

Statement of  
**Patsy H. Nanbu**  
Before the

SENATE COMMITTEE ON ECONOMIC DEVELOPMENT, ENVIRONMENT, AND  
TECHNOLOGY

THE HONORABLE GLENN WAKAI, CHAIR  
THE HONORABLE SAM SLOM, VICE CHAIR

**Governor's Message 519**  
Submitting for consideration and confirmation to the  
Board of Directors of the Hawaii Strategy Development Corporation,  
Gubernatorial Nominee, Craig I Nakanishi, for a term to expire 6-30-2017

February 29, 2016

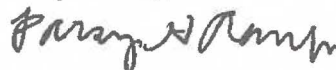
I appreciate the opportunity to testify in strong support of the confirmation of Craig I. Nakanishi to the Board of Directors of the Hawaii Strategic Development Corporation.

I have known Mr. Nakanishi for over 25 years. As an attorney in a private law practice, he has extensive experience in business transactions, governmental regulations, and general business relations and commerce. He is very knowledgeable in the areas of high technology and finance, and the need to continue to support the development of innovation in Hawaii. He approaches situations with creative ideas, and seeks to resolve situations in a collaborative manner.

While serving on the Board of the High Technology Development Corporation for almost 8 years, he has moved that organization to be more strategic in its operations. Mr. Nakanishi's service on the Board of the Hawaii Strategic Development Corporation will serve the organization well. Therefore, I urge you to confirm Mr. Craig Nakanishi's appointment to the Board of Directors of the Hawaii Strategic Development Corporation.

Thank you for the opportunity to provide testimony.

Respectfully,



Patsy H. Nanbu

**Testimony of Roy Catalani**  
*before the*

SENATE COMMITTEE ON ECONOMIC DEVELOPMENT, ENVIRONMENT AND TECHNOLOGY

THE HONORABLE GLENN WAKAI, CHAIR  
THE HONORABLE SAM SLOM, VICE CHAIR

**GOVERNOR'S MESSAGE 519:** Submitting for consideration and confirmation to the Board of Directors of the Hawaii Strategic Development Corporation, Gubernatorial Nominee, **CRAIG I. NAKANISHI**, for a term to expire 6-30-2017,

February 26, 2016

Thank you for the opportunity to testify on Governor's Message 519 concerning the Governor's nomination of Craig Nakanishi to the Board of Directors of the Hawaii Strategic Development Corporation ("**HSDC**"). **I submit this testimony in strong support of Mr. Nakanishi's nomination and appointment.**

Mr. Nakanishi has an ideal background, as a business and legal advisor to private sector entities, for the HSDC Board and to further its mission to support the development and growth of innovation in the State of Hawaii. He has a long record of providing assistance and developing resources for Hawaii's entrepreneurs, start-up companies and employers, including those involved in technology development as evidence, in part, by his previous service on the Board of Directors of the High Technology Development Corporation.

Mr. Nakanishi is a lawyer and concentrates his practice in the areas of energy, business and commercial transactions and public utilities. For over twenty-five (25) years he has represented and advised clients from multinational corporations to individuals in the acquisition or divestiture of capital stock or assets, finance, and strategic business advice covering a wide array of businesses providing goods and/or services in numerous areas, including energy, technology, professional, transportation, utility, entertainment, broadcasting, franchise, manufacturing, distribution, and retail. Mr. Nakanishi represents and advises clients in the negotiation, documentation and implementation of a diverse array of contracts, involving energy, technology development, manufacturing, wholesale, retail, operating, distribution, franchising, leasing, employment, and consulting arrangements covering a variety of goods and services.

Mr. Nakanishi received a Bachelor of Business Administration degree from the University of Hawai'i in 1983, with distinction, and a Juris Doctor degree from the University of California, Davis in 1986, and Order of the Coif. Mr. Nakanishi worked for the Los Angeles office of Jones Day Reavis & Pogue and was formerly a partner at Goodsill Anderson Quinn & Stifel and Catalani Nakanishi & Caliboso LLP, Rush Moore LLP before joining Cades Schutte, A Limited Liability Law Partnership, in 2015. He has also been involved in numerous community activities and groups, including Family Programs Hawaii, Rotary Club of Honolulu, and Friends of the Family Specialty Courts.

Mr. Nakanishi's strong professional background in the private sector makes him an excellent choice for the HSDC Board and its role in support of innovation development. I respectfully request that you recommend approval of his nomination to the Board of HSDC.

Thank you for this opportunity to comment on Governor's Message 519.

Statement of  
**GREGG J. KINKLEY**  
Before the

SENATE COMMITTEE ON ECONOMIC DEVELOPMENT, ENVIRONMENT, AND  
TECHNOLOGY

THE HONORABLE GLENN WAKAI, CHAIR  
THE HONORABLE SAM SLOM, VICE CHAIR

**Governor's Message 519**

Submitting for consideration and confirmation to the  
Board of Directors of the Hawaii Strategy Development Corporation,  
Gubernatorial Nominee, Craig I Nakanishi, for a term to expire 6-30-2017

February 26, 2016

Chair Wakai, Vice Chair Slom, and Members of the Senate Committee on Economic  
Development, Environment, and Technology:

I appreciate the opportunity to testify in strong support of the confirmation of  
Craig I. Nakanishi to the Board of Directors of the Hawaii Strategic Development  
Corporation.

I have known Mr. Nakanishi for over 20 years, from the time we were business  
partners at the law firm of Goodsell Anderson Quinn & Stifel. As an attorney in a private  
law practice, he has extensive experience in business transactions, finance, governmental  
regulations, and general business relations and commerce. He is very knowledgeable in  
the areas of high technology and finance, and the need to continue to support the  
development of innovation in Hawaii. He is creative, collaborative, and very enthusiastic  
about the need to continue to support innovation.

While serving on the Board of the High Technology Development Corporation  
for almost 8 years, he has moved that organization to be more strategic in its operations.  
Based on my experience with Mr. Nakanishi in the past, I am confident that he will be an  
outstanding contributor to the Hawaii Strategic Development Corporation. Therefore, I  
respectfully request your confirmation of Mr. Nakanishi.

Thank you for the opportunity to provide testimony.

Respectfully,

Gregg J. Kinkley

Statement of  
**DAVID HEERWALD LEONARD**  
Before the

SENATE COMMITTEE ON ECONOMIC DEVELOPMENT, ENVIRONMENT, AND  
TECHNOLOGY

THE HONORABLE GLENN WAKAI, CHAIR  
THE HONORABLE SAM SLOM, VICE CHAIR

**Governor's Message 519**

Submitting for consideration and confirmation to the  
Board of Directors of the Hawaii Strategy Development Corporation,  
Gubernatorial Nominee, Craig I Nakanishi, for a term to expire 6-30-2017

February 26, 2016

Chair Wakai, Vice Chair Slom, and Members of the Senate Committee on Economic  
Development, Environment, and Technology:

I appreciate the opportunity to testify in strong support of the confirmation of  
Craig I. Nakanishi to the Board of Directors of the Hawaii Strategic Development  
Corporation.

I first met Mr. Nakanishi over 15 years ago, when I was Vice President and  
General Counsel at Tesoro Hawaii. Mr. Nakanishi always provided sound business and  
legal advice and had the ability to creatively solve complex issues in a practical and  
efficient manner. He has extensive experience in business transactions, finance,  
governmental regulations, and general business relations and commerce. He is very  
knowledgeable in the areas of high technology, energy, and finance, and is enthusiastic  
about the need to continue to support innovation in Hawaii.

Based on my experience with Mr. Nakanishi, I am completely confident that he  
will be an outstanding contributor to the Hawaii Strategic Development Corporation.  
Therefore, I respectfully request your confirmation of Mr. Nakanishi.

Thank you for the opportunity to provide testimony.

Respectfully,

A handwritten signature in black ink, appearing to read 'David Heerwald Leonard', with a long, sweeping horizontal flourish extending to the right.

David Heerwald Leonard



**HAWAII  
STRATEGIC  
DEVELOPMENT  
CORPORATION**

No. 1 Capitol District Building  
250 South Hotel Street, Suite 508  
P.O. Box 2359  
Honolulu, Hawaii 96804  
Telephone: (808) 587-3830

**Statement of  
Karl K. Fooks  
President**

Hawaii Strategic Development Corporation

Before the  
**SENATE COMMITTEE ON ECONOMIC DEVELOPMENT, ENVIRONMENT, AND TECHNOLOGY**

Wednesday, March 2, 2016  
1:15 PM  
State Capitol, Conference Room 414

In support of

**GM 519  
SUBMITTING FOR CONSIDERATION AND CONFIRMATION TO THE BOARD OF  
DIRECTORS OF THE HAWAII STRATEGIC DEVELOPMENT CORPORATION,  
NOMINEE, CRAIG NAKANISHI,  
FOR A TERM TO EXPIRE 6-30-2017.**

Chair Wakai, Vice Chair Slom and Members of the Committee:

HSDC **strongly supports** the continued appointment of Craig Nakanishi to its Board of Directors. Mr. Nakanishi brings extensive expertise managing investments which will assist HSDC in the evaluation of investment decisions. He has a strong interest in supporting economic development in Hawaii and the development of a sustainable venture capital industry in Hawaii.

Mr. Nakanishi is an active board member. He has a longstanding record of service on public boards, including previously serving as Board Chair of the High Technology Development Corporation. He has been willing to allow HSDC to tap his expertise and contacts to support local entrepreneurs launch and grow their businesses.

Thank you for the opportunity to provide testimony on Mr. Nakanishi's behalf.