

**Date:** 03/28/2018  
**Time:** 02:00 PM  
**Location:** 308  
**Committee:** House Finance

**Department:** Education

Dr. Christina M. Kishimoto, Superintendent of Education

**Title of Bill:** SB 2051, SD1, HD1 RELATING TO EDUCATION.

**Purpose of Bill:** Permits individual department of education schools and career pathways, academies, or programs operated within a department of education school, to engage in commercial enterprises, including the sale of goods produced by or for an individual school, career pathway, academy, or program. (SB2051 HD1)

**Department's Position:**

The Department of Education (Department) supports SB 2051, SD1, HD1 which would allow an individual department school or any career pathway, academy, or program operated within a school, to engage in commercial enterprises that are related to their primary educational purposes, including the sale of goods produced by or for an individual school, career pathway, academy, or program.

The Department's Community Engagement Office (CEO) is charged with the responsibility of stewarding Connect 2 Careers (C2C), a statewide partnership formed to build, measure, and scale high-quality work-based learning experiences for students which align with local, county, and state economic and labor market needs.

SB 2051, SD1, HD1 aligns with the Department's Strategic Plan for student success in college, career, and citizenship. This measure will enhance the rigor and relevance of work-based learning throughout the P-20 continuum as students engage in comprehensive, real-world immersive experiences particularly in the areas of entrepreneurship and strategic commercial enterprise.

Thank you for the opportunity to provide testimony in support of SB 2051, SD1, HD1.

The Hawaii State Department of Education seeks to advance the goals of the Strategic Plan which is focused on student success, staff success, and successful systems of support. This is achieved through targeted work around three impact strategies: school design, student voice, and teacher collaboration. Detailed information is available at [www.hawaiipublicschools.org](http://www.hawaiipublicschools.org).

Status: **Approved** 03/27/2018

March 27, 2018

To: Representative Sylvia Luke, Chair  
Representative Ty J.K. Cullen, Vice Chair

Re: Testimony in SUPPORT OF SB2051: RELATING TO EDUCATION

Submitted by : L. Candy Suiso  
Program Director, Searider Productions  
Wai`anae High School

Aloha Honorable Representatives Luke, Cullen and Committee Members

My name is Candy Suiso from Makaha, Founder and Program Director of Searider Productions - an integrated multi-media program at Wai`anae High School.

I am submitting testimony to request your support of SB2051: Relating to Education. This amendment to Section 3021 of the Hawaii Revised Statute will allow the DOE schools to expand and support career programs to allow for the sale of products and services and the deposit of funds back into the school's program.... programs like our Marine Science Learning Center's aquaculture program that grows ogo, our Culinary Program which works closely with local chefs to create pastries and other savory dishes for special events, and our program - Searider Productions which provides photography, video production, and graphic arts services to the public.

These programs, and others like these in schools across the state, give our students real-world, relevant learning opportunities in our classrooms. Funding is used to support continuation and improvement of our programs. The goal is not to compete with commercial businesses, but to provide an opportunity for our students to experience the real world of business and gain entrepreneurial knowledge and skills.

This is a tremendous opportunity for Hawaii to set the framework for Career Technology programs to utilize their money to support, continue, grow and improve. As educators, we want to make sure our students exit our schools with the skills and education they need to be successful in our workforce.

I enthusiastically support SB2051 and hope you will give full consideration in supporting it too.

Sincerely,

L. Candy Suiso

**LATE**

**SB-2051-HD-1**

Submitted on: 3/27/2018 5:52:52 PM

Testimony for FIN on 3/28/2018 2:00:00 PM

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Present at Hearing</b>
Disa Hauge	Waianae High School	Support	No

Comments:

**March 28, 2018**

**To: Representative Sylvia Luke, Chair**

**Representative Ty J.K. Cullen, Vice Chair**

**Re: Testimony in SUPPORT OF SB2051 SD1: RELATING TO EDUCATION**

**Submitted by: Disa Hauge, Principal, Wai`anae High School**

**Aloha Honorable Representatives Luke, Cullen, and Committee members:**

**I am Disa Hauge, principal of Wai‘anae High and I am requesting your support of SB2051: Relating to Education as it will allow the sale of school products and services to be cycled back into the school’s programs. This will enhance our ability to increase the rigor and relevance in our curricula which prepare students to take their place in our society, ready for college and careers.**

**The better we are able to facilitate students’ engagement in relevant, real-world experiences, the more thoroughly and at a higher level is their understanding of the content. Towards this end we provide students with many real-world experiences such as ogo production in the Marine Science Learning Center (MSLC), media production in Searider Productions, ‘Farm to Table’ produce and eggs in the agricultural program, and catering in our culinary program. This bill will allow us to incorporate entrepreneurial curricula and experiences into their programs with administrative rule oversight.**

**The scale at which a school can produce items and services for sale means that we are unable to compete commercially with private enterprise. For example, we only have space for a dozen chickens and students are available to cater only periodically. Most importantly, we are an educational enterprise and we fully expect that each cohort of students will learn best by building their own products and services, which necessarily means that we fully expect to often not turn a profit, just like a start up business.**

**Ogo sales out of our Marine Science Learning Center will be cycled back into our programs would allow us to expand the program and support field trips to valuable resources such as our island's fishponds and Coconut Island. Imagine if Wai'anae High students developed a mechanism to replenish our 'anae, or mullet? They are currently studying the feasibility of establishing just such a hatchery.**

**Our school is in the process of developing an overarching business curriculum for all of our programs. It will include business planning, human resource management, financial systems, and regulatory compliance. We have no intentions of competing with community businesses as we fully expect student-run quasi-businesses in a school setting to be a microcosm in which students can safely make entrepreneurial mistakes.**

**Administrative rules will lay out requirements for our programs. We expect to be in compliance with all DOH regulations relating to food preparation and safety, for example. As a school, we are in the process of developing an elective class that conducts mock-OSHA and DOH inspections, 'fines' companies, collects 'taxes', analyzes our operations, and issues End of Year Financial Reports.**

**Thank you for your consideration in support of SB 2051 SD1. It will support our efforts to provide our students with real-world experiences that prepare them for their place in our community.**

**SB-2051-HD-1**

Submitted on: 3/28/2018 7:01:21 AM

Testimony for FIN on 3/28/2018 2:00:00 PM

**LATE**

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Present at Hearing</b>
Ann Mahi	Hawaii Dept of Education	Support	No

Comments:

This testimony is in support of SB 2051 as it will provide a means to expand opportunities in our schools to teachers and students to integrate real world entrepreneurial experiences into career technical programs and academies. Under the guidance and framework of the Department of Education, profits will be returned to the programs for sustainability and improvement. This will keep Hawaii in alignment with many state school districts who have put these measures in place such as in Nashville Tennessee, Montgomery Maryland, Vancouver Washington and here in Hawaii with the Hawaii Community Correctional Center programs Thank you

**LATE**

**SB-2051-HD-1**

Submitted on: 3/28/2018 10:27:56 AM

Testimony for FIN on 3/28/2018 2:00:00 PM

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Present at Hearing</b>
Ron Okamura	Individual	Support	No

Comments:

I stand in support of the SB 2051 and stand on my previous testimonies submitted in previous hearings.

**LATE**

**SB-2051-HD-1**

Submitted on: 3/28/2018 12:00:48 PM

Testimony for FIN on 3/28/2018 2:00:00 PM

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Present at Hearing</b>
Lanelle Hibbs	DOE	Support	No

Comments:

As a complex area superintendent of Kailua-Kalaheo Complex Area, I support this measure to increase opportunities for our schools and students in our CTE programs.

**LATE**

**SB-2051-HD-1**

Submitted on: 3/28/2018 12:08:01 PM

Testimony for FIN on 3/28/2018 2:00:00 PM

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Present at Hearing</b>
William N. Arakaki	Department of Education	Support	No

Comments: