

LATE

Hawaii Fish Company (HFC), a family-owned North Shore Oahu aquaculture farm, testifies in strong support of HB 2610 HD2 which would appropriate funds for the continuation of the Hawaii manufacturing development grant program administered by the High Technology Development Corporation (HTDC). HFC is currently researching and developing manufactured aquafarm products with support one USDA/SBIR Phase I feasibility research grant and two USDA/SBIR Phase II research and development grants and a Hawaii SBIR matching grant for each.

Once our current SBIR R&D efforts are complete, we will move forward with Phase III commercialization. This will include the development of manufacturing equipment and infrastructure for the preparation and manufacture of aquaculture and aquaponic products. The continuation of this supportive manufacturing development grant program would provide HFC an important cost sharing opportunity to enable our small, family-owned, multigenerational company to take this important commercialization step which, in turn, will enable us to support job retention, increased rural employment, seafood and aquaponic supply production, and sales.

In summary, the manufacturing support potentially available to our company through this HTDC program has already been successfully provided to many other local manufacturing companies for the past three years. With the manufacturing development grant program's positive track record, HFC feels strongly that this program is worthy of continued State support. As such, we strongly support HB 2610 HD2.



MAUI
CHAMBER OF COMMERCE
VOICE OF BUSINESS

LATE

**HEARING BEFORE THE SENATE COMMITTEE ON
ECONOMIC DEVELOPMENT, TOURISM & TECHNOLOGY
HAWAII STATE CAPITOL, SENATE CONFERENCE ROOM 414
MONDAY, MARCH 12, 2018 AT 1:15 P.M.**

To The Honorable Glenn Wakai, Chair;
The Honorable Brian T. Taniguchi, Vice Chair; and
Members of Committee on Economic Development, Tourism & Technology;

**TESTIMONY IN SUPPORT OF HB 2610 HD2
RELATING TO THE HAWAII TECHNOLOGY DEVELOPMENT CORPORATION**

Aloha, my name is Pamela Tumpap and I am the President of the Maui Chamber of Commerce. I am writing share our support of HB 2610.

The Hawaii Technology Development Corporation is extremely important to develop and sustain the state's manufacturing industry. The manufacturing increases the workforce and resources for our community. We believe supporting our local manufacturers is vital to our state's economy and support funding to continue the manufacturing grant program and its operations and administration for fiscal year 2018-2019.

Sincerely,

Pamela Tumpap

Pamela Tumpap
President

To advance and promote a healthy economic environment for business, advocating for a responsive government and quality education, while preserving Maui's unique community characteristics.

LATE

HB-2610-HD-2

Submitted on: 3/12/2018 10:54:27 AM

Testimony for ETT on 3/12/2018 1:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Steve Miller	Individual	Support	No

Comments:

LATE

HB-2610-HD-2

Submitted on: 3/12/2018 11:15:21 AM
Testimony for ETT on 3/12/2018 1:15:00 PM

Submitted By	Organization	Testifier Position	Present at Hearing
Todd Robertson	Testifying for Hyperspective Studios, Inc.	Support	No

Comments:

Hyperspective **supports HB2610, HD2** that appropriates funds to HTDC for continuance and administration of the manufacturing development program.

Hyperspective is a digital creative agency, focused on developing cutting edge technology for communications and products within the State of Hawaii for global export. As a technology company, Hyperspective benefits from programs like the manufacturing program in-directly through services provided to companies that are awarded support and through the economic ecosystem these companies are a part of. This program supports the growth of an ecosystem of companies that attract large-scale business, talent and investments to Hawaii.

According to the Chamber of Commerce of Hawaii, Hawaii has over 1,000 active manufacturers employing approximately 17,000 workers and Hawaii's manufacturing industry helped the local economy by exporting nearly \$570 million in manufactured goods in 2012.

The program limits reimbursement to 20% of qualified expenses capped at \$100,000. The program shows the State's support for local manufacturers willing to make the commitment to growing their businesses in Hawaii and growing the industry.

We respectfully request correction of the defective effective date.

Thank you for the opportunity to offer these comments