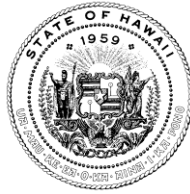


GM594

Measure Title: Submitting for consideration and confirmation to the Real Estate Commission, Gubernatorial Nominee, JOHN LOVE, for a term to expire 06-30-2022.

Report Title: Real Estate Commission

Current Referral: CPH



DAVID Y. IGE
GOVERNOR

DOUGLAS S. CHIN
LIEUTENANT GOVERNOR

STATE OF HAWAII
OFFICE OF THE DIRECTOR
DEPARTMENT OF COMMERCE AND CONSUMER AFFAIRS
335 MERCHANT STREET, ROOM 310
P.O. Box 541
HONOLULU, HAWAII 96809
Phone Number: 586-2850
Fax Number: 586-2856
cca.hawaii.gov

CATHERINE P. AWAKUNI COLÓN
DIRECTOR

JO ANN M. UCHIDA TAKEUCHI
DEPUTY DIRECTOR

TO THE SENATE COMMITTEE ON
COMMERCE, CONSUMER PROTECTION, AND HEALTH

TWENTY-NINTH LEGISLATURE
Regular Session of 2018

Thursday, March 29, 2018
9:30 A.M.

**TESTIMONY ON GOVERNOR'S MESSAGE NO. 594, SUBMITTING FOR
CONSIDERATION AND CONFIRMATION TO THE REAL ESTATE COMMISSION,
GUBERNATORIAL NOMINEE, JOHN LOVE, FOR A TERM TO EXPIRE 6-30-2020.**

TO THE HONORABLE ROSALYN H. BAKER, CHAIR, AND MEMBERS OF THE
COMMITTEE:

My name is Catherine Awakuni Colón, Director of the Department of Commerce and Consumer Affairs ("Department"). The Department appreciates the opportunity to testify in support of Governor's Message No. 594, nominating Mr. John Love for membership on the Real Estate Commission ("Commission") for a term to expire June 30, 2020.

Mr. Love is a partner at Cades Schutte LLP, specializing in real estate. He has been with the firm since 2010. Prior to that, Mr. Love served as a contracts negotiator at D.E. Shaw & Co., L.P. in New York from 2006 to 2007. In addition, Mr. Love co-authored a chapter of the Hawaii Real Estate Law Manual and participated as a presenter and panelist at Hawaii real estate law seminars. He currently serves as Treasurer of the Real Property and Financial Services Section of the Hawaii State Bar Association. Mr. Love understands the responsibility of attending and preparing for the Commission's monthly meetings.

Given Mr. Love's expertise and dedication to Hawaii's real estate industry, the Department believes that he is in a good position to positively contribute to the Commission.

Thank you for the opportunity to testify in support of Mr. Love's nomination to the Real Estate Commission.

Trever K. Asam
Cades Schutte Building
1000 Bishop Street, Suite 1200
Honolulu, Hawai'i 96813-4212
Direct Line: (808) 521-9274
Direct Fax: (808) 540-5023
Email: tasam@ca-des.com

Via Email

March 22, 2018

The Honorable Rosalyn H. Baker, Chair
The Honorable Jill N. Tokuda, Vice Chair
Committee on Commerce Consumer Protection, and Health
Hawaii State Capitol, Room 230
415 South Beretania Street
Honolulu, Hawaii 96813

Re: GM594; Testimony in Support of the Confirmation of Gubernatorial
Nominee, John Love to the Real Estate Commission

Aloha, Chair Baker, Vice Chair Tokuda and Members of the Committee:

I am writing to support the nomination of John Love to the Real Estate Commission. I have known Mr. Love for his entire career as a real estate attorney and am now privileged to be his law partner.

John is an attorney of unparalleled skill because of his intelligence, thoughtfulness, and ability to see the big picture, even in extraordinarily complex transactions. He is a gifted attorney and real estate professional; the State will benefit tremendously from John's talents should he be confirmed.

Thank you for considering my testimony. Please do not hesitate to contact me if you have any questions.

Very truly yours,



Trever K. Asam

for

CADES SCHUTTE

A Limited Liability Law Partnership

TKA:gls

ImanageDB:4327894.1

March 22, 2018

Via Email

The Honorable Rosalyn H. Baker, Chair
The Honorable Jill N. Tokuda, Vice Chair
Committee on Commerce Consumer Protection, and Health
Hawaii State Capitol, Room 230
415 South Beretania Street
Honolulu, Hawaii 96813

Re: GM594; Testimony in Support of the Confirmation of Gubernatorial
Nominee, John Love to the Real Estate Commission

Dear Chair Baker, Vice Chair Tokuda and Members of the Committee:

I write to express my strong support for the nomination of John Love to the Real Estate Commission. I was an attorney at Cades Schutte LLP during the time that John worked for the firm for two summers while he was in law school and then since he joined the firm full time in 2010. During that time, I've worked with John on a handful of real estate matters and on several firm-related committees. Based on my many interactions with John, my experience is that he is incredibly smart, thoughtful and very knowledgeable about real estate law. He's also a very nice person and embodies the highest ethical standards. I believe he would be a tremendous asset to the Real Estate Commission, and I recommend his confirmation for that position without hesitation.

Thank you for considering my testimony. Please contact me if you have any questions at ajones@cades.com or (808) 521-9232.

Sincerely,

A handwritten signature in black ink that reads "Amanda M. Jones". The signature is written in a cursive, flowing style.

Amanda M. Jones

Grace Nihei Kido
1000 Bishop Street, Suite 1200
Honolulu, Hawaii 96813
(808) 544-3893
gkido@cades.com

March 22, 2018

[Via Email CPHTestimony@capitol.hawaii.gov](mailto:CPHTestimony@capitol.hawaii.gov)

The Honorable Rosalyn H. Baker, Chair
The Honorable Jill N. Tokuda, Vice Chair
Committee on Commerce Consumer Protection, and Health
Hawaii State Capitol, Room 230
415 South Beretania Street
Honolulu, Hawaii 96813

Re: GM594; Testimony in Support of the Confirmation of Gubernatorial
Nominee, John Love to the Real Estate Commission

Dear Chair Baker, Vice Chair Tokuda and Members of the Committee:

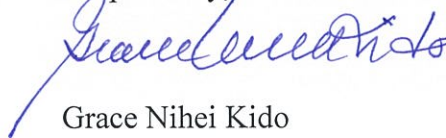
I appreciate the opportunity to testify in support of the nomination of John Love as a
Commissioner of the Real Estate Commission.

I am a partner of the Finance and Real Estate Department of the law firm of Cades
Schutte A Limited Liability Law Partnership. Over the past approximately 10 years, it has been
my privilege to know and work with Mr. Love. His legal practice focuses on Hawaii real estate
law. I have known Mr. Love to be a competent attorney who conducts business in a highly
professional manner. In addition, he serves on a number of our firm's committees and he relates
and works well with other members of those committees.

I am confident that he will be an outstanding member of the Real Estate Commission and
that he will serve the public with the highest level of integrity. He will relate well with other
commissioners and will treat all with fairness. I fully support Mr. Love's nomination to serve on
the Real Estate Commission.

Thank you for this opportunity to testify in this matter. If you have any questions, please
do not hesitate to contact me.

Respectfully,



Grace Nihei Kido

Philip J. Leas
P.O. Box 939
Honolulu, Hawaii 96808
Telephone: (808) 521-9328

March 22, 2018

Via Email

The Honorable Rosalyn H. Baker, Chair
The Honorable Jill N. Tokuda, Vice Chair
Committee on Commerce Consumer Protection, and Health
Hawaii State Capitol, Room 230
415 South Beretania Street
Honolulu, Hawaii 96813

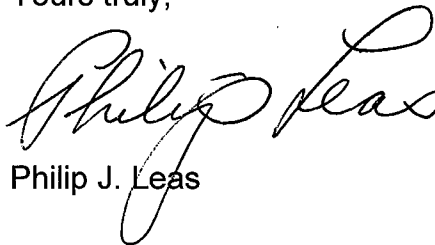
Re: GM594; Testimony in Support of the Confirmation of Gubernatorial
Nominee, John Love to the Real Estate Commission

