a later date if elected.

Summary:

As I stated above, I am not against legislation for Home Inspectors ***yet SB2403 needs to be assessed and revised in a much more serious manner before proceeding.***

As an aside: Currently there are repercussions for Home Inspectors providing sub-par inspections:

- Realtors know who they are and they are not busy.
- Home Inspectors who lose credibility, have poor ethics, sloppy standards of practice or do not have the client's best interest in mind cannot and do not last long!
- Clients who have suffered by an inadequate Home Inspector can and do turn to litigation.
- If a Home Inspector has been involved in any litigation it will affect their E&O rates **TREMENDOUSLY!**
- The "coconut wireless" as well as current technology will ensure that friends, family, peers and professionals are aware of who to hire or not hire for their home inspection.

By issuing this type of Legislation it will affect the inspection and Real Estate industry in a paramount manner! Many good inspectors may not be able to meet the timeline for this Bill and ultimately not become licensed. This will reduce the amount of inspectors considerably and affect the J1 dates for many Realtors due to lack of inspectors.

Over the years we have expanded the number of Home Inspectors on each island. Because I am highly regarded within my industry on Maui I have not been affected and I still consistently have to turn away home inspection requests due to a heavily booked schedule. Our motto has always been: "We Guarantee The Most Thorough Inspections and The Best Customer Service In Maui County."

Licensing in any field, in any state has never been able to guarantee "excellence" in an industry. It always comes back to the individuals ethics, integrity, knowledge and customer service in ones profession. To think licensing will curtail shoddy workmanship in any area is tunnel vision. Hence why so many of us as Home Inspectors constantly call out the workmanship with licensed electricians, plumbers and even contractors. This happens on an initial inspection or what we call a "re-inspect" after repairs/maintenance has been completed. It goes back to the experience and knowledge of the professional completing the work.

What happens when there are far less inspectors that just can't abide by the highly regulated, crippling and even nonsensical bias presented as the SOP in this Bill?

There are many Home Inspectors on their way and striving to reach the higher credentials of ASHI and/or Inter-NACHI. It takes time to perform the required amount of home inspections, submit your report writing to your National Association for acceptance and gain the experience needed to be your best in the profession.

Thusfar, there are several companies where the owner is an ASHI ACI inspector and has "members" of a National Association working under them. How will this Bill allow for new inspectors in the industry in a timely manner?

In many Electric and Plumbing companies the owner is the licensed person, yet can have knowledgeable employees working under them and mentoring. How is this acceptable yet under SB2403 it is not?

Yes, some clients have connections and will hire someone in a different field outside of a Home Inspector. As referenced in this Bill --have the Architects, Engineers and Contractors been notified of this Bill?

Senators, I'm hoping that all this input by myself and other Home Inspectors, will be taken into serious consideration. I'm also hoping that we can be allowed as a group of Professionals to draft a Bill that is more in alignment with the Legislative model ASHI has designed.

Aloha,
Paul L. Signore
President - Paul L. Signore Building Inspection Services Inc.,

Member of:

The American Society of Home Inspectors - ASHI® - Cert. # 2389
Past President and Founding member of the local chapter - ASHI of Hawaii Inc.
Past member FREA/RREI - Residential/Commercial Real Estate Inspector #20634
Past member of the Chimney Safety Institute of America - Cert# 2942
Affiliate Member: RAM (Realtor Association of Maui, Inc.)
ASHI National By Laws Committee
ASHI National Chapter Relations Committee
Past COR rep (Counsel of Representatives)

SB-2403

Submitted on: 2/11/2018 9:00:54 AM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Trevor Drinen	Signature Inspections Hawaii, LLC	Oppose	No

Comments:

My name is Trevor Drinen and I STRONGLY OPPOSE SB2403 for the following four (4) reasons:

(1) The proposed "Home Inspection Regulation Bill" Before the State of Hawaii is titled: SB2403. (1a) A very limited number or percentage of Nationally Certified Professional Home Inspectors throughout the State of Hawaii were notified about SB2403. (1b) SB2403, does NOT have the collective support of home inspectors throughout the state of Hawai`i (1c) SB2403, was created and edited primarily by The "Hawai`i Association Of Home Inspectors" which has a very limited number of members and is NOT recognized or unknown by a majority Of Home Inspectors through-out the State of Hawaii. (1d) SB2403, gives WAY TO MUCH POWER TO A 9 Person BOARD, withNO defined term limits, (1e) SB2403, establishes NO financial accountability but can fine individuals "\$1000" per day, per violation equaling \$30,000+per month. (1f) SB2403, does NOT recognize ASHI (www.ashi.org) or InterNACHI (www.NACHI.com) the two largest and oldest National recognized Inspector Certification and licensing organizations which required meet yearly continual education program requirement, comply with a proven Code of Ethics, Standards of Practice, and state laws regarding business insurance. (1g) SB2403, does NOT mandate "E&O," "General Liability," or set any guidelines requiring Insurance. (1h) SB2403, is NOT backed by any major Real estate firm or brokerage on the State or National Level NOR has any brokerage assisted in the formation of SB2403. (1i) SB2403 introduces a NON "certified" NON "licensed" NON "accredited" association titled: The Hawai`i Association Of Home Inspectors.

(2) The "Hawai`i Association Of Home Inspectors" is HAHI.org and is NOT Nationally recognized, certified or supported by ASHI (www.ashi.org) or InterNACHI (www.NACHI.com) the two largest and oldest professional Inspector Certification and licensing companies. ASHI and InterNACHI both require "Certified Nationally Approved

Examinations”, and require continual education, compliance with a Code of Ethics, Standards of Practice, and state laws regarding business insurance. The “Hawai`i Association Of Home Inspectors” (HAHI.org) does NOT have: (2a) “National or State Certified Exam” (2b) “National or State recognized Standard of Practice or Code of Ethics. Furthermore, The Hawai`i Association Of Home Inspectors (HAHI) may be in possible violation within various aspects of reporting guidelines set within both “Nationally” recognized Certification and Licensing Companies: ASHI & InterNACHI. *Example: The Hawai`i Association Of Home Inspectors (HAHI) does NOT have a “certified exam,” and is NOT recognized as a “Certified Association” to train, educate, or develop Professional Home Inspectors. (2c) SB2403, defines a home inspector as an individual who advertises, bids on or performs “a” home inspection and establishes qualifications for licensing through a “NON”nationally / “NON” “certified examination” which would be administered by “The Hawaii Association Of Home Inspectors” or HAHl.org. Again HAHl is NOT recognized on the State or National Level, NOR is it “Certified” or supported by any Home Inspection Organization or Association to “Certify” or “License” “Home Inspectors” at any level.

- This brings several questions up: Who Is The Hawai`i Association Of Home Inspectors? How long have they been established? How was It founded? Why is The Hawai`i Association Of Home Inspectors NOT affiliated, NOT certified, and NOT recognized by ASHI or InterNACHI? Why do NOT professional home inspectors know about The Hawai`i Association Of Home Inspectors? What is the purpose or visions of The Hawai`i Association Of Home Inspectors? What will The Hawai`i Association Of Home Inspectors gain if SB2403 passes? Why is The Hawai`i Association Of Home Inspectors interwoven into SB2403?

(3) Major Real Estate Firms / Brokerages: Locations, LLC, Coldwell Banker, Century 21, BetterHomes & Garden (Advantage Realty) etc... require their “preferred” Home Inspectors to be apart of a “Recognized” National Organization and compiling with all National requirements. The Hawai`i Association Of Home Inspectors” (HAHI.org) is NOT recognized by any major national or state level Realestate brokerage firm.

(4) Major & Minor Insurance companies “DO NOT” recognize or provided insurance to Home Inspectors that are NOT apart of a “Recognized” National Organization and compiling with all National requirements. The Hawai`i Association Of Home Inspectors” (HAHI.org) is NOT recognized by any major state or national insurance company.

Conclusion: SB2403 & The Hawai`i Association Of Home Inspectors (HAHI.org) do NOT comply with established National Home Inspection Standards, Code Of Ethics, Standards of Practice, Continuing Education Rules, and is NOT recognized by any National Home Inspection Organization or Association, NOR supported by any known Insurance agency. Furthermore, SB2403 and The Hawai`i Association Of Home Inspectors (HAHI.org) violate proven Code of Ethics, Standards of Practice, and years of high performance marks set and in operational standing by ASHI and InterNACHI.

If the State of Hawaii is desiring to regulate the Home Inspection industry SB2403 is NOT a

Solution.

SB-2403

Submitted on: 2/11/2018 6:08:53 PM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Devon Broome	Diamond Head Home Inspections	Oppose	No

Comments:

My name is Devon Broome, with Diamond Head Home Inspections, and I strongly oppose Senate Bills SB2403 and SCR27.

I believe that the creator of this bill is using the system to capitalize off honest working people. By being the only Hawai`i based certification authority. The Hawaii Association of Home Inspectors (HAHI) will essentially be forcing all inspectors to pay them or be out of a job. The organization has extremely low membership, which is not representative of the entire industry here in Hawaii where there are well over 100+ inspectors throughout the islands. Any mention of HAHI in SB2403 needs to be removed as this organization has no business being involved in our industry. We cannot allow this wanton act of manipulation of the legal system for one's own personal financial gain. Thank you for the opportunity to submit testimony and I appreciate your consideration.

Mahalo Nui,

Devon S. Broome

SB-2403

Submitted on: 2/12/2018 9:52:06 AM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Ryan Kamealoha Jr.	Testifying on behalf of Diamond Head Home inspections	Oppose	Yes

Comments:

Dear Senators,

My name is Ryan Kamealoha with Diamond Head Home Inspections and I strongly oppose senate bill SB2403. This bill is dangerous to our local community of hard working professionals that have made a name for themselves in the home inspection industry. I am also concerned that in the proposal for which the bill was drafted there is omission of InterNACHI as an acceptable certification for home inspectors. InterNACHI has over 21,000 members, is nationally accredited, offers continuing education annually, and is one of the oldest accreditation schools in the country for our industry. Any mention of the Hawaii Association of Home Inspectors (HAHI) needs to be stricken from the bill. This organization has almost zero membership outside the founder, is not nationally accredited or recognized, has no insurance, and no verified testing methods of questions and answers, but we are to believe this organization should control the home inspection industry.

Thank you for allowing me to voice my concerns.

All the best,

Ryan Kamealoha

SB-2403

Submitted on: 2/9/2018 2:45:38 PM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Elizabeth Kellam		Oppose	No

Comments:

I strongly oppose this bill.

The way SB2403: Relating to Home Inspectors is being represented would have an overwhelmingly negative impact on all professionals in the home inspection and real estate industries. It would place too much power in the hands of one unproven, untested organization with a clear conflict of interest.

Under the current writing, the potential ramifications would be a disservice to homeowners and homebuyers in each of the districts that we serve.

The bill would, if passed as is, provide substantial power to an organization, Hawaii Association of Home Inspectors (HAHI), that is not nationally accredited, not proven, not regulated, not well represented (currently serving only 4 members) and immature in existence. It provides significant power to this association for accreditation, for which the standards, content, and answers have not been proven.

The bill needs to be held back to be re-written to address this before it is passed.

I have been a REALTOR here on Oahu since 1990 and have a great deal of experience in this matter.

Biz Kellam

SB-2403

Submitted on: 2/9/2018 3:35:16 PM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Sean Lathrop		Oppose	No

Comments:

Please do not pass this bill. This bill needs to be scrapped and a new one should be created with actual input from the community instead of by one individual. More requirements does not automatically equal better outcome and this bill is faulted in many ways. Again, please do not pass this bill.

From: [Laine Hamamura](#)
To: [Sen. Jill Tokuda](#)
Cc: [CPH Testimony](#); [HOU Testimony](#)
Subject: Opposition to SB2403 - Regulation for Home Inspections
Date: Tuesday, February 6, 2018 10:08:35 PM

Aloha Senator Jill,

My name is Laine Hamamura and I am voting member of the Kaneohe community. First off, Mahalo for choosing my son, Lion Hamamura's artwork to be displayed at the State Capitol. What an honor and privilege.

Secondly, I wanted to bring to your attention the urgency of stopping SB2403 regarding the proposed regulation for Home Inspections. I have recently received a home inspection and my husband is in the process of becoming a home inspector. Mahalo for your faithful service to District 24 - Kaneohe, MCBH, Kailua, He'eia, and Ahuimanu! This is my home, the Windward side, for the past 34 years, and I am proud of what this community represents and has achieved.

I have viewed the original documentation of SB2403 and I strongly oppose this bill for the following reasons. First of all, the qualifications for licensure in this bill is extremely biased and set up in such a way that I feel one individual or entity would gain a monopoly on the home inspection market here in the Hawaiian Islands. This is counter-intuitive as it would eliminate the healthy competition within this industry and drive up the prices for people who deserve to have options when it comes to choosing a home inspector.

Secondly, I am aware that besides the bill's proposed National Home Inspector Examination and the Hawaii Association of Home Inspectors (HAHI) Certified Inspector Examination, a Home Inspector can also be trained and receive certification through the American Society of Home Inspectors (ASHI) and the International Association of Certified Home Inspectors (InterNACHI). With these two other reputable organizations being excluded from the bill's recognition as legitimate certification it would cause existing qualified and practicing Home Inspectors to be deemed illegal in their practices which again would cause a monopoly and drive up prices.

Thirdly, there is the proposal of the creation of a Board of Home Inspectors to be appointed by the Governor. I am not confident that this Board is necessary, nor do I feel the qualifications for this proposed board are sufficient. If a Board were necessary, I would think that it would be best to have clear qualifications for the members to be the best representation of the industry's voice and opinions. As written, it can easily be manipulated to allow on non-qualified individuals who have very minimal experience in the Home Inspection industry. I feel strongly that this bill's wording needs to be changed or the bill eliminated completely.

Fourthly, there is a schedule of renewal fees and continuing education fees that I feel are set up in such a way that profits HAHl exclusively. We must be vigilant in screening out Bills that appear to be "for the people" on the outside, but secretly are "for a person" or "for one organization" in its profit or gain. I feel this bill, as written, is just that...a camouflaged free market killer which is not truly for the people of Hawaii.

Senator, I appreciate your time and for your consideration of my opposition to SB2403. I look forward to hearing from you on what your thoughts are and what action you feel is best in regards to this Bill. Mahalo Nui Loa for your service.

--

God bless you,
Laine Hamamura

SB-2403

Submitted on: 2/11/2018 5:43:52 PM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Michael Hall		Oppose	No

Comments:

My name is Michael Hall with Diamond Head Home Inspections, and I strongly oppose Senate Bills SB2403 and SCR27. There are many things wrong with the bill and the proposal for which it was based on. As someone who has passed all the licensing exams through InterNACHI (has over 21,000 members and has been around for 24+ years), and The National Home Inspectors Exam (ASHI required and has been around for 40 years), I feel there is a complete conflict of interest to even mention HAHI (Hawaii Association of Home Inspectors) in this bill. This organization is not nationally accredited, not nationally known, has only 5 members, and is not at all representative of the entire state of Hawaii and its inspectors.

To ask every inspector to be supervised by another inspector in the industry for two single-family homes and two condominiums is logistically not feasible. We have about 500 transactions each month in Hawaii. How will it be possible to have inspectors supervising other inspectors throughout the state with numbers this high? We don't have enough inspectors in Hawaii. It simply would not be possible. What is the motivation of supervising inspector to pass another inspector to bring into the marketplace and become competition? Why would an inspector train his or her competition?

This is just one of the grave concerns I have regarding the bill and what it could mean for our industry. Thank you for the opportunity to submit testimony and I appreciate your consideration.

SB-2403

Submitted on: 2/11/2018 8:11:02 PM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Robert Melton		Oppose	No

Comments:

My name is Robert Melton, with Diamond Head Home Inspections, and I strongly oppose Senate Bills SB2403 and SCR27. One of the issues I have heard come up during this debate if licensing is required is the fact that if someone isn't certified through ASHI, that it is somewhat seen as a lesser certification. Quite the contrary, InterNACHI, while younger, has still been around for 24 years, is nationally recognized and accredited, has over 21,000 members, and is progressive in it's education and training as it requires continuing education annually to maintain membership in good standing. Some have said that "anybody can be an inspector because they take a 3 hour online course." This is patently false and offensive. There is so much more that goes into the training than that. Not only have I passed all the licensing requirements for interNACHI, the most progressive available training for home inspectors, I have also completed certifications for the 12 continuing education courses required annually, and countless other courses. Additionally, I am scheduled to take the National Home Inspector's Exam on February, 20,2018. Time spent on all courses to further my education and to become licensed has been close to 700 hours or more. That equates to 87.5 days if we were putting that in the context of working an 8 hour day, solely devoted to studying. Additionally, that comes to almost 3 months of just studying, devoted to our craft and our industry. Furthermore, this does not take into account my background knowledge in construction and life experience building and renovating homes. The argument that "anyone can become a home inspector because of a 3 hour online course" is baseless and rooted in falsehoods and.

