

# GM710

Measure Title: Submitting for consideration and confirmation to the Real Estate Commission, Gubernatorial Nominee, BRUCE FAULKNER, for a term to expire 06-30-2020.

Report Title: Real Estate Commission

Description:

Companion:

Package:

Current Referral: CPH

Introducer(s):

**PRESENTATION OF THE  
REAL ESTATE COMMISSION**

TO THE SENATE COMMITTEE ON  
COMMERCE, CONSUMER PROTECTION, AND HEALTH

TWENTY-EIGHTH LEGISLATURE  
Regular Session of 2016

Friday, April 1, 2016  
9:30 a.m.

**TESTIMONY ON GOVERNOR'S MESSAGE NO. 710.**

TO THE HONORABLE ROSALYN H. BAKER, CHAIR,  
AND MEMBERS OF THE COMMITTEE:

My name is Nikki Senter and I serve as the Chairperson of the Real Estate Commission ("Commission"). I thank you for the opportunity to present testimony on Governor's Message No. 710, regarding the **reappointment** of Bruce Faulkner to the Commission. The Commission strongly supports the confirmation of Mr. Faulkner's reappointment.

Mr. Faulkner has been and continues to be an outstanding contributor and participant in the work of the Commission. He has served on the Commission as the real estate broker member from the County of Maui for the past four years and has been licensed as a Hawaii real estate broker since 1996. His license is current, active, and in good standing. Mr. Faulkner is a devoted member of the Commission and has attended 179 of 180 Commission meetings.

Mr. Faulkner's commitment to public service has been outstanding, and his attendance at the Commission meetings has been excellent. He currently serves as the Vice-Chairperson of the Condominium Review Committee, one of the Commission's three standing committees. He is always well prepared for

each issue and each meeting, devoting a number of hours studying and researching materials. He has a keen knowledge of all the laws and rules that affect the Commission's work.

For these reasons, the Commission strongly supports the confirmation of Mr. Bruce Faulkner to the Real Estate Commission, and thanks you for the opportunity to testify on Governor's Message No. 710.

April 1, 2016

**The Honorable Rosalyn H. Baker, Chair**

State Committee on Commerce, Consumer Protection, and Health  
State Capitol, Room 229  
Honolulu, Hawaii 96813

**RE: GM 710, Submitting for consideration and confirmation to the Real Estate Commission, Gubernatorial Nominee, BRUCE FAULKNER, for a term to expire 06-30-2020.**

**HEARING: Friday, April 1, 2016 at 9:30 a.m.**

Aloha Chair Baker, Vice Chair Kidani, and Members of the Committee:

I am Myoung Oh, Government Affairs Director, submitting written testimony on behalf of the Hawai'i Association of REALTORS® ("HAR"), the voice of real estate in Hawai'i, and its 8,900 members. HAR **supports** the nomination of BRUCE FAULKNER to the Real Estate Commission for his second term.

Mr. Faulkner has been an active REALTOR® in Hawai'i since 1986 and is in good standing with the REALTOR® organizations.

Mr. Faulkner went from a boxer as a kid to being a certified boxing referee, has served on the Upcountry Water Advisory Committee, Council member for the Na Ala Hele Trails and Access Council, Kaupo Wildlife Club Vice-President, and Lanai Hunting Advisory Council.

HAR is very fortunate to have Mr. Faulkner as an active member who generously volunteers his time and talent. He has dedicated his time and shared his vision by serving on the HAR Board of Directors and Strategic Planning Committee.

For the above reasons, HAR requests the Committee's favorable consideration and approval of Mr. Faulkner's confirmation to the Real Estate Commission.

Mahalo for the opportunity to submit written testimony.

