



**LATE TESTIMONY**

**Testimony to the Senate Judiciary and Labor Committee  
Senator Gilbert Keith-Agaran, Chair  
Senator Karl Rhoads, Vice Chair  
Wednesday, March 29, 2017, 9:30 a.m.  
Conference Room 016  
HB 1028, HD 2, SD 1 - Relating to Charitable Organizations**

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Dear Chair Keith-Agaran, Vice Chair Rhoads and members of the JDL Committee:

On behalf of the Hawai'i Alliance of Nonprofit Organizations, I would like to offer our comments on **HB 1028, HD 2, SD 1**, relating to charitable organizations.

Hawai'i Alliance of Nonprofit Organizations (HANO) is a statewide, sector-wide professional association of nonprofits. Our mission is to unite and strengthen the nonprofit sector as a collective force to improve the quality of life in Hawai'i. Our member organizations provide essential services to every community in the state.

HANO generally supports the changes outlined in this measure, which seek to improve and clarify the charitable solicitation law.

We DO have concerns that filing fees based on GROSS revenues, as opposed to NET revenue do not accurately reflect the availability of funds for a nonprofit to pay those fees.

HANO supports regulation that ensures greater transparency and trust for nonprofits who are fundraising but not if the regulations are overly burdensome and too complicated to be compliant. We support the protection of consumers/donors as well as nonprofits themselves from the risks of co-ventures, but would not want extreme regulatory measures to hinder the spirit of giving, or nonprofits' abilities to fundraise to meet their missions.

Thank you for the opportunity to provide written testimony.

Mahalo,  
Lisa Maruyama  
President & CEO