Some realtors will say that more should be done for licensing inspectors because of the ease of which someone can become an inspector. While I can understand their concern, again it does not apply to me. I've known many realtors that have passed the real estate exam in a week. Are they not qualified or less so than other newer realtors? You gain knowledge by deep diving into the industry related material and through experience. I trained with our founder for a year doing inspections and was still turning in reports to our partners for editing after a year to be sure the reports were up to our company standards. I can only speak to my experience, but our company is thorough, committed, and puts new inspectors through a rigorous training schedule before going out on one's own.

Moreover, I also attended InterNachi's base of operations in Colorado for week long training last year and took several courses, went along with a local inspector for several ride alongs, and went through their "House of Horrors" to further educate myself.

Lastly, in Section 9.3, line 21, on page 10 of SB2403, there is mention that there are "Grounds for refusal to renew, reinstate, or restore and for revocation, suspension, denial, or conditioning of licenses... Engaging in home inspecting while impaired by alcohol, drugs, **physical disability**, or mental instability." As someone with dyslexia, this bill would make sure I would not be able to conduct inspection and would have a massive economic impact on my ability to earn an income and provide for my family. Under the Americans with Disabilities Act (ADA), people with dyslexia qualify as a disability under the ADA and I am personally protected by this Act. Unfortunately, the way the bill is written is offensive, morally bankrupt, and would put me out of work. The insensitive nature of this bill is not only distasteful, but shocking in this day and age and I am appalled that such language was glossed over in this bill by the individual inspector pushing his agenda and the senators that signed it to push it through a first reading. As a constituent of Senator Espero's district, I will be sure to remember this when the next election is upon us.

Thank you for your consideration.

All the best,

Robert Melton

SB-2403

Submitted on: 2/11/2018 11:04:37 PM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Kealoha Mahone		Oppose	No

Comments:

Dear Senators Espero, Harimoto and Baker,

My name is Kealoha Mahone with Diamond Head Home Inspections, and I strongly oppose Senate Bills SB2403.

One of the glaring concerns in the bill is any mention of HAHl (Hawaii Association of Home Inspectors). How is this organization even mentioned in the bill? What accreditation do they have? Are they insured? They had 4 members as of yesterday and now i see there are five. So, we are going to have an organization with 3% of the support from the home inspection industry, control the entire market in Hawaii? That doesn't make any sense. There is no proven track record of success with this organization. Not only does having licensing benefit the president and the inspector pushing this bill financially, but the majority of the community isn't even involved with it. Seems like a conflict of interest to me. Where do the licensing fees go? How are they determined? Any mention of HAHl needs to be removed from the bill as this organization has no business having any source of power in our industry.

The proposal for which the bill was drafted completely discredits InterNachi, only the nationally accredited and recognized organization of over 21,000 members, but states HAHl is superior? More strict than 2 major national organizations that could have legal ramifications? You must pass the national home inspector's exam or HAHl's exam to do inspections in Hawaii. Answers been verified by a third party? How do we know the answers are all right? Who proctored them? Who proctored the inspector pushing this agenda's exam? How was his title determined? Are HAHl's tests certified by an educational council?

Inspector Homes, LLC and Hawaii Association of Home Inspectors share the same address and phone number. An inspector and the governing board of inspectors is the same. Is this not a conflict of interest?

Needless to say this bill is wrought with vagueness, falsehoods, and conflicts of interest. This bill should not pass as there are so many issues with this bill that are far too many to mention (along with the standards) in a simple testimony. I'd advise to do

more research, reach out o the entire community, and then decide if a bill or regulation is the right thing to do.

Thank you for your consideration and I hope you take this testimony along with the countless others in opposition to heart.

Senator Will Espero
Senator Breene Harimoto
Senator Josh Green
Senator Kaiali'i Kahele
Senator Clarence Nishihara

Committee on Housing

From: Kimo Franklin - President
Island Home Inspections

Hearing Date: Tuesday, Feb. 13, 2018
3:15pm
Conference Room 225 State Capitol of Hawaii

RE: SB2403 – A Bill for an Act RELATING TO HOME INSPECTORS

I **OPPOSE** SB2403 – A Bill for an Act RELATING TO HOME INSPECTORS

As a 21 year veteran (since 1997) in the home inspection industry in Hawaii and who has conducted over 5500 professional home inspections for Hawaii's home buying and home selling consumers, I oppose SB2403.

To date, I have not seen or been able to find any hard facts pertaining to the home inspection industry in Hawaii which displays that there are an excessive amount of complaints, lawsuits or other specific issues on file. Only verbal opinions and hearsay have been expressed by individuals from their own experiences and conversations but with no hard facts to back up these verbal expressions.

Question - Is the home inspection industry in Hawaii lacking in ensuring the health, safety and welfare of the consumer? If so, where is the hard data or facts to prove this?

What is paramount above and beyond the need for regulation is that better education to the consumer and the real estate industry as a whole is needed.

I believe that the people in the industry (inspectors) can best provide the greatest benefits and needs to the consumer by educating consumers, real estate professionals and others associated with the home inspection industry regarding 1. What the scope of the inspection consists of, 2. Standards of Practice being used, 3. Code of Ethics being followed along with 4. disclosure of professional credentials and experience.

One example issue is, the consumer needs to know how to shop and hire an inspector based on value and not inspection fee alone. To many consumers are asking for the inspection fee quote alone and not asking for anything else. Often, you get what you pay for.

The inspection industry including nation-wide inspector organizations such as NACHI & ASHI already have mechanisms in place that home inspectors can use to disclose important information and education to consumers. These include inspection standards of practice, inspection guidelines which discloses the scope of the inspection, code of ethics, opportunities for continuing education, certifications and memberships. The wheel does not need to be re-invented by the state government through regulating the local home inspection industry. There is room for improvement though and the question is – does regulation best provide for this improvement?

Of extreme importance is that this information and educational materials be disclosed and passed along to the end-using consumer. Also, to real estate professionals and others who refer consumers, the general public or their clients to inspectors.

Knowing what the inspection process is, what the scope of the inspection is, what it covers and provides, what its limitations are is vital to the consumer. The key is that the consumer has read and been educated regarding what the scope of the inspection covers. Once they know what the scope of the inspection specifically covers, they can best decide what information they feel they most need and choose the inspector who will best fit those needs based off his credentials and experience.

Important questions are as follows:

1. What's the need for government intervention in our industry? *Excessive Complaints? Excessive Lawsuits? Other issues against home inspectors filed by consumers? Where is the hard data showing this is the case? I have not been able to find any so far.*
2. Regulation intentions – “to ensure health, safety & welfare to consumers”. *What will regulation consist of to ensure this? It should be known that professional credentials are already in existence such as certifications, memberships and disclosure of inspection materials which are available to inspectors to submit to the consumer. Testing and educational resources are also already in existence to meet certification and membership requirements. Should it be the mission of the government or members of the inspection industry to provide this assurance to consumers? Will government regulation just be a repeat of what is already in existence in the nationwide and local home inspection industry or will it offer some other vital benefit to the consumer to ensure this?*
3. Is there any current evidence suggesting that the current affairs of Hawaii's home inspection industry is lacking in providing services as the inspection industry intends and as the consumer expects? *Or is this assurance already being adequately provided without government regulation through existing scope of work guidelines, standards of practice & code of ethics provided by certifications or following established inspection industry guidelines in existence in national or local inspection industry certifying & membership organizations such as ASHI, NACHI, NAHI, other?*

4. Are there any derived benefits for the consumer in regulating the inspection industry in Hawaii? Will these benefits outweigh regulations effect on complicating our industry and perhaps making it even more challenging to operate our small businesses in the 5th most difficult state in the nation for small business to survive? *There's enough expenses already in place to make our existence as small business operators in this state a challenge. Will regulation just add to it without providing any significant benefits for the consumer? Will the ends justify the means?*

The important thing is for the inspector to disclose what the scope of work covers, the standards of practice used, inspection report writing format, the code of ethics followed and what their credentials and experience are in addition to fee. Than let the consumer decide.

Inspectors need to be professional and diligent in submitting all pertinent information and materials to best ensure that the consumer shops on value and not for example inspection fee alone or blind referrals. Hence, the consumer will have the knowledge to make the best decision in hiring.

I ultimately believe the market can best determine who the top notch professional inspectors are not the government. With that being said and since there are still gray areas and unknowns regarding the current status of the quality of Hawaii's overall home inspection industry, the companion SCR27 would be a good process to go thru to hopefully answer some of the unknowns and help decide the need for any future regulation and if absolutely necessary, what regulation might consist of.

I am in opposition to: **SB2403 – A Bill for an Act RELATING TO HOME INSPECTORS**

Sincerely,

Kimo Franklin

Island Home Inspections

PO Box 240752

Hon. HI. 96824-0752

Cell: (808) 291-9479

Office: (808) 395-7809

www.islandhomeinspections.com & www.islandhomeinspecthawaii.com

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SB-2403

Submitted on: 2/12/2018 8:24:48 AM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Sherrie Au	Individual	Oppose	No

Comments:

Aloha, I am Sherrie Au, a Realtor with Locations. I have been a Realtor on Oahu for 10 years, and a Licensed Broker for the majority of that time. I am a Certified Residential Specialist, a designation that only 3% of the real estate professionals in the nation have earned. I sell between 15 and 25 homes each year.

While I agree there should be some oversight of Home Inspectors, I am opposed to this proposed legislation because it is like going after a mosquito with a Magnum 357. It's overkill with a lot of collateral damage.

The consumers who would be impacted are OUR clients (Realtors)

Except for home inspectors, no one knows more about home inspections than Realtors. It needs to be kept in mind that the home buyers are REALTORS' clients, and almost always they are our clients long before they become customers of the home inspector. Most buyers choose their home inspector by way of referrals from their REALTOR.

SO WHY THE SECRECY ON THIS?

If the purpose of this truly is to better serve the consumer (i.e., homebuyer) then why isn't this being discussed openly with the Realtor community and the Home Inspector community? Why is this being pushed through in secret without the input of those who can provide the broadest and most valuable insight, the Realtors and the Home Inspectors? There are many qualified, experienced professionals who should be given the opportunity to provide input on this.

Creating a Board to oversee Home Inspectors is overkill.

As far as I can tell, there is no other inspection-type business that has a Board. There are many professions in Hawaii that require a license but not a Board. It should be sufficient to require that anyone performing Home Inspections needs to hold a Certification from one of the WIDELY RECOGNIZED organizations:

<https://www.nachi.org/pre.htm>

<http://www.homeinspector.org/>

This proposed legislation limits Buyers' choices

Why would a General Contractor who BUILDS homes not be qualified to inspect an existing home and report on problems?

Where's the requirements for insurance?

If there's going to be a Board for Home Inspectors, then it should require operators to be insured to provide protection to the home OWNER in the event the inspector does damage to the house or accidentally injures someone during the inspection.

Only ONE Realtor on the proposed Board?

I object to the Governor appointing all members of the board. What is "section 26-34? Who decides what the criteria is? There could be too much opportunity for lobbying here. I think there should be at least two Realtors to represent our industry, and the Hawaii Association of Realtors should appoint them.

Cost to Buyers would skyrocket.

This legislation would make the cost of BEING a Home Inspector and cost and time required to DO an inspection will go up significantly. Right now Home Inspectors can do 2 or 3 jobs a day. I can see this legislation resulting in home inspections that take an entire work day to do, which would make inspections 2-3 times more expensive than they are now. Obviously, this would be passed on to the consumer with higher inspection prices.

Having a home inspection is the BUYER'S OPTION.

I fear many buyers will opt to not have an inspection at all, or will ask their uncle who used to be a contractor, or their handyman cousin, to come over and look at the house (informally for free). Which means greater risk to buyers.

The Home Inspection does not need to be all encompassing.

The Home Buyer has the opportunity to do any and all inspections they want to do. If during the Home Inspection, the Inspector, Realtor, or Buyer sees something that should be investigated, the Buyer can hire someone licensed in that particular discipline to do an inspection.

For example, roofing, plumbing, electrical, structural engineering, soils analysis, mold, pools. It is not uncommon for Buyers to have these additional inspections performed by licensed experts in a specific field. (Termite inspections are almost always done and the real estate Purchase Contract specifies that a licensed pest control operator deliver a termite inspection report)

It is unrealistic to expect Home Inspectors to be EXPERT in everything (electrical, plumbing, roofing, structural analysis, pools, etc.) which is why the present system works well. The Home Inspector does a general but thorough inspection and if he sees a red flag, we call in someone who is licensed and an expert in that one field.

SUMMARY: A bill to require Home Inspectors to be licensed should not be passed without thorough analysis and input from the real estate community. All Home Inspectors and Realtors should be given the opportunity to provide input on this.

SB-2403

Submitted on: 2/12/2018 9:02:41 AM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
jeffrey peterson	Individual	Oppose	No

Comments:

I am opposed to SB 2403 however the home industry does needs Some oversight and regulations. I believe that what is stated in the SB2403 would be detrimental to home sellers and home buyers, Real Estate professionals and most importantly the home inspection industry. There are items listed in this bill that contradict current building standards and practices. Nationally established home inspection standards of practice and ethics. It is my belief that the home inspection Association (HIHA) is potentially biased it is unproven and designed to limit legitimate established inspection businesses from the market place.

The bills plan to create levels of unchecked bureaucracies by allowing unproven entities such as HIHA to create a point system where established home inspectors would be forced to pay astronomical fees for accreditation by an unproven entity limiting competition in the marketplace. As the owner of Ko'olau Home Inspection I have been providing services in the state of Hawaii for well over 10 years and have provided thousands of customers with unbiased honest ethical information so as they can make an informed decision when purchasing a home. The American Society of home inspectors is a nationally accredited widely accepted in 33 States and hundreds of county level governments as the standard of practice and ethics in the home inspection industry along with internachi. It is my belief that we do not need to reinvent the wheel as far as standards of practice and ethics in home inspection. Some verification of insurance participation in education and completion of Education is needed. A nine-member inspection board with astronomical fees associated with qualifying points to establish who and who is not qualified to do inspections is over-reaching and limiting established businesses ability to conduct business in the state of Hawaii. For example it states in the SB2403 that anyone with a disability cannot perform Inspection Services I believe it is against the law as it would discriminate in the citizens with Disabilities Act a federal law. In another section of the proposed legislation SB 2403 it would require the home inspector to make Broad statements about the home based simply on the age of the home not on the merits of what the home inspector finds at the home this I believe would place the inspector inline for litigation from the home seller. In many other sections in the proposed Bill SB 2403 it's simply contradicts many standards of practice and acceptable techniques in the construction & Home Building Industries again requiring those Industries to make sweeping changes in how they conduct business and build homes contradicting State building codes and practices for example a ridge cap vent is a proven reliable method for venting a roof most of the homes built in Ewa Beach

in the last 10 years have a ridge cap vent it is standard practice in the roofing industry to vent the home in this fashion in the bill SB 2403 it would require homeowners to remove the vent as the architect of the bill claims they are unreliable and susceptible to wind damage simply not true I encourage you state representatives to read and review every line of the proposed legislation. Sb 2403 and ask construction professionals their opinion.

Aloha and thank you for your time

SB-2403

Submitted on: 2/12/2018 8:50:17 AM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Adam Lock	Individual	Oppose	Yes

Comments:

My name is Adam Lock, with Diamond Head Home Inspections, and I strongly oppose Senate Bill SB2403.

