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Hawaii Automobile Dealers Association

Bill van den Hurk, President
Dave Rolf, Executive Director

HADA testimony in SUPPORT of
SB872
RELATING TO ELECTRONIC COPIES

Presented to the Senate Committee on Economic Development and Technology
at the public hearing to be held
2:45 p.m. Wednesday, February 4, 2015
in Conference Room 016, Hawaii State Capitol

by the Members of the Hawaii Automobile Dealers Association
Hawaii's franchised new car dealers

Chair Wakai, Vice Chair Slom, and Members of the Committee:

I am David Rolf, representing the members of the Hawaii Automobile Dealers Association, Hawaii's franchised new car dealers, who are working this legislative session to help facilitate the electronic exchange and storage of documents used for motor vehicle registration, plating, titling, and lien-release. The association supports SB872 which clarifies that electronic documents shall be construed in the same manner as original documents for the purposes of chapter 1, HRS.

I'd like to say at the beginning of our testimony that our association is particularly indebted to Hawaii's forward-thinking Senate members, who, several years ago, moved to establish the electronic transmission of public testimony for Senate hearings and the electronic review of legislation via state-of-the-art online processes.

Certainly Hawaii's banks too have been forward-thinking in their transition to electronic banking. Most all of us have enjoyed the benefits of the current move to paperless systems.

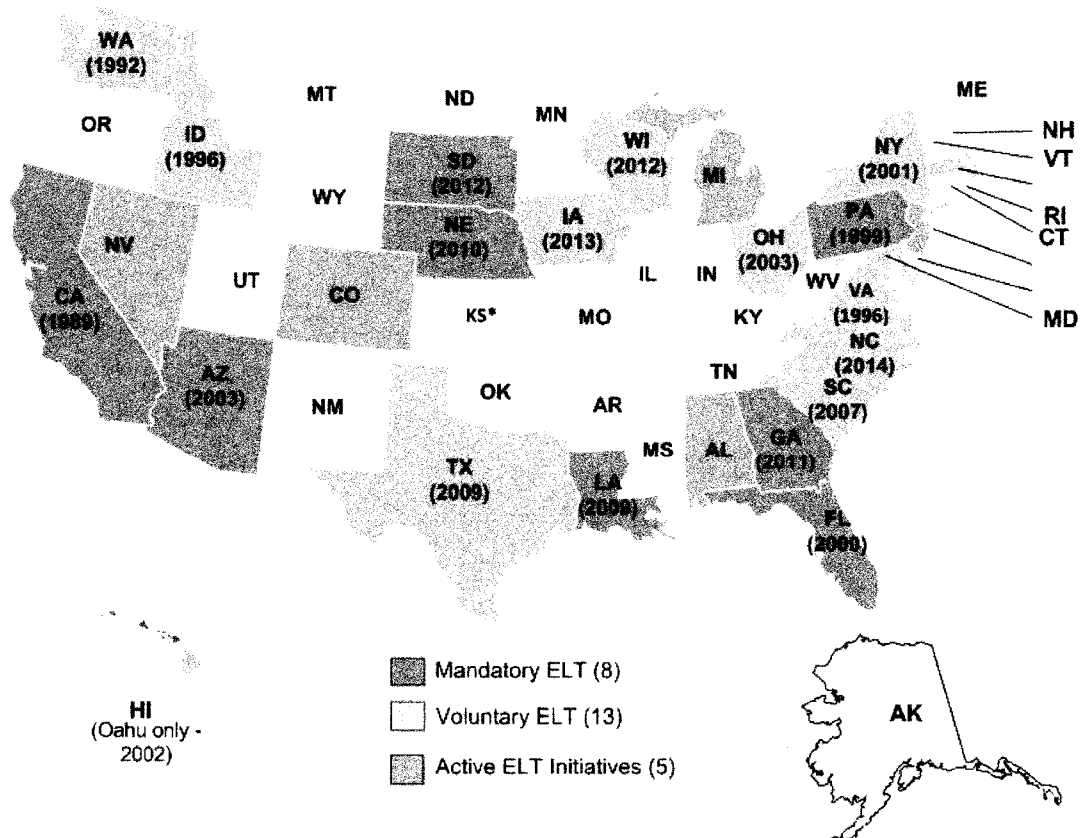
Electronic Vehicle Registration and Electronic Lien and Title processes allow the suppression of the printing of paper title, and replacing it with an electronic lien notice. It eliminates the need for the DMV to print a title ...UNLESS, OF COURSE, REQUESTED by the lien holder. The "title" is held electronically by the service provider for the lien holder.

The electronic transmission and storage of documents improves a service to customers who enjoy faster lien perfection and eliminates a need for dealerships to, in many instances, to send people to stand in line at DMVs to get a clear title and register the vehicle on behalf of the customer.

Although Hawaii CURRENTLY HAS statutes facilitating Electronic Lien and Title (ELT) and online registration of NEW vehicles from dealership locations, we support this measure because it will further clarify that electronic documents shall be construed in the same manner as all original documents. This language will be helpful as we seek the addition of USED vehicles through (SB233/HB740), which, along with the passage of this bill (SB872) will help modernize Hawaii's paper-centric process and change it to an efficient electronic process....for the benefit of ALL.

Here's the chart provided by one of the third-party companies which assist states which transition to ELT and online vehicle registration for motor vehicles.

Electronic Lien and Title – State Penetration Map



HADA thanks the many sponsors and co-signers of SB872 and respectfully requests that the committee pass it forward during this legislative session.

Respectfully submitted,

David H. Rolf

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Bill van den Hurk, President
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HADA testimony in SUPPORT of
HB 887
RELATING TO ENERGY

Presented to the House Committee on Energy & Environmental Protection
at the public hearing to be held
8:30 a.m. Tuesday, February 3, 2015
in Conference Room 325, Hawaii State Capitol

by the Members of the Hawaii Automobile Dealers Association
Hawaii's franchised new car dealers