

SCR59, SD1

URGING ALL STATE DEPARTMENTS AND AGENCIES TO DULY CONSIDER WOMEN-, VETERAN-, AND NATIVE HAWAIIAN-OWNED BUSINESSES WHEN AWARDING STATE CONTRACTS, AND REQUESTING ALL STATE DEPARTMENTS AND AGENCIES TO SUBMIT TO THE LEGISLATURE A LIST OF STATE CONTRACTS AWARDED IN THE LAST TWO YEARS TO WOMEN-, VETERAN-, AND NATIVE HAWAIIAN-OWNED BUSINESSES.

LAB, FIN

SCR59 SD1



Submit Testimony

Measure Title: URGING ALL STATE DEPARTMENTS AND AGENCIES TO DULY CONSIDER WOMEN-, VETERAN-, AND NATIVE HAWAIIAN-OWNED BUSINESSES WHEN AWARDING STATE CONTRACTS, AND REQUESTING ALL STATE DEPARTMENTS AND AGENCIES TO SUBMIT TO THE LEGISLATURE A LIST OF STATE CONTRACTS AWARDED IN THE LAST TWO YEARS TO WOMEN-, VETERAN-, AND NATIVE HAWAIIAN-OWNED BUSINESSES.

Report Title: State Procurement Contracts; Women-Owned Businesses; Veteran-Owned Businesses; Native Hawaiian-Owned Businesses

Description:

Companion:

Package: None

Current Referral: LAB, FIN

Introducer(s): KIM, BAKER, INOUYE, KIDANI, SHIMABUKURO, L. THIELEN, TOKUDA, Galuteria

Sort by Date		Status Text
3/2/2017	S	Offered.
3/9/2017	S	Referred to GVO, WAM.
3/23/2017	S	The committee(s) on GVO has scheduled a public hearing on 03-28-17 2:47PM in conference room 224.
3/28/2017	S	The committee(s) on GVO recommend(s) that the measure be PASSED, WITH AMENDMENTS. The votes in GVO were as follows: 4 Aye(s): Senator(s) Kim, Ruderman, Galuteria, K. Rhoads; Aye(s) with reservations: none ; 0 No(es): none; and 1 Excused: Senator(s) Tokuda.
3/29/2017	S	Reported from GVO (Stand. Com. Rep. No. 1221), as amended (SD 1), with recommendation of referral to WAM.
3/29/2017	S	Report adopted, as amended (SD 1) and referred to WAM.
3/31/2017	S	The committee(s) on WAM will hold a public decision making on 04-04-17 9:45AM in conference room 211.

4/4/2017	S	The committee(s) on WAM recommend(s) that the measure be PASSED, UNAMENDED. The votes in WAM were as follows: 11 Aye(s): Senator(s) Tokuda, Dela Cruz, English, Galuteria, Harimoto, Inouye, K. Kahele, Riviere, Shimabukuro, Taniguchi, Wakai; Aye(s) with reservations: none ; 0 No(es): none; and 0 Excused: none.
4/6/2017	S	Reported from WAM (Stand. Com. Rep. No. 1454) with recommendation of adoption.
4/6/2017	S	Report and Resolution Adopted. Transmitted to House.
4/6/2017	H	Received from Senate (Sen. Com. No. 432) in amended form (SD 1).
4/7/2017	H	Referred to LAB, FIN, referral sheet 41
4/10/2017	H	Resolution scheduled to be heard by LAB on Thursday, 04-13-17 10:00AM in conference room 309.

SENATE CONCURRENT RESOLUTION

URGING ALL STATE DEPARTMENTS AND AGENCIES TO DULY CONSIDER
WOMEN-, VETERAN-, AND NATIVE HAWAIIAN-OWNED BUSINESSES WHEN
AWARDING STATE CONTRACTS, AND REQUESTING ALL STATE
DEPARTMENTS AND AGENCIES TO SUBMIT TO THE LEGISLATURE A
LIST OF STATE CONTRACTS AWARDED IN THE LAST TWO YEARS TO
WOMEN-, VETERAN-, AND NATIVE HAWAIIAN-OWNED BUSINESSES.

1 WHEREAS, according to data mined from the State Procurement
2 Office website, it appears that only three percent of state
3 contracts are awarded to women-owned architectural and
4 engineering firms located in Hawaii; and
5

6 WHEREAS, despite the Department of Transportation
7 Disadvantaged Business Enterprise Program, women-owned firms in
8 Hawaii continue to face disparate treatment in the awarding of
9 state contracts; and
10

11 WHEREAS, according to the Society of Women Engineers, close
12 to twenty percent of engineering school graduates are women, but
13 less than fourteen percent of engineers in the workforce are
14 women, and according to data from the Society of Women Engineers
15 and the National Science Foundation, women are more likely than
16 men to leave engineering as their careers progress; and
17

18 WHEREAS, the National Academies of Sciences, Engineering
19 and Medicine concluded in their Beyond Bias and Barriers report
20 released in 2007 that women are very likely to face
21 discrimination in the engineering field; and
22

23 WHEREAS, according to the Association of Collegiate Schools
24 of Architecture, over forty percent of architecture degrees are
25 awarded to women, but only twenty-five percent of architect and
26 architectural designers in the workforce are women; and
27



1 WHEREAS, data is currently unavailable regarding the
2 overall percent of state contracts awarded to women-, veteran-,
3 or Native Hawaiian-owned businesses in Hawaii, but in all
4 likelihood these businesses face challenges in procuring state
5 contracts and are underrepresented in the state procurement
6 process; and
7

8 WHEREAS, women-, veteran-, and Native Hawaiian-owned
9 businesses in Hawaii must be given proper consideration and
10 equal opportunity for procuring state contracts if women-,
11 veteran-, and Native Hawaiian-owned business are to succeed and
12 achieve fair representation in the workforce; now, therefore,
13

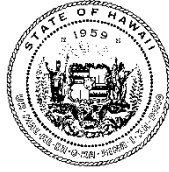
14 BE IT RESOLVED by the Senate of the Twenty-ninth
15 Legislature of the State of Hawaii, Regular Session of 2017, the
16 House of Representatives concurring, that Hawaii's state
17 departments and agencies, including the Department of
18 Transportation, Department of Accounting and General Services,
19 Department of Education, and University of Hawaii System, are
20 urged to duly consider women-, veteran-, and Native Hawaiian-
21 owned businesses when awarding state contracts; and
22

23 BE IT FURTHER RESOLVED that the Department of
24 Transportation, Department of Accounting and General Services,
25 Department of Education, and University of Hawaii System are
26 requested to submit to the Legislature, no later than October 1,
27 2017, a list of state contracts under their department or agency
28 awarded to women-, veteran-, and Native Hawaiian-owned
29 businesses in the last two years; and
30

31 BE IT FURTHER RESOLVED that certified copies of this
32 Concurrent Resolution be transmitted to the Governor,
33 Comptroller, and Administrator of the State Procurement Office;
34 provided that the Administrator of the State Procurement Office
35 is requested to transmit certified copies of this Concurrent
36 Resolution to the chief procurement officer of each state
37 department and agency.



DAVID Y. IGE
GOVERNOR



SARAH ALLEN
ADMINISTRATOR
MARA SMITH
ASSISTANT ADMINISTRATOR

**STATE OF HAWAII
STATE PROCUREMENT OFFICE**

P.O. Box 119
Honolulu, Hawaii 96810-0119
Tel: (808) 586-0554
email: state.procurement.office@hawaii.gov
<http://spo.hawaii.gov>
Twitter: [@hawaiispo](https://twitter.com/hawaiispo)

TESTIMONY
OF
SARAH ALLEN, ADMINISTRATOR
STATE PROCUREMENT OFFICE

TO THE HOUSE COMMITTEE
ON
LABOR & PUBLIC EMPLOYMENT
APRIL 13, 2017 10:00 A.M.

SENATE CONCURRENT RESOLUTION 59 SD1

URGING ALL STATE DEPARTMENTS AND AGENCIES TO DULY CONSIDER WOMEN-OWNED-, VETERAN-, AND NATIVE HAWAIIAN-OWNED BUSINESSES WHEN AWARDING STATE CONTRACTS, AND REQUESTING ALL STATE DEPARTMENTS AND AGENCIES TO SUBMIT TO THE LEGISLATURE A LIST OF STATE CONTRACTS AWARDED IN THE LAST TWO YEARS TO WOMEN-, VETERAN-, AND NATIVE HAWAIIAN-OWNED BUSINESSES.

Chair Johanson, Vice Chair Holt, and members of the committee, thank you for the opportunity to submit testimony on SCR 59 SD1. The State Procurement Office (SPO) supports this bill.

The State should have a Small Business program that encourages the development of our local businesses, such as those that are owned by Native Hawaiians, women and our veterans. The economic result is overall growth to the strength of the State of Hawaii. Encouraging these subsets essentially encourages diversity which drives innovation.