I believe that the creator of this bill is using the system to monopolize the market off honest hard working people. By being the only Hawaii based certification authority. The Hawaii Association of Home Inspectors (HAHI) will essentially be forcing all inspectors to pay them or be out of a job. The organization has extremely low membership, from my research only 4 inspectors, which is not representative of the entire industry here in Hawaii where there are well over 100+ inspectors throughout the islands. There are other creditable certifications like InterNACHI and ASHI that have tens of thousands of members that don't require you to take a written test but an online test or an exam at a testing center. Studying for these exams and continuing education takes hundreds of hours. This is not something I, or our company takes lightly. To not even mention the InterNACHI certification in the bill as being credible is doing a disservice to the members of InterNACHI here in Hawaii and the over 21,000 members across the country. What proven methods have been conducted to provide proof the HAHI test questions are valid, correct, substantiated? Has a third party verified these questions and answers? Who proctored the President of the organization's exam? In the end, there is very little difference between taking an online exam or one at a testing center. Even the contractor's exam is an open book test. Are those tests not valid? It's kind of like saying an online class at a university is not as credible as a class you physically sit in on even though it's the same class and same amount of credits. Any mention of HAHI in SB2403 needs to be removed as this organization has no business being involved in our industry. Regulation for home inspections may be needed in the future, but I believe it should be a collaborative effort amongst all peers in the industry. We cannot allow an unsubstantiated, unaccredited, non insured, immature organization manipulate the legal system for one's own personal financial gain. Thank you for the opportunity to submit testimony and I appreciate your consideration.

SB-2403

Submitted on: 2/12/2018 11:32:05 AM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Adam Lemire	Individual	Oppose	No

Comments:

My name is Adam Lemire, with Diamond Head Home Inspections, and I strongly oppose Senate Bill SB2403.

As one of the lead architectural inspectors of our company that works with one of the largest developers in the state of Hawaii, I firmly believe this bill would not only hurt our company, but my personal livelihood. This bill was not properly vetted, was not inclusive of industry professionals and is wrought with too much vagueness and subjectivity.

This bill could effect lives and industries (real estate and home inspection) and I view it as a personal attack on many companies and multi inspectors firms to put them out of business for the greed and agenda of one person and organization. Our company, with 14 total employees, has more than the organization mentioned in the bill that would help facilitate membership, licensing, education, and renewals. How does that make sense? HAHl should be removed from the bill and no mention of it should ever be put in future legislation as it has only 4-5 members out of the 115+ in the state, has no affiliation with a national recognized organization such as InterNACHI and ASHI, is not accredited, and it's testing protocols seem inconsistent and unverified. HAHl does not represent the home inspection industry in Hawaii. HAHl has been chartered for over a year and has garnered the support of only four home inspectors. Hawaii has in excess of or near 115 home inspectors.

SB2403 requires a 9 person board and several other supporting staff to regulate what is over 115+ inspectors. The state time and commitment to monetarily support such a small group of people is over burdening to the tax payer. How will Hawaii have enough inspectors to supervise 2 single family and 2 condo inspections? It doesn't seem possible.

SB 2403 ensures a single individual or body (board) is in direct conflict and competition with Home Inspectors as those recommended board members are active home

inspectors. In addition, the bill would enable the board to eliminate competition based on subjective standards that are not regionally or nationally recognized, and which are generally derived from the personal opinion of one home inspector. Could this be a violation of anti trust or monopoly laws?

Either way, we see this bill as something that needs to be sopped and if regulation is really what the state wants, then all inspectors should come together with some common ground as opposed to everyone being caught off guard and blind sided by this in the 11th hour. Thank you for your consideration.

All the best,

Adam Lemire

SB-2403

Submitted on: 2/12/2018 11:56:13 AM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Joel Hamamura	Individual	Oppose	No

Comments:

I believe this proposed bill to be biased and not ultimately for the greater good of current and future home inspectors.

The organization - Hawaii Association of Home Inspectors (HAHI), is not nationally accredited, not proven, not regulated, not well represented (currently serving only 4 members) and immature in existence. The bill provides significant power to this association for accreditation, for which the standards, content, and answers have not been proven.

Also, many inspectors, real estate agents, and real estate professionals, were not given the courtesy of being informed about this bill that would deeply affect their industry. I also feel that not enough people in the industry were consulted for input on the regulations proposed.

I agree that there should be high standards of practice for home inspectors, but there are currently organizations that already provide those standards who have been around and trusted for many years, such as InterNACHI (International Association of Certified Home Inspectors) and ASHI (American Society of Home Inspectors).

These associations currently require ongoing education and training, which I believe to be more than sufficient for all home inspectors in our state. The addition of another association (that is not recognized by these other associations - ASHI & InterNACHI) should not be required and mandated, especially if it has not been agreed upon by certified home inspectors and real estate professionals throughout the state.

I oppose this bill and urge you not to pass it into law.

SB-2403

Submitted on: 2/12/2018 11:58:46 AM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Cherie Tsukamoto	Individual	Oppose	No

Comments:

I am support of more regulation and licensing for the industry, but I do not support this bill as crafted. I believe that further input from Home Inspectors statewide needs to be given and that there needs to be further exploration and testimony prior to the passage of this bill.

SB-2403

Submitted on: 2/12/2018 12:41:53 PM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
james jacobs	Individual	Oppose	No

Comments:

Dear Senators,

1. name is James Jacobs with Diamond Head Home Inspections and I oppose senate bill SB2403 - Relating to Home Inspectors.

While reading the bill, I find there to be a fairly large conflict of interest present. It appears to me, that one individual is trying to funnel all inspectors through an organization he created (Hawaii Association of Home Inspectors). After doing some research it appears there are only 4-5 members in this organization. Is this organization accredited, nationally recognized, have sufficient testing that is verified by a third party? If this bill passes, where do the funds go for membership fees go? Where are they distributed? Who oversees this? Where does continuing education take place? Is there a classroom? Who pays for that? Who teaches the classes? None of this is answered in the proposal and should be looked at deeper. There is far too much vagueness in this bill for it to be taken seriously or passed into law. any mention of the Hawaii Association of Home Inspectors needs to be removed from the bill and any future legislation regarding the matter.

Thank you for your consideration.

All the best,

James Jacobs

Dear Senators Espero, Harimoto, Green, Kahele, and Nishihara,

My name is Daniel Smith with Diamond Head Home Inspections and I am writing to express my opposition to and deep concern regarding Senate Bill SB2403: Relating to Home Inspectors. While we understand the value in uniform standards of practice, the way this bill is written is unethical, biased, and would have profound negative impact on our industry as a whole.

I urge you, in the strongest terms, to please ensure that this bill does not pass into law. The negative ramifications would hurt everyday homeowners in each of your districts, which our inspectors serve every single day, not to mention the hundreds of brokers, real estate agents, home builders and developers who rely on us to ensure that your constituents are able to find safe homes for their families.

The home inspector who is advocating for this legislation, if passed, has designed the regulations so that the Hawaii Association of Home Inspectors would single-handedly control our industry. It may not be obvious to those outside our line of work, but the specific standards that are proposed to be implemented are tailored to put competitors out of business. Furthermore, the bill proposes that an organization he founded, oversees and administers, (personally performing roles that under normal circumstances are designed to provide oversight and accountability) be the governing body for home inspectors statewide. This is a clear and egregious conflict of interest that we take issue with.

I have been in conversation with numerous home inspectors and inspection firms who are uniformly in opposition to this bill. None, so far as I'm aware, were given the courtesy of being informed about this bill that would deeply affect our industry, much less consulted for input on the regulations proposed. We came together as a unified front in opposition of the bill and started a petition. At this moment, our petition in opposition of the bill has have over 1,368 signatures along with 17 other comments while another petition in support of the bill has only 140 signatures with zero comments to emphasize support. I have included a document with signatures and comments.

Furthermore, in the 40-page proposal for which the bill was drafted on states the following:

Anticipated SUPPORT for the regulation of Professional Home Inspectors:

- 1) The majority of Hawaii's real estate licensees.*
- 2) The Hawaii Association of Realtors (HAR- Myong Oh, who is aware of this effort and awaiting details.) and subsequently, Hawaii's real estate Boards.*
- 3) All of Hawaii's Real Estate Attorneys.*
- 4) The majority of Hawaii's consumers.*
- 5) About 1/3 of Hawaii's existing Professional Home Inspectors.*

6) *The majority of Hawaii's General Contractors, Architects, and Engineers.*

Not true according to our market research (responses in BOLD):

Anticipated SUPPORT for the regulation of Professional Home Inspectors:

1. The majority of Hawaii's real estate licensees.

1. **Where is the proof to back this up?**

2) The Hawaii Association of Realtors (HAR- Myong Oh, who is aware of this effort and

awaiting details.) and subsequently, Hawaii's real estate Boards.

1. **We have spoken to a number of realtors who are in opposition of this bill. See email response from a member of the Board of Realtors about this bill.**

"I oppose this bill strongly and will spread the word about this.

The home inspector that is trying to get this through is also trying to appoint himself as the head of the new commission is this passes which I hope it doesn't

Thank you for sharing and I will keep this moving."

3) All of Hawaii's Real Estate Attorneys.

a. **Proof to support claim?**

4) The majority of Hawaii's consumers.

a. **Proof?**

5) About 1/3 of Hawaii's existing Professional Home Inspectors.

a. **Unverified and untrue**

This seems to be based on subjective and wishful reasoning. The Hawaii Association of Home Inspectors (HAHI), which is mentioned in the bill and which the organizer of it founded, has little if any participation. There are currently 4-5 members, which includes its founder. This number makes up roughly 3-5% of the entire home inspection industry in Hawaii. That would hardly classify as support. If SB 2403 were to pass, with such low membership, HAHI is unsuited and likely unable to manage the number of inspectors and the overly strenuous, invasive, and subjective certification process HAHI currently demands.

6) The majority of Hawaii's General Contractors, Architects, and Engineers.

a. Who in those industries offers support?

Additionally, if it weren't for a friend of another inspector inside the legislative branch, no other home inspector in the state would have been made aware of this bill, contents, and what it proposes. See below for a response on why the bill was not brought to anyone's attention.

“As to your being left out of the loop regarding the BILL introduction, I hope you can appreciate I elected to stay several steps ahead of the game in recommending a BILL be created. Knowing first hand how unethically and unprofessionally (several) of the guys in the industry choose to operate (their recent emails testament), I just did not want them interfering with it being introduced. Many I trusted previous proved themselves non-trustworthy. A matter of strategy.”

There was no collaboration and no discussion with others in the industry in hopes this bill would pass without any opposition. We are not opposed to regulation perhaps at some time down the road, but not in this bill, not in this way, and it should be handled with more care and input from all parties.

With regards to the Hawaii Association of Home Inspectors mentioned in the bill, here are some general comments.

The Hawaii Association of Home Inspectors (HAHI) should be removed from the bill. This organization has no place in this bill, in this type of legislation, and as mentioned before, has almost no support from the rest of the home inspection community. Any mention of future legislation regarding licensing or regulation, if it is deemed appropriate, should not have this organization involved or included.

Concerns with qualifications for licensure:

1) The Hawaii Association of Home Inspectors Certified Inspector Examination; There is no basis to establish this exam as an authority. The author's qualifications are unverified. The test answers are not verified. The questions have not been vetted by an independent body. The Hawaii Association of Home Inspectors is not a nationally recognized or an accredited organization. All mention of HAHI (Hawaii Association of Home Inspectors) should be stricken from the bill and any future potential acts of regulation and legislation. The organization is young, immature and does not represent the majority of the industry.

- a) What are the testing procedures?
- b) Are the answers secure, or have copies of the test and/or the answers been compromised?
- c) Who has the answers to the test?
- d) Are we certain that the test accurately represents the construction associated with Hawaii?
- e) How many questions are on the test?

- f) Are we certain that the amount of questions displays knowledge accurately?
- g) Who proctored the founder/President's exam?

2) Supervised Inspections

- a) Is there enough infrastructure to accommodate the requirements?
- b) Will those that meet the requirements be available to supervise?

i) The bill asks that inspectors are supervised for two single-family home and two condominium inspections as part of the licensing requirement. There were about 10,669 real estate transactions in 2017 on Oahu alone, which equates to 889 inspections on Oahu per month. Who and how will inspectors supervising all of these inspections be able to accomplish this on a daily, weekly, and monthly basis?

- c) What are the qualifications of a "successful" home inspection?

i) "Accompanying a licensed Hawaii home inspector of more than 10 years full-time experience inspecting homes in Hawaii."

1. There is no subject matter or proof of this inspector conducting business over a continuous 10-year period. Just because you are an inspector for 10+ years does not mean the inspector is actually conducting a lot of business or is thriving. Why should they have final say during inspection oversight during inspections. Hawaii is transient in nature, so

what happens if all the 10+ year inspectors retire or leave Hawaii? Who supervises the inspections then? What motivation would a 10+ year veteran inspector have to pass a newer inspector to bring in competition to the marketplace?

- d) The bill mentions "at least two single-family homes and two condominiums;" could it be more than two?

3) Grounds for refusal to renew, reinstate, or restore and for revocation, suspension, denial, or conditioning of licenses

a) On page 10 in section 9.3, Line 21 the bill mentions that a disability can impact one's ability to conduct home inspections or receive a license. Can an individual not inspect a home if they are hard of hearing, have dyslexia, a broken arm, wears glasses, etc? We have an inspector with dyslexia, so is he not allowed to inspect homes anymore? This would have an enormous impact on his livelihood. Under the Americans with Disabilities Act (ADA), dyslexia qualifies as a disability under the ADA and he is personally protected by this Act. Unfortunately, the way the bill is written could put this inspector out of work.

4) SB2403 discredits the largest and arguably the most beneficial organization: InterNACHI

a) InterNACHI has over 21,000 members and has been around for 24 years. HAHI has 4-5 members, no accreditation, is not recognized, and yet passing the licensing and continuing education classes through InterNACHI is invalid and not acceptable for licensing in the state of Hawaii. Hundreds of hours are devoted to studying course material and continuing education for all inspectors. Is HAHI even recognized by National Associations such as ASHI or InterNACHI?

5) Education

a) SB2403 and the proposal for which it is based off requires an additional 40 hour class pertaining to the home inspection industry for all inspectors even if you have passed nationally recognized and accredited licensing exams. Where are these classes? Who teaches them? Who pays for the space? What qualifications does the instructor have? Why do inspectors who have passed nationally accredited exams, who take continuing education annually, have to take an additional 40-hour class?

6) Fees

a) Where do the fees go? How are they used? Where is the number derived from? Are the board members paid? Will there be an office? Who will manage the office? Who will manage the fees?

b) The bill also states that inspectors may not receive compensation of any kind for an inspection from anyone except the inspection client, or their official real estate or legal representative. What if, as in many cases a lender or family member pays the fee? Can they not pay for the cost of inspection anymore?

7) Board establishment

a) What happens if there are not enough members to meet the qualifications?

b) Will the governor in fact make the decisions for the board member appointee and is he a qualified party familiar with Home Inspections to act as the appointing authority?

As you can see, there are plenty of questions still unanswered about licensing through HAHI and the state. Through reading, we have also found potential conflicts of interest.

Inspector Homes, LLC and the Hawaii Association of Home Inspectors share the same address and phone number. An inspector and the governing board of inspectors is the same. Is this not a conflict of interest? The principal of Inspector Homes, LLC and the Hawaii Association of Home Inspectors is also a licensed, registered, and practicing real estate agent so is the main proponent behind the bill a realtor or home inspector?

Moreover, no member of the home inspection community that is in opposition of this bill has seen or received a copy of the Code of Ethics OR Standards of Practice from HAHI. The only information we can look at is in the 40-page proposal for which the bill was written. There is information in there regarding home inspections and standards that far exceed those of the largest nationally recognized organizations in the country that could pose problems for home inspectors, realtors, and home buyers and sellers.

The home buying process will likely be greatly harmed by subjective oversight with near limitless ability to eliminate and punish inspectors who do not adhere to the opinions of active competitors. Some of the glaring concerns (and they are numerous) that would now be required of all inspectors if this bill is adopted are the following:

1. **The inspector is required to recommend adding a solar water heating system, where the home features an electric-only conventional water heater, in the interest of energy conservation.**
 1. Do we really want to add an additional cost to our buyers and sellers if the current water heater is in functioning and good condition?
2. **The inspector is required to recommend the addition of a photo-voltaic system, where not currently present, in the interest of energy conservation.**
 1. Are we to tell buyers that they need to pay tens of thousands of dollars to upgrade or they can't buy their home? The average cost of a home on Oahu is close to **\$760,000**, but we should recommend buyers who are stretched to the limits already to pay more?

