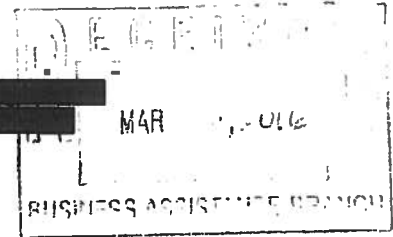


KYOKO Y. KIMURA, CHA



WORK HISTORY

Aqua- Aston Hospitality LLC

Director of Owner Relations 2012 - Present

Responsible for multiple properties within the group which ownership is Japanese national. Liaison between the owners of 58 hotel properties and management company including budget approval and renovation and capital improvements. Government relations for both County and State officials in regards to permits and related matters. Achieved several exposure to high-end media of Japan each year through HTA and personal networking.

Beach Club Consulting Company LLC

Managing Director 2008 - Present

Responsible for the overall operation of Hotel Wailea and Maui Beach Hotel. Solicited investors to acquire majority ownership of the hotel property, negotiated the term and materialized the sale. Converted 500 Tenancy in Common ownership by negotiating and assisting recordation with the land court with each individual owners. Responsible for owners investment portfolio, legal compliance and conflict resolution including litigation or formal complaints and claims.

Diamond Resort Hawaii Corporation

President and General Manager 1992 - 2008

Responsible for overall management of the resort including budget, finances, sales and marketing, revenue management, human resource administration, and service quality control of a luxury full service Resort in Wailea, Maui, Hawaii with two restaurants, spa and other services. Turned around the operational deficit of over a million dollars a year into profit within 2 years.

Diamond Resort Corporation, Osaka Japan

International Department Manager 1988-1992

Responsible for new development and construction management of resorts project including budget control, construction progress, public affairs with government and community. Established vacation ownership program that differs from Time Share and marketable in Japan, coordinated all legal and tax aspects, interacted with foreign and domestic government authorities. Led sales and marketing of vacation ownership in Japan and sold 1400 units at average price of \$60,000 within 8 months.

OTHER EXPERIENCE

Served as Simultaneous Interpreter for former President George H. W. Bush
Served as Simultaneous Interpreter for former Nobel Prize Winner and former President of Costa Rica, Dr. Oscar Arias

Keynote Speaker – Symposium sponsored by Ministry of Land, Infrastructure, Transport and Tourism of Japan (2015)

Interpreter and Coordinator for Government Officials of Japan at TPP (Trans-Pacific Partnership) Conference

AWARDS

Selected as Woman of Maui, 1995

Award by local news paper to a woman of outstanding achievement each year.

Hawaii Hotel Association, General Manager of the Year, 1997

Nominated by all employees of the hotel.

Forty Under 40, 2003, Pacific Business News / Bank of Hawaii

Award for a business leader under age of 40

GOVERNMENT APPOINTMENT

State of Hawaii, Small Business Regulatory Review Board 2012-Present
Hawai'i Tourism Authority, Board Member 2003-2011
Strategic Planning Committee Chair
Hawai'i Tourism Authority, Strategic Committee Member 2011-Present
Japan Hawaii Tourism Council, Airlift Committee Chair 2009-Present

BUSINESS ORGANIZATION

Maui Visitors and Convention Bureau, Board Member 2001-2003
Hawaii Employers Council, Board of Governors 1996 -2002, 2006-2011
Hawaii Hotel and Lodging Association, Board Member 1996 - Present
Maui Hotel Association, Chairperson 1994-1995
Maui Hotel Association, Vice Chairperson 1993 - 1994
Maui Hotel Association, Board Member 1993 - 2003
Maui Business Council, President 1994 - 1995
Maui Japanese Chamber of Commerce, President 1993-1994

COMMUNITY SERVICE

Pacific Cancer Society, Board Member 2005 - Present
Japanese Cultural Center of Hawaii, Board Member 1998 – 2003, 2009-Present
Maui Arts and Cultural Center, Board Member 1999 - 2002
Maui Japanese Cultural Society, President 1997 - 1999
Maui United Way, Board Member 1995 - 1997
Osaka YMCA, President of Atheletic Leaders Assoc. 1986-1998
International YMCA, Exchange Counselor to New Zealand 1987

OTHER AFFILIATION and LICENSES

State of Hawaii Real Estate Sales Person License
Cornell Hotelmen Association
Kihei Wailea Rotary Club

EDUCATION

Cornell University, School of Hotel Administration
GMP Certified General Manager

Babel University, Professional School of Translation
Master of Science In Translation, MST

Kobe College, Hyogo, Japan
Bachelor of Art, English Literature

University of British Columbia, Vancouver Canada
English as a Second Language.

American Hotel and Lodging Association
Certified Hotel Administrator