Dear Chair Baker, Vice Chair Tokuda and Members of the Committee:

I am writing to support the nomination of John Love to the Real Estate Commission. I have known Mr. Love for 8 years. I am the chairman of the Finance and Real Estate Department at Cades Schutte LLP, where I supervised Mr. Love from the outset and in which he has excelled in his knowledge and practice of real estate transactions. He is a credit to the community of real estate practitioners and the community at large. His extensive and talented legal background in Hawaii's real estate law makes him a valuable addition to the Real Estate Commission, where he will be of great service and benefit. For these reasons I support his nomination without hesitation.

Thank you for considering my testimony. Please feel free to contact me if you have any questions.

Yours truly,



Philip J. Leas

1000 Bishop Street
12th Floor
Honolulu, Hawaii 96813

March 22, 2018

Via Email

The Honorable Rosalyn H. Baker, Chair
The Honorable Jill N. Tokuda, Vice Chair
Committee on Commerce Consumer Protection, and Health
Hawaii State Capitol, Room 230
415 South Beretania Street
Honolulu, Hawaii 96813

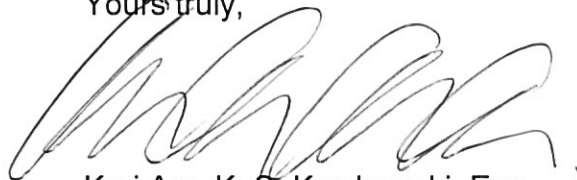
Re: GM594; Testimony in Support of the Confirmation of Gubernatorial
Nominee, John Love to the Real Estate Commission

Dear Chair Baker, Vice Chair Tokuda and Members of the Committee:

I am writing to support the nomination of John Love to the Real Estate Commission. I have known Mr. Love during his tenure at Cades Schutte LLP for more than 7 years and have found him to be incredibly smart, ethical, and thoughtful. He is extremely well-liked and respected among his peers and all the attorneys at Cades Schutte LLP. His extensive legal background in Hawaii's real estate law, makes him a valuable addition to the Real Estate Commission. For these reasons I support his nomination without hesitation.

Thank you for considering my testimony. Please do not hesitate to contact me if you have any questions at kkryzkowski@cades.com or 521-9233.

Yours truly,



Keri Ann K. S. Kryzkowski, Esq.



Suzanne Harding
PO Box 933
Koloa, Hi 96756

March 23, 2018

Via Email

The Honorable Rosalyn H. Baker, Chair
The Honorable Jill N. Tokuda, Vice Chair
Committee on Commerce Consumer Protection, and Health
Hawaii State Capitol, Room 230
415 South Beretania Street
Honolulu, Hawaii 96813

Re: GM594; Testimony in Support of the Confirmation of Gubernatorial
Nominee, John Love to the Real Estate Commission

Dear Chair Baker, Vice Chair Tokuda and Members of the Committee:

I am writing to support the nomination of John Love to the Real Estate Commission. I have known Mr. Love for eight years and have found him to be honest, ethical, personable, detail-oriented, reliable, and impeccable with his word. His extensive legal background in Hawaii's real estate law, and incredible work ethic, will make him an invaluable asset to the Real Estate Commission. For these reasons, among others, I unequivocally support his nomination and feel honored to submit this recommendation.

Thank you for considering my testimony. Please do not hesitate to contact me if you have any questions.

Yours truly,

A handwritten signature in blue ink that reads 'Suzanne' followed by a stylized flourish.

Suzanne M. Harding (R) | Kukui'ula Realty Group
Principal Broker

smharding@kukuiula.com

808-651-5737 mobile

C. Michael Heihre
1000 Bishop Street, Suite 1200
Honolulu, Hawaii 96813

March 23, 2018

Via Email

The Honorable Rosalyn H. Baker, Chair
The Honorable Jill N. Tokuda, Vice Chair
Committee on Commerce, Consumer Protection, and Health
Hawaii State Capitol, Room 230
415 South Beretania Street
Honolulu, Hawaii 96813


Re: GM594; Testimony in Support of the Confirmation of Gubernatorial
Nominee, John Love to the Real Estate Commission