As mentioned above, these are just some of the examples of what would be required during the home inspection process that far exceed those of nationally accredited licensing organizations of 40 and 24 years respectively in ASHI and InterNACHI. This, along with many other concerns in the bill, could affect homebuyers and sellers. A lot of deals may fall through because homes won't move off the market, thus effecting relators' livelihoods as well. If homes do not sell or are being bought, they no longer have an income. Much of what was mentioned in the proposal could be harmful to the real estate industry and home inspection process.

With a company of 15 employees, I am responsible for the livelihoods, families, and careers of every single person in our organization. We have been fortunate to work with hundreds of agents and one of the largest developers in the state and probably do as much, if not more inspections than any company in Hawaii. Because of that, our client base is vast with 60% of our business being on the west side of Oahu. A lot of our clients, many of which are in the top 100 Realtors, live in Ewa Beach, where the majority of their transactions take place. We conduct hundreds of inspections per year for just these agents that live and work in these areas and this bill could have ramifications on not only us, but them as well. To our developer clients we continue to serve, this bill may impact our ability to work with them as well since most of our inspectors have passed InterNACHI licensing requirements, that this bill and proposal do not validate as credible. We completed around 1,700 inspections last year and are on pace for close

to 3,000 inspections this year. We will not support any legislation that threatens the careers of the individuals in our company and the livelihoods of those people and their families.

In closing, and as stated at the beginning of my testimony, while we understand the value in uniform standards of practice, the way SB2403: Relating to Home Inspectors is being represented would have an overwhelmingly negative impact on all professionals in the home inspection and real estate industries. It would place too much power in the hands of one unproven, untested organization with a clear conflict of interest.

We urge our state legislators again to ensure that this biased and unethical bill does not pass into law. Thank you for your consideration and I appreciate the opportunity to voice my concerns.

All the best,

Daniel Smith

change.org

Recipient: senespero@capitol.hawaii.gov; , senharimoto@capitol.hawaii.gov; ,
senbaker@capitol.hawaii.gov , CPHtestimony@capitol.hawaii.gov ,
HOUtestimony@capitol.hawaii.gov

Letter: Greetings,

Collaborative Opposition to SB2403: Relating to Home Inspectors

Comments

Name	Location	Date	Comment
Ryan Kamealoha Jr.	Honolulu, US	2018-02-07	I highly oppose this bill as it is dangerous to our local community of hard working professionals that have made a name for themselves in the home inspection industry.
jeffrey Peterson	Hau'ula, HI	2018-02-07	As the owner of koolau Home Inspection LLC the selected piece of legislation will greatly impact my business and my ability to serve my clients and provide services to the community the legislation is biased it is written in a manner to eliminate competition in the marketplace
Sean Garvey	Honolulu, HI	2018-02-07	I oppose this bill. I believe that there are segments that are not well developed and open to too much interoperation. I believe that the bill will be logistically challenging and there are associations that would be unfairly discredited. Additionally, there are unproven associations that would be unjustifiably elevated.
Adam Lemire	Honolulu, HI	2018-02-07	I oppose this bill. It was not a result of investigated research into the actual reality and impact on the states industry.
Beau Petrone	Kihei, HI	2018-02-07	I oppose this bill. Maui County has already adopted the nationally recognized ASHI standards.
Jennifer Haole	Mililani, HI	2018-02-07	I'm signing because I am absolutely against a monopoly of the home inspection industry! Too much power in the hands of a few has NEVER benefitted anyone but those in power. As a Realtor, I am signing on behalf of my Clients and the Home Inspectors that I've worked with who provide superior, proven service to my Clients! SB2403 needs to be STOPPED !!! P.S. (in my opinion) the HAHI website is very childish and unprofessional, not reflective of an established, professional, ethical organization
Paul Signore	Kula, HI	2018-02-07	I strongly oppose SB2403. ASHI & Inter-NACHI are the most distinguished certifying Home Inspector Associations in the US and Canada for 40 and 24 years respectively. HAHI was created less than a year ago and is not recognized on a National level. There is a wealth of inaccurate statements in this Bill that would be damaging for buyers, sellers, Realtors and Home Inspectors. This Bill must not proceed as written.
pat peterson	cape may, NJ	2018-02-07	It would hurt the home inspectors,and the reactors.
Scott Boughey	Wailuku, HI	2018-02-07	This sounds like an injustice, and should not become law.
Jill Wheeler	Kihei, HI	2018-02-07	This is not good business practices. We have had excellent inspectors here with accreditation such as Paul Signore. Who does this bill really benefit??
Ben Evans	Kaneohe, HI	2018-02-07	This bill is a total conflict of interest and should not be passed.I am for licensing in Hawaii but definitely not for it to be governed by a start up association. We clearly all know who will benefit from this bill being passed. Please read the bill to further understand how unethical it is. Also the emails I have been receiving from the start

Name	Location	Date	Comment
			up association appear to be harsh and dramatic. Something a bully would wright.I was licensed In Arizona and was required to pass the National Exam, carry insurance and be certified through one of the few association groups that are established in the united states. I do see the positives in licensing but not in the way that is being proposed.
Scott Schofield	Park City, UT	2018-02-08	I believe this bill is limiting competition and unethical
Wayne Blackburn	Honolulu, HI	2018-02-08	I am personally behind the effort to regulate home inspectors in Hawaii. I caused SB-2403 to be created. The petitioner(s) is not being honest with you in basically everything claimed in this petition and it cannot be substantiated. This is full of assumption, fear and incorrect information. 33 states have regulation for home inspectors. Regulation is much needed here; this (smear) campaign is a perfect example of why. It is a disgrace to the industry the petitioner elected to spread false information to garner opposition support. By supporting it, you are supporting an injustice. Confront the petitioner to provide facts about everything he claims. He will not be able to.
Patrice Pickering	Phoenix, AZ	2018-02-08	I am signing because this law has been drawn up by a biased group.
Kurt Trouba	Honolulu, HI	2018-02-08	There is no way one person should be able to control an industry. This is beneficial to an individual not the industry.
jeffrey Peterson	Hau'ula, HI	2018-02-08	The question the consumer should be asking and the Realtors and the home inspectors and most importantly the state legislature should be asking. Who designed the test that this supposedly Master inspector took who proctored his test who verified his inspections this bill is designed to line the pocket of the author of the inspection bill. The author of the bill is just upset that there is legitimate competition in the marketplace and would like to eliminate them by systematically declaring them unqualified. Please read the legislation Bill 2403 the home inspector bill it calls for inspectors to make broad sweeping statements about properties that may or may not need upgrades dependent upon their age what type of water heating system they have many egregious points in this bill please read it please sign this petition please call your state representatives and voice your opinion
Kelly Upton	Princeville, HI	2018-02-08	I oppose this bill and question the true motive of the "inspector" who instigated it. The Standards of Practice and Code of Ethics set forth by ASHI and inter NACHI are well proven and inspectors who don't follow them are quickly weeded out, especially here on our small Island of Kauai.
Daniel Smith	Honolulu, HI	2018-02-08	Thank you very much Jennifer. We appreciate you and your team.
Daniel Smith	Honolulu, HI	2018-02-08	Very well said Paul. Means a lot coming from such a distinguished and respected inspector in Hawaii with over 30 years of home inspection experience.
mike romelfanger	Kilauea, HI	2018-02-08	Having gone through the "TAX" schooling and licencing program in Arizona 8 years ago, and that's all it is, another tax for the govt., I got no benefits from being licensed. Even worse, all

Name	Location	Date	Comment
			around me in NM, Utah and Colorado did not require it! Every year you paid allot to renew, and realtors could care less if you were ASHI , licensed or otherwise. They want a report that finds the obvious infractions without nitpick items that blow the sale. Bottom line there is recourse for buyers and sellers civilly, and I always assumed the board in AZ would side with owners anyway in a dispute. Get a good contract for your reports and have a lawyer review and approve it, then be thorough in your inspections! The last thing Hawaii State Govt. needs is MORE TAXES!!
Trevor Drinen	Kailua, HI	2018-02-09	The Proposed Home Inspection Regulations: SB2403 will NEGATIVELY affect the Realestate transaction period, escalate Inspections costs, and our harm our Community!4 Facts YOU NEED TO Know about the proposed "Home Inspection Regulation Bill: SB2403Why? So YOU can make an INFORMED, FACT based Decision. (1) The proposed "Home Inspection Regulation Bill" Before the State of Hawaii is titled: SB2403. (1a) A very limited number or percentage of Nationally Certified Professional Home Inspectors throughout the State of Hawaii were notified about SB2403. (1b) SB2403, does NOT have the collective support of home inspectors throughout the state of Hawai`i (1c) SB2403, was created and edited primarily by The "Hawai`i Association Of Home Inspectors" which has a very limited number of members and is NOT recognized or unknown by a majority Of Home Inspectors through-out the State of Hawaii.(2) The "Hawai`i Association Of Home Inspectors" is HAHl.org and is NOT Nationally recognized, certified or supported by AS
Evan Carr	Cape May Court House, NJ	2018-02-09	I'm against monopolies. Period. This is no different. Capitalism exists so that free market may exercise itself. From what I can tell this seems as if it was drawn up by a biased group and it appears to be unfair.
Delmar (Larry) Drinen	Waikoloa Village, HI	2018-02-09	Wanting to keep people employed with their JOB. Not take away JOBS!
Julie Signore	Kula, HI	2018-02-09	You nailed it!
James Smith	Stone Mountain, GA	2018-02-09	We need good home inspecors,keep up the good work, thanks Bob Melton
Daniel Smith	Honolulu, HI	2018-02-09	Excellent points Trevor!
leonard Lepine	Kailua, HI	2018-02-09	The Bill will not provide greater consumer protection. It will only constrain competition, diminish the current standard of practice in this community and give the the consumer a false sense of security. Professional home inspector, 808 225 7828
Ben Welborn	Hanalei, HI	2018-02-09	I think this bill is overreaching
Walleska Velez	Ewa Beach, HI	2018-02-09	I'm signing this petition because it will create a monopoly in the home inspector industry. After reading the bill it is became quite clear that the party who proposed this has a clear conflict of interest to potentially eliminate their competition as a home inspector. As a REALTOR@#, who I recommend to my clients is based purely on past experience with particular inspectors who have proved themselves time and time again. Referrals from colleagues is also

Name	Location	Date	Comment
			a good way to measure an inspectors work. This bill will be giving an unproven board that doesn't even exist yet quite a lot of power. Too much power alway corrupts. This is not a good thing for anyone in the real estate industry or our clients who we take great pride in servicing to the highest standard already.
Jason Subt	Kahuku, HI	2018-02-09	Additional regulation is not always the answer.
Gordon Caluya	Honolulu, HI	2018-02-10	I oppose this bill because The Hawaii Association Of Home Inspectors does not comply with established national inspection standards and is not recognized by any state or federally recognized agency.
Amy Marvin	Hanalei, HI	2018-02-10	I am a concerned real estate professional.
Devon Broome	Kailua, HI	2018-02-10	I believe that the creator of this bill is using the system to capitalize off honest working people. By being the only Hawai`i based certification authority, they will essentially be forcing all inspectors to pay them or be out of a job. We cannot allow this wanton act of manipulation of the legal system for one's own personal financial gain.
tiffany michael	Mercer, MO	2018-02-12	It is way more difficult to use

change.org

Recipient: senespero@capitol.hawaii.gov; , senharimoto@capitol.hawaii.gov; ,
senbaker@capitol.hawaii.gov , CPHtestimony@capitol.hawaii.gov ,
HOUtestimony@capitol.hawaii.gov

Letter: Greetings,

Collaborative Opposition to SB2403: Relating to Home Inspectors

Signatures

Name	Location	Date
Daniel Smith	Honolulu, HI	2018-02-07
Ryan Kamealoha	Honolulu, HI	2018-02-07
Koa Cassady	Kailua, HI	2018-02-07
Michael Hall	Honolulu, HI	2018-02-07
Gene Neal	Mililani, HI	2018-02-07
jeffrey Peterson	Hau'ula, HI	2018-02-07
Alex Peach	Honolulu, HI	2018-02-07
Patrick Graham	Pearl City, HI	2018-02-07
Sean Garvey	Honolulu, HI	2018-02-07
Neil Morgan	Honolulu, HI	2018-02-07
Alex Woodbury	US	2018-02-07
Robert Melton	Waipahu, HI	2018-02-07
Adam Lock	Honolulu, HI	2018-02-07
Kelly La'a	Kailua, HI	2018-02-07
Adam Lemire	Honolulu, HI	2018-02-07
Beau Petrone	Kihei, HI	2018-02-07
Terese Petrone	Honolulu, HI	2018-02-07
Eric Olsson	Kihei, HI	2018-02-07
Caroline Matz	US	2018-02-07
Jennifer Haole	Mililani, HI	2018-02-07

Name	Location	Date
KYle Lapila	US	2018-02-07
holly blackwell	US	2018-02-07
taylor stefandel	US	2018-02-07
sean Patel	US	2018-02-07
Sophia Burg	US	2018-02-07
Tom Jones	US	2018-02-07
Zachary DiIonno	Kailua, HI	2018-02-07
Norman Smith	Honolulu, HI	2018-02-07
Paul Signore	Kula, HI	2018-02-07
Victoria Davis	US	2018-02-07
Jennifer Smith	Honolulu, HI	2018-02-07
Chris Haas	Kihei, HI	2018-02-07
Michele McKinley	Ewa Beach, HI	2018-02-07
Ivan Hirlburt	Honolulu, HI	2018-02-07
Laine Hamamura	Kaneohe, HI	2018-02-07
Theresa Hoppe	US	2018-02-07
Janet Burke	Foothill Ranch, CA	2018-02-07
SUSAN HURLBURT	Lincoln, NE	2018-02-07
Jennifer Ellis	Waianae, HI	2018-02-07
pat peterson	cape may, NJ	2018-02-07
Scott Boughey	Wailuku, HI	2018-02-07
Justin Dotson	Honolulu, HI	2018-02-07

Name	Location	Date
Katy Gu	US	2018-02-07
Grace DeBellis	US	2018-02-07
Mason Storme	US	2018-02-07
Maryann Parrone	Waipahu, HI	2018-02-07
Sherrie Au	Kaneohe, HI	2018-02-07
Evan Plummer	US	2018-02-07
Michelle Mak	Honolulu, HI	2018-02-07
christopher kramer	US	2018-02-07
Anita Hurlburt	Honolulu, HI	2018-02-07
Cole Slone	US	2018-02-07
Brooke Segich	US	2018-02-07
Alison Sanford	US	2018-02-07
Gerald Caldwell	US	2018-02-07
Elena Sandoval	US	2018-02-07
Charlotte Nicefaro	US	2018-02-07
Jazmin Serrano	US	2018-02-07
John Moreno	US	2018-02-07
Nate Combs	US	2018-02-07
Alex Cortez	Kihei, HI	2018-02-07
justin hoffmann	US	2018-02-07
Robert Shilling	US	2018-02-07
Brandon O'Dell	US	2018-02-07

Name	Location	Date
Bonita Fleming	US	2018-02-07
Jennifer Leandro	US	2018-02-07
Beau Petrone	Kihei, HI	2018-02-07
Charles Vega	Mililani, HI	2018-02-07
Valorie Spence	Makawao, HI	2018-02-07
Mark Morris	Paia, HI	2018-02-07
Donna Boughey	Kihei, HI	2018-02-07
G G Sakamoto	Makawao, HI	2018-02-07
Jill Wheeler	Kihei, HI	2018-02-07
David Barca	Lahaina, HI	2018-02-07
Nathan Liles	Wailuku, HI	2018-02-07
Clyde Wagner	Kihei, HI	2018-02-07
Ben Evans	Kaneohe, HI	2018-02-07
Olan P Tratchel	Lahaina, HI	2018-02-07
rachel bradley	honolulu, HI	2018-02-07
Lee Wheeler	Kihei, HI	2018-02-07
Trace Terry	US	2018-02-07
Frank Uzoma	US	2018-02-07
G.R. Poston	US	2018-02-07
Salvannah Philips	US	2018-02-07
Alexia Santis	US	2018-02-07
Brock Burgi	US	2018-02-07

Name	Location	Date
LeeAnn Pickron	US	2018-02-07
sabrina Marcano	US	2018-02-07
Linda Luna	stephenville, TX	2018-02-07
Christina Schwartz	US	2018-02-07
sydney geyer	US	2018-02-07
Leo Ueno	US	2018-02-07
Tim Reidmiller	US	2018-02-07
aaliyah Kreeger	US	2018-02-07
Max Berkowitz	US	2018-02-07
Chloe Cook	US	2018-02-07
Jordan Cheng	US	2018-02-07
Michael McAnally	US	2018-02-07
Alencia Camargo	US	2018-02-07
Molly R.	US	2018-02-07
Brady Tygart	US	2018-02-07
Holly Derhammer	US	2018-02-07
Emilie Kemp	US	2018-02-07
Morgan Lane	US	2018-02-07
douglas campbell	US	2018-02-07
Hannah Lefebvre	US	2018-02-07
Mia Iacono	US	2018-02-07
Luis Lona	US	2018-02-07

Name	Location	Date
Melissa Biehl	US	2018-02-07
Gage Rogers	US	2018-02-07
Kehui Xia	US	2018-02-07
Chris Chung	Honolulu, HI	2018-02-07
Max Maune	US	2018-02-07
Arlene Bronola	US	2018-02-07
Cat Culver	Kaneohe, HI	2018-02-07
Victor Martinez	US	2018-02-07
daisy medina	US	2018-02-07
Harinder Panesar	US	2018-02-07
jason flexiz	US	2018-02-07
Cole Conigliaro	US	2018-02-07
bella polachek	US	2018-02-07
Anwar Garza	US	2018-02-07
Brian Maupin	US	2018-02-07
Cherokee Cook	US	2018-02-07
Patricia Gibson	US	2018-02-07
Jace Junkerman	US	2018-02-07
Kathy Dempsey	US	2018-02-07
Liberty Pancoast	US	2018-02-07
Christine Elwell	US	2018-02-07
Lizzy Brookes	US	2018-02-07

Name	Location	Date
Andrew Botti	US	2018-02-07
Barbara Johns	Lewisberry, PA	2018-02-07
MARK chakan	US	2018-02-07
Noah Schwartz	US	2018-02-07
Tanya bergh	US	2018-02-07
Noe Ramirez	Raymondville, TX	2018-02-07
Kyle Smigielski	Honolulu, HI	2018-02-07
Peter Ebel	Honolulu, HI	2018-02-07
JoAnn Aki	Wailuku, HI	2018-02-07
Jennifer Cook-Fujioka	Pearl City, HI	2018-02-07
Cina Luka	Honolulu, HI	2018-02-07
Christy Aiwohi	HONOLULU, HI	2018-02-07
David Lee	Honolulu, HI	2018-02-07
Chris Laniauskas	Honolulu, HI	2018-02-07
Rolanda Racoma	Mililani, HI	2018-02-07
chris tasaka	Honolulu, HI	2018-02-07
Teresa Nelle	Lahaina, HI	2018-02-07
Charles Haverty	Honolulu, HI	2018-02-07
B SB	Honolulu, HI	2018-02-07
Sara Quinn	Kihei, HI	2018-02-07
Neal Hafner	Honolulu, HI	2018-02-07
Rowena Wong	Honolulu, HI	2018-02-07

Name	Location	Date
Michael Borger	Honolulu, HI	2018-02-08
William Calkins	Honolulu, HI	2018-02-08
Scott Schofield	Park City, UT	2018-02-08
Mia Takazono	Kaneohe, HI	2018-02-08
Wayne Blackburn	Honolulu, HI	2018-02-08
John Guard	Wailuku, HI	2018-02-08
Patrice Pickering	Phoenix, AZ	2018-02-08
Louann Bianchi	Lahaina, HI	2018-02-08
Phil Madison	Phoenix, AZ	2018-02-08
Taylor Duffie	US	2018-02-08
Cynthia Espinoza	US	2018-02-08
John Cena	US	2018-02-08
Maria Losacco	US	2018-02-08
Kalee Hays	US	2018-02-08
Giselle Mejia	US	2018-02-08
Alyssa LaPointe	US	2018-02-08
Marleny tejada	US	2018-02-08
neilys diaz	US	2018-02-08
Tai Feauai	US	2018-02-08
Greg Jameson	US	2018-02-08
Dexter Simpson	US	2018-02-08
Veronica Ramnauth	US	2018-02-08

Name	Location	Date
Justin Brewster	US	2018-02-08
Austin G	US	2018-02-08
walter schultz	US	2018-02-08
Chris Scholl	Neptune, NJ	2018-02-08
Molly Barth	US	2018-02-08
Matthew Atwell	US	2018-02-08
Mark Antonio	US	2018-02-08
keelo johnson	US	2018-02-08
ShaRanda Kay	US	2018-02-08
Justin Pereira	US	2018-02-08
Austin Snay	US	2018-02-08
Everett Dixson	US	2018-02-08
Allison Paddock	US	2018-02-08
Brooke Tockey	US	2018-02-08
Shaun Sanders	US	2018-02-08
Emily Salas	US	2018-02-08
Juan Primero	US	2018-02-08
Andrea Jovanovic	US	2018-02-08
Janette Blaydes	US	2018-02-08
Alta JACOBUS	US	2018-02-08
Ben Genes	US	2018-02-08
Eric Jackson	US	2018-02-08

Name	Location	Date
Riley Fleetwood	US	2018-02-08
Lily Claney	US	2018-02-08
LOLA LALA	US	2018-02-08
Henry Wayland	US	2018-02-08
tony maina	US	2018-02-08
##Summer## Smith	US	2018-02-08
Willie Larkin	Phoenix, AZ	2018-02-08
Debbie Pearson	US	2018-02-08
Joshua Boyer	Phoenix, AZ	2018-02-08
Jason Aquino	Killeen, TX	2018-02-08
Doug Walker	Denver, CO	2018-02-08
Jeremy Moncur	Laie, HI	2018-02-08
Guy Steele	Honolulu, WA	2018-02-08
Keith Hunter	Kihei, HI	2018-02-08
Valerie Vazquez	Kaneohe, HI	2018-02-08
Aaron Hutcherson	Flower Mound, TX	2018-02-08
Max Chenevert	Honolulu, HI	2018-02-08
Mary Anne Le Viet	Lahaina, HI	2018-02-08
Devon Broome	Kailua, HI	2018-02-08
Heather Jones	Honolulu, HI	2018-02-08
Kurt Trouba	Honolulu, HI	2018-02-08
Catherine Hankins	Kaneohe, HI	2018-02-08

Name	Location	Date
Gary Teixeira	Waimanalo, HI	2018-02-08
Betty J Angell	Laguna Niguel, CA	2018-02-08
Michael Hatchell	Honolulu, HI	2018-02-08
Jim Jones	Waipahu, HI	2018-02-08
Dylan Payne	Lahaina, HI	2018-02-08
Jacob Cook	haiku, HI	2018-02-08
Sara Riley	Waipahu, US	2018-02-08
Rosland Suyat	Honolulu, HI	2018-02-08
Dan Mendez	Honolulu, HI	2018-02-08
Damon Harris	Honolulu, HI	2018-02-08
Shari Clark	Kihei, HI	2018-02-08
Jesse Olson	Irvine, CA	2018-02-08
Rachel Harmon	Honolulu, HI	2018-02-08
Oscar Libed	Honolulu, HI	2018-02-08
Patrick Calio	Mililani, HI	2018-02-08
Nancy O'Grady	Honolulu, HI	2018-02-08
Kit Beuret	Kailua, HI	2018-02-08
William Aakhus	Honolulu, HI	2018-02-08
Diane Chavez	Waimea, HI	2018-02-08
Linda Nauman	Los Gatos, CA	2018-02-08
Douglas Deist	Honolulu, HI	2018-02-08
Heather Gibbon	Hayden, CO	2018-02-08

Name	Location	Date
Effie Spiegler	Haleiwa, HI	2018-02-08
Bryan Thomas	Honolulu, HI	2018-02-08
Biz Kellam	Kailua, HI	2018-02-08
Misty Kjallman	Kailua, HI	2018-02-08
Patrick O'Malley	Kailua, HI	2018-02-08
Sean Lathrop	Kilauea, HI	2018-02-08
Kelly Upson	Princeville, HI	2018-02-08
Christoper Hamman	Kihei, HI	2018-02-08
Arielle Hafen	Los Angeles, CA	2018-02-08
Kathryn Lathrop	Kilauea, HI	2018-02-08
Scott-michael Waracka	Kaneohe, HI	2018-02-08
Kelii Silva	Kailua, HI	2018-02-08
Maia Wasowski	Waimea, HI	2018-02-08
Joshua Greenspan	Kamuela, HI	2018-02-08
Scott Rautmann	Kilauea, HI	2018-02-08
Kris Salerno	Redmond, WA	2018-02-08
Kristine Hoenig	Annapolis, MD	2018-02-08
Jessica Salerno	Kamuela, HI	2018-02-08
Bridget Walker	Kailua Kona, HI	2018-02-08
Matt Roman	Lihue, HI	2018-02-08
Susan Petrone	Kihei, HI	2018-02-08
Matt Yakabouski	Honolulu, HI	2018-02-08

Name	Location	Date
Charles Salerno	Mercer Island, WA	2018-02-08
Bobbin Tabalno	Aiea, HI	2018-02-08
Kendall Segerstrom	Kilauea, HI	2018-02-08
mike romelfanger	Kilauea, HI	2018-02-08
Shanel Stevenson	Kilauea, HI	2018-02-08
Kerry Balaam	Kamuela, HI	2018-02-08
Leilani Lowman	Annapolis, MD	2018-02-08
Kristen Salerno	Seattle, WA	2018-02-08
Elena Farinas	Kihei, HI	2018-02-08
Mark Airey	Trappe, MD	2018-02-08
Michael O'Malley	Honolulu, HI	2018-02-08
Daniel Arndt	Kailua, HI	2018-02-08
Joshua Jerman	Honolulu, HI	2018-02-08
Jaime Moniz	Honolulu, HI	2018-02-09
Margit Tolman	Kahului, HI	2018-02-09
Trevor Drinen	Kailua, HI	2018-02-09
Evan Carr	Cape May Court House, NJ	2018-02-09
David Weick	Honolulu, HI	2018-02-09
Ann Hall	Washington, DC	2018-02-09
Sanford Tomai	Honolulu, HI	2018-02-09
Jocelyn Negranza	Honolulu, HI	2018-02-09
Mel Steig	Oceanside, CA	2018-02-09

Name	Location	Date
Delmar Larry Drinen	Kailua Kona, HI	2018-02-09
Julie Signore	Kula, HI	2018-02-09
Joan Graham	Kaneohe, HI	2018-02-09
David Leeds	Honolulu, HI	2018-02-09
James Smith	Stone Mountain, GA	2018-02-09
david Lundstrom	Ewa Beach, HI	2018-02-09
sachi petersen	Honolulu, HI	2018-02-09
Joanna Myers	Honolulu, HI	2018-02-09
Heidi Bertucci	Honolulu, HI	2018-02-09
Jon Mann	Honolulu, HI	2018-02-09
Jeannette Macaluso	Honolulu, HI	2018-02-09
Paul Staples	Kaneohe, HI	2018-02-09
Vanina Nakaoka	Honolulu, HI	2018-02-09
Bailey Matsuda	Honolulu, HI	2018-02-09
Larry Fudge	Kapaa, HI	2018-02-09
John Buscher	Kamuela, HI	2018-02-09
Donna Kohls	Kaneohe, HI	2018-02-09
Matt Culver	Kaneohe, HI	2018-02-09
Misti Dragano	Annapolis, MD	2018-02-09
Megan Garvey	Honolulu, HI	2018-02-09
Kelly Lovett	Kailua, HI	2018-02-09
Virginia Snowden	Kihei, HI	2018-02-09

Name	Location	Date
Patrick Burkart	Vancouver, Canada	2018-02-09
Kent Beck	Kaneohe, HI	2018-02-09
Tricia Drago	Kailua, HI	2018-02-09
Christy Decker	Honolulu, HI	2018-02-09
Matthew Moore	Aiea, HI	2018-02-09
Bonnie Joyce	Kaneohe, HI	2018-02-09
Jessica Katinszky	Honolulu, HI	2018-02-09
Daniel Ulu	Ewa Beach, HI	2018-02-09
leonard Lepine	Kailua, HI	2018-02-09
Kathleen OMalley	Kaneohe, HI	2018-02-09
Ben Welborn	Hanalei, HI	2018-02-09
Thia West	Honolulu, HI	2018-02-09
Michelle Ueligitone	Honolulu, HI	2018-02-09
Francine Villarmia-Kahawai	Honolulu, HI	2018-02-09
Michele Kim_Nakagawa	Honolulu, HI	2018-02-09
Donna Butterfield	Kihei, HI	2018-02-09
Jill Jones	Hawi, HI	2018-02-09
Kris Martin	Kamuela, HI	2018-02-09
Terrie Elikor	Makawao, HI	2018-02-09
Walleska Velez	Ewa Beach, HI	2018-02-09
Taylor Obungen	Ewa Beach, HI	2018-02-09
Hollis Lazo	Kilauea, HI	2018-02-09

Name	Location	Date
Jeanne Murata	US	2018-02-09
Alan Hosier	Waipahu, HI	2018-02-09
Christopher Gregory	US	2018-02-09
Jason Subt	Kahuku, HI	2018-02-09
Hiatt Alford	US	2018-02-09
Maddie Blurton	US	2018-02-09
Verenice Murillo	US	2018-02-09
Evan Tom	Aiea, HI	2018-02-09
Carl Higgins	Honolulu, HI	2018-02-09
Carol Sskon	Kilauea, HI	2018-02-09
Brooklyn Marler	US	2018-02-10
Alison Kalaj	US	2018-02-10
Nicolas Tobon	US	2018-02-10
Christopher Columbus	US	2018-02-10
Martin Benitez	US	2018-02-10
Victoria Cadena	US	2018-02-10
Natasha Kozal	US	2018-02-10
Sarah Panneflekk	US	2018-02-10
Skye Ledgend	US	2018-02-10
SANA AHMED	US	2018-02-10
Alyssa Ocampo	US	2018-02-10
Jessica Priest	US	2018-02-10

Name	Location	Date
Kyra Burchfield	US	2018-02-10
Jessie Brown	US	2018-02-10
lizzy panic	US	2018-02-10
Kailey Petty	US	2018-02-10
Marissa Sun	US	2018-02-10
Angel Paneca	US	2018-02-10
Danielle Cherego	US	2018-02-10
Jonathan Boyne	Honolulu, HI	2018-02-10
Mac Martin	US	2018-02-10
Blane Alicea	US	2018-02-10
Ava Sheeler	US	2018-02-10
Maddox Romero	US	2018-02-10
Jesse Skinner	US	2018-02-10
Olivia Prentice	US	2018-02-10
Emilee Tiru	US	2018-02-10
Maria Jones	US	2018-02-10
James Hayworth	US	2018-02-10
Karen Villanueva	US	2018-02-10
Benis Benson	US	2018-02-10
Dania Matamoros	US	2018-02-10
brenden san mateo	US	2018-02-10
Meghan Westley	US	2018-02-10

Name	Location	Date
Dustin Green	US	2018-02-10
Angela Gardella	US	2018-02-10
Jonathan Clark	US	2018-02-10
samantha falbo falbo	US	2018-02-10
Krystal Magana	US	2018-02-10
Shania Delpino	US	2018-02-10
Sheila Gomez	US	2018-02-10
H miller	US	2018-02-10
Andrea Kia	Kailua, HI	2018-02-10
Maria Villalba	Kailua, HI	2018-02-10
Phil Fudge	Kapaa, HI	2018-02-10
Ryan Wong	Denver, CO	2018-02-10
Gordon Caluya	Honolulu, HI	2018-02-10
Joel Hamamura	Kaneohe, HI	2018-02-10
Tim Dubose	US	2018-02-10
Jason Winkhaus	US	2018-02-10
Hunter Lunsford	US	2018-02-10
nico araya	US	2018-02-10
Ally Foley	US	2018-02-10
Miranda Yalch	US	2018-02-10
Ciara Mac Leod	US	2018-02-10
breonna kilgore	US	2018-02-10

