GM546

Submitting for consideration and confirmation to the Real

Measure Title: Estate Commission, Gubernatorial Nominee, AILEEN WADA,

for a term to expire 06-30-2019.

Report Title: Real Estate Commission

Description:

Companion:

Package:

Current Referral: CPH

Introducer(s):

PRESENTATION OF THE REAL ESTATE COMMISSION

TO THE SENATE COMMITTEE ON COMMERCE, CONSUMER PROTECTION, AND HEALTH

TWENTY-EIGHTH LEGISLATURE Regular Session of 2016

Tuesday, March 1, 2016 9:30 a.m.

TESTIMONY ON GOVERNOR'S MESSAGE NO. 546.

TO THE HONORABLE ROSALYN H. BAKER, CHAIR, AND MEMBERS OF THE COMMITTEE:

My name is Nikki Senter and I serve as the Chairperson of the Real Estate Commission. I thank you for the opportunity to present testimony on Governor's Message No. 546, regarding the **reappointment** of Aileen Wada to the Real Estate Commission ("Commission"). The Commission strongly supports the confirmation of Ms. Wada's reappointment.

Ms. Wada has been and continues to contribute and participate in the work of the Commission. She has served on the Commission as the real estate broker member from the County of Honolulu for the past four years. She currently serves as the Vice Chairperson of the Education Review Committee, one of the Commission's three standing committees. She is always well prepared for each issue and each meeting, devoting a number of hours studying and researching materials. Since appointed, Ms. Wada has attended 209 out of the 224 meetings that the Commission convened.

Testimony on Governor's Message No. 546 March 1, 2016 Page 2

For these reasons, the Real Estate Commission strongly supports the confirmation of Aileen Wada to the Real Estate Commission, and thanks you for the opportunity to testify on Governor's Message No. 546.

TESTIMONY OF NIKKI T. SENTER

TO THE COMMITTEE ON COMMERCE, CONSUMER PROTECTION, AND HEALTH THE TWENTY-EIGHTH LEGISLATURE REGULAR SESSION 2016

March 1, 2016 9:30 AM Conference Room 229

TESTIMONY ON GOV. MSG. NO. 546 RELATING TO GUBERNATORIAL NOMINEE AILEEN WADA FOR THE REAL ESTATE COMMISSION

Chair Rosalyn Baker, Vice Chair Michelle Kidani and members of the Committee, thank you for the opportunity to testify in support of the confirmation of Aileen Wada for the Real Estate Commission.

I had the opportunity to serve with Ms. Wada on the Real Estate Commission for several years. Ms. Wada has been an asset to the Real Estate Commission through her broker experience and expertise, and her practical reasoning. She is also an advocate for consumer protection with high moral and ethical values.

I fully **support** Ms. Wada's confirmation, as she would continue to be an asset to the State as a Real Estate Commissioner.



Via Email CPNT Testimony@capitol.hawaii.gov

February 26, 2016

Senator Rosalyn H. Baker, Chair Senator Michelle N. Kidani, Vice Chair Committee on Commerce and Consumer Protection State of Hawaii, State Capitol Honolulu, Hawaii 96813

RE: Nomination of Aileen Wada to State of Hawaii Real Estate Commission GM546

Dear Chair Baker, Vice Chair Kidani, and Members of the Committee.

I am writing to support Aileen Wada's appointment to another term on the Real Estate Commission.

As a fellow Commissioner I have had an opportunity to work with Aileen Wada for two years and found her to be sincere and conscientious. She can balance the need for oversight of the licensees with our obligation to protect consumers. I have enjoyed working with Aileen and support her appointment to another term.

Please do hesitate to contact me if you or others have any questions.

Sincerely,

Aleta E. Klein, R, PB

KleinCo, LLC

From: mailinglist@capitol.hawaii.gov

To: <u>CPH Testimony</u>
Cc: <u>BRF@MAUI.NET</u>

Subject: Submitted testimony for GM546 on Mar 1, 2016 09:30AM

Date: Sunday, February 28, 2016 10:13:35 PM

GM546

Submitted on: 2/28/2016

Testimony for CPH on Mar 1, 2016 09:30AM in Conference Room 229

Submitted By	Organization	Testifier Position	Present at Hearing
Bruce R. Faulkner	Individual	Support	No

Comments: I would like you to know of my support of the reappointment of Aileen Wada as a commissioner on the Real Estate Commission (REC). I have had the opportunity to work with Aileen since I began serving on the REC as a commissioner back in June of 2012. I have come to appreciate the common sense and practical approach she brings to the table at our meetings. She has shown that her background in the real estate field is a good foundation for the tasks which the commission is responsible for undertaking. For the reasons above, I would appreciate your Committee's support to reappoint Aileen Wada's seat on the Real Estate Commission for another term. I look forward to continuing our work with Aileen Wada in the future. Mahalo for your time & serious consideration with regard to her confirmation!

Please note that testimony submitted <u>less than 24 hours prior to the hearing</u>, improperly identified, or directed to the incorrect office, may not be posted online or distributed to the committee prior to the convening of the public hearing.

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- (1) Why do you want to be a member of the Board?

 To contribute and possibly make a difference how issues are perceived.
- (2) What do you perceive are the roles and responsibilities of a member of the Board? To put the interest of the consumer first
- (2) In what ways do you feel that you can help protect the consumer?
 Working together with other agents to resolve problems facing today's consumers
- (4) Given your understanding of the roles and responsibilities of a Board member, why do you believe that you are qualified for the position? Please include a brief statement of your skills, expertise and knowledge that would aid you as a member of the Board.

Have been a full time licensed agent since 1978 learning my clients needs and working with other agents resulting in a win win situation. Also serve on 2 Association Boards working towards the best interest of the majority of owners

- (5) What do you hope to accomplish during your term of service?

 There should be a difference between an agent reporting a violation vs one that does not. Yet, the penalty is the same.
- (6) Name three qualities that best describe you and how these qualities will benefit the Board.

I would like to believe that after 36 + years as a real estate agent, I have earned the reputation of being honest, fair and dependable. Also, I speak my mind and am willing to ask the questions

(7) Name a previous experience you've had that will be beneficial as a Board member.

I have a client who has expectations that are no longer reasonable. Over the past year, the market has slowly changed and what he could expect for a certain price range is no longer feasible. I have shown him graphs (time on market, price sold vs listing price, etc.) and what statistics I have to support the increase in value. I have learned extreme patience since people will do what they want to do when they want to do it.

(8) Can you foresee any possible conflicts of interest that could arise during your service on the Board? How would you overcome conflicts of interest?

None. I would excuse myself from both the discussion and the voting if I personally knew the person and had dealing with her/him