Via Email CPNT Testimony@capitol.hawaii.gov

March 29, 2016

Senator Rosalyn H. Baker, Chair  
Senator Michelle N. Kidani, Vice Chair  
Committee on Commerce and Consumer Protection  
State of Hawaii, State Capitol  
Honolulu, Hawaii 96813

**RE: Nomination to State of Hawaii Real Estate Commission GM710**

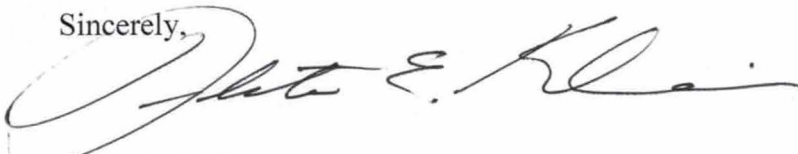
Dear Chair Baker, Vice Chair Kidani, and Members of the Committee:

I am writing in **full support** of Bruce Faulkner's appointment to another term on the Real Estate Commission.

As a fellow Commissioner I have had an opportunity to work with Bruce Faulkner over the last two years. I have enjoyed serving alongside Bruce because he is considerate, insightful, and a clear thinker. He is always prepared and is willing to examine many sides of issues. His real estate experience and dedication to education are assets to the Commission.

Please do hesitate to contact me if you or others have any questions.

Sincerely,



Aleta E. Klein, R, PB  
KleinCo, LLC

March 30, 2016

To: The Honorable Rosalyn H. Baker, Chair  
The Honorable Michelle Kidani, Vice Chair  
Members of the Senate Committee on Commerce, Consumer  
Protection and Health

From: Laurie A. Lee  
Principal Broker – Pacific Island Realty, LLC  
Real Estate Commission – Current Oahu Broker Commissioner

Re: GM710; Testimony in **Support** of the Confirmation of Gubernatorial  
Nominee, Bruce Faulkner for Real Estate Commission  
April 1, 2016 at 9:30 a.m., Conference Room: 229

Aloha Chair Baker, Vice Chair Kidani and Members of the Committee:

I am very pleased to submit this letter in support of the nomination of Bruce Faulkner to sit on the Real Estate Commission. I have worked with Bruce on the Real Estate Commission for the past 3 years and he is a valuable member of the commission with many years of real estate experience. He represents Maui well and is a consistent advocate for consumer protection.

For the reasons above, I respectfully urge your Committee's support to confirm Ms. Klein's seat on the Real Estate Commission. Thank you for your time and consideration.

**From:** [mailinglist@capitol.hawaii.gov](mailto:mailinglist@capitol.hawaii.gov)  
**To:** [CPH Testimony](#)  
**Cc:** [mike@mpic-hi.com](mailto:mike@mpic-hi.com)  
**Subject:** Submitted testimony for GM710 on Apr 1, 2016 09:30AM  
**Date:** Wednesday, March 23, 2016 10:28:30 PM

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**GM710**

Submitted on: 3/23/2016

Testimony for CPH on Apr 1, 2016 09:30AM in Conference Room 229

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Present at Hearing</b>
Michael Pang	Individual	Support	No

Comments: I have served on the Hawaii Real Estate Commission with Bruce Falkner the past two years and found he is always well-prepared, participate in discussions, has good ideas and has never missed a meeting. I strongly support his confirmation to serve on the Hawaii Real Estate Commission through 6/30/2020.

Please note that testimony submitted less than 24 hours prior to the hearing, improperly identified, or directed to the incorrect office, may not be posted online or distributed to the committee prior to the convening of the public hearing.

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THE SENATE THE TWENTY-EIGHTH LEGISLATURE  
REGULAR SESSION OF 2016  
COMMITTEE ON COMMERCE, CONSUMER PROTECTION, AND HEALTH

Senator Rosalyn H. Baker, Chair

Senator Michelle N. Kidani, Vice Chair

April 1, 2017

GM710

Please accept letter in support of Bruce Faulkner in the reappointment as Real Estate Commissioner. Mr. Faulkner's experiences in the real estate industry has been exceptionally helpful as the Commission remains vigilant in assuring that the consumer is protected in the decisions that are made.

Mr. Faulkner's continued service will be an asset for the community at large.

Thank you.