Name	Location	Date
Lexa Lee	US	2018-02-10
Austin Mcquiston	US	2018-02-10
Trever Derwin	US	2018-02-10
Karen Holmes	US	2018-02-10
Hannah Marston	US	2018-02-10
Kyle Fischer	US	2018-02-10
Marlon Lopez	US	2018-02-10
Kaden Griffith	US	2018-02-10
susie walker	US	2018-02-10
Bob Nemenabo	US	2018-02-10
Daryel Guerra	US	2018-02-10
Desaray Covault	US	2018-02-10
wilber hernadnez	US	2018-02-10
Amy Bacila	US	2018-02-10
Anna Mukaj	US	2018-02-10
Ty Trauger	US	2018-02-10
Maricela Bernal	US	2018-02-10
Abby Rasel	US	2018-02-10
Paige Distasio	US	2018-02-10
Samara Wright	US	2018-02-10
Camryn Belliveau	US	2018-02-10
Mya Cinnamo	US	2018-02-10

Name	Location	Date
Latisha Yagi	Las Vegas, HI	2018-02-10
Lolo Lopez	US	2018-02-10
Grace Wood	US	2018-02-10
Marisol Chavira	US	2018-02-10
Arianna Betancourt	US	2018-02-10
Lexi Odom	US	2018-02-10
Marcia I smith	US	2018-02-10
Amber Manion	US	2018-02-10
Andrew Adamson	US	2018-02-10
Alydia Bevins	US	2018-02-10
Hwhahd Shhdhd	US	2018-02-10
Roberta Carpenter	Minneapolis, MN	2018-02-10
Mason Peck	US	2018-02-10
Luis Garcia	US	2018-02-10
Arslan Sardar	US	2018-02-10
leah gibson	US	2018-02-10
Rebecca Momrik	US	2018-02-10
reese richmond	US	2018-02-10
Molly Lavender	US	2018-02-10
Ryan LaGanke	US	2018-02-10
Kate Poople	US	2018-02-10
Barbara Wojtczak	US	2018-02-10

Name	Location	Date
Griselda Albarran	US	2018-02-10
Elmer Acosta	US	2018-02-10
Riley Harris	US	2018-02-10
Ernesto Avalos	US	2018-02-10
Melissa Parker	Houston, TX	2018-02-10
Faith Garcia	US	2018-02-10
Jahniya Murphy	US	2018-02-10
ElLOWYN Shaughnessy	US	2018-02-10
Angelica Romero	US	2018-02-10
Frailyn Vasquez	US	2018-02-10
Michele Rodriguez	Houston, TX	2018-02-10
Ryan Stowell	Wilmington, US	2018-02-10
Suzanna Martin	Waipahu, HI	2018-02-10
Amy Marvin	Hanalei, HI	2018-02-10
Austin Stowell	Los Angeles, CA	2018-02-10
Kim Dang	Honolulu, HI	2018-02-10
Nathan Dey	Hinsdale, IL	2018-02-10
Honolulu Aaron Volentine	Honolulu, HI	2018-02-10
Caro Surratt	Koloa, HI	2018-02-10
Becky Knowles	US	2018-02-10
Mikey Torres	US	2018-02-10
Lane Smith	US	2018-02-10

Name	Location	Date
brooke ambrose	US	2018-02-10
Keleia Desoito	US	2018-02-10
Aubrey Brown	US	2018-02-10
Mary Lodgepole	US	2018-02-10
Lydia Gordon	US	2018-02-10
Ryan Costantino	US	2018-02-10
Rachel Petree	US	2018-02-10
Jordan Curby	US	2018-02-10
Gabby Padilla	US	2018-02-10
Lily Long	US	2018-02-10
Valentina Morin	US	2018-02-10
Juliana Hernandez	US	2018-02-10
Nick McIntyre	US	2018-02-10
Mario Villalobos	US	2018-02-10
Roman Sanchez	US	2018-02-10
Emily Besserer	US	2018-02-10
jasmine rachoza	US	2018-02-10
Monica Gomez	US	2018-02-10
Kaitlyn Pickering	US	2018-02-10
erika rutz	US	2018-02-10
Nathan Brown	US	2018-02-10
Allison Pace	US	2018-02-10

Name	Location	Date
Kayla El-Hage	US	2018-02-10
paul Schoenberger	US	2018-02-10
Aiden Emerson	US	2018-02-10
becky blake	US	2018-02-10
Jordan Dacus	Hoover, AL	2018-02-10
Keegan Crenshaw	US	2018-02-10
Alesia McKinnon	US	2018-02-10
Steven Rodriguez	US	2018-02-10
Adrian Sanchez	US	2018-02-10
Ethan Ross	US	2018-02-10
audrey Scheller	US	2018-02-10
Olumuyiwa Fashanu	US	2018-02-10
Fernando Tello	US	2018-02-10
Tyler Haynes	US	2018-02-10
kayla settles	US	2018-02-10
Angel Rose	US	2018-02-10
Abby Lajeunesse	US	2018-02-10
Sarah Popp	US	2018-02-10
Lydia Dyer	US	2018-02-10
michelle wilson	US	2018-02-10
Henry Vega	US	2018-02-10
allie doherty	US	2018-02-10

Name	Location	Date
Nicolas Burrows	US	2018-02-10
Ben Hemphill	US	2018-02-10
Cameron White	US	2018-02-10
Faith Baker	US	2018-02-10
Juliana Dent	US	2018-02-10
Laura Garcia	US	2018-02-10
Jack Braunstein	Fort Lauderdale, FL	2018-02-10
Kristin Hafner	Honolulu, HI	2018-02-10
Mike Yahner	US	2018-02-10
Lonna Sparks	Apache Junction, AZ	2018-02-10
Cherish Nalepa	US	2018-02-10
Nicole Lee	US	2018-02-10
Dylan Thomas	US	2018-02-10
Meri Kent	US	2018-02-10
Darcy Kuyper	Carroll, IA	2018-02-10
Jace Haywood	US	2018-02-10
Amelia Kershner Mattingly	US	2018-02-10
kylie overton	US	2018-02-10
Meg Amm	US	2018-02-10
Vieena Wong	US	2018-02-10
Radha Patel	US	2018-02-10
sarah popescu	US	2018-02-10

Name	Location	Date
Alyson Perkins	US	2018-02-10
Nick Melendez	US	2018-02-10
Monica Widmeyer	US	2018-02-10
Sara Wanat	US	2018-02-10
Dalia Charkaoui	US	2018-02-10
Meredith Foreback	US	2018-02-10
Marissa Knopf	US	2018-02-10
Jenna Smith	US	2018-02-10
Jayson Espinoza	US	2018-02-10
Brianna Sigler	US	2018-02-10
Devesh Lahoti	US	2018-02-10
Zach Groves	US	2018-02-10
Grace Cheshire	US	2018-02-10
Stephanie Leisinger	US	2018-02-10
Veronica Lorenzo	US	2018-02-10
Brianna Kiley	US	2018-02-10
Noah Schoelkoph	US	2018-02-10
Alpha Silikie	US	2018-02-10
Betniesha Allen	US	2018-02-10
Leslie Reyna	US	2018-02-10
Alex Segal	Danbury, FL	2018-02-10
Kyle Pressley	Honolulu, HI	2018-02-10

Name	Location	Date
Tracy Norling-Babbitt	Honolulu, HI	2018-02-10
Tabitha Pupuhi	Kaunakakai, HI	2018-02-10
Chelsie Castillo	Waipahu, HI	2018-02-10
Scott Cheney	Wailuku, HI	2018-02-10
Kalena Kaili-Thomas	Kaunakakai, HI	2018-02-10
Lionel Sirois	Honolulu, HI	2018-02-10
David Dunlap	San Mateo, CA	2018-02-10
Bryan Lucariello	Honolulu, HI	2018-02-10
Daniel Iliff	Honolulu, HI	2018-02-10
Nicole Ueland	Sydney, Australia	2018-02-10
Ann Osebold	Haslett, MI	2018-02-10
Ryan Kamealoha	Kaneohe, HI	2018-02-10
Derek Mienkwic	Kailua, HI	2018-02-10
Shane Onweller	Okemos, MI	2018-02-10
CHERYL maczorowski	linden, MI	2018-02-10
christopher hildreth	Davison, MI	2018-02-10
Joe Maki	Corcoran, MN	2018-02-10
Jenn Anderson	US	2018-02-10
Craig Ueland	Renton, WA	2018-02-10
Rita Lewis	Mount Morris, MI	2018-02-10
Geoff Heise	Kihei, HI	2018-02-10
James Snead	Flora, MS	2018-02-10

Name	Location	Date
Mariah Gergen	Honolulu, HI	2018-02-10
emma stephens	US	2018-02-10
ellie phair	US	2018-02-10
Jacob Waggoner	US	2018-02-10
Trinity Robinson	US	2018-02-10
Adam Mullins	US	2018-02-10
Bailey Hamilton	US	2018-02-10
shay price	US	2018-02-10
Vlad Mikhailouski	US	2018-02-10
Theresa Pappalardo	US	2018-02-10
Edwin Figueroa	US	2018-02-10
b b	US	2018-02-10
Alondra Nunez	US	2018-02-10
Ashton Redmon	US	2018-02-10
Ayanna Parker	US	2018-02-10
Mia Myers	US	2018-02-10
Whitney Hill	US	2018-02-10
yeet lit	US	2018-02-10
Avry Sylvester	US	2018-02-10
Ben Hanson	US	2018-02-10
Jamie O'Brien	US	2018-02-10
Bryan Jimenez	US	2018-02-10

Name	Location	Date
Lorenz Perry	US	2018-02-10
Nick Carroll	US	2018-02-10
Caven Bowler	US	2018-02-10
Ali Saleh	US	2018-02-10
Caleb Parker	US	2018-02-10
RAMEISHA Smith	US	2018-02-10
AStrid Slaughter	US	2018-02-10
Caitlin Pries	US	2018-02-10
Guadalupe Alberdin	US	2018-02-10
Aliyah Linton	US	2018-02-10
Michelle Lawson	US	2018-02-10
Victoria Gurley	US	2018-02-10
Madi Gondoly	US	2018-02-10
Ana Mendes	US	2018-02-10
Zakaria Alaswar	US	2018-02-10
Gabrielle Wichert	US	2018-02-10
Madison Navarro	US	2018-02-10
Treyvon Hooper	US	2018-02-10
Diamond Hancock	US	2018-02-10
Lexi Raimondi	US	2018-02-10
Katelyn Gross	US	2018-02-10
kyleigh williams	US	2018-02-10

Name	Location	Date
destyni morris	US	2018-02-10
Malaysia Jones	US	2018-02-10
Gavin Haberland	US	2018-02-10
Kshitij Devre	US	2018-02-10
Cierra Sadler	US	2018-02-10
Valerie Wanke	US	2018-02-10
Raul Arevalo	US	2018-02-10
emily twitchell	US	2018-02-10
Kaylee Bice	US	2018-02-10
Nate VanderVeen	US	2018-02-10
Savannah Havens	US	2018-02-10
Nick Bailey	US	2018-02-10
Laura Willoughby	US	2018-02-10
Mia Rosner	US	2018-02-10
Shyann Beech	US	2018-02-10
Bryan Bohn	US	2018-02-10
Sydney Sharpe	US	2018-02-10
Courtney Inacio	US	2018-02-10
Richard baker	US	2018-02-10
Joey Taccone	US	2018-02-10
Isiah Gibson	US	2018-02-10
Kat Dant	US	2018-02-10

Name	Location	Date
maria pitman	US	2018-02-10
Ryan Greening	US	2018-02-10
Natalya Coleman	US	2018-02-10
Anna Ramsey	US	2018-02-10
Joey Stracuzzi	US	2018-02-10
Rebecca Blackstock	US	2018-02-10
Jamie Purkey	US	2018-02-10
Kaylee Coleman	US	2018-02-10
Steven Kuchman	US	2018-02-10
Katie Smith	US	2018-02-10
IDev Ity	US	2018-02-10
Zadkiel Maldonado	US	2018-02-10
Juliette Leveau	US	2018-02-10
Ameer Ismail	US	2018-02-10
Bianca Marcuccino	US	2018-02-10
CHris clay Clay	US	2018-02-10
Jalen Hall	US	2018-02-10
Ally Deck	US	2018-02-10
Kristine Barrett	US	2018-02-10
Alex Lippincott	US	2018-02-10
Kenna Wilcoxson	US	2018-02-10
Kennedy Dupee	US	2018-02-10

Name	Location	Date
Gage Simoneaux	US	2018-02-10
Naomi Ayala	US	2018-02-10
Zae Brown	US	2018-02-10
Kiara Allen	US	2018-02-10
Alejandro Garcia	US	2018-02-10
Sofia Cespedes	US	2018-02-10
Jose Cruz	US	2018-02-10
Sierra White	US	2018-02-10
clara cately	US	2018-02-10
Briana Castillo	US	2018-02-10
MARCIA LASTRE	US	2018-02-10
Grace Hoffman	US	2018-02-10
Nina Heston	US	2018-02-10
Bolanlé Beckley	US	2018-02-10
Key Stevens	US	2018-02-10
Rob Scott	US	2018-02-10
Ronald Grosso	US	2018-02-10
jamieson minor	US	2018-02-10
Suzanne Greer	US	2018-02-10
Alyse Gillespie	US	2018-02-10
Taylor Coleman	US	2018-02-10
Amiya Clark	US	2018-02-10

Name	Location	Date
Sarah Cilento	US	2018-02-10
Jared Kavanagh	US	2018-02-10
jordan jones	US	2018-02-10
Levi Perez	US	2018-02-10
Karla Rueda	US	2018-02-10
emily pietraszewski	US	2018-02-10
Dro Chacon	Norman, OK	2018-02-10
Aaliyah Garone	US	2018-02-10
Gibbon Edgar	US	2018-02-10
Angeline Garcia	US	2018-02-10
Mary Kate Henry	US	2018-02-10
Lora Steiner	US	2018-02-10
laisha garcia	US	2018-02-10
Summer Salpietro	US	2018-02-10
Charlie Schubbe	US	2018-02-10
Courtn Romany	US	2018-02-10
Junnieska Gutierrez	US	2018-02-10
Chloe Koppel	US	2018-02-10
Mauricio Canadas	US	2018-02-10
Heather Bethard	US	2018-02-10
Beverly Nahm	US	2018-02-10
Michelle Berardinelli	US	2018-02-10

Name	Location	Date
Sharice Marques	US	2018-02-10
Gigi Cardenas	US	2018-02-10
Jeannie Peterson	Sheridan, WY	2018-02-10
Laurie Flanagan Morgan	Kaneohe, HI	2018-02-10
Ava Grinley	US	2018-02-10
madison tran	US	2018-02-10
Idaly Orta	US	2018-02-10
Kenya Martinez	US	2018-02-10
Doni Howard	US	2018-02-10
Alayia Berry	US	2018-02-10
Ariana Pinales	US	2018-02-10
Jose Cortez	US	2018-02-10
Tia Black	US	2018-02-10
Mike Wong	Kapolei, HI	2018-02-10
Dylan Thacker	US	2018-02-10
Lindsey Ramos	US	2018-02-10
Kylie Clancy	US	2018-02-10
Ashley Ochoa	US	2018-02-10
Emily Arguello	US	2018-02-10
Briana Gonzales	US	2018-02-10
Jade James	US	2018-02-10
Arika Speight	US	2018-02-10

Name	Location	Date
Sierra Sifuentes	US	2018-02-10
Michcelle Bechtel	US	2018-02-10
Alonso Castro	US	2018-02-10
Ashlee Rodriguez	US	2018-02-10
Madi Brannon	US	2018-02-10
Olivia Graves	US	2018-02-10
linzee layton	US	2018-02-10
Taneasha Scotton	US	2018-02-10
Rachel Morgan	US	2018-02-10
Bianca Pritchett	US	2018-02-10
Wakaya Munekata	US	2018-02-10
Mariana Sanchez	US	2018-02-10
Da'Naja Johnson	US	2018-02-10
Amardeep Singh	US	2018-02-10
Kelsey King	US	2018-02-10
kyla osburn	US	2018-02-10
marielin morillo	US	2018-02-10
Dori K	US	2018-02-10
Nick Brumbaugh	US	2018-02-10
Brooke Harrelson	US	2018-02-10
Cooper Mynhier	US	2018-02-10
Eduardo Perez-Heydrich	US	2018-02-10

