

Watt Hawaii Realty **New Home Sales** **1993 – 1994**

- New Home Sales at **Malanai** – The Villages at Kapolei, Village 3
- New Home Sales at **A’elo** – The Villages at Kapolei, Village 2

Bradley Properties, Ltd. **General Brokerage Real Estate Sales** **1990 – 1993**

- Consistent multi-million dollar producer since first year, providing superior and professional service to broad spectrum of clients from first time buyers to high end buyers and sellers.
- Project Sales – **The Peninsula** (1992) Specialized in marketing to foreign speaking clients and customers, particularly Japanese.

House Foods Hawaii/Foremost Dairies Hawaii **Admin Assistant to GM** **1987 - 1990**

- Participated in meetings with Japanese principals; provided two-way translations
- Implemented ordering systems for Neighbor island distributors, increased sales 18% and reduced credits and waste by 50%
- Negotiated with farmers’ cooperative to ensure adequate allocation of the limited fresh local milk supply

Duty Free Shoppers Limited **Sales Manager/Customer Service** **1980 – 1987**

- 1980 – 1983 Customer Service/Sales – retail sales of duty free merchandise
- 1983 – 1986 Promoted to Sales Manager of 2 departments generating annual sales of \$8Mil with a staff of 18 people, mainly Japanese speaking; promoted to Sales Manager of 3 Airport shops with a staff of 15; promoted to Sales Manager of 2 departments at the main location generating over \$12 mil in annual sales and a staff of 33.

EDUCATION

Masters of Business Administration – International Business

University of Hawaii at Manoa – [REDACTED]

Bachelor of Arts – Japanese Language

University of Hawaii at Manoa – [REDACTED]

Intensive Japanese Language Program

International Christian University – Tokyo, Japan [REDACTED]

Real Estate Related

State of Hawaii Real Estate Broker’s License – Active

Real Estate Commission – Oahu Commissioner (Broker) 2013-Current

Building Industry Association of Hawaii

Parade of Homes Chairman – 2010

Parade of Homes Gala Co-Chairman 2011, 2012