

Michael L. Iosua, Esq.

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**Legal Experience**

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**Director of Governmental & Public Affairs/Attorney, Imanaka Asato, LLLC (2013-Present)**

- Provides strategic counseling to clients with a focus on land use, local, state and federal issues regarding public policy and political law. This experience includes advising clients on matters concerning authorization and appropriation requests, local market entry, long-term government relations planning and other legislative and government administration issues.
- Worked with Honolulu councilmembers and administration to legislation for Honolulu's first Interim Planned Development-Transit permit.
- Effectively defended a large developer in a \$300M class action lawsuit alleging unfair and deceptive trade practices.

**Assistant Attorney General, Government of American Samoa (2012-2013)**

- Represented the territorial government in various legal transactions and civil actions. This experience includes advising government departments in the areas of employment, education and Constitutional law, formulating policies involving employee discipline and termination and administering contracts. This experience also includes successfully prosecuting several high profile cases.
- Led a cross functional team in prosecuting an international energy company in a multi-million dollar tax evasion case.

**Associate Attorney, Snell & Wilmer, LLP (2010-2012)**

- Experienced in commercial litigation with an emphasis on banking & financial services law. This experience includes prosecuting and defending state and federal claims alleging breach of contract, bad faith lending, and violations of federal consumer protection and labor laws. This experience also includes negotiating and drafting contracts, maintaining case files, and managing a team of staff members on up to 60 concurrent cases.
- Recognized by the state bar for *pro bono* representation of an indigent mother seeking restoration of parental rights.

**Bar Memberships**

- Supreme Court of Nevada, (2010); U.S. District Court, District of Nevada (2010); U.S. Court of Appeals, Ninth Circuit (2010); Supreme Court of Hawaii (2012)

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**Other Professional Experience**

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**Aloha Stadium Authority, Board member (20014-Present)**

- Internal governance committee chair with responsibility for overseeing budget, finance and strategic planning for the 100 acre mixed use redevelopment initiative; leads transit-oriented development efforts with the state legislature and Honolulu city council.

**Project Manager, Conway Construction (2005-2006)**

- Controlled residential construction projects with 100% completion rate within time/budget constraints.

**Project Manager, Department of Hawaiian Home Lands (2004-2005)**

- Managed projects with budgets of \$30M. This experience includes developing financing program under strict state requirements, creating budget projection and pro-forma template and assisting in project feasibility analysis

**Program Coordinator, Education –1<sup>st</sup> Hawaii, Inc. (2003-2004)**

- Implemented inaugural mentoring program and academic camp. This experience includes increasing program participation by 140% in the first year, recruiting and training up to 50 employees and obtaining/renewing annual grants

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**Education**

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**Juris Doctor, J. Reuben Clark School of Law, Brigham Young University**

- Executive Editor: International Law & Management Review; Recipient: Jessie C. Riddle Scholarship

**Master of Business Administration – Finance, Marriott School of Management, Brigham Young University**

- Member: Graduate Finance Association, The Real Estate Association; Recipient: The Chrysler Foundation Scholarship

**Bachelor of Arts – Economics, University of Hawaii-Manoa**

- Defensive Captain, University of Hawaii football team, All-Conference Defensive Tackle, Verizon All-Academic Team