Name	Location	Date
Cassandra Garcia	US	2018-02-10
Kristen Murphy	US	2018-02-10
Brooklynn Toon	US	2018-02-10
Gabrielle Colon	US	2018-02-10
Kiila Royal	US	2018-02-10
Angelina Chavez	US	2018-02-10
Orrin Jackson	US	2018-02-10
Cypris Troy	US	2018-02-10
Tiara Jensen	US	2018-02-10
Earl Bell	US	2018-02-10
jaclyn oseredzuk	US	2018-02-10
flor Ramirez	US	2018-02-10
Luke Berardi	US	2018-02-10
Brayton Wilmes	US	2018-02-10
Melina Alvarado	US	2018-02-10
Morry Trent	US	2018-02-10
Ammayah Garrett	US	2018-02-10
Nancy Silguero	US	2018-02-10
Ashwin Chatwani	US	2018-02-10
Julia Daines	US	2018-02-10
Ocean Rose	US	2018-02-10
Clinton Creammer	US	2018-02-10

Name	Location	Date
Sumaiya Islam	US	2018-02-10
Shelbie Langston	US	2018-02-10
maddy williams	US	2018-02-10
Anthony Loe	US	2018-02-10
Angelica Coleman	US	2018-02-10
rick Menendez	US	2018-02-10
Alicia Fann	US	2018-02-10
C Note	US	2018-02-10
Danny Rivas	US	2018-02-10
Ryan Kennedy	US	2018-02-10
Bailey Smith	US	2018-02-10
Eugene Sims	US	2018-02-10
Penelope Juettner	US	2018-02-10
Veronica Armstrong	US	2018-02-10
Michael Zambelli	US	2018-02-10
Brittany Stuart	US	2018-02-10
Patrick Hughes	US	2018-02-10
Wesley Mercado	US	2018-02-10
Pamela Medina	US	2018-02-10
Ken Powell	US	2018-02-10
leslie Marin	US	2018-02-10
Meaghan O'Connor	US	2018-02-10

Name	Location	Date
Jennifer Brzostek	US	2018-02-10
Michael Mann	US	2018-02-10
Hayden Johnson	US	2018-02-10
Ana Martinez	US	2018-02-10
Rhiannon Archer	US	2018-02-10
Amanda Morris	Honolulu, HI	2018-02-10
Gary Halsey	US	2018-02-10
Carky Ainlay	Kailua, HI	2018-02-10
George Chen	US	2018-02-10
ryan quinn	Kihei, HI	2018-02-10
Bob Vitola	Cape may court house, NJ	2018-02-10
John Mulligan	Puunene, HI	2018-02-10
Edmund Young	Pearl City, HI	2018-02-11
Sherice Shiroma	Waipahu, HI	2018-02-11
Remy Kamalani	Honolulu, HI	2018-02-11
Alesia Barnes	Kailua, HI	2018-02-11
Maggie Mabe	US	2018-02-11
Zach Voit	US	2018-02-11
Rylie Lesiczka	Kingston, NH	2018-02-11
Cara Deam	US	2018-02-11
Jessica Carter	US	2018-02-11
Tahleah Schneider	US	2018-02-11

Name	Location	Date
Valentina Martinez	US	2018-02-11
Carmen Medina	US	2018-02-11
Alisa LaFlair	US	2018-02-11
Michael Kirkpatrick	US	2018-02-11
Paola Flores	US	2018-02-11
miranda quintanar	US	2018-02-11
Ewa Koch	US	2018-02-11
Isabel Miller	US	2018-02-11
maddie cheek	US	2018-02-11
Alecia Spaulding	US	2018-02-11
Alex g	US	2018-02-11
Matthew Shoemake	US	2018-02-11
Emily Hookfin	US	2018-02-11
Lauren Griego	US	2018-02-11
Jeremiah Garcia	US	2018-02-11
Julie Lee	US	2018-02-11
laurel west	US	2018-02-11
Marco Durazo	US	2018-02-11
Melinda Ubochi	US	2018-02-11
Shawna Walker	US	2018-02-11
Sofia Forbes	US	2018-02-11
Diana Jesus	US	2018-02-11

Name	Location	Date
Brelyn Adams	US	2018-02-11
Tyler Sides	US	2018-02-11
Michael Falk	US	2018-02-11
Ian Hunter	US	2018-02-11
Alyssa Rodgers	US	2018-02-11
olivia mumbly	US	2018-02-11
Haven Chapman	US	2018-02-11
David Macie	US	2018-02-11
Lesley Wilson	US	2018-02-11
Sinai Walzer	US	2018-02-11
Brady Swindle	US	2018-02-11
Yo mama Tou	US	2018-02-11
JEFF LINDBERG	US	2018-02-11
Taryn Wireman	US	2018-02-11
taliah wiley	US	2018-02-11
Justine Meyers	US	2018-02-11
Morgan Porter	US	2018-02-11
Jocelyn Salazar	US	2018-02-11
D S	US	2018-02-11
Perla Orozco	US	2018-02-11
Karina Luna	US	2018-02-11
Jakub Bukowski	US	2018-02-11

Name	Location	Date
Angie Aguirre	US	2018-02-11
Isaac Mullen	US	2018-02-11
kathy kathy	US	2018-02-11
Victoria Hamlet	US	2018-02-11
Demetria Waller	US	2018-02-11
Kellie Koroma	US	2018-02-11
Kyle Bossert	US	2018-02-11
Kent Mencil	US	2018-02-11
Katherine Agreda	US	2018-02-11
Frank Ludgood	US	2018-02-11
Benjira Shade	US	2018-02-11
brooke leger	US	2018-02-11
nicole lapuente	US	2018-02-11
Ashley Fife	US	2018-02-11
Blair Saltzman	US	2018-02-11
Briana Garcia	US	2018-02-11
Presleigh Brayfield	US	2018-02-11
Sadie Smith	US	2018-02-11
Kenjeffery Harmon	US	2018-02-11
Reese Hendrickson	US	2018-02-11
Karen Goss	US	2018-02-11
Dominik Rodriguez	US	2018-02-11

Name	Location	Date
Haden Peterson	US	2018-02-11
Hannah Johnson	US	2018-02-11
Marcela Gonzales	Houston, TX	2018-02-11
Melanie Cheever	US	2018-02-11
Tony Iorito	US	2018-02-11
Saddie Foster	US	2018-02-11
Abbie McBride	US	2018-02-11
danielle zagha	US	2018-02-11
Maddie Anderson	US	2018-02-11
lila haglund	US	2018-02-11
adriana bueno	US	2018-02-11
Abigail Lewman	US	2018-02-11
Jordan Capelle	US	2018-02-11
Juliette Lodge	US	2018-02-11
Jo Ann Adams	Springfield, VA	2018-02-11
Gary Gosc	US	2018-02-11
Byron Finley	US	2018-02-11
Baylie Lee	US	2018-02-11
Brianna Williams	US	2018-02-11
Kya Cole	US	2018-02-11
Alora Falcon	US	2018-02-11
Sasha Riddle	US	2018-02-11

Name	Location	Date
Cole Conlon	US	2018-02-11
leilah huaman	US	2018-02-11
Samantha Castellanos	US	2018-02-11
Jaeden Mcfadden	US	2018-02-11
Janaab Ji	US	2018-02-11
David Sanchez	US	2018-02-11
Wesley Graves	US	2018-02-11
Tiff B	US	2018-02-11
Amarilis Torres	US	2018-02-11
Amy Martinez	US	2018-02-11
Lovedeep Gill	US	2018-02-11
Jesse Gallagher	US	2018-02-11
Justin Huck	US	2018-02-11
Jada Smith	US	2018-02-11
Kanoe Vierra	US	2018-02-11
Carly Matelski	US	2018-02-11
Sky C.	US	2018-02-11
Tierra Waller	US	2018-02-11
ruby halperin	US	2018-02-11
D'Andra Chisholm	US	2018-02-11
Justice Dann	US	2018-02-11
Brock Martin	Longview, TX	2018-02-11

Name	Location	Date
madison lisowsky	US	2018-02-11
Kimberly Archer	US	2018-02-11
Tobias Gutierrez	US	2018-02-11
Javier Palencia	US	2018-02-11
Jake Kixmiller	US	2018-02-11
Zane Rais	US	2018-02-11
Patrick Carrera	US	2018-02-11
Anthony Kyle	US	2018-02-11
Avery Forster	US	2018-02-11
Xitlalie Garcia	US	2018-02-11
Amahi Jimenez	US	2018-02-11
Larry Lawrence	US	2018-02-11
Austin McFarland	US	2018-02-11
Fhhhh Chncbb	US	2018-02-11
Cameron Cox	US	2018-02-11
Michelle Mays	US	2018-02-11
Juan Moreno	US	2018-02-11
Toby Edwards	US	2018-02-11
Kobey Moore	US	2018-02-11
Rebecca Park	US	2018-02-11
Kayla H	US	2018-02-11
Lauren Patrick	US	2018-02-11

Name	Location	Date
Areli Jimenez	US	2018-02-11
Sanaa Etienne	US	2018-02-11
Joan squadrito	US	2018-02-11
Mike Conrad	US	2018-02-11
Geneese West	US	2018-02-11
David Ray	US	2018-02-11
Mariah DeGeorge	US	2018-02-11
Pablo Perez	US	2018-02-11
Alimary Mejia	US	2018-02-11
emma koch	US	2018-02-11
Kristina Graaf	US	2018-02-11
collin levy	US	2018-02-11
Maddy Escareno	US	2018-02-11
Connie Negron	US	2018-02-11
Madi Fatta	US	2018-02-11
Samuel Garcia	US	2018-02-11
Jennifer Aguayza	US	2018-02-11
Kayley Jones	US	2018-02-11
emily montanez	US	2018-02-11
Lisa Heather	US	2018-02-11
Coralis Delgado	US	2018-02-11
Alicia Chen	US	2018-02-11

Name	Location	Date
Diamari Howell	US	2018-02-11
Adin Silva	US	2018-02-11
Bradley Humber	US	2018-02-11
Anissa Martinez	US	2018-02-11
Summer Humphries	US	2018-02-11
Max Marolla	US	2018-02-11
Alyssa Ingerson	US	2018-02-11
elle lagerstrom	US	2018-02-11
cierra medrano	US	2018-02-11
Carson Holson	US	2018-02-11
Malika Bryant	US	2018-02-11
allysia gregory	US	2018-02-11
Elin Hovsepian	US	2018-02-11
Kenzie Hoyer	US	2018-02-11
Marissa Gomez	US	2018-02-11
derek hermes	US	2018-02-11
Jerikah Orth	US	2018-02-11
Adelaida Claudio	US	2018-02-11
Sierra Dudley	US	2018-02-11
Marisol Sandoval	US	2018-02-11
Olivia Hartzell	US	2018-02-11
Heather Emmert	US	2018-02-11

Name	Location	Date
wilber cubias	US	2018-02-11
Danielle Vulpis	US	2018-02-11
Alexa Jimenez	US	2018-02-11
Jennifer Robles	US	2018-02-11
Kate Calhoun	US	2018-02-11
Jason Bates	US	2018-02-11
owen silva	US	2018-02-11
Sakina Shibli	US	2018-02-11
Shaleigh Whitten	US	2018-02-11
Edlawit Mebratu	US	2018-02-11
Kiya Sanders	US	2018-02-11
Meghan Hitchingham	US	2018-02-11
Bianca Bailey	US	2018-02-11
Destinee Evans	US	2018-02-11
Jerry Riquelme	US	2018-02-11
Beyla Edwards	US	2018-02-11
Sierra Parks	US	2018-02-11
Madison Stevens	US	2018-02-11
Brenna Evans	US	2018-02-11
Nicholas Pease	US	2018-02-11
woodie potter	US	2018-02-11
jske southwell	US	2018-02-11

Name	Location	Date
Nazia Wahab	US	2018-02-11
john smith	US	2018-02-11
Richard Franco	US	2018-02-11
Mercedes Townsend	Mentor, OH	2018-02-11
Bonnie walker	Little River-Academy, TX	2018-02-11
Jermaine Walker	Honolulu, HI	2018-02-11
Patricia Nole	Kailua, HI	2018-02-11
Elaine Becker	Roanoke, VA	2018-02-11
Lisa Karas	Kent, WA	2018-02-11
Diana Chavez	US	2018-02-11
Ana Castillo	US	2018-02-11
Andrea Pezzullo	US	2018-02-11
Dominic Colavito	US	2018-02-11
Mardonna Fogle	US	2018-02-11
Lorene Jajtner	US	2018-02-11
larry siegel	US	2018-02-11
Angel Farmer	US	2018-02-11
Glen Craig	Kailua Kona, HI	2018-02-11
Michelle Bruhn	Ewa Beach, HI	2018-02-11
Sara Eyanson	West Monroe, LA	2018-02-11
ELIZABETH SANTOS	Honolulu, HI	2018-02-12
Ernest Jepson	Kihei, HI	2018-02-12

Name	Location	Date
Caitlin Connell	US	2018-02-12
Gage Garcia	US	2018-02-12
Lilly Leal	US	2018-02-12
Khandyce Weldon	US	2018-02-12
Emma Mayorga	US	2018-02-12
John Saiz	US	2018-02-12
julia loggins	US	2018-02-12
Madison Lockamy	US	2018-02-12
sarah koerner	US	2018-02-12
carleigh kenny	US	2018-02-12
Andre Savage	US	2018-02-12
Charles price	US	2018-02-12
Eli Rader	US	2018-02-12
Destinee Oltivero	US	2018-02-12
Trinity Salazar	US	2018-02-12
Jamez Blennau	US	2018-02-12
Roland List	US	2018-02-12
Andrew Archer	US	2018-02-12
JACOB Shore	US	2018-02-12
molly smith	US	2018-02-12
Tatiana Patton	US	2018-02-12
Trae Burke	US	2018-02-12

Name	Location	Date
Mike Swart	US	2018-02-12
Pablo Sanchez	US	2018-02-12
Haley Turner	US	2018-02-12
Susan Leibovitz	US	2018-02-12
Rolando Navarro	US	2018-02-12
Miranda Morgan	US	2018-02-12
lexi williams	US	2018-02-12
Allie Elton	US	2018-02-12
Landon Bell	US	2018-02-12
Taylor Nicholas	US	2018-02-12
Destiny Mccracken	US	2018-02-12
Tyler LaPlant	US	2018-02-12
Ja'nia Morrow	US	2018-02-12
Nia Sutton	US	2018-02-12
Anrico Porter	US	2018-02-12
Elijah Neel	US	2018-02-12
Faye Roselle	US	2018-02-12
Hooper Hicks	US	2018-02-12
christine yoder	US	2018-02-12
olivia d	US	2018-02-12
Colin Bishop	US	2018-02-12
Sydney Young	US	2018-02-12

Name	Location	Date
madison dostal	US	2018-02-12
Ryan Dempsey	Hudson, MA	2018-02-12
Jan Burgos	US	2018-02-12
Codi Meade	US	2018-02-12
Gabby Long	US	2018-02-12
Trinity Norris	US	2018-02-12
Lisa Manseur	US	2018-02-12
William Quintanilla	US	2018-02-12
Ana Martinez	US	2018-02-12
Kayla G	US	2018-02-12
Sherry Clark	US	2018-02-12
Samuel Trujillo	US	2018-02-12
Jordon Moot	US	2018-02-12
Trinity Sanders	US	2018-02-12
lily amadio	US	2018-02-12
Olivia Swenson	US	2018-02-12
CALEB Arredondo	US	2018-02-12
Tessa Hill	US	2018-02-12
Corey Sergent	US	2018-02-12
Kayla Burroughs	US	2018-02-12
Vanessa garcia	US	2018-02-12
Madison Brand	US	2018-02-12

Name	Location	Date
Mariah Abel	US	2018-02-12
Ken Roberts	US	2018-02-12
Alianna Nunya	US	2018-02-12
taylor roberts	US	2018-02-12
ROBERT VOUGHT	US	2018-02-12
Aisha Shoemaker	US	2018-02-12
Hannah Dickson	US	2018-02-12
Ray Connor	US	2018-02-12
Kayleigh Slifko	US	2018-02-12
Sasha Cancél	US	2018-02-12
Oscar Reyes	US	2018-02-12
Mariah Kuriakuz	US	2018-02-12
Karen Kinnison	US	2018-02-12
Jahoni Valcano	US	2018-02-12
tiffany michael	Mercer, MO	2018-02-12
rahma ahmes	US	2018-02-12
Kelsey Danielle	US	2018-02-12
Adriah London	US	2018-02-12
mirza garcia	US	2018-02-12
Keira Tison	US	2018-02-12
Emily Blaker	US	2018-02-12
Jhenae Simpson	US	2018-02-12

