

SNOOKY BISHOP FUJIKAWA

PROFESSIONAL EXPERIENCE

**Mono E Mono Boxing** **2008 to Present**

Owner

I own and operate a certified personal training operation utilizing a boxing platform to develop and achieve individual fitness goals, build self-confidence, and teach self-defense skills to clients with a wide range of knowledge, skills, and abilities. Experience, certifications, and skills making my business successful include:

- 21 years of boxing experience
- State Licensed Boxing Second / Coach
- American Heart Association CPR / First Aid Certified
- Title Boxing Retailer
- Website / memboxing.com

**SNAP ON TOOLS, INCORPORATED** **2006 to 2008**

Franchisee Developer - Northwest Region, Hawaii and Guam

Responsible for advising and managing new and under performing franchisees, regarding start ups and /or improving their business.

- Supported an aggressive sales plan of \$8MM in the Hawaii market with 17 mobile tool stores.
- Possess extensive knowledge of Snap-on franchisee operations including knowledge of company products, computer system, marketing, sales techniques, and collections.
- Extensively travelled to mainland states, Guam, and through out Hawaii for 18 week-periods.
- Maintained a high standard of customer service, provided quality products, practiced safety in the work environment, and continually motivated and lead team and franchisees to successfully meet revenue goals.

**ALL IN ONE PROFESSIONAL SERVICES, Hawaii** **2006 to 2007**

Owner

Consulted with clients on operational matters, but not limited to, operating multi-store locations, high quality, high volume, specialty retail operations, as well as directing staffing needs, hiring, training and scheduling of store management and staff; and focusing on driving and increasing sales volume.

- Formulate and negotiate contracts for printing, uniforms, and screen printing for clients based in the United States, China, and Indonesia.

**PAPA JOHNS Hawaii** **1999 to 2006**

Area Manager (2001-2006)

- Supported an accelerated expansion strategy for this \$15MM Oahu market with 15 restaurants and 400 team members.
- Opened twelve restaurants in eighteen months and increased total market share from 0 to 28 percent in less than three years.
- Managed and development staff, product quality, customer satisfaction, image management, restaurant profitability with a company revenue of \$6 million, and assimilation into Papa John's culture.
- Lead initiatives to increase brand loyalty.
- Executed company policies, procedures and operational systems.

**General Manager – New Store Development Team (1999-2001)**

**Opening Restaurant General Manager / Kapiolani Store Location**

- Supported an accelerated expansion strategy. Hired, trained and developed a restaurant opening team resulting in first year sales revenue of \$800,000.
- Received “Turn Over” Award (for lowest turn over of employees).
- 2000 sales growth of over eight percent, company average was 5 percent.
- Managed and assumed responsibilities for all functions of a Papa John’s restaurant to ensure high quality products and customer service were delivered to ensure restaurant profitability and install pride and accountability in team members.
- Ensured compliance with federal, state and local laws, and ethical business practices.

**CRAZY SHIRTS, Hawaii**

**1997 to 1999**

**Assistant Manager**

Responsible for high volume of customer contact in a service oriented environment.

- Set up incentives for crew members to achieve daily and monthly sales goals of \$5,000 per day and \$155,000 per month, and this was with walk in traffic only.
- Restocked merchandise on the sales floor and in the stock room.

**RUMORS NIGHTCLUB, Ala Moana Hotel**

**1994 to 1997**

**Assistant Manager**

Responsible for the supervision of 26 employees: hired, evaluated, and trained the staff.

- Handled inventory maintenance, marketing and public relations, and all operational functions pertaining to the nightclub and other duties assigned by the Director of Food & Beverage.
- Ensured compliance with federal, state and local laws, liquor commission and ethical business practices in accordance with labor union contracts.

**OTHER PROFESSIONAL EXPERIENCE**

- |                           |                         |           |
|---------------------------|-------------------------|-----------|
| • The Sharper Image       | Sales/Stockperson       | 1991-1997 |
| • Hyatt Regency Waikiki   | Security                | 1989-1991 |
| • Hyatt Regency Waikiki   | Banquets/Porter/Cashier | 1987-1989 |
| • Black Orchid Restaurant | Maitre'd/Host/Waiter    | 1987-1989 |

**EDUCATION**

Hawaii Pacific University, Honolulu, Hawaii (26 credits: Degree Pending)  
Certified Training Manager for Papa John’s (Train the Trainer)  
Hotel Management Training Seminars

**COMMUNITY SERVICE**

Board Member for Special Olympics Hawaii  
A member for the Friends of Hickam AFB