SB1059 SD1 HD 1 and HB1382 HD1 SD1 support a first phase initiative developing the State Small Business key areas through statistics. This initiative is a message to the small businesses in Hawaii that the State of Hawaii is invested in healthy growth of the economy through local goods, services and construction.

Thank you.

STATE OF HAWAII
DEPARTMENT OF DEFENSE

TESTIMONY ON SENATE CONCURRENT RESOLUTION 59, SENATE DRAFT 1
URGING ALL STATE DEPARTMENTS AND AGENCIES TO DULY CONSIDER
WOMEN-, VETERAN-, AND NATIVE HAWAIIAN-OWNED BUSINESSES WHEN
AWARDING STATE CONTRACTS AND REQUESTING ALL STATE DEPARTMENTS
AND AGENCIES TO SUBMIT TO THE LEGISLATURE A LIST OF STATE
CONTRACTS AWARDED IN THE LAST TWO YEARS TO WOMEN-, VETERAN-, AND
NATIVE HAWAIIAN-OWNED BUSINESS

PRESENTATION TO THE
COMMITTEE ON LABOR & PUBLIC EMPLOYMENT

BY

MR. RONALD P. HAN, JR.
DIRECTOR OF STATE OFFICE OF VETERANS SERVICES

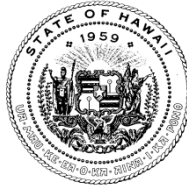
April 13, 2017
10:00 a.m.

Good morning Chair Johanson, Vice Chair Holt, and members of the Committee:

I'm Ron Han, Director of the State Office of Veterans Services. I appreciate this opportunity to provide written testimony **in support** of SCR 59, SD 1.

The purpose and intent of this measure is to urge all state departments and agencies to properly consider women-owned businesses when awarding state procurement contracts. The growing trend of today's Hawaii women veterans appears to favor the start-up of their own business vice entry into the traditional workforce. The combined skills, education, and experience received while in service make women veterans an excellent source of manpower. It behooves our government to provide avenues of opportunity for this growing population.

Thank you for this opportunity to provide written testimony on behalf of Hawaii's Veterans and their families in support of SCR 59, SD1.



Testimony by:
FORD N. FUCHIGAMI
DIRECTOR

Deputy Directors
JADE T. BUTAY
ROSS M. HIGASHI
EDWIN H. SNIFFEN
DARRELL T. YOUNG

IN REPLY REFER TO:

STATE OF HAWAII
DEPARTMENT OF TRANSPORTATION
869 PUNCHBOWL STREET
HONOLULU, HAWAII 96813-5097

April 13, 2017
10:00 a.m.
State Capitol, Room 309

S.C.R. 59, S.D.1
URGING ALL STATE DEPARTMENTS AND AGENCIES TO DULY CONSIDER
WOMEN-OWNED BUSINESSES WHEN AWARDING STATE CONTRACTS

House Committee on Labor and Public Employment

The Hawaii Department of Transportation (DOT) **supports** S.C.R. 59, S.D.1 which encourages state departments and agencies to duly consider women-owned businesses when awarding state contracts.

DOT administers the Disadvantaged Business Enterprise (DBE) program which provides opportunities for women-owned firms to participate on federal-aid contracts. However, within DOT, the number of professional services contracts are limited, and therefore, encouraging the utilization of women-owned businesses by all state departments and agencies would provide an even greater opportunity for women-owned firms. Passing S.C.R. 59 will serve to level the playing field for women in traditionally male-dominated professions such as construction management, architecture and engineering so long they meet the State's qualifications.

Thank you for the opportunity to provide testimony.

From: mailinglist@capitol.hawaii.gov
Sent: Wednesday, April 12, 2017 12:24 PM
To: LABtestimony
Cc: mendezj@hawaii.edu
Subject: *Submitted testimony for SCR59 on Apr 13, 2017 10:00AM*

SCR59

Submitted on: 4/12/2017

Testimony for LAB on Apr 13, 2017 10:00AM in Conference Room 309

Submitted By	Organization	Testifier Position	Present at Hearing
Javier Mendez-Alvarez	Individual	Support	No

Comments:

Please note that testimony submitted less than 24 hours prior to the hearing, improperly identified, or directed to the incorrect office, may not be posted online or distributed to the committee prior to the convening of the public hearing.

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SCR59, SD1

Late Testimony

LATE

LATE

LATE



46-063 Emepela Pl. #U101 Kaneohe, HI 96744 · (808) 679-7454 · Kris Coffield · Co-founder/Executive Director

TESTIMONY FOR SENATE CONCURRENT RESOLUTION 59, URGING ALL STATE DEPARTMENTS AND AGENCIES TO DULY CONSIDER WOMEN-, VETERAN-, AND NATIVE HAWAIIAN-OWNED BUSINESSES WHEN AWARDING STATE CONTRACTS, AND REQUESTING ALL STATE DEPARTMENTS AND AGENCIES TO SUBMIT TO THE LEGISLATURE A LIST OF STATE CONTRACTS AWARDED IN THE LAST TWO YEARS TO WOMEN-, VETERAN-, AND NATIVE HAWAIIAN-OWNED BUSINESSES

House Committee on Labor and Public Employment

Hon. Aaron Ling Johanson, Chair

Hon. Daniel Holt, Vice Chair

Thursday, April 13, 2017, 10:00 AM

State Capitol, Conference Room 309

Honorable Chair Johanson and committee members:

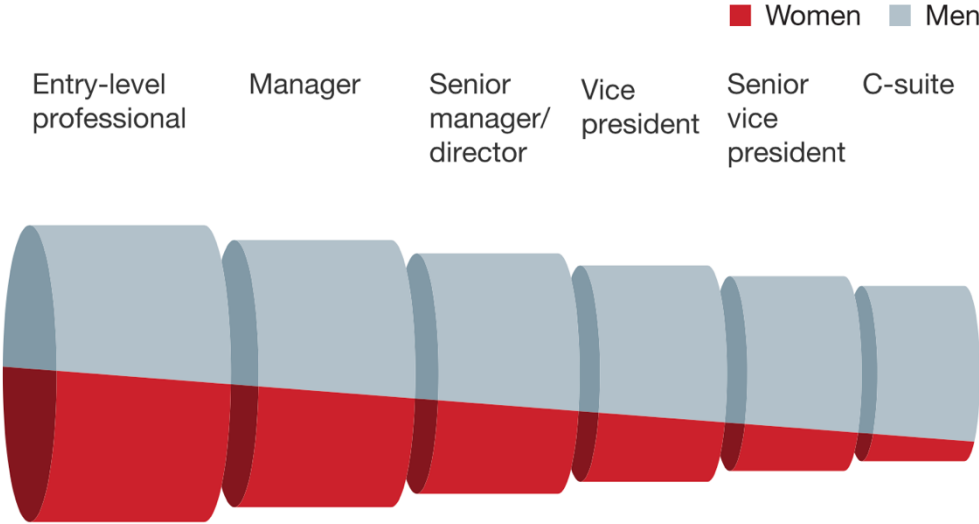
I am Kris Coffield, representing IMUAlliance, a nonpartisan political advocacy organization that currently boasts over 350 members. On behalf of our members, we offer this testimony in strong support of SCR 59, SD 1, urging all state departments and agencies to duly consider women-, veteran-, and Native Hawaiian-owned businesses when awarding state contracts, and requesting all state departments and agencies to submit to the legislature a list of state contracts awarded in the last two years to women-, veteran-, and Native Hawaiian-owned businesses.

According to the Society of Women Engineers, roughly 20 percent of engineering school graduates are women. Yet, women comprise less than 14 percent of the engineering workforce. Research performed by the consulting firm McKinsey and Company likewise found that for U.S. Corporations, the career pipeline is inequitable for females, with the underrepresentation of women increasing and accelerating as the level of professional leadership becomes greater (see below).

Some states, like New York, are addressing this problem by establishing certifications for “Minority and Women-Owned Business Enterprises,” which can be easily identified by and interact with state agencies. The New York State Contract System’s Division of Minority and Women’s Business Development focuses on promoting equality of economic opportunities for MWBEs and eliminating barriers to their participation in state contracts.

Gender inequality lingers in the islands, too, where women earn 83 cents on the male dollar, a pay gap that will persist until at least the year 2058 if public policy does not change, according to the Hawai'i Commission on the Status of Women. Indicators of inequality are also indicators of the extent to which gender disparity is being resolved socially, as discourses that undergird female disempowerment—destructive myths about women's weakness, emotionality, or inability to perform male-dominated jobs involving math and science, for example—continue to circulate.