Name	Location	Date
JAHE Summerlin	US	2018-02-12
Brianna Treu	US	2018-02-12
Chaston Hunneyman	US	2018-02-12
MsKat Babi	US	2018-02-12
Kenneth Shepard	US	2018-02-12
Melody Grover	US	2018-02-12
Chunxiao Fu	Pearland, TX	2018-02-12
Ken Halterman	US	2018-02-12
Samuel Inabinet	US	2018-02-12
Roy Manuel jr	Aiea, HI	2018-02-12
Karen Agudong	Kapaa, HI	2018-02-12
Corey Paclebar	Honolulu, HI	2018-02-12
Rie Kanaiaupuni	US	2018-02-12
Brittany Hendricks	Mount Morris, MI	2018-02-12
Emma Lewis	US	2018-02-12
Evelyn Flores	US	2018-02-12
Mohammed Minhaj	US	2018-02-12
Tony Thomas	US	2018-02-12
Portia Robinson	US	2018-02-12
Mona Elgendi	US	2018-02-12
Aimster Flipmaker	US	2018-02-12
Athena Dawson	US	2018-02-12

Name	Location	Date
Coulter Stansell	US	2018-02-12
Dea Burk	US	2018-02-12
Teddy Chocos	Peabody, MA	2018-02-12
Nakahl Miller	US	2018-02-12
Amira Pearson	US	2018-02-12
Lawrence Newman	US	2018-02-12
colby moniz	US	2018-02-12
Yahir Morales	US	2018-02-12
Angela Myers	US	2018-02-12
David Arenas	US	2018-02-12
Mariah Levitt	US	2018-02-12
shedricka edwards	US	2018-02-12
April Soria	US	2018-02-12
Katie Anderson	US	2018-02-12
Cassie Day	US	2018-02-12
Bobby Daugherty	US	2018-02-12
Mary Angus	US	2018-02-12
Kathy L Eaton	US	2018-02-12
Kylie Choi	US	2018-02-12
Diane Roth	US	2018-02-12
Brittany Hoag	US	2018-02-12
Jessie Langer	US	2018-02-12

Name	Location	Date
Clare Nance	US	2018-02-12

SB-2403

Submitted on: 2/12/2018 12:43:02 PM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Maryann Parrone	Testifying on behalf of Diamond Head Home Inspections	Oppose	Yes

Comments:

SB-2403

Submitted on: 2/12/2018 1:13:48 PM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Alexander Malabey	Testifying on behalf of Visionary Real Estate Inspections, LLC	Oppose	Yes

Comments:

Dear Senators Espero, Harimoto, Green, Kahele, and Nishihara,

I am writing to formally express my opposition of SB 2403. My name is Sean Garvey, and I am a representative and proud partner of Diamond Head Home Inspections, LLC. I am a Professional Home Inspector. I have successfully completed training with the American Home Inspectors Training Institute, a member in good standing with interNACHI, have completed the requirements and submitted an application for ASHI Certified Inspector, and I have passed the National Home Inspectors Exam. I chose to obtain and continue educating myself, not because it's required by the State of Hawaii, but because education is a valuable tool in this business. I have learned very quickly in this business, that those who perform poorly, are uneducated, or are not detailed, will have a very short career in this business.

I am also currently licensed in The State of Arizona (Lic #65301), and having successfully completed the licensing process, found that the process did not make me a better inspector. I spent many hours obtaining the license, and the process did not expand my knowledge, it did not teach me to inspect better, it did not increase my knowledge of systems, and it did not make me free of mistakes. It did, however, cost me more than \$5,000 and take almost 6 months to become licensed.

While I am not entirely opposed to licensing, I believe that the current bill is overreaching and misdirected as to the general benefits that licensing could provide for the industry. There are a number of reasons that I oppose the bill, however, as to make my statement brief, I will focus on three segments of the bill. Those segments include 1) The Hawaii Association of Home Inspectors, 2) The formation and the composition of the board and 3) The proposal from which this bill was drafted.

The Hawaii Association of Home Inspectors:

The Bill mentions that one of the paths to licensing is to successfully complete "The Hawaii Association of Home Inspectors Certified Inspector Examination." My concern for this proposal is that there is no valid information to prove that this examination is of reputable quality. The founder of the Hawaii Association of Home Inspectors has personally been quoted as describing the exam as, "far better suited for Professional Home Inspectors, practicing in the State of Hawaii." This statement lacks credence and proof.

It is also documented that the exam is only available to members of the Hawaii Association of Home Inspectors. Additionally, the standards of practice that are mandated by membership of the Hawaii Association of Home Inspectors far exceed the standards of all other respected Home Inspector Associations. I believe that the perceived intent of the SOP is to protect the general public, however, I believe that the result is misdirected and could lead to potential litigation.

Finally, when I was made aware of the bill, The Hawaii Association of Home Inspectors had four members. Upon formation of the group, Wayne Blackburn personally contacted me several times in attempt to gain membership. While I have no proof, I would imagine that he contacted other business owners and home inspectors to also join the association. I ask you to please question the validity of the group and its impact on the industry, if the invitation of membership is extended and only 4 join, is this really the best representation of the industry.

The formation and the composition of the board:

- 1) There are several mentions of “engaged in home inspections for a period of X years,” as a qualification of membership.
 - a) How is this proven?
 - b) Does “engagement in home inspections” ensure that the person will best represent the board and the industry?
 - c) Without requirements, are we certain that a person who has been in business for X amount of years kept current with modern building practices and education?
 - d) Are we certain that a person who has been in business for X amount of years has kept current with industry trends and direction?
- 2) Three shall be public members.
 - a) 33% of the board power should be given to public members? This is an excessive transition of decision making power to people that may not be familiar with the home inspection process, the legalities of the home inspection business, and the limitations of an inspector.
- 3) One shall be a real estate broker
 - a) While we often work in accordance with real estate agents and during real estate transactions, our client is the buyer. Home Inspectors are not on the board of realtors, why should a realtor be on the board of home inspectors. The two should work together but independently, otherwise, there could be collusion.
- 4) The governor may appoint and fill each vacancy
 - a) With all due respect, Is the governor appropriately qualified to know who is best suited and most qualified to fulfill the leadership of the Home Inspection industry?
- 5) Three shall be home inspectors for 5 years and 2 shall be home inspectors for 10 years...
 - a) What happens to the board in the event that there are not enough members to fill the required seat?
 - b) Majority representation will be held by inspectors that have been in the industry for more than 5 years. This could be construed as protectionism in the industry.

The proposal from which this bill was drafted:

The proposal for which this bill was drafted was submitted by one individual, who has publicly admitted that he purposely did not want to collaborate with the rest of the industry to create a bill that was best for everyone. Wayne Blackburn as quoted in a recent email said “I elected to stay

several steps ahead of the game in recommending a BILL be created. Knowing first hand how unethically and unprofessionally (several) of the guys in the industry choose to operate (their recent emails testament), I just did not want them interfering with it being introduced. Many I trusted previous proved themselves non-trustworthy. A matter of strategy.” The proposal is extremely biased to the intentions of the individual. Therefore, the bill is biased as well.

Thank you for your time and consideration.

Best,
Sean Garvey
Diamond Head Home Inspections
4348 Waialae Ave #644
Honolulu, HI 96816
(808) 228-7478
sean.garvey@dhomeinspect.com

SB-2403

Submitted on: 2/12/2018 3:08:00 PM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Gary Hawley	Individual	Oppose	Yes

Comments:

I wish to submit my testimony in person at the hearing.

LATE

SB-2403

Submitted on: 2/12/2018 11:20:31 PM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Oscar R. Libed	Testifying on behalf of Inspect Hawaii, LLC	Oppose	No

Comments:

I am the owner of Inspect Hawaii, LLC doing home inspections for the past 4 years. I oppose this bill based on the blatant conflict of interest of HAHI and profits they will gain if this bill passes.

The Hawaii Association of Home Inspectors (HAHI) is not recognized nationally or even locally. Why should this organization be given an credibility?

Sincerely,

Oscar Libed

LATE

SB-2403

Submitted on: 2/13/2018 9:05:55 AM

Testimony for HOU on 2/13/2018 3:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Alex Woodbury	Testifying on behalf of Woodbury Inspection Group Inc.	Oppose	No

Comments:

Woodbury Inspection Group Inc.

77-359 Paulina Place

Kailua-Kona, Hawaii 96740-2481

808-322-5174 Fax 322-5178 Cell 640-1566

alex@woodburyhawaii.com

January 30, 2018

Re: Legislation Senate Bill SB2403

Attention: Senator Will Espero
senespero@capitol.hawaii.gov

Senator Breene Harimoto
senharimoto@capitol.hawaii.gov

Senator Rosalyn Baker
senbaker@capitol.hawaii.gov

Senator Lorraine R. Inouye

seninouye@capitol.hawaii.gov

Senator Josh Green

sengreen@capitol.hawaii.gov

Dear Senators,

My name is Alex Woodbury, I am the president of Woodbury Inspection Group Inc. with offices and residences in Districts 3 and 9 on the Big Island of Hawaii. **I have recently learned of the introduction of Senate Bill SB2403. I am not opposed to legislation, however I am opposed to this bill as written. I support SCR27 a full SUNRISE REVIEW OF THE LICENSURE AND REGULATION OF HOME INSPECTORS is absolutely needed before SB2403 or a bill similar to it can even be considered.**

Background:

We are a multi-generational family owned and operated home inspection company based in Kailua-Kona and Kamuela on the big island of Hawaii. We have been in the home inspection business since 1993 having performed over 20,000 inspections to date. We were formerly a licensed general contracting firm from 1979-2001, (License # BC-12448).

My business, as mentioned is family owned, and I am the younger generation. My recently deceased father Michael Woodbury paved the way for me. After five years of apprenticeship, I was, at the time of my certification with the American Society of Home Inspectors (ASHI), one of the youngest ever credentialed as a certified home inspector. This year at the age of 40 I received my 15th year recognition as an ASHI Certified Home Inspector. Currently I am a director at large for the state chapter of the American Society of Home Inspectors. I have been past president of the organization and for several years I chaired its legislation committee.

During my tenures as both chapter president and legislation committee chair we battled introduction of past bad legislation and worked closely with ASHI National to follow legislation efforts elsewhere in the country. Two agendas became clear during legislation efforts, 1.) efforts by disenfranchised inspectors to control market share drove the majority of legislation attempts nationally, and 2.) efforts by lawmakers to protect consumers drove to a significantly lesser extent efforts to enact legislation.

In the majority of cases, states' legislation for the licensure of home inspectors has ultimately fallen short of recommended industry guidelines, namely the Standards and Practice, and codes of Ethics of the American Society of Home Inspectors, and the International Association of Certified Home Inspectors. Unfortunately many well intentioned attempts at legislation have resulted in licensure of watered down and ultimately poorly executed laws that were proposed as strong and well intentioned bills.

Regarding SB2403, as currently written, quite the opposite is in effect. Currently the bill far exceeds ASHI model legislation in stringency and oversight and there is bias, as well as significant potential conflict of interest. The bill is apparently based on a working document submitted by well known Home Inspector, who is ironically not only **not** a member of either of the preeminent national certifying agencies, but he has recused himself from both in years past after significant conflicts with members of both organizations at both state chapter and national levels over just this very issue among other things. As a former member of our state chapter, he was not a team player and failed to come to a middle ground on most everything.

I have read the bill in its entirety, and I firmly oppose it for four primary reasons set forth below:

1.) -6 Qualifications for licensure.

What is the Hawaii Association of Home Inspectors? and why is it repeatedly referenced in this bill? This "organization" is as yet one year old, and not credible.

It is not accredited by [National Commission for Certifying Agencies\(NCCA\)](#) It is not recognized by ASHI or Internachi. It consists of four members or less state wide and does not represent the home inspection industry in Hawaii or nationally. It has no affiliation with the American Society of Home Inspectors or InterNACHI. Hawaii state has approximately 115 home inspection companies. Are we to base some key component of this legislation off of an arguably fictitious organization within the industry locally that is run olicarghacly?

How is it that a bill before the senate includes reference to an un-recognized organization? Any reference to HAHI or its exams or certifications should be stripped

from this bill. There are professional nationally and internationally recognized NCCA accredited 501.C3s for this such as ASHI and InterNachi.

2.) -4 Board of home inspectors; establishment, appointment, membership.

(1) & (2) I would encourage this to read five and ten years consecutively and include only inspectors who were members in good standing during this tenure with nationally recognized certification organizations such as ASHI or Internachi. Otherwise we have potential for un-credentialed “inspectors” in executive board positions.

We are going to place barely a minority 4:5 board members in a position to develop and execute sections 1-7 who have no background whatsoever in home inspection? Really? A real estate broker and three members of the public at random or by of appointment by our Governor? What about a real estate attorney and a construction defect litigation attorney on the board? What about a municipal code official an actual “building inspector”? Or maybe more credentialed and nationally certified home inspectors? This needs discussion and correction.

3.) How will the DCCA justify the creation of a position or positions within its department to pay for licensure. With arguably 20% or more inspection companies failing to meet the initial licensing requirements how will 80 inspectors paying \$175-450.00 annually fund even a part time department position?

This does not seem fiscally responsible?

4.) There is no discussion within this bill of mentoring or the ability for an inspection firm to perform inspections with the oversight of an responsible managing entity RME overseeing apprentices etc. With many firms including my own having more than one inspector is not uncommon the market demands it. If I cannot mentor someone under me first and then through a careful apprenticeship bring them up to my standards and train them to be competent enough to be licensed, then how do we effectively bring new blood into the industry? The bill defined education requirements fall far short I assure you. Experience is everything. Looking at the DCCA’s requirement for a licensed general contractor for example, in addition to satisfactorily completing a written proctored exam, they are interviewed, and their experience of managing personnel over 5 years is carefully scrutinized. Look at the standards for ASHI and Internachi. Required are 50 fee paid inspections for candidacy, 250 fee paid inspections for certification, all reviewed and critiqued carefully, in addition to the

passage of a nationally recognized psychometrically valid third party procured examination. How does this bill allow for mentorship and training of future inspectors under those who are currently licensed/qualified?

Senators, in the coming weeks, I think you will find that the industry in the state is not in approval or support of this bill as written. I would be happier with ASHI's model legislation, and yet I wonder as I did over a decade ago with similar introduced legislation, does Hawaii yet have the industry to support such legislation without the licensure being a drain on State government resources?

I must attest that I consider my self an absolute professional, having the reputation in my districts as one of the most thorough and professional inspectors in the industry like my father before me. After all, reputation in our industry is everything and consumers are educated more than ever in this digital age. Any licensing requirement that results in the elimination of available inspectors in the state will undoubtedly lead to supply and demand issues, a shortage of qualified "licensed" inspectors would increase the DROA real estate transaction inspection and due diligence time period beyond reasonable and feasible industry accepted standards and as a result lead to the increase in cost of a home inspection for the consumer. I already turn away 60% of the potential clients reaching out to me, and I suspect that if this bill passes that number will increase significantly.

Licensure will not likely protect the consumer. Consumers are like birds of a feather. They flock together. Those that want a deal pick the cheapest inspector. Those that are deceitful pick the inspector with the lowest ethics, and those that are savvy pick the inspector with the best reputation and get what they pay for. Like general contracting, licensing in home inspection will not significantly change this reality, and weak legislation will be a stain on our legislature and the DCCA.

I recommend that the Senate shelve this bill until it can be appropriately reviewed and re-written by a panel of experts in the industry locally for revisitation in the 2019 legislative session. I volunteer myself to review and assist in re-writing should the senate be interested. I also strongly support SCR 27. There needs to be a full SUNRISE REVIEW OF THE LICENSURE AND REGULATION OF HOME INSPECTORS.

Very Truly Yours,

Alex Woodbury, President

Woodbury Inspection Group Inc.

808-640-1566

alex@woodburyhawaii.com

www.woodburyhawaii.com

ASHI Certified Home Inspector 15 yrs. ACI 211314

ITC Level Two Certified Infrared Thermographer

USGBC LEED AP

USGBC Green Rater

Former HERS Home Energy Rating Specialist

Former EnergyStar Partner

Former President of ASHI Hawaii

Past Legislative Chair, Current Director at Large.

2018 Celebrating 25 years in the industry!