Sincerely,

*Rowena B Cobb*

Rowena B Cobb, R, CRB, CRS, GRI, ePRO



**From:** [mailinglist@capitol.hawaii.gov](mailto:mailinglist@capitol.hawaii.gov)  
**To:** [CPH Testimony](#)  
**Cc:** [Ishkabibble@prodigy.net](mailto:Ishkabibble@prodigy.net)  
**Subject:** Submitted testimony for GM710 on Apr 1, 2016 09:30AM  
**Date:** Wednesday, March 30, 2016 3:33:58 PM

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**GM710**

Submitted on: 3/30/2016

Testimony for CPH on Apr 1, 2016 09:30AM in Conference Room 229

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Present at Hearing</b>
Scott Sherley	Individual	Support	No

Comments: I have served with Commissioner Faulkner for 4 years and he serves as my Vice Chair on the Condominium Review Committee. Mr Faulkner brings years of experience and a very level head on all matters I whole heartily recommend his reappointment to the Hawaii Real Estate Commission

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- (1) Why do you want to be a member of the Board?

After serving as a commissioner for almost 4 years on the Real Estate Commission, I feel like I have been educated with regard to the policies and procedures of this board. Having gained this knowledge I feel a sense of obligation to continue my work with Real Estate Commission for a second term. I bring a commonsense approach to these matters which have value and can be calming at times when we have some of our more intense meetings.

- (2) What do you perceive are the roles and responsibilities of a member of the Board?

First and foremost is consumer protection! I always weigh in on the degree of consumer harm when we are faced with disciplinary actions before making any decisions. Besides disciplinary action, we focus our attention on several areas of real estate, specifically condominiums, laws & rules and education. We are also tasked with providing real estate information to both the public and licensees. We preview and are responsible for approval of all appropriate real estate continuing education classes.

- (3) In what ways do you feel that you can help protect the consumer?

I am a practitioner, with over 30 years of experience as a licensed agent. I bring a broad-based knowledge of consumer expectation and how to address their concerns. The most important way to protect the consumer is through education. If the consumer has a clear understanding of why things are documented the way they are, then it will be less likelihood of anyone getting harmed. It's often a matter of "putting out fires" before there is a problem.

- (4) Given your understanding of the roles and responsibilities of a Board member, why do you believe that you are qualified for the position? Please include a brief statement of your skills, expertise and knowledge that would aid you as a member of the Board.

I believe I am qualified to be on the commission because I have already had almost 4 years of experience. I have gotten past the protocol learning curve and now have a much stronger and beneficial understanding of the business at hand. I share a balanced approach to our meetings which helps stabilize the role and responsibilities of the Real Estate Commission's decisions. Another advantage I have is that I have served in several other capacities for the state which have provided me with a well rounded understanding of the state system.

- (5) What do you hope to accomplish during your term of service?

During my second term I will continue to bring a practical approach to the duties and responsibilities we have as commissioners, while maintaining a balance in my business and family life. I also hope to help mentor the new commissioners that come aboard in the future so that they will have a clearer understanding of our obligations as real estate commissioners. I am committed to this position and my attendance record is reflective of that. In almost 4 years of service, traveling inter- island two or more times a month for meetings, I only missed one meeting due to a family medical situation.

- (6) Name three qualities that best describe you and how these qualities will benefit the Board.

Fairness, keeping an open mind, and treating others how I would like to be treated ( the Golden Rule). My thing has always been to give everyone a fair shake in life. I am well aware that there will always be a certain amount of subjectivity because as humans we often interpret the same situation differently. However I believe that if you practice decision making within the above mentioned parameters you will be on the right track.

- (7) Name a previous experience you've had that will be beneficial as a Board member.

I was the president of our board in 2010 and for years I served on our Realtor's Association of Maui (RAM) grievance committee. I have almost completed my first four-year term as a state Real Estate Commissioner and have learned how to interact effectively with staff. In fact I have learned so much over these past years serving in this position, that I feel a sense of commitment to continue the work ahead , especially now that I have the gained so much valuable experience as a real estate commissioner.

- (8) Can you foresee any possible conflicts of interest that could arise during your service on the Board? How would you overcome conflicts of interest?

I could not predict with any degree of certainty , any upcoming conflicts of interest. However, I'm definitely conscious of the possibility and if such a instance should arise I would reclude myself from that particular situation. In fact if there was any suspicion of a possible conflict of interest I would consult with our deputy AG. Although I may wear different hats in all my day to day activities, I am certainly cognitive of which role I am fulfilling at any given time.