Corporate-talent pipeline by gender



	Entry-level professional	Manager	Senior manager/director	Vice president	Senior vice president	C-suite
Pipeline, women, 2012, %	42	33	28	23	20	16
Pipeline, women, 2015, %	45	37	32	27	23	17

Source: Data for 2012 are from *Unlocking the full potential of women at work*, in which McKinsey examined the employee pipeline of 60 US corporations. Data for 2015 are from *Women in the Workplace*, in which LeanIn.Org and McKinsey examined the employee pipeline of 118 US corporations

McKinsey&Company

Women must be treated as equals, from the bedroom to the boardroom. To dispel discrimination against women in workplaces seeking state grants, we ask you to support this resolution.

Sincerely,
 Kris Coffield
 Executive Director
 IMUAlliance

LATE

LATE

LATE

From: mailinglist@capitol.hawaii.gov
Sent: Thursday, April 13, 2017 12:21 AM
To: LABtestimony
Cc: annsfreed@gmail.com
Subject: Submitted testimony for SCR59 on Apr 13, 2017 10:00AM

SCR59

Submitted on: 4/13/2017
Testimony for LAB on Apr 13, 2017 10:00AM in Conference Room 309

Submitted By	Organization	Testifier Position	Present at Hearing
Ann S Freed	Hawaii Women's Coalition	Support	No

Comments: Aloha Chair and members, The Hawaii Women's Coalition is in support of this measure. Mahalo, Ann S. Freed Co-Chair

Please note that testimony submitted less than 24 hours prior to the hearing, improperly identified, or directed to the incorrect office, may not be posted online or distributed to the committee prior to the convening of the public hearing.

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SCR59

URGING ALL STATE DEPARTMENTS AND AGENCIES TO DULY CONSIDER WOMEN-, VETERAN-, AND NATIVE HAWAIIAN-OWNED BUSINESSES WHEN AWARDING STATE CONTRACTS, AND REQUESTING ALL STATE DEPARTMENTS AND AGENCIES TO SUBMIT TO THE LEGISLATURE A LIST OF STATE CONTRACTS AWARDED IN THE LAST TWO YEARS TO WOMEN-, VETERAN-, AND NATIVE HAWAIIAN-OWNED BUSINESSES.

House Committee on Labor & Public Employment

April 13, 2017

10:00 a.m.

Room 309

The Office of Hawaiian Affairs (OHA) **SUPPORTS** SCR59, which seeks to support women, veteran, and Native Hawaiian-owned businesses.

One of OHA's strategic priorities is Ho'okahua Waiwai, or increasing the economic self-sufficiency of Native Hawaiians. This includes supporting Native Hawaiian-owned business development. As such, OHA's programs include Hua Kanu loans, one of the products offered through the OHA-administered Native Hawaiian Revolving Loan Fund (NHRLF), which was originally funded through the federal Administration of Native Americans. Hua Kanu loans provide low-interest rate loans of up to \$1 million, for highly qualified and established Native Hawaiian business owners. NHRLF's other loan program, the Mālama Loan, provides loans of up to \$100,000 to Native Hawaiian beneficiaries to start or expand a business.

Urging state agencies to duly consider businesses owned by Native Hawaiian and other under-represented groups is another important way that our state can help support the economic development and self-sufficiency of minority communities. Currently, Hawai'i does not incentivize awarding contracts to businesses owned by underrepresented groups, including Native Hawaiian-owned businesses. In contrast, the federal government itself has long-standing policies and practices that recognize the unique value and need to provide procurement opportunities for Native Hawaiian-owned businesses. For example, in 1988, Congress passed Public Law 100-656, which amended the Small Business Act of 1953 Section 8(a) to include certain Native Hawaiian-owned businesses in contracting opportunities available to tribally-owned corporations and Alaska Native corporations. Numerous subsequent Acts of Congress have reaffirmed the federal government's acknowledgement of the value of actively working to ensure that Native Hawaiian Organization-owned and other Native Hawaiian-owned businesses have appropriate opportunities to participate in government contracts. **We hope that this resolution will help the State of Hawai'i move towards similar policies, for the benefit of Native Hawaiians and the general public.**

OHA notes that it operates an active Hawaiian Registry Program, which is able to verify the Native Hawaiian ancestry of interested individuals. OHA offers this program as one potential means of verifying business owners as Native Hawaiian, should the State move forward with contract procurement policies that provide opportunities for Native Hawaiian-owned businesses specifically.

OHA therefore urges the Committee to **PASS** SCR59. Mahalo nui for the opportunity to testify on this measure.