

GM 578

Measure Title: Submitting for consideration and confirmation to the Real Estate Commission, Gubernatorial Nominee, SEAN GINOZA, for a term to expire 06-30-2018.

Report Title: Real Estate Commission

Description:

Companion:

Package:

Current Referral: CPH

Introducer(s):

**PRESENTATION OF THE
REAL ESTATE COMMISSION**

TO THE SENATE COMMITTEE ON
COMMERCE, CONSUMER PROTECTION, AND HEALTH

TWENTY-NINTH LEGISLATURE
Regular Session of 2017

Friday, March 24, 2017
9:00 a.m.

TESTIMONY ON GOVERNOR'S MESSAGE NO. 578.

TO THE HONORABLE ROSALYN H. BAKER, CHAIR,
AND MEMBERS OF THE COMMITTEE:

My name is Nikki Senter and I serve as the Chairperson of the Real Estate Commission. I thank you for the opportunity to present testimony on Governor's Message No. 578, regarding the **appointment** of Sean Ginoza to the Real Estate Commission ("Commission"). The Commission supports the confirmation of Mr. Ginoza's appointment.

Mr. Ginoza was appointed to the Commission as an interim member on November 9, 2016, and is being appointed as a County of Hawaii broker member.

Since his interim appointment, his attendance at the Commission meetings has been excellent. He comes prepared for each meeting.

For these reasons, the Commission supports the confirmation of Sean Ginoza to the Real Estate Commission, and thanks you for the opportunity to provide testimony on Governor's Message No. 578.

GM578

Sena Ginoza: Real Estate Commission

(1) Why do you want to be a member of the Board?

With over 10 years holding a real estate salesperson and broker's license, I felt that the opportunity to take over the interim position was great. I felt it was time to take my career to another level. The Real Estate Commission is a well-respected position to be able to serve and I am honored to be able to serve.

(2) What do you perceive are the roles and responsibilities of a member of the Board?

I wasn't aware exactly how much our Real Estate Commission is responsible for before I was informed about the interim position but now after a month and a half and 4 meetings later, I am excited and anxious for every meeting. There are so many topics that we review and it is very eye opening. But I have learned so far that the main responsibility of being a Real Estate Commissioner is to protect the general public and consumer.

(3) In what ways do you feel that you can help protect the consumer?

Being in the real estate industry does help to know and hear consumer complaints or concerns at times. Protecting the consumer and most importantly, informing the consumer, can make things easier.

(4) Given your understanding of the roles and responsibilities of a Board member, why do you believe that you are qualified for the position? Please include a brief statement of your skills, expertise and knowledge that would aid you as a member of the Board.

Borrowing part of my answer from number 3, just being in the real estate industry for over 10 years and hearing concerns from other agents and consumers provides hands on feedback about laws, regulations, etc. Some of the other commissioners have made comments that because I am younger, they value my opinion being from a different generation. My age is not a skill but some of the commissioners have asked my opinion directly in order to get a younger persons opinion.

(5) What do you hope to accomplish during your term of service?

Providing fairness to the general public and to my fellow Real Estate Agents. Supporting or opposing laws to protect brokerages and consumers.

(6) Name three qualities that best describe you and how these qualities will benefit the Board.

1. **Detail oriented** – paying attention to the little details can help something from being overlooked
2. **Analytical** – asking a different question can help bring a different perspective to a topic
3. **Open minded** – I am not the most creative person but I always have an optimistic view and like to hear different opinions..

(7) Name a previous experience you've had that will be beneficial as a Board member.

Being a part my company's board of directors has helped me understand that there is a lot of behind the scenes decisions that have to be discussed somewhat like how the Real Estate Commission makes a log of import behind the scenes decisions.

(8) Can you foresee any possible conflicts of interest that could arise during your service on the Board? How would you overcome conflicts of interest?

I do not foresee any conflicts of interest.