
A BILL FOR AN ACT

RELATING TO EDUCATION.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

1 SECTION 1. Chapter 302A, Hawaii Revised Statutes, is
2 amended by adding a new section to be appropriately designated
3 and to read as follows:

4 "§302A- Schools; career pathways, academies, and
5 programs; commercial enterprises. (a) Notwithstanding any law
6 to the contrary, an individual department school or any career
7 pathway, academy, or program operated within a school may engage
8 in commercial enterprises that are related to the primary
9 educational purposes of the school, career pathway, academy, or
10 program as set forth in this chapter, including the sale of
11 goods produced by or for an individual school, career pathway,
12 academy, or program.

13 (b) The department may adopt rules pursuant to chapter 91
14 to carry out the purposes of this section."

15 SECTION 2. New statutory material is underscored.

16 SECTION 3. This Act shall take effect on July 1, 2018.

17



Report Title:

Department of Education; Schools; Career Pathways, Academies, or Programs; Commercial Enterprises

Description:

Permits individual department of education schools and career pathways, academies, or programs operated within a department of education school, to engage in commercial enterprises, including the sale of goods produced by or for an individual school, career pathway, academy, or program. (SD1)

The summary description of legislation appearing on this page is for informational purposes only and is not legislation or evidence of legislative intent.





STATE OF HAWAII
DEPARTMENT OF EDUCATION
P.O. BOX 2360
HONOLULU, HAWAII 96804

Date: 03/19/2018
Time: 03:10 PM
Location: 309
Committee: House Education

Department: Education

Person Testifying: Dr. Christina M. Kishimoto, Superintendent of Education

Title of Bill: SB 2051, SD1 RELATING TO EDUCATION.

Purpose of Bill: Permits individual department of education schools and career pathways, academies, or programs operated within a department of education school, to engage in commercial enterprises, including the sale of goods produced by or for an individual school, career pathway, academy, or program. (SD1)

Department's Position:

The Department of Education (Department) supports SB 2051 SD1, which would allow an individual department school or any career pathway, academy, or program operated within a school, to engage in commercial enterprises that are related to their primary educational purposes, including the sale of goods produced by or for an individual school, career pathway, academy, or program.

The Department's Community Engagement Office (CEO) is charged with the responsibility of stewarding Connect 2 Careers (C2C), a statewide partnership formed to build, measure, and scale high-quality work-based learning experiences for students which align with local, county, and state economic and labor market needs.

SB 2051 SD1 aligns with the Department's Strategic Plan for student success in college, career, and citizenship. This measure will enhance the rigor and relevance of work-based learning throughout the P-20 continuum as students engage in comprehensive, real-world immersive experiences particularly in the areas of entrepreneurship and strategic commercial enterprise.

Thank you for the opportunity to provide testimony in support of SB 2051 SD1.

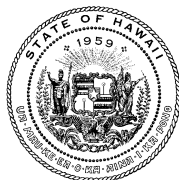
The Hawaii State Department of Education seeks to advance the goals of the Strategic Plan which is focused on student success, staff success, and successful systems of support. This is achieved through targeted work around three impact strategies: school design, student voice,

and teacher collaboration. Detailed information is available at www.hawaiipublicschools.org.

**LATE
TESTIMONY**

LATE

DAVID Y. IGE
GOVERNOR



DR. CHRISTINA M. KISHIMOTO
SUPERINTENDENT

STATE OF HAWAII
DEPARTMENT OF EDUCATION
WAIPAHU HIGH SCHOOL
94-1211 FARRINGTON HIGHWAY
WAIPAHU, HAWAII 96797

LATE

March 19, 2018

To: House Committee on Education
Representative Justin Woodson, Chairperson
Representative Sam Kong, Vice Chairperson

From: Keith Hayashi, Principal
Waipahu High School

Re: Testimony IN SUPPORT of SB 2051, SD1, RELATING TO EDUCATION

Aloha Honorable Representatives Woodson, Kong, and members of the Committee:

I am testifying in support of SB 2051, which amends Section 302A of the Hawaii Revised Statute to allow Department of Education schools to engage in commercial enterprises, including the sale of goods produced by or for schools, career pathways, academies, or programs.

This bill provides the opportunity for schools to further support student learning through developing the full scope of entrepreneurial skills and concepts. It motivates students to leverage their learning and innovative skills; as it provides the opportunity to now reinvest into the very programs that they are committed to build. Our students are currently engaged with industry in app development, engineering design, aquaponics, creative media, and other areas related to career and technical education. SB 2051 provides the opportunity for students to “give back” to schools and expand programs.

Thank you for your support in creating a system whereby schools can continue to successfully prepare our students for the challenges of the 21st Century.

Thank you for the opportunity to submit testimony.

LATE

SB-2051-SD-1

Submitted on: 3/18/2018 9:01:13 PM
Testimony for EDN on 3/19/2018 3:10:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Sean Wong	Roosevelt High School	Support	No

Comments:

As principal of Roosevelt High School, I am submitting written testimony in support of SB2051. This amendment to Section 302A of the Hawaii Revised Statute will allow DOE schools to expand and support the career programs to allow for the sale of products and services and the deposit of funds back into the school programs. This will allow schools to provide the entire continuum of learning about enterprise inclusive of industry standards, marketing and promotion, business and finance, and customer service. This bill is essential to our high school programs because in many cases, there is need to utilize the money to support improvement of the enterprise within the career technical academy, pathway or program as fundng for these programs are limted and basically used to sustain the status quo. The goal is not to compete with commercial business but to provide an opportunity for our students to experience the real world of business and gain entrepreneurial knowledge and skills. Thank you for your support and for continuing to envision the changing needs of education as we strive to create relevance and oportunties for our student to build the knowledge, skills and competencies they will need for their future in Hawaii.

LATE

SB-2051-SD-1

Submitted on: 3/18/2018 12:44:35 PM
Testimony for EDN on 3/19/2018 3:10:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Disa Hauge	Waianae High School	Support	No

Comments:

March 19, 2018

To: Representative. Justin H. Woodson, Chair

Representative Sam Satoru Kong, Vice Chair

Re: Testimony in SUPPORT OF SB2051 SD1: RELATING TO EDUCATION

Submitted by: Disa Hauge, Principal, Wai`anae High School

Aloha Honorable Representatives Woodson, Kong and Committee members:

I am Disa Hauge, principal of Wai‘anae High and I am requesting your support of SB2051: Relating to Education as it will allow the sale of school products and services to be cycled back into the school’s programs. This will enhance our ability to increase the rigor and relevance in our curricula which prepare students to take their place in our society, ready for college and careers.

The better we are able to facilitate students’ engagement in relevant, real-world experiences, the more thoroughly and at a higher level is their understanding of the content. Towards this end we provide students with many real-world experiences such as ogo production in the Marine Science Learning Center (MSLC), media production in Searider Productions, ‘Farm to Table’ produce and eggs in the agricultural program, and catering in our culinary program. This bill will allow us to incorporate entrepreneurial curricula and experiences into their programs with administrative rule oversight.

The scale at which a school can produce items and services for sale means that we are unable to compete commercially with private enterprise. For example, we only have space for a dozen chickens and students are available to cater only periodically. Most importantly, we are an educational enterprise and we fully expect that each cohort of students will learn best by building their own products and services, which necessarily means that we fully expect to often not turn a profit, just like a start up business.

Ogo sales out of our Marine Science Learning Center will be cycled back into our programs would allow us to expand the program and support field trips to valuable resources such as our island's fishponds and Coconut Island. Imagine if Wai'anae High students developed a mechanism to replenish our 'anae, or mullet? They are currently studying the feasibility of establishing just such a hatchery.

Our school is in the process of developing an overarching business curriculum for all of our programs. It will include business planning, human resource management, financial systems, and regulatory compliance. We have no intentions of competing with community businesses as we fully expect student-run quasi-businesses in a school setting to be a microcosm in which students can safely make entrepreneurial mistakes.

Administrative rules will lay out requirements for our programs. We expect to be in compliance with all DOH regulations relating to food preparation and safety, for example. As a school, we are in the process of developing an elective class that conducts mock-OSHA and DOH inspections, 'fines' companies, collects 'taxes', analyzes our operations, and issues End of Year Financial Reports.

Thank you for your consideration in support of SB 2051 SD1. It will support our efforts to provide our students with real-world experiences that prepare them for their place in our community.

SB-2051-SD-1

Submitted on: 3/18/2018 3:11:36 PM

Testimony for EDN on 3/19/2018 3:10:00 PM

LATE

Submitted By	Organization	Testifier Position	Present at Hearing
Melodie Aduja	OCC Legislative Priorities Committee, Democratic Party of Hawai'i	Support	No

Comments:

SB-2051-SD-1

Submitted on: 3/18/2018 5:00:14 PM

Testimony for EDN on 3/19/2018 3:10:00 PM



Submitted By	Organization	Testifier Position	Present at Hearing
Ann Mahi	Hawaii Dept of Education	Support	Yes

Comments:

This testimony is written in support of SB2051. This amendment to Section 302A of the Hawaii Revised Statute will allow DOE schools to expand and support the career programs to allow for the sale of products and services and the deposit of funds back into the local school program accounts. This amendment will allow schools to provide the entire continuum of learning about enterprise inclusive of industry standards, marketing and promotion, business and finance, and customer service.

This bill is essential to our high school programs because in many cases, the profit made will be used to support improvement of the enterprise within the career technical academy, pathway or program as funding for these programs are limited and currently used to sustain the status quo. The goal is not to compete with commercial business but to provide an opportunity for our students to experience the real world of business and gain entrepreneurial knowledge and skills.

The Department of Education, Community Engagement Office is charged with the development of the administrative rules to set the framework for consistent implementation of this bill should it be passed. The intent of this bill integrates with the current C2C program administered through the DOE Community Engagement Office. These administrative rules will be developed to address systems issues of marketing, invoicing, national standards of practice, quality of products, services and liability prior to implementation by schools.

Thank you for your support and for continuing to envision the changing needs of education as we strive to create relevance and opportunities for our student to build the knowledge, skills and competencies they will need for their future in Hawaii.

SB-2051-SD-1

Submitted on: 3/18/2018 5:39:13 PM

Testimony for EDN on 3/19/2018 3:10:00 PM



Submitted By	Organization	Testifier Position	Present at Hearing
Ron Okamura	Individual	Support	Yes

Comments:

I am writing in support of SB2051. The passing of this bill will allow schools to create "real" world business experiences and strengthen our CTE programs at our schools. It will provide an opportunities for our students to put into practice the skills and knowledge that they have learned in the classroom. It will also provide additional revenue to grow and strengthen our CTE programs by being able to upgrade and purchase new equipment and programs that allows the students ot keep up with the business industries.

The students will also be able to put into practice the National Standards of Practice that is based on industry standards and make it relevant to their learning.

I feel that with the passing of this bill it will make our school programs more relevant to what the students will be expected to do when they get into the work force.

SB-2051-SD-1

Submitted on: 3/19/2018 1:13:16 PM

Testimony for EDN on 3/19/2018 3:10:00 PM



Submitted By	Organization	Testifier Position	Present at Hearing
KELCY KOGA	Individual	Support	No

Comments:

I am in support of SB2051. As a high school principal I feel that this bill will be critical in supporting Career and Technical Educaiton for our students.