House District(s)	INTH LEGISLATURE	
APPLICATION	N FOR GRANTS /AII REVISED STATUTES	Log No:
Senate District(s) CHAPTER 42F, HAW	All REVISED STATUTES	For Legislature's Use Only
Type of Grant Request:		
X GRANT REQUEST - OPERATING	☐ GF	RANT REQUEST – CAPITAL
"Grant" means an award of state funds by the legislature, by activities of the recipient and permit the community to benefit		ed recipient, to support the
"Recipient" means any organization or person receiving a g	rant.	
STATE DEPARTMENT OR AGENCY RELATED TO THIS REQUEST (LEAVE BLANK IF STATE PROGRAM I.D. NO. (LEAVE BLANK IF UNKNOWN):	funknown):	
1. APPLICANT INFORMATION:	2. CONTACT PERSON FOR MATTERS	INVOLVING THIS APPLICATION:
Legal Name of Requesting Organization or Individual: Stargazer Industries Inc.	Name: CHRISTINE KAEHUAEA	
Dba:	Title: Founder/CEO	
Street Address: (Pending Land Lease; must build)	Phone #: 925-895-9098(mo	shila)
Mailing Address: P.O. Box 410, Naalehu, Hawaii 96772	FHORE T. SAC SUSTEEN	<u>Unit</u>
	Fax # N/A	
	E-mail: StargazerIndustriesIr	nc@gmail.com
3. TYPE OF BUSINESS ENTITY:	6. DESCRIPTIVE TITLE OF APPLICAN	· ·
 Non profit Corporation Incorporated in Hawaii X For profit Corporation Incorporated in Hawaii Limited Liability Company Sole Proprietorship/Individual Other 	WITH PRODUCTS THAT INCLUDE SELF-CO SUSTAINABLE, ELEGANT, SAFE AND PER	RMITTED, AFFORDABLE HOUSING .00 up to \$150,000.00 - live anywhere,
4. FEDERAL TAX ID #: 5. STATE TAX ID #:	7. AMOUNT OF STATE FUNDS REQUESTED FISCAL YEAR 2019: \$468,210	
EXISTING SERVICE (PRESENTLY IN OPERATION) AT ST. FE CO	PECIFY THE AMOUNT BY SOURCES THE TIME OF THIS REQUEST: FATE \$	Validation (1912)
VE CHRSTINE KAE	HUAEA, FOUNDER/CEO	01/18/18

Application for Grants

Please check the box when item/section has been completed. If any item is not applicable to the request, the applicant should enter "not applicable".

Background and Summary

This section shall clearly and concisely summarize and highlight the contents of the request in such a way as to provide the State Legislature with a broad understanding of the request. Please include the following:

☐ A brief description of the applicant's background; 1.

> Founder/CEO, Christine Kaehuaea was born in Hilo, Hawaii and raised in the San Francisco Bay Area and also lived in Los Angeles for a stint. Having worked in several capacities in eleven different industries for a variety of corporations in both Northern and southern California, in 2011 was asked by her biological father to assist in a brand new industry for a family business that was failing in Pahala, the District of Ka'u, Hawaji island. It was not a good business model for the area, but she quickly learned Broadcast engineering, filed FCC reports, was in charge of tower construction for a second site and was given the responsibility monitoring expenses, distributing and monthly reporting to the State Department of Civil Defense for a \$96,000.00 grant given to the community radio station. However, despite the effort, the highly economically-challenged area coupled with the FCC license limitations and business model forbidding advertising was the downfall. But, through all of this, Christine decided that in 2013 that after the the sale of the radio station to NPR Hawaii was complete she would move to the District of Ka'u to discover how to better assist this area and its community. The dream was realized in July of 2016 when Stargazer Industries filed to become an incorporated business in Hawaii to Research & Development products that would help the community use the sustainable resources already present – sun, wind and water.

The goals and objectives related to the request; 2.

> At present, after a year of researching the best product to launch first, acquiring the materials list and vendors on island, in the State and on the Mainland U.S. to best assist in keeping the price available for customers, seeking the blessing of County Hawaii for knowledge in how to get our Affordable Housing, "Tiny House, Big Island Homes on Wheels" permitted, locating the land for the future home of Stargazer Industries Inc. to now, the last two months in seeking exactly the right amount of money to just give the company a start. We hope to build our first sales model in the next couple of months with funding that we are seeking and will beginning growing in a small way as we wait for more funding to come our way.

> > 1

The public purpose and need to be served; 3.

The public will be served only as customers for our products. Our goal, as with our moto, "Creating pathways towards sustainable independence." We seek to build communities in creating jobs with Oahu/Mainland U.S. wages, while creating products that assist the public in living affordably.

4. Describe the target population to be served; and

Stargazer Industries Inc. plans to place it's headquarters in Naalehu on Hawaii island and then create micro mixed-land use projects around the island to assist other similar communities in creating jobs and helping those agricultural and merchant industries thrive. Once Hawaii island is covered then we will continue to the outer islands to create the same formula as on Hawaii island and then plan by 2022 to migrate only the development of the, "Tiny Estates" subdivisions to begin builds along the West Coast and beyond. All Hawaii based business facilities on each island will maintain production for specific products for each office to ensure jobs remain in Hawaii. Only construction related jobs for the subdivision projects will be created to assist those areas in need on the Mainland U.S.

5. Describe the geographic coverage.

See item above (#4)

II. Service Summary and Outcomes

The Service Summary shall include a detailed discussion of the applicant's approach to the request. The applicant shall clearly and concisely specify the results, outcomes, and measures of effectiveness from this request. The applicant shall:

1. **X** ☑ Describe the scope of work, tasks and responsibilities;

Each job title in the company has a specific role in order to bring the big picture together. There are no duplicate jobs or misuse of production due to the need to keep things streamlined and cost effective. From my role as the CEO in developing pathways to ensure logisitics, to our Chief of Production working with the teams to make sure production of all products are on schedule and budget, to our COO making sure that all operations are running smoothly and in a smart and efficient way so as to cut down on waste yet not cut corners on materials, vendor relationships or employee moral.

2. **X** Provide a projected annual timeline for accomplishing the results or outcomes of the service:

2018 April Be awarded initial funding for the build of THE FIRST PERMITTED and legal Tiny House on wheels in Hawaii

2018 May Begin media campaign and sales for unit built

Establish next phase of funding from same source towards the build of the Stargazer Industries Inc. mixed-land use facility in Naalehu (office, production, "Ka'u Coffee & Tea Co.", staff café and commercial kitchen)

2018 June Be awarded the State GIA grant and start hiring staff and initiate the operations of the facility

3. $X \bigcirc$ Describe its quality assurance and evaluation plans for the request. Specify how the applicant plans to monitor, evaluate, and improve their results; and

We have a good relationship with the State and County officials since the research of this project began. We look to continue to include these groups in all aspects of this business so that as we grow with the blessing of the community, we also head in the right directions out of the gate with the officials that want to see this grow. We will also have tools such as spreadsheets and other resources in place to provide accountability over and above the normal incorporated responsibilities required.

