



STATE OF HAWAII  
DEPARTMENT OF EDUCATION  
P.O. BOX 2360  
HONOLULU, HAWAII 96804



**Date:** 02/21/2018  
**Time:** 10:08 AM  
**Location:** 211  
**Committee:** Senate Ways and Means

**Department:** Education

**Person Testifying:** Dr. Christina M. Kishimoto, Superintendent of Education

**Title of Bill:** SB 2051, SD1 RELATING TO EDUCATION.

**Purpose of Bill:** Permits individual department of education schools and career pathways, academies, or programs operated within a department of education school, to engage in commercial enterprises, including the sale of goods produced by or for an individual school, career pathway, academy, or program. (SD1)

**Department's Position:**

The Department of Education (Department) supports SB 2051 SD1, which would allow an individual department school or any career pathway, academy, or program operated within a school, to engage in commercial enterprises that are related to their primary educational purposes, including the sale of goods produced by or for an individual school, career pathway, academy, or program.

The Department's Community Engagement Office (CEO) is charged with the responsibility of stewarding Connect 2 Careers (C2C), a statewide partnership formed to build, measure, and scale high-quality work-based learning experiences for students which align with local, county, and state economic and labor market needs.

SB 2051 SD1 aligns with the Department's Strategic Plan for student success in college, career, and citizenship. This measure will enhance the rigor and relevance of work-based learning throughout the P-20 continuum as students engage in comprehensive, real-world immersive experiences particularly in the areas of entrepreneurship and strategic commercial enterprise.

Thank you for the opportunity to provide testimony in support of SB 2051 SD1.

The Hawaii State Department of Education seeks to advance the goals of the Strategic Plan which is focused on student success, staff success, and successful systems of support. This is achieved through targeted work around three impact strategies: school design, student voice, and teacher collaboration. Detailed information is available at [www.hawaiipublicschools.org](http://www.hawaiipublicschools.org).

**LATE**

**SB-2051-SD-1**

Submitted on: 2/20/2018 1:21:06 PM

Testimony for WAM on 2/21/2018 10:08:00 AM

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Present at Hearing</b>
Ann Mahi	Testifying for Hawaii Dept of Education	Support	No

Comments:

Testimony is written in support of SB2051

This amendment to Section 302A of the Hawaii Revised Statute will allow DOE schools to expand and support the career programs to allow for the sale of products and services and the deposit of funds back into the school programs. This will allow schools to provide the entire continuum of learning about enterprise inclusive of industry standards, marketing and promotion, business and finance, and customer service.

This bill is essential to our high school programs because in many cases, there is need to utilize the money to support improvement of the enterprise within the career technical academy, pathway or program as funding for these programs are limited and basically used to sustain the status quo.

The goal is not to compete with commercial business but to provide an opportunity for our students to experience the real world of business and gain entrepreneurial knowledge and skills.

The Department of Education will develop administrative rules to set the framework for consistent implementation of this bill should it be passed.

Thank you for your support and for continuing to envision the changing needs of education as we strive to create relevance and opportunities for our student to build the knowledge, skills and competencies they will need for their future in Hawaii.

**LATE**

February 20, 2018

To: Senator Donovan Dela Cruz, Chair  
Senator Gilbert S.C. Keith-Agaran, Vice Chair

Re: Testimony in SUPPORT OF SB2051: RELATING TO EDUCATION

Submitted by : L. Candy Suiso  
Program Director, Searider Productions  
Wai`anae High School

Aloha Honorable Senators Dela Cruz, Keith-Agaran and Committee Members

My name is Candy Suiso from Makaha, Founder and Program Director of Searider Productions - an integrated multi-media program at Wai`anae High School.

I am submitting testimony to request your support of SB2051: Relating to Education. This amendment to Section 3021 of the Hawaii Revised Statute will allow the DOE schools to expand and support career programs to allow for the sale of products and services and the deposit of funds back into the school's program.... programs like our Marine Science Learning Center's aquaculture program that grows ogo, our Culinary Program which works closely with local chefs to create pastries and other savory dishes for special events, and our program - Searider Productions which provides photography, video production, and graphic arts services to the public.

These programs, and others like these in schools across the state, give our students real-world, relevant learning opportunities in our classrooms. Funding is used to support continuation and improvement of our programs. The goal is not to compete with commercial businesses, but to provide an opportunity for our students to experience the real world of business and gain entrepreneurial knowledge and skills.

This is a tremendous opportunity for Hawaii to set the framework for Career Technology programs to utilize their money to support, continue, grow and improve. As educators, we want to make sure our students exit our schools with the skills and education they need to be successful in our workforce.

I enthusiastically support SB2051 and hope you will give full consideration in supporting it too.

Sincerely,

L. Candy Suiso

**SB-2051-SD-1**

Submitted on: 2/20/2018 1:57:16 PM

Testimony for WAM on 2/21/2018 10:08:00 AM

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Present at Hearing</b>
Disa Hauge	Testifying for Waianae High School	Support	No

Comments:

**February 20, 2018**

**To: Senator Donovan Dela Cruz, Chair**

**Senator Gilbert Keith-Agaran, Vice Chair**

**Re: Testimony in SUPPORT OF SB2051: RELATING TO EDUCATION**

**Submitted by: Disa Hauge, Principal, Wai`anae High School**

**Aloha Honorable Senators Dela Cruz, Keith-Agaran and Committee members:**

**I am Disa Hauge, principal of Wai`anae High and I am requesting your support of SB2051: Relating to Education as it will allow the sale of school products and services to be cycled back into the school's programs.**

**The better we are able to facilitate students' engagement in relevant, real-world experiences, the more thoroughly and at a higher level is their understanding of the content. Towards this end we provide students with many real-world experiences from ogo production in the Marine Science Learning Center (MSLC) to media production in Searider Productions to produce and eggs in the agricultural program to catering in our culinary program, to name a few.**

**It costs about \$12,000 a year for our MSLC to provide its students with experiences in the community that includes an overnigher for team-building, a week long excursion around 'Oahu that includes working with scientists at Coconut Island, learning at He'eia and Hawaii Kai fishponds, participating in community service at Kahana Valley and in several other locations which focus on environmental and cultural preservation, and culminates in a mahalo evening program for the students' families in which they share all that they have learned. The amount of work involved in fundraising this money simply detracts from the work we need to do.**

**Ogo sales that can be cycled back into our programs would allow funds to build the program, support community-based field trips, and allow expansion of the program. For example, students are studying the feasibility of establishing a hatchery to replenish our 'anae, or mullet.**

**Our school is in the process of developing an overarching business curriculum for all of our programs. It will include business planning, human resource management, financial systems, and regulatory compliance. We have no intentions of competing with community businesses as we fully expect student-run quasi-businesses in a school setting to be where students can safely make financial mistakes. We expect to be in compliance with applicable regulations and will develop an elective class that conducts mock-OSHA and DOH inspections, 'fines' companies, collects 'taxes', analyzes our operations, and issues End of Year Financial Reports.**

**Thank you for your consideration in support of SB 2051. It will support our efforts to provide our students with real-world experiences that prepare them for their place in our community.**

**SB-2051-SD-1**

Submitted on: 2/20/2018 9:53:05 PM

Testimony for WAM on 2/21/2018 10:08:00 AM

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Present at Hearing</b>
Rachel L. Kailianu	Testifying for Ho`omana Pono, LLC	Support	Yes

Comments: