

Darek Isao Sato

**Education**

Roosevelt High School Graduated [REDACTED]  
University of Hawaii BA, Sociology [REDACTED]

**Personal Summary**

Strong social interactive management skills.

**Work History**

**August 2013 – Present**

MDX Hawaii  
500 Ala Moana Blvd, Suite 2-200  
Honolulu, Hawaii 96813

Provider Network Operations manager:  
Responsible for maintaining and growing the MDX Hawaii Provider Network with a staff of 13 in the Provider Network Operations Department.

**April 2011 – July 2013**

MultiPlan  
1440 Kapiolani Blvd, Suite 1020  
Honolulu, Hawaii 96814

Network Development Executive:  
Responsible for growing and maintaining the HMN Network of providers in Hawaii and actively contracting National MultiPlan provider contract targets to secure contracts.

**May 2007 – March 2011**

**May 2004 – May 2005**  
HMA Inc.  
1440 Kapiolani Blvd, Suite 1020  
Honolulu, Hawaii 96814

Account Manager:  
Responsible for servicing Union Trust fund Members statewide with their self insured Health and Prescription Insurance Plans (over 36,000 covered lives). Led the successful and smooth implementation of the ILWU Health and Welfare Trust Plan servicing members monthly at employer

sites on all islands. Duties included servicing plan Trust Fund Directors with the creation of utilization reports tracking trends to trouble shoot concerns and provide solutions.

**Manager, Provider Relations and Contracting**

Responsible for servicing clients both members and providers. Responsibilities included provider relations, contracting, network growth and maintenance.

**May 2005 – April 2007**

New York Life Insurance Company  
841 Bishop Street, Suite 1400  
Honolulu, Hawaii 96814

Agent, Financial Services Professional  
Hawaii State Health and Life License  
Series 6 and 63 Security License

Agent servicing and selling Life Insurance, Mutual Funds, Annuities, and Long Term Care Insurance.

**September 1998- May 2004**

Health Unified, Inc.  
333 Queen Street, Suite 200  
Honolulu, Hawaii 96813

**Operations Manager**

Responsible for operations of a Management Service Organization servicing health care organizations.  
Duties include servicing:

Three Provider Organizations:

- Recruit and credential healthcare providers
- Organize and administer Board of Director Meetings
- Manage Organizations administration

Two Private Foundations

- Seek grants for organization projects and needs
- Organize and administer Board of Director meetings
- Create and organize educational programs
- Manage organizations administrations

**November 1995 – September 1998**

Queen's Health Management and Queen's Physician Group  
500 Ala Moana Blvd, Suite 2-300  
Honolulu, Hawaii 96813

**Operations Manager**

Responsible for assisting in the organization and servicing of Independent Physician Organizations throughout the State of Hawaii.

Duties included:

- Recruitment and credentialing of healthcare provider members
- Organize and administer Board of Director Meetings

Work with entities to create a fully insured health plan  
Create programs to provide value to organizational members

**November 1979 – November 1995**

Aston Hotels and Resorts  
2155 Kalakaua Avenue  
Honolulu, Hawaii 96815

General Manager, Aston Waikiki Circle Hotel 1993- 1995

General Manager, Aston Waikikian on the Beach 1988 – 1993

Assistant Manager, Aston Waikiki Sunset Hotel 1979 - 1988