4. X \int List the measure(s) of effectiveness that will be reported to the State agency through which grant funds are appropriated (the expending agency). The measure(s) will provide a standard and objective way for the State to assess the program's achievement or accomplishment. Please note that if the level of appropriation differs from the amount included in this application that the measure(s) of effectiveness will need to be updated and transmitted to the expending agency.

We will work with the agency supplying the funding to determine how the data needs to be communicated in order to show accountability at all times. A spreadsheet and monthly report can be created to ensure that monies are being allocated as promised.

III. Financial

Budget

- 1. X The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request.
 - a. Budget request by source of funds (Link)
 - b. Personnel salaries and wages (Link)
 - c. Equipment and motor vehicles (Link)
 - d. Capital project details (Link)
 - e. Government contracts, grants, and grants in aid (Link)
- 2. X \overline{\text{Y}} The applicant shall provide its anticipated quarterly funding requests for the fiscal year 2019.

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
\$ 117,052.50	\$117,052,50	4117052,50	*117.052.50	\$468,210.00

3. X The applicant shall provide a listing of all other sources of funding that they are seeking for fiscal year 2019.

(Pending) Office of Hawaiian Affairs \$50K for sales model Gable, "iki"

"Tiny House, Big Island Homes on Wheels"

(On the Table) Office of Hawaiian Affairs \$1 Million loan at 4%

Towards facility build; asset acquisitions

(Proposal Made) Hawaiian Homelands \$250K investment/partnership

45 year old home lots in Discovery Harbour Subdivision in the District of Ka`u to house Our "Tiny Estates" off-grid, turnkey, post &

pier homes build to code

4. **X** The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable.

Business is not operating at present; seeking funding to begin

5. **X** The applicant shall provide a listing of all federal, state, and county government contracts, grants, and grants in aid it has been granted within the prior three years and will be receiving for fiscal year 2019 for program funding.

Business is not operating at present; seeking funding to begin

6. **X** The applicant shall provide the balance of its unrestricted current assets as of December 31, 2017.

Business is not operating at present; seeking funding to begin

IV. Experience and Capability

1. X X Necessary Skills and Experience

The applicant shall demonstrate that it has the necessary skills, abilities, knowledge of, and experience relating to the request. State your experience and appropriateness for providing the service proposed in this application. The applicant shall also provide a listing of verifiable experience of related projects or contracts for the most recent three years that are pertinent to the request.

(See Item #1 for a description of capabilities)

2. X \sum Facilities

The applicant shall provide a description of its facilities and demonstrate its adequacy in relation to the request. If facilities are not presently available, describe plans to secure facilities.

(See Item #1 for a description of capabilities)

V. Personnel: Project Organization and Staffing

1. X 🔀 Proposed Staffing, Staff Qualifications, Supervision and Training

The applicant shall describe the proposed staffing pattern and proposed service capacity appropriate for the viability of the request. The applicant shall provide the qualifications and experience of personnel for the request and shall describe its ability to supervise, train and provide administrative direction relative to the request.

(See attached exhibit "Phase I Hire")

2. X X Organization Chart

The applicant shall illustrate the position of each staff and line of responsibility/supervision. If the request is part of a large, multi-purpose organization, include an organization chart that illustrates the placement of this request.

Our organizational chart is in order per the Phase 1 Hire list. We all have specific responsibilities and accountabilities; however the core team consists of the Founder/CEO, Chief of Production, COO, CFO and Chief of Research & Development. This Core Team works in tandem with our Advisory Committee towards furthering the business in a productive manner.

3. X 🖾 Compensation

The applicant shall provide the annual salaries paid by the applicant to the three highest paid officers, directors, or employees of the organization by position.

(See the attached exhibit "Phase 1 Hire")

VI. Other

1. X X Litigation

The applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgement. If applicable, please explain.

Not applicable.

2. X X Licensure or Accreditation

The applicant shall specify any special qualifications, including but not limited to licensure or accreditation that the applicant possesses relevant to this request.

Not applicable.

3. X | Private Educational Institutions

The applicant shall specify whether the grant will be used to support or benefit a sectarian or non-sectarian private educational institution. Please see <u>Article X, Section 1, of the State Constitution</u> for the relevance of this question.

Not applicable.

4. X X Future Sustainability Plan

The applicant shall provide a plan for sustaining after fiscal year 2018-19 the activity funded by the grant of this application is:

- (a) Received by the applicant for fiscal year 2018-19, but
- (b) Not received by the applicant thereafter.

As stated previously, we plan to not only expand around Hawaii island with affordable housing, but we have three additional revenue streams under our one roof: Ka'u Coffee & Tea Co., Staff Only Café and our Research & Development division. All tap into the local merchants, farmers, ranchers and fishermen to assist in building their businesses – diversity and working as a village, together, to grow and move forward is our mission.

5. X 💢 Certificate of Good Standing (If the Applicant is an Organization)

If the applicant is an organization, the applicant shall submit one (1) copy of a certificate of good standing from the Director of Commerce and Consumer Affairs that is dated no earlier than December 1, 2017.

Not applicable.

6. X 🔯 Declaration Statement

The applicant shall submit a declaration statement affirming its compliance with Section 42F-103, Hawaii Revised Statutes. (Link)

We shall use the funds and secure accountability practices are put in place to ensure proper handling of all monies towards our being awarded this grant.

7. X 🔀 Public Purpose

The applicant shall specify whether the grant will be used for a public purpose pursuant to Section 42F-102, Hawaii Revised Statutes. (Link)

We shall use the funds and secure accountability practices are put in place to ensure proper handling of all monies towards our being awarded this grant.

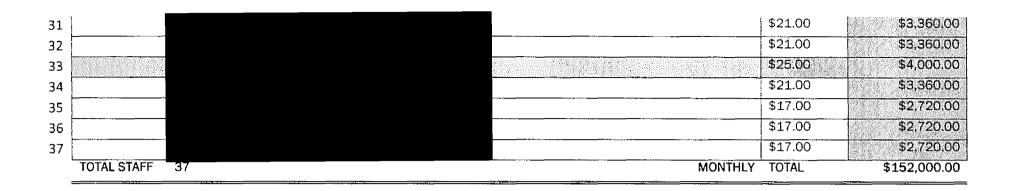
PHASE 1 HIRING

	Person Title Job Summary		Hourly Rate	Salary/Monthly	
1			Handles County, State, other business professionals in relation to getting projects through the red tape; develops project concepts; develops business paths, works with all departments on initial project development; all COO tasks until position filled		\$5,600.00
2			(Chief of Production) Handles all projects including staff selection for builds on "Tiny House, Big Island Homes on Wheels", "Tiny Estates" and any products to troubleshooting, authorizing materials purchase from vendors, establish vendor relationships, assist in logistics of delivery of products; works with Marketing/Sales relating to product delivery timelines; work with CFO re: invoicing, receiveables	\$35.00	\$5,600.00
3			(Chief of Operations) Handles oversight on all operations for Stargazer Industries, Kau Coffee & Tea, Staff Cafe, Asset/Church Site, maintenance, landscaping, janitorial, construction, building structure, County/State officials regarding relations to operations, HR, vendors for buildings; works with CEO, CFO as equal decision-maker	\$35.00	\$5,600.00
4			(Chief of Financials) Handles all incoming/out-going payables, ADP payroll	\$35.00	\$5,600.00
5			Handles all hiring process, acquisitions, screening, firing process, counseling with managers, education of new laws and employees rights	\$35.00	\$5,600.00

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6	including staf House, Big Isl Estates" and a	O in handling all projects \$35.00 selection for builds on "Tiny and Homes on Wheels", "Tiny iny contruction projects Stargazer Industries	\$5,600.00
7		\$25.00	\$4,000.00
8		\$17.00	\$2,720.00
9		\$35.00	\$5,600.00
2000		\$25.00	\$4,000.00
10		\$35.00	\$5,600.00
11		\$25.00	\$4,000.00
12		\$21.00	\$3,360.00
13		\$28.00	\$4,480.00
14		\$21.00	\$3,360.00
15		\$21.00	\$3,360.00
16		\$25.00	\$4,000.00
17		\$25.00	\$4,000.00
18	PAIN	\$21.00	\$3,360.00
19		\$21.00	\$3,360.00
20		\$24.00	\$3,840.00
21		\$24.00	\$3,840.00
22		\$28,00	\$4,480.00
23		\$21.00	\$3,360.00
24		\$21.00	\$3,360.00
25		\$21.00	\$3,360.00
26		\$21.00	\$3,360,00
27		\$24.00	\$3,840.00
28		\$24.00	\$3,840,00
29		\$25.00	\$4,000.00
30		\$23.00	\$3,680,00

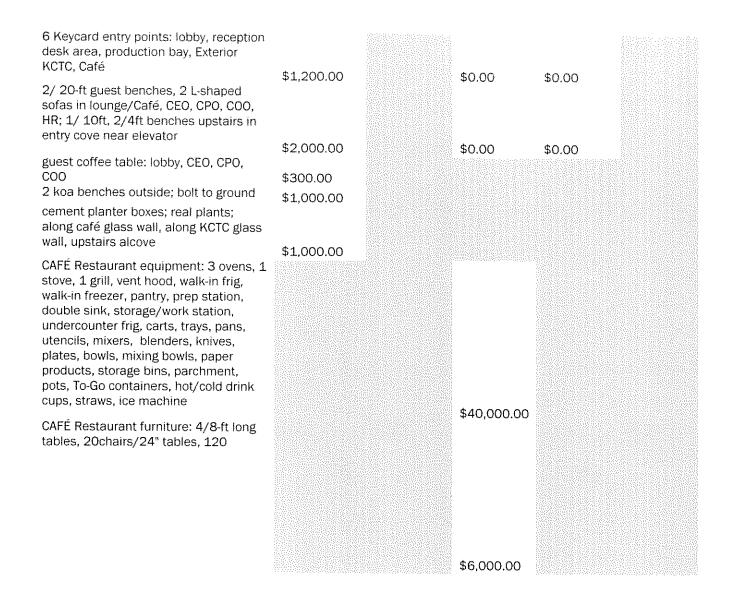
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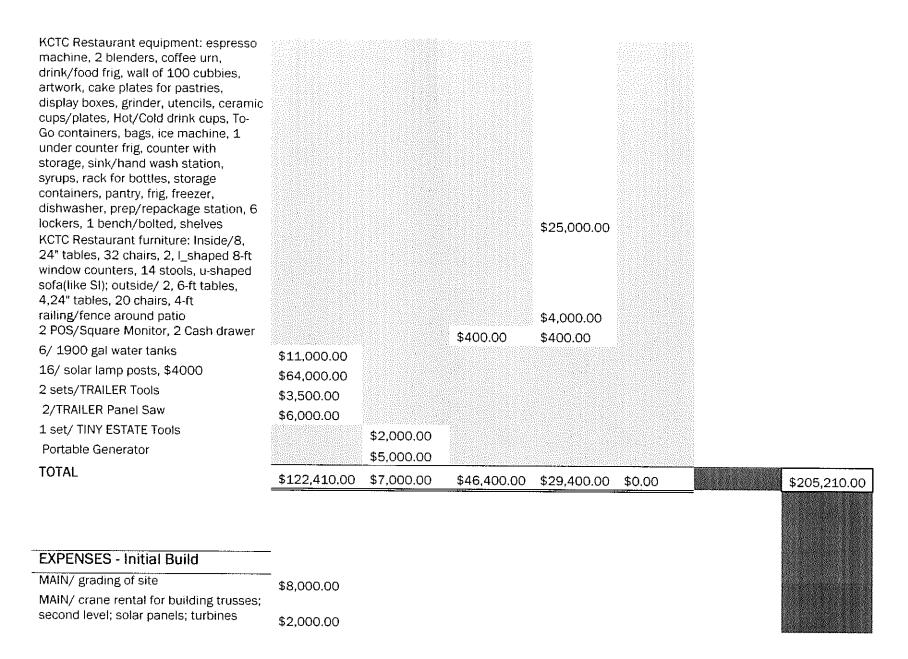


Phase 1
OPERATIONAL EXPENSES

EXPENSES - Operations					
Office furniture (18 Desk \$200, 18 chair \$100, 18 filing cabinet \$80, 18 guest chair(s)\$100, 18 artwork/frames \$40	\$9,360.00	\$0.00	\$0.00	\$0.00	\$0.00
14 Desk Phones/ 1 switchboard phone	\$1,200.00	\$0.00	\$0.00	\$0.00	\$0.00
AT&T 4G LTE/ 'Home" Wireless/WiFi/ 4 Boosters	, _,_	,	73.77	70.30	7 - 7 - 7
Chrissy/ email: CM444N2att.com	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00
6 Cellphones for Mgmnt	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00
15 HP Laptop Computers; 1 for security					
data	\$16,000.00	\$0.00	\$0.00	\$0.00	\$0.00
1 Multi-functional Printers	\$3,500.00	\$0.00	\$0.00	\$0.00	\$0.00
1 postage machine, shipping supplies,					
storage bins	\$150.00	\$0.00	\$0.00	\$0.00	\$0.00
47 BAY crew lockers	\$200.00	\$0.00	\$0.00	\$0.00	\$0.00

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MAIN/ cherry-picker rental; ext./int. walls	¢4.000.00	
MAIN/ building pad; concrete, rebar,	\$1,200.00	
footings, bolts	\$20,000.00	
MAIN/ pad under water tanks	\$600.00	
MAIN/ shallow pit for weight scale		
MAIN/ spray foam insulation	\$1,200.00	
MAIN/ pod LED lights dimable; ceiling	\$42,000.00	
fans	\$3,000.00	
MAIN/ plumbing from water tanks to	46,000.00	
septic	\$6,000.00	
MAIN/ electrical from solar inverter,		
batteries and generator backup	\$3,500.00	
MAIN/ vinyl fencing; solar light caps; park for Gable and Koa		
·	\$1,200.00	
MAIN/ sidewalk/ADA ramp, bldg. entry, KCTC entry/patio, Café patio,		
medians/planters, solar lamp post		
pads	\$1,000.00	
MAIN/ 16 yellow crash poles; building		
perimeter	\$1,600.00	
MAIN/ 3 yellow crash poles; water tanks	\$300.00	
MAIN/paving: entries, driveways,	4500.00	
parking lot, sales unit area	\$5,000.00	
MAIN/ striping all parking stalls, ADA,	45,000.00	
loading zone, no parking, "staff only		
parking", crosswalks, Bus/Tour/Oversized parking, "tiny		
house parking only"	\$1,200.00	
MAIN/ rock wall main entry	\$1,200.00	
MAIN/ 5 entry/exit gates, solar/timed	¥1,200.00	
security entry; 2 front, 1 staff parking, 2		
sales entry area	\$5,000.00	
MAIN/ 3 business signage: KCTC, SI,		1
Site	\$2,000.00	

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INTERIOR/ flooring: KCTC, Lobby concrete, auto shop vinyl clear/wood path, Café outdoor carpet lounge/ concrete, auto shop vinyl clear

TOTAL



^{*} UPON REQUEST Spreadsheets are available to specific outline Overhead distribution and Income from the Revenue streams

BUDGET REQUEST BY SOURCE OF FUNDS

Period: July 1, 2018 to June 30, 2019

Applicant: Stargazer Industries Inc.

BUDGET	Total State	Total Federal	Total County	Total Private/Other	
CATEGORIES		Funds Requested			
	(a)	(b)	(c)	(d)	
A. PERSONNEL COST					
1. Salaries	152,000				
Payroll Taxes & Assessments	0				
3. Fringe Benefits	0				
TOTAL PERSONNEL COST	152,000				
B. OTHER CURRENT EXPENSES					
Airfare, Inter-Island	0				
2. Insurance	0				
Lease/Rental of Equipment	0				
4. Lease/Rental of Space	0				
5. Staff Training	0				
6. Supplies	316,210				
7. Telecommunication	0				
8. Utilities/water	0				
9					
10 11	***************************************				
12				· · · · · · · · · · · · · · · · · · ·	
13					
14					
15					
16				·	
17					
18					
19					
20					
TOTAL OTHER CURRENT EXPENSES	316,210				
C. EQUIPMENT PURCHASES	0				
D. MOTOR VEHICLE PURCHASES	0				
E. CAPITAL	0				
TOTAL (A+B+C+D+E)	468,210				
		Budget Dresser - 1	3v.		
000000000000000000000000000000000000000		Budget Prepared I	⊃y.		
SOURCES OF FUNDING					
(a) Total State Funds Requested	468,210				
(b) Total Federal Funds Requested		Name (Please type or p	rint)	Phone	
(c) Total County Funds Requested					
(d) Total Private/Other Funds Requested	· · · · · · · · · · · · · · · · · · ·	Signature of Authorized	Official	Date	
(G) Total Trade/Other Funds (Coquested		-			
TOTAL BUDGET	400 040	NA PARIS SANA			
TOTAL BUDGET	468,210	Name and Title (Please type or print)			

BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES

Period: July 1, 2018 to June 30, 2019

Applicant: _	_Stargazer	Industries	Inc	

POSITION TITLE	POSITION TITLE FULL TIME ANNUAL SALARY EQUIVALENT A		% OF TIME ALLOCATED TO GRANT REQUEST B	TOTAL STATE FUNDS REQUESTED (A x B)
Founder/CEO	FT	\$67,500.00	8.30%	\$ 5,599.13
СРО	FT	\$67,500.00	8.30%	
coo	FT	\$67,500.00	8.30%	
СГО	FT	\$67,500.00	8.30%	
HR Director	FT	\$67,500.00	8.30%	
General Contractor	FT	\$67,500.00	8.30%	
Executive Assistant III	FT	\$48,000.00	8.30%	•
Executive Assistant I (Reception Desk)	FT	\$32,640.00	8.30%	-
Marketing Director	FT	\$67,500.00	8.30%	
Graphic Designer	FT	\$48,000.00	8.30%	
Sales Director	FT	\$67,500.00	8.30%	
Manager/ Landscaper & Building Maintenance	FT	\$48,000.00	8.30%	
Manager/ Janitorial	FT	\$40,320.00	8.30%	
Manager/Construction (Bay/Trailer)	FT	\$53,760.00	8.30%	1
TOTAL:				67,249.22

JUSTIFICATION/COMMENTS: See Attached Exhibit for details

BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES

Period: July 1, 2018 to June 30, 2019

Applicant: _Stargazer Industries Inc_____

POSITION TITLE	FULL TIME EQUIVALENT	ANNUAL SALARY A	% OF TIME ALLOCATED TO GRANT REQUEST B	TOTAL STATE FUNDS REQUESTED (A x B)
Carpenter (Bay/Trailer 1) 1	FT	\$40,320.00	8.30%	\$ 3,344.54
Carpenter (Bay/Trailer 1) 2	FT	\$40,320.00	8.30%	
Electrician (Bay/Trailer) 1	FT	\$48,000.00	8.30%	
Plumber (Bay/Trailer) 1	FT	\$48,000.00	8.30%	\$ 3,981.60
Carpenter (Bay/Trailer 1) 1	FT	\$40,320.00	8.30%	\$ 3,344.54
Carpenter (Bay/Trailer 1) 2	FT	\$40,320.00	8.30%	
Certified Electrician (Bay/Trailer) 1	FT	\$48,000.00	8.30%	\$ 3,344.54 \$ 3,981.60
Certified Plumber (Bay/Trailer) 1	FT	\$48,000.00		
Manager/Construction (On-Site/Estates)	FT		8.30%	
Carpenter (On-Site/Estates) 1		\$53,760.00	8,30%	
Carpenter (On-Site/Estates) 2	FT	\$40,320.00	8.30%	<u>\$</u> 3,344.54
	FT	\$40,320.00	8.30%	\$ 3,344.54
Carpenter (On-Site/Estates) 3	FT	\$40,320.00	8.30%	\$ 3,344.54
Carpenter (On-Site/Estates) 4	FT	\$40,320.00	8.30%	
Certified Electrician (On-Site/Estates)	FT	\$48,000.00	8.30%	
TOTAL:			6.00	51,123.74

6

BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES

Period: July 1, 2018 to June 30, 2019

Applicant: _	Stargazer	Industries	Inc		

POSITION TITLE	FULL TIME EQUIVALENT	ANNUAL SALARY A	% OF TIME ALLOCATED TO GRANT REQUEST B	TOTAL STATE FUNDS REQUESTED (A × B)
Manager/ Chef (Staff Cafe) open 6a-1p	FT	\$48,000.00	8.30%	
Assistant Manager/Prep Cook (Staff Cafe) 1	FT	\$44,160.00	8.30%	
Prep Cook (Staff Cafe) 2	FT	\$40,320.00	8.30%	
Baker (Staff Cafe) 1	FT	\$40,320.00	8.30%	
Manager (Kau Coffee & Tea Co.) open 6a-6p	FT	\$48,000.00	8.30%	
Assistant Manager (Kau Coffee & Tea Co.)	FT	\$40,320.00	8.30%	
Staff (Kau Coffee & Tea Co.) 1	FT	\$32,640.00	8.30%	
Staff (Kau Coffee & Tea Co.) 2	FT	\$32,640.00		
Staff (Kau Coffee & Tea Co.) 3	FT	\$32,640.00	8.30% 8.30%	\$ 2,707.49 \$ 2.707.49
Certified Plumber (On-Site/Estates)	FT	\$48,000.00	8.30%	
			3.307,0	\$ -
				\$ -
				\$ -
				\$ -
TOTAL:				33,766.37

BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES

Period: July 1, 2018 to June 30, 2019

Applicant: Stargazer Industries Inc ----Form Not applicable_

DESCRIPTION EQUIPMENT	NO. OF ITEMS	COST PER	TOTAL COST	TOTAL BUDGETED
			\$ -	
			\$ -	
			\$ -	
			\$ -	
			\$ -	
TOTAL:	শিক্ষাপ্রতিপ্রকাশন কর্মান ক্		The second of th	224
STIFICATION/COMMENTS:				

DESCRIPTION OF MOTOR VEHICLE	NO. OF VEHICLES	COST PER VEHICLE	TOTAL COST	TOTAL BUDGETED
			\$ -	
	:		\$ -	
			\$ -	
			\$ -	
			\$ -	
TOTAL:	The second secon			

JUSTIFICATION/COMMENTS:

BUDGET JUSTIFICATION - CAPITAL PROJECT DETAILS

Period: July 1, 2018 to June 30, 2019

Applicant: Stargazer Industries Inc ----Form Not applicable_

TOTAL PROJECT COST	ALL SOURCES OF FUNDS RECEIVED IN PRIOR YEARS		STATE FUNDS REQUESTED	OF FUNDS REQUESTED	FUNDING REQUIRED IN SUCCEEDING YEARS	
	FY: 2016-2017	FY: 2017-2018	FY:2018-2019	FY:2018-2019	FY:2019-2020	FY:2020-2021
PLANS						
LAND ACQUISITION						
DESIGN						
CONSTRUCTION						
EQUIPMENT						
TOTAL:						

GOVERNMENT CONTRACTS, GRANTS, AND / OR GRANTS IN AID

Applicant: Stargazer Industries Inc ----Form Not applicable_

	CONTRACT DESCRIPTION	EFFECTIVE DATES	AGENCY	GOVERNMENT ENTITY (U.S. / State / Haw / Hon / Kau / Mau)	CONTRACT VALUE
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DECLARATION STATEMENT OF APPLICANTS FOR GRANTS PURSUANT TO CHAPTER 42F, HAWAI'I REVISED STATUTES

The undersigned authorized representative of the applicant certifies the following:

- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawai'i Revised Statutes:
 - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
 - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
 - c) Agrees not to use state funds for entertainment or lobbying activities; and
 - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.
- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
 - a) Is incorporated under the laws of the State; and
 - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided.
- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
 - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
 - b) Has a governing board whose members have no material conflict of interest and serve without compensation.

Pursuant to Section 42F-103, Hawai'i Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

Stargazer Industries Inc.	_	
	(Date)	Alle Arbert was stade before commerce.
Christine Kaehuaea	Founder/CEO	
(Typed Name)	(Title)	AND THE RESIDENCE OF THE PROPERTY OF THE PROPE
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Rev 12/2/16 10 Application for Grants



The District of Ka'u, | Southern Tip | Hawaii Island

Pitch Deck January 2018 | Stargazer Industries Inc. | P.O. Box 410, Naalehu, Hawaii 96772 | Founder/CEO, Christine Kaehuaea 925-895-9098

Problem 1: Housing on Hawaii Island



Hawaii Island housing generally means multi-million dollar homes, apartments in Hilo, Kona or Waimea, HUD-housing, twenty families under one roof or illegal sub-standard dwellings, i.e. tents, pallet homes, shacks, unpermitted tiny houses on trailers or foundations.

Homes in rural areas average \$225K to \$1.2M. Urban area apartments average \$1,200 per month. Assisted Housing average is \$800 per month in rural areas. There are only vacation rentals or homeownership in the District of Ka'u; no leases; only month-to-month, average for a Studio is \$500 for 140-sq.ft. to \$1,500 for a 2,500-sq.ft., 3-bedroom, 2-bath home—the supply does not equal the demand.

Problem 2: Infrastructure in Rural Areas



There is a lack of infrastructure in the rural portions of Hawaii island i.e. water, sewer, utilities. The County of Hawaii and utilities companies have no plans to expand to include these rural areas unless those locations can match the tax base of Hilo, Kona or Waimea.

Vacant land in rural areas range from \$27K for a 0.45-acre lot to \$2.9M for 1,836-acres of cow pasture. Utilities average \$300.00 per month in subdivisions with access. Expansion of electric, cable, or phone lines are between \$60K to \$450K just for the lines; poles are not included. There is no County sewer; all new construction homes are septic systems as per January of 2017. All County water is pumped from wells and unless you live in a subdivision, the water is either through cattle lines above ground along the roadway from meters or obtained through a variety of containers owners haul to the Waiohino Transfer Station is collect free County supplied water for their drinking and use in their homes. For tanker water delivery it is an estimated \$250.00 for 4,000-gallons

Problem 3: Jobs & Income



After the sugar plantations pulled out of rural regions around Hawaii island back in the 1980's, most workers returned to agriculture including coffee, tea and produce or went back to ranching. However, some had the skill set to apply for local jobs, but for every ONE job that opened, TEN applied. The only other option meant driving up to 70-miles one-way to Hilo or Kona for a minimum wage job at times.

As of January 1, 2018, the minimum wage increased to \$10.10/ per hour. The current fuel average is \$3.11 a gallon. A gallon of milk is \$7.95. The rent in the District of Ka'u is an average of \$1,200 for 2-3 bedroom home; no apartments. Utilities average \$300 per month. Most families are on food stamps and government health insurance. In Ka'u there are (2) banks, (4) mini-markets, (1) Oahu based food market, (1) pharmacy, (4) gas stations, (6) restaurants, (2) hardware stores, (1) auto shop, (1) medical clinic, (1) dentist----these are the ONLY business-based employers across 46-miles. There are approximately 8,000 people and rising from 1-year to 96-years old.

Solution 1: Housing



Build affordable, turnkey Tiny Houses on trailers (able to move or ship if there is a wild fire, lava flow, tsunami, or logistics change.) ALSO BUILD post & pier foundation Tiny Estates for lots and expansion into subdivision development. Both products would have a similar build to be cost effective, self-contained and off-grid. The "Tiny House, Big Island Homes on Wheels" would be the FIRST IN THE STATE OF HAWAII to be permitted and legal. "Tiny House, Big Island Homes on Wheels" estimated retail is \$47K to \$65K for an 8.5-ft by 20-ft. with 168-sq.ft to 241-sq.ft., self-contained, steel-framed, spray insulation, fire suppression system, Smart tablet integration, full kitchen, granite countertops, full bath with tiled tub, etc.

"Tiny Estates" with a post & pier foundation, self-contained and off-grid, with Septic tank, sidewalk and driveway, estimated retail is \$95K to \$150K for 400-sq.ft. up to 1,200-sq.ft. with 1 to 3 bedrooms, 1 to 2.5 baths and garage.

Solution 2: Infrastructure



Build off-grid affordable housing and commercial mixed-land use products that do not require public utilities and can placed anywhere, on any terrain, on any island, in any State—live anywhere, in style and comfort. (just add water and sun!)

Our Stargazer Industries Inc. office, production and retail facility in Naalehu is a commercial mixed-land use, off-grid project that we are currently working on completing the draft site plan with help from the County of Hawaii and the State Health Dept., to confirm an expedited path towards permitting upon receiving funding. The structure is a 2-story, 9,975-sq.ft. building, with four production bays, an entry lobby, a cafe with commercial kitchen and retail coffeehouse. The facility site design incorporates the wind (gusts average 40 to 65-mph) as a cooling system for the structure, solar panels, deep cycle batteries, a generator, water tanks, catchment water collection and filtration, AT&T 4GTE/Wi-Fi with boosters for the phone and internet system, a pneumatic self-contained ADA approved elevator, solar powered lamp posts around the site, etc.

Cost effective. Efficient. Completely Off-grid.

Solution 3: Jobs & Income



Create jobs for local residents with full benefits, hourly wages comparable to Oahu island and the Mainland U.S. in order to allow for a higher level of productivity and employee retention. Provide marketing avenues for locally sourced produce, coffee, tea, dairy products, meats and fish through the facility cafe and retail coffee shop, as well as offer opportunities to local merchants—building communities with a village mentality.

Phase 1: Depending on funding acquired, we will hire between 37 to 46 staff from the CEO, CPO, GC, (1) "Tiny House, Big Island Homes on Wheels" crew, and (1) "Tiny Estates" crew to a full Phase 1 Staff hiring including the coffeehouse and café, as well as be able to offer avenues to Ka'u over 75 coffee growers, 4 produce farmers, 8 ranchers, 10 fishermen and many more. Next, we will expand around Hawaii island and create community hubs for Stargazer Industries commercial mixed-land use projects to open doors for other local communities to benefit.

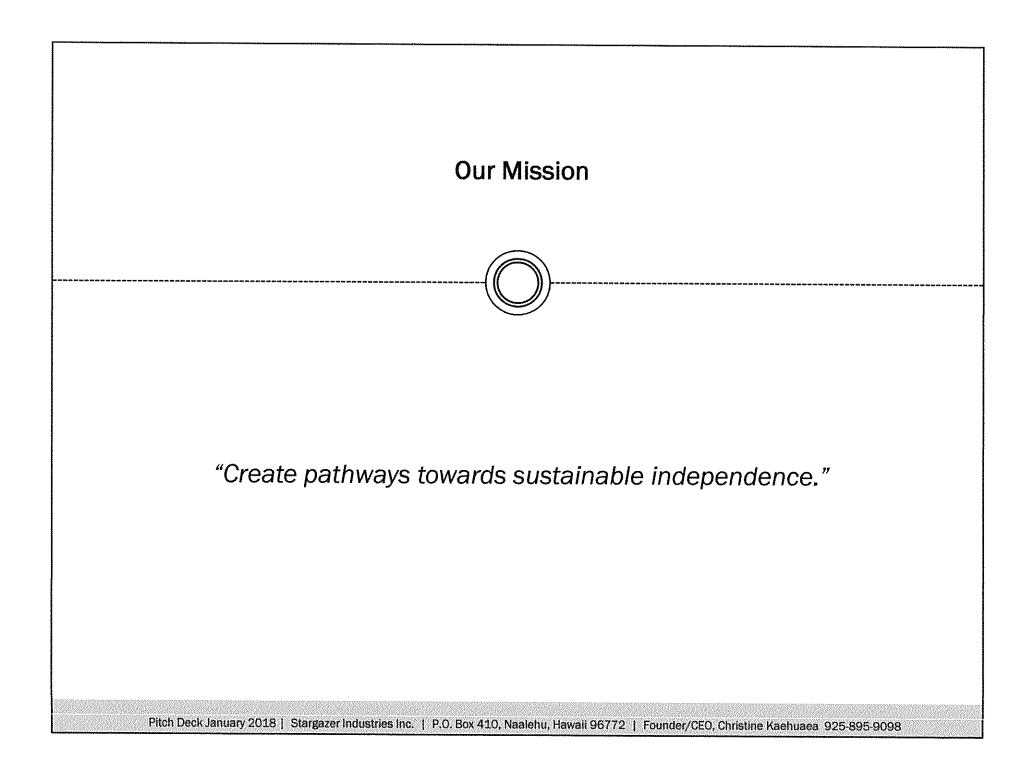
In 2019, Phase 2: We will hire the remaining staff per our in-house mandatory positions list for operations at this facility. Once Hawaii island is set, we will move to the outer islands and create the same facility and community relationship until in 2022 we move to the Mainland U.S. West Coast to grow the subdivision phase of the company, State by State yet keep all facilities in the State of Hawaii as head of operations and production for all of our products.

Summary of Projections – 2018 INVESTMENT OF \$700K

					INVESTOR EQUITY 25% (per investor/loan; 1)
Tipy Llouge District and the constant		PER MONTH	PER QUARTER	PER YEAR	PER MONTH
"Tiny House, Big Island Homes on Wheels" (8) Pre-SOLD units/ Gable Model: Iki/ per month	Canan Dunes	***********	ATO 100 00	*===	
(o) Fre-Solid units) dable model: INI) per month	Gross Profit Net Profit	\$255,389.62 \$40,850.46	\$766,168.86	\$3,064,675.43	4
	Met Liont	\$40,852.16	\$122,556.48	\$490,225.91	\$63,847.40
"Tiny Estates"					
(2) Pre-SOLD homes/ (1) 900-sq.ft., (1) 1200-sq.ft.					
in Discovery Harbour/ per every 2-months	Gross Profit	\$105,939.35	\$317,818.05	\$1,271,272.20	
	Net Profit	\$33,092.01	\$99,276.04	\$397,104.15	\$26,484.84
10. 70. 1. 2. 2.					
"Staff Only Cafe"	0 5 5	***	. .		
For in-house staff & guests + supplies KCTC food	Gross Profit	, ,	\$117,545.77	\$1,410,549.21	_
	Net Profit	\$4,607.02	\$13,821.05	\$55,284.19	\$9,795.48
"Ka'u Coffee & Tea Co."					
Retail coffee shop (Flagship Store)	Gross Profit	\$47,651.65	\$142,954.94	\$571,819.74	
	Net Profit	\$7,635.34	\$22,906.01	\$91,624.06	\$11,912.91
Research & Development Division					
(2019/2020)	Gross Profit	\$0.00	\$0.00	\$0.00	
	Net Profit	\$0.00	\$0.00	\$0.00	\$0.00
				·	70.00
TOTAL NET PROFI	T	\$86,186.53	\$258,559.58	\$1,034,238.31	\$112,040.63
				. INVESTOR EQUITY; (:	
	\$2	9,167.00 loan pa	yments from GP PE	R MONTH for 2 years	
*data spreadsheets are available to serious investors only				\$700,008.0	<u>o \$350,004.00</u>
and oppositions are available to serious investors only			٦	TOTAL ANNUA	L <u>\$1,</u> 694,491.61

Summary of Projections – 2018 INVESTMENT OF \$2.5M

Gross Profit Net Profit Gross Profit Net Profit	\$386,542.21 \$89,288.62 \$105,939.35 \$33,007.01	\$1,159,626.64 \$267,865.86 \$317,818.05	\$4,638,506.57 \$1,071,463.43	\$96,635.55
Net Profit Gross Profit	\$89,288.62 \$105,939.35	\$267,865.86	\$1,071,463.43	\$96,635.55
	•	\$317.818.05		
	•	\$317.818.05		
	•	\$317.818.05		
Net Profit	\$22 0 07 04	,	\$1,271,272.20	
	400,001.01	\$99,021.04	\$396,084.15	\$26,484.84
Gross Profit	\$40,885.20	\$117,545.77	\$1,410,549,21	
Net Profit	\$4,804.24	\$14,412.73	\$57,650.90	\$9,795.48
Gross Profit	\$47,651.65	\$142,954.94	\$571,819.74	
Net Profit	\$4,866.43	\$14,599.30	\$58,397.20	\$11,912.91
Gross Profit	\$0.00	\$0.00	\$0.00	
Net Profit	\$0.00	\$0.00	\$0.00	\$0.00
	\$131,966.31	\$395.898.92	\$1.583.595.68	\$144,828.78
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		ANNUA	L INVESTOR EQUITY:	(1) \$1,737,945.40
\$41,667.0	O Investor paymer	nts from GP PER MON	NTH for 5 years = \$2.5	5M \$500,004.00
			TOTAL ANNU	AL\$2,237,949.40
	Gross Profit Net Profit Gross Profit Net Profit Gross Profit Net Profit	Gross Profit \$40,885.20 \$4,804.24 Gross Profit \$47,651.65 Net Profit \$4,866.43 Gross Profit \$0.00 Net Profit \$0.00 \$131,966.31	Gross Profit \$40,885.20 \$117,545.77 Net Profit \$4,804.24 \$14,412.73 Gross Profit \$47,651.65 \$142,954.94 Net Profit \$4,866.43 \$14,599.30 Gross Profit \$0.00 \$0.00 Net Profit \$0.00 \$0.00 \$131,966.31 \$395,898.92	Gross Profit \$40,885.20 \$117,545.77 \$1,410,549.21 \$57,650.90 Gross Profit \$47,651.65 \$142,954.94 \$571,819.74 Net Profit \$4,866.43 \$14,599.30 \$58,397.20 Gross Profit \$0.00 \$0.00 \$0.00 \$0.00 Net Profit \$0.00 \$0.00 \$0.00



Competitive Advantage



In 2016, we started working with the County of Hawaii and the State to seek their help in designing our "Tiny House, Big Island Homes On Wheels" project towards getting the units permitted immediately after plan review. We will be the FIRST IN HAWAII to be permitted to build. Our turnkey design far surpasses anything for sale in Hawaii since tiny houses were first seen back in 2011--based on the opulent materials used (thanks to our vendors), the SMART technology, the practicality in daily living, the goal zero versatility and the affordable price tag. Our marketing campaign is fueled by the current Tiny House market in Hawaii and their lack of detail in planning and execution. At this point, our other off-grid projects are merely icing on the preverbal marketing and ROI cake!

Key Performance Indicators



- "Tiny House, Big Island Homes on Wheels" must sell and complete 8-units per month of the "Gable" starting model, estimated retail of \$65K; Gross Monthly Profit of \$255K per month; employs 37/ affordable, self-contained, no-hook ups, housing/ all expenses, payroll, benefits, all insurance, taxes, investor equity are paid.
- "Tiny Estates" must sell and complete, over a 2-month period, (1) 900-sq.ft. and (1) 1,200-sq.ft., estimated retail of \$127.5K and \$150K; Gross Monthly Profit of \$106K per month; employs 7/ affordable, self-contained, off-grid, built to code, with Septic tanks/ all expenses, payroll, benefits, insurance, taxes, investor equity are paid.
- "Kau Coffee & Tea Co." must achieve their monthly sales goals of \$3,400.00 daily; Gross Monthly Profit \$82K; employs 5/ promotes agriculture & local business from Ka'u and around Hawaii island first/ all expenses, payroll, benefits, taxes, investor equity are paid by the gross profit.
- "Staff Only Café" must achieve their monthly sales goals of \$1703.00 daily; Gross Monthly Profit of \$41K; employs 4/ promotes agriculture, ranching & fishing industries from Ka'u and around Hawaii island first/ all expenses, payroll, benefits, taxes, investor equity are paid by the monthly gross profit.

2019-2022 Expansion Plan



- Develop Tiny Estates and Tiny Trailer off-grid subdivisions around Hawaii island providing a 45% increase to ROI based on at least (20) home lots at 900-sq.ft. each
- Increase in-house sales team and real estate contacts towards land acquisitions, Pre-sales of Tiny Trailers, sales of Tiny Estates to individual lots, Pre-Sales of Tiny Estates in subdivision development providing 15% increase to ROI
- Expand Tiny Estates construction teams, support staff and professionals i.e. CE, Architect, RE Attorney, etc. to Phase 2 Staff Build Out
- Begin prototype builds for the R & D vertical solar array with residential and commercial applications, EMS Rescue drone for County Hawaii Fire and the 4x4 SE pickup; provides 65% increase to ROI by Q2, 2019
- Expand to other islands 2019, to Mainland U.S. West Coast by 2022

Core Team



Christine Kaehuaea (Founder/CEO; partnerships with Federal, State, County and local agency representatives, Native Hawaiian & cultural organizations, investors, vendor relations, product development, advertising/marketing); A.A. Administration of Justice/ Business Law

Christine Beck (CPO; Native Hawaiian & cultural organizations, product management of all products developed, equipment & crew logistics for Hawaii and Mainland U.S.); BA Marine Science

Paul Montague (COO; Facility operations for Stargazer Industries, Ka'u Coffee & Tea Co. and the Staff Café, including building maintenance, landscaping, vendor relations, continually streamline the corporation as we expand to work efficiently); BS Biology

Mike Bach (CRDO; Engineer, Research & Development expansion of off-grid, sustainable, self-contained, environmentally-friendly technology product development); BS Engineering

Investment: SEED Round



We seek investors that want to make money the right way!

Our vision includes expansion through cross-merchandising methods using off-grid technology to grow economically challenged communities – jobs & products are locally sourced.

Total Project Amount: \$700K

- Immediately build (1) "Tiny House, Big Island Homes on Wheels" sales unit, Gable, Model: Hele
- Initiate the multi-prong marketing plan for Hawaii island
- Begin Pre-Sales for the "Tiny House, Big Island Homes on Wheels" for 8-units per month
- Begin Pre-Sales to Discovery Harbour land owners for the 900 & 1200-sq.ft. "Tiny Estates"
- Immediately open Phase 1 hiring of 36 staff
- Lock down a 2-year land lease for the facility with an option to buy
- · Lock down more conservative build with the County & State for the off-grid facility & site plan

Investment: SEED Round



We seek investors that want to make money the right way!

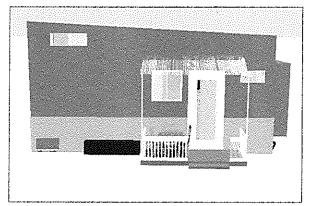
Our vision includes expansion through cross-merchandising methods using off-grid technology to grow economically challenged communities – jobs & products are locally sourced.

Total Project Amount: \$2.5 million

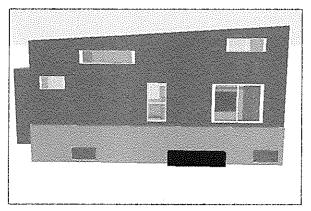
- Immediately build (1) "Tiny House, Big Island Homes on Wheels" sales unit, Gable, Model: Hele
- · Initiate the multi-prong marketing plan for Hawaii island
- Begin Pre-Sales for the "Tiny House, Big Island Homes on Wheels" for 9-units per month
- Begin Pre-Sales to Discovery Harbour land owners for the 900 & 1200-sq.ft. "Tiny Estates"
- Immediately open Phase 1 full hiring of 48 staff
- Lock down a 5-year land lease for the facility with an option to buy
- Lock down the build with the County & State for the off-grid facility & site plan



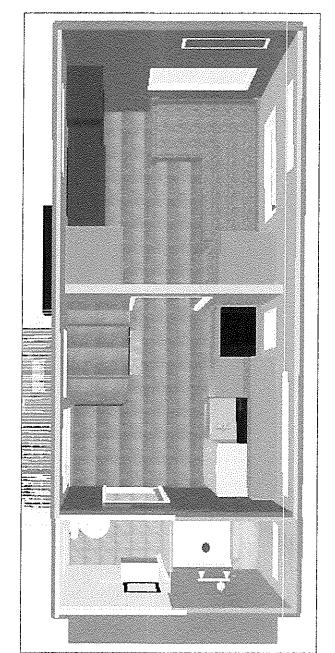
*The first permitted affordable, turnkey, off-grid Tiny House on Wheels in Hawaii."



Front porch (fold up/down 8-ft, porch with awning)



Back Side (11-windows; 9 sliders, 1 fixed, 1 single-hung)



Floorplan (2-ft x 8.5-ft storage above bathroom; access from entry)

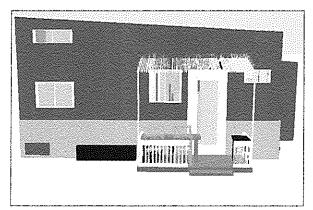
Make: MAVERICK

Model: Lani

- 8.5-ft x 20-ft
- Tow weight 8,000-lbs
- · Self-contained; no hook-ups needed
- · Complete turnkey unit; off-grid
- · Single level unit, full kitchen, full bathroom
- · Washer/dryer combo
- · Fire supression system
- Insurance and Financing Available!



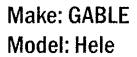
"The first permitted affordable, turnkey, off-grid Tiny House on Wheels in Hawaii."



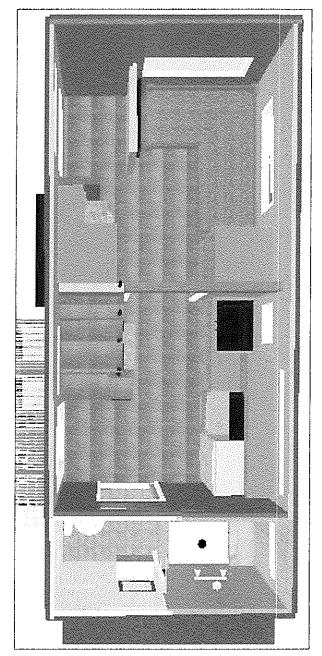
Front porch (fold up/down 8-ft, perch with awning)



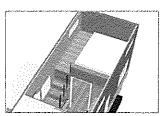
Back Side (11-windows; 9 sliders, 1 fixed, 1 single-hung)



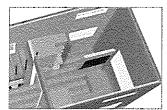
- 8.5-ft x 20-ft
- Tow weight 9,000-lbs
- · Self-contained; no hook-ups needed
- · Complete turnkey unit; off-grid
- · Single level unit, full kitchen, full bathroom
- · Washer/dryer combo
- · Fire supression system
- Insurance and Financing Available!



Floorplan (2-ft x 8.5-ft storage above bathroom; access from entry)



Loft (includes Queen or King mattress; 3-ft headroom)



Office Cubby & Exercise Space (includes Bowflex M5 MaxTrainer; matching granite for office)