Dear Chair Baker, Vice Chair Tokuda, and Members of the Committee:

I write to support the nomination of John Love to the Real Estate Commission. I first met Mr. Love in 2009 when he served as a summer associate at Cades Schutte between his second and third years in law school at Northwestern University. Upon graduating from law school, *cum laude*, he joined the Cades Schutte firm as an associate. In recognition of his outstanding work in his practice areas of residential, resort, and commercial real estate matters, he was elected to the Cades Schutte partnership in 2017. For more than eight years, I have observed first hand his work, work ethic, and professional ethics. Without fail, they have been marked by excellence. These accomplishments and qualities would make him a superb addition to the Real Estate Commission. For these reasons, I support his nomination without hesitation and urge that his nomination be confirmed.

Thank you for considering my testimony. Please do not hesitate to contact me if you have any questions.

Yours truly,



C. Michael Heihre

98-1395 Kulawai Street
Aiea, Hawaii 96701

March 23, 2018

Via Email

The Honorable Rosalyn H. Baker, Chair
The Honorable Jill N. Tokuda, Vice Chair
Committee on Commerce, Consumer Protection, and Health
Hawaii State Capitol, Room 230
415 South Beretania Street
Honolulu, Hawaii 96813

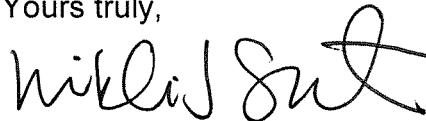
Re: GM594; Testimony in Support of the Confirmation of Gubernatorial
Nominee, John Love to the Real Estate Commission

Dear Chair Baker, Vice Chair Tokuda and Members of the Committee:

I am writing to support the nomination of John Love to the Real Estate Commission. I have known Mr. Love for 4 years and have found him to be ethical, responsible and prudent. As outside counsel for the company I work at, he always provides sound advice based on this thorough research and analysis of any issue. He also considers the impacts of such advice on all parties whether parties in support or adverse. He is also very easy to work with and can see different sides of issues. Finally, Mr. Love's extensive legal background in Hawaii's real estate law, especially Hawaii's condominium law, makes him a valuable addition to the Real Estate Commission. For these reasons I support his nomination without hesitation.

Thank you for considering my testimony. Please do not hesitate to contact me if you have any questions.

Yours truly,

A handwritten signature in black ink that reads "Nikki Senter". The signature is written in a cursive, flowing style.

Nikki Senter

Lorrin Hirano
Title Guaranty of Hawaii
235 Queen Street, 7th Floor
Honolulu, Hawaii 96813

March 23, 2018

Via Email

The Honorable Rosalyn H. Baker, Chair
The Honorable Jill N. Tokuda, Vice Chair
Committee on Commerce, Consumer Protection, and Health
Hawaii State Capitol, Room 230
415 South Beretania Street
Honolulu, Hawaii 96813

Re: GM594; Testimony in Support of the Confirmation of Gubernatorial
Nominee, John Love to the Real Estate Commission

Dear Chair Baker, Vice Chair Tokuda and Members of the Committee:

I am writing to support the nomination of John Love to the Real Estate Commission. I have known Mr. Love for over six years; we have worked together on many complex real estate transactions, and he currently serves on the board of directors of the Real Property and Financial Services Section of the Hawaii Bar Association. Mr. Love is highly competent, solution-oriented, and a capable counselor to his clients. His integrity and his reputation in the legal community is impeccable. His extensive legal background in Hawaii's real estate law makes him a valuable addition to the Real Estate Commission. For these reasons I enthusiastically support his nomination.

Thank you for considering my testimony. Please do not hesitate to contact me if you have any questions.

Yours truly,



Lorrin Hirano

March 23, 2018

Nathan T. Okubo
Direct Line: (808) 521-9256
Direct Fax: (808) 540-5026
E-mail: nokubo@ca-des.com

Via Email

The Honorable Rosalyn H. Baker, Chair
The Honorable Jill N. Tokuda, Vice Chair
Committee on Commerce, Consumer Protection, and Health
Hawaii State Capitol, Room 230
415 South Beretania Street
Honolulu, Hawaii 96813

Re: GM594; Testimony in Support of the Confirmation of Gubernatorial
Nominee, John Love to the Real Estate Commission

Dear Chair Baker, Vice Chair Tokuda and Members of the Committee:

I am writing to support the nomination of John Love to the Real Estate Commission. I have known Mr. Love for over twenty years and have been his law partner for almost eight years. John is a first-rate attorney, extremely hard-working and dedicated to his practice, and possesses the highest of ethical standards. His extensive legal background in Hawaii's real estate law, in particular, makes him a valuable addition to the Real Estate Commission. I know he will greatly excel as a commissioner, and the Hawaii real estate community will benefit from his knowledge and experience. For these reasons I support his nomination without hesitation.

Thank you for considering my testimony. Please do not hesitate to contact me if you have any questions.

Very truly yours,



Nathan T. Okubo
for
CADES SCHUTTE
A Limited Liability Law Partnership

March 23, 2018

Via Email

The Honorable Rosalyn H. Baker, Chair
Committee on Commerce, Consumer Protection, and Health
Hawaii State Capitol, Room 230
415 South Beretania Street
Honolulu, Hawaii 96813

Re: GM594; Testimony **in Support** of the Confirmation of John Love to the Real Estate Commission

Aloha Chair Baker & Members of the Committee:

As a Maui lawyer with over 25 year experience in the areas overseen by the Commission, and as a friend and colleague of John Love for the past 6 years, I am confident that Mr. Love will be an excellent addition to the Commission. He has a deep understanding of the Commission's vital role in protecting consumers. He's also very knowledgeable about the laws and practical realities of real estate brokerage and condominiums. Together these strengths make him an excellent candidate for this position.

Thank you for considering my testimony.

Yours truly,

A handwritten signature in black ink, appearing to be 'R. Kiefer', with a long horizontal flourish extending to the right.

Richard Kiefer
444 Hana Highway Suite 204
Kahului, HI 96732

27 Piina Place
Lahaina, Hawaii 96761

March 23, 2018

Via Email

The Honorable Rosalyn H. Baker, Chair
The Honorable Jill N. Tokuda, Vice Chair
Committee on Commerce, Consumer Protection, and Health
Hawaii State Capitol, Room 230
415 South Beretania Street
Honolulu, Hawaii 96813

Re: GM594; Testimony in Support of the Confirmation of Gubernatorial
Nominee, John Love to the Real Estate Commission

Dear Chair Baker, Vice Chair Tokuda and Members of the Committee:

I am writing to support the nomination of John Love to the Real Estate Commission. I have known Mr. Love for several years and have found him to be meticulous and ethical. His extensive legal background in Hawaii's real estate law, makes him a valuable addition to the Real Estate Commission. For these reasons I support his nomination without hesitation.

Thank you for considering my testimony. Please do not hesitate to contact me if you have any questions.

Yours truly,

A handwritten signature in green ink, appearing to read 'LIPLO', with a vertical line extending downwards from the 'P'.

Leilani Pulmano

March 23, 2018

Calvert G. Chipchase
Cades Schutte Building
1000 Bishop Street, Suite 1200
Honolulu, Hawai'i 96813-4212
Direct Line: (808) 521-9220
Direct Fax: (808) 540-5021
Email: cchipchase@ca-des.com

VIA EMAIL

cphtestimony@capitol.hawaii.gov

The Honorable Rosalyn H. Baker, Chair
The Honorable Jill N. Tokuda, Vice Chair
Committee on Commerce Consumer Protection, and Health
Hawaii State Capitol, Room 230
415 South Beretania Street
Honolulu, Hawaii 96813

Re: GM594; Testimony in Support of the Confirmation of Gubernatorial
Nominee, John Love to the Real Estate Commission

Dear Chair Baker, Vice Chair Tokuda and Members of the Committee:

I write to support the nomination of my law partner John Love to the Real Estate Commission. Mr. Love is one of the finest real estate attorneys in the islands. He is a skilled practitioner, ethical lawyer and dedicated collaborator. Importantly for the position for which Mr. Love has been nominated, he is generous with his time. I am confident that Mr. Love will be a valuable addition to the Real Estate Commission.

Thank you for considering my testimony. Please do not hesitate to contact me if you have any questions.

Very truly yours,



Calvert G. Chipchase

STANDARD | **COMMERCIAL**
REAL ESTATE ADVISORS

Kathleen Ahn Okubo (S)
Direct Line: 808 208 8104
Email: kathleen@standardcommercial.com

March 23, 2018

Via Email

The Honorable Rosalyn H. Baker, Chair
The Honorable Jill N. Tokuda, Vice Chair
Committee on Commerce Consumer Protection, and Health
Hawaii State Capitol, Room 230
415 South Beretania Street
Honolulu, Hawaii 96813

Re: GM594; Testimony in Support of the Confirmation of Gubernatorial
Nominee, John Love to the Real Estate Commission

Dear Chair Baker, Vice Chair Tokuda and Members of the Committee:

I am writing to support the nomination of John Love to the Real Estate Commission. I have known Mr. Love for 6 years and have found him to be very principled, intelligent, and hard working. His extensive legal background in Hawaii's real estate law, makes him a valuable addition to the Real Estate Commission. As a real estate agent, I know the brokerage community will benefit greatly from John's expertise. For these reasons I support his nomination without hesitation.

Thank you for considering my testimony. Please do not hesitate to contact me if you have any questions.

Yours truly,



Kathleen Ahn Okubo

March 24, 2018

Via Email

The Honorable Rosalyn H. Baker, Chair
The Honorable Jill N. Tokuda, Vice Chair
Committee on Commerce Consumer Protection, and Health
Hawaii State Capitol, Room 230
415 South Beretania Street
Honolulu, Hawaii 96813

Lisa D. Ayabe
Cades Schutte Building
1000 Bishop Street, Suite 1200
Honolulu, Hawai'i 96813-4212
Direct Line: (808) 521-9218
Direct Fax: (808) 521-9210
Email: layabe@ca-des.com

Re: GM594; Testimony in Support of the Confirmation of Gubernatorial
Nominee, John Love to the Real Estate Commission

Dear Chair Baker, Vice Chair Tokuda and Members of the Committee:

I am very pleased to submit this letter in support of the nomination of John Love to the Real Estate Commission.

I have had the opportunity to work together with Mr. Love in the Finance and Real Estate Department at Cades Schutte since 2010. His clients and colleagues value his professionalism, knowledge of the law, and ability to work through complex real estate issues.

His extensive legal background in Hawaii's real estate law and work ethic, make him a valuable addition to the Real Estate Commission. For these reasons I support his nomination without hesitation.

Thank you for considering my testimony. Please do not hesitate to contact me if you have any questions.

Very truly yours,


Lisa D. Ayabe

1000 Bishop Street, Suite 1200
Honolulu, HI 96813

March 26, 2018

Via Email (eyip@caedes.com)

The Honorable Rosalyn H. Baker, Chair
The Honorable Jill N. Tokuda, Vice Chair
Committee on Commerce Consumer Protection, and Health
Hawaii State Capitol, Room 230
415 South Beretania Street
Honolulu, Hawaii 96813

Re: GM594; Testimony in Support of the Confirmation of Gubernatorial
Nominee, John Love to the Real Estate Commission

Dear Chair Baker, Vice Chair Tokuda and Members of the Committee:

I am writing to support the nomination of John Love to the Real Estate Commission. I have known Mr. Love for almost ten years, beginning from when he started his legal career as an associate at our law firm. John is one of the partners I routinely consult on real estate matters. His extensive legal background in Hawaii's real estate law makes him a valuable addition to the Real Estate Commission. John is the consummate professional. He is bright, diligent, meticulous in detail, and fair. He has also displayed a rare combination of humility and confidence in speaking up about issues that affect the long-term welfare of our firm. I trust he will be equally effective and conscientious as a Real Estate Commissioner. For these reasons I support his nomination without hesitation.

Thank you for considering my testimony. Please do not hesitate to contact me if you have any questions.

Yours truly,

A handwritten signature in black ink, appearing to read 'Elijah Yip', with a stylized flourish at the end.

Elijah Yip

March 27, 2018

Rhonda L. Griswold
Cades Schutte Building
1000 Bishop Street, Suite 1200
Honolulu, Hawai'i 96813-4212
Direct Line: (808) 544-3871
Direct Fax: (808) 540-5064
Email: rgriswold@ca-des.com

VIA EMAIL

The Honorable Rosalyn H. Baker, Chair
The Honorable Jill N. Tokuda, Vice Chair
Committee on Commerce, Consumer Protection, and Health
Hawaii State Capitol, Room 230
415 South Beretania Street
Honolulu, Hawaii 96813

Re: GM594; Testimony in Support of the Confirmation of
Gubernatorial Nominee, John Love to the Real Estate Commission

Dear Chair Baker, Vice Chair Tokuda and Members of the Committee:

I am writing to support the nomination of John Love to the Real Estate Commission. I have known Mr. Love for 8 years, initially as an associate in our firm and now as a Partner. John is extremely smart, diligent, humble, and collaborative. His extensive legal background in Hawaii's real estate law, makes him a valuable addition to the Real Estate Commission. For these reasons I support his nomination without hesitation.

Thank you for considering my testimony. Please do not hesitate to contact me if you have any questions.

Yours truly,



Rhonda L. Griswold

ALLISON MIZUO LEE

274 Hua Place
Kapaa, HI 96746
(808) 226-4427

March 27, 2018

VIA EMAIL (CPHTestimony@capitol.hawaii.gov)

The Honorable Rosalyn H. Baker, Chair
The Honorable Jill N. Tokuda, Vice Chair
Committee on Commerce, Consumer Protection, and Health
Hawaii State Capitol, Room 230
415 South Beretania Street
Honolulu, HI 96813

Re: GM594; Testimony in Support of the Confirmation of Gubernatorial
Nominee John Love to the Real Estate Commission

Dear Chair Baker, Vice Chair Tokuda and Members of the Committee:

I am writing to support the nomination of John Love to the Real Estate Commission. I have known Mr. Love for about seven years and have found him to be of exceptional character and integrity. He is a pleasure to work with, generous with his time, and deeply committed to Hawaii's future. His extensive legal background in Hawaii's real estate law makes him a valuable addition to the Real Estate Commission. For these reasons, I support his nomination without hesitation.

Thank you for considering my testimony. Please do not hesitate to contact me if you have any questions.

Very truly yours,



Allison Mizuo Lee

Gino L. Gabrio
1000 Bishop Street, Suite 1200
Honolulu, Hawaii 96813
(808) 521-9335
ggabrio@cades.com

March 28, 2018

Via Email CPHTestimony@capitol.hawaii.gov

The Honorable Rosalyn H. Baker, Chair
The Honorable Jill N. Tokuda, Vice Chair
Committee on Commerce, Consumer Protection, and Health
Hawaii State Capitol, Room 230
415 South Beretania Street
Honolulu, Hawaii 96813

Re: GM594; Testimony in Support of the Confirmation of Gubernatorial
Nominee, John Love to the Real Estate Commission

Dear Chair Baker, Vice Chair Tokuda and Members of the Committee:

I appreciate the opportunity to testify in support of the nomination of John Love as a
Commissioner of the Real Estate Commission.

I was a real estate law partner for over 30 years, now currently of counsel, of the law firm
of Cades Schutte. Over the past approximately 8 years, it has been my privilege to know,
supervise and work very closely with Mr. Love. His legal practice focuses on Hawaii real estate
law. I have known Mr. Love to be a highly competent attorney who conducts business in a
highly professional manner, far beyond his years of practice. In addition, he serves on a number
of our firm's committees and he relates and works well with other members of those committees.

I am confident that he will be an outstanding member of the Real Estate Commission and
that he will serve the public with the highest level of integrity. He will relate well with other
commissioners and will treat all with fairness. I fully support Mr. Love's nomination to serve on
the Real Estate Commission.

Thank you for this opportunity to testify in this matter. If you have any questions, please
do not hesitate to contact me.

Respectfully,



Gino